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[^0]SUPPLEMENT
CURRENT ECONOMIC AND FINANCIAL CONDITIONS
Prepared for the
Federal Open Market Committee

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By the Staff
Board of Governors
of the Federal Reserve System
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THE DOMESTIC NONFINANCIAL ECONOMY

## Consumer Sentiment

According to preliminary results from the Michigan SRC survey, consumer sentiment was mixed in early August. Based on the first 60 percent of the final August sample, consumers, assessments of current conditions posted a large gain, but their expectations about future conditions deteriorated a bit. On net, the composite index rose to a leve1 of 96.5 from a June reading of 94.4 .

Among survey items not included in the composite index, consumers' assessments of buying conditions for cars and houses retreated only a bit after considerable improvements in July, but a sharp July rise in the proportion of consumers willing to use credit to finance big-ticket items was reversed. Unemployment expectations were essentially unchanged from July's level, which had shown a substantial rise in unemployment fears compared with the range that had prevailed over the previous year. However, even this higher level of unemployment expectations remains consistent with moderate consumption growth.

Mean expectations about both near-term inflation and longerterm inflation were 3.6 percent in early August, down from 3.8 percent and 4.3 percent, respectively, in July. Median inflation expectations edged down 0.1 percentage point for both near-term and long term inflation, to 2.8 percent and 3.0 percent, respectively.

UNIVERSITY OF MICHIGAN SURVEY RESEARCH CENTER: SURVEY OF CONSUMER ATTITUDES (Not seasonally adjusted)

|  | $\begin{array}{r} 1994 \\ \text { Dec } \end{array}$ | $\begin{array}{r} 1995 \\ \text { Jan } \end{array}$ | $\begin{array}{r} 1995 \\ \text { Feb } \end{array}$ | $\begin{array}{r} 1995 \\ \text { Mar } \end{array}$ | $\begin{array}{r} 1995 \\ \mathrm{Apr} \end{array}$ | $\begin{array}{r} 1995 \\ \text { May } \end{array}$ | $\begin{array}{r} 1995 \\ \text { Jun } \end{array}$ | $\begin{array}{r} 1995 \\ \mathrm{Jul} \end{array}$ | 1995 <br> Aug <br> (p) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Indexes of consumer sentiment (Feb. 1966=100) |  |  |  |  |  |  |  |  |  |
| Composite of current and expected conditions | 95.1 | 97.6 | 95.1 | 90.3 | 92.5 | 89.8 | 92.7 | 94.4 | 96.5 |
| Current conditiona | 104.9 | 112.0 | 109.3 | 106.5 | 105.9 | 105.0 | 106.1 | 105.2 | 115.4 |
| Expected conditions | 88.8 | 88.4 | 85.9 | 79.8 | 83.8 | 80.1 | 84.1 | 87.4 | 84.4 |
| Personal financial situation |  |  |  |  |  |  |  |  |  |
| Now compared with 12 months ago* | 113 | 120 | 119 | 110 | 116 | 113 | 116 | 113 | 128 |
| Expected in 12 months* | 130 | 127 | 128 | 119 | 130 | 125 | 127 | 130 | 126 |
| Expected business conditions |  |  |  |  |  |  |  |  |  |
| Next 12 months* | 123 | 129 | 116 | 108 | 114 | 108 | 117 | 123 | 119 |
| Next 5 years* | 104 | 99 | 101 | 93 | 93 | 88 | 94 | 99 | 94 |
| Appraisal of buying conditions |  |  |  |  |  |  |  |  |  |
| Cars | 134 | 139 | 129 | 136 | 123 | 129 | 131 | 141 | 137 |
| Large household appliancea* | 158 | 170 | 164 | 166 | 159 | 159 | 159 | 160 | 172 |
| Houses | 1.44 | 136 | 134 | 141 | 140 | 147 | 139 | 166 | 160 |
| Willingness to use credit | 39 | 44 | 45 | 47 | 43 | 44 | 43 | 51 | 41 |
| Willingness to use savings | 62 | 65 | 66 | 76 | 69 | 64 | 70 | 70 | 70 |
| Expected unemployment change - next 12 months | 108 | 112 | 11.9 | 120 | 120 | 11.8 | 120 | 129 | 128 |
| Expected inflation - next 12 months | 4.0 | 3.7 | 4.0 | 4.6 | 4.3 | 4.0 | 4.0 | 3.8 | 3.6 |
| Expected inflation - next 5 to 10 years | 4.2 | 3.9 | 4.1 | 4.4 | 4.4 | 4.1 | 4.3 | 4.3 | 3.6 |

- -- Indicates the question is one of the five equally-weighted components of the index of sentiment.
(D) -- Preliminary
(f) -- Flnal

Note: Figures on financial, business, and buying conditiong are the percent reporting 'good times' (or 'better') minus the percent reporting 'bad times' (or 'worse'), plus 100. Expected change in unemployment is the fraction expecting unemployment to rise minus the fraction expecting unemployment to fall.

## THE FINANCIAL ECONOMY

## The August Senior Loan Officer Opinion Survey on <br> Bank Lending Practices

The August 1995 Senior Loan Officer Opinion Survey on Bank Lending Practices posed questions about changes in bank lending standards and terms. changes in loan demand by businesses and households, the improvement in measures of loan quality, and the reduction in deposit insurance premiums. Fifty-nine domestic commercial banks and twenty-four U.S. branches and agencies of foreign banks participated int the survey.

Credit supply conditions appear to have eased further over the past three months. As in the past two surveys, small fractions of banks reported having eased standards for commercial and industrial loans to firms of all sizes, while large fractions reported easing some terms. However, standards for approving commercial real estate loans tightened slightly. In the household sector, only a few banks reported increased willingness to make consumer installment loans, and standards for approving home mortgages remained unchanged.

Credit demand by businesses reportedly strengthened somewhat, and demand by households was up markedly. On net, domestic ioan officers reported no change in demand for commercial and industrial loans by large and middle-market firms but increased demand by small firms. However, many foreign respondents, whose customers are typically large, reported an increase in demand for C\&I loans. A large share of the banks indicated demand for credit by households had increased over the past three months. Demand from this sector declined marginally on the previous two surveys.

