

# FEDERAL RESERVE statistical release



G.20

FINANCE COMPANIES<sup>1</sup>  
February 2003

For immediate release  
April 2003

## OWNED AND MANAGED RECEIVABLES<sup>2,3</sup>

	1998	1999	2000 <sup>r</sup>	2001 <sup>r</sup>	2002 <sup>r</sup>	2001		2002				2003		
						Q4 <sup>r</sup>	Q1 <sup>r</sup>	Q2 <sup>r</sup>	Q3 <sup>r</sup>	Q4 <sup>r</sup>	Dec <sup>r</sup>	Jan <sup>r</sup>	Feb <sup>p</sup>	
Seasonally Adjusted														
Growth Rates (percent at annual rate)														
Total	10.2	13.6	15.1	5.1	1.9	0.2	-1.7	5.2	3.0	1.0	0.0	2.1	-5.3	
Consumer	7.2	10.8	13.3	10.5	0.0	12.4	3.5	5.8	-1.9	-7.5	-1.3	12.9	-18.3	
Real estate	15.9	15.8	14.3	4.4	4.2	-10.2	-18.1	9.7	9.5	16.5	12.7	-18.1	4.8	
Business	11.1	15.5	17.0	0.6	2.8	-6.9	-0.3	2.9	5.4	3.3	-3.7	-0.1	3.1	
Outstandings (billions of dollars)														
Total	907.0	1,030.4	1,185.5	1,246.6	1,270.2	1,246.6	1,241.3	1,257.5	1,267.0	1,270.2	1,270.2	1,272.4	1,266.8	
Consumer	370.0	409.8	464.3	513.3	513.1	513.3	517.8	525.4	522.9	513.1	513.1	518.6	510.7	
Real estate	150.3	174.0	198.9	207.7	216.5	207.7	198.3	203.1	207.9	216.5	216.5	213.2	214.0	
Business	386.7	446.6	522.3	525.6	540.6	525.6	525.2	529.1	536.2	540.6	540.6	540.6	542.0	

## AUTO LOANS: TERMS OF CREDIT<sup>4</sup>

Percent except as noted; not seasonally adjusted

New car loans													
Interest rates	6.30	6.66	6.61	5.65	4.29	2.97	5.32	5.97	2.68	3.18	3.50	3.13	3.99
Maturity (months)	52.1	52.7	54.9	55.1	56.8	51.1	53.9	57.3	58.9	57.4	57.5	58.5	59.2
Loan-to-value ratio	92	92	92	91	94	92	90	92	96	96	96	96	97
Amount financed (dollars)	19,083	19,880	20,923	22,822	24,747	24,729	23,314	23,432	25,959	26,283	26,647	26,443	24,864
Used car loans													
Interest rates	12.64	12.60	13.55	12.18	10.74	11.09	11.03	10.85	10.50	10.59	10.48	10.37	10.43
Maturity (months)	53.5	55.9	57.0	57.5	57.5	56.8	57.6	57.7	57.6	57.0	56.7	57.5	57.7
Loan-to-value ratio	99	99	99	100	100	100	100	101	100	100	100	100	99
Amount financed (dollars)	12,691	13,642	14,058	14,416	14,532	14,649	14,184	14,565	14,727	14,650	14,639	14,499	14,231

1. Includes finance company subsidiaries of bank holding companies but not of retailers and banks.

2. Seasonally adjusted data have been revised from January 1998 forward as a result of new seasonal factors.

3. Owned receivables are those carried on the balance sheet of the institution. Managed receivables are outstanding balances of pools upon which securities have been issued; these balances are no longer carried on the balance sheets of the loan originator. Data are shown before deductions for unearned income and losses. Components may not add to totals because of rounding. these previously unreported assets.

4. Data are from the subsidiaries of the three major U.S. automobile manufacturers and are volume-weighted averages covering all loans of each type purchased during the month.

