## PUBLIC DISCLOSURE

**September 11, 2006** 

# COMMUNITY REINVESTMENT ACT PERFORMANCE EVALUATION

Premier Bank of the South Cullman, Alabama

**RSSD ID Number: 1160509** 

## FEDERAL RESERVE BANK OF ATLANTA 1000 Peachtree Street, N.E. Atlanta, Georgia 30309-4470

NOTE: This document is an evaluation of this institution's record of meeting the credit needs of its entire community, including low- and moderate-income neighborhoods, consistent with safe and sound operation of the institution. This evaluation is not, nor should it be construed as, an assessment of the financial condition of this institution. The rating assigned to the institution does not represent an analysis, conclusion or opinion of the federal financial supervisory agency concerning the safety and soundness of this financial institution.

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### INSTITUTION'S CRA RATING

RSSD ID Number: 1160509

#### **INSTITUTION'S CRA RATING**

This institution is rated **Satisfactory**.

The bank's average LTD ratio for the past twelve quarters ended December 31, 2005, was **REASONABLE** given the institution's size, financial condition, and competition within its assessment area. A **SUBSTANTIAL MAJORITY** of the bank's loans were extended to businesses inside the assessment area. The bank's lending reflects a **REASONABLE** penetration among individuals of different incomes, including low- and moderate-income levels, and businesses of different revenue sizes. The geographic distribution of loans reflects a **REASONABLE** dispersion throughout the assessment area. The bank has received no CRA related complaints since the previous examination. In addition, the bank is in compliance with the substantive provisions of the antidiscrimination laws and regulations.

#### **DESCRIPTION OF INSTITUTION**

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#### **DESCRIPTION OF INSTITUTION**

Premier Bank of the South is a small community bank headquartered in Cullman, Alabama. The bank operates three full service facilities and two freestanding ATMs in Cullman County, and one full service facility in each of Madison, Morgan, and Winston Counties, Alabama. Since the previous examination, the bank opened an office in Madison County and an office in Cullman County. According to the Consolidated Reports of Condition and Income (Call Report), between January 1, 2004 and December 31, 2005, the bank's total assets increased by 20.2 percent from \$99.5 million to \$119.5 million. During this same time period, total loans outstanding increased by 25.8 percent from \$62.4 million to \$78.5 million and total deposits increased by 23.7 percent from \$72.4 million to \$89.5 million.

Premier Bank of the South is a full service bank that offers a wide variety of credit products to meet community credit needs. Credit products offered by the bank include consumer, residential mortgage, home equity, business, and commercial real estate loans. The bank's business strategy encourages residential, consumer, and small business lending.

The composition of the loan portfolio according to the December 31, 2003, 2004, and 2005 Call Reports is displayed in the following table:

COMPOSITION OF LOAN PORTFOLIO													
	12/31/2	/2005 12/31/2004 12/31/2003			2003								
Loan Type	\$ (000s)	Percent	\$ (000s)	Percent	\$ (000s)	Percent							
Construction and Development	3,507	4.5%	2,633	3.9%	1,410	2.3%							
Secured by One- to Four- Family Dwellings	22,338	28.9%	22,694	33.3%	20,014	32.2%							
Other Real Estate:													
Farmland	1,943	2.5%	0	0.0%	1,031	1.7%							
Multifamily	1,624	2.1%	823	1.2%	1,043	1.7%							
Nonfarm nonresidential	22,014	28.4%	19,683	28.9%	19,112	30.7%							
Commercial and Industrial	13,112	16.9%	12,199	17.9%	10,198	16.4%							
Loans to Individuals	12,812	16.6%	9,974	14.6%	9,242	14.9%							
Agricultural Loans	53	0.1%	216	0.3%	166	0.3%							
Total	\$77,403	100.00%	\$68,222	100.00%	\$62,216	100.00%							

<sup>\*</sup> This table does not include the entire loan portfolio. Specifically, it excludes loans to depository institutions, bankers acceptances, lease financing receivables, obligations of state and political subdivisions, and other loans that do not meet any other category. Contra assets are also not included in this table.

#### **DESCRIPTION OF INSTITUTION (Continued)**

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As illustrated by the previous table, the bank's loan portfolio primarily consists of commercial loans, which are comprised of commercial and industrial and nonfarm nonresidential loans, followed by loans secured by one-to-four-family dwellings. This is consistent with the bank's strategy, which promotes commercial and real estate lending. No known legal impediments exist that would restrain the bank from meeting the credit needs of its assessment area. There were no significant local economic factors that affected the ability of the bank to comply with the regulation.

The bank received a satisfactory CRA rating at its previous evaluation, conducted by the Federal Reserve Bank of Atlanta, dated September 9, 2002.

#### DESCRIPTION OF ASSESSMENT AREA

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Premier Bank of the South has designated three assessment areas for the purpose of CRA: the Cullman-Winston Assessment Area, which consists of Cullman County and portions of Winston County; the Madison Assessment Area, which consists of portions of Madison County in the Huntsville, Alabama MD; and the Morgan Assessment Area, which consists of portions of Morgan County in the Decatur, Alabama MD. The bank's overall CRA rating was determined by evaluating the Cullman-Winston Assessment Area using full scope examination procedures regarding geographic distribution and lending to borrowers of different incomes. The Madison and Morgan Assessment Areas were evaluated using limited scope examination procedures. The banks performance in these assessment areas was compared to the performance in the Cullman-Winston assessment area and is described on page 19.

#### CONCLUSIONS WITH RESPECT TO PERFORMANCE CRITERIA

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#### **SCOPE OF EXAMINATION**

Premier Bank of the South's CRA examination was based on CRA activities in its assessment areas using small bank examination procedures. The evaluation included an analysis of all HMDA loans, and a sample of commercial loans originated from January 1, 2003, through December 31, 2005. Because the loan analysis includes loans that were originated before and after MSA and census tract changes made by the Office of Management and Budget (OMB) became effective in 2004, loans extended in 2003 were analyzed separately from loans extended in 2004 and 2005. For all loans originated in 2003, 2000 census demographic data were used to define the bank's assessment area. For all loans originated in 2004 and 2005, 2000 census demographic data reflecting OMB changes were used to define the bank's assessment area. The bank's assessment area does not arbitrarily exclude any low-income or moderate-income census tracts. During the review period, small business loans only slightly exceeded HMDA loans by dollar volume. As a result, small business and HMDA lending were given equal weight in the determination of the overall CRA rating.

#### **Loan-to-Deposit Ratio Analysis**

The bank's average loan-to-deposit (LTD) ratio for the twelve-quarter period ended December 31, 2005, was 85.2 percent and is considered **REASONABLE** given the institution's size, financial condition, and assessment area credit needs. The LTD ratio ranged from a high of 90.9 percent as of September 30, 2004, to a low of 78.9 percent as of March 31, 2005. The bank's average LTD ratio was compared with the LTD ratio of three other financial institutions that were of similar asset size with branch offices in the bank's assessment areas. The LTD ratios for these banks ranged from 32.7 percent to 85.6 percent. The bank's average LTD ratio exceeded two of the banks and was comparable to the other bank.

#### **CONCLUSIONS WITH RESPECT TO PERFORMANCE CRITERIA (Continued)**

#### **Assessment Area Concentration**

An analysis of the bank's record of lending inside its assessment area was conducted. The review consisted of an analysis of all HMDA loans (324) and a sample of commercial loans (275) originated by the bank from January 1, 2003 through December 31, 2005. The following table shows the levels of lending inside and outside the assessment area for each loan type:

#### Lending Inside and Outside the Assessment Area

Loan Type		Inside				Outside				
	#	%	\$(000s)	%	#	%	\$(000s)	%		
Home Improvement	76	92.7	\$1,681	95.9	6	7.3	\$71	4.1		
Home Purchase -	99	87.6	\$5,636	74.4	14	12.4	\$1,936	25.6		
Multi-Family Housing	2	100.0	\$1,104	100.0	0	0.0	\$0	0.0		
Refinancing	121	95.3	\$8,504	94.6	6	4.7	\$489	5.4		
Total HMDA related	298	92.0	\$16,925	87.1	26	8.0	\$2,496	12.9		
Small Business	255	92.7	\$19,006	93.8	20	7.3	\$1,252	6.2		
TOTAL LOANS	553	92.3	\$35,931	90.6	46	7.7	\$3,748	9.4		

A **SUBSTANTIAL MAJORITY** of Premier Bank of the South's HMDA and commercial loans are **IN** the bank's assessment area. As illustrated in the table above, 92.3 percent of the bank's HMDA and commercial loans and 90.6 percent of the dollars associated with these loans were originated in the assessment area.

#### Geographic Distribution and Distribution by Borrower's Profile

The geographic distribution of loans reflects **REASONABLE** penetration throughout the assessment areas. The distribution of borrowers reflects **REASONABLE** penetration among customers of different income levels and businesses of different sizes. These conclusions were based upon the bank's performance in the Cullman-Winston Assessment Area considering performance context information and available demographic data. The analysis of HMDA and commercial lending in the Cullman-Winston Assessment Area is discussed in greater detail later in the report.

### **CONCLUSIONS WITH RESPECT TO PERFORMANCE CRITERIA (Continued)**

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#### **Responsiveness to Complaints**

The bank has not received any CRA-related complaints since the previous examination.

#### **Compliance With Antidiscrimination Laws**

Premier Bank of the South is in compliance with the substantive provisions of the antidiscrimination laws and regulations. No evidence of discrimination or the use of illegal credit practices was noted during the review of bank policies and procedures. No practices have the intent or the effect of discouraging applicants for credit.

#### **Community Contacts**

As part of the CRA evaluation, information was obtained from one community contact regarding local economic conditions and community credit needs. The contact was helpful and knowledgeable of the economic conditions in Cullman and Winston Counties. The contact generally had positive comments regarding the degree of involvement of the financial institutions in the community.

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## NONMETROPOLITAN AREA: CULLMAN-WINSTON ASSESSMENT AREA, ALABAMA

# DESCRIPTION OF INSTITUTION OPERATIONS IN CULLMAN AND WINSTON ASSESSMENT AREA IN ALABAMA

#### **Overview**

Premier Bank of the South operates three banking offices in Cullman County and one banking office in Winston County. Three offices are located in middle-income census tracts and one office is located in an upper-income census tract. As of June 30, 2005, the bank had deposits of \$77.4 million and a deposit market share of 6.7 percent in Cullman County and deposits of \$5.4 million and a deposit market share of 1.6 percent in Winston County.

