## Prefatory Note

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THE DOMESTIC NONFINANCIAL ECONOMY

New home sales

Sales of new homes rose 11 percent in September to a 690,000 annual rate. The increase in September, together with upward revisions to figures for July and August, brought third-quarter sales to 670,000 , well below the high first-half average but about the same as the pace for 1985 as a whole.

The average price of new homes sold in September was $\$ 114,000$, up 11 percent from one year earlier. The inventory of unsold new homes registered a small increase in the third quarter, reaching 357,000 units, but remains within the range of recent quarterly observations.

## Manufacturers' inventories

The book value of manufacturers' inventories fell \$8 billion at an annual rate in September, after a $\$ 14$ billion decline in the previous month. Factory shipments rose 1.5 percent last month, and the inventory-to-shipments ratio for all manufacturing fell from 1.44 to 1.41 , the lowest since November 1985.

Inventories at durable goods industries rose at a $\$ 2$ billion annual rate in September. The September rise, only the second in the past 15 months, reflected a sharp increase in aircraft stocks. Outside of aircraft and parts, the nonelectrical machinery (primarily office and computing machiner and steel industries continued to report book-value inventory reductions in September, but stocks at other durable goods industries appear to have
remained stable. Ainong nondurable goods industries, inventories of food products and petroleum both fell sharply. With petroleum prices fluctuating over the summer, it is not clear to what extent the drop in that industry's book value inventories may reflect price developments.

For the third quarter as a whole, factory inventories fell at a $\$ 6-1 / 2$ billion annual rate in book value terms-only slightly different from the drop that BEA had assumed when the preliminary GNP estimates for the third quarter were prepared.

## THE MARRET FOR NEW HOUSES

|  | 1985 | 1986 |  | 1986 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Q2 ${ }^{\text {r }}$ | Q3P | July ${ }^{\text {r }}$ | Aug. ${ }^{\text {r }}$ | Sept.P |
| $\frac{\text { Sales Volume }}{\text { (Thousands of units, SAAR) }}$ | 688 | 796 | 670 | 695 | 624 | 690 |
| $\begin{aligned} & \text { Sales Price } \\ & \text { Average }(\$ 1,000, \text { NSA) } \\ & \text { (Percent change from } \\ & \text { year earlier) } \end{aligned}$ | $\begin{array}{r} 100.8 \\ (3.3) \end{array}$ | $\begin{aligned} & 112.0 \\ & (11.4) \end{aligned}$ | $\begin{aligned} & 114.9 \\ & (14.3) \end{aligned}$ | $\begin{aligned} & 116.3 \\ & (17.0) \end{aligned}$ | $\begin{aligned} & 113.8 \\ & (14.7) \end{aligned}$ | $\begin{aligned} & 114.1 \\ & (11.2) \end{aligned}$ |
| Median ( $\$ 1,000$, NSA) (Percent change from year earller) | $\begin{aligned} & 84.3 \\ & (5.4) \end{aligned}$ | $\begin{aligned} & 92.1 \\ & (9.3) \end{aligned}$ | $\begin{array}{r} 92.4 \\ (11.1) \end{array}$ | $\begin{gathered} 93.5 \\ (13.9) \end{gathered}$ | $\begin{gathered} 91.6 \\ (10.0) \end{gathered}$ | $\begin{aligned} & 91.7 \\ & (8.4) \end{aligned}$ |
| Inventory |  |  |  |  |  |  |
| Units for sale <br> (Thousands of units, end of period) <br> Months' supply <br> (At current sales rate) | $\begin{aligned} & 349 \\ & 6.2 \end{aligned}$ | $\begin{aligned} & 340 \\ & 5.2 \end{aligned}$ | $\begin{aligned} & 357 \\ & 6.4 \end{aligned}$ | $\begin{aligned} & 349 \\ & 6.2 \end{aligned}$ | 354 6.8 | 357 6.3 |
| Note: Months' supply data de the ratio of homes for with the seasonally ad r-revised. p--preliminary. | by Cen to ho compo | $\begin{aligned} & \text { is Bur } \\ & \text { sold } \\ & \text { sits s } \end{aligned}$ |  | easons <br> $y$, the the ta | adjus efore, le. | nt of t agre |