Commercial and Industrial Loans
The survey found only a little change in standards for approving non merger related business loans but a continued easing of the terms for such loans. Less than 10 percent of banks
indicated they had eased standards for commercial and industrial loans to large firms and, on net, even smaller fractions indicated they had eased standards for loans to small and middle-market borrowers. Foreign banks reported no change in standards. The fractions reporting easing on the current survey are similar to those on the May and February surveys.

Many of the domestic and foreign respondents reported they had eased their terms on business loans. Nearly half of the domestic respondents reported narrowing spreads over base rates for large and middle-market firms and a fifth reported easing these terms for small firms. In addition, significant, though smaller, fractions of the respondents reported having eased other terms, including the size of credit lines, Ioan covenants, and collateralization requirements. Foreign branches and agencies also noted having eased Ioan terms. The latest survey results regarding terms on business loans are similar to those reported since the end of 1993. Banks that reported an easing of terms or standards on business loans attributed the easing to increased competition from other banks and, to a lesser extent, from nonbank lenders.

Demand for business loans was mixed across firm size over the past three months. About equal fractions of loan officers at domestic banks indicated increases as did decreases in demand from both large and middle-market borrowers so that, on net, the survey found no change in demand from these customers. Between 20 and 40 percent of the respondents, on net, had been reporting increases in demand from these customers for business loans since the beginning of 1994. On the other hand, about a quarter of the banks reported increased demand from small customers. a larger fraction than the past two surveys. In contrast to the domestic banks, characterization of demand from large borrowers, two fifths of the
foreign respondents, whose customers are typically large, experienced increased demand. Both respondents that reported increases in demand and respondents that reported decreases in demand attributed them to changes in customers inventory financing needs. investment in plant and equipment, and merger or acquisition financing.

## Commercial Real Estate Loans

Domestic respondents reported a slight tightening of standards for commercial real estate loans, while foreign respondents indicated no change in their standards for these loans. Small fractions, on net, of domestic banks indicated that standards for approving loans to finance commercial offices and loans for other nonfarm, nonresidential structures had tightened. Standards for approving construction and land development loans and loans to finance industrial structures appear to have remained about unchanged. The survey has found little change in the standards for commercial real estate loans since the tightening found in 1990-91. Large fractions of both the domestic and foreign loan officers indicated that demand for commercial real estate loans had increased over the past three months.

## Lending to Households

Only four of the respondents indicated that they are more willing now to make consumer installment loans than they were three months ago-less than half as many as in the May survey and the smallest number indicating increased willingness since August 1991. Sirailarly, banks reported no change, on net, in their standards for residential mortgages.

Demand for loans to individuals, however, appears to be up sharply over the past three months. A quarter of the respondents reported an increase in demand for consumer installment loans, and
over half reported an increase in demand for residential mortgages. Banks had indicated a decline in demand for both of these loan categories in the past two surveys.

## Loan Quality

Special questions on the August survey asked about the substantial improvement in recent years in measures of loan quality, including delinquency rates, charge-off rates and provisioning for Ioan and lease losses. Domestic and foreign respondents answered that the robust health of the U.S. econony, tight lending standards, and the low level of interest rates during much of the current expansion have been important contributors to the improvement in loan quality at their banks. Banks described efforts by households and firms to improve their balance sheets as a less important factor and the shift toward new (unseasoned) loans because of recent rapid Ioan growth as not an important factor in the improvement. Perhaps because loan quality is, on average, better at domestic than at foreign respondents, the two groups differed on its likely future. Two-fifths of the domestic respondents believed measures of loan quality would worsen at their bank over the coming year while onefifth believed the measures would improve. In contrast, threefifths of the foreign respondents predicted measures would improve at their bank and less than 10 percent felt they would worsen. Loan officers that predicted a worsening of these measures did so because of a negative economic outlook and, to a lesser extent, because of the increased willingness of households and firms to take on debt. Those that predicted an improvement in the measures, however, pointed to a positive outlook for the economy and, at the branches and agencies, to continued tight lending standards. Finally, domestic banks placed about equal weight on surprisingly low current

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and on low expected future loan losses as reasons for the low level of provisioning for such losses.

Deposit Insurance Premiums
An additional special question on the survey asked banks in which of their margins will lower deposit insurance premiums likely be reflected. The responses suggest banks will take the largest share of the reduction as increased profits, followed by increased rates paid on deposits, with the smallest share going toward lower loan rates.

SELECTED FINANCIAL MARKET QUOTATIONS
(Fercent except as noted)


1 One-day quotes except as noted.
2 Average for two-week reserve maintenance period closest to date shown. Last observation is average for maintenance period ending August 16. 1995
3 Secondary market.
4. Bid rates for Eurodollar
deposits at 11 a.m. London time.
5 Most recent obsetvation based on one-day Thursday quote and futures market index changes
6. Quotes for week ending Friday previous to date shown.

Commercial Bank Credit and Short- and Intermediate-Term Business Credit (Percentage change; seasonally adjusted annual rate) ${ }^{1}$

