PUBLIC DISCLOSURE

February 1, 2016

COMMUNITY REINVESTMENT ACT PERFORMANCE EVALUATION

Salin Bank and Trust Company RSSD# 123646

8455 Keystone Crossing Drive Indianapolis, Indiana 46240

Federal Reserve Bank of Chicago

230 South LaSalle Street Chicago, IL 60604-1413

NOTE: This document is an evaluation of this bank's record of meeting the credit needs of its entire community, including low- and moderate-income neighborhoods, consistent with safe and sound operation of the bank. This evaluation is not, nor should it be construed as, an assessment of the financial condition of this bank. The rating assigned to this bank does not represent an analysis, conclusion or opinion of the federal financial supervisory agency concerning the safety and soundness of this financial bank.

TABLE OF CONTENTS

PERFORMANCE EVALUATION
SCOPE OF EXAMINATION
DESCRIPTION OF INSTITUTION
DESCRIPTION OF ASSESSMENT AREA
CONCLUSIONS WITH RESPECT TO PERFORMANCE CRITERIA
LENDING TEST
FAIR LENDING OR OTHER ILLEGAL CREDIT PRACTICES REVIEW11
INDIANAPOLIS-CARMEL-ANDERSON, IN MSA #26900– FULL REVIEW12
DESCRIPTION OF INSTITUTION'S OPERATIONS IN INDIANAPOLIS-CARMEL-ANDERSON, IN MSA #2690012
CONCLUSIONS WITH RESPECT TO PERFORMANCE TESTS IN INDIANAPOLIS-CARMEL- ANDERSON, IN MSA #26900
LAFAYETTE-WEST LAFAYETTE, IN #29200 MSA – FULL REVIEW
DESCRIPTION OF INSTITUTION'S OPERATIONS IN LAFAYETTE-WEST LAFAYETTE, IN MSA #29200
CONCLUSIONS WITH RESPECT TO PERFORMANCE TESTS IN LAFAYETTE-WEST LAFAYETTE, IN MSA #29200
INDIANA NON-MSA – FULL REVIEW
DESCRIPTION OF INSTITUTION'S OPERATIONS IN INDIANA NON-MSA
FORT WAYNE, INDIANA MSA #23060 - LIMITED REVIEW
DESCRIPTION OF INSTITUTION'S OPERATIONS IN FORT WAYNE, IN MSA #23060
KOKOMO, IN MSA #29020 - LIMITED REVIEW
DESCRIPTION OF INSTITUTION'S OPERATIONS IN KOKOMO, IN MSA #29020
COLUMBUS, IN MSA #18020 - LIMITED REVIEW
DESCRIPTION OF INSTITUTION'S OPERATIONS IN COLUMBUS, IN MSA #18020
APPENDIX A – MAPS OF ASSESSMENT AREAS
APPENDIX B – SCOPE OF EXAMINATION
APPENDIX C - GLOSSARY

BANK'S CRA RATING

Salin Bank and Trust Company is rated: Satisfactory The Lending Test is rated: Satisfactory The Community Development Test is rated: Satisfactory

Salin Bank and Trust Company (Salin Bank) is meeting the credit needs of its community, consistent with its asset size, location, and local economic conditions within its assessment areas. The loan-to-deposit (LTD) ratio is reasonable, given the characteristics of the bank, its local competitors, and the credit needs of the assessment area. A substantial majority of Salin Bank's loans are originated in the combined assessment area. The geographic distribution of loans reflects a reasonable dispersion throughout the assessment areas. The bank's lending activity exhibits reasonable distribution of loans across borrowers of varying income levels and businesses of different sizes. Neither the bank nor this Reserve Bank received any CRA-related complaints since the previous evaluation.

Salin Bank and Trust Company's community development performance demonstrates adequate responsiveness to the community development needs of its assessment areas through community development loans and services, as well as, qualified investments and donations.

SCOPE OF EXAMINATION

Salin Bank and Trust Company's CRA performance was evaluated using information about the institution and assessment area such as asset size, financial condition, competition, economic, and demographic characteristics. The evaluation focused on Salin Bank's most prevalent lending products, HMDA-reportable loans, which include purchase, refinance, home improvement, multifamily, and loans to small businesses.

Salin Bank and Trust Company serves six assessment areas, five of which are metropolitan statistical areas (MSAs): Columbus, IN (18020); Fort Wayne, IN (23060); Indianapolis-Carmel-Anderson, IN (26900); Kokomo, IN (29020); and Lafayette-West Lafayette, IN (29200). The sixth assessment area is a nonmetropolitan portion of Indiana, consisting of Cass and Grant Counties. The evaluation included community development activities from October 29, 2012, through February 1, 2016. Lending products reviewed include HMDA-reportable loans and small business loans originated in 2014.

Selection of the assessment areas for full review was based on several factors including: deposit market share, branch concentration, loan volume as a percentage of the bank's overall lending, and credit and community development needs within each assessment area. Thus, the Indianapolis-Carmel-Anderson, IN MSA, the Lafayette-West Lafayette, IN MSA, and the Indiana Non-MSA assessment areas were selected for full review and weighted in the overall rating in that order.

Full and Limited Review Assessment Areas											
	% of Branch % of % of HMDA Lending % of Small Bus										
	Offices	Deposits	(2014)	Lending (2014)							
	Full Review Assessment Areas										
Indianapolis MSA	15.0	15.8	42.8	41.7							
Lafayette MSA	25.0	23.9	22.7	25.0							
Indiana Non-MSA	25.0	29.2	8.7	5.6							
	Limit	ed Review As	sessment Areas								
Fort Wayne MSA	15.0	8.1	9.6	16.7							
Kokomo MSA	10.0	7.3	8.7	11.1							
Columbus MSA	10.0	15.7	7.4	0.0							

The following table presents a summary of the full and limited review assessment areas.

Salin Bank's record of performance in the designated assessment areas was evaluated using the examination procedures for institutions with assets less than \$1.221 billion and greater than \$305 million as of January 1, 2015. Institutions in this asset size category are referred to as "Intermediate Small Banks" and are subject to CRA examinations based on procedures for the following performance criteria:

- *Loan-to-Deposit Ratio* An 11-quarter average loan-to-deposit ratio was calculated for the bank and compared to its national peer group and a sample of local competitors.
- *Lending in the Assessment Area* The bank's Home Mortgage Disclosure Act (HMDA)reportable and small business loans originated from January 1, 2014 through December 31, 2014, were reviewed to determine the percentage of loans originated within the assessment area.
- *Geographic Distribution of Lending in the Assessment Area* The bank's HMDAreportable and small business loans originated within the assessment area from January 1, 2014, through December 31, 2014, were analyzed to determine the extent to which the bank is making loans in geographies of different income levels, particularly those designated as low- and moderate- income.
- Lending to Borrowers of Different Income and to Businesses of Different Sizes The bank's HMDA-reportable and small business loans originated within the assessment area, from January 1, 2014, through December 31, 2014, were reviewed to determine the distribution among borrowers of different income levels, particularly those considered low- or moderate-income, and to businesses with different revenue sizes.
- *Response to Substantiated Complaints* Neither Salin Bank and Trust Company nor this Reserve Bank received any CRA-related complaints since the previous evaluation.

• *Community Development Activities* – The bank's responsiveness to community development needs through community development loans, qualified investments, and community development services, from October 29, 2012, through February 1, 2016, were reviewed considering the capacity, need, and availability of such opportunities within the assessment area.

DESCRIPTION OF INSTITUTION

Salin Bank, with assets of \$762.2 million as of September 30, 2015, is a wholly owned subsidiary of Salin Bancshares, Inc., a one-bank holding company located in Indianapolis, Indiana. The bank operates 19 full-service offices, one drive through banking office, and 22 automated teller machines (ATMs) throughout a 10-county area in central and northeastern Indiana. Since the previous evaluation in October of 2012, the bank closed eight branch locations: three in Cass County and one in Grant County (both in the Indiana Non-MSA); one in Howard County (Kokomo Indiana MSA); one in Allen County (Fort Wayne, Indiana MSA); and one each in Tippecanoe and Carroll Counties (both in the Lafayette-West Lafayette, Indiana MSA). The bank also closed one ATM location in Hamilton County which is located in the Indianapolis-Carmel-Anderson, Indiana MSA. Overall, the closures impacted two moderate-, four middle-, and three upper-income census tracts. Conversely, the bank opened one branch each in Allen County (moderate-income census tract), Hamilton County (upper-income census tract), and Howard County (moderate-income census tract).

Salin Bank and Trust Company offers standard deposit and credit products to meet the banking needs of consumers and businesses operating in the assessment area. Deposit products include checking, savings, money market, negotiable orders of withdrawal (NOW), and individual retirement accounts (IRAs), as well as certificates of deposit (CDs). Credit products include secured and unsecured consumer loans and lines of credit; home purchase, refinance and home improvement loans; home equity loans and lines of credit; credit cards; construction loans; commercial and agricultural loans and lines of credit; and loans secured by commercial and agricultural real estate. In addition to the services offered at its banking offices, the bank offers 24-hour automated telephone banking services and online banking services such as bill-pay, remote deposit capture, and mobile banking through its website (www.salin.com).

As presented in the following table, approximately 50.6 percent of the loan portfolio is comprised of commercial loans, followed by 37.2 percent of loans that are residential real estate, including 1-4 family home mortgage loans.

Loan Portfolio Composition as of 09/30/15 (000's)									
Category	\$	%							
Residential RE	192,325	37.2							
Commercial	261,255	50.6							
Ag	38,806	7.5							
Consumer	22,921	4.4							
Other	1,208	0.2							
Total Loans	516,515	100.0							

There are no known legal, financial or other factors impeding the bank's ability to help meet the credit needs in the service areas.

The bank was rated Satisfactory under the CRA at its previous evaluation conducted on October 29, 2012.

DESCRIPTION OF ASSESSMENT AREA

Salin Bank's six assessment areas consist of 466 census tracts located in 10 counties; eight of those counties are located in five different MSAs: Columbus, Fort Wayne, Kokomo, Indianapolis, and Lafayette. The bank operates a network of 20 branches and 22 ATMs evenly dispersed amongst the assessment areas. There are at least two branch locations in each assessment area with the Indiana Non-MSA and the Lafayette, IN MSA assessment areas having the most branches at five apiece. Of the 466 census tracts, 62 tracts (13.3 percent) are designated as low-income, 141 tracts (30.3 percent) are moderate-income, 155 tracts (33.3 percent) are middle-income, 105 tracts (22.5 percent) are upper-income, and three tracts (0.6 percent) are unknown income. There are no distressed or underserved middle-income census tracts within the bank's combined assessment area. For this evaluation, the assessment areas were reviewed by the five MSAs, as well as the Non-MSA of Cass and Grant Counties. Though the two counties in the Non-MSA assessment area are not contiguous (i.e. separated by Howard County), the demographics are similar; therefore, they were reviewed together.

Salin Bank and Trust Company operates in the following assessment areas:

Salin Bank and Trust Company's Assessment Areas February 1, 2016									
MSA Name and Number Census Definition Bank's Assessment A									
Indianapolis-Carmel-Anderson, Indiana MSA #26900	Consists of 10 counties in central Indiana	Marion and Hamilton Counties and one adjacent census tract in Johnson County							
Lafayette-West Lafayette, Indiana MSA #29200	Benton County, Carroll County, and Tippecanoe County	Carroll County and Tippecanoe County							
Indiana Non-MSA #99999	All Indiana counties outside MSAs and MDs	Cass County and Grant County							
Fort Wayne, Indiana MSA # 23060	Allen County, Wells County, and Whitley County	Allen County							
Kokomo, Indiana MSA #29020	Howard County and Tipton County	Howard County							
Columbus, Indiana MSA #18020	Bartholomew County	Bartholomew County							

CONCLUSIONS WITH RESPECT TO PERFORMANCE CRITERIA

LENDING TEST

Salin Bank and Trust Company's performance relative to the lending test is rated Satisfactory. The loan-to-deposit (LTD) ratio is reasonable, given the characteristics of the bank, its local competitors, and the credit needs of the assessment areas. A substantial majority of loans are originated in the assessment areas, and the geographic distribution of loans reflects reasonable dispersion throughout the assessment areas. Lending activity exhibits reasonable penetration among borrowers of different income levels and businesses of different sizes. For the purposes of the evaluation, the Fort Wayne, Indiana MSA, Kokomo, Indiana MSA, and Columbus, Indiana MSA assessment areas did not impact the ratings, as they received only a limited review of activities for consistency with the overall rating.

Loan-to-Deposit Ratio

Compared to its national peer group and a sample of local competitors, the bank's average LTD ratio is reasonable, given the bank's size, financial condition, and the assessment areas' credit

6

needs. The following table shows the comparison for the 11 quarters since Salin Bank's previous evaluation dated October 29, 2012. The bank's LTD is slightly higher than its national peer group of financial institutions with similar asset sizes and branch networks, and is comparable to local competitors.

Comparative Loan-To-Deposit Ratios									
Institution (Assots as of June 20, 2015)	Loan-To-Deposit Ratio								
Institution (Assets as of June 30, 2015)	11-Quarter Average (%)								
Salin Bank and Trust Company	81.8								
National Peer Group*	76.1								
Competitors									
First Farmers Bank & Trust	91.2								
IAB Financial Bank	88.5								
Security FSB	87.1								
Community First Bank, Indiana	85.3								
First Merchants Bank, NA	84.6								
First Internet Bank of Indiana	83.8								
Star Financial Bank	81.8								
Community State Bank	73.7								
National Bank of Indianapolis	71.7								
Merchants Bank of Indiana	68.0								
Lafayette Community Bank	66.6								
*Insured commercial banks having assets between \$300	million and \$1 billion								

Assessment Area Concentration

The following table displays the number and dollar volume of loans extended inside and outside the bank's assessment area. A substantial majority of HMDA-reportable loans and loans to small businesses are in the assessment area. Of the 701 loans originated during the evaluation period, 85.0 percent were made in the combined assessment areas.

Lending Inside and Outside the Assessment Area (2014)								
Loan Type	Inside Outside							
	#	%	%	\$(000	%			
Home Improvement	12	100.0	285	100.0	0	0.0	0	0.0
Home Purchase -	273	86.1	43,563	83.7	44	13.9	8,453	16.3
Multi-Family Housing	8	57.1	5,058	70.2	6	42.9	2,144	29.8
Refinancing	267	85.3	32,124	82.0	46	14.7	7,051	18.0
Total HMDA Loans	560 85.4 81,030 82.1 96 14.6 17,648 17							
Total Small Business Loans	36 80.0 7,153 80.7 9 20.0 1,712 19							
TOTAL LOANS	596	85.0	88,183	82.0	105	15.0	19,360	18.0

Geographic and Borrower Distribution

For the three assessment areas evaluated under a full review, the distribution of the bank's HMDA-reportable and small business loans reflects reasonable dispersion among geographies of different income levels. In addition, HMDA-reportable and small business loans have reasonable penetration among borrowers of different income levels and businesses of different sizes. Please refer to the individual assessment area summaries for details.

Response to Complaints

The bank or this Reserve Bank has not received any CRA-related complaints since the previous evaluation.

COMMUNITY DEVELOPMENT TEST

The bank's performance relative to the community development test is Satisfactory, considering Salin Bank's capacity and the need for, and availability of, community development opportunities in the assessment areas.

Community Development Lending Activities

Salin Bank and Trust Company makes an adequate level of community development loans in its assessment areas. Since the previous evaluation, Salin Bank originated or renewed 16 community development loans totaling \$22.6 million in the assessment areas subject to a full review; an increase from the prior performance evaluation when the bank made three loans totaling \$9.8 million. While loans were originated across all three full review assessment areas, the significant majority of loans were made in the Indianapolis-Carmel-Anderson, Indiana MSA. The bank also received consideration for two loans totaling over \$4.9 million that financed affordable housing projects outside the bank's assessment areas. Additional detail is discussed in each full review assessment area summary.

	Qualified Community Development Loans October 29, 2012 – February 1, 2016											
Assessment Area	Affordable Housing 1			Economic Development		Revitalization and Stabilization		Community Services		Total		
	#	\$ (000′s)	#	\$ (000′s)	#	\$ (000's)	#	\$ (000's)	#	\$ (000's)	% of Total \$	
Full Review												
Indianapolis	6	19,694	0	0	0	0	7	1,330	13	21,024	70.3	
Lafayette	0	0	0	0	0	0	1	850	1	850	2.8	
Non-MSA	1	691	1	40	0	0	0	0	2	731	2.4	
Total Qualified Activity in Assessment Areas	7	20,385	1	40	0	0	8	2,180	16	22,605	75.6	
Limited Review	7											
Fort Wayne	3	1,258	0	0	0	0	1	500	4	1,758	5.9	
Kokomo	1	86	3	268	0	0	1	100	5	454	1.5	
Columbus	1	200	0	0	0	0	0	0	1	200	0.7	
Total Qualified Activity Outside Assessment Areas	2	4,902	0	0	0	0	0	0	2	4,902	16.4	

Community Development Investments

Salin Bank and Trust Company makes an adequate level of qualified investments and donations in its assessment areas. The following table presents the qualified investment activity that Salin Bank engaged in during the review period; it also includes prior period investment activities. The majority of Salin Bank's qualified investments benefit multiple assessment areas; therefore, investments are divided and portions dedicated to each applicable assessment area. In addition, Salin Bank invested \$2.5 million in a Small Business Administration (SBA) fund that benefits a wider geographical region outside of the bank's assessment area. Additional detail is discussed in each full review assessment area summary.

	Prior P Investr					Total Investments			
Assessment Area Name	#	\$ (000's)	#	\$ (000′s)	#	\$ (000's)	% (\$) of Total		
Indianapolis	7	2,124	1	1,736	8	3,860	29.3%		
Lafayette	4	1,047	1	2,092	5	3,139	23.8%		
Non-MSA	3	1,195	0	0	3	1,195	9.1%		
Total Rated Activity	14	4,366	2	3,828	16	8,194	62.1%		
Fort Wayne	10	2,587	2	647	12	3,234	24.5%		
Kokomo	8	933	0	0	8	933	7.1%		
Columbus	6	711	1	116	7	828	6.3%		

Salin Bank also helps to meet the credit and community development needs in its assessment areas through its charitable donation activities. During the review period, the bank made 146 grants totaling \$166,357 and three in-kind donations, with a total value of \$878,000, to organizations whose missions and activities support qualified community development purposes in the assessment area. The level of donations compared favorably to the prior performance evaluation when the bank made 73 donations amounting to \$185,600.

Community Development Services

Salin Bank and Trust Company offers an adequate level of community development services. The bank's employees, officers, and directors represent the bank on boards and committees of organizations dedicated to improving the financial literacy of low- and moderate-income areas and individuals in its assessment areas. The following table summarizes the hours dedicated to the provision of financial services at community development organizations in the assessment areas during the review period. Additional detail is discussed in each full review assessment area summary.