CHANGES IN MANUFACTURING AND TRADE INVENTORIES
(Billions of dollars at annual rates)

|  | 1985 | 1986 |  |  | 1986 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q4 | Q1 | Q2 | Q3 | July | Aug. ${ }^{\text {r }}$ | Sept.p |
| Book Value Basis: |  |  |  |  |  |  |  |
| Total | 17.6 | 20.1 | 2.9 | - | 35.8 | -7.9 | - |
| Manufacturing | -8.6 | -9.3 | -4.6 | -6.4 | 2.4 | -13.7 | -7.9 |
| Wholesale | 6.1 | 4.5 | 6.9 | -- | 11.5 | 11.8 | - |
| Retail | 20.1 | 24.9 | . 6 | -- | 21.9 | $-6.0$ | - |
| Automotive | 19.9 | 15.1 | -1.4 | - | 20.1 | -9.9 | - |
| Ex. auto | . 2 | 9.8 | 2.0 | - | 1.8 | 3.9 | - |
| Constant Dollar Basis: |  |  |  |  |  |  |  |
| Total | 11.0 | 29.8 | 1.6 | - | 22.8 | -4.6 | - |
| Manufacturing | -10.5 | -5.3 | 1.0 | - | 10.1 | $-11.5$ | - |
| Wholesale | 3.6 | 6.8 | 4.6 | -- | 17.0 | 19.4 | $\cdots$ |
| Retail | 17.8 | 28.3 | -4.0 | -- | -4.3 | -12.4 | - |
| Automotive | 15.9 | 17.2 | $-1.8$ | - | -6.0 | -15.0 | - |
| Ex. auto | 1.9 | 11.0 | -2.3 | -- | 1.7 | 2.6 | - |

INVENTORIES RELATIVE TO SALES ${ }^{1}$

|  |  |  | 1985 | 1986 |  |  | 1986 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Q4 | Q1 | Q2 | Q3 | July | Aug. ${ }^{\text {r }}$ | Sept. ${ }^{\text {P }}$ |
|  | Cyclical Reference Points |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |
| Book Value Basis: | 81 low | 82 high |  |  |  |  |  |  |  |
| Total | 1.39 | 1.53 | 1.36 | 1.38 | 1.39 | - | 1.38 | 1.38 | - |
| Manufacturing | 1.60 | 1.77 | 1.42 | 1.43 | 1.43 | 1.42 | 1.44 | 1.44 | 1.41 |
| Wholesale | 1.06 | 1.28 | 1.18 | 1.20 | 1.23 | - | 1.22 | 1.23 |  |
| Retail | 1.37 | 1.46 | 1.43 | 1.47 | 1.45 | - | 1.45 | 1.42 | - |
| Automotive | 1.57 | 1.90 | 1.65 | 1.78 | 1.70 | -- | 1.72 | 1.63 | - |
| Ex. Auto | 1.31 | 1.37 | 1.37 | 1.38 | 1.38 | - | 1.37 | 1.36 | - |

Constant Dollar Basis:

| Total | 1.58 | 1.72 | 1.54 | 1.55 | 1.54 | - | 1.53 | 1.52 | - |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Manufacturing | 1.88 | 2.04 | 1.72 | 1.72 | 1.70 | - | 1.70 | 1.71 | - |
| Wholesale | 1.26 | 1.45 | 1.30 | 1.31 | 1.32 | - | 1.30 | 1.31 | - |
| Retail | 1.38 | 1.49 | 1.48 | 1.52 | 1.48 | - | 1.47 | 1.44 | - |
| Automotive | 1.54 | 1.90 | 1.66 | 1.83 | 1.74 | - | 1.73 | 1.56 | - |
| Ex. auto | 1.31 | 1.41 | 1.44 | 1.44 | 1.41 | - | 1.40 | 1.40 | - |