| Type of credit | 1994 | $\begin{gathered} 1995 \\ \text { Q1 } \end{gathered}$ | $\begin{gathered} 1995 \\ \mathrm{Q} 2 \end{gathered}$ | $\begin{aligned} & 1995 \\ & \text { May } \end{aligned}$ | $\begin{aligned} & 1995 \\ & \text { Jun } \end{aligned}$ | $\begin{gathered} 1995 \\ \text { Jul } \end{gathered}$ | $\begin{gathered} \text { Level, } \\ \text { Ju: } \\ 1995 \\ \text { (billions of } \$ \text { ) } \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1. Total loans and securities | Commercial bank credit |  |  |  |  |  |  |
|  | 6.8 | 7.8 | 13.3 | 9.0 | 4.9 | 3.7 | 3,507.0 |
| 2. Securities | 4.9 | -4.9 | 17.4 | -4.3 | -. 7 | -13.8 | 969.8 |
| 3. U.S. government | 0.0 | -6.0 | -4.7 | 4.6 | -1.7 | -12.9 | 698.9 |
| 4. Other | 24.0 | -1.6 | 87.0 | -26.5 | 1.8 | -16.6 | 270.8 |
| 5. Loans | 7.5 | 12.9 | 11.7 | 14.1 | 7.2 | 10.5 | 2,537.2 |
| 6. Business | 9.2 | 16.8 | 12.1 | 14.1 | 4.4 | 6.6 | 694.1 |
| 7. Real estate | 6.5 | 11.9 | 7.5 | 4.9 | 8.4 | 11.1 | 1,057.2 |
| 8. Consumer | 15.2 | 12.7 | 11.6 | 4.6 | 13.2 | 8.3 | 481.5 |
| 9. Security | -17.2 | -9.1 | 71.0 | 185.5 | 11.4 | -28.2 | 83.2 |
| 10. Other | 3.5 | 13.2 | 12.2 | 21.0 | -3.9 | 40.4 | 221.2 |
|  | Short- and intermediate-term business credit |  |  |  |  |  |  |
| 11. Business loans net of bankers acceptances | 9.4 | 17.8 | 12.5 | 15.7 | 3.3 | 6.1 | 686.8 |
| 12. Loans at foreign branches ${ }^{2}$ | 5.1 | 17.6 | 21.9 | 14.6 | 9.6 | 14.3 | 25.5 |
| 13. Sum of lines 11 and 12 | 9.2 | 17.7 | 12.8 | 15.7 | 3.6 | 6.4 | 712.3 |
| 14. Commercial paper issued by nonfinancial firms | 1.2 | 22.1 | 20.7 | 20.8 | -29.1 | 27.8 | 181.3 |
| 15. Sum of lines 13 and 14 | 7.5 | 18.6 | 14.4 | 16.7 | -3.0 | 10.6 | 893.6 |
| 16. Bankers acceptances, U.S. traderelated ${ }^{3,4}$ | -8.3 | -21.2 | -4.5 | -26.7 | -13.6 | n.a. | $17.4{ }^{5}$ |
| 17. Loans at finance companies ${ }^{4}$ | 12.6 | 20.3 | 14.6 | 12.4 | 10.7 | n.a. | $385.8{ }^{5}$ |
| 18. Total (sum of lines 15, 16, and 17) | 8.7 | 18.5 | 14.2 | 14.8 | . 8 | n.a. | 1,289.0 ${ }^{5}$ |

1. Except as noted, levels are averages of Wednesday data and percentage changes are based on averages of Wednesday data. For years, "percentage change" is percentage change in quarterly average from fourth quarter of preceding year to fourth quarter of specified year. For quarters, it is the percentage change in quarterly average from preceding quarter to specified quarter, annualized. Data are adjusted for breaks caused by reclassification.
2. Loans to U.S. firms made by foreign branches of domestically chartered banks.
3. Acceptances that finance U.S. imports, U.S. exports, and domestic shipment and storage of goods.
4. Levels and changes are based on averages of month-end data.
5. June 1995.
n.a. Not available.

THE INTERNATIONAL ECONOMY

## U.S. International Trade in Goods and Services

In June, the deficit in trade in goods and services widened slightly from what was recorded in May as exports declined marginally more than imports decreased. A sharp drop in exports of automotive products was only partly offset by increased exports of industrial supplies and capital goods. The small decline in imports was spread among most major trade categories: the exception was imported machinery, which rose moderately.

In the second quarter, the deficit was substantially larger than in the first quarter. The value of exports was about 2-1/2 percent higher than in the first quarter: about half of the rise was in quantity. The sharpest increases were recorded for capital goods (almost all quantity) and industrial supplies (about half quantity). Partly offsetting these increases were declines in exported automotive products to Canada and Mexico (both vehicles and parts) and in agricultural products (particularly the quantity of wheat and cotton).

The value of imports in the second quarter was 4 percent higher than in the first quarter with increases spread across most major trade categories, especially oil (largely price), capital goods, and automotive products from Europe and Japan. Imported automotive products from Canada declined 11 percent (primarily vehicles), in part because of sluggish sales in the United States. The decline in imported foods (about half of the decrease was coffee) nearly reversed the run-up in value recorded in the first quarter. For non-oil imports other than computers, the quantity in the second quarter was about 2 percent higher than in the first quarter; this was about the same rate of increase as in the first quarter and slower than in any quarter of last year.