#### **Demographic Data by Census Tracts**

The following tables provide key demographic information from the 2000 census that was used in analyzing the bank's CRA performance. As a result of the Office of Management and Budget's (OMB) revision to census tract delineations in June 2003, tables are provided for both 2003 and 2004 & 2005 assessment area demographics. Certain components of the data in the table are discussed in the evaluation as they apply to particular parts of the analysis.

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## NONMETROPOLITAN AREA: CULLMAN-WINSTON, ALABAMA (Continued)

## **Assessment Area Demographics**

Assessment Area: Cullman-Winston 2003

Income Categories	Tract Distribut			amilies act Inco				Families by Family Income		
	#	%		#	%	#	%	#	%	
Low-income	0	0.0		0	0.0	0	0.0	4,407	16.7	
Moderate-income	0	0.0		0	0.0	0	0.0	4,460	16.9	
Middle-income	16	84.2		23,394	88.4	2,465	10.5	6,090	23.0	
Upper-income	3	15.8		3,056	11.6	162	5.3	11,493	43.5	
Unknown-income	0	0.0		0	0.0	0	0.0	0	0.0	
Total Assessment Area	19	100.0 26,450			100.0	2,627	9.9	26,450	100.0	
	Housing Units by				Housi	ng Types by Ti	ract			
	Tract		Owner-	Occupie	il	Rental		Vacant		
			#	%	%	#	%	#	%	
Low-income	0		0	0.0	0.0	0	0.0	0	0.0	
Moderate-income	0		0	0.0	0.0	0	0.0	0	0.0	
Middle-income	36,719	2:	5,033	88.2	68.2	6,710	18.3	4,976	13.6	
Upper-income	5,514		3,353	11.8	60.8	848	15.4	1,313	23.8	
Unknown-income	0		0	0.0	0.0	0	0.0	0	0.0	
Total Assessment Area	42,233	2	8,386	100.0	67.2	7,558	17.9	6,289 1		
	Total Busine Tract				Businesses by Tract & Revenue Size					
			L	ess Than \$1 Millio		Over \$1 Million		Revenue Reporte		
	#	%		#	%	#	%	#	%	
Low-income	0	0.0		0	0.0	0	0.0	0	0.0	
Moderate-income	0	0.0		0	0.0	0	0.0	0	0.0	
Middle-income	2,151	79.6		1,875	80.0	181	75.7	95	78.5	
Upper-income	552	20.4		468	20.0	58	24.3	26	21.5	
Unknown-income	0	0.0		0	0.0	0	0.0	0	0.0	
Total Assessment Area	2,703	100.0		2,343	100.0	239	100.0	121	100.0	
	Percentage of	Total B	usiness	ses:	86.7		8.8		4.5	

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## **Assessment Area Demographics**

Assessment Area: Cullman-Winston 2004 & 2005

Income Categories	Tract Distribut			amilies ract Inco	•	Families < P Level as <sup>9</sup> Families by	Families by Family Income			
	#	%		#	%	#	%	#	%	
Low-income	0	0.0		0	0.0	0	0.0	4,645	17.6	
Moderate-income	0	0.0		0	0.0	0	0.0	4,682	17.7	
Middle-income	17	89.5		23,990	90.7	2,516	10.5	6,277	23.7	
Upper-income	2	10.5		2,460	9.3	111	4.5	10,846	41.0	
Unknown-income	0	0.0		0	0.0	0	0.0	0	0.0	
Total Assessment Area	19	100.0		26,450	100.0	2,627	9.9	26,450	100.0	
	Housing Units by				Housi	ng Types by T	ract			
	Tract		Owner-	-Occupie	d	Rental		Vacant		
			#	%	%	#	%	#	%	
Low-income	0		0	0.0	0.0	0	0.0	0	0.0	
Moderate-income	0		0	0.0	0.0	0	0.0	0	0.0	
Middle-income	37,561	2	5,709	90.6	68.4	6,819	18.2	5,033	13.4	
Upper-income	4,672		2,677	9.4	57.3	739	15.8	1,256	26.9	
Unknown-income	0		0	0.0	0.0	0	0.0	0	0.0	
Total Assessment Area	42,233	2	8,386	100.0	67.2	7,558	17.9	6,289	14.9	
	Total Busine Tract	sses by			Busines	ses by Tract &	e Size			
			L	ess Than \$1 Millio		Over \$1 Million		Revenue Reporte		
	#	%		#	%	#	%	#	%	
Low-income	0	0.0		0	0.0	0	0.0	0	0.0	
Moderate-income	0	0.0		0	0.0	0	0.0	0	0.0	
Middle-income	2,196	81.2		1,917	81.8	182	76.2	97	80.2	
Upper-income	507	18.8		426	18.2	57	23.8	24	19.8	
Unknown-income	0	0.0	0.0		0.0	0	0.0	0	0.0	
Total Assessment Area	2,703	100.0		2,343	100.0	239	100.0	121	100.0	
	Percentage of	Total B	usiness	ses:	86.7		8.8		4.5	

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#### Housing Characteristics (2000 census and 2004 OMB changes)

2000 census data indicates that the median value of housing units in the assessment area was \$75,971, which is comparable to the median housing value for the state at \$76,700. The median age of housing in the assessment area is 23 years compared to the state of Alabama at 25 years. The OMB changes did not affect the 2000 census data in this regard.

#### Poverty Level (2000 census and 2004 OMB changes)

As indicated in the tables on pages 9 and 10, there are no low or moderate-income tracts in the assessment area. Of total families in the assessment area, 9.9 percent have incomes below the poverty level. The OMB changes did not affect the 2000 census data in this regard.

#### **HUD Estimated Median Family Incomes for 2002, 2003, and 2004**

The 2003 HUD estimated state non-metropolitan median family income for the state of Alabama, which includes Cullman and Winston Counties, was \$39,600. Based on the HUD estimated median family income, low-income families were those families with gross annual incomes of \$19,799 or less. Moderate-income families were families with gross annual incomes ranging from \$19,800 to \$31,679. The 2004 HUD estimated state non-metropolitan median family income for the state of Alabama was \$41,700. Based on the HUD estimated median family income, low-income families were those families with gross annual incomes of \$20,849 or less. Moderate-income families were families with gross annual income ranging from \$20,850 to \$33,359. The 2005 HUD estimated state non-metropolitan median family income for the state of Alabama was \$42,800. Based on the HUD estimated median family income, low-income families were those families with gross annual income of \$21,399 or less. Moderate-income families were families were families with gross annual income ranging from \$21,400 to \$34,239. Based on these income levels and median housing values, it may be difficult for financial institutions to originate home purchase loans (excluding manufactured housing) to low-income families and some moderate-income families due to the lack of available homes in an affordable price range.

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#### **Other Information**

#### **Employment Statistics**

The assessment area's economy is primarily dependent on the manufacturing and retail industries. According to the Bureau of Labor Statistics, the following table shows the unemployment rates for Cullman County, Winston County, and the state of Alabama from 2003 to 2005. The unemployment rates for Cullman County were consistently below the unemployment rates for the state of Alabama; however, Winston County unemployment rates were consistently above the unemployment rates for the state of Alabama.

Premier Bank of the South Unemployment Rates									
	Year								
Region	2003	2004	2005						
Cullman County	5.3%	4.7%	3.5%						
Winston County	8.8%	6.8%	4.6%						
State of Alabama	5.5%	5.2%	4.0%						

#### Competition

The assessment area is a competitive banking market due to the presence of several banks in the market. According to the June 30, 2003 FDIC/OTS Summary of Deposits Report, the bank ranked 10<sup>th</sup> out of fourteen financial institutions in Cullman and Winston Counties in deposit market share at 5.4 percent. According to the June 30, 2004 report, the bank ranked 10<sup>th</sup> out of fifteen financial institutions in Cullman and Winston Counties in deposit market share at 5.1 percent. According to the June 30, 2005 report, the bank ranked 9<sup>th</sup> out of fifteen financial institutions in Cullman and Winston Counties in deposit market share at 5.6 percent. During 2003, 2004, and 2005, two financial institutions operated more branches in the market than Premier Bank of the South, one with 10 offices and another with five offices. However; the bank's ability to originate loans in the Cullman-Winston Assessment Area has not been hindered by competition in the market.

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## NONMETROPOLITAN AREA: CULLMAN-WINSTON, ALABAMA (Continued)

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#### CONCLUSIONS WITH RESPECT TO PERFORMANCE TESTS

The tables on the following pages, and additional tables in Appendix A of this report, show Premier Bank of the South's lending performance in the Cullman-Winston Assessment Area. Certain components of the data are discussed on the following pages as they apply to particular parts of the analysis.