	Qualified Community Development Services October 29, 2012 – February 1, 2016										
		ordable ousing	Economic Development		Revitalization and Stabilization		Community Services		Total		
Assessment Area	#	Hours	#	Hours	#	Hours	#	Hours	#	Hours	% of Total Hours
Full Review											
Indianapolis	58	178	0	0	0	0	134	394	192	571	45.3
Lafayette	16	50	1	6	0	0	96	532	113	588	46.6
Non-MSA	4	24	3	9	0	0	7	20	14	52	4.1
Total Rated Activity in Assessment Area	78	252	4	15	0	0	237	946	319	1,211	96.0
Limited Review	Limited Review										
Fort Wayne	2	3	0	0	0	0	16	30	18	33	2.6
Kokomo	0	0	0	0	0	0	0	0	0	0	0.0
Columbus	6	15	0	0	0	0	2	2	8	17	1.3

FAIR LENDING OR OTHER ILLEGAL CREDIT PRACTICES REVIEW

No evidence of discriminatory or other illegal credit practices inconsistent with helping to meet community credit needs was identified.

INDIANAPOLIS-CARMEL-ANDERSON, IN MSA #26900- FULL REVIEW

SCOPE OF EXAMINATION

The scope of examination for Indianapolis-Carmel-Anderson, Indiana MSA #26900 is consistent with the scope defined for the entire evaluation. Please refer to the more detailed description of the scope contained in the introduction section for further information.

DESCRIPTION OF INSTITUTION'S OPERATIONS IN INDIANAPOLIS-CARMEL-ANDERSON, IN MSA #26900

The bank operates three locations with ATMs in the assessment area, consisting of the main office with an ATM and two branches with ATMs. One of the bank branches is located within a moderate-income census tract. Salin Bank closed one full-service ATM in 2013 and opened a full-service branch with an ATM in an upper-income census tract in the same year. The FDIC Deposit Market Share Report, as of June 30, 2015, indicates Salin Bank holds the 23rd highest market share out of 36 institutions in the assessment area at 0.3 percent of deposits. The top three financial institutions in the MSA comprise over half of the deposit share. In terms of HMDA reporters, Salin Bank was ranked 64th out of a total of 459 institutions with loan originations in the assessment area for 2014.

The bank's delineated assessment area consists of 46 low-income tracts, 82 moderate-income tracts, 71 middle-income tracts, and 65 upper-income tracts. These tracts cover Marion and Hamilton Counties in their entirety, as well as one moderate-income census tract in Johnson County.

The following table presents selected demographic characteristics for the Indianapolis-Carmel-Anderson, Indiana MSA assessment area.

Income Categories	Tract Distribution			amilies act Inco	·	Families < Po Level as % Families by	6 of	Families by Family Income	
	#	%		#	%	#	%	#	%
Low-income	46	17.4		31,200	11.0	10,473	33.6	67,891	23.8
Moderate-income	82	31.1		74,491	26.1	12,938	17.4	48,123	16.9
Middle-income	71	26.9		75,821	26.6	5,081	6.7	54,626	19.2
Upper-income	65	24.6	1	03,360	36.3	2,704	2.6	114,232	40.1
Unknown-income	0	0.0		0	0.0	0	0.0	0	0.0
Total Assessment Area	264	100.0	2	284,872	100.0	31,196	11.0	284,872	100.0
	Housing				Hous	ing Types by T	Fract		
	Units by	Owner-Occupied			Rental		Vacant		
	Tract	# % %		#	%	#	%		
Low-income	71,413	2	21,767	7.6	30.5	30,546	42.8	19,100	26.7

Assessment Area(s): 2014 Indianapolis-Carmel-Anderson, IN MSA 26900

Salin Bank and Trust Company Indianapolis, Indiana

	Percentage of	Total F	arms		98.0		1.7		.2	
Total Assessment Area	459	100.0		450	100.0	8	100.0	1	100.0	
Unknown-income	0	0.0		0	0.0	0	0.0	0	0.0	
Upper-income	249	54.2		246	54.7	2	25.0	1	100.0	
Middle-income	155	33.8		150	33.3	5	62.5	0	0.0	
Moderate-income	45	9.8		44	9.8	1	12.5	0	0.0	
Low-income	10	2.2		10	2.2	0	0.0	0	0.0	
	#	%		#	%	#	%	#	%	
	Tract			ss Than o \$1 Millio		Over \$1 Million		Revenue N Reporte		
	Total Farm	s by			Farn	ns by Tract & I	Revenue	e Size	Size	
	Percentage of	Total B	usines	ses:	87.7		8.7		3.6	
Total Assessment Area	53,729	100.0		47,129	100.0	4,690	100.0	1,910	100.0	
Unknown-income	0	0.0		0	0.0	0	0.0	0	0.0	
Upper-income	21,166	39.4		19,276	40.9	1,309	27.9	581	30.4	
Middle-income	17,281	32.2		14,752	31.3	1,804	38.5	725	38.0	
Moderate-income	11,515	21.4		9,949	21.1	1,102	23.5	464	24.3	
Low-income	3,767	7.0		3,152	6.7	475	10.1	140	7.3	
	#	%		#	%	#	%	#	%	
	Tract			ss Than o \$1 Millio)r =	Over \$1 Million		Revenue N Reporte		
Total Assessment Area	Total Busine	1	7,045	100.0		sses by Tract &		,	12.7	
Total Assessment Area	520,614	28		100.0	55.3	166,610	32.0	66,359	12.7	
Unknown-income	0	11	0,750	40.0	0.0	0	0.0	0	0.0	
Upper-income	151,008	,		40.6	77.3	24,456	16.2	9,762	6.5	
Middle-income	159,484 138,709		3,835 5,253	22.2 29.6	40.0	71,973 39.635	45.1 28.6	23,676 13,821	14.8 10.0	

2014 FFIEC Census Data and 2014 D&B Information

Population Characteristics

The data in the following table present the population changes for Salin Bank's three-county assessment area compared to population changes in the Indianapolis-Carmel-Anderson, Indiana MSA and the State of Indiana. The data show a significant increase in population in Hamilton County, compared to other counties in the assessment area, as well as the State of Indiana. Just north of Indianapolis, in Hamilton County, the City of Carmel continues to develop into one of the fastest growing communities in the country, becoming the 5th largest city in Indiana in 2013. The growth is spurred by organic movement from Indianapolis, as well as an increase in employment opportunities. While Johnson County has also had notable population growth, the bank's inclusion of only one census tract in its assessment area minimizes the significance of this growth.

	Population Change										
2000 and 2010											
Area	2000 Population	2010 Population	Percentage Change								
Hamilton County, IN	182,740	274,569	50.3								
Johnson County, IN	115,209	139,654	21.2								
Marion County, IN	860,454	903,393	5.0								
Indianapolis-Carmel-	1,658,462	1,887,877	13.8								
Anderson, IN MSA											
State of Indiana	6,080,485	6,483,802	6.6								

Income Characteristics

The following table presents median family income (MFI) levels for the counties in Salin Bank's Indianapolis MSA assessment area, the Indianapolis-Carmel-Anderson, Indiana MSA, and the State of Indiana. Data shows Hamilton County MFI increased by 18.9 percent, in keeping with increases in the MSA and within the State of Indiana. Conversely, the increase in MFI in Marion County is half that of the other regions, registering at 9.6 percent. Marion County, which includes the city of Indianapolis, consists of a greater variety of census tract income levels, with lower income levels experiencing smaller increases in median incomes, thereby affecting median family income growth across the county.

Median Family Income Change											
2000 and 2010											
Area	2000 Median Family Income (In 1999 Dollars)	2006-2010 Median Family Income (In 2010 Dollars)	Percentage Change								
Hamilton County, IN	80,239	95,376	18.9								
Johnson County, IN	60,571	72,723	20.1								
Marion County, IN Indianapolis-Carmel-Anderson, IN	49,387	54,142	9.6								
MSA	55,425	64,663	16.7								
State of Indiana	50,261	58,944	17.3								

Housing Characteristics

According to data contained in the Assessment Area Demographics Report presented above, 7.6 percent of all owner-occupied housing is located in low-income census tracts, while moderate-income tracts contain 22.2 percent owner-occupied housing. Further breakdown of housing types

in low-income tracts include 30.5 percent owner-occupied housing units, 42.8 percent rental units, and 26.7 percent vacant units. Moderate-income tract housing units are primarily divided between 40.0 percent owner-occupied units, 45.1 percent rental units, and 14.8 percent vacant units.

The data in the following table provide a comparison of relative housing costs, based on home values and median gross rent amounts in the counties comprising the assessment area, the Indianapolis-Carmel-Anderson, Indiana MSA, and the State of Indiana. While median housing values and median gross rents increased across all geographies, housing values in Hamilton County increased the most at 29.1 percent, compared to 25.7 percent in Marion County and 24.7 percent in the full MSA. Median gross rents increased more in the full MSA at 28.0 percent than increases in Hamilton County at 27.4 percent and Marion County at 26.1 percent. Comparing the increase in median family incomes to the increase in median housing values and median gross rents shows that all areas became less affordable over the time period for homeowners as well as renters. Marion County experienced the most significant drop in affordability due to median housing values increasing 25.7 percent while median family incomes only increased 9.6 percent.

Housing Costs Change											
2000 and 2010											
Area	2000 Median Housing Value	2006-2010 Median Housing Value	2000 Median Gross Rent	2006-2010 Median Gross Rent							
Hamilton County, IN	163,600	211,200	709	903							
Johnson County, IN	120,100	143,400	599	781							
Marion County, IN	97,200	122,200	567	715							
Indianapolis-Carmel- Anderson, IN MSA	112,351	140,074	574	735							
State of Indiana	92,500	123,000	521	683							

The table below compares number of permits for new single family housing in each geography. While permits in Hamilton County increased by greater amounts each year as displayed in the table, permits in Marion County declined in consecutive years before an increase from 2012 to 2013. The Hamilton County permit growth supports area representative comments regarding the popularity of the geography, particularly just north of the City of Indianapolis. Conversely, the lack of permit growth in Marion County is affected by the decrease in housing affordability in the area.

Total Single Family Housing Permit Growth										
Area	2012	1	201	2	2	013				
	Number of housing permits	Year over year growth %	Number of housing permits	Year over year growth %	Number housing permits	Year over year growth %				
Hamilton County, IN	1,408	4.3	1,644	16.8	2,046	24.5				
Johnson County, IN	408	-1.7	514	26.0	644	25.3				
Marion County, IN	578	-15.1	513	-11.2	638	24.4				
Indianapolis-Carmel- Anderson, IN MSA	3,687	-4.7	4,070	10.4	5,107	25.5				
State of Indiana	9,324	-4.6	10,112	8.5	12,065	19.3				

Labor Force and Employment Characteristics

The economy of the counties in Salin Bank's Indianapolis assessment area experienced a similar downturn during the 2007-2009 recession as that of the rest of the full MSA and the State of Indiana, but are showing indications of organic recovery. Overall, unemployment rates are notably lower in Hamilton County as compared to the three counties, the full MSA, and the State of Indiana. As discussed above, population movements into Hamilton County, just north of Indianapolis, are spurring overall community, job, and housing growth, resulting in the lower unemployment rates. During the period from 2010 to 2013, unemployment rates in the three counties, the full MSA, as well as the State of Indiana, declined by approximately the same percentage at 2.0 percent each. Marion County consistently maintained the higher of the unemployment rates from 2011 to 2013 than the other geographies at 7.7 percent. This data for Marion County indicates Marion County lags the rest of the counties in employment recovery.

Recent Unemployment Rates										
Area	2010	2011	2012	2013						
Hamilton County, IN	6.9	6.3	5.8	5.3						
Johnson County, IN	8.4	7.7	7.0	6.2						
Marion County, IN	9.9	9.4	8.7	7.7						
Indianapolis-Carmel-Anderson, IN MSA	9.2	8.6	7.9	7.0						
State of Indiana	10.0	9.0	8.4	7.5						

The following table shows the ten largest employers in the assessment area. Major industries in the region include healthcare and education.

Largest Employers in the Assessment Area										
Number of										
Company	Employees	Industry								
Eli Lilly Intl Corp & Co	12,000	Drug-Manufacturers & Corporate Office								
St Vincent Hospital Emergency	10,000	Hospitals								
Peyton Manning Children's										
Hospital	7,000	Hospitals								
Indiana University Purdue Univ	6,800	Schools-Universities & Colleges Academic								
IU Health	6,500	Physicians & Surgeons Equip & Supls-Mfrs								
Roche Diagnostics Corp	6,000	Diagnostic Imaging Centers								
IU School Of Medicine	6,000	Schools-Universities & Colleges Academic								
IU Health Methodist Hospital	5,000	Hospitals								
Rolls-Royce Corp	4,200	Aircraft Engines-Manufacturers								

A community representative in the assessment area was contacted in connection with this evaluation. The representative stated that while some areas of the assessment area thrive, other portions are in need of affordable housing, especially the northern portions of Hamilton County and sections of Marion County. Local financial institutions are needed to support mixed-income housing projects and to provide financial literacy and credit counseling.

CONCLUSIONS WITH RESPECT TO PERFORMANCE TESTS IN INDIANAPOLIS-CARMEL-ANDERSON, IN MSA #26900

LENDING TEST

Geographic Distribution of Loans

The geographic distribution of HMDA-reportable and small business loans reflects reasonable dispersion throughout the assessment area.

Of the 98 HMDA-reportable loans originated in 2014, 4.1 percent were in low-income tracts, and 18, or 18.4 percent, were in moderate-income tracts. Aggregate lenders originated 3.0 percent of all HMDA-reportable loans in low-income census tracts and 15.8 percent in moderate-income census tracts. In comparison to the aggregate lenders, Salin Bank and Trust's overall performance is higher in low-income census tracts and comparable in moderate-income tracts. The bank's lending is slightly below demographic data showing 7.6 percent of owner-occupied units in low-income

tracts in the assessment area and 22.2 percent of owner-occupied units in moderate-income tracts. The bank originated 78 home purchase loans, 18 refinance loans, and two home improvement loans. As no multi-family loans and limited home improvement loans were originated, greater weight will be placed on home purchase and refinance origination data.

Salin Bank originated 3.8 percent of home purchase loans in low-income tracts, comparing favorably to 2.5 percent of loans originated by aggregate lenders. Similarly, 20.5 percent of home purchase loans were originated in moderate-income tracts, which is higher than 15.2 percent of aggregate lender home purchase originations. Refinance originations totaled 18, of which 5.6 percent were in low-income tracts, compared to 3.5 percent of refinance loans originated by aggregate lenders. The bank originated fewer refinance loans in moderate-income tracts at 11.1 percent, compared to aggregate lenders who originated 16.8 percent. Both home improvement loans were originated in upper-income tracts, compared to 49.8 percent by aggregate lenders. The following table summarizes Salin Bank's HMDA-reportable lending in the Indianapolis assessment area for 2014.

	Geographic Distribution of HMDA Reportable Loans Assessment Area: 2014 Indianapolis-Carmel-Anderson, IN MSA 26900									
	Assessme			-				900		
be	Bank & Aggregate Lending Comparison									
Product Type	Tract Income									
luct	Levels		Count	8		Dollar	8	Owner		
Proc		Ba		Agg	Ban		Agg	Occupied		
-		#	%	%	\$ (000s)	\$ %	\$%	% of Units		
é	Low	3	3.8	2.5	224	1.4	1.2	7.6		
chas	Moderate	16	20.5	15.2	1,622	10.2	9.0	22.2		
Jure	Middle	26	33.3	30.0	4,187	26.4	22.6	29.6		
ne I	Upper	33	42.3	52.3	9,823	62.0	67.2	40.6		
Home Purchase	Unknown	0	0.0	0.0	0	0.0	0.0	0.0		
	Total	78	100.0	100.0	15,856	100.0	100.0	100.0		
	Low	1	5.6	3.5	54	1.4	1.8	7.6		
e	Moderate	2	11.1	16.8	133	3.3	10.0	22.2		
Jano	Middle	2	11.1	30.4	300	7.5	23.5	29.6		
Refinance	Upper	13	72.2	49.2	3,505	87.8	64.7	40.6		
R	Unknown	0	0.0	0.0	0	0.0	0.0	0.0		
	Total	18	100.0	100.0	3,992	100.0	100.0	100.0		
	Low	0	0.0	4.3	0	0.0	1.3	7.6		
Home Improvement	Moderate	0	0.0	14.8	0	0.0	8.0	22.2		
Home	Middle	0	0.0	31.1	0	0.0	20.6	29.6		
Ho	Upper	2	100.0	49.8	60	100.0	70.1	40.6		
Imp	Unknown	0	0.0	0.0	0	0.0	0.0	0.0		
	Total	2	100.0	100.0	60	100.0	100.0	100.0		
								Multi-Family		
ly	Low	0	0.0	15.7	0	0.0	6.3	14.4		
imi	Moderate	0	0.0	34.9	0	0.0	33.3	45.3		
i-Fa	Middle	0	0.0	33.7	0	0.0	30.5	24.5		
Multi-Family	Upper	0	0.0	15.7	0	0.0	29.9	15.7		
4	Unknown	0	0.0	0.0	0	0.0	0.0	0.0		
	Total	0	0.0	100.0	0	0.0	100.0	100.0		
	Low	4	4.1	3.0	278	1.4	1.9	7.6		
tals	Moderate	18	18.4	15.8	1,755	8.8	11.8	22.2		
л То	Middle	28	28.6	30.2	4,487	22.5	23.6	29.6		
HMDA Totals	Upper	48	49.0	51.1	13,388	67.2	62.6	40.6		
HN	Unknown	0	0.0	0.0	0	0.0	0.0	0.0		
	Total	98	100.0	100.0	19,908	100.0	100.0	100.0		
Origin	ations & Purchas	ses								
2014 F	FIEC Census Da	ta								
Note: I	Percentages may no	ot add to 100).0 percent d	lue to roun	ding					

During 2014, Salin Bank and Trust originated 15 loans to small businesses in the assessment area; four of those loans were in moderate-income tracts. While no loans were made to small businesses

Salin Bank and Trust Company	CRA Performance Evaluation
Indianapolis, Indiana	February 1, 2016

in low-income tracts, this is reflective of the limited number of small businesses in low-income tracts at 7.0 percent. Lending in moderate-income tracts comprise 26.7 percent of small business originations, comparable to the 21.4 percent of all small businesses operating in moderate-income tracts in the assessment area.

	Geographic Distribution of Small Business Loans											
Assessment Area: 2014 Indianapolis-Carmel-Anderson, IN MSA 26900												
		Bank & Demographic Comparison										
	Tract Income			2014								
	Levels	Co	ount	Do	llar	Total						
	Levels	Ва	ank	Ba	nk	Businesses						
		#	%	\$ 000s	\$ %	%						
	Low	0	0.0	0	0.0	7.0						
less	Moderate	4	26.7	1,117	24.7	21.4						
usiı	Middle	5	33.3	888	19.6	32.2						
II B	Upper	6	40.0	2,516	55.7	39.4						
Small Business	Unknown	0	0.0	0	0.0	0.0						
	Total 15 100.0 4,520 100.0 100.0											
2014 F	FIEC Census Da	ta & 2014 Du	n & Bradstreet	information a	according to 2	2010 ACS						
Note: I	Percentages may no	ot add to 100.0) percent due to	rounding								

Lending to Borrowers of Different Income Levels and to Businesses of Different Sizes

Salin Bank and Trust has reasonable penetration among individuals of different income levels, including low- and moderate-income individuals, and businesses of different sizes.