## U.S. International Trade in Goods and Services <br> (in billions of dollars, seasonally adjusted)

|  |  | NIPA Real Net Exports G \& $\mathbf{s}^{* /}$ | Balance |  |  | Exports |  |  | 1 mports |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | G \& S | Merch. | Services | G 8 S | Merch. | Services | G\& 5 | Merch. | Services |
|  |  | (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) | (9) | (10) |
| Years |  |  |  |  |  |  |  |  |  |  |  |
| 1992 |  | -32.4 | -39.5 | -96.1 | 56.6 | 619.0 | 440.4 | 178.6 | 658.4 | 536.5 | 122.0 |
| 1993 |  | -74.0 | -74.8 | -132.6 | 57.8 | 644.6 | 456.8 | 187.8 | 719.4 | 589.4 | 130.0 |
| 1994 |  | -110.0 | -106.2 | -166.1 | 59.9 | 701.2 | 502.5 | 198.7 | 807.4 | 668.6 | 138.8 |
| Quarters (AR) : |  |  |  |  |  |  |  |  |  |  |  |
| 1994 | Qtr 1 | -104.0 | -92.1 | -146.0 | 53.9 | 664.9 | 473.8 | 191.1 | 757.0 | 619.7 | 437.2 |
|  |  | -111.8 | -107.7 | -166.0 | 58.3 | 687.3 | 490.9 | 196.4 | 795.0 | 656.9 | 138.1 |
|  | 3 | -117.0 | $-115.2$ | -178.5 | 63.3 | 713.1 | 509.5 | 203.6 | 828.3 | 688.1 | 140.3 |
|  | 4 | -107.1 | -109.9 | -174.0 | 64.1 | 739.5 | 535.7 | 203.8 | 849.4 | 709.7 | 139.7 |
| 1995 | Otr 1 | -118.5 | -120.1 | -180.2 | 60.1 | 755.6 | 552.2 | 203.4 | 875.7 | 732.4 | 143.2 |
|  | 2 | -125.0 | -135.1 | -196.4 | 61.2 | 774.9 | 570.0 | 204.9 | 910.0 | 766.3 | 143.7 |
| Monthly Rates: |  |  |  |  |  |  |  |  |  |  |  |
| 1993 | Jan |  | $-4.0$ | -8.9 | 4.9 | 52.2 | 37.0 | 15.3 | 56.2 | 45.9 | 10.3 |
|  | Feb |  | -3.3 | -8.7 | 5.5 | 52.2 | 36.4 | 15.8 | 55.4 | 45.1 | 10.3 |
|  | Mar |  | -6.3 | -11.3 | 5.0 | 54.1 | 38.5 | 15.6 | 60.4 | 49.8 | 10.6 |
|  | Apr |  | -6.4 | -11.3 | 4.9 | 53.8 | 38.0 | 15.7 | 60.2 | 49.3 | 10.8 |
|  | May |  | -4.9 | -9.8 | 5.0 | 54.3 | 38.8 | 15.5 | 59.2 | 48.7 | 10.5 |
|  | Jun |  | -7.6 | -12.5 | 4.9 | 52.9 | 37.3 | 15.7 | 60.5 | 49.7 | 10.8 |
|  | Jul |  | -7.5 | -12.5 | 5.0 | 52.3 | 36.5 | 15.8 | 59.8 | 49.0 | 10.8 |
|  | Aug |  | -6.6 | -11.6 | 5.0 | 53.0 | 37.2 | 15.8 | 59.6 | 48.8 | 10.8 |
|  | Sep |  | -7.9 | -12.5 | 4.6 | 53.4 | 37.9 | 15.5 | 61.2 | 50.4 | 10.9 |
|  | Oct |  | -8.0 | -12.6 | 4.6 | 55.3 | 39.3 | 16.0 | 63.3 | 51.9 | 11.4 |
|  | Nov |  | -7.7 | -11.5 | 3.8 | 54.4 | 39.2 | 15.2 | 62.1 | 50.8 | 11.4 |
|  | Dec |  | -4.8 | -9.4 | 4.6 | 56.7 | 40.7 | 16.0 | 61.5 | 50.1 | 19.4 |
| 1994 | Jan |  | -6.9 | -11.3 | 4.4 | 54.4 | 38.9 | 15.4 | 61.3 | 50.3 | 11.0 |
|  | Feb |  | -9.6 | -13.6 | 4.1 | 53.1 | 37.4 | 15.6 | 62.6 | 51.1 | 11.6 |
|  | Mar |  | -6.5 | -11.5 | 5.0 | 58.8 | 42.1 | 16.7 | 65.3 | 53.6 | 11.7 |
|  | Apr |  | -8.9 | -13.4 | 4.6 | 56.3 | 40.4 | 16.0 | 65.2 | 53.8 | 11.4 |
|  | May |  | -9.1 | -14.1 | 4.9 | 56.8 | 40.4 | 16.4 | 66.0 | 54.5 | 11.5 |
|  | Jun |  | -8.9 | -14.0 | 5.1 | 58.6 | 41.9 | 16.7 | 67.6 | 55.9 | 11.6 |
|  | Jul |  | -10.8 | -15.8 | 5.0 | 57.0 | 40.4 | 16.6 | 67.8 | 56.3 | 11.6 |
|  | Aug |  | -9.4 | -14.2 | 4.9 | 60.3 | 43.7 | 16.6 | 69.7 | 57.9 | 11.7 |
|  | Sep |  | -8.7 | -14.6 | 5.9 | 60.9 | 43.3 | 17.7 | 69.6 | 57.8 | 11.8 |
|  | Oct |  | -9.8 | -14.9 | 5.1 | 60.0 | 43.3 | 16.7 | 69.8 | 58.2 | 11.6 |
|  | Nov |  | -9.7 | -15.3 | 5.6 | 61.7 | 44.4 | 17.3 | 71.4 | 59.7 | 11.7 |
|  | Dec |  | -7.9 | -13.3 | 5.4 | 63.2 | 46.2 | 17.0 | 71.1 | 59.4 | 11.6 |
| 1995 | dan |  | -10.6 | -15.9 | 5.3 | 62.0 | 44.8 | 17.2 | 72.6 | 60.7 | 11.9 |
|  | Feb |  | -9.6 | -14.4 | 4.8 | 62.1 | 45.5 | 16.6 | 71.7 | 59.9 | 11.8 |
|  | Mar |  | -9.8 | -14.7 | 4.9 | 64.8 | 47.8 | 17.0 | 74.6 | 62.5 | 12.1 |
|  | Apr |  | -11.4 | -16.5 | 5.1 | 64.0 | 46.9 | 17.0 | 75.4 | 63.5 | 11.9 |
|  | May |  | -11.0 | -16.1 | 5.1 | 65.2 | 48.2 | 17.1 | 76.3 | 64.3 | 12.0 |
|  | Jun |  | -11.3 | -16.4 | 5.1 | 64.5 | 47.4 | 17.1 | 75.8 | 63.8 | 12.0 |