[^1]MONETARY AGGREGATES
October 31, 1986

|  | $\begin{gathered} 1984: 04 \\ \text { to } \\ 1985: 04 \\ \hline \end{gathered}$ | 1986 198 |  |  |  |  | Growth from Q4 1985 to Oct. 1986pe |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | ----- Percentage change at annual rates ----- |  |  |  |  |  |  |
| 1. M1 | 11.9 | 15.8 | 17.4 | 20.8 | 9.9 | 15 | 14-1/2 |
| 2. M2 | 8.7 | 10.4 | 11.2 | 11.1 | 7.4 | 10 | 9 |
| 3. M3 | 7.7 | 9.0 | 10.1 | 8.9 | 8.8 | 6 | 9 |
|  |  |  |  |  |  |  | Levels in billions of dollars Sept. 1986 |
| Selected components |  |  |  |  |  |  |  |
| 4. Currency | 7.5 | 6.2 | 7.3 | 10.1 | 5.4 | 10 | 179.8 |
| 5. Demand deposits | 8.6 | 15.2 | 14.4 | 14.6 | 1.6 | 5 | 292.2 |
| 6. Other checkable deposits | 22.3 | 25.6 | 31.2 | 39.4 | 25.6 | 34 | 215.1 |
| 7. M2 minus M1 ${ }^{2}$ | 7.7 | 8.7 | 9.1 | 7.9 | 6.6 | 8 | 2047.5 |
| 8. Overnight RPs and Eurodollars, NSA <br> 9. General purpose and broker/dealer money | 20.0 | -2.3 | 28.3 | 41.8 | -30.7 | 55 | 72.3 |
| market mutual fund shares, NSA | 9.3 | 27.3 | 13.8 | 3.6 | 11.4 | 29 | 202.2 |
| 10. Commerclal banks | 9.1 | 5.7 | 6.3 | 5.5 | 7.1 | 5 | 881.5 |
| 11. Savinge deposits, SA, plus MMDAs, NSA $^{3}$ | 19.0 | 13.2 | 18.5 | 19.5 | 20.6 | 21 | 508.9 |
| 12. Small time deposits | -0.6 | -3.1 | -9.0 | -12.6 | -10.9 | -18 | 372.6 |
| 13. Thrift institutions | 5.1 | 7.3 | 5.9 | 4.1 | 1.2 | 2 | 892.6 |
| 14. Savings deposits, SA, plus MMDAs, NSA $^{3}$ | 13.7 | 13.8 | 18.9 | 17.1 | 10.1 | 20 | 393.7 |
| 15. Sall time deposits | -0.4 | 2.6 | -3.7 | -5.7 | -5.7 | -12 | 498.9 |
| 16. M3 minus M2 ${ }^{4}$ | 3.8 | 3.4 | 6.0 | 0.0 | 14.0 | -9 | 683.9 |
| 17. Large tine deposits 5 | 5.7 | -1.8 | -1.1 | 5.1 | -2.1 | -9 | 446.8 |
| 18. At commercial banks, net ${ }^{5}$ | 5.1 | -8.8 | -3.0 | 7.3 | -2.6 | -11 | 281.1 |
| 19. At thrift institutions | 6.8 | 11.0 | 2.4 | 2.2 | -2.2 | -7 | 165.7 |
| 20. Institution-only money market mutual fund shares, NSA | 11.1 | 39.2 | 30.9 | 51.1 | 53.5 | 3 | 84.4 |
| 21. Term RPs, NSA | -4.0 | 19.3 | 15.2 | 9.6 | 41.2 | -5 | 78.4 |
| 22. Term Eurodollars, NSA | -4.9 | 6.1 | -6.5 | -9.1 | 36.8 | -42 | 80.6 |

- Average monthly change in billions of dollars -

MEMORANDA:


1. ounterly growth rates are computed on a quarterly average basis. Dollar mounts shown under menoranda for quarterly changes are calculated on an end-month-of-quarter basis.
2. Nontransactions M2 is seasonally adjusted as a whole.
3. Growth rates are for savings deposits, seasonally adjusted, plus money market deposit accounts (MMAs), not seasonally adjusted. Comercial bank savings deposits excluding mMDAs increased during Septenber and October 1986 at rates of 36.0 percent and 38 percent, respectively. At thrift institutions, savings deposits excluding Mima increased during September and October 1986 at rates of 15.6 percent and 25 percent, respectively.
4. The non-M2 coaponent of M3 is seasonally adjusted as a whole.
5. Net of large-denonination time deposits held by money market mutual funds and thrift institutions.
6. Consists of borrowings from other than comercial banks in the form of federal funds purchased, securities eold under agreesents to repurchase, and other liabilities for borrowed money (including borrowings frou the Pederal
Reserve and unaffiliated foreign banks, loan RPs and other minor items). Data are partially estimated.
7. Consists of Treasury demand deposits and note balances at comercial banks.
p-preliminary
pe-preliminary estimate

COMMERCIAL BANK CREDIT AND SHORT- AND INTERMEDIATE-TERM BUSINESS CREDIT
(Percentage changes at annual rates, based on seasonally adfusted data) ${ }^{1}$

|  |  | 1986 |  |  |  |  |  | Levels in bil. of dollars October ${ }^{P}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Commercial Bank Credit |  |  |  |  |  |  |
| 1. | Total loans and securities at banks | 9.3 | 3.9 | 13.0 | 13.8 | 11.5 | 3 | 2033.6 |
| 2. | Securities | 2.0 | 4.9 | 31.6 | 29.0 | 28.2 | 0 | 494.7 |
| 3. | U.S. government securities | -5.3 | 7.9 | 28.1 | 23.1 | 13.2 | 18 | 298.6 |
| 4. | Other securities | 12.8 | 0.7 | 36.8 | 40.0 | 51.2 | -26 | 196.1 |
| 5. | Total 1oans | 11.6 | 3.6 | 7.3 | 8.9 | 6.1 | 5 | 1538.9 |
| 6. | Business loans | 5.3 | 2.0 | 1.7 | 4.0 | 0.7 | 5 | 513.0 |
| 7. | Security loans | 102.7 | -62.7 | 14.1 | -16.1 | -5.4 | -112 | 39.9 |
| 8. | Real estate loans | 13.1 | 13.3 | 13.6 | 14.7 | 11.4 | 11 | 470.6 |
| 9. | Consumer loans | 11.0 | 6.7 | 5.6 | 4.7 | 7.4 | 5 | 310.1 |
| 10. | Other loans | 7.3 | -1.6 | 8.4 | 19.4 | 9.5 | 13 | 205.3 |
|  |  | Short- and Intermediate-Term Business Credit |  |  |  |  |  |  |
| 11. | Business loans net of bankers acceptances | 5.2 | 1.0 | 1.7 | 4.0 | 0.0 | 5 | 507.7 |
| 12. | Loans at foreign branches ${ }^{2}$ | 0.0 | -21.5 | 9.1 | -19.9 | 13.5 | -20 | 17.7 |
| 13. | Sum of lines $11 \& 12$ | 5.1 | 0.2 | 2.0 | 3.2 | 0.7 | 4 | 525.4 |
| 14. | Comercial paper issued by nonfinancial firms ${ }^{3}$ | -14.4 | -10.3 | 10.6 | 60.1 | -5.6 | 25 | 87.3 |
| 15. | Sums of 11nes $13 \& 14$ | 2.1 | $-1.3$ | 3.2 | 10.9 | -0.2 | 7 | 612.7 |
| 16. | Bankers acceptances: U.S. trade related ${ }^{4,5}$ | -6.2 | 16.3 | 2.4 | -7.1 | 0.0 | n.a. | 33.4 (Sept.) |
| 17. | Line 15 plus bankers acceptances: U.S. trade related | 1.7 | -0.3 | 3.1 | 9.8 | 0.0 | n.a. | 642.6 (Sept.) |
| 18. | Finance company loans to business ${ }^{\text {a }}$ | 16.4 | 3.8 | n.a. | 5.3 | n.a. | п.a. | 159.5 (Aug.) |
| 19. | Total short- and intermediateterm business credit (sum of lines 17 \& 18) | 4.6 | 0.5 | n.a. | 8.9 | n.a. | n.a. | 801.9 (Aug.) |