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#### CONCLUSIONS WITH RESPECT TO PERFORMANCE TESTS

#### **Loan Distribution Table**

Assessment Area: Cullman-Winston 2003

		Assessinei	nt Area: Cu							
			. =	HM	IDA I		_			
Income Categories		-	t Income			-	ver Income			
	#	%	\$(000s)	%	#	%	\$(000s)	%		
		1		•	Purchase	1				
Low	0	0.0%	0	0.0%	0	0.0%	0	0.0%		
Moderate	0	0.0%	0	0.0%	9	23.7%	498	22.6%		
Middle	35	92.1%	2,096	95.1%	7	18.4%	193	8.8%		
Upper	3	7.9%	107	4.9%	22	57.9%	1,512	68.6%		
Unknown	0	0.0%	0	0.0%	0	0.0%	0	0.0%		
Total	38	100.0%	2,203	100.0%	38	100.0%	2,203	100.0%		
		-	_	Refi	nance	-	-			
Low	0	0.0%	0	0.0%	3	6.5%	104	2.8%		
Moderate	0	0.0%	0	0.0%	6	13.0%	236	6.3%		
Middle	37	80.4%	2,468	65.9%	14	30.4%	825	22.0%		
Upper	9	19.6%	1,278	34.1%	23	50.0%	2,581	68.9%		
Unknown	0	0.0%	0	0.0%	0	0.0%	0	0.0%		
Total	46	100.0%	3,746	100.0%	46	100.0%	3,746	100.0%		
				Home Im	provement					
Low	0	0.0%	0	0.0%	1	2.9%	15	2.7%		
Moderate	0	0.0%	0	0.0%	10	28.6%	134	24.0%		
Middle	27	77.1%	358	64.0%	13	37.1%	255	45.6%		
Upper	8	22.9%	201	36.0%	11	31.4%	155	27.7%		
Unknown	0	0.0%	0	0.0%	0	0.0%	0	0.0%		
Total	35	100.0%	559	100.0%	35	100.0%	559	100.0%		
					Family					
Low	0	0.0%	0	0.0%	0	0.0%	0	0.0%		
Moderate	0	0.0%	0	0.0%	0	0.0%	0	0.0%		
Middle	1	50.0%	365	33.1%	0	0.0%	0	0.0%		
Upper	1	50.0%	739	66.9%	0	0.0%	0	0.0%		
Unknown	0	0.0%	0	0.0%	2	100.0%	1,104	100.0%		
Total	2	100.0%	1,104	100.0%	2	100.0%	1,104	100.0%		
Total		100.070	1,104		A Totals	100.070	1,104	100.070		
Low	0	0.0%	0	0.0%	4	3.3%	119	1.6%		
Moderate	0	0.0%	0	0.0%	25	20.7%	868	11.4%		
Middle	100	82.6%	5,287	69.5%	34	28.1%	1,273	16.7%		
Upper	21	17.4%	2,325	30.5%	56	46.3%	4,248	55.8%		
Unknown										
Total	0 121	0.0%	0 7,612	0.0% 100.0%	2 121	1.7% 100.0%	1,104 7,612	14.5% 100.0%		
Totat	121	100.0%	7,012		ERCIAL	100.0%	7,012	100.0%		
		#	9	%		00s)	•	%		
					t Income					
Low		0	0.0	0%		0	0.0	0%		
Moderate		0		0%		0		0%		
Middle		96		.0%		949		.7%		
Upper		17		.0%		140		.3%		
Unknown		0		0%		0		0%		
Total	-	13		1.0%		089				
		1.0	100		evenue	007	100.0%			
\$1 Million or Less	1	52	46	.0%	1	245	61	.9%		
Over \$1 Million		24		.2%		375		.5%		
Not Known		37		.7%	1	469		.6%		
Total		13		1.0%		089		0.0%		
		1.0	100		an Size	007	100	.0/0		
\$100,000 or less		32	72	.6%		215	22	.0%		
\$100,001 - \$250,000		22		.5%		658		.3%		
\$250,001 - \$1 Million		9		0%		216		.8%		
Over \$1 Million		0		0%		0		0%		
Total		13		0.0%		089		0.0%		
<u> </u>		10	100	.0/0	10,	00/	100	.0/0		

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#### CONCLUSIONS WITH RESPECT TO PERFORMANCE TESTS

#### **Loan Distribution Table**

Assessment Area: Cullman-Winston 2004 & 2005

	AS	sessment A	ea. Cullina			13		
		D., T.,	4 T	HM	ÍDA I	D., D.,	T	
Income Categories	#	=	t Income	%	#	ву вогго <b>у</b> %	ver Income	0/
	#	%	\$(000s)		urchase	%	\$(000s)	%
r		0.000	0	•		12.60/	I 104	6.00/
Low	0	0.0%	0	0.0%	6	13.6%	194	6.8%
Moderate	0	0.0%	0	0.0%	7	15.9%	189	6.6%
Middle	35	79.5%	2,320	81.4%	13	29.5%	511	17.9%
Upper	9	20.5%	529	18.6%	18	40.9%	1,955	68.6%
Unknown	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Total	44	100.0%	2,849	100.0%	44	100.0%	2,849	100.0%
				•	nance	•		
Low	0	0.0%	0	0.0%	4	5.8%	137	3.0%
Moderate	0	0.0%	0	0.0%	18	26.1%	489	10.8%
Middle	61	88.4%	3,899	86.4%	18	26.1%	823	18.2%
Upper	8	11.6%	616	13.6%	28	40.6%	2,283	50.6%
Unknown	0	0.0%	0	0.0%	1	1.4%	783	17.3%
Total	69	100.0%	4,515	100.0%	69	100.0%	4,515	100.0%
		_		Home Im	provement	_	_	_
Low	0	0.0%	0	0.0%	3	8.1%	114	10.8%
Moderate	0	0.0%	0	0.0%	6	16.2%	118	11.2%
Middle	34	91.9%	793	75.2%	10	27.0%	204	19.4%
Upper	3	8.1%	261	24.8%	18	48.6%	618	58.6%
Unknown	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Total	37	100.0%	1,054	100.0%	37	100.0%	1,054	100.0%
		-		Multi-	Family		-	
Low	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Moderate	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Middle	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Upper	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Unknown	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Total	0	0.0%	0	0.0%	0	0.0%	0	0.0%
				HMDA	Totals			
Low	0	0.0%	0	0.0%	13	8.7%	445	5.3%
Moderate	0	0.0%	0	0.0%	31	20.7%	796	9.5%
Middle	130	86.7%	7,012	83.3%	41	27.3%	1,538	18.3%
Upper	20	13.3%	1,406	16.7%	64	42.7%	4,856	57.7%
Unknown	0	0.0%	0	0.0%	1	0.7%	783	9.3%
Total	150	100.0%	8,418	100.0%	150	100.0%	8,418	100.0%
					ERCIAL			
		#	9	%	\$(0	00s)	(	%
			_	By Trac	t Income		_	
Low		0	0.0	0%		0	0.	0%
Moderate		0	0.0	0%		0	0.	0%
Middle	9	94	87.	.9%	5,	801	75	.0%
Upper		13	12.	.1%	1,5	935	25	.0%
Unknown		0	0.0	0%		0	0.	0%
Total	1	07	100	.0%	7,7	736	100	0.0%
	By Revenue							
\$1 Million or Less	3	33	30.	.8%	1,	760	22	.8%
Over \$1 Million		26	24.	.3%	4,9	955	64	.1%
Not Known		48	44.	.9%	1,0	020	13	.2%
Total	1	07	100	.0%	7,7	735	100	0.0%
				By Lo	an Size			
\$100,000 or less		88	82.	.2%	1,5	829	23	.6%
\$100,001 - \$250,000		10	9.3	3%	1,3	313	17	.0%
\$250,001 - \$1 Million		9	8.4	4%	4,	592	59	.4%
Over \$1 Million		0	0.0	0%		0	0.	0%
Total	1	07	100	.0%	7,7	734	100	0.0%

### CONCLUSIONS WITH RESPECT TO PERFORMANCE CRITERIA

RSSD ID Number: 1160509

#### **Distribution by Borrower's Profile**

For this analysis, the distribution of HMDA lending by borrower income level and commercial lending by business revenue size was compared with available demographic information. Performance context issues were also considered, as well as the performance of other banks.

#### **Year 2003**

The bank's HMDA lending to low-income borrowers at 3.3 percent is significantly lower than the percentage of low-income families in the Cullman-Winston Assessment Area at 16.7 percent. The lack of lending to low-income families is attributed to the lack of applications from low-income families as well as failure to meet lending criteria for the bank's HMDA loan products. The bank's percentage of HMDA loans to moderate-income borrowers at 20.7 percent is higher than the percentage of moderate-income families in the assessment area at 16.9 percent. According to the 2003 aggregate comparison loan distribution table for the Cullman-Winston Assessment Area in Appendix A, the bank's HMDA lending to low-income borrowers at 3.3 percent was slightly lower than the aggregate performance at 4.6 percent. The bank's HMDA lending to moderate-income borrowers at 20.7 percent was higher than the aggregate at 15.2 percent.

Of the 113 commercial loans originated in the Cullman-Winston Assessment Area, 76 had revenue information. Of the 76 loans, 68.4 percent were originated to businesses with reported revenues of \$1 million or less. This is lower than the percentage of the businesses in the assessment area with revenues of \$1 million or less at 86.7 percent. Since a large number of the commercial loans did not report revenue information, an analysis was also performed based on loan size to determine if the bank was meeting the needs of small businesses. Typically, loans in amounts of \$100,000 or less indicate lending to small businesses. Of the 113 commercial loans, 82 (72.6 percent) were in amounts of \$100,000 or less.

#### **Years 2004 - 2005**

The bank's HMDA lending to low-income borrowers at 8.7 percent is significantly lower than the percentage of low-income families in the Cullman-Winston Assessment Area at 17.6 percent. The bank's percentage of HMDA loans to moderate-income borrowers at 20.7 percent is higher than the percentage of moderate-income

RSSD ID Number: <u>1160509</u>

#### **CONCLUSIONS WITH RESPECT TO PERFORMANCE CRITERIA (Continued)**

families in the assessment area at 17.7 percent. According to the 2004 and 2005 aggregate comparison loan distribution table for the Cullman-Winston Assessment Area in Appendix A, the bank's HMDA lending to low-income borrowers at 8.7 percent was significantly higher than the aggregate performance at 4.8 percent. In addition, the bank's HMDA lending to moderate-income borrowers at 20.7 percent was also higher than the aggregate at 17.7 percent.

Of the 107 commercial loans originated in the Cullman-Winston County assessment area, 59 had revenue information. Of the 59 loans, 55.9 percent were originated to businesses with reported gross annual revenues of \$1 million or less. This is significantly lower than the percentage of the businesses in the assessment area with gross annual revenues of \$1 million or less at 86.7 percent. Since a large number of the commercial loans did not report revenue information, an analysis was also performed based on loan size to determine if the bank was meeting the needs of small businesses. Typically, loans in amounts of \$100,000 or less indicate lending to small businesses. Of the 107 commercial loans, 88 (82.2 percent) were in amounts of \$100,000 or less.

Based on demographic factors, competition, aggregate lending data and community contact information, Premier Bank of the South's record of lending to borrowers of different incomes and businesses of different sizes is considered **REASONABLE**.

#### **Geographic Distribution of Loans**

For this analysis, the geographic distribution of the bank's residential real estate lending and commercial lending was compared with the demographic information available. Performance context issues were also considered, as well as the performance of other banks. There are no low or moderate-income tracts in the bank's assessment area.

#### **Year 2003**

The bank's level of HMDA lending in the Cullman-Winston Assessment Area in middle-income tracts at 82.6 percent is slightly below than the percentage of owner-occupied units in these tracts at 88.2 percent. HMDA lending in the upper-income tracts at 17.4 percent is above the percentage of owner-occupied units at 11.8 percent in these tracts. According to the 2003 aggregate comparison loan distribution table for the Cullman-Winston Assessment area in Appendix A, the bank's HMDA lending in middle-income tracts at 82.6 percent

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#### **CONCLUSIONS WITH RESPECT TO PERFORMANCE CRITERIA (Continued)**

was comparable to the aggregate performance at 83.3 percent. In addition, the bank's HMDA lending in upperincome tracts at 17.4 was comparable to the aggregate at 16.7 percent.