The following table presents Salin Bank's 2014 HMDA-reportable lending. Across all product types, the bank originated 25.5 percent of HMDA-reportable loans to low-income borrowers and 19.4 percent of loans to moderate-income borrowers. These percentages compare favorably to area demographics showing 23.8 percent of families in the area are low-income while 16.9 percent of families are moderate-income. Bank originations also compare favorably to aggregate lenders, who originated 9.1 percent of loans to low-income borrowers and 19.2 percent of loans to moderate-income borrowers.

The bank originated 78 home purchase loans, of which 29.5 percent were to low-income borrowers, exceeding the percentage of home purchase loans originated by aggregate lenders to low-income borrowers at 9.4 percent. Moderate-income borrowers obtained 16, or 20.5 percent, of the bank's home purchase loans, similar to 20.6 percent of aggregate lender originations to moderate-income borrowers. The bank originated 11.1 percent of refinance loans to low-income borrowers and 16.7 percent to moderate-income borrowers and 16.9 percent to moderate-income borrowers. The bank made no home improvement loans to low- or moderate-income borrowers, while aggregate lender smade 9.5 and 17.7 percent of their home improvement loans to low- and moderate-income

borrowers. The limited home improvement originations totaling two loans carry less weight in the analysis.

	Borrower Distribution of HMDA Reportable Loans Assessment Area: 2014 Indianapolis-Carmel-Anderson, IN MSA 26900										
	Assessment)14 Indiaı Bank & Ag	-				A 26900			
be	Demosion										
Product Type	Borrower		C	20	14 	D 11.		F			
duc	Income	n	Count		D	Dollar		Families by			
Pro	Levels	-	ank o/	Agg %	Ban		Agg	Family Income %			
	Low	# 23	% 29.5	9.4	\$(000s)	\$ % 14.1	\$ % 4.8	23.8			
ISe	Moderate	23 16	29.5 20.5	20.6	2,228 1,619	14.1	4.8 14.3	23.8 16.9			
rche	Middle	9	20.5 11.5	18.5	1,263	8.0	14.5	10.9			
Home Purchase	Upper	30	38.5	33.7	10,746	67.8	49.4	40.1			
me	Unknown	0	0.0	17.9	0	0.0	14.7	0.0			
Η	Total	78	100.0	100.0	15,856	100.0	100.0	100.0			
	Low	2	11.1	8.5	198	5.0	4.4	23.8			
	Moderate	3	16.7	16.9	261	6.5	11.2	16.9			
nce	Middle	3	16.7	19.0	535	13.4	15.8	19.2			
Refinance	Upper	10	55.6	34.4	2,998	75.1	48.6	40.1			
Re	Unknown	0	0.0	21.3	0	0.0	20.1	0.0			
	Total	18	100.0	100.0	3,992	100.0	100.0	100.0			
	Low	0	0.0	9.5	0	0.0	3.5	23.8			
int	Moderate	0	0.0	17.7	0	0.0	10.9	16.9			
ne eme	Middle	0	0.0	20.8	0	0.0	15.2	19.2			
Home	Upper	2	100.0	45.6	60	100.0	66.5	40.1			
Home Improvement	Unknown	0	0.0	6.5	0	0.0	3.9	0.0			
Г	Total	2	100.0	100.0	60	100.0	100.0	100.0			
	Low	0	0.0	0.0	0	0.0	0.0	23.8			
ily	Moderate	0	0.0	0.0	0	0.0	0.0	16.9			
Fam	Middle	0	0.0	0.0	0	0.0	0.0	19.2			
Multi-Family	Upper	0	0.0	0.0	0	0.0	0.0	40.1			
Mu	Unknown	0	0.0	100.0	0	0.0	100.0	0.0			
	Total	0	0.0	100.0	0	0.0	100.0	100.0			
	Low	25	25.5	9.1	2,426	12.2	4.2	23.8			
tals	Moderate	19	19.4	19.2	1,880	9.4	11.9	16.9			
HMDA Totals	Middle	12	12.2	18.7	1,798	9.0	14.7	19.2			
¶D∕	Upper	42	42.9	34.3	13,804	69.3	44.2	40.1			
H	Unknown	0	0.0	18.8	0	0.0	25.0	0.0			
	Total	98	100.0	100.0	19,908	100.0	100.0	100.0			
-	ations & Purcha										
	FIEC Census D										
Note: I	Percentages may	not add to	100.0 perc	ent due to	rounding						

As presented in the following table, 87.7 percent of the businesses in the assessment area report annual revenues of \$1 million or less. Of the 15 business loans originated in 2014, nine loans, or 60.0 percent, were made to small businesses with annual revenues of \$1 million or less. While the bank originated a smaller percentage of loans to businesses with revenues of \$1 million or less when compared to total businesses in the assessment area, the performance is considered reasonable, given the bank's overall small number of business lending in the assessment area. The bank also made three loans in amounts of \$100,000 or less, or 20.0 percent. Loans in this dollar range are largely regarded as most impactful to small businesses.

Assessment Area: 2014 Indianapolis-Carmel-Anderson, IN MSA 26900										
	Bank & Demographic Comparison									
	Product Type				2014					
	uct		Co	ount	Do	llar	Total			
	rod		Ba	ank	Ba	nk	Businesses			
	Ч		#	%	\$ 000s	\$ %	%			
	ne	\$1 Million or Less	9	60.0	3,084	68.2	87.7			
	Revenue	Over \$1 Million or Unknown	6	40.0	1,436	31.8	12.3			
	Re	Total	15	100.0	4,520	100.0	100.0			
SS	e	\$100,000 or Less	3	20.0	185	4.1				
ine	Siz	\$100,001 - \$250,000	5	33.3	927	20.5				
Bus	Loan Size	\$250,001 - \$1 Million	7	46.7	3,409	75.4				
Small Business	Ĺ	Total	15	100.0	4,521	100.0				
Sn	هد ill	\$100,000 or Less	1	11.1	50	1.6				
	iize 1 M ess	\$100,001 - \$250,000	3	33.3	560	18.2				
	Loan Size & Rev \$1 Mill or Less	\$250,001 - \$1 Million	5	55.6	2,474	80.2				
	9 100.0 3,084 100.0									

Note: Percentages may not add to 100.0 percent due to rounding

COMMUNITY DEVELOPMENT TEST

Salin Bank and Trust Company's community development performance demonstrates adequate responsiveness to community development needs in this assessment area through community development loans, qualified investments, and community development services, considering the bank's capacity and the need and availability of such opportunities for community development in the bank's assessment area.

Community Development Lending

Salin Bank originated 13 community development loans totaling over \$21.0 million in its Indianapolis assessment area. This lending activity is an increase from the previous evaluation when the bank originated three community development loans of approximately \$9.8 million. Six loans supported affordable housing initiatives, and seven loans supported community services dedicated to low-and moderate-income areas and individuals in the assessment area. The bank made a \$6.0 million loan that financed the rehabilitation of a school into affordable housing for seniors in a low-income census tract. This loan is indicative to the bank's responsiveness to the community's affordable housing needs, as indicated by a community representative.

Community Development Investments

The bank made one qualified investment during the current evaluation period, in addition to maintaining seven prior period investments that continue to benefit the assessment area. All qualified investments were for affordable housing initiatives totaling almost \$3.9 million.

Salin Bank also made 46 qualified donations totaling \$65,364 to community agencies serving the Indianapolis assessment area. The majority of donations, 37, were for community services dedicated to low- and moderate-income individuals, eight were for affordable housing initiatives, and one promoted economic development in support of job creation or retention for low- and moderate-income individuals. Included in the bank's donations is a \$23,650 grant to Habitat for Humanity, supporting needed affordable housing in the assessment area.

Community Development Services

Numerous staff members participated in 192 qualified community development services during the evaluation period, recording 571 hours. The majority of the participations occurred through staff delivery of financial education to low- and moderate-income students and free tax preparation to low-income working families and individuals. Financial literacy has been identified as a need within the assessment area. In addition, bank staff served on boards of directors with several different agencies, providing financial expertise to organizations focusing on community services and economic development.

LAFAYETTE-WEST LAFAYETTE, IN #29200 MSA – FULL REVIEW

SCOPE OF EXAMINATION

The scope of examination for Lafayette-West Lafayette, Indiana MSA #29200 is consistent with the scope defined for the entire evaluation. Please refer to the more detailed description of the scope contained in the introduction section for further information.

DESCRIPTION OF INSTITUTION'S OPERATIONS IN LAFAYETTE-WEST LAFAYETTE, IN MSA #29200

Salin Bank and Trust operates five branches with ATMs and one cash-only ATM in the assessment area with two branches located in moderate-income tracts. Salin Bank closed two branches with ATMs, one in a middle-income census tract in 2013 and another in an upper-income census tract in 2015. The bank also opened one stand-alone ATM in 2013 in a middle-income census tract. The FDIC Deposit Market Share Report indicates Salin Bank holds a 5.5 percent market share, ranking it 5th amongst the 17 institutions in the two county assessment area. Additionally, the bank ranks 23rd out of 224 total HMDA reporters in the full Lafayette-West Lafayette, Indiana MSA.

The bank's delineated assessment area consists of three low-, 12 moderate-, 21 middle-, six upperincome, and two tracts with unknown income levels. These census tracts cover both Carroll and Tippecanoe Counties in their entirety.

Income Categories	Tract Distribut	ion	Families by Tract Income			Families < Po Level as % Families by	o of	Families by Family Income	
	#	%		#	%	#	%	#	%
Low-income	3	6.8		1,351	3.2	467	34.6	9,085	21.2
Moderate-income	12	27.3		10,013	23.4	1,877	18.7	7,489	17.5
Middle-income	21	47.7		23,347	54.5	1,516	6.5	9,326	21.8
Upper-income	6	13.6		8,115	18.9	308	3.8	16,926	39.5
Unknown-income	2	4.5		0	0.0	0	0.0	0	0.0
Total Assessment Area	44	100.0		42,826	100.0	4,168	9.7	42,826	100.0
	Housing				Hous	ing Types by	Tract		
	Units by	C)wner-	Occupie	1	Rental		Vacant	
	Tract		#	%	%	#	%	#	%
Low-income	5,454		313	0.7	5.7	4,271	78.3	870	16.0
Moderate-income	22,220		8,432	20.0	37.9	11,820	53.2	1,968	8.9
Middle-income	37,564	2	24,663	58.5	65.7	9,480	25.2	3,421	9.1
Upper-income	13,621		8,735	20.7	64.1	4,240	31.1	646	4.7
Unknown-income	302		6	0.0	2.0	166	55.0	130	43.0
Total Assessment Area	79,161	4	12,149	100.0	53.2	29,977	37.9	7,035	8.9
	Total Busine	sses by			Busines	sses by Tract a	& Reven	ue Size	
	Tract	Tract		ss Than	or =	Over \$1		Revenue Not	
			5	\$1 Millio	n	Million		Reported	l
	#	%		#	%	#	%	#	%
Low-income	350	5.5		300	5.2	26	6.0	24	10.1
Moderate-income	2,119	33.0		1,817	31.6	219	50.6	83	35.0
Middle-income	2,901	45.2		2,657	46.2	144	33.3	100	42.2
Upper-income	1,026	16.0		959	16.7	43	9.9	24	10.1
Unknown-income	20	0.3		13	0.2	1	0.2	6	2.5
Total Assessment Area	6,416	100.0		5,746	100.0	433	100.0	237	100.0
	Percentage of	Total Bı	isines	ses:	89.6		6.7		3.7
	Total Farm	is by			Farm	s by Tract & l	Revenue	Size	
	Tract			ss Than \$1 Millio		Over \$1 Million		Revenue N Reported	
	#	%		#	%	#	%	#	%
Low-income	1	0.2		1	0.2	0	0.0	0	0.0
Moderate-income	13	2.1		12	2.0	1	12.5	0	0.0
Middle-income	559	90.9		552	90.9	7	87.5	0	0.0
Upper-income	42	6.8		42	6.9	0	0.0	0	0.0
Unknown-income	0	0.0		0	0.0	0	0.0	0	0.0
Total Assessment Area	615	100.0		607	100.0	8	100.0	0	0.0
	Percentage of	Total Fa	rms:		98.7		1.3		0.0
2014 FFIEC Census Data & 2014 Note: Percentages may not add to 100	Dun & Bradstreet in	formatio		ding to 20			1.3		

Population Characteristics

The data in the following table presents the population changes for the counties in Salin Bank's defined assessment area in comparison to changes in the Lafayette-West Lafayette, Indiana MSA and the State of Indiana. While Carroll County has not experienced any population growth, Tippecanoe County's population increased more than the rate of the State of Indiana, and 3.0 percent higher than the population growth in the full MSA. Stagnant population in Carroll County is indicative of economic challenges in the area inhibiting the county's ability in attracting new residents.

Population Change											
	2000 and 2010										
Area 2000 Population 2010 Population Percentage Chang											
Carroll County, IN	20,165	20,155	0.0								
Tippecanoe County, IN	148,955	172,780	16.0								
Lafayette-West Lafayette, IN MSA	178,541	201,789	13.0								
State of Indiana	6,080,485	6,483,802	6.6								

Income Characteristics

The following table presents median family income (MFI) for the counties in Salin Bank's assessment area, the entire Lafayette-West Lafayette, Indiana MSA, and the State of Indiana. Both Carroll and Tippecanoe Counties increased in median family income at a similar rate as to the State of Indiana. Carroll County experienced the highest percentage increase in median family income over the same time period at 20.3 percent, while the MFI in Tippecanoe County increased by slightly less at 16.6 percent.

Median Family Income Change								
	2000 and 2010							
Area2000 Median Family2006-2010 MedianPercentage								
Income (In 1999 Family Income (In Change								
Dollars) 2010 Dollars)								
Carroll County, IN	50,216	60,420	20.3					
Tippecanoe County, IN	51,791	60,367	16.6					
Lafayette-West Lafayette, IN MSA	NA							
State of Indiana	50,261	58,944	17.3					

Personal bankruptcy filing rates in the assessment area remained consistently below rates in the State of Indiana from 2010 to 2013. Personal bankruptcy filing rates in Tippecanoe County remained notably low since 2010. Bankruptcy filing rates during the period were similar in Tippecanoe County as the rates registered in the full MSA. In 2010, the Carroll County bankruptcy filing rates at 6.2 per 1,000 persons were almost twice as high as those in Tippecanoe County at 3.5 per 1,000; however, rates in both areas fell parallel through 2013. The higher bankruptcy filing rate in Carroll County in 2010 indicates the recession may have affected area residents more significantly in that county compared to other portions of the region. Carroll and Tippecanoe counties experienced lower personal bankruptcy filing rates at 3.6 and 2.5, respectively, compared to 5.1 per 1,000 persons in the State of Indiana in 2013.

Personal Bankruptcy Filing Rate (per 1,000 population)									
Area 2010 2011 2012 2013									
Carroll County, IN	6.2	4.1	3.1	3.6					
Tippecanoe County, IN3.53.12.6									
Lafayette-West Lafayette, IN MSA 3.9 3.2 2.7 2.									
State of Indiana	7.2	6.0	5.5	5.1					

Housing Characteristics

The data in the following table provides a comparison of relative housing costs, based on home values and median gross rents in the two-county assessment area, the full Lafayette-West Lafayette, Indiana MSA, and the State of Indiana. While median housing values and median gross rents increased in all geographies, neither county in the assessment area increased as much as the median housing and rent amounts in the State of Indiana. Tippecanoe County median housing values increased by 17.1 percent compared to the 33.0 percent increase in median housing values in the State of Indiana. Similarly, median gross rents in Carroll County increased by only 23.4 percent while median gross rents in the State of Indiana increased by 31.1 percent.

Comparing median family income increases to median housing value increases shows the assessment area counties remain relatively as affordable in recent years as in past years. By comparison, the State of Indiana has become less affordable over the same time period as the median family income increased at half the rate of median housing values.

Housing Costs Change								
	2000 and 20)10						
Area2000 Median Housing Value2006-2010 Median Housing Value2000 Median2006-201 MedianHousing ValueHousing ValueMedian GrossMedian Gross Re Rent								
Carroll County, IN	86,600	107,400	453	559				
Tippecanoe County, IN	110,100	128,900	565	729				
Lafayette-West Lafayette, IN MSA	NA	123,044	NA	719				
State of Indiana	92,500	123,000	521	683				

Labor Force and Employment Characteristics

The economy of the assessment area has experienced a similar downturn as that in the full MSA and in the State of Indiana. Within the assessment area in 2010, Carroll County experienced the highest unemployment rate at 9.5 percent, compared to the unemployment rate in the State of Indiana of 10.0 percent in the same year. Since that time, Carroll County's rate dropped to 7.1 percent in 2013, and the State of Indiana's rate similarly fell to 7.5 percent. Over the years of 2010 to 2013, unemployment rates in Tippecanoe County remained marginally lower than rates in Carroll County, the full MSA, and the State of Indiana.

Recent Unemployment Rates										
Area 2010 2011 2012 2013										
Carroll County, IN	9.5	8.2	7.5	7.1						
Tippecanoe County, IN8.97.77.4										
Lafayette-West Lafayette, IN MSA 9.0 7.8 7.4 6.										
State of Indiana	10.0	9.0	8.4	7.5						

The following table shows the ten largest employers in the assessment area. Major industries in the region include education, automotive and equipment manufacturing, and healthcare.

Largest	Employers in	the Assessment Area
	Number of	
Company	Employees	Industry
Purdue University W Lafayette	15,304	Schools-Universities & Colleges Academic
Subaru-Indiana Automotive Inc	3,300	Automobile-Manufacturers
Caterpillar Inc	1,900	Contractors-Equip/Supls-Dlrs/Svc
Wabash National Corp	1,500	Trailers-Truck-Manufacturers
Oerlikon Graziano USA	1,233	Mechanical Power Trans Equip NEC
Franciscan St Elizabeth Health	1,230	Hospitals
Indiana Packers Corp	1,200	Meat-Retail
Fairfield Manufacturing Corp	1,000	Power Transmission Equip-Manufacturers
Alcoa Inc	1,000	Aluminum Fabricators
State Farm Operations Ctr	700	Insurance

A community representative in the assessment area was contacted in connection with this evaluation. Affordable housing is a key need in Carroll County, which is experiencing minimal available housing stock. Additionally, the representative noted a need for business financing education and an increase in start-up business lending.

CONCLUSIONS WITH RESPECT TO PERFORMANCE TESTS IN LAFAYETTE-WEST LAFAYETTE, IN MSA #29200

LENDING TEST

Geographic Distribution of Loans

The geographic distribution of HMDA-reportable and small business loans reflects reasonable dispersion throughout the assessment area.

Overall, the bank originated 1.9 percent of its HMDA-reportable loans in low-income tracts and 17.3 percent of its HMDA-reportable loans in moderate-income tracts in 2014. These percentages are comparable to demographic data showing 0.7 percent of owner-occupied housing in the assessment area is located in low-income tracts and 20.0 percent is located in moderate-income tracts. In addition, aggregate lenders originated 1.5 percent of HMDA-reportable loans in low-income tracts and 18.5 percent of HMDA-reportable loans in moderate-income tracts. Again, the bank has comparable performance to aggregate lenders in these geographies. The following table summarizes HMDA-reportable lending for 2014.