n.a.--not available.
p--preliminary

1. Average of Wednesdays for domestically chartered banks and average of current and preceding ends of months for foreign-related institutions.
2. Loans at foreign branches are loans made to U.S. firms by foreign branches of domestically chartered banks.
3. Average of Wednesdays.
4. Based on average of current and preceding ends of month.
5. Consists of acceptances that finance U.S. imports, U.S. exports and domestic shiprient and storage of goode.

|  | 1984 | 1985 | 1986 |  |  | Change from: |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | March | April FOMC |  |  | April | FOMC |
|  | Highs | highs | lows | Sept. 23 | Oct. 30 | 10ws | Sept. 23 |
| erm rates |  |  |  |  |  |  |  |
| eral funds ${ }^{2}$ | 11.63 | 8.58 | 6.95 | 5.83 | 5.86 | -1.09 | . 03 |

Treasury bills ${ }^{3}$
3-month
6 -month

1-year
8.58
6.95
5.83
5.86
$-1.09$

Commercial paper

1-month
3-month
Large negotiable $\mathrm{CDs}^{3}$
1-month
3-month
6-month
Eurodollar deposits ${ }^{4}$
1-month

Bank prime rate
$10.67 \quad 8.80$
5.77
5.25
5.81
5.41
5.
$\begin{array}{ll}10.77 & 9.13 \\ 11.13 & 9.25\end{array}$
5.79
5.49
$-.59$
-. 07
6.42
5.78
5.6
5.75 5.62 -. 68 -. 13

In diate- and long-term rates
U.S. Treasury (constant maturity)

| 3-year | 13.49 | 11.22 | 6.49 | 6.77 | 6.52 | .30 | -.25 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| 10-year | 13.99 | 12.02 | 6.98 | 7.58 | 7.31 | .33 | -.27 |
| 30-year | 13.94 | 11.97 | 7.14 | 7.76 | 7.61 | .47 | -.15 |
|  |  |  |  |  |  |  |  |
| Micipal revenue |  |  |  |  |  |  |  |
| (Bond Buyer index) | 11.44 | 10.25 | 7.55 | 7.57 | 7.30 | -.25 | -.27 |
| Corporate--A utility <br> Recently offered | 15.30 | 13.23 | 9.15 | 9.64 | 9.46 | .31 | -.18 |

Home mortgage rates ${ }^{6}$

| S\&L fixed-rate <br> S\&L ARM, 1-yr. | $\begin{aligned} & 14.68 \\ & 12.31 \\ & \hline \end{aligned}$ | $\begin{aligned} & 13.29 \\ & 11.14 \end{aligned}$ | $\begin{aligned} & 9.86 \\ & 8.4] \end{aligned}$ | $\begin{array}{r} 10.07 \\ 8.19 \end{array}$ | $\begin{aligned} & 9.95 \\ & 8.03 \\ & \hline \end{aligned}$ | $\begin{array}{r} .09 \\ -.38 \end{array}$ | $\begin{aligned} & -.12 \\ & -.16 \\ & \hline \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1984 | 1985 | 1986 |  |  | Percent | hange from: |
|  | Lows | March lows | $\overline{\text { Record }}$ highs | $\begin{gathered} \hline \text { FOMC } \\ \text { Sept. } 23 \end{gathered}$ | Oct. 30 | Record highs | $\begin{gathered} \text { FOMC } \\ \text { Sept. } 23 \end{gathered}$ |
| Stock prices |  |  |  |  |  |  |  |
| Dow-Jones Industrial | 1086.57 | 1247.35 | 1919.71 | 1797.81 | 1878.34 | -2.16 | 4.47 |
| NYSE Composite | 85.13 | 102.46 | 145.75 | 135.60 | 140.26 | -3.77 | 3.43 |
| AMEX Composite | 187.16 | 222.28 | 285.19 | 262.65 | 264.62 | -7.22 | . 75 |
| NASDAQ (OTC) | 225.30 | 276.18 | 411.16 | 353.37 | 361.05 | -12.19 | 2.17 |

1. One-day quotes except as noted. 4. Averages for statement week closest
2. ages for two-week reserve maintenance period
cl to date shown. Last observation is the average to date for the maintenance period ending November 5, 1986.
3. Secondary market.