$1 /$ U.S. Department of Commerce, Bureau of the Census and Bureau of Economic Analysis, BOP valuation.
*/ In billions of 1987 dollars.
Note: Details may not add to totals because of rounding.
(Millions of dollars, seasonally adjusted)

|  | 1995 Feb | $\begin{gathered} 1995 \\ \text { Mar } \end{gathered}$ | $\begin{gathered} 1995 \\ \text { Apr } \end{gathered}$ | $\begin{gathered} 1995 \\ \text { May } \end{gathered}$ | $\begin{array}{r} 1995 \\ \text { Jun } \end{array}$ | $\begin{aligned} & 1994 \\ & \text { Qtr-2 } \end{aligned}$ | $\begin{aligned} & 1994 \\ & \text { Otr-3 } \end{aligned}$ | $\begin{aligned} & 1994 \\ & \text { Qtr-4 } \end{aligned}$ | $\begin{aligned} & 1995 \\ & \text { Qtr-1 } \end{aligned}$ | $\begin{aligned} & 1995 \\ & \text { Qtr-2 } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| TRADE BALANCE (G\&S) | -9,611 | -9,793 | -11,422 | -11,049 | -11,312 | -26,924 | -28,812 | $-27,470$ | -30,020 | -33,783 |
| EXPORTS, Total (G8S) | 62,093 | 64,820 | 63,994 | 65,238 | 64,481 | 171,823 | 178,272 | 184,876 | 188,902 | 193,713 |
| Services | 16,611 | 17,015 | 17,048 | 17,084 | 17,091 | 49,095 | 50,889 | 50,948 | 50,843 | 51,223 |
| Agricultural | 4,662 | 4,828 | 4,692 | 4,467 | 4,291 | 10,877 | 11,666 | 13,556 | 14,023 | 13,450 |
| Gold (BOP) | 296 | 845 | 563 | 650 | 721 | 1,433 | 1,156 | 857 | 1,406 | 1,934 |
| Nonag Goods ex Gold | 40.523 | 42,132 | 41,691 | 43,036 | 42,378 | 110,418 | 114,561 | 119,515 | 122,630 | 127,106 |
| Ind Supplies (Ex Ag, Gold) | 10,365 | 10,711 | 10,779 | 10,906 | 11,263 | 25,663 | 27,779 | 29,181 | 31,395 | 32,948 |
| Fuels (coal, petrol, etc) | 1,048 | 1,155 | 1,189 | 1,148 | 1,085 | 2,827 | 3,137 | 3,309 | 3,337 | 3,422 |
| Chemicals | 3.457 | 3,565 | 3,523 | 3,588 | 3,881 | 8,552 | 9,095 | 9.613 | 10,409 | 10,992 |
| Building Materials | 788 | 745 | 817 | 731 | 817 | 2,116 | 2,283 | 2,314 | 2,292 | 2,366 |
| Other Ind Supplies | 5,071 | 5,246 | 5,249 | 5.439 | 5,479 | 12,169 | 13,263 | 13,945 | 15,357 | 16,168 |
| Capital goods | 17.828 | 19.183 | 18,789 | 19.360 | 19,520 | 50,953 | 51.697 | 53,711 | 54,128 | 57,669 |
| Aircraft \& Parts | 2,272 | 2,529 | 2,676 | 2,521 | 2,585 | 8,475 | 7,119 | 7,343 | 6,295 | 7,782 |
| Computers \& Access | 3,052 | 3.055 | 2,992 | 3,105 | 3,172 | 8,007 | 8,506 | 8,949 | 9,084 | 9,269 |
| Semiconductors | 2,410 | 2,705 | 2,536 | 2,739 | 2,889 | 5,980 | 6,406 | 6,919 | 7,499 | 8.164 |
| Other Capital Goods | 10,096 | 10,893 | 10,585 | 10,996 | 10,873 | 28,490 | 29,666 | 30,500 | 31,250 | 32,453 |
| Automotive Products | 5,222 | 4,980 | 4,955 | 4.973 | 4,424 | 14,096 | 14,498 | 15,426 | 15,536 | 14,353 |
| To Canada | 3,014 | 2,684 | 2,725 | 2,670 | 2,436 | 7,774 | 7.894 | 8,726 | 8,944 | 7,831 |
| To Mexico (NSA) | 487 | 473 | 395 | 463 | 426 | 2,100 | 1,900 | 2,132 | 1.495 | 1.284 |
| To Rest of World | 1,722 | 1,823 | 1.836 | 1,841 | 1,562 | 4,223 | 4,704 | 4,568 | 5,097 | 5,238 |