The bank's percentage of commercial loans originated in middle-income tracts at 85.0 percent is higher than the percentage of businesses located in these tracts at 79.6 percent. The percentage of commercial loans originated in the upper-income tracts at 15.0 percent is below the percentage of businesses in these tracts at 20.4 percent.

#### Years 2004 - 2005

The bank's level of HMDA lending in the Cullman-Winston Assessment Area in middle-income tracts at 86.7 percent is slightly lower than the percentage of owner-occupied units in these tracts at 90.6 percent. HMDA lending in the upper-income tracts at 13.3 percent is above the percentage of owner-occupied units in these tracts at 9.4 percent. According to the 2003 aggregate comparison loan distribution table for the Cullman-Winston Assessment Area in Appendix A, the bank's HMDA lending in middle-income tracts at 86.7 percent was comparable to the aggregate performance at 87.6 percent. In addition, the bank's HMDA lending in upper-income tracts at 13.3 was comparable to the aggregate at 12.4 percent.

The bank's percentage of commercial loans originated in middle-income tracts in the Cullman-Winston Assessment Area at 87.9 percent is higher than the percentage of businesses located in these tracts at 81.2 percent. The percentage of commercial loans originated in the upper-income tracts at 12.1 percent is below the percentage of businesses in these tracts at 18.8 percent.

Based on demographic factors, community contact information, competition, and aggregate lending data, Premier Bank of the South's geographic distribution of loans reflects **REASONABLE** dispersion throughout the assessment area.

#### METROPOLITAN AREAS (LIMITED REVIEWS)

RSSD ID Number: 1160509

#### LIMITED SCOPE OF EXAMINATION

The following metropolitan areas were not reviewed using the full-scope examination procedures; however, through the use of available facts and data, including performance and demographic information, conclusions regarding performance, which did not impact the overall rating are provided. Please refer to the tables in Appendix A for information regarding these areas. The table below compares the bank's Madison and Morgan County assessment areas performance to the Cullman-Winston County assessment area performance.

Assessment Areas	Borrower	Geographic
	Distribution	Distribution
<b>Madison County</b>	Not Consistent (-)	Not Consistent (-)
Morgan County	Consistent	Consistent

## APPENDIX A: AGGREGATE LENDING TABLES

RSSD ID Number: <u>1160509</u>

## Aggregate Comparison Loan Distribution Table Assessment Area: Cullman-Winston 2003

			essinent A		HM						
		В	Tract Inco	me		By Borrower Income					
Income Categories		Bank		Aggr	egate		Bank			egate	
	#	%	% \$(000s)	%	% \$(000s)	#	%	% \$(000s)	%	% \$(000s)	
		1	1	1		urchase			ì	_	
Low	0	0.0%	0.0%	0.0%	0.0%	0	0.0%	0.0%	6.4%	3.3%	
Moderate	0	0.0%	0.0%	0.0%	0.0%	9	23.7%	22.6%	20.5%	13.7%	
Middle	35	92.1%	95.1%	82.4%	79.1%	7	18.4%	8.8%	24.7%	20.4%	
Upper	3	7.9%	4.9%	17.6%	20.9%	22	57.9%	68.6%	38.5%	51.3%	
Unknown	0	0.0%	0.0%	0.0%	0.0%	0	0.0%	0.0%	10.0%	11.3%	
Total	38	100.0%	100.0%	100.0%	100.0%	38	100.0%	100.0%	100.0%	100.0%	
		Refinance									
Low	0	0.0%	0.0%	0.0%	0.0%	3	6.5%	2.8%	3.5%	1.7%	
Moderate	0	0.0%	0.0%	0.0%	0.0%	6	13.0%	6.3%	12.7%	8.2%	
Middle	37	80.4%	65.9%	83.3%	80.8%	14	30.4%	22.0%	19.5%	15.3%	
Upper	9	19.6%	34.1%	16.7%	19.2%	23	50.0%	68.9%	52.7%	63.0%	
Unknown	0	0.0%	0.0%	0.0%	0.0%	0	0.0%	0.0%	11.6%	11.9%	
Total	46	100.0%	100.0%	100.0%	100.0%	46	100.0%	100.0%	100.0%	100.0%	
		1	1 1	1		provement	i		i	1	
Low	0	0.0%	0.0%	0.0%	0.0%	1	2.9%	2.7%	9.5%	4.7%	
Moderate	0	0.0%	0.0%	0.0%	0.0%	10	28.6%	24.0%	19.5%	11.7%	
Middle	27	77.1%	64.0%	88.1%	85.6%	13	37.1%	45.6%	22.4%	24.6%	
Upper	8	22.9%	36.0%	11.9%	14.4%	11	31.4%	27.7%	48.6%	59.0%	
Unknown	0	0.0%	0.0%	0.0%	0.0%	0	0.0%	0.0%	0.0%	0.0%	
Total	35	100.0%	100.0%	100.0%	100.0%	35	100.0%	100.0%	100.0%	100.0%	
L		l	1	I	Multi-		۱	I	١		
Low	0	0.0%	0.0%	0.0%	0.0%	0	0.0%	0.0%	0.0%	0.0%	
Moderate	0	0.0%	0.0%	0.0%	0.0%	0	0.0%	0.0%	0.0%	0.0%	
Middle	1	50.0%	33.1%	0.0%	0.0%	0	0.0%	0.0%	0.0%	0.0%	
Upper	1	50.0%	66.9%	0.0%	0.0%	0	0.0%	0.0%	0.0%	0.0%	
Unknown	0	0.0%	0.0%	0.0%	0.0%	2	100.0%	100.0%	0.0%	0.0%	
Total	2	100.0%	100.0%	0.0%	0.0% <b>HMD</b> A	2	100.0%	100.0%	0.0%	0.0%	
T		0.00/	0.0%	0.0%		Ī	2 20/	1.60/	4.60/	1 220/	
Low	0	0.0%			0.0%	4	3.3%	1.6%	4.6%	2.2%	
Moderate	0	0.0%	0.0%	0.0%	0.0%	25	20.7%	11.4%	15.2%	9.6%	
Middle	100	82.6%	69.5%	83.3%	80.4%	34	28.1%	16.7%	21.1%	16.7%	
Upper	21	17.4%	30.5%	16.7%	19.6%	56	46.3%	55.8%	48.5%	59.9%	
Unknown	0	0.0%	0.0%	0.0%	0.0%	2	1.7%	14.5%	10.6%	11.5%	
Total	121	100.0%	100.0%	100.0%	100.0%	121	100.0%	100.0%	100.0%	100.0%	

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## Aggregate Comparison Loan Distribution Table Assessment Area: Cullman-Winston 2004 & 2005

			nent Area.	-	HM						
Income Cotegories		By	y Tract Inco	me		By Borrower Income					
Income Categories		Bank	ĺ	Aggr	egate		Bank		Aggı	regate	
	#	%	% \$(000s)	%	% \$(000s)	#	%	% \$(000s)	%	% \$(000s)	
		i.		•		urchase	1		- · · · · · · · · · · · · · · · · · · ·	i.	
Low	0	0.0%	0.0%	0.0%	0.0%	6	13.6%	6.8%	3.8%	1.7%	
Moderate	0	0.0%	0.0%	0.0%	0.0%	7	15.9%	6.6%	19.8%	13.8%	
Middle	35	79.5%	81.4%	86.5%	82.1%	13	29.5%	17.9%	20.6%	17.5%	
Upper	9	20.5%	18.6%	13.5%	17.9%	18	40.9%	68.6%	37.2%	53.7%	
Unknown	0	0.0%	0.0%	0.0%	0.0%	0	0.0%	0.0%	18.5%	13.3%	
Total	44	100.0%	100.0%	100.0%	100.0%	44	100.0%	100.0%	100.0%	100.0%	
		Refinance									
Low	0	0.0%	0.0%	0.0%	0.0%	4	5.8%	3.0%	4.8%	2.4%	
Moderate	0	0.0%	0.0%	0.0%	0.0%	18	26.1%	10.8%	15.9%	10.1%	
Middle	61	88.4%	86.4%	88.5%	85.1%	18	26.1%	18.2%	23.2%	19.5%	
Upper	8	11.6%	13.6%	11.5%	14.9%	28	40.6%	50.6%	41.4%	53.4%	
Unknown	0	0.0%	0.0%	0.0%	0.0%	1	1.4%	17.3%	14.7%	14.6%	
Total	69	100.0%	100.0%	100.0%	100.0%	69	100.0%	100.0%	100.0%	100.0%	
		i.				provement	1		1	i.	
Low	0	0.0%	0.0%	0.0%	0.0%	3	8.1%	10.8%	10.8%	5.0%	
Moderate	0	0.0%	0.0%	0.0%	0.0%	6	16.2%	11.2%	19.5%	15.1%	
Middle	34	91.9%	75.2%	88.4%	88.2%	10	27.0%	19.4%	27.1%	24.6%	
Upper	3	8.1%	24.8%	11.6%	11.8%	18	48.6%	58.6%	41.8%	54.4%	
Unknown	0	0.0%	0.0%	0.0%	0.0%	0	0.0%	0.0%	0.8%	0.9%	
Total	37	100.0%	100.0%	100.0%	100.0%	37	100.0%	100.0%	100.0%	100.0%	
		1	1 1	1		Family	1		Ì	Ĺ	
Low	0	0.0%	0.0%	0.0%	0.0%	0	0.0%	0.0%	0.0%	0.0%	
Moderate	0	0.0%	0.0%	0.0%	0.0%	0	0.0%	0.0%	0.0%	0.0%	
Middle	0	0.0%	0.0%	66.7%	5.9%	0	0.0%	0.0%	0.0%	0.0%	
Upper	0	0.0%	0.0%	33.3%	94.1%	0	0.0%	0.0%	0.0%	0.0%	
Unknown	0	0.0%	0.0%	0.0%	0.0%	0	0.0%	0.0%	100.0%	100.0%	
Total	0	0.0%	0.0%	100.0%	100.0%	0	0.0%	0.0%	100.0%	100.0%	
	_	1	1 1	1	HMDA		1			1	
Low	0	0.0%	0.0%	0.0%	0.0%	13	8.7%	5.3%	4.8%	2.2%	
Moderate	0	0.0%	0.0%	0.0%	0.0%	31	20.7%	9.5%	17.7%	11.7%	
Middle	130	86.7%	83.3%	87.6%	83.6%	41	27.3%	18.3%	22.3%	18.7%	
Upper	20	13.3%	16.7%	12.4%	16.4%	64	42.7%	57.7%	39.7%	53.3%	
Unknown	0	0.0%	0.0%	0.0%	0.0%	1	0.7%	9.3%	15.5%	14.1%	
Total	150	100.0%	100.0%	100.0%	100.0%	150	100.0%	100.0%	100.0%	100.0%	