Of the 52 HMDA-reportable loans originated in 2014, the majority of loan products were home purchases and refinances. Although the bank only made one home purchase loan in a low-income census tract, its portion of loans made in low-income census tracts, 5.3 percent by number and 3.3

percent by dollar amount, were above aggregate performance of 1.1 and 0.5 percent; respectively. The bank made nine loans within moderate-income census tracts; four home purchase loans and five refinance loans. Home purchase loans in the moderate-income tract by number (21.1 percent) and by dollar amount (16.4 percent) exceeded aggregate performance at 18.1 and 12.3 percent, respectively. The bank was more comparable to aggregate performance in terms of refinances in number (15.6 percent) and by dollar amount (14.1 percent) as compared to aggregate performance of 17.8 and 12.2 percent, respectively. The bank only made one home improvement loan in 2014, in a middle-income census tract, and it did not make any multi-family loans in the assessment area.

	-	-			IMDA Re	-		
	Assess				lest Lafaye)
be		Ba	ank & Agg		ending Co 14	mparisor	1	
Product Type	Tract Income Levels							
duct		Count		8		Dollar	I	Owner
Proc		Ba		Agg	Ban		Agg	Occupied
		#	%	%	\$ (000s)	\$ %	\$%	% of Units
e,	Low	1	5.3	1.1	68	3.3	0.5	0.7
chas	Moderate	4	21.1	18.1	342	16.4	12.3	20.0
Pure	Middle	13	68.4	58.3	1,615	77.3	62.2	58.5
ne]	Upper	1	5.3	22.4	65	3.1	25.0	20.7
Home Purchase	Unknown	0	0.0	0.0	0	0.0	0.0	0.0
	Total	19	100.0	100.0	2,090	100.0	100.0	100.0
	Low	0	0.0	1.4	0	0.0	0.8	0.7
е	Moderate	5	15.6	17.8	518	14.1	12.2	20.0
Jano	Middle	22	68.8	58.3	2,491	68.0	61.6	58.5
Refinance	Upper	5	15.6	22.6	652	17.8	25.4	20.7
	Unknown	0	0.0	0.0	0	0.0	0.0	0.0
	Total	32	100.0	100.0	3,661	100.0	100.0	100.0
	Low	0	0.0	2.5	0	0.0	3.1	0.7
ent	Moderate	0	0.0	17.9	0	0.0	14.7	20.0
Home	Middle	1	100.0	61.8	14	100.0	64.4	58.5
Home Improvement	Upper	0	0.0	17.9	0	0.0	17.8	20.7
Imp	Unknown	0	0.0	0.0	0	0.0	0.0	0.0
	Total	1	100.0	100.0	14	100.0	100.0	100.0
								Multi-Family
ly	Low	0	0.0	18.3	0	0.0	5.0	17.8
imi	Moderate	0	0.0	50.7	0	0.0	57.2	39.8
i-Fa	Middle	0	0.0	23.9	0	0.0	32.7	24.6
Multi-Family	Upper	0	0.0	7.0	0	0.0	5.1	16.4
4	Unknown	0	0.0	0.0	0	0.0	0.0	1.4
	Total	0	0.0	100.0	0	0.0	100.0	100.0
	Low	1	1.9	1.5	68	1.2	1.2	0.7
tals	Moderate	9	17.3	18.5	860	14.9	17.9	20.0
ν To	Middle	36	69.2	58.0	4,120	71.5	58.4	58.5
HMDA Totals	Upper	6	11.5	22.0	717	12.4	22.5	20.7
ΗN	Unknown	0	0.0	0.0	0	0.0	0.0	0.0
	Total	52	100.0	100.0	5,765	100.0	100.0	100.0
Origin	ations & Purchas	ses						
2014 F	FIEC Census Da	ta						
Note: I	Percentages may no	ot add to 100).0 percent d	lue to roun	ding			

During 2014, Salin Bank originated nine loans to small businesses, of which three, or 33.3 percent, were in moderate-income census tracts in the assessment area. Demographic data show 5.5

Salin Bank and Trust Company	CRA Performance Evaluation
Indianapolis, Indiana	February 1, 2016

percent of businesses in the assessment area are in low- and 33.0 percent are in moderate-income tracts. The bank's small business lending in moderate-income tracts is comparable to demographic percentages. While the bank did not originate any small business loans in low-income tracts during 2014, the low overall volume of small business operating in the tracts minimizes the impact on the bank's performance.

	Geographic Distribution of Small Business Loans										
	Assessment Area: 2014 Lafayette-West Lafayette, IN MSA 29200										
	Bank & Demographic Comparison 2014										
	Levels	Co	ount	Do	llar	Total					
	Levels	Bank Bank Businesses									
		# % \$000s \$% %									
	Low	0	0.0	0	0.0	5.5					
less	Moderate	3	33.3	978	59.8	33.0					
usiı	Middle	6	66.7	656	40.1	45.2					
II B	Upper	0	0.0	0	0.0	16.0					
Small Business	Unknown	0	0.0	0	0.0	0.3					
	Total 9 100.0 1,635 100.0 100.0										
2014 F	2014 FFIEC Census Data & 2014 Dun & Bradstreet information according to 2010 ACS										
Note: l	Percentages may no	ot add to 100.0) percent due to	rounding							

Lending to Borrowers of Different Income Levels and to Businesses of Different Sizes

Salin Bank's record of lending demonstrates reasonable penetration among individuals of different income levels, including low- and moderate-income individuals, and businesses of different sizes.

The following table presents Salin Bank's HMDA-reportable lending in 2014. Analysis of the 52 HMDA-reportable loans across all product types shows the bank originated 9.6 percent of loans to low-income borrowers, compared to 8.4 percent originated by aggregate lenders and 21.2 percent of all families in the assessment area being of low-income. Assessment area demographic data shows that 34.6 percent of all low-income families live below the poverty threshold. Living below poverty further limits lending opportunities to these borrowers, further supporting the bank's 9.6 percent of originations as reasonable when compared to demographics. The bank originated 30.8 percent of loans to moderate-income borrowers, which compared favorably to aggregate lenders originating 19.8 percent of loans to borrowers at the same income level and 17.5 percent of area families being designated as moderate-income.

Home purchase and home refinances made up all of the bank's HMDA-reportable loans originated to low- and moderate-income borrowers. The bank originated 10.5 percent by number and 7.1 percent by dollar amount of its home purchase loans to low-income borrowers, comparing favorably to aggregate lenders' 8.1 and 4.6 percent originated to low-income borrowers,

respectively. The bank's portion of refinances, 9.4 percent by number and 5.0 percent by dollar amount, made to low-income borrowers was closely aligned with aggregate lenders' performance at 8.5 and 5.1 percent, respectively. The bank's home purchases and refinances made to moderate-income borrowers at 47.4 and 21.9 percent in number, exceeded aggregate lenders at 21.8 and 16.8 percent, respectively.

Borrower Distribution of HMDA Reportable Loans								
	Assessm	ent Area	: 2014 La	fayette-V	Vest Lafa	yette, IN	MSA 29	200
e.		1	Bank & Ag	ggregate I	ending Co	ompariso	n	
Tyr	Borrower	2014						
luct	Income		Count		Dollar			Families by
Product Type	Levels	Ba	ank	Agg	Ba	nk	Agg	Family Income
Ц		#	%	%	\$(000s)	\$%	\$%	%
e	Low	2	10.5	8.1	149	7.1	4.6	21.2
Home Purchase	Moderate	9	47.4	21.8	804	38.5	16.3	17.5
urc	Middle	1	5.3	19.6	192	9.2	19.1	21.8
le F	Upper	7	36.8	32.1	945	45.2	43.1	39.5
Ion	Unknown	0	0.0	18.3	0	0.0	16.8	0.0
<u> </u>	Total	19	100.0	100.0	2,090	100.0	100.0	100.0
	Low	3	9.4	8.5	183	5.0	5.1	21.2
e	Moderate	7	21.9	16.8	666	18.2	12.6	17.5
anc	Middle	7	21.9	20.0	720	19.7	17.3	21.8
Refinance	Upper	13	40.6	33.2	1,855	50.7	43.4	39.5
Ň	Unknown	2	6.3	21.5	237	6.5	21.6	0.0
	Total	32	100.0	100.0	3,661	100.0	100.0	100.0
	Low	0	0.0	13.9	0	0.0	8.2	21.2
ent	Moderate	0	0.0	20.7	0	0.0	17.1	17.5
Home rovem	Middle	1	100.0	26.1	14	100.0	19.1	21.8
Home Improvement	Upper	0	0.0	36.4	0	0.0	51.5	39.5
[mp	Unknown	0	0.0	2.9	0	0.0	4.1	0.0
[Total	1	100.0	100.0	14	100.0	100.0	100.0
	Low	0	0.0	0.0	0	0.0	0.0	21.2
Multi-Family	Moderate	0	0.0	0.0	0	0.0	0.0	17.5
Fan	Middle	0	0.0	0.0	0	0.0	0.0	21.8
lti-	Upper	0	0.0	0.0	0	0.0	0.0	39.5
Mu	Unknown	0	0.0	100.0	0	0.0	100.0	0.0
	Total	0	0.0	100.0	0	0.0	100.0	100.0
	Low	5	9.6	8.4	332	5.8	4.2	21.2
tals	Moderate	16	30.8	19.8	1,470	25.5	13.3	17.5
HMDA Totals	Middle	9	17.3	19.8	926	16.1	16.2	21.8
IDA	Upper	20	38.5	32.2	2,800	48.6	38.0	39.5
HIN	Unknown	2	3.8	19.6	237	4.1	28.2	0.0
	Total	52	100.0	100.0	5,765	100.0	100.0	100.0
Origin	ations & Purcha	ases						
2014 F	FIEC Census D	ata						
Note: Percentages may not add to 100.0 percent due to rounding								

As presented in the following table, 89.6 percent of businesses in the assessment area report annual revenues of \$1 million or less, which are defined as small businesses. The bank originated nine business loans in the assessment area during 2014; 55.6 percent were made to small businesses.

		Small Business Assessment Area: 202	U U				
	e			Bank & I	Demographic (Comparison	
	Product Type						
	uct		C	ount	Do	llar	Total
	rod		В	ank	Ba	nk	Businesses
	Ч		#	%	\$ 000s	\$ %	%
	ne	\$1 Million or Less	5	55.6	493	30.2	89.6
	Revenue	Over \$1 Million or Unknown	4	44.4	1,142	69.8	10.4
	Re	Total	9	100.0	1,635	100.0	100.0
SS	e	\$100,000 or Less	4	44.4	203	12.4	
sine	Siz	\$100,001 - \$250,000	2	22.2	340	20.8	
Small Business	oan Size	\$250,001 - \$1 Million	3	33.3	1,091	66.8	
llan		Total	9	100.0	1,634	100.0	
Sn	هد fill	\$100,000 or Less	3	60.0	153	31.0	
	Loan Size & Rev \$1 Mill or Less	\$100,001 - \$250,000	2	40.0	340	69.0	
	an 5 ev \$ or I	\$250,001 - \$1 Million	0	0.0	0	0.0	
	Lo Re	Total	5	100.0	493	100.0	
Orig	ginations &	Purchases					
2014	FFIEC Ce	nsus Data & 2014 Dun & Brads	treet inform	ation accordi	ng to 2010 ACS	5	
Note	e: Percentag	es may not add to 100.0 percent di	ue to rounding	g			

The bank made an adequate number of small business loans, as 60.0 percent were made in amounts of \$100,000 or less. Loans of this size are considered most beneficial to small businesses.

COMMUNITY DEVELOPMENT TEST

Salin Bank and Trust Company's community development performance demonstrates adequate responsiveness to community development needs in the assessment area through community development loans, qualified investments, and community development services, considering the bank's capacity and the need and availability of such opportunities for community development in the bank's assessment area.

Community Development Lending

Salin Bank renewed one community development loan for \$850,000 in the Lafayette assessment area. The loan supports community services targeted to low- and moderate-income students and residents of a moderate-income census tract. In the prior performance evaluation, the bank did not originate any community development loans.

Community Development Investments

The bank made one qualified investment during the current evaluation period and held four qualified investments made in prior periods that benefit the assessment area. Three investments funded affordable housing initiatives for \$797,000. The remaining two investments funded economic development projects supporting small businesses for \$2.3 million.

The bank also made seven qualified donations totaling \$2,324 to community agencies serving the Lafayette assessment area. Five donations were for community services dedicated to low- and moderate-income individuals, and two donations supported the revitalization and stabilization of a dedicated Urban Enterprise Zone in the city of Lafayette. The level of donations is a decrease from the prior performance evaluation when the bank made 10 donations totaling \$16,750.

Community Development Services

Numerous staff members participated in 113 community development service activities during the evaluation period, logging 588 hours. The majority of the participations occurred through staff delivery of financial education to low- and moderate-income students, financial coaching to homeowners, and free tax preparation to low-income working families and individuals. In addition, bank staff served on boards of directors with several different agencies, providing financial expertise to organizations focusing on community services and economic development. During the prior performance evaluation, the bank participated in 45 community development services.

INDIANA NON-MSA – FULL REVIEW

SCOPE OF EXAMINATION

The scope of examination for the Indiana Non-MSA assessment area is consistent with that which was defined for the whole review. Please refer to the more detailed description of the scope contained in the introduction section.

DESCRIPTION OF INSTITUTION'S OPERATIONS IN INDIANA NON-MSA

Salin Bank and Trust Company ("Salin Bank") currently operates five branches, including one drive-thru facility, within the Indiana Non-MSA assessment area; two are located in Cass County and three in Grant County. The bank has taken both Cass and Grant Counties in their entirety as the assessment area. Since the previous evaluation, the bank closed one branch in a middle-income census tract in Grant County. It also closed two branches and one drive-thru facility in Cass County, two in moderate- and one in middle-income census tracts. The bank has not opened any new branches in the assessment area, but a cash-only ATM was opened in a middle-income census tract in Cass County. All five banking locations maintain a full-service ATM on the premises. As of June 30, 2015, the Federal Deposit Insurance Deposit Market Share Report ranks Salin Bank 2nd with a 13.8 percent share of the deposits out of 12 financial institutions operating in the assessment area.

The assessment area consists of nine moderate-, 16 middle-, and two upper-income census tracts. Since the previous evaluation, the total number of census tracts in the assessment area has not changed; however, the total number of moderate-income tracts increased from five to nine, while the middle- and upper-income tracts decreased by two each. The assessment area does not contain any distressed or underserved middle-income census tracts. The following table presents selected demographic characteristics for the assessment area.

	Assessme	nt Area	: 2014	Combi	ned IN	Non MSA					
Income	Tract		F	amilies	by	Families < Po	overty	Families by			
Categories	Distribut	ion	Tr	act Inco	me	Level as %	o of	Family Inco	ome		
						Families by	Tract				
	#	%		#	%	#	%	#	%		
Low-income	0	0.0		0	0.0	0	0.0	5,890	21.0		
Moderate-income	9	33.3		7,934	28.3	1,535	19.3	5,772	20.6		
Middle-income	16	59.3		17,156	61.3	1,466	8.5	6,278	22.4		
Upper-income	2	7.4		2,915	10.4	128	4.4	10,065	35.9		
Unknown-income	0	0.0		0	0.0	0	0.0	0	0.0		
Total Assessment Area	27	100.0		28,005	100.0	3,129	11.2	28,005	100.0		
	Housing				Hous	ing Types by	Tract				
	Units by	C)wner-	Occupie	d	Rental		Vacant			
	Tract		#	%	%	#	%	#	%		
Low-income	0		0	0.0	0.0	0	0.0	0	0.0		
Moderate-income	15,737		7,649	25.4	48.6	5,603	35.6	2,485	15.8		
Middle-income	27,050	1	9,222	63.7	71.1	5,150	19.0	2,678	9.9		
Upper-income	4,530		3,299	10.9	72.8	769	17.0	462	10.2		
Unknown-income	0		0	0.0	0.0	0	0.0	0	0.0		
Total Assessment Area	47,317	3	30,170	100.0	63.8	11,522	24.4	5,625	11.9		
	Total Busine	sses by			Busine	sses by Tract &	& Reven	ue Size			
	Tract		Le	ss Than	or =	Over \$1	L	Revenue N	lot		
			· · · · · · · · · · · · · · · · · · ·			Million		Reported	1		
	#	%		#	%	#	%	#	%		
Low-income	0	0.0		0	0.0	0	0.0	0	0.0		
Moderate-income	1,177	32.1		1,023	31.2	104	41.3	50	35.7		
Middle-income	2,058	56.1		1,859	56.7	120	47.6	79	56.4		
Upper-income	434	11.8		395	12.1	28	11.1	11	7.9		
Unknown-income	0	0.0		0	0.0	0	0.0	0	0.0		
Total Assessment Area	3,669	100.0		3,277	100.0	252	100.0	140	100.0		
	Percentage of	Total Bi	isines	ses:	89.3		6.9		3.8		
	Total Farm	s by			Farm	is by Tract & I	Revenue	e Size			
	Tract		Le	ss Than	or =	Over \$1	L	Revenue N	lot		
			1	\$1 Millio		Million		Reported	% 0.0 35.7 56.4 7.9 0.0 100.0 3.8 6 ot % 0.0 0.0 0.0 0.0 0.0		
	#	%		#	%	#	%	#	%		
Low-income	0	0.0		0	0.0		0.0	0	0.0		
Moderate-income	9	2.1		9	2.2		0.0	0	0.0		
Middle-income	367	87.4		364	87.3		100.0	0	0.0		
Upper-income	44	10.5		44	10.6	0	0.0	0	0.0		
Unknown-income	0	0.0		0	0.0		0.0	0	0.0		
Total Assessment Area	420	100.0		417	100.0	3	100.0	0	0.0		
	Percentage of	Total Fa	rme.		99.3		0.7		0.0		

Population Characteristics

The following table illustrates the population changes occurring within the assessment area from the year 2000 to 2010 based on U.S. Census data. As indicated in the table, the population decreased by 4.8 and 4.6 percent for Cass and Grant Counties, respectively. Conversely, the state of Indiana's population increased by 6.6 percent over the same time period. While most of the assessment area is considered rural, it is located near cities, such as South Bend, Fort Wayne, and Indianapolis, which tend to recruit labor resources from nearby rural areas and small towns.

Population Change									
2000 and 2010									
Area	2000 Population 2010 Population Percent								
Grant County, IN	73,403	70,061	-4.6						
Cass County, IN	40,930	38,966	-4.8						
State of Indiana	6,080,485	6,483,802	6.6						

Income Characteristics

The table below indicates the change in the median family income (MFI) from the year 2000 to 2010 for both counties as well as the State of Indiana. The MFI for both Cass and Grant Counties grew at rates of 7.2 and 12.5 percent, respectively; however, Indiana's MFI grew 17.3 percent during the time period.