| Consumer Goods | 5,301 | 5.354 | 5,272 | 5,475 | 5,395 | 14,808 | 15,241 | 15,917 | 15,770 | 16,143 |
| All Other Merchandise | 1,808 | 1,904 | 1,896 | 2,322 | 1,775 | 4,898 | 5,346 | 5,279 | 5,801 | 5,993 |
| IMPORTS, Total (G\&S) | 71,704 | 74,613 | 75,416 | 76,287 | 75,793 | 198,747 | 207,084 | 212,346 | 218,922 | 227.496 |
| Services | 11,795 | 12,129 | 11,923 | 12,004 | 11,988 | 34,526 | 35,071 | 34,928 | 35,811 | 35,945 |
| Petroleum | 4,336 | 4,622 | 4.457 | 5.033 | 5,085 | 12,874 | 15,151 | 12,784 | 13,082 | 14,575 |
| Gold (BOP) | 144 | 807 | 797 | 1,033 | 869 | 1,169 | 706 | 665 | 1,099 | 2,699 |
| Nonpetroleum Goods ex Gold | 55,429 | 57,055 | 58,239 | 58,217 | 57,850 | 150,178 | 156,156 | 163,969 | 168,931 | 174,306 |
| Ind Supplies (Ex Oil, Gold) | 9,934 | 10,545 | 10,869 | 10,651 | 10,364 | 26,510 | 27,685 | 29,267 | 30,698 | 31,884 |
| Chemicals | 2,051 | 2,130 | 2,181 | 2,248 | 2,117 | 5,139 | 5,476 | 5,804 | 6,337 | 6,546 |
| 1 ron \& Steel Mill Prod | 1,090 | 1.174 | 1,297 | 1,100 | 1,107 | 3,192 | 3,373 | 3,463 | 3,435 | 3,505 |
| Building Materials | 1,078 | 988 | 1,100 | 1,044 | . 984 | 3,118 | 3,205 | 3,271 | 3,163 | 3,128 |
| Other Ind Supplies | 5,715 | 6,253 | 6,291 | 6,258 | 6,156 | 15,060 | 15,631 | 16,729 | 17,763 | 18,705 |
| Capital Goods | 16,852 | 17,557 | 17,979 | 18,107 | 18,733 | 44,860 | 47.036 | 49,967 | 51,461 | 54,819 |
| Aircraft \& Parts | 826 | 1,028 | 951 | 932 | 929 | 3,060 | 2,443 | 2,957 | 2,633 | 2,811 |
| Computers \& Access | 4.163 | 4,274 | 4,322 | 4,329 | 4,583 | 11,100 | 11,901 | 12,664 | 12,704 | 13,234 |
| Semiconductors | 2,588 | 2,723 | 2,863 | 3,125 | 3,316 | 6,064 | 6,792 | 7,555 | 7,992 | 9,303 |
| Other Capital Goods | 9,275 | 9,533 | 9,843 | 9,722 | 9,905 | 24,636 | 25,900 | 26,791 | 28,131 | 29,470 |
| Automotive Products | 10,806 | 10,675 | 11,034 | 10,724 | 10,370 | 29,001 | 30,640 | 31,776 | 32,459 | 32,128 |
| From Canada | 4,032 | 3,883 | 3,572 | 3,697 | 3,425 | 10,184 | 11,151 | 11,872 | 12,074 | 10,695 |
| From Mexico (NSA) | 1.423 | 1,609 | 1,385 | 1,504 | 1,508 | 3,553 | 3,474 | 4,284 | 4.438 | 4,397 |
| From Rest of World | 5,352 | 5,182 | 6,077 | 5,524 | 5.436 | 15,263 | 16,014 | 15,620 | 15,946 | 17,037 |
| Consumer Goods | 13,135 | 13,320 | 13,591 | 13,769 | 13,402 | 36.119 | 37,038 | 38,551 | 39,783 | 40,762 |
| Foods, Feeds, and Beverages | 2,782 | 2,901 | 2,736 | 2,691 | 2,750 | 7,623 | 8,008 | 7,985 | 8,524 | 8, 177 |
| All Other Merchandise | 1,920 | 2,058 | 2,030 | 2,274 | 2,232 | 6,066 | 5,749 | 6,424 | 6,006 | 6,536 |
| Memo Items, NSA: |  |  |  |  |  |  |  |  |  |  |
| Oil Imports: Value (SITC) | 3,782 | 4,601 | 4,202 | 4,930 | 4.834 | 12,371 | 14,788 | 12,376 | 12,321 | 13,966 |
| Volume (mbd) | 8.567 | 9.333 | 8.314 | 9.020 | 9.406 | 9.459 | 10.111 | 8.918 | 8.736 | 8.913 |
| Price (\$/bbl) | 15.77 | 15.90 | 16.85 | 17.63 | 17.13 | 14.38 | 15.90 | 15.09 | 15.66 | 17.22 |