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## Aggregate Comparison Loan Distribution Table Assessment Area: Madison 2004 & 2005

					HM	IDA						
Income Categories			y Tract Inco	me		By Borrower Income						
income Categories		Bank			egate		Bank			regate		
	#	%	% \$(000s)	%	% \$(000s)	#	%	% \$(000s)	%	% \$(000s)		
		1	i	-		urchase	i	1 1	i			
Low	0	0.0%	0.0%	1.2%	0.8%	0	0.0%	0.0%	14.4%	8.3%		
Moderate	1	14.3%	6.2%	22.7%	15.0%	0	0.0%	0.0%	19.7%	15.6%		
Middle	6	85.7%	93.8%	27.7%	22.9%	0	0.0%	0.0%	23.7%	24.3%		
Upper	0	0.0%	0.0%	48.4%	61.3%	7	100.0%	100.0%	28.9%	40.5%		
Unknown	0	0.0%	0.0%	0.0%	0.0%	0	0.0%	0.0%	13.2%	11.3%		
Total	7	100.0%	100.0%	100.0%	100.0%	7	100.0%	100.0%	100.0%	100.0%		
		1	1	•		nance	1					
Low	0	0.0%	0.0%	1.9%	0.9%	0	0.0%	0.0%	7.8%	4.7%		
Moderate	0	0.0%	0.0%	22.1%	14.7%	0	0.0%	0.0%	14.8%	11.0%		
Middle	0	0.0%	0.0%	32.4%	27.8%	0	0.0%	0.0%	19.1%	17.8%		
Upper	0	0.0%	0.0%	43.5%	56.6%	0	0.0%	0.0%	31.2%	42.8%		
Unknown	0	0.0%	0.0%	0.0%	0.0%	0	0.0%	0.0%	27.1%	23.7%		
Total	0	0.0%	0.0%	100.0%	100.0%	0	0.0%	0.0%	100.0%	100.0%		
		Home Improvement										
Low	0	0.0%	0.0%	3.5%	2.1%	0	0.0%	0.0%	18.2%	11.2%		
Moderate	1	100.0%	100.0%	28.6%	22.0%	1	100.0%	100.0%	19.5%	16.4%		
Middle	0	0.0%	0.0%	32.9%	35.8%	0	0.0%	0.0%	23.4%	19.9%		
Upper	0	0.0%	0.0%	35.1%	40.1%	0	0.0%	0.0%	34.6%	47.5%		
Unknown	0	0.0%	0.0%	0.0%	0.0%	0	0.0%	0.0%	4.3%	5.0%		
Total	1	100.0%	100.0%	100.0%	100.0%	1	100.0%	100.0%	100.0%	100.0%		
					Multi-	Family						
Low	0	0.0%	0.0%	25.6%	13.5%	0	0.0%	0.0%	0.0%	0.0%		
Moderate	0	0.0%	0.0%	60.5%	20.3%	0	0.0%	0.0%	0.0%	0.0%		
Middle	0	0.0%	0.0%	11.6%	64.6%	0	0.0%	0.0%	0.0%	0.0%		
Upper	0	0.0%	0.0%	2.3%	1.6%	0	0.0%	0.0%	0.0%	0.0%		
Unknown	0	0.0%	0.0%	0.0%	0.0%	0	0.0%	0.0%	100.0%	100.0%		
Total	0	0.0%	0.0%	100.0%	100.0%	0	0.0%	0.0%	100.0%	100.0%		
					HMDA	Totals						
Low	0	0.0%	0.0%	1.6%	1.2%	0	0.0%	0.0%	11.8%	6.7%		
Moderate	2	25.0%	10.0%	22.7%	15.1%	1	12.5%	4.1%	17.7%	13.4%		
Middle	6	75.0%	90.0%	29.6%	26.1%	0	0.0%	0.0%	21.8%	21.1%		
Upper	0	0.0%	0.0%	46.1%	57.6%	7	87.5%	95.9%	29.8%	40.3%		
Unknown	0	0.0%	0.0%	0.0%	0.0%	0	0.0%	0.0%	18.8%	18.6%		
Total	8	100.0%	100.0%	100.0%	100.0%	8	100.0%	100.0%	100.0%	100.0%		
Originations and Purchases	•	•										

RSSD ID Number: <u>1160509</u>

## Aggregate Comparison Loan Distribution Table Assessment Area: Morgan 2003

Assessment Area: Morgan 2003												
		HMDA By Tract Income   By Borrower Income										
Income Categories			y Tract Inco		,	By Borrower Income Bank Aggregate						
		Bank %	% \$(000s)	Aggi %	egate   % \$(000s)	#	Bank %	% \$(000s)	Aggi %	regate   % \$(000s)		
	#	70	/0 φ(000S)				urchase			/o \$(000S)		
Low	0	0.0%	0.0%	0.0%	0.0%	0	0.0%	0.0%	17.2%	9.9%		
Moderate	0	0.0%	0.0%	0.0%	0.0%	0	0.0%	0.0%	27.6%	28.5%		
Middle	1	100.0%	100.0%	100.0%	100.0%	1	100.0%	100.0%	16.6%	13.7%		
Upper	0	0.0%	0.0%	0.0%	0.0%	0	0.0%	0.0%	25.5%	37.0%		
Unknown	0	0.0%	0.0%	0.0%	0.0%	0	0.0%	0.0%	13.1%	10.8%		
Total	1	100.0%	100.0%	100.0%	100.0%	1	100.0%	100.0%	100.0%	100.0%		
Total	-	100.070	100.070	100.070		nance	100.070	100.070	100.070	100.070		
Low	0	0.0%	0.0%	0.0%	0.0%	1	100.0%	100.0%	5.9%	3.8%		
Moderate	0	0.0%	0.0%	0.0%	0.0%	0	0.0%	0.0%	21.4%	15.9%		
Middle	1	100.0%	100.0%	100.0%	100.0%	0	0.0%	0.0%	27.3%	26.7%		
Upper	0	0.0%	0.0%	0.0%	0.0%	0	0.0%	0.0%	30.7%	39.1%		
Unknown	0	0.0%	0.0%	0.0%	0.0%	0	0.0%	0.0%	14.7%	14.5%		
Total	1	100.0%	100.0%	100.0%	100.0%	1	100.0%	100.0%	100.0%	100.0%		
10141		100.070	100.070	100.070		provement	100.070	100.070	100.070	100.070		
Low	0	0.0%	0.0%	0.0%	0.0%	2	100.0%	100.0%	19.4%	15.3%		
Moderate	0	0.0%	0.0%	0.0%	0.0%	0	0.0%	0.0%	45.2%	46.8%		
Middle	2	100.0%	100.0%	100.0%	100.0%	0	0.0%	0.0%	22.6%	24.4%		
Upper	0	0.0%	0.0%	0.0%	0.0%	0	0.0%	0.0%	9.7%	5.1%		
Unknown	0	0.0%	0.0%	0.0%	0.0%	0	0.0%	0.0%	3.2%	8.3%		
Total	2	100.0%	100.0%	100.0%	100.0%	2	100.0%	100.0%	100.0%	100.0%		
				•	Multi-	Family						
Low	0	0.0%	0.0%	0.0%	0.0%	0	0.0%	0.0%	0.0%	0.0%		
Moderate	0	0.0%	0.0%	0.0%	0.0%	0	0.0%	0.0%	0.0%	0.0%		
Middle	0	0.0%	0.0%	0.0%	0.0%	0	0.0%	0.0%	0.0%	0.0%		
Upper	0	0.0%	0.0%	0.0%	0.0%	0	0.0%	0.0%	0.0%	0.0%		
Unknown	0	0.0%	0.0%	0.0%	0.0%	0	0.0%	0.0%	0.0%	0.0%		
Total	0	0.0%	0.0%	0.0%	0.0%	0	0.0%	0.0%	0.0%	0.0%		
					HMDA	Totals			1			
Low	0	0.0%	0.0%	0.0%	0.0%	3	75.0%	90.9%	9.4%	5.3%		
Moderate	0	0.0%	0.0%	0.0%	0.0%	0	0.0%	0.0%	24.2%	19.1%		
Middle	4	100.0%	100.0%	100.0%	100.0%	1	25.0%	9.1%	24.4%	23.9%		
Upper	0	0.0%	0.0%	0.0%	0.0%	0	0.0%	0.0%	28.3%	38.1%		
Unknown	0	0.0%	0.0%	0.0%	0.0%	0	0.0%	0.0%	13.7%	13.7%		
Total	4	100.0%	100.0%	100.0%	100.0%	4	100.0%	100.0%	100.0%	100.0%		
Originations and Purchases												