Median Family Income Change								
2000 and 2010								
Area		Family Income (In						
Grant County, IN	44,304	49,860	12.5					
Cass County, IN	46,506	49,873	7.2					
State of Indiana	50,261	58,944	17.3					

Housing Characteristics

Housing Costs Change										
2000 and 2010										
Area	2000 Median Housing	2006-2010 Median	2000 Median Gross	2006-2010 Median						
	Value	Housing Value	Rent	Gross Rent						
Cass County, IN	71,400	82,400	440	571						
Grant County, IN	68,000	83,100	428	571						
State of Indiana	92,500	123,000	521	683						

As shown in the table above, median housing values for Cass and Grant Counties grew at 15.4 and 22.2 percent, respectively, from the year 2000 to 2010. However, these percentages were not nearly as high as the rate of increase for the State of Indiana at 33.0 percent. In terms of gross rents, the rate of increase for Cass and Grant Counties, as well as the State of Indiana, all grew by roughly the same margin at 29.8, 33.4, and 31.1 percent, respectively. Overall, median housing values and gross rents for the two counties were significantly lower than the State of Indiana.

Per the Combined Demographics Report previously shown in this evaluation, 63.8 percent of the housing units within the assessment area are considered owner-occupied, which is 4.7 percent lower than in 2011 when it was 68.5 percent. The percentage of rental units remained relatively flat since the previous evaluation at 24.4 percent, while the percentage of vacant units rose to 11.9 percent from the 6.7 percent noted in the previous evaluation.

Labor Force and Employment Characteristics

As with much of the country during the most recent economic downturn, the unemployment rate increased dramatically to reach its peak in 2010. Since then, the rate has gradually and consistently decreased from 2011 through 2013. The rate of decline has been steady within both counties and the State of Indiana.

Major industries within the two counties include food processing, healthcare, and manufacturing. The following tables provide details on the historical unemployment rates as well as the leading employers in the assessment area.

Recent Unemployment Rates									
Area	2010	2011	2012	2013					
Cass County, IN	10.7	9.3	8.7	7.6					
Grant County, IN	11.4	10.5	9.9	8.8					
State of Indiana	10.0	9.0	8.4	7.5					

Largest Employers in the Assessment Area										
Company	Number of Employees	Industry	County							
Tyson Fresh Meats	1,700	Poultry Processing Plants (Mfrs)	Cass							
General Motors Stamping Plant	1,614	Metal Stamping (Mfrs)	Grant							
Marion General Hospital	1,200	Hospitals	Grant							
Indiana Wesleyan University	1,025	Schools-Universities & Colleges Academic	Grant							
Physician Referral Svc	1,000	Clinics	Grant							
Logansport State Hospital	800	Psychiatric Hospitals	Cass							
American Woodmark Corp	800	Cabinets-Manufacturers	Grant							
Walmart Distribution Ctr	736	Distribution Centers (Whls)	Grant							

A community representative in the assessment area was contacted in connection with this evaluation. The representative indicated a need for credit counseling and financial literacy for area residents, as well as increased participation by area banks in the revolving loan fund and micro-lending opportunities in the geography.

CONCLUSIONS WITH RESPECT TO PERFORMANCE TESTS IN INDIANA NON-MSA

LENDING TEST

Geographic Distribution of Loans

The geographic distribution of loans reflects reasonable dispersion throughout the assessment area. The bank originated a total of 20 HMDA-reportable loans in the assessment area in 2014, of which five (or 25.0 percent), were made in moderate-income census tracts. Of the five loans, the bank made three refinances (23.1 percent by number and 21.7 percent by dollar amount) whereby the bank exceeded aggregate lender performance (15.6 by number and 10.8 percent by dollar amount). The bank also made one home purchase loan (25.0 percent by number) and one home improvement loan (33.3 percent by number) in moderate-income tracts. While origination volume was low, the bank outperformed aggregate lenders' 21.8 of home purchase loans and 17.1 percent of home improvement loans made in the moderate-income census tracts. Neither the bank nor

aggregate lenders originated any multi-family loans in the assessment area. Overall, the bank's total number of HMDA-reportable loans (25.0 percent) was comparable to the percentage of owner-occupied housing amongst moderate-income census tracts at 25.4 percent.

	Geogr	-			IMDA Re	-		s
					nbined IN ending Co			
be		Ва	1					
Product Type	Tract Income		6 (20	14	D 11		
duc	Levels	D	Count		Des	Dollar 1		Owner
Pro		Ba:		Agg %	Ban		Agg	Occupied
	Low	# 0	% 0.0		\$ (000s)	\$ %	\$ % 0.0	% of Units 0.0
ISe	Moderate	0	0.0 25.0	0.0 21.8	50	0.0 23.9	0.0 14.7	0.0 25.4
Home Purchase	Middle	3	25.0 75.0	60.8	50 159	23.9 76.1	63.3	23.4 63.7
Pui		0	0.0	17.4	0	0.0	22.1	10.9
me	Upper Unknown	0	0.0	0.0	0	0.0	0.0	0.0
Ho	Total	4	100.0	100.0	209	100.0	100.0	100.0
			0.0	0.0	0	0.0	0.0	0.0
	Low Moderate	0 3	0.0 23.1	0.0 15.6	0 209	0.0 21.7	0.0 10.8	0.0 25.4
nce								
inar	Middle	10	76.9	66.0	752	78.3	68.8 20.4	63.7 10.0
Refinance	Upper Unknown	0	0.0	18.4	0	0.0	20.4	10.9 0.0
		0	0.0	0.0	0	0.0	0.0	
	Total	13	100.0	100.0	961	100.0	100.0	100.0
t t	Low	0	0.0	0.0	0	0.0	0.0	0.0
Home Improvement	Moderate	1	33.3	17.1	56 22	66.7	14.3	25.4
Home rovem	Middle	1	33.3	69.9	23	27.4	68.7	63.7 10.0
H H	Upper	1	33.3	13.0	5	6.0	17.0	10.9
In	Unknown	0	0.0	0.0	0	0.0	0.0	0.0
	Total	3	100.0	100.0	84	100.0	100.0	100.0
	T	0	0.0	0.0	0	0.0	0.0	Multi-Family
ily	Low	0	0.0	0.0	0	0.0	0.0	0.0
Fan	Moderate	0	0.0	0.0	0	0.0	0.0	45.1
Multi-Family	Middle	0	0.0	100.0	0	0.0	100.0	42.0
Mu	Upper	0	0.0	0.0	0	0.0	0.0	12.9
	Unknown	0	0.0	0.0	0	0.0	0.0	0.0
	Total	0	0.0	100.0	0	0.0	100.0	100.0
ls	Low	0	0.0	0.0	0	0.0	0.0	0.0
ota	Moderate	5	25.0 70.0	19.2	315	25.1	12.7	25.4
ΤΨ	Middle	14	70.0 5.0	63.5	934 E	74.5	67.0	63.7 10.0
HMDA Totals	Upper	1	5.0	17.3	5	0.4	20.3	10.9
H	Unknown	0	0.0	0.0	0	0.0	0.0	0.0
0	Total	20	100.0	100.0	1,254	100.0	100.0	100.0
Ŭ,	ations & Purchas							
	FIEC Census Da) () an arr (lua ta marin	dina			
inote: I	Percentages may no	ot aaa to 100	0.0 percent a	ue to roun	uing			

The bank's record of making small business loans in the assessment area is reasonable. The bank only made two small business loans in the assessment area in 2014, and both loans were made in

middle-income census tracts. Over half of the small businesses in the assessment area are located in middle-income tracts.

	Geographic Distribution of Small Business Loans Assessment Area: 2014 Combined IN Non MSA										
			Bank & D	emographic	Comparisor	ı					
	Tract Income			2014							
	Levels	Co	ount	Do	llar	Total					
	Levels	Ba	ank	Ba	Bank						
		#	%	\$ 000s	\$ %	%					
	Low	0	0.0	0	0.0	0.0					
uese	Moderate	0	0.0	0	0.0	32.1					
usiı	Middle	2	100.0	115	100.0	56.1					
II B	Upper	0	0.0	0	0.0	11.8					
Small Business	Unknown	0	0.0	0	0.0	0.0					
0,	Total	2	100.0	115	100.0	100.0					
2014 F	FIEC Census Da	ta & 2014 Du	n & Bradstreet	information a	according to 2	2010 ACS					
Note: 1	Percentages may no	ot add to 100.0) percent due to	rounding							

Lending to Borrowers of Different Income Levels and to Businesses of Different Sizes

The bank demonstrates reasonable penetration among individuals of different income levels, including low- and moderate-income, and businesses of different sizes. Although Salin Bank did not originate any HMDA-reportable home purchase loans to moderate-income borrowers in 2014, the bank did originate 50.0 percent by number and 48.8 percent by dollar amount to low-income borrowers, exceeding aggregate lenders' performance at 12.4 and 7.8 percent, respectively. With respect to refinances, the bank surpassed aggregate lenders' performance to low-income borrowers in both number (15.4 percent) and dollar amount (9.6 percent); aggregate lenders made 9.5 percent and 6.0 percent of refinances, respectively, to low-income borrowers. The bank also made 23.1 percent by number and 19.1 percent by dollar amount of refinances to moderate-income borrowers, comparable to that of aggregate lenders' 24.5 percent and 19.0 percent, respectively. Overall, the bank's combined total number of HMDA-reportable loans to low- and moderate-income borrowers (40.0 percent by number and 30.6 percent by dollar amount) was comparable with aggregate lenders (37.1 percent and 36.7 percent).

Borrower Distribution of HMDA Reportable Loans										
	I	Assessm	ent Area:	2014 Co	mbined I	N Non N	/ISA			
Se]	Bank & Ag	ggregate I	ending Co	ompariso	n			
Tyl	Borrower			20	14					
luct	Income		Count	8		Dollar		Families by		
Product Type	Levels		Bank		Agg Bank		Agg	Family Income		
		#	%	%	\$(000s)	\$%	\$%	%		
ų	Low	2	50.0	12.4	102	48.8	7.8	21.0		
Home Purchase	Moderate	0	0.0	26.7	0	0.0	22.0	20.6		
urc	Middle	1	25.0	19.9	55	26.3	21.5	22.4		
ne I	Upper	1	25.0	20.5	52	24.9	29.6	35.9		
Ion	Unknown	0	0.0	20.5	0	0.0	19.2	0.0		
H	Total	4	100.0	100.0	209	100.0	100.0	100.0		
	Low	2	15.4	9.5	92	9.6	6.0	21.0		
e	Moderate	3	23.1	24.5	184	19.1	19.0	20.6		
Refinance	Middle	4	30.8	23.2	327	34.0	24.1	22.4		
efin	Upper	4	30.8	25.5	358	37.3	32.4	35.9		
Ř	Unknown	0	0.0	17.3	0	0.0	18.5	0.0		
	Total	13	100.0	100.0	961	100.0	100.0	100.0		
	Low	0	0.0	9.8	0	0.0	5.1	21.0		
ent	Moderate	1	33.3	28.5	5	6.0	22.0	20.6		
Home Improvement	Middle	0	0.0	19.5	0	0.0	15.6	22.4		
Ho	Upper	2	66.7	38.2	79	94.0	52.4	35.9		
[du]	Unknown	0	0.0	4.1	0	0.0	4.9	0.0		
	Total	3	100.0	100.0	84	100.0	100.0	100.0		
	Low	0	0.0	0.0	0	0.0	0.0	21.0		
Multi-Family	Moderate	0	0.0	0.0	0	0.0	0.0	20.6		
Fam	Middle	0	0.0	0.0	0	0.0	0.0	22.4		
lti-	Upper	0	0.0	0.0	0	0.0	0.0	35.9		
Mu	Unknown	0	0.0	100.0	0	0.0	100.0	0.0		
	Total	0	0.0	100.0	0	0.0	100.0	100.0		
	Low	4	20.0	11.1	194	15.5	6.7	21.0		
HMDA Totals	Moderate	4	20.0	26.0	189	15.1	20.0	20.6		
To	Middle	5	25.0	21.0	382	30.5	21.2	22.4		
IDA	Upper	7	35.0	23.7	489	39.0	30.2	35.9		
HM	Unknown	0	0.0	18.2	0	0.0	21.8	0.0		
	Total	20	100.0	100.0	1,254	100.0	100.0	100.0		
Origin	ations & Purcha	ases								
2014 FI	FIEC Census D	ata								
Note: F	Percentages may	not add to	0 100.0 perc	ent due to	rounding					

The bank's record of lending to businesses, particularly businesses with annual revenues less than \$1 million, is reasonable. While the bank only made two business loans in the assessment area in 2014, both loans were made to small businesses and in amounts of \$100,000 or less.

	Small Business Lending By Revenue & Loan Size										
	Assessment Area: 2014 Combined IN Non MSA										
	e			Bank & I	Demographic	Comparison					
	Product Type				2014						
	uct		C	ount	Do	llar	Total				
	rod		В	ank	Ba	nk	Businesses				
	4		#	%	\$ 000s	\$ %	%				
	ne	\$1 Million or Less	2	100.0	115	100.0	89.3				
	Revenue	Over \$1 Million or Unknown	0	0.0	0	0.0	10.7				
	Re	Total	2	100.0	115	100.0	100.0				
SS	e	\$100,000 or Less	2	100.0	115	100.0					
sine	Siz	\$100,001 - \$250,000	0	0.0	0	0.0					
Bus	Loan Size	\$250,001 - \$1 Million	0	0.0	0	0.0					
Small Business		Total	2	100.0	115	100.0					
Sn	& ill	\$100,000 or Less	2	100.0	115	100.0					
	Size \$1 M Less	\$100,001 - \$250,000	0	0.0	0	0.0					
	Loan Size & Rev \$1 Mill or Less	\$250,001 - \$1 Million	0	0.0	0	0.0					
	Lo	Total	2	100.0	115	100.0					
Orig	ginations &	Purchases					-				
2014	FFIEC Cer	nsus Data & 2014 Dun & Brads	treet inform	ation accordir	ng to 2010 ACS	5					
Note	· Percentag	es may not add to 100 0 percent d	ue to roundin	n							

Note: Percentages may not add to 100.0 percent due to rounding

COMMUNITY DEVELOPMENT TEST

Salin Bank and Trust Company's community development performance demonstrates adequate responsiveness to community development needs in this assessment area through community development loans, qualified investments, and community development services, considering the bank's capacity and the need and availability of such opportunities for community development in the bank's assessment area.

Community Development Lending

Salin Bank renewed two community development loans for \$731,000 in the assessment area. A loan made for an affordable housing initiative supports a 48-unit multi-family structure dedicated solely to renters with incomes below 60.0 percent of the median family income. An economic development loan provided funds to a small business and supported job retention in a moderate-income census tract.

Community Development Investments

While the bank did not make any new investments in the assessment area during the evaluation periods, the bank maintained three qualified investments from a prior evaluation period. The \$1.2

million in investments continue to support affordable housing initiatives.

Salin Bank also made 21 qualified donations, totaling \$885,590, to community agencies serving the assessment area. Donation purposes include nine for community services to low- and moderate-income individuals, one for affordable housing, four for economic development focused on job creation and job retention for low- and moderate-income workers, and seven for revitalization or stabilization of distressed areas. Included in the donation total, the bank donated a building located in a moderate-income census tract that will be used to provide higher education opportunities to area residents, including low- and moderate-income students. A second building was donated to support local county services, assisting in providing needed services to the county's areas in most economic need.

Community Development Services

Bank staff members participated in 14 community development services totaling 52 hours during the evaluation period. Participating staff offered financial education to low- and moderate-income students. Additional services included staff participation on boards of directors with several different agencies, providing financial expertise to organizations focusing on community services and economic development.

FORT WAYNE, INDIANA MSA #23060 - Limited Review

SCOPE OF EXAMINATION

The scope of examination for the Fort Wayne MSA assessment area is consistent with that which was defined for the whole review. Please refer to the more detailed description of the scope contained in the introduction section.

DESCRIPTION OF INSTITUTION'S OPERATIONS IN FORT WAYNE, IN MSA #23060

Salin Bank and Trust Company operates three branches, all with ATMS, in its Fort Wayne assessment area. Since the previous evaluation, the bank closed one branch with an ATM in an upper-income census tract and opened a branch with an ATM in a middle-income census tract. According to the FDIC Deposit Market Share Report, Salin Bank maintains 0.8 percent of the market share, ranking it 12th out of 21 financial institutions that have locations within Allen County. In comparison to other HMDA reporters in the Fort Wayne, Indiana MSA, Salin Bank ranks 54th out of 248.

The assessment area encompasses Allen County in its entirety. Allen County consists of 96 census tracts, of which 13 are low-, 28 are moderate-, 31 are middle-, 23 are upper-, and one is unknown-income. The following table presents selected demographic characteristics of Salin Bank's Fort Wayne MSA assessment area.

Income						MSA 23060		Earrell's - 1	
Income	Tract			amilies 	•	Families < Po	-	Families I	-
Categories	Distributi	ion	1 ra	act Inco	me	Level as % Families by		Family Inco	ome
	#	%		#	%	#	%	#	%
Low-income	13 13.5		7,141	7.9	2,499	35.0	17,575	19.5	
Moderate-income	28	29.2		21,707	24.1	3,335	15.4	16,622	18.5
Middle-income	31	32.3		31,172	34.7	1,755	5.6	20,342	22.6
Upper-income	23	24.0		29,906	33.3	608	2.0	35,387	39.4
Unknown-income	1	1.0		0	0.0	0	0.0	0	0.0
Total Assessment Area	96	100.0		89,926	100.0	8,197	9.1	89,926	100.0
	Housing			I	Hous	ing Types by	Tract	N	
	Units by	C)wner-(Occupied		Rental		Vacant	
	Tract		#	%	%	#	%	#	%
Low-income	15,659		5,298	5.5	33.8	6,678	42.6	3,683	23.5
Moderate-income	45,540	2	21,023	21.9	46.2	18,527	40.7	5,990	13.2
Middle-income	50,296	3	35,743	37.3	71.1	10,436	20.7	4,117	8.2
Upper-income	39,987	3	33,844	35.3	84.6	4,183	10.5	1,960	4.9
Unknown-income	75			0.0	0.0	75	100.0	0	0.0
Total Assessment Area	151,557	9	95,908	100.0	63.3	39,899	26.3	15,750	10.4
	Total Busines	sses by		1	Busines	sses by Tract &	& Reven	ue Size	
	Tract		Les	ss Than	or =	Over \$1	L	Revenue N	lot
			3	\$1 Millio	n	Million		Reported	l
	#	%		#	%	#	%	#	%
Low-income	1,507	10.2		1,226	9.4	220	16.4	61	14.1
Moderate-income	3,616	24.4		3,093	23.7	402	30.0	121	28.0
Middle-income	4,951	33.4		4,355	33.4	460	34.3	136	31.5
Upper-income	4,700	31.7		4,341	33.2	250	18.7	109	25.2
Unknown-income	54	0.4		41	0.3	8	0.6	5	1.2
Total Assessment Area	14,828	100.0		13,056	100.0	1,340	100.0	432	100.0
	Percentage of	Total Bu	isiness	ses:	88.0		9.0		2.9
	Total Farm	s by		I	Farm	s by Tract & I	Revenue	Size	
	Tract		Les	ss Than	or =	Over \$1	L	Revenue N	lot
			5	\$1 Millio	n	Million		Reported	l
	#	%		#	%	#	%	#	%
Low-income	3	0.7		3	0.7	0	0.0	0	0.0
Moderate-income	23	5.2		23	5.3	0	0.0	0	0.0
Middle-income	227	51.7		224	51.4	3	100.0	0	0.0
Upper-income	186	42.4		186	42.7	0	0.0	0	0.0
Unknown-income	0	0.0		0	0.0	0	0.0	0	0.0
	439	100.0		436	100.0	3	100.0	0	0.0
Total Assessment Area	439	100.0							

CONCLUSIONS WITH RESPECT TO PERFORMANCE TESTS IN FORT WAYNE, IN MSA #23060

LENDING TEST

Salin Bank and Trust Company's lending performance in the area is below the bank's lending performance overall; however, it does not change the overall rating.