U.S. TRADE IN GOOOS AND SERVICES: SUMMARY OF MONTHS AND QUARTERS -- DOLLAR CHANGES (Millions of dollars, seasonally adjusted)

|  | Amount Mar | Change fro Apr | Prev. May | Month Jun | Amount Qtr-3 | Change Otr-4 | from Prev. Qtr-1 | . Qtr. Qtr-2 | \$ Change from Year Earlier Q2-02 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| EXPORTS, Total (G\&S) | 2,727 | -826 | 1,244 | -757 | 6,449 | 6,604 | 4,026 | 4,811 | 21,890 |
| Services | 404 | 33 | 36 | 7 | 1.794 | 59 | -105 | 380 | 2,128 |
| Agricultural | 166 | -136 | -224 | -177 | 788 | 1,891 | 466 | -572 | 2,573 |
| Gold (BOP) | 549 | -282 | 87 | 71 | -277 | -299 | 549 | 528 | 501 |
| Nonag Goods ex Gold | 1,609 | -441 | 1,345 | -658 | 4,144 | 4,953 | 3,116 | 4,475 | 16,688 |
| Ind Supplies (Ex Ag, Gold) | 346 | 68 | 127 | 357 | 2,116 | 1,403 | 2,213 | 1,553 | 7,285 |
| Fuels (coal, petrol, etc) | 107 | 34 | -41 | -62 | 310 | 172 | 28 | 86 | 596 |
| Chemicals | 108 | -42 | 65 | 293 | 543 | 518 | 795 | 583 | 2,440 |
| Building Materials | -43 | 73 | -86 | 85 | 167 | 31 | -22 | 73 | 250 |
| Other Ind Supplies | 175 | 3 | 189 | 41 | 1,095 | 682 | 1,412 | 811 | 3,986 |
| Capital Goods | 1,354 | -394 | 572 | 160 | 745 | 2,014 | 417 | 3,541 | 6,717 |
| Aireraft \& Parts | 258 | 146 | -155 | 64 | -1,356 | 223 | -1,048 | 1,487 | -693 |
| Computers \& Access | 3 | -62 | 113 | 67 | 499 | 443 | 135 | 185 | 1,262 |
| Semiconductors | 296 | -169 | 202 | 151 | 427 | 513 | 580 | 665 | 2,185 |
| Other Capital Goods | 797 | -309 | 411 | -122 | 1,175 | 834 | 750 | 1,203 | 3,963 |
| Automotive Products | -242 | -24 | 17 | -548 | 402 | 928 | 110 | -1,184 | 257 |
| To Canada | -330 | 41 | -55 | -233 | 121 | 832 | 218 | -1,114 | 57 |
| To Mexico (NSA) | -14 | -78 | 68 | -36 | -199 | 231 | -637 | -211 | -816 |
| To Rest of World | 101 | 13 | 5 | -279 | 481 | -136 | 529 | 141 | 1,015 |
| Consumer Goods | 53 | -82 | 203 | -80 | 433 | 676 | -147 | 373 | 1,335 |
| All Other Merchandise | 97 | -9 | 426 | -546 | 448 | -67 | 522 | 192 | 1,095 |
| IMPORTS, Total (G8S) | 2,909 | 803 | 871 | -494 | 8,337 | 5,262 | 6,576 | 8,574 | 28,749 |
| Services | 334 | -206 | 81 | -16 | 545 | -143 | -883 | 104 | 1,389 |
| Petroleum | 285 | -165 | 577 | 52 | 2,276 | -2,367 | 298 | 1,494 | 1,701 |
| Gold (BOP) | 663 | -10 | 236 | -163 | -463 | -41 | 434 | 1,601 | 1,531 |
| Nompetroleum Goods ex Gold | 1,627 | 1,184 | -22 | -367 | 5,978 | 7,813 | 4,961 | 5,376 | 24,128 |
| Ind Supplies (Ex Oil, Gold) | ) 611 | - 325 | -218 | -288 | 1,175 | 1,581 | 1,431 | 1,186 | 5,374 |
| Chemicals | 78 | - 52 | 67 | -132 | 337 | 328 | 533 | 210 | 1,407 |
| Iron \& Steel Mill Prod | 84 | 123 | -197 | 8 | 181 | 90 | -27 | 69 | 312 |
| Building Materials | -90 | 112 | -56 | -61 | 87 | 67 | -109 | -35 | 10 |
| Other Ind Supplies | 538 | 38 | -32 | - 103 | 571 | 1,097 | 1,034 | 942 | 3,645 |
| Capital Goods | 706 | 429 | 128 | 627 | 2,176 | 2,931 | 1,494 | 3,358 | 9,958 |
| Aircraft \& Parts | 202 | -77 | -19 | -3 | -616 | 514 | -324 | +178 | -248 |
| Computers \& Access | 111 | 48 | 7 | 255 | 800 | 764 | 40 | 529 | 2,133 |
| Semiconductors | 135 | 140 | 262 | 191 | 728 | 763 | 438 | 1,311 | 3,240 |
| Other Capital Goods | 258 | 311 | -122 | 184 | 1,264 | 891 | 1,340 | 1,339 | 4,834 |
| Automotive Products | -132 | - 359 | -310 | -354 | 1,639 | 1,136 | 683 | -330 | 3,128 |
| From Canada | -149 | - -311 | 125 | -272 | 967 | 720 | 203 | -1,380 | 510 |
| From Mexico (NSA) | 187 | --224 | 118 | 5 | -79 | 810 | - 154 | -41 | 844 |
| From Rest of World | -169 | 895 | -553 | -88 | 751 | -394 | + 326 | 1,090 | 1,773 |
| Consumer Goods | 186 | - 271 | 178 | -367 | 919 | 1,512 | 1,233 | 979 | 4,643 |
| Foods, Feeds, and Beverages | S 119 | -165 | -45 | 58 | 385 | -23 | - 538 | -346 | 554 |
| All other Merchandise | 137 | -27 | 244 | -43 | -317 | 675 | -418 | 529 | 470 |
| Memo Items, NSA: |  |  |  |  |  |  |  |  |  |
| Oil Imports: Value (SITC) | 819 | -399 | 727 | -95 | 2,417 | -2,412 | -55 | 1,645 | 1,595 |
| Volume (mbd) | 0.767 | -1.019 | 0.706 | 0.386 | 0.653 | -1.194 | -0.181 | 0.177 | -0.545 |
| Price (\$/bbl) | 0.14 | 0.95 | 0.78 | -0.50 | 1.52 | -0.81 | 10.57 | 1.56 | 2.84 |

U.S. TRADE IN GOODS AND SERVICES: SUMMARY OF MONTHS AND QUARTERS -- PERCENT CHANGES (Percent change from previous period)