RSSD ID Number: <u>1160509</u>

## Aggregate Comparison Loan Distribution Table Assessment Area: Morgan 2004 & 2005

Assessment Area: Morgan 2004 & 2005 HMDA												
		Ry	Tract Inco	me	1111	By Borrower Income						
Income Categories		Bank			egate		Bank			regate		
	#	%	% \$(000s)	%	% \$(000s)	#	%	% \$(000s)	%	% \$(000s)		
					Home P	e Purchase						
Low	0	0.0%	0.0%	0.0%	0.0%	1	11.1%	13.1%	16.8%	13.1%		
Moderate	0	0.0%	0.0%	0.0%	0.0%	3	33.3%	41.8%	17.4%	12.2%		
Middle	9	100.0%	100.0%	100.0%	100.0%	4	44.4%	38.8%	25.3%	26.6%		
Upper	0	0.0%	0.0%	0.0%	0.0%	1	11.1%	6.3%	21.1%	35.1%		
Unknown	0	0.0%	0.0%	0.0%	0.0%	0	0.0%	0.0%	19.5%	13.0%		
Total	9	100.0%	100.0%	100.0%	100.0%	9	100.0%	100.0%	100.0%	100.0%		
		1		1		nance	1					
Low	0	0.0%	0.0%	0.0%	0.0%	0	0.0%	0.0%	10.0%	5.5%		
Moderate	0	0.0%	0.0%	0.0%	0.0%	2	40.0%	41.6%	21.5%	14.3%		
Middle	5	100.0%	100.0%	100.0%	100.0%	1	20.0%	14.6%	25.7%	23.8%		
Upper	0	0.0%	0.0%	0.0%	0.0%	2	40.0%	43.8%	30.2%	43.0%		
Unknown	0	0.0%	0.0%	0.0%	0.0%	0	0.0%	0.0%	12.5%	13.3%		
Total	5	100.0%	100.0%	100.0%	100.0%	5	100.0%	100.0%	100.0%	100.0%		
		1		1	. :	provement	i					
Low	0	0.0%	0.0%	0.0%	0.0%	0	0.0%	0.0%	27.8%	12.2%		
Moderate	0	0.0%	0.0%	0.0%	0.0%	0	0.0%	0.0%	16.7%	36.2%		
Middle	1	100.0%	100.0%	100.0%	100.0%	0	0.0%	0.0%	22.2%	20.5%		
Upper	0	0.0%	0.0%	0.0%	0.0%	1	100.0%	100.0%	33.3%	31.1%		
Unknown	0	0.0%	0.0%	0.0%	0.0%	0	0.0%	0.0%	0.0%	0.0%		
Total	1	100.0%	100.0%	100.0%	100.0%	1	100.0%	100.0%	100.0%	100.0%		
		1		1		Family	1			ı		
Low	0	0.0%	0.0%	0.0%	0.0%	0	0.0%	0.0%	0.0%	0.0%		
Moderate	0	0.0%	0.0%	0.0%	0.0%	0	0.0%	0.0%	0.0%	0.0%		
Middle	0	0.0%	0.0%	0.0%	0.0%	0	0.0%	0.0%	0.0%	0.0%		
Upper	0	0.0%	0.0%	0.0%	0.0%	0	0.0%	0.0%	0.0%	0.0%		
Unknown	0	0.0%	0.0%	0.0%	0.0%	0	0.0%	0.0%	0.0%	0.0%		
Total	0	0.0%	0.0%	0.0%	0.0%	0	0.0%	0.0%	0.0%	0.0%		
		1		1	HMDA		ı			1		
Low	0	0.0%	0.0%	0.0%	0.0%	1	6.7%	7.5%	13.1%	8.1%		
Moderate	0	0.0%	0.0%	0.0%	0.0%	5	33.3%	39.9%	19.8%	13.9%		
Middle	15	100.0%	100.0%	100.0%	100.0%	5	33.3%	27.9%	25.4%	24.7%		
Upper	0	0.0%	0.0%	0.0%	0.0%	4	26.7%	24.7%	27.0%	40.3%		
Unknown	0	0.0%	0.0%	0.0%	0.0%	0	0.0%	0.0%	14.6%	13.0%		
Total	15	100.0%	100.0%	100.0%	100.0%	15	100.0%	100.0%	100.0%	100.0%		

## RSSD ID Number: <u>1160509</u>

## APPENDIX A: DEMOGRAPHIC TABLES: Madison County

## **Assessment Area Demographics**

Assessment Area: Madison 2003

Income Categories	Tract Distribut					Families < P Level as <sup>9</sup> Families by	% of	of Family Income	
	#	%		#	%	#	%	#	%
Low-income	5	11.6		2,767	6.4	1,201	43.4	10,395	24.1
Moderate-income	16	37.2		13,916	32.3	2,031	14.6	8,018	18.6
Middle-income	14	32.6		13,523	31.4	715	5.3	8,675	20.1
Upper-income	8	18.6		12,853	29.8	593	4.6	15,971	37.1
Unknown-income	0	0.0		0	0.0	0	0.0	0	0.0
Total Assessment Area	43	100.0		43,059	100.0	4,540	10.5	43,059	100.0
	Housing Units by	Owner-Occupied			Housi	ng Types by T	ract		
	Tract				d Rental			Vacant	
			#	%	%	#	%	#	%
Low-income	6,098		1,142		18.7	3,848	63.1	1,108	18.2
Moderate-income	27,356	1	1,639	29.1	42.5	12,060	44.1	3,657	13.4
Middle-income	20,843	1	3,717	34.3	65.8	5,538	26.6	1,588	7.6
Upper-income	16,999	1	3,473	33.7	79.3	2,566	15.1	960	5.6
Unknown-income	0		0	0.0	0.0	0	0.0	0	0.0
Total Assessment Area	71,296	3	9,971	100.0	56.1	24,012	33.7	7,313	10.3
	Total Busine Tract	•		Businesses by Tract & Revenue Size					
			L	ess Than \$1 Millio	-	Over \$1 Million		Revenue Not Reported	
	#	%		#	%	#	%	#	%
Low-income	1,239	20.2		1,029	19.5	179	27.8	31	14.1
Moderate-income	1,696	27.6		1,455	27.6	175	27.2	66	30.0
Middle-income	1,952	31.8		1,664	31.5	220	34.2	68	30.9
Upper-income	1,254	20.4		1,130	21.4	69	10.7	55	25.0
Unknown-income	0	0.0		0	0.0	0	0.0	0	0.0
Total Assessment Area	6,141	100.0		5,278	100.0	643	100.0	220	100.0
	Percentage of	Total B	usiness	ses:	85.9		10.5		3.6

## **APPENDIX A: DEMOGRAPHIC TABLES: Madison County (Continued)**

RSSD ID Number: <u>1160509</u>

## **Assessment Area Demographics**

Assessment Area: Madison 2004 & 2005

Income Categories				amilies act Inco		Families < P Level as <sup>9</sup> Families by	% of	Families by Family Income		
	#	%		#	%	#	%	#	%	
Low-income	5	11.6		2,767	6.4	1,201	43.4	10,428	24.2	
Moderate-income	16	37.2		13,916	32.3	2,031	14.6	8,030	18.6	
Middle-income	14	32.6		13,523	31.4	715	5.3	8,679	20.2	
Upper-income	8	18.6		12,853	29.8	593	4.6	15,922	37.0	
Unknown-income	0	0.0		0	0.0	0	0.0	0	0.0	
Total Assessment Area	43	100.0		43,059	100.0	4,540	10.5	43,059	100.0	
	Housing Units by				Housi	ng Types by T	ract			
	Tract	Owner-Occupied			d Rental			Vacant		
			#	%	%	#	%	#	%	
Low-income	6,098		1,142	2.9	18.7	3,848	63.1	1,108	18.2	
Moderate-income	27,356	1	1,639	29.1	42.5	12,060	44.1	3,657	13.4	
Middle-income	20,843	1	3,717	34.3	65.8	5,538	26.6	1,588	7.6	
Upper-income	16,999	1	3,473	33.7	79.3	2,566	15.1	960	5.6	
Unknown-income	0		0	0.0	0.0	0	0.0	0	0.0	
<b>Total Assessment Area</b>	71,296	3	9,971	100.0	56.1	24,012	33.7	7,313	10.3	
	Total Busine Tract				Busines	Revenu	e Size			
			Less Than or = \$1 Million			Over \$1 Million		Revenue Not Reported		
	#	%		#	%	#	%	#	%	
Low-income	1,239	20.2		1,029	19.5	179	27.8	31	14.1	
Moderate-income	1,696	27.6		1,455	27.6	175	27.2	66	30.0	
Middle-income	1,952	31.8		1,664	31.5	220	34.2	68	30.9	
Upper-income	1,254	20.4		1,130	21.4	69	10.7	55	25.0	
Unknown-income	0	0.0		0	0.0	0	0.0	0	0.0	
Total Assessment Area	6,141	100.0		5,278	100.0	643	100.0	220	100.0	
	Percentage of	Total B	usiness	ses:	85.9		10.5		3.6	

## RSSD ID Number: <u>1160509</u>

## APPENDIX A: DEMOGRAPHIC TABLES: Morgan County

## **Assessment Area Demographics**

Assessment Area(s): Morgan 2003-2005

Income Categories	Tract Distribut							Families by Family Income		
	#	%		#	%	#	%	#	%	
Low-income	0	0.0		0	0.0	0	0.0	660	21.0	
Moderate-income	0	0.0		0	0.0	0	0.0	599	19.0	
Middle-income	2			3,146		285	9.1	768	24.4	
Upper-income	0	0.0		0	0.0	0	0.0	1,119	35.6	
Unknown-income	0	0.0		0	0.0	0	0.0	0	0.0	
<b>Total Assessment Area</b>	2	100.0		3,146	100.0	285	9.1	3,146	100.0	
	Housing Units by				Housi	ng Types by T	ract			
	Tract		Owner-	Occupie	d	Rental	Va		Vacant	
			#	%	%	#	%	#	%	
Low-income	0		0		0.0	0	0.0	0	0.0	
Moderate-income	0		0	0.0	0.0	0	0.0	0	0.0	
Middle-income	4,353		3,407	100.0	78.3	631	14.5	315	7.2	
Upper-income	0		0	0.0	0.0	0	0.0	0	0.0	
Unknown-income	0		0	0.0	0.0	0	0.0	0	0.0	
<b>Total Assessment Area</b>	4,353		3,407	100.0	78.3 631 14.5			315	7.2	
	Total Busine Tract	•			Busines	ses by Tract &	Revenu	e Size		
			L	ess Than \$1 Millio		Over \$1 Million		Revenue Not Reported		
	#	%		#	%	#	%	#	%	
Low-income	0	0.0		0	0.0	0	0.0	0	0.0	
Moderate-income	0	0.0		0	0.0	0	0.0	0	0.0	
Middle-income	204	100.0		173	100.0	16	100.0	15	100.0	
Upper-income	0	0.0		0	0.0	0	0.0	0	0.0	
Unknown-income	0	0.0		0	0.0	0	0.0	0	0.0	
Total Assessment Area	204	100.0		173	100.0	16	100.0	15	100.0	
	Percentage of	Total B	usiness	ses:	84.8		7.8		7.4	