Geographic Distribution of Loans

	•	-			IMDA Re	-		s	
					Wayne, IN ending Co				
be		Ba	1						
Product Type	Tract Income		2014 Count Dollar						
duc	Levels		Count					Owner	
Pro		Ba		Agg	Ban		Agg	Occupied	
	T	#	%	%	\$ (000s)	\$%	\$%	% of Units	
se	Low	0	0.0	1.2	0	0.0	0.6	5.5	
cha	Moderate	1	7.7	16.3	98 200	3.0	10.3	21.9	
Home Purchase	Middle	2	15.4	38.2	288	8.9	31.2	37.3	
	Upper	10	76.9	44.2	2,836	88.0	57.9	35.3	
Ho	Unknown	0	0.0	0.0	0	0.0	0.0	0.0	
	Total	13	100.0	100.0	3,222	100.0	100.0	100.0	
	Low	0	0.0	2.1	0	0.0	1.2	5.5	
JCe	Moderate	2	22.2	18.1	92	15.3	12.3	21.9	
nar	Middle	3	33.3	37.6	154	25.6	32.8	37.3	
Refinance	Upper	4	44.4	42.2	356	59.1	53.8	35.3	
	Unknown	0	0.0	0.0	0	0.0	0.0	0.0	
	Total	9	100.0	100.0	602	100.0	100.0	100.0	
بد	Low	0	0.0	4.7	0	0.0	2.5	5.5	
e nen	Moderate	0	0.0	25.2	0	0.0	22.7	21.9	
Home rovem	Middle	0	0.0	34.0	0	0.0	23.9	37.3	
Home Improvement	Upper	0	0.0	36.1	0	0.0	50.9	35.3	
In	Unknown	0	0.0	0.0	0	0.0	0.0	0.0	
	Total	0	0.0	100.0	0	0.0	100.0	100.0	
	T	0	0.0	0.1	0	0.0	2.0	Multi-Family	
ully	Low	0	0.0	9.1	0	0.0	2.0	10.6	
Fam	Moderate	0	0.0	36.4	0	0.0	66.0	54.8	
Multi-Family	Middle	0	0.0	36.4	0	0.0	9.5	23.0	
Mu	Upper	0	0.0	18.2	0	0.0	22.5	11.3	
	Unknown	0	0.0	0.0	0	0.0	0.0	0.3	
	Total	0	0.0	100.0	0	0.0	100.0	100.0	
ls	Low	0	0.0	1.7 17.4	0	0.0 5.0	0.9 15.9	5.5 21.0	
ota	Moderate	3	13.6	17.4 27.8	190 442		15.8 20.6	21.9	
ΓΨ	Middle	5 14	22.7	37.8	442	11.6 82 5	29.6	37.3	
HMDA Totals	Upper Uplmour	14	63.6	43.1	3,192	83.5	53.7	35.3	
H	Unknown Total	0	0.0	0.0	0	0.0	0.0	0.0	
	Total	22	100.0	100.0	3,824	100.0	100.0	100.0	
Ŭ	ations & Purchas FIEC Census Da								
) () narcout	110 to 10100	dina				
inote: I	Percentages may no	<i>i uuu to 10</i> 0	.0 percent a	ue io rouni	ung				

	U .	-	ribution of ea: 2014 Fort V			ns					
	1350	255ment Are		emographic		1					
	Tract Income	Co	ount	2014 Do	llar	Total					
	Levels	B	ank	Ba	nk	Businesses					
		#	%	\$ 000s	\$ %	%					
	Low	0	0.0	0	0.0	10.2					
less	Moderate	1	16.7	80	10.4	24.4					
usiı	Middle	2	33.3	85	11.0	33.4					
11 B	Upper	3	50.0	606	78.6	31.7					
Small Business	Unknown	0	0.0	0	0.0	0.4					
- 01	Total	6	100.0	771	100.0	100.0					
2014 FFIEC Census Data & 2014 Dun & Bradstreet information according to 2010 ACS											
Note: I	Note: Percentages may not add to 100.0 percent due to rounding										

Lending to Borrowers of Different Income Levels and to Businesses of Different Sizes

	Borrower Distribution of HMDA Reportable Loans Assessment Area: 2014 Fort Wayne, IN MSA 23060												
	As	sessme	nt Area: 2	014 Fort	Wayne, I	N MSA	23060						
e			Bank & Ag	ggregate I	Lending Co	ompariso	n						
Typ	Borrower			20	14								
uct	Income		Count			Dollar		Families by					
Product Type	Levels	Ba	ank	Agg	Ba	nk	Agg	Family Income					
L		#	%	%	\$(000s)	\$%	\$%	%					
c)	Low	2	15.4	11.5	167	5.2	6.4	19.5					
Home Purchase	Moderate	2	15.4	22.2	236	7.3	16.6	18.5					
urc	Middle	0	0.0	19.9	0	0.0	19.0	22.6					
le P	Upper	9	69.2	27.5	2,819	87.5	41.5	39.4					
Hom	Unknown	0	0.0	18.9	0	0.0	16.5	0.0					
Ц	Total	13	100.0	100.0	3,222	100.0	100.0	100.0					
	Low	0	0.0	9.6	0	0.0	5.5	19.5					
e	Moderate	0	0.0	18.8	0	0.0	13.4	18.5					
Refinance	Middle	1	11.1	21.0	35	5.8	18.8	22.6					
efin	Upper	5	55.6	29.2	467	77.6	38.4	39.4					
Ř	Unknown	3	33.3	21.5	100	16.6	23.9	0.0					
	Total	9	100.0	100.0	602	100.0	100.0	100.0					
	Low	0	0.0	12.2	0	0.0	5.2	19.5					
ent	Moderate	0	0.0	21.6	0	0.0	14.3	18.5					
me	Middle	0	0.0	24.3	0	0.0	18.0	22.6					
Home	Upper	0	0.0	34.3	0	0.0	47.0	39.4					
Home Improvement	Unknown	0	0.0	7.6	0	0.0	15.6	0.0					
	Total	0	0.0	100.0	0	0.0	100.0	100.0					
	Low	0	0.0	0.0	0	0.0	0.0	19.5					
uily	Moderate	0	0.0	0.0	0	0.0	0.0	18.5					
Multi-Family	Middle	0	0.0	0.0	0	0.0	0.0	22.6					
lti-J	Upper	0	0.0	0.0	0	0.0	0.0	39.4					
Mu	Unknown	0	0.0	100.0	0	0.0	100.0	0.0					
	Total	0	0.0	100.0	0	0.0	100.0	100.0					
	Low	2	9.1	10.9	167	4.4	5.6	19.5					
tals	Moderate	2	9.1	21.1	236	6.2	14.4	18.5					
Tot	Middle	1	4.5	20.4	35	0.9	17.3	22.6					
HMDA Totals	Upper	14	63.6	28.3	3,286	85.9	37.3	39.4					
HM	Unknown	3	13.6	19.2	100	2.6	25.4	0.0					
	Total	22	100.0	100.0	3,824	100.0	100.0	100.0					
Origin	ations & Purcha	ases						·					
2014 F	FIEC Census D	ata											
Note: I	Percentages may	not add to) 100.0 perce	ent due to	rounding								
,	-												

		Small Business	Lending	By Revenu	ie & Loan S	Size	
		Assessment Ar	ea: 2014 Fo	ort Wayne, IN	N MSA 23060		
	e			Bank & I	Demographic (Comparison	
	Product Type				2014		
	uct		Co	ount	Do	llar	Total
	rod		В	ank	Ba	nk	Businesses
	Ч		#	%	\$ 000s	\$ %	%
	ne	\$1 Million or Less	5	83.3	711	92.2	88.0
	Revenue	Over \$1 Million or Unknown	1	16.7	60	7.8	12.0
	Re	Total	6	100.0	771	100.0	100.0
SS	e	\$100,000 or Less	5	83.3	202	26.2	
sine	Joan Size	\$100,001 - \$250,000	0	0.0	0	0.0	
Bué	oan	\$250,001 - \$1 Million	1	16.7	569	73.8	
Small Business	<u>Г</u>	Total	6	100.0	771	100.0	
Sn	هد ill	\$100,000 or Less	4	80.0	142	20.0	
	Loan Size & Rev \$1 Mill or Less	\$100,001 - \$250,000	0	0.0	0	0.0	
	an 5 ev \$ or L	\$250,001 - \$1 Million	1	20.0	569	80.0	
	Lo Re	Total	5	100.0	711	100.0	
Orig	ginations &	Purchases					
2014	FFIEC Cer	nsus Data & 2014 Dun & Bradst	treet inform	ation accordii	ng to 2010 ACS	3	
Note	e: Percentage	es may not add to 100.0 percent du	ue to rounding	Z			

COMMUNITY DEVELOPMENT TEST

Salin Bank and Trust Company's community development performance in the assessment area is above the bank's community development performance overall; however, it does not change the overall rating.

Community Development Lending

	Community Development Loans October 29, 2012 – February 1, 2016										
Assessment Area	Affordable Housing			Economic Development		Revitalization and Stabilization		munity rvices	Total		
	#	\$ (000's)	#	\$ (000's)	#	\$ (000′s)	#	\$ (000's)	#	\$ (000′s)	% of Total \$
Fort Wayne	3	1,258	0	0	0	0	1	500	4	1,758	5.9

Community Development Investments

	Qualified Investments October 29, 2012 – February 1, 2016												
Assessment	Prior I Invest			urrent Period Tot nvestments		al Investme	ents	Unfunded Commitments					
Area Name	#	\$ (000's)	#	\$ (000's)	#	\$ (000's)	% of Total	#	\$ (000′s)				
Affordable Housing	10	2,587	1	351	11	2,939	90.9	0	0				
Economic Development	0	0	1	296	1	296	9.1	0	0				
Revitalization and Stabilization	0	0	0	0	0	0	0	0	0				
Community Services	0	0	0	0	0	0	0	0	0				
Total	10	0	2	647	12	3,234	100.	0	0				

During the review period, Salin Bank made 30 donations totaling \$39,904 to organizations whose missions and activities support community development purposes in the Fort Wayne assessment area.

Community Development Services

		-			5	velopmen 12 – Febru				
Assessment Area		dable sing		omic opment		alization bilization		mmunity ervices		Total
	#	Hours	#	Hours	#	Hours	#	Hours	#	Hours
Fort Wayne	2	3	0	0	0	0	16	30	18	33

KOKOMO, IN MSA #29020 - Limited Review

SCOPE OF EXAMINATION

The scope of examination for the Kokomo MSA assessment area is consistent with that which was defined for the whole review. Please refer to the more detailed description of the scope contained in the introduction section.

DESCRIPTION OF INSTITUTION'S OPERATIONS IN KOKOMO, IN MSA #29020

Salin Bank and Trust Company operates two branches with ATMs in the Kokomo MSA assessment area. The bank closed one branch in 2013 and subsequently opened one branch in 2015. According to Federal Deposit Insurance Corporation (FDIC) data, Salin Bank maintains a 4.1 percent share of the market's deposits, ranking the bank 7th of the 11 financial institutions operating within Howard County. Additional comparison to HMDA reporters in the assessment area ranks Salin Bank 20th of 136 reporters.

Howard County consists of 20 census tracts, of which seven are moderate-, seven are middle-, and six are upper-income. There are no low-income census tracts within Howard County. The following table presents selected demographic characteristics of Salin Bank's Kokomo MSA assessment area.

Tract Distribut	% 0.0 35.0 30.0 0.0 100.0 C C Sses by %	Tr.	ss Than (\$1 Millio	me % 0.0 29.6 34.2 36.2 0.0 100.0 Hous 1 % 0.0 45.1 68.8 74.4 0.0 62.3 Busines pr =	Families < Po Level as % Families by	o of Tract % 0.0 26.0 11.7 3.7 0.0 13.1 Tract % 0.0 40.0 22.5 14.7 0.0 22.5 14.7 0.0 22.5	Families I Family Inco 5,080 3,895 4,897 9,547 0 23,419 Vacant # 0 2,033 1,103 1,365 0 4,501 ue Size Revenue N	% 21.7 16.6 20.9 40.8 0.0 100.0 % 0.0 14.9 8.7 10.9 0.0 11.6
0 7 7 6 0 20 0 0 0 13,634 12,671 12,526 0 38,831 1 Busine Tract #	0.0 35.0 30.0 100.0 C Sses by	# 0 6,148 8,721 9,318 0 24,187 Let	0 6,927 8,011 8,481 0 23,419 0 23,419 0 23,419 0 0.0 25,4 36,1 38,5 0.0 100.0 100.0	0.0 29.6 34.2 36.2 0.0 100.0 Hous 1 % 0.0 45.1 68.8 74.4 0.0 62.3 Busines pr =	1,804 939 317 0 3,060 ing Types by Rental # 0 5,453 2,847 1,843 0 10,143 eses by Tract & Over \$1	0.0 26.0 11.7 3.7 0.0 13.1 Tract % 0.0 40.0 22.5 14.7 0.0 22.5 14.7 0.0 26.1 & Reven	3,895 4,897 9,547 0 23,419 Vacant # 0 2,033 1,103 1,365 0 4,501 ue Size	21.7 16.6 20.9 40.8 0.0 100.0 % 0.0 14.9 8.7 10.9 0.0 11.6
7 6 0 20 0 0 0 0 0 13,634 12,671 12,526 0 38,831 1 Busine Tract #	35.0 35.0 30.0 100.0 C Sses by	# 0 6,148 8,721 9,318 0 24,187 Let	6,927 8,011 8,481 0 23,419 0 23,419 0 23,419 0 0 0 23,419 0 0 0 25,4 36,1 38,5 0.0 100.0 100.0	29.6 34.2 36.2 0.0 Hous t % 0.0 45.1 68.8 74.4 0.0 62.3 Busines pr =	1,804 939 317 0 3,060 ing Types by Rental # 0 5,453 2,847 1,843 0 10,143 eses by Tract & Over \$1	26.0 11.7 3.7 0.0 13.1 Tract % 0.0 40.0 22.5 14.7 0.0 26.1 % Reven	3,895 4,897 9,547 0 23,419 Vacant # 0 2,033 1,103 1,365 0 4,501 ue Size	21.7 16.6 20.9 40.8 0.0 100.0 % 0.0 14.9 8.7 10.9 0.0 11.6
7 6 0 20 0 using uits by Fract 0 13,634 12,671 12,526 0 38,831 1 Busine Tract #	35.0 30.0 0.0 100.0 C	# 0 6,148 8,721 9,318 0 24,187 Let	8,011 8,481 0 23,419 0 0 23,419 0 0 0 23,419 0 0 25,4 36,1 38,5 0,0 100,0 100,0	34.2 36.2 0.0 100.0 Hous 1 % 0.0 45.1 68.8 74.4 0.0 62.3 Busines pr =	939 317 0 3,060 ing Types by Rental # 0 5,453 2,847 1,843 0 10,143 eses by Tract & Over \$1	11.7 3.7 0.0 13.1 Tract % 0.0 40.0 22.5 14.7 0.0 26.1 & Reven	4,897 9,547 0 23,419 Vacant # 0 2,033 1,103 1,365 0 4,501 ue Size	20.9 40.8 0.0 100.0 % 0.0 14.9 8.7 10.9 0.0 11.6
6 0 20 0 0 0 13,634 12,671 12,526 0 38,831 1 Busine Tract #	30.0 0.0 100.0 C Sses by %	# 0 6,148 8,721 9,318 0 24,187 Let	8,481 0 23,419 0 23,419 0 0 0 25,4 36,1 38,5 0.0 100,0 100,0	36.2 0.0 100.0 Hous i % 0.0 45.1 68.8 74.4 0.0 62.3 Busines pr =	317 0 3,060 ing Types by Rental # 0 5,453 2,847 1,843 0 10,143 eses by Tract & Over \$1	3.7 0.0 13.1 Tract % 0.0 40.0 22.5 14.7 0.0 26.1 & Reven	9,547 0 23,419 Vacant # 0 2,033 1,103 1,365 0 4,501 ue Size	40.8 0.0 100.0 % 0.0 14.9 8.7 10.9 0.0 11.6
0 20 pusing its by Fract 0 13,634 12,671 12,526 0 38,831 1 Busine Tract #	0.0 100.0 C sses by %	# 0 6,148 8,721 9,318 0 24,187 Let	0 23,419 0ccupiec % 0.0 25.4 36.1 38.5 0.0 100.0 ss Than \$1 Millio	0.0 100.0 Hous 1 % 0.0 45.1 68.8 74.4 0.0 62.3 Busines pr =	0 3,060 ing Types by Rental # 0 5,453 2,847 1,843 0 10,143 sses by Tract & Over \$1	0.0 13.1 Tract % 0.0 40.0 22.5 14.7 0.0 26.1 & Reven	0 23,419 Vacant # 0 2,033 1,103 1,365 0 4,501 ue Size	0.0 100.0 % 0.0 14.9 8.7 10.9 0.0 11.6
20 pusing iits by Fract 0 13,634 12,671 12,526 0 38,831 1 Busine Tract #	100.0 C	# 0 6,148 8,721 9,318 0 24,187 Let	23,419 Occupiee % 0.0 25.4 36.1 38.5 0.0 100.0 ss Than \$1 Millio	100.0 Hous 1 % 0.0 45.1 68.8 74.4 0.0 62.3 Busines pr =	3,060 ing Types by Rental # 0 5,453 2,847 1,843 0 10,143 eses by Tract & Over \$1	13.1 Tract % 0.0 40.0 22.5 14.7 0.0 26.1 & Reven	23,419 Vacant # 0 2,033 1,103 1,365 0 4,501 ue Size	100.0 % 0.0 14.9 8.7 10.9 0.0 11.6
Dusing hits by Fract 0 13,634 12,671 12,526 0 38,831 I Busine Tract #	2 sses by %	# 0 6,148 8,721 9,318 0 24,187 Let	Occupieo % 0.0 25.4 36.1 38.5 0.0 100.0 ss Than \$1 Millio	Hous i % 0.0 45.1 68.8 74.4 0.0 62.3 Busines pr =	ing Types by Rental # 0 5,453 2,847 1,843 0 10,143 sees by Tract & Over \$1	Tract % 0.0 40.0 22.5 14.7 0.0 26.1 & Reven	Vacant # 0 2,033 1,103 1,365 0 4,501 ue Size	% 0.0 14.9 8.7 10.9 0.0 11.6
its by Fract 0 13,634 12,671 12,526 0 38,831 1 Busine Tract #	2 sses by %	# 0 6,148 8,721 9,318 0 24,187 Let	% 0.0 25.4 36.1 38.5 0.0 100.0 ss Than \$1 Millio	i 0.0 45.1 68.8 74.4 0.0 62.3 Busines or =	Rental # 0 5,453 2,847 1,843 0 10,143 sees by Tract & Over \$1	% 0.0 40.0 22.5 14.7 0.0 26.1 & Reven	# 0 2,033 1,103 1,365 0 4,501 ue Size	0.0 14.9 8.7 10.9 0.0 11.6
its by Fract 0 13,634 12,671 12,526 0 38,831 1 Busine Tract #	2 sses by %	# 0 6,148 8,721 9,318 0 24,187 Let	% 0.0 25.4 36.1 38.5 0.0 100.0 ss Than \$1 Millio	i 0.0 45.1 68.8 74.4 0.0 62.3 Busines or =	Rental # 0 5,453 2,847 1,843 0 10,143 sees by Tract & Over \$1	% 0.0 40.0 22.5 14.7 0.0 26.1 & Reven	# 0 2,033 1,103 1,365 0 4,501 ue Size	0.0 14.9 8.7 10.9 0.0 11.6
0 13,634 12,671 12,526 0 38,831 I Busine Tract #	sses by %	0 6,148 8,721 9,318 0 24,187 Le	0.0 25.4 36.1 38.5 0.0 100.0 ss Than \$1 Millio	0.0 45.1 68.8 74.4 0.0 62.3 Busines or =	5,453 2,847 1,843 0 10,143 sees by Tract & Over \$1	0.0 40.0 22.5 14.7 0.0 26.1 & Reven	2,033 1,103 1,365 0 4,501 ue Size	0.0 14.9 8.7 10.9 0.0 11.6
13,634 12,671 12,526 0 38,831 1 Busine Tract #	sses by %	6,148 8,721 9,318 0 24,187 Le	25.4 36.1 38.5 0.0 100.0 ss Than \$1 Millio	45.1 68.8 74.4 0.0 62.3 Busines or =	5,453 2,847 1,843 0 10,143 sees by Tract & Over \$1	40.0 22.5 14.7 0.0 26.1 & Reven	2,033 1,103 1,365 0 4,501 ue Size	14.9 8.7 10.9 0.0 11.6
12,671 12,526 0 38,831 1 Busine Tract #	sses by %	8,721 9,318 0 24,187 Le	36.1 38.5 0.0 100.0 ss Than \$1 Millio	68.8 74.4 0.0 62.3 Busines or =	2,847 1,843 0 10,143 ises by Tract & Over \$1	22.5 14.7 0.0 26.1 & Reven	1,103 1,365 0 4,501 ue Size	8.7 10.9 0.0 11.6
12,526 0 38,831 1 Busine Tract #	sses by %	8,721 9,318 0 24,187 Le	38.5 0.0 100.0 ss Than \$1 Millio	74.4 0.0 62.3 Busines or =	2,847 1,843 0 10,143 ises by Tract & Over \$1	14.7 0.0 26.1 & Reven	1,103 1,365 0 4,501 ue Size	10.9 0.0 11.6
0 38,831 1 Busine Tract #	sses by %	9,318 0 24,187 Le	0.0 100.0 ss Than \$1 Millio	0.0 62.3 Busines or =	1,843 0 10,143 ses by Tract & Over \$1	0.0 26.1 & Reven	1,365 0 4,501 ue Size	0.0 11.6
38,831 l Busine Tract #	sses by %	24,187 Le	100.0 ss Than \$1 Millio	62.3 Busines or =	10,143 ises by Tract & Over \$1	26.1 & Reven	4,501 ue Size	11.6
l Busine Tract #	sses by %	Le] ss Than (\$1 Millio	Busines or =	ses by Tract & Over \$1	& Reven	ue Size	
Tract	sses by %	Le	ss Than (\$1 Millio	or =	Over \$1			ot
Tract	%		ss Than (\$1 Millio	or =	Over \$1			ot
		5		n				
			#		Million		Reported	
0	0.0		#	%	#	%	#	%
	0.0		0	0.0	0	0.0	0	0.0
1,120	37.0		1,007	36.1	70	47.0	43	46.7
942	31.1		874	31.4	45	30.2	23	25.0
966	31.9		906	32.5	34	22.8	26	28.3
0	0.0		0	0.0	0	0.0	0	0.0
3,028	100.0		2,787	100.0	149	100.0	92	100.0
entage of	Total Bu	usiness	ses:	92.0		4.9		3.0
otal Farm	ıs by			Farm	s by Tract & I	Revenue	Size	
Tract			ss Than (\$1 Millio		Over \$1 Million		Revenue N Reported	
#	%		#	%	#	%	#	%
0	0.0		0	0.0	0	0.0	0	0.0
4	1.9		4	1.9	0	0.0	0	0.0
60	29.0		60	29.1	0	0.0	0	0.0
143	69.1		142	68.9	1	100.0	0	0.0
0	0.0		0	0.0	0	0.0	0	0.0
207	100.0		206	100.0	1	100.0	0	0.0
	Total Fa	irms:		99.5		0.5		0.0
	0 4 60 143 0 207	0 0.0 4 1.9 60 29.0 143 69.1 0 0.0 207 100.0	0 0.0 4 1.9 60 29.0 143 69.1 0 0.0	0 0.0 0 4 1.9 4 60 29.0 60 143 69.1 142 0 0.0 0 207 100.0 206	0 0.0 0 0.0 4 1.9 4 1.9 60 29.0 60 29.1 143 69.1 142 68.9 0 0.0 0 0.0 207 100.0 206 100.0	0 0.0 0 0.0 0 4 1.9 4 1.9 0 60 29.0 60 29.1 0 143 69.1 142 68.9 1 0 0.0 0 0 0 207 100.0 206 100.0 1 ntage of Total Farms: 99.5 9 1	0 0.0 0 0.0 0.0 4 1.9 4 1.9 0 0.0 60 29.0 60 29.1 0 0.0 143 69.1 142 68.9 1 100.0 0 0.0 0 0.0 0.0 0.0 207 100.0 206 100.0 1 100.0	0 0.0 0.0 0.0 0.0 0 4 1.9 4 1.9 0 0.0 0 60 29.0 60 29.1 0 0.0 0 143 69.1 142 68.9 1 100.0 0 0 0.0 0 0.0 0 0 0 207 100.0 206 100.0 1 100.0 0 ntage of Total Farms: 99.5 0.5 0.5 0