## Foreign Exchange Markets

Japanese officials announced a cut in the Bank of Japan's discount rate from 3.5 to 3.0 percent, effective from November 1 . This reduction is the fourth one since January 30. The most recent cut was from 4.0 to 3.5 percent on April 21.

The dollar moved up sharply in reaction to Thursday's better-than-expected U.S. trade figures and then to the rumors and news that the Bank of Japan was lowering its discount rate. The announcement of an accord between Treasury Secretary Baker and Japanese Finance Minister Miyazawa in which they concurred that the realignment of the dollar-yen exchange rate since the Plaza agreement is now broadly consistent with underlying fundamentals provided further impetus for the dollar. The dollar's weighted-average value had risen by mid-day Friday to a level about $1-3 / 4$ percent above its value at the last FOMC meeting.
U.S. Merchandise Trade -- September.

The U.S. merchandise trade deficit in September was $\$ 12.6$ billion ( $\$ 151$ billion at an annual rate), smaller than recorded in either July or August according to Commerce Department Census Basis figures. For the third quarter as a whole the deficit was slightly larger than in the second quarter. These data are not seasonally adjusted, include insurance and freight charges for imports (CIF value) and are subject to large revisions. Data on the commodity composition of trade flows in the third quarter, on a revised basis, will be available next week.

e/ FR staff estimate.
*/ Average of July and August.
Source: U.S. Department of Commerce.

Import and Export Prices -- 1986-Q3.
Prices of nonoil imports rose 12.2 percent at an annual rate in the third quarter, according to BLS figures. This was a stronger rate of increase than in the second quarter and nearly as strong as in the first quarter. There were strong rises in import prices for most major trade categories, but the price of oil imports declined further in the third quarter.

Export prices declined fairly sharply in the third quarter, primarily because of a steep drop in the price of agricultural exports; there were smaller declines in prices of chemicals, crude materials, and fuel exports. Moderate price increases were recorded for prices of machinery and transportation equipment and for other manufactured goods exports.

BLS Price Indexes for
Merchandise Exports and Imports
(\% change, AR)

|  | 1985 |  | 1986 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q3 | Q4 | Q1 | Q2 | Q3 |
| BLS Price Indexes |  |  |  |  |  |
| Exports | -4.0 | . 8 | 1.2 | -1.2 | -6.4 |
| Imports | -. 4 | 5.7 | -22.1 | -21.9 | 2.9 |
| Oil | -6.2 | -1.0 | -78.2 | -81.0 | -39.8 |
| Nonoil | 1.6 | 9.6 | 14.5 | 4.6 | 12:2 |


[^0]:    ${ }^{1}$ In some cases, original copies needed to be photocopied before being scanned into electronic format. All scanned images were deskewed (to remove the effects of printer- and scanner-introduced tilting) and lightly cleaned (to remove dark spots caused by staple holes, hole punches, and other blemishes caused after initial printing).
    ${ }^{2}$ A two-step process was used. An advanced optimal character recognition computer program (OCR) first created electronic text from the document image. Where the OCR results were inconclusive, staff checked and corrected the text as necessary. Please note that the numbers and text in charts and tables were not reliably recognized by the OCR process and were not checked or corrected by staff.

[^1]:    1. Ratio of end-of-period inventories to average monthly sales for the period.
    f. Highs and lows are specific to each series and are not necessarily coincidental.
    r-Revised estimates. p-Preliminary estimates.