RSSD ID Number: <u>1160509</u>

#### **Loan Distribution Table**

**APPENDIX A: LENDING TABLES: Madison County** 

Assessment Area: Madison 2004 & 2005

Low			Assessine	nt Area: M								
Low   West   Scools   West   West   Scools   West   Monte Furchase   Low   Company			D., T.,,	4 T	HM	IDA I	D., D.,,,,	war Ingama				
Home Furchase   Home Furchas	Income Categories		-		0/	#	-	•	0/			
Law		#	%	\$(000s)			%	\$(0008)	%			
Moderate	r		0.00/	I 0	-	•	I 0.00/		1 0.000			
Middle 6 85.7% 287 93.8% 0 0,0% 0 0,0% 0 0.0% 100.0% 100.0% 100.0% 0 0.0% 7 100.0% 306 100.0% 100.0% 100.0% 0 0.0% 0 0.0% 0 0.0% 0 0.0% 0 0.0% 100.0%						_						
Upper						_						
Unknown												
Total												
Low			0.0%	0			0.0%	0	0.0%			
Low	Total	7	100.0%	306	100.0%	7	100.0%	306	100.0%			
Moderate 0 0 0.0% 0 0.0% 0 0.0% 0 0.0% 0 0.0% 0 0.0% Middle 0 0 0.0% 0												
Middle 0 0 0.0% 0 0.0% 0 0.0% 0 0.0% 0 0.0% 0 0.0% 1 1 100.0% 1 1 1 100.0% 1 1 1 100.0% 1 1 1 100.0% 1 1 1 100.0% 1 1 1 1 100.0% 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	Low		0.0%			0			0.0%			
Upper 0 0 0.0% 0 0.0% 0 0.0% 0 0.0% 0 0.0% 0 0.0% 1 0.0% 0 0.0%	Moderate	0	0.0%	0	0.0%	0	0.0%	0	0.0%			
Unknown   O	Middle	0	0.0%	0	0.0%	0	0.0%	0	0.0%			
Total	Upper	0	0.0%	0	0.0%	0	0.0%	0	0.0%			
Low	Unknown	0	0.0%	0	0.0%	0	0.0%	0	0.0%			
Low         0         0.0%	Total	0	0.0%	0	0.0%	0	0.0%	0	0.0%			
Moderate         1         100.0%         13         100.0%         1         100.0%         13         100.0%           Middle         0         0.0%         0         <					Home Im	provement	_					
Middle         0         0.0%	Low	0	0.0%	0	0.0%	0	0.0%	0	0.0%			
Middle         0         0.0%	Moderate		100.0%	13	100.0%	1	100.0%	13	100.0%			
Upper 0 0 0.0%	Middle	0	0.0%	0	0.0%	0	0.0%	0	0.0%			
Unknown Total    1   100.0%   0   0.0%   0   0.0%   0   0.0%   0   0.0%     1   100.0%   1   100.0%   1   100.0%   13   100.0%						_						
Total												
Low												
Low         0         0.0%         0         0.0%         0         0.0%         0         0.0%           Moderate         0         0.0%	Total											
Moderate Middle         0         0.0% 0         0         0         0         <	Low	0	0.0%	0	-		0.0%	<b>l</b> 0	0.0%			
Middle         0         0.0%												
Upper         0         0.0%						_						
Unknown         0         0.0%												
Total												
Low		_										
Low         0         0.0%         0         0.0%         0         0.0%         0         0.0%           Moderate         2         25.0%         32         10.0%         1         12.5%         13         4.1%           Middle         6         75.0%         287         90.0%         0         0.0%         0	Total		0.0%	Ü			0.0%	Ü	0.0%			
Moderate         2         25.0%         32         10.0%         1         12.5%         13         4.1%           Middle         6         75.0%         287         90.0%         0         0.0%         0         0.0%           Upper         0         0.0%         0         0.0%         7         87.5%         306         95.9%           Unknown         0         0.0%         0         0.0%         0         0.0%         0         0.0%           COMMERCIAL         **COMMERCIAL***         **C	v ·		0.004		-	•	I 0.00/		I 0.00/			
Middle         6         75.0%         287         90.0%         0         0.0%         0         0.0%           Upper         0         0.0%         0         0.0%         7         87.5%         306         95.9%           Unknown         0         0.0%         0         0.0%         0         0.0%         0         0.0%           COMMERIAL         By Tract Income           Low         0         0.0%         35         18.7%         100.0%           Moderate         1         20.0%         35         18.7%         18.7%           Middle         3         60.0%         130         69.5%         19.7%         11.8%         100.0%         10.0%						_						
Upper         0         0.0%         0         0.0%         7         87.5%         306         95.9%           Unknown         0         0.0%         0         0.0%         0         0.0%         0         0.0%           Total         8         100.0%         319         100.0%         8         100.0%         319         100.0%           COMMERCIAL         \$(000s)         319         100.0%           By Tract Income           Low         0         0.0%         0         0.0%           Moderate         1         20.0%         35         18.7%           Middle         3         60.0%         130         69.5%           Upper         1         20.0%         22         11.8%           Unknown         0         0.0%         187         100.0%           Total         5         100.0%         187         100.0%           St Million or Less         0         0.0%         0         0.0%           Over \$1 Million         0         0.0%         187         100.0%           Total         5         100.0%         187         100.0%           Total <t< td=""><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></t<>												
Unknown 0 0.0% 0 0.0% 0 0.0% 319 100.0% 319												
Total   8   100.0%   319   100.0%   8   100.0%   319   100.0%								306				
#		_										
#	Total	8	100.0%	319			100.0%	319	100.0%			
Low			ш				00.					
Low         0         0.0%         0         0.0%           Moderate         1         20.0%         35         18.7%           Middle         3         60.0%         130         69.5%           Upper         1         20.0%         22         11.8%           Unknown         0         0.0%         0         0.0%           Total         5         100.0%         187         100.0%           By Revenue           \$1 Million         0         0.0%         0         0.0%           Over \$1 Million         0         0.0%         0         0.0%           Not Known         5         100.0%         187         100.0%           Total         5         100.0%         187         100.0%           S100,000 or less         5         100.0%         0         0         0.0%           \$100,001 - \$250,000         0         0         0         0.0% <td< th=""><th></th><th></th><th>#</th><th></th><th></th><th></th><th>uus)</th><th></th><th>70</th></td<>			#				uus)		70			
Moderate         1         20.0%         35         18.7%           Middle         3         60.0%         130         69.5%           Upper         1         20.0%         22         11.8%           Unknown         0         0.0%         0         0.0%           Total         5         100.0%         187         100.0%           By Revenue           \$1 Million         0         0.0%         0         0.0%           Over \$1 Million         0         0.0%         0         0.0%           Not Known         5         100.0%         187         100.0%           Total         5         100.0%         187         100.0%           By Loan Size           \$100,000 or less         5         100.0%         187         100.0%           \$100,001 - \$250,000         0         0.0%         0         0.0%           \$250,001 - \$1 Million         0         0.0%         0         0.0%           Over \$1 Million         0         0.0%         0         0.0%	T over		0	I	•		0		00/			
Middle         3         60.0%         130         69.5%           Upper         1         20.0%         22         11.8%           Unknown         0         0.0%         0         0.0%           Total         5         100.0%         187         100.0%           By Revenue           \$1 Million or Less         0         0.0%         0         0.0%           Over \$1 Million         0         0.0%         0         0.0%           Not Known         5         100.0%         187         100.0%           Total         5         100.0%         187         100.0%           By Loan Size           \$100,000 or less         5         100.0%         187         100.0%           \$100,001 - \$250,000         0         0.0%         0         0.0%           \$250,001 - \$1 Million         0         0.0%         0         0.0%           Over \$1 Million         0         0.0%         0         0.0%												
Upper         1         20.0%         22         11.8%           Unknown         0         0.0%         0         0.0%           Total         5         100.0%         187         100.0%           By Revenue           \$1 Million or Less         0         0.0%         0         0.0%           Over \$1 Million         0         0.0%         0         0.0%           Not Known         5         100.0%         187         100.0%           Total         5         100.0%         187         100.0%           By Loan Size           \$100,000 or less         5         100.0%         187         100.0%           \$100,001 - \$250,000         0         0.0%         0         0.0%           \$250,001 - \$1 Million         0         0.0%         0         0.0%           Over \$1 Million         0         0.0%         0         0.0%												
Unknown 0 0.0% 0.0% 187 100.0%  Total 5 100.0% 187 100.0%  By Revenue  \$1 Million or Less 0 0.0% 0.0% 0 0.0% Over \$1 Million 0 0.0% 0 0.0% Not Known 5 100.0% 187 100.0%  Total 5 100.0% 187 100.0%  By Loan Size  \$100,000 or less 5 100.0% 187 100.0% \$100,000 or less 5 100.0% 187 100.0% \$100,001 - \$250,000 0 0.0% 0 0.0% \$250,001 - \$1 Million 0 0.0% 0 0.0% Over \$1 Million 0 0.0% 0 0.0%												
Total	1 **											
Standard												
\$1 Million or Less 0 0 0.0% 0 0.0% 0 0.0% 0 0.0% Over \$1 Million 0 0.0% 0.0% 0	Total		5	100			87	100	0.0%			
Over \$1 Million         0         0.0%         0         0.0%           Not Known         5         100.0%         187         100.0%           Total         5         100.0%         187         100.0%           By Loan Size           \$100,000 or less         5         100.0%         187         100.0%           \$100,001 - \$250,000         0         0.0%         0         0.0%           \$250,001 - \$1 Million         0         0.0%         0         0.0%           Over \$1 Million         0         0.0%         0         0.0%				ı								
Not Known         5         100.0%         187         100.0%           Total         5         100.0%         187         100.0%           By Loan Size           \$100,000 or less         5         100.0%         187         100.0%           \$100,001 - \$250,000         0         0.0%         0         0.0%           \$250,001 - \$1 Million         0         0.0%         0         0.0%           Over \$1 Million         0         0.0%         0         0.0%	·											
By Loan Size         100.0%         187         100.0%           \$100,000 or less         5         100.0%         187         100.0%           \$100,001 - \$250,000         0         0.0%         0         0.0%           \$250,001 - \$1 Million         0         0.0%         0         0.0%           Over \$1 Million         0         0.0%         0         0.0%	i i	0			0.0%							
By Loan Size												
\$100,000 or less 5 100.0% 187 100.0% \$100,001 - \$250,000 0 0.0% 0 0.0% \$250,001 - \$1 Million 0 0.0% 0 0.0% Over \$1 Million 0 0.0% 0 0.0%	Total		5	100			87	100	0.0%			
\$100,001 - \$250,000 0 0.0% \$250,001 - \$1 Million 0 0.0% 0 0.0% Over \$1 Million 0 0.0% 0 0.0%				<u> </u>	•	an Size						
\$250,001 - \$1 Million 0 0.0% 0 0.0% Over \$1 Million 0 0.0% 0 0.0%	\$100,000 or less		5	100	.0%	1	87	100	0.0%			
Over \$1 Million 0 0.0% 0 0.0%	\$100,001 - \$250,000		0	0.0	)%		0	0.	0%			
	\$250,001 - \$1 Million		0	0.0	0%		0	0.	0%			
Total 5 100.0% 187 100.0%	Over \$1 Million	L	0	0.0	0%		0	0.	0%			
	Total		5	100	.0%	1	87					