CONCLUSIONS WITH RESPECT TO PERFORMANCE TESTS IN KOKOMO, IN MSA #29020

LENDING TEST

Salin Bank and Trust Company's lending performance in the assessment area is consistent with the bank's lending performance overall.

Geographic Distribution of Loans

	Geogr	aphic D	istributi	on of H	IMDA Re	portabl	le Loan	S
	0	-			komo, IN N	-		
e		Ba	ank & Agg	gregate L	ending Co	mparisor	ı	
Product Type	T (I			20	14			
lict _	Tract Income		Count			Dollar		Owner
lpo	Levels	Ba	nk	Agg	Ban	k	Agg	Occupied
Pı		#	%	%	\$ (000s)	\$ %	\$%	% of Units
	Low	0	0.0	0.0	0	0.0	0.0	0.0
lase	Moderate	2	20.0	17.1	42	4.4	11.9	25.4
Home Purchase	Middle	6	60.0	40.0	616	64.4	36.9	36.1
le P	Upper	2	20.0	42.9	299	31.2	51.3	38.5
lom	Unknown	0	0.0	0.0	0	0.0	0.0	0.0
;Ц	Total	10	100.0	100.0	957	100.0	100.0	100.0
	Low	0	0.0	0.0	0	0.0	0.0	0.0
e	Moderate	2	22.2	16.3	72	6.0	10.9	25.4
anc	Middle	2	22.2	35.7	115	9.6	31.3	36.1
Refinance	Upper	5	55.6	48.0	1,010	84.4	57.8	38.5
R	Unknown	0	0.0	0.0	0	0.0	0.0	0.0
	Total	9	100.0	100.0	1,197	100.0	100.0	100.0
	Low	0	0.0	0.0	0	0.0	0.0	0.0
	Moderate	0	0.0	14.3	0	0.0	12.7	25.4
Home rovem	Middle	0	0.0	41.7	0	0.0	36.9	36.1
Ho	Upper	1	100.0	44.0	14	100.0	50.4	38.5
d m b	Unknown	0	0.0	0.0	0	0.0	0.0	0.0
	Total	1	100.0	100.0	14	100.0	100.0	100.0
								Multi-Family
ly	Low	0	0.0	0.0	0	0.0	0.0	0.0
ami	Moderate	0	0.0	0.0	0	0.0	0.0	45.4
i-Fa	Middle	0	0.0	75.0	0	0.0	94.3	33.5
Multi-Family	Upper	0	0.0	25.0	0	0.0	5.7	21.1
4	Unknown	0	0.0	0.0	0	0.0	0.0	0.0
	Total	0	0.0	100.0	0	0.0	100.0	100.0
	Low	0	0.0	0.0	0	0.0	0.0	0.0
tals	Moderate	4	20.0	16.6	114	5.3	11.3	25.4
Λ To	Middle	8	40.0	38.7	731	33.7	36.2	36.1
HMDA Totals	Upper	8	40.0	44.7	1,323	61.0	52.5	38.5
HIN	Unknown	0	0.0	0.0	0	0.0	0.0	0.0
	Total	20	100.0	100.0	2,168	100.0	100.0	100.0
Origin	nations & Purchas	ses						
2014 F	FIEC Census Da	ta						
Note	Percentages may no	add to 100) () nercent à	lue to mun	dina			

Note: Percentages may not add to 100.0 percent due to rounding

	U .	-	r ibution of rea: 2014 Kok			ns					
		sessment A		emographic		1					
	Tract Income	C	ount	2014 Do	llar	Total					
	Levels		ank	Ba		Businesses					
		#	%	\$ 000s	\$ %	%					
	Low	0	0.0	0	0.0	0.0					
Small Business	Moderate	0	0.0	0	0.0	37.0					
usiı	Middle	0	0.0	0	0.0	31.1					
11 B	Upper	4	100.0	112	100.0	31.9					
Sma	Unknown	0	0.0	0	0.0	0.0					
01	Total	4	100.0	112	100.0	100.0					
2014 FFIEC Census Data & 2014 Dun & Bradstreet information according to 2010 ACS											
Note: I	Note: Percentages may not add to 100.0 percent due to rounding										

Lending to Borrowers of Different Income Levels and to Businesses of Different Sizes

	Borrower Distribution of HMDA Reportable Loans Assessment Area: 2014 Kokomo, IN MSA 29020													
	Bank & Aggregate Lending Comparison													
be	_]	Bank & Ag		-	ompariso	n							
Ty]	Borrower			20	14									
duct	Income		Count	1		Dollar	1	Families by						
Product Type	Levels		ank	Agg	Bai		Agg	Family Income						
	-	#	%	%	\$(000s)	\$%	\$%	%						
se	Low	3	30.0	10.1	140	14.6	6.1	21.7						
Home Purchase	Moderate	2	20.0	26.7	54	5.6	21.0	16.6						
Pur	Middle	1	10.0	21.4	58	6.1	22.0	20.9						
ne]	Upper	4	40.0	27.9	705	73.7	38.0	40.8						
Hor	Unknown	0	0.0	13.9	0	0.0	12.9	0.0						
	Total	10	100.0	100.0	957	100.0	100.0	100.0						
	Low	0	0.0	7.8	0	0.0	4.9	21.7						
е	Moderate	4	44.4	16.3	202	16.9	11.7	16.6						
Refinance	Middle	1	11.1	23.5	108	9.0	21.2	20.9						
efir	Upper	3	33.3	34.0	370	30.9	42.1	40.8						
R	Unknown	1	11.1	18.3	517	43.2	20.1	0.0						
	Total	9	100.0	100.0	1,197	100.0	100.0	100.0						
	Low	0	0.0	9.5	0	0.0	5.4	21.7						
Home Improvement	Moderate	0	0.0	28.6	0	0.0	22.8	16.6						
Home rovem	Middle	1	100.0	19.0	14	100.0	12.8	20.9						
Ho	Upper	0	0.0	40.5	0	0.0	54.5	40.8						
[mp	Unknown	0	0.0	2.4	0	0.0	4.5	0.0						
	Total	1	100.0	100.0	14	100.0	100.0	100.0						
	Low	0	0.0	0.0	0	0.0	0.0	21.7						
uily	Moderate	0	0.0	0.0	0	0.0	0.0	16.6						
am	Middle	0	0.0	0.0	0	0.0	0.0	20.9						
Multi-Family	Upper	0	0.0	0.0	0	0.0	0.0	40.8						
Mu	Unknown	0	0.0	100.0	0	0.0	100.0	0.0						
	Total	0	0.0	100.0	0	0.0	100.0	100.0						
	Low	3	15.0	9.3	140	6.5	5.5	21.7						
als	Moderate	6	30.0	23.2	256	11.8	17.4	16.6						
Tot	Middle	3	15.0	21.9	180	8.3	21.1	20.9						
DA	Upper	7	35.0	30.5	1,075	49.6	38.9	40.8						
HMDA Totals	Unknown	1	5.0	15.0	517	23.8	17.0	0.0						
1	Total	20	100.0	100.0	2,168	100.0	100.0	100.0						
Origin	ations & Purcha				,									
Ŭ	FIEC Census D													
	Percentages may) 100.0 nerci	ent due to	roundino									
L	s. sermages may		_00.0 pere											

		Small Business	Lending	By Revenu	ie & Loan S	Size	
		Assessment A	rea: 2014	Kokomo, IN	MSA 29020		
	ē			Bank & I	Demographic (Comparison	
	Product Type				2014		
	uct		C	ount	Do	llar	Total
	rod		В	ank	Ba	nk	Businesses
	Р		#	%	\$ 000s	\$ %	%
	ne	\$1 Million or Less	4	100.0	112	100.0	92.0
	Revenue	Over \$1 Million or Unknown	0	0.0	0	0.0	8.0
	Re	Total	4	100.0	112	100.0	100.0
ss	e	\$100,000 or Less	4	100.0	112	100.0	
sine	Siz	\$100,001 - \$250,000	0	0.0	0	0.0	
Bus	Loan Size	\$250,001 - \$1 Million	0	0.0	0	0.0	
Small Business		Total	4	100.0	112	100.0	
Sn	&د ill	\$100,000 or Less	4	100.0	112	100.0	
	l Size \$1 M Less	\$100,001 - \$250,000	0	0.0	0	0.0	
	Loan Size & Rev \$1 Mill or Less	\$250,001 - \$1 Million	0	0.0	0	0.0	
	Lo Ré	Total	4	100.0	112	100.0	
Orig	ginations &	Purchases					
2014	FFIEC Cer	nsus Data & 2014 Dun & Bradst	reet inform	ation accordir	ng to 2010 ACS	5	
Note	e: Percentage	es may not add to 100.0 percent du	e to rounding	8			

COMMUNITY DEVELOPMENT TEST

Salin Bank and Trust's community development performance in the assessment area is below the bank's lending performance overall; however, it does not change the overall rating.

Community Development Lending

	Community Development Loans October 29, 2012 – February 1, 2016											
Assessment Area	-	ordable using	Economic Development		e	Revitalization and Stabilization		Community Services		Total		
	#	\$ (000's)	#	\$ (000's)	#	\$ (000's)	#	\$ (000's)	#	\$ (000's)	% of Total \$	
Kokomo	1	86	3	268	0	0	1	100	5	454	1.5	

Qualified Investments October 29, 2012 – February 1, 2016										
Assessment		Period ments		t Period tments	Tot	al Investme	ents	Unfunded Commitments		
Area Name	#	\$ (000's)	#	\$ (000's)	#	\$ (000's)	% of Total	#	\$ (000's)	
Affordable Housing	8	933	0	0	8	933	7.0	0	0	
Economic Development	0	0	0	0	0	0	0	0	0	
Revitalization and Stabilization	0	0	0	0	0	0	0	0	0	
Community Services	0	0	0	0	0	0	0	0	0	
Total	8	933	0	0	8	933	7.0	0	0	

Community Development Investments

During the review period, Salin Bank also made 15 donations totaling \$16,428 to organizations whose missions and activities support community development purposes in the Kokomo MSA assessment area.

Community Development Services

There were no qualified community development services provided during the evaluation period.

COLUMBUS, IN MSA #18020 - Limited Review

SCOPE OF EXAMINATION

The scope of examination for the Columbus MSA assessment area is consistent with that which was defined for the whole review. Please refer to the more detailed description of the scope contained in the introduction section.

DESCRIPTION OF INSTITUTION'S OPERATIONS IN COLUMBUS, IN MSA #18020

Salin Bank and Trust Company operates two full service branches and two ATMs in the Columbus MSA assessment area. The assessment area is comprised of Bartholomew County in its entirety. Bartholomew County consists of 15 census tracts, of which three are moderate-, nine are middle-, and three are upper-income. There are no low-income census tracts in the county.

According the Federal Deposit Insurance Corporation (FDIC) data, Salin Bank maintains 8.2 percent of the deposit market share, ranking 4th out of ten financial institutions in Bartholomew County. Additionally, the bank ranks 21st out of 160 HMDA reporting financial institutions in the assessment area. Salin Bank and Trust has not opened or closed any branches or ATMs in the Columbus MSA assessment area since the previous evaluation.

The following table presents selected demographic characteristics of Salin Bank's Columbus MSA assessment area.

Income	Assessmen Tract			milies		Families < Po	vertv	Families 1	hv	
Categories		Distribution			me	Level as % Families by	o of	Family Income		
	#	%		#	%	#	%	#	%	
Low-income	0	0.0 0		0.0	0	0.0	3,880	18.6		
Moderate-income	3	20.0		2,748	13.2	580	21.1	4,010	19.3	
Middle-income	9	60.0		14,061	67.6	957	6.8	4,882	23.5	
Upper-income	3	20.0		4,005	19.2	73	1.8	8,042	38.6	
Unknown-income	0	0.0		0	0.0	0	0.0	0	0.0	
Total Assessment Area	15	100.0		20,814	100.0	1,610	7.7	20,814	100.0	
	Housing				Hous	ing Types by	Tract	I		
	Units by	C)wner-(Occupied	1	Rental		Vacant		
	Tract		#	%	%	#	%	#	%	
Low-income	0		0	0.0	0.0	0	0.0	0	0.0	
Moderate-income	5,820		2,077	9.6	35.7	2,782	47.8	961	16.5	
Middle-income	21,274	1	5,382	71.1	72.3	4,466	21.0	1,426	6.7	
Upper-income	5,566		4,184	19.3	75.2	965	17.3	417	7.5	
Unknown-income	0		0	0.0	0.0	0	0.0	0	0.0	
Total Assessment Area	32,660	2	21,643	100.0	66.3	8,213	25.1	2,804	8.6	
	Total Busine	sses by		ĺ	Busines	sses by Tract &	& Reven	ue Size		
	Tract	Less Than or =			Over \$1	L	Revenue Not			
			3	51 Millio	n	Million		Reported	l	
	#	%		#	%	#	%	#	%	
Low-income	0	0.0		0	0.0	0	0.0	0	0.0	
Moderate-income	767	26.0		643	24.9	88	34.6	36	30.5	
Middle-income	1,632	55.3		1,447	56.1	125	49.2	60	50.8	
Upper-income	553	18.7		490	19.0	41	16.1	22	18.6	
Unknown-income	0	0.0		0	0.0	0	0.0	0	0.0	
Total Assessment Area	2,952	100.0		2,580	100.0	254	100.0	118	100.0	
	Percentage of	Total Bı	isiness	ies:	87.4		8.6		4.0	
	Total Farm	is by			Farm	s by Tract & I	z Revenue Size			
	Tract			55 Than (51 Millio		Over \$1 Million			Revenue Not Reported	
	#	%		#	%	#	%	#	%	
Low-income	0	0.0		0	0.0	0	0.0	0	0.0	
Moderate-income	8	3.8		8	3.8	0	0.0	0	0.0	
Middle-income	187	87.8		184	87.6	3	100.0	0	0.0	
Upper-income	18	8.5		18	8.6	0	0.0	0	0.0	
	0	0.0		0	0.0	0	0.0	0	0.0	
Unknown-income		100.0		210	100.0	3	100.0	0	0.0	
Unknown-income Total Assessment Area	213	100.0		210	100.0					

CONCLUSIONS WITH RESPECT TO PERFORMANCE TESTS IN COLUMBUS, IN MSA #18020

LENDING TEST

Salin Bank and Trust Company's lending performance in the assessment area is consistent with the bank's lending performance overall. Please note, the bank did not originate any small business loans in this assessment area during the evaluation period.