OWNED AND MANAGED RECEIVABLES<sup>3</sup>

						2001		2002				2003	
	1998	1999	2000 <sup>r</sup>	2001 <sup>r</sup>	2002 <sup>r</sup>	Q4 <sup>r</sup>	Q1 <sup>r</sup>	Q2 <sup>r</sup>	Q3 <sup>r</sup>	Q4 <sup>r</sup>	Dec <sup>r</sup>	Jan <sup>r</sup>	Feb <sup>p</sup>
Not Seasonally Adjusted													
Outstandings (billions of dollars)													
Total	912.7	1,036.4	1,192.1	1,253.7	1,277.6	1,253.7	1,244.4	1,264.4	1,260.7	1,277.6	1,277.6	1,275.0	1,267.1
Consumer	372.5	412.7	468.3	518.1	518.4	518.1	514.3	524.9	522.8	518.4	518.4	519.9	511.0
Motor vehicle loans	113.5	129.2	141.6	173.9	160.2	173.9	171.9	170.3	176.5	160.2	160.2	160.8	158.7
Motor vehicle leases	96.6	102.9	108.2	103.5	83.3	103.5	97.5	96.4	88.5	83.3	83.3	85.2	81.9
Revolving <sup>5</sup>	31.9	32.5	37.6	31.5	38.9	31.5	28.0	32.1	37.3	38.9	38.9	38.4	38.9
Other <sup>6</sup>	37.9	39.8	40.7	31.1	33.1	31.1	32.4	33.2	32.3	33.1	33.1	30.9	33.2
Securitized Assets <sup>6</sup>													
Motor vehicle loans	54.8	73.1	97.1	131.9	151.9	131.9	136.4	142.4	138.9	151.9	151.9	154.3	148.7
Motor vehicle leases	12.7	9.7	6.6	6.8	5.7	6.8	6.5	6.2	6.0	5.7	5.7	5.7	5.6
Revolving	5.5	6.7	19.6	25.0	31.1	25.0	26.5	29.2	29.1	31.1	31.1	30.4	30.1
Other	19.6	18.8	17.1	14.3	14.0	14.3	15.1	15.0	14.4	14.0	14.0	14.2	13.8
Real estate	150.3	174.0	198.9	207.7	216.5	207.7	198.3	203.1	207.9	216.5	216.5	213.2	214.0
One- to four-family	90.0	108.2	130.6	120.1	135.0	120.1	120.4	121.8	126.5	135.0	135.0	132.6	133.3
Other	31.2	37.6	41.7	41.2	39.5	41.2	36.8	38.7	39.0	39.5	39.5	39.0	39.4
Securitized real estate assets <sup>7</sup>													
One- to four-family	29.0	28.0	24.7	40.7	39.7	40.7	39.7	40.9	40.1	39.7	39.7	39.4	39.1
Other	0.1	0.2	1.9	5.7	2.2	5.7	1.4	1.7	2.2	2.2	2.2	2.2	2.2
Business	389.9	449.6	525.0	527.9	542.7	527.9	531.9	536.5	530.0	542.7	542.7	541.9	542.1
Motor vehicles	64.8	69.4	75.5	54.0	60.7	54.0	58.0	59.9	56.9	60.7	60.7	58.5	58.7
Retail loans	19.5	21.1	18.3	16.1	15.4	16.1	17.1	17.0	17.6	15.4	15.4	15.9	15.2
Wholesale loans <sup>8</sup>	32.8	34.8	39.7	20.3	29.3	20.3	22.8	25.8	23.3	29.3	29.3	26.7	27.5
Leases	12.5	13.6	17.6	17.6	16.0	17.6	18.0	17.1	15.9	16.0	16.0	16.0	16.0
Equipment	212.2	238.7	283.5	289.4	292.1	289.4	284.2	288.0	289.2	292.1	292.1	286.4	293.6
Loans	59.2	64.5	70.2	77.8	83.3	77.8	81.5	78.9	82.8	83.3	83.3	80.1	80.9
Leases	153.0	174.2	213.3	211.6	208.8	211.6	202.7	209.2	206.4	208.8	208.8	206.2	212.6
Other business receivables <sup>9</sup>	63.9	87.0	99.4	103.5	102.5	103.5	100.8	101.5	99.4	102.5	102.5	109.5	102.1
Securitized Assets <sup>6</sup>													
Motor vehicles	29.2	31.5	37.8	50.1	50.2	50.1	44.0	45.5	43.8	50.2	50.2	50.3	50.9
Retail loans	2.6	2.9	3.2	5.1	2.4	5.1	2.3	2.4	2.2	2.4	2.4	2.4	2.3
Wholesale loans	24.7	26.4	32.5	42.5	45.9	42.5	39.0	40.8	39.3	45.9	45.9	46.1	46.8
Leases	1.9	2.1	2.2	2.5	1.9	2.5	2.7	2.3	2.3	1.9	1.9	1.8	1.8
Equipment	13.0	14.6	23.1	23.2	20.2	23.2	25.4	21.7	21.6	20.2	20.2	20.1	19.4
Loans	6.6	7.9	15.5	16.4	13.0	16.4	18.5	15.0	14.8	13.0	13.0	12.9	12.3
Leases	6.4	6.7	7.6	6.8	7.2	6.8	6.9	6.7	6.7	7.2	7.2	7.2	7.1
Other business receivables <sup>9</sup>	6.8	8.4	5.6	7.7	17.1	7.7	19.5	19.9	19.1	17.1	17.1	17.1	17.3

5. Excludes revolving credit reported as held by depository institutions that are subsidiaries of finance companies.

6. Includes personal cash loans, mobile home loans, and loans to purchase other types of consumer goods such as appliances, apparel, boats, and recreation vehicles.

7. Outstanding balances of pools upon which securities have been issued; these balances are no longer carried on the balance sheets of the loan originator.

8. Credit arising from transactions between manufacturers and dealers, that is, floor plan financing.

9. Includes loans on commercial accounts receivable, factored commercial accounts, and receivable dealer capital; small loans used primarily for business or farm purposes; and wholesale and lease paper for mobile homes, recreation vehicles, and travel trailers.