|  | Percent Mar | Change Apr | from Prev. May | Month Jun | $\begin{aligned} & \text { Percent } \\ & \text { Qtr-3 } \end{aligned}$ | Change Qtr-4 | from Prev. Qtr-1 | atr. | \% change from Year Earlier Q2-Q2 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| EXPORTS, Total (G\&S) | 4.4 | $-1.3$ | 1.9 | -1.2 | 3.8 | 3.7 | 2.2 | 2.5 | 12.7 |
| Services | 2.4 | 0.2 | 0.2 | 0.0 | 3.7 | 0.1 | -0.2 | 0.7 | 4.3 |
| Agricul tural | 3.6 | -2.8 | -4.8 | -4.0 | 7.2 | 16.2 | 3.4 | -4.1 | 23.7 |
| Gold (BOP) | 185.2 | -33.3 | 15.5 | 10.9 | -19.3 | -25.8 | 64.0 | 37.6 | 35.0 |
| Nonag Goods ex Gold | 4.0 | -1.0 | 3.2 | -1.5 | 3.8 | 4.3 | 2.6 | 3.6 | 15.1 |
| Ind Supplies (Ex Ag, Gold) | 3.3 | 0.6 | 1.2 | 3.3 | 8.2 | 5.0 | 7.6 | 4.9 | 28.4 |
| Fuels (coal, petrol, etc) | 10.2 | 2.9 | -3.5 | -5.4 | 11.0 | 5.5 | 0.8 | 2.6 | 21.1 |
| Chemicals | 3.1 | -1.2 | 1.9 | 8.2 | 6.4 | 5.7 | 8.3 | 5.6 | 28.5 |
| Building Materials | -5.5 | 9.8 | -10.5 | 11.7 | 7.9 | 1.4 | -0.9 | 3.2 | 11.8 |
| Other Ind Supplies | 3.5 | 0.1 | 3.6 | 0.7 | 9.0 | 5.1 | 10.1 | 5.3 | 32.9 |
| Capital Goods | 7.6 | $-2.1$ | 3.0 | 0.8 | 1.5 | 3.9 | 0.8 | 6.5 | 13.2 |
| Aircraft \& Parts | 11.3 | 5.8 | -5.8 | 2.6 | -16.0 | 3.1 | -14.3 | 23.6 | -8.2 |
| Computers \& Access | 0.1 | -2.0 | 3.8 | 2.2 | 6.2 | 5.2 | 1.5 | 2.0 | 15.8 |
| Semiconductors | 12.3 | -6.2 | 8.0 | 5.5 | 7.1 | 8.0 | 8.4 | 8.9 | 36.5 |
| Other Capital Goods | 7.9 | -2.8 | 3.9 | -1.1 | 4.1 | 2.8 | 2.5 | 3.9 | 13.9 |
| Automotive Products | -4.6 | -0.5 | 0.4 | -11.0 | 2.9 | 6.4 | 0.7 | -7.6 | 1.8 |
| To Canada | -10.9 | 1.5 | -2.0 | -8.7 | 1.6 | 10.5 | 2.5 | -12.5 | 0.7 |
| To Mexico (NSA) | -2.9 | -16.5 | 17.2 | -7.8 | -9.5 | 12.2 | -29.9 | -14.1 | -38.9 |
| To Rest of Horld | 5.9 | 0.7 | 0.3 | -15.2 | 11.4 | -2.9 | 11.6 | 2.8 | 24.0 |
| Consumer Goods | 1.0 | -1.5 | 3.8 | -1.5 | 2.9 | 4.4 | -0.9 | 2.4 | 9.0 |
| All Other Merchandise | 5.4 | -0.5 | 22.5 | -23.5 | 9.1 | -1.3 | 9.9 | 3.3 | 22.4 |
| IMPORTS, Total (G\&S) | 4.1 | 1.1 | 1.2 | -0.6 | 4.2 | 2.5 | 3.1 | 3.9 | 14.5 |
| Services | 2.8 | -1.7 | 0.7 | -0.1 | 1.6 | -0.4 | 2.5 | 0.3 | 4.0 |
| Petroleun | 6.6 | -3.6 | 12.9 | 1.0 | 17.7 | -15.6 | 2.3 | 11.4 | 13.2 |
| Gold (BOP) | 460.4 | -1.2 | 29.6 | -15.8 | -39.6 | -5.8 | 65.2 | 145.7 | 131.0 |
| Nonpetroleum Goods ex Gold | 2.9 | 2.1 | -0.0 | -0.6 | 4.0 | 5.0 | 3.0 | 3.2 | 16.1 |
| Ind Supplies (Ex Oil, Gold) | 6.1 | 3.1 | -2.0 | $-2.7$ | 4.4 | 5.7 | 4.9 | 3.9 | 20.3 |
| Chemicals | 3.8 | 2.4 | 3.1 | -5.9 | 6.5 | 6.0 | 9.2 | 3.3 | 27.4 |
| 1 ron \& Steel Mill Prod | 7.7 | 10.5 | -15.2 | 0.7 | 5.7 | 2.7 | -0.8 | 2.0 | 9.8 |
| Building Materials | -8.4 | 11.4 | -5.0 | -5.8 | 2.8 | 2.1 | -3.3 | -1.1 | 0.3 |
| Other Ind Supplies | 9.4 | 0.6 | -0.5 | -1.6 | 3.8 | 7.0 | 6.2 | 5.3 | 24.2 |
| Capital Goods | 4.2 | 2.4 | 0.7 | 3.5 | 4.9 | 6.2 | 3.0 | 6.5 | 22.2 |
| Aircraft \& Parts | 24.4 | -7.5 | -2.0 | -0.3 | -20.1 | 21.0 | -11.0 | 6.8 | -8.1 |
| Computers \& Access | 2.7 | 1.1 | 0.2 | 5.9 | 7.2 | 6.4 | 0.3 | 4.2 | 19.2 |
| Semiconductors | 5.2 | 5.1 | 9.2 | 6.1 | 12.0 | 11.2 | 5.8 | 16.4 | 53.4 |
| Other Capital Goods | 2.8 | 3.3 | -1.2 | 1.9 | 5.1 | 3.4 | 5.0 | 4.8 | 19.6 |
| Automotive Products | -1.2 | 3.4 | -2.8 | -3.3 | 5.7 | 3.7 | 2.1 | -1.0 | 10.8 |
| From Canada | -3.7 | -8.0 | 3.5 | -7.3 | 9.5 | 6.5 | 1.7 | -11.4 | 5.0 |
| From Mexico (NSA) | 13.1 | -13.9 | 8.6 | 0.3 | -2.2 | 23.3 | 3.6 | -0.9 | 23.8 |
| From Rest of World | -3.2 | 17.3 | -9.1 | -1.6 | 4.9 | -2.5 | 2.1 | 6.8 | 11.6 |
| Consumer Goods | 1.4 | 2.0 | 1.3 | -2.7 | 2.5 | 4.1 | 3.2 | 2.5 | 12.9 |
| Foods, Feeds, and Beverages | 4.3 | -5.7 | -1.6 | 2.2 | 5.1 | -0.3 | -6.7 | -4.1 | 7.3 |
| All Dother Merchandise | 7.1 | -1.3 | 12.0 | -1.9 | -5.2 | 11.7 | -6.5 | 8.8 | 7.8 |
| Memo I tems, NSA: |  |  |  |  |  |  |  |  |  |
| oil imports: Value (SITC) | 21.7 | -8.7 | 17.3 | -1.9 | 19.5 | -16.3 | - 0.4 | 13.4 | 12.9 |
| Volume (mbd) | 8.9 | -10.9 | 8.5 | 4.3 | 6.9 | -11.8 | -2.0 | 2.0 | -5.8 |
| Price (\$/bbl) | 0.9 | 5.9 | 4.6 | -2.8 | 10.6 | -5.1 | 3.8 | 9.9 | 19.7 |


[^0]:    ${ }^{1}$ In some cases, original copies needed to be photocopied before being scanned into electronic format. All scanned images were deskewed (to remove the effects of printer- and scanner-introduced tilting) and lightly cleaned (to remove dark spots caused by staple holes, hole punches, and other blemishes caused after initial printing).
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