Geographic Distribution of Loans

	Geographic Distribution of HMDA Reportable Loans									
	Assessment Area: 2014 Columbus, IN MSA 18020									
e	Bank & Aggregate Lending Comparison									
Product Type	Tract Income									
uct	Levels	Count		5	Dollar		8	Owner		
rod	Levels	Bank		Agg	Bank		Agg	Occupied		
L		#	%	%	\$ (000s)	\$%	\$%	% of Units		
e	Low	0	0.0	0.0	0	0.0	0.0	0.0		
has	Moderate	0	0.0	7.8	0	0.0	4.5	9.6		
urc	Middle	6	100.0	66.1	643	100.0	57.1	71.1		
Home Purchase	Upper	0	0.0	26.1	0	0.0	38.4	19.3		
Ion	Unknown	0	0.0	0.0	0	0.0	0.0	0.0		
	Total	6	100.0	100.0	643	100.0	100.0	100.0		
	Low	0	0.0	0.0	0	0.0	0.0	0.0		
g	Moderate	3	27.3	6.4	219	17.7	3.2	9.6		
anc	Middle	7	63.6	69.4	859	69.5	60.6	71.1		
Refinance	Upper	1	9.1	24.2	158	12.8	36.2	19.3		
R	Unknown	0	0.0	0.0	0	0.0	0.0	0.0		
	Total	11	100.0	100.0	1,236	100.0	100.0	100.0		
	Low	0	0.0	0.0	0	0.0	0.0	0.0		
ent	Moderate	0	0.0	9.8	0	0.0	5.7	9.6		
Home rovem	Middle	0	0.0	60.7	0	0.0	54.3	71.1		
Home Improvement	Upper	0	0.0	29.5	0	0.0	40.0	19.3		
Imf	Unknown	0	0.0	0.0	0	0.0	0.0	0.0		
	Total	0	0.0	100.0	0	0.0	100.0	100.0		
								Multi-Family		
ly	Low	0	0.0	0.0	0	0.0	0.0	0.0		
Multi-Family	Moderate	0	0.0	100.0	0	0.0	100.0	31.0		
ti-F	Middle	0	0.0	0.0	0	0.0	0.0	49.3		
Jul	Upper	0	0.0	0.0	0	0.0	0.0	19.7		
~	Unknown	0	0.0	0.0	0	0.0	0.0	0.0		
	Total	0	0.0	100.0	0	0.0	100.0	100.0		
	Low	0	0.0	0.0	0	0.0	0.0	0.0		
tals	Moderate	3	17.6	7.8	219	11.7	10.4	9.6		
A To	Middle	13	76.5	66.6	1,502	79.9	54.3	71.1		
HMDA Totals	Upper	1	5.9	25.7	158	8.4	35.3	19.3		
ΗΛ	Unknown	0	0.0	0.0	0	0.0	0.0	0.0		
	Total	17	100.0	100.0	1,879	100.0	100.0	100.0		
Origin	ations & Purchas	ses								
2014 F	FIEC Census Da	ta								
Note: I	Percentages may no	ot add to 10	0.0 percent d	ue to roun	ding					

Lending to Borrowers of Different Income Levels

Borrower Distribution of HMDA Reportable Loans										
Assessment Area: 2014 Columbus, IN MSA 18020 Bank & Aggregate Lending Comparison										
be	_									
Ty	Borrower									
duct	Income			Count Dollar				Families by		
Product Type	Levels		ank	Agg	Ba		Agg	Family Income		
		#	%	%	\$(000s)	\$ %	\$%	%		
ě	Low	2	33.3	9.9	155	24.1	5.4	18.6		
Home Purchase	Moderate	1	16.7	21.2	88	13.7	14.6	19.3		
Pure	Middle	1	16.7	20.9	158	24.6	20.1	23.5		
ne]	Upper	2	33.3	33.8	242	37.6	48.6	38.6		
Hor	Unknown	0	0.0	14.3	0	0.0	11.4	0.0		
	Total	6	100.0	100.0	643	100.0	100.0	100.0		
	Low	2	18.2	10.5	147	11.9	6.1	18.6		
e	Moderate	1	9.1	19.6	158	12.8	12.8	19.3		
Refinance	Middle	4	36.4	19.9	324	26.2	16.9	23.5		
efir	Upper	3	27.3	33.9	520	42.1	46.9	38.6		
R	Unknown	1	9.1	16.0	87	7.0	17.3	0.0		
	Total	11	100.0	100.0	1,236	100.0	100.0	100.0		
	Low	0	0.0	13.1	0	0.0	7.6	18.6		
Home Improvement	Moderate	0	0.0	15.3	0	0.0	6.4	19.3		
Home	Middle	0	0.0	28.4	0	0.0	24.7	23.5		
Ho	Upper	0	0.0	42.6	0	0.0	60.9	38.6		
dwj	Unknown	0	0.0	0.5	0	0.0	0.5	0.0		
	Total	0	0.0	100.0	0	0.0	100.0	100.0		
	Low	0	0.0	0.0	0	0.0	0.0	18.6		
ully	Moderate	0	0.0	0.0	0	0.0	0.0	19.3		
Fam	Middle	0	0.0	0.0	0	0.0	0.0	23.5		
Multi-Family	Upper	0	0.0	0.0	0	0.0	0.0	38.6		
Mu	Unknown	0	0.0	100.0	0	0.0	100.0	0.0		
	Total	0	0.0	100.0	0	0.0	100.0	100.0		
	Low	4	23.5	10.3	302	16.1	5.3	18.6		
tals	Moderate	2	11.8	20.2	246	13.1	12.9	19.3		
HMDA Totals	Middle	5	29.4	21.1	482	25.7	18.0	23.5		
DA	Upper	5	29.4	34.4	762	40.6	45.3	38.6		
HM	Unknown	1	5.9	14.0	87	4.6	18.6	0.0		
	Total	17	100.0	100.0	1,879	100.0	100.0	100.0		
-	ations & Purcha FIEC Census D				,					
) 100.0 nerci	ent due to	roundino					
	Note: Percentages may not add to 100.0 percent due to rounding									

COMMUNITY DEVELOPMENT TEST

Salin Bank and Trust Company's community development performance in the assessment area is below the bank's community development performance overall; however, it does not change the overall rating.

Community Development Lending

Community Development Loans October 29, 2012 – February 1, 2016											
Assessment Area	-	ordable using		nomic lopment	Revitalization and Stabilization		Community Services			Total	
	#	\$ (000's)	#	\$ (000's)	# \$ (000's)		#	\$ (000's)	#	\$ (000's)	% of Total \$
Columbus	1	200	0	0	0	0	0	0	1	200	0.7

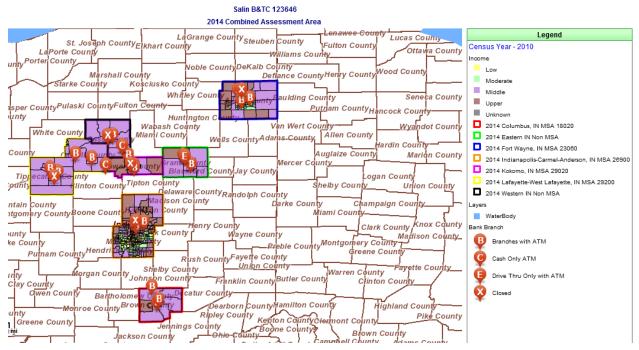
Community Development Investments

Qualified Investments October 29, 2012 – February 1, 2016										
Assessment	Prior I Invest			t Period tments	Tot	al Investme	ents	Unfu Commi		
Area Name	#	\$ (000's)	#	\$ (000's)	#	\$ (000's)	% of Total	#	\$ (000's)	
Affordable Housing	6	711	1	116	7	828	100. 0	0	0	
Economic Development	0	0	0	0	0	0	0	0	0	
Revitalization and Stabilization	0	0	0	0	0	0	0	0	0	
Community Services	0	0	0	0	0	0	0	0	0	
Total	6	711	1	116	7	828	100.	0	0	

During the review period, Salin Bank and Trust made 30 donations totaling \$34,747 to organizations whose missions and activities support community development purposes in the Columbus assessment area.

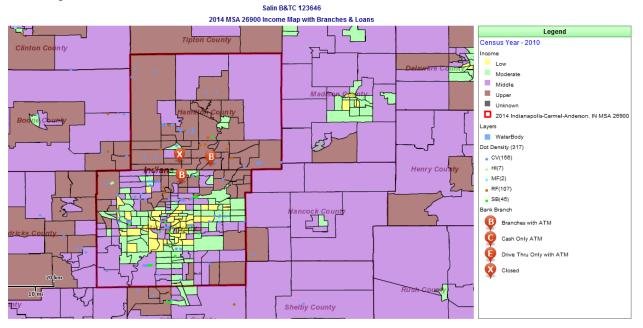
Community Development Services

Community Development Services October 29, 2012 – February 1, 2016										
Assessment Area	AffordableEconomicRevitalizationCommunityTotalAssessment AreaHousingDevelopmentand StabilizationServices									
Assessment Area	Hou	ising	Develo	opment	and Sta	idilization	5	ervices		
	#	Hours	rs # Hours # Hours # Hours # Ho				Hours			
Columbus	6	15	0	0	0	0	2	2	8	17

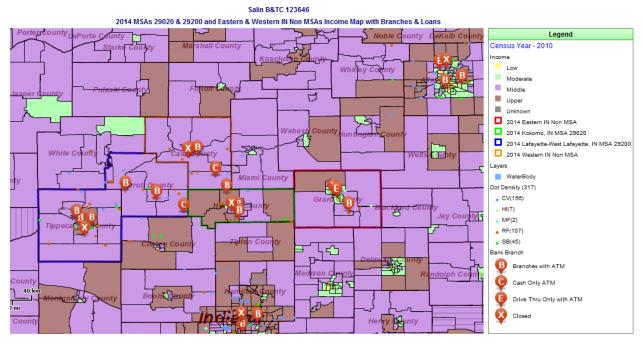


APPENDIX A – Maps of Assessment Areas

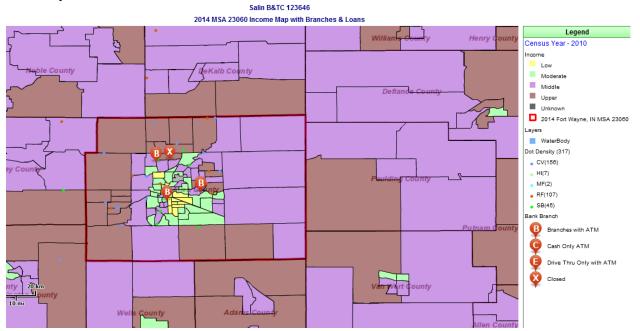
Indianapolis-Carmel-Anderson, IN MSA #26900



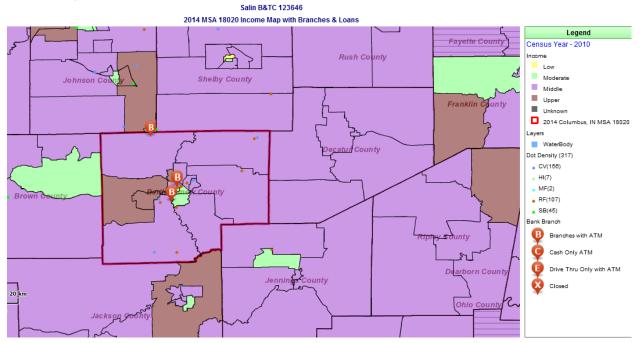
Lafayette-West Lafayette, IN MSA # 29200 and Indiana Non-MSA #99999 and Kokomo, IN MSA #29020



Fort Wayne, IN MSA #23060



Columbus, IN MSA #18020



APPENDIX B – Scope of Examination

SCOPE OF EXAMINATION										
TIME PERIOD REVIEWED Lending Test – January 1, 2014 through December 31, 2014 Community Development Test – October 29, 2012 through February 1, 2016										
FINANCIAL INSTITUTION Salin Bank and Trust Company			PRODUCTS REVIEWED HMDA-reportable Small Business Community Development							
AFFILIATE(S)	AFFILIATE RELATIONSHIP		PRODUCTS REVIEWED							
None	None		None							
L ASSESSMENT AREA	IST OF ASSESSMENT ARE TYPE OF EXAMINATION	AS AND TYPE OF EXAMINAT	ION OTHER INFORMATION							
Indiana MSA 26900 – Indianapolis- Carmel-Anderson, IN MSA 29200 – Lafayette-West Lafayette, IN Indiana Non-MSA MSA 23060 – Fort Wayne, IN MSA 29020 – Kokomo, IN MSA 18020 – Columbus, IN	Full Scope Review Full Scope Review Full Scope Review Limited Scope Review Limited Scope Review Limited Scope Review	Kokomo 2825 S Washington St. Kokomo, IN	None							

APPENDIX C - Glossary

Affiliate: Any company that controls, is controlled by, or is under common control with another company. A company is under common control with another company if the same company directly or indirectly controls both companies. A bank subsidiary is controlled by the bank and is, therefore, an affiliate.

Affordability ratio: To determine housing affordability, the affordability ratio is calculated by dividing median household income by median housing value. This ratio allows the comparison of housing affordability across assessment areas and/or communities. An area with a high ratio generally has more affordable housing than an area with a low ratio.

Aggregate lending: The number of loans originated and purchased by all lenders subject to reporting requirements as a percentage of the aggregate number of loans originated and purchased by all lenders in the MSA/assessment area.

Census tract: Small subdivisions of metropolitan and other densely populated counties. Census tract boundaries do not cross county lines; however, they may cross the boundaries of metropolitan statistical areas. They usually have between 2,500 and 8,000 persons, and their physical size varies widely depending upon population density. Census tracts are designed to be homogeneous with respect to population characteristics, economic status, and living conditions to allow for statistical comparisons.

Consumer loan: A loan to one or more individuals for household, family, or other personal expenditures. A consumer loan does not include a home mortgage, small business, or small farm loan. This definition includes the following categories of loans: motor vehicle, credit card, home equity, other secured loan, and other unsecured loan.

Family: Includes a householder and one or more other persons living in the same household who are related to the householder by birth, marriage, or adoption. The number of family households always equals the number of families; however, a family household may also include non-relatives living with the family. Families are classified by type as either a married couple family or other family, which is further classified into "male householder" (a family with a male household and no wife present) or "female householder" (a family with a female householder and no husband present).

Fair market rent: Fair market rents (FMRs) are gross rent estimates. They include the shelter rent plus the cost of all tenant-paid utilities, except telephones, cable or satellite television service, and internet service. HUD sets FMRs to assure that a sufficient supply of rental housing is available to their program participants. To accomplish this objective, FMRs must be both high enough to permit a selection of units and neighborhoods and low enough to serve as many low-income

families as possible. The level at which FMRs are set is expressed as a percentile point within the rent distribution of standard-quality rental housing units The current definition used is the 40th percentile rent, the dollar amount below which 40 percent of the standard-quality rental housing units are rented. The 40th percentile rent is drawn from the distribution of rents of all units occupied by recent movers (renter households who moved to their present residence within the past 15 months). HUD is required to ensure that FMRs exclude non-market rental housing in their computation. Therefore, HUD excludes all units falling below a specified rent level determined from public housing rents in HUD's program databases as likely to be either assisted housing or otherwise at a below-market rent, and units less than two years old.

Geography: A census tract or a block numbering area delineated by the U.S. Bureau of the Census in the most recent decennial census.

Home mortgage loans: Include home purchase and home improvement loans as defined in the HMDA regulation. This definition also includes multifamily (five or more families) dwelling loans, loans for the purchase of manufactured homes and refinancing of home improvement and home purchase loans.

Household: Includes all persons occupying a housing unit. Persons not living in households are classified as living in group quarters. In 100 percent tabulations, the count of households always equals the count of occupied housing units.

Low-income: Individual income that is less than 50 percent of the area median income, or a median family income that is less than 50 percent in the case of a geography.

Market share: The number of loans originated and purchased by the institution as a percentage of the aggregate number of loans originated and purchased by all lenders in the MSA/assessment area.

Median Family Income (MFI): The median income determined by the U.S. Census Bureau every ten years and used to determine the income level category of geographies. Also, the median income determined by the Department of Housing and Urban Development (HUD) annually that is used to determine the income level category of individuals. For any given area, the median is the point at which half of the families have income above it and half below it.

Metropolitan Area: A metropolitan statistical area (**MSA**) or a metropolitan division (**MD**) as defined by the Office of Management and Budget. A MSA is a core area containing at least one urbanized area of 50,000 or more inhabitants, together with adjacent communities having a high degree of economic and social integration with that core. A MD is a division of a MSA based on specific criteria including commuting patterns. Only a MSA that has a population of at least 2.5 million may be divided into MDs. A metropolitan statistical area that crosses into two or more bordering states is called a multistate metropolitan statistical area (**MMSA**). Performance within

each MMSA is analyzed separately as a full-scope review and receives its own ratings under the Lending, Investment and Service Tests provided the financial institution has its main office, branch, or deposit-taking ATM located in each applicable state making up the MMSA.

Middle-income: Individual income that is at least 80 percent and less than 120 percent of the area median income, or a median family income that is at least 80 percent and less than 120 percent in the case of a geography.

Moderate-income: Individual income that is at least 50 percent and less than 80 percent of the area median income, or a median family income that is at least 50 percent and less than 80 percent in the case of a geography.

Multifamily: Refers to a residential structure that contains five or more units.

Owner-occupied units: Includes units occupied by the owner or co-owner, even if the unit has not been fully paid for or is mortgaged.

Small loans to business: A loan included in "loans to small businesses" as defined in the Consolidated Report of Condition and Income (Call Report). These loans have original amounts of \$1 million or less and are either secured by nonfarm nonresidential properties or are classified as commercial and industrial loans.

Small loans to farms: A loan included in "loans to small farms" as defined in the instructions for preparation of the Consolidated Report of Condition and Income (Call Report). These loans have original amounts of \$500 thousand or less and are either secured by farmland, including farm residential and other improvements, or are classified as loans to finance agricultural production and other loans to farmers.

Upper-income: Individual income that is more than 120 percent of the area median income, or a median family income that is more than 120 percent in the case of a geography.