## APPENDIX A: LENDING TABLES: Morgan County

RSSD ID Number: <u>1160509</u>

#### **Loan Distribution Table**

Assessment Area: Morgan 2003

		Asses	sment Area	a: Morgan 2						
In Cata and		Dr. Two	t Incomo	HN	IDA I	Dr. Downer	rou Incomo			
Income Categories	#	By 1rac %	t Income \$(000s)	%	#	ву вогго <b>у</b> %	ver Income \$(000s)	0/		
	#	%	\$(000s)		urchase	%0	\$(000s)	%		
,	0	1 000	I 0		•	0.00/		0.00/		
Low	0	0.0%	0	0.0%	0	0.0%	0	0.0%		
Moderate	0	0.0%	0	0.0%	0	0.0%	0	0.0%		
Middle	1	100.0%	10	100.0%	1	100.0%	10	100.0%		
Upper	0	0.0%	0	0.0%	0	0.0%	0	0.0%		
Unknown	0	0.0%	0	0.0%	0	0.0%	0	0.0%		
Total	1	100.0%	10	100.0%	1	100.0%	10	100.0%		
					nance	•	i	ī		
Low	0	0.0%	0	0.0%	1	100.0%	65	100.0%		
Moderate	0	0.0%	0	0.0%	0	0.0%	0	0.0%		
Middle	1	100.0%	65	100.0%	0	0.0%	0	0.0%		
Upper	0	0.0%	0	0.0%	0	0.0%	0	0.0%		
Unknown	0	0.0%	0	0.0%	0	0.0%	0	0.0%		
Total	1	100.0%	65	100.0%	1	100.0%	65	100.0%		
				Home Im	provement					
Low	0	0.0%	0	0.0%	2	100.0%	35	100.0%		
Moderate	0	0.0%	0	0.0%	0	0.0%	0	0.0%		
Middle	2	100.0%	35	100.0%	0	0.0%	0	0.0%		
Upper	0	0.0%	0	0.0%	0	0.0%	0	0.0%		
Unknown	0	0.0%	0	0.0%	0	0.0%	0	0.0%		
Total	2	100.0%	35	100.0%	2	100.0%	35	100.0%		
10141	2 100.0% 35 100.0% 2 100.0% 35 100.0% Multi-Family									
Low	0	0.0%	0	0.0%	0	0.0%	0	0.0%		
Moderate	0	0.0%	0	0.0%	0	0.0%	0	0.0%		
Middle	0	0.0%	0	0.0%	0	0.0%	0	0.0%		
	0		0	0.0%	0	0.0%	0	0.0%		
Upper Unknown	0	0.0%	0		0		0			
	0	0.0%	0	0.0%	0	0.0%	0	0.0%		
Total		0.0%	U	0.0%	Totals	0.0%	U	0.0%		
T	0	1 0.0%	0	0.0%	1 otals	75.00/	100	00.00/		
Low		0.0%			_	75.0%	100	90.9%		
Moderate	0	0.0%	0	0.0%	0	0.0%	0	0.0%		
Middle	4	100.0%	110	100.0%	1	25.0%	10	9.1%		
Upper	0	0.0%	0	0.0%	0	0.0%	0	0.0%		
Unknown	0	0.0%	0	0.0%	0	0.0%	0	0.0%		
Total	4	100.0%	110	100.0%	4	100.0%	110	100.0%		
		#		COMM %	%					
		т			t Income	00s)		/0		
Low		0	l o	0%		0	0	0%		
Moderate		0		0%		0		0%		
Middle		13		0.0%	600			0.0%		
Upper		0		0%		0				
Unknown		0		0% 0%		0 0		0%		
Total		13				00		0%		
Total	-	13	100	0.0% Pr: Dr	evenue	00	100	0.0%		
\$1 Million or Less		4	20	.8%	1	95	<b>0</b> 2	.5%		
Over \$1 Million						0				
Not Known	0		0.0% 69.2%					0% 5%		
Total	-	9 13		.2% 0.0%		05 00		.5%		
Total		13	100		an Size	00	100	.070		
\$100,000 or less		12	ດາ	.3%	•	39	12	.2%		
\$100,000 of less \$100,001 - \$250,000		0								
\$250,001 - \$250,000 \$250,001 - \$1 Million				0% 7%	0			0%		
· ·		1		7% 0%		61		.8%		
Over \$1 Million  Total		0		0%		0	0.0%			
Originations and Purchases	<u> </u>	13	100	0.0%	0	00	100.0%			

## **APPENDIX A: LENDING TABLES: Morgan County (Continued)**

RSSD ID Number: <u>1160509</u>

## **Loan Distribution Table**

Assessment Area: Morgan 2004 & 2005

		Assessine	ent Area: M							
I		Dr. Two	t Income	HN	IDA I	Dr. Downor	rou Incomo			
Income Categories	"		•	0/	#		ver Income	0/		
	#	%	\$(000s)	%		%	\$(000s)	%		
,		1 000		•	Purchase	I	l 05	I 10.10		
Low	0	0.0%	0	0.0%	1	11.1%	35	13.1%		
Moderate	0	0.0%	0	0.0%	3	33.3%	112	41.8%		
Middle	9	100.0%	268	100.0%	4	44.4%	104	38.8%		
Upper	0	0.0%	0	0.0%	1	11.1%	17	6.3%		
Unknown	0	0.0%	0	0.0%	0	0.0%	0	0.0%		
Total	9	100.0%	268	100.0%	9	100.0%	268	100.0%		
				•	nance		•			
Low	0	0.0%	0	0.0%	0	0.0%	0	0.0%		
Moderate	0	0.0%	0	0.0%	2	40.0%	74	41.6%		
Middle	5	100.0%	178	100.0%	1	20.0%	26	14.6%		
Upper	0	0.0%	0	0.0%	2	40.0%	78	43.8%		
Unknown	0	0.0%	0	0.0%	0	0.0%	0	0.0%		
Total	5	100.0%	178	100.0%	5	100.0%	178	100.0%		
		_	_	Home Im	provement	_	_	_		
Low	0	0.0%	0	0.0%	0	0.0%	0	0.0%		
Moderate	0	0.0%	0	0.0%	0	0.0%	0	0.0%		
Middle	1	100.0%	20	100.0%	0	0.0%	0	0.0%		
Upper	0	0.0%	0	0.0%	1	100.0%	20	100.0%		
Unknown	0	0.0%	0	0.0%	0	0.0%	0	0.0%		
Total	1	100.0%	20	100.0%	1	100.0%	20	100.0%		
	Multi-Family									
Low	0	0.0%	0	0.0%	0	0.0%	0	0.0%		
Moderate	0	0.0%	0	0.0%	0	0.0%	0	0.0%		
Middle	0	0.0%	0	0.0%	0	0.0%	0	0.0%		
Upper	0	0.0%	0	0.0%	0	0.0%	0	0.0%		
Unknown	0	0.0%	0	0.0%	0	0.0%	0	0.0%		
Total	0	0.0%	0	0.0%	0	0.0%	0	0.0%		
10141		0.070	Ü		\ Totals	0.070	Ü	0.070		
Low	0	0.0%	0	0.0%	1	6.7%	35	7.5%		
Moderate	0	0.0%	0	0.0%	5	33.3%	186	39.9%		
Middle	15	100.0%	466	100.0%	5	33.3%	130	27.9%		
Upper	0	0.0%	0	0.0%	4	26.7%	115	24.7%		
Unknown	0	0.0%	0	0.0%	0	0.0%	0	0.0%		
Total	15	100.0%	466	100.0%	15	100.0%	466	100.0%		
Total	13	100.070	400		ERCIAL	100.070	400	100.070		
		#	9	% COMINI		00s)	·	%		
					t Income					
Low		0	0.0	0%		0	0.	0%		
Moderate		0	0.0	0%		0	0.	0%		
Middle		17		0.0%	3	97		0.0%		
Upper		0		0%		0		0%		
Unknown		0		0%		0		0%		
Total		17		1.0%		97		0.0%		
		,	100		evenue	,	100	.070		
\$1 Million or Less		4	23.	.5%	1	34	58.	.9%		
Over \$1 Million		1		9%		21		3%		
Not Known		12		.6%		42		.8%		
Total		17		1.0%		97		0.0%		
			100		an Size	-	100			
\$100,000 or less		16	94.	.1%	•	41	60	.7%		
\$100,001 - \$250,000		1		9%		56		.3%		
\$250,001 - \$1 Million		0		0%		0		0%		
Over \$1 Million		0		0%		0		0%		
Total				1.0%		97				
L	17		100	/ 9			100.0%			

#### APPENDIX B: GENERAL INFORMATION AND DEFINITIONS

RSSD ID Number: 1160509

#### **General Information**

The Community Reinvestment Act (CRA) requires each federal financial supervisory agency to use its authority when examining financial institutions subject to its supervision, to assess the institution's record of meeting the credit needs of its entire community, including low- and moderate-income neighborhoods, consistent with safe and sound operation of the institution. Upon conclusion of such examination, the agency must prepare a written evaluation of the institution's record of meeting the credit needs of its community.

This document is an evaluation of the Community Reinvestment Act (CRA) performance of the Bank of Forest prepared by the <u>Federal Reserve Bank of Atlanta</u>, the institution's supervisory agency, as of May 15, 2006. The agency evaluates performance in assessment area(s), as they are delineated by the institution, rather than individual branches. This assessment area evaluation may include visits to some, but not necessarily all, of the institution's branches. The agency rates the CRA performance of an institution consistent with the provisions set forth in 12 CFR Part 228.

#### **Income Definitions**

Throughout this evaluation, the following definitions are used for the various income levels. These levels are defined in the CRA.

Low-Income - An individual income, or median family income for geographies, that is less than 50 percent of the area median income.

Moderate-Income - An individual income, or median family income for geographies, that is at least 50 percent but less than 80 percent of the area median income.

Middle-Income - An individual income, or median family income for geographies, that is at least 80 percent but less than 120 percent of the area median income.

Upper-Income - An individual income, or median family income for geographies, that is 120 percent or more of the area median income.

#### **APPENDIX B: GENERAL INFORMATION AND DEFINITIONS (Continued)**

RSSD ID Number: <u>1160509</u>

#### **Other Definitions**

ATM - Automated Teller Machine

FDIC - Federal Deposit Insurance Corporation

HUD - Department of Housing and Urban Development

LTD - Loan-to-Deposit Ratio

MSA - Metropolitan Statistical Area

## **Rounding Convention**

Because the percentages presented in tables were rounded to the nearest whole number in most cases, some columns may not total exactly 100 percent.