



PUBLIC DISCLOSURE

June 27, 2022

COMMUNITY REINVESTMENT ACT PERFORMANCE EVALUATION

Bank of Locust Grove
RSSD# 14650

124 East Main Street
Locust Grove, Oklahoma 74352

Federal Reserve Bank of Kansas City
1 Memorial Drive
Kansas City, Missouri 64198

NOTE: This document is an evaluation of this bank's record of meeting the credit needs of its entire community, including low- and moderate-income neighborhoods, consistent with safe and sound operation of the bank. This evaluation is not, nor should it be construed as, an assessment of the financial condition of this bank. The rating assigned to this bank does not represent an analysis, conclusion or opinion of the federal financial supervisory agency concerning the safety and soundness of this financial bank.

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INSTITUTION'S COMMUNITY REINVESTMENT ACT RATING

Bank of Locust Grove (the bank) is rated Satisfactory. This rating is based on the following conclusions with respect to the performance criteria:

- The bank's net loan-to-deposit ratio (NLTD) is reasonable given the bank's size, financial condition, and assessment area (AA) credit needs.
- A majority of the bank's loans are originated inside the AA.
- A reasonable distribution of loans occurs throughout the bank's AA.
- Lending reflects an excellent distribution among individuals of different income levels, including low- and moderate-income (LMI), and businesses of different sizes.
- Neither the bank nor the Federal Reserve Bank of Kansas City (Reserve Bank) received any Community Reinvestment Act (CRA)-related complaints since the previous evaluation.

SCOPE OF EXAMINATION

Examiners utilized the Federal Financial Institutions Examination Council's (FFIEC's) *Interagency CRA Examination Procedures for Small Institutions* to evaluate the bank's CRA performance. The evaluation considered CRA performance context, including the bank's asset size, financial condition, business strategy, and market competition, as well as AA demographic and economic characteristics and credit needs. Lending performance was assessed within the bank's only AA. The bank's motor vehicle lending was weighted more heavily due to the higher representation of this loan type in the bank's loan portfolio. Examiners reviewed the following data:

- The bank's 16-quarter average NLTD ratio.
- A statistical sample of 54 small business loans from a universe of 74 loans originated from January 1, 2021 through December 31, 2021.
- A statistical sample of 114 motor vehicle loans from a universe of 262 loans originated from January 1, 2021 through December 31, 2021.

DESCRIPTION OF INSTITUTION

The bank is a community bank headquartered in Locust Grove, Oklahoma. The bank's characteristics include:

- The bank, along with its sister institution Lakeside Bank of Salina, Salina, Oklahoma, is 100.0 percent owned by Locust Grove Banshares, Inc., a two-bank holding company that is headquartered in Locust Grove.

- Locust Grove Banshares, Inc. is a wholly-owned subsidiary of First Pryor Bancorp, Inc., Pryor, Oklahoma, resulting in a two-tiered holding company organization.
- The bank has total assets of \$49.3 million as of December 31, 2021.
- In addition to its main office in Locust Grove, the bank operates a limited-service drive-up facility, also located in Locust Grove, with a cash-only automated teller machine.
- As shown in the table below, the bank’s primary business focus is commercial and consumer closed-end lending.

Table 1

Composition of Loan Portfolio as of December 31, 2021		
Loan Type	\$(000)	%
Construction and Land Development	0	0.0
Farmland	82	0.2
1- to 4-Family Residential Real Estate	2,838	8.0
Multifamily Residential Real Estate	0	0.0
NonFarm NonResidential Real Estate	1,979	5.6
Agricultural	597	1.7
Commercial and Industrial	11,066	31.2
Consumer	18,834	53.1
Other	53	0.1
Gross Loans	35,449	100.0

Note: Percentages may not total 100.0 percent due to rounding.

The bank was rated Satisfactory under the CRA at its April 23, 2018 performance evaluation. There are no known legal, financial, or other factors impeding the bank’s ability to help meet the credit needs in its communities.

DESCRIPTION OF ASSESSMENT AREA

The bank’s Eastern Oklahoma AA consists of Mayes County, Oklahoma, in its entirety and portions of Delaware County, Oklahoma, and Cherokee County, Oklahoma (see Appendix A for an AA map and Appendix B for additional demographic data).

- No changes have been made to the AA delineation since the prior examination.
- The AA is comprised of 11 total census tracts, including 1 moderate-income, 8 middle-income, and 2 upper-income census tracts. There have been no census tract changes since the prior examination.
- According to the June 30, 2021 Federal Deposit Insurance Corporation (FDIC) Deposit Market Share Report, the bank ranks 14th of 19 FDIC-insured institutions operating within the AA, with a deposit market share of 1.9 percent.

- One interview with a community member was conducted to gain additional insight into local economic conditions and credit needs of the community. The community member was a representative of an organization that supports small business growth throughout the area.

Table 2

Population Change			
Assessment Area: Eastern Oklahoma			
Area	2010 Population	2015 Population	Percent Change
Eastern Oklahoma AA	129,733	130,513	0.6
Cherokee County, OK	46,987	48,097	2.4
Delaware County, OK	41,487	41,409	(0.2)
Mayes County, OK	41,259	41,007	(0.6)
NonMSA Oklahoma	1,327,624	1,333,350	0.4
Oklahoma	3,751,351	3,849,733	2.6

*Source: 2010 U.S. Census Bureau: Decennial Census
2011-2015 U.S. Census Bureau: American Community Survey*

- The AA population reflected very limited growth between 2010 and 2015, while a review of more recent data from the 2020 American Community Survey (ACS) shows a population decline throughout all AA counties (Mayes (39,046), Cherokee (47, 078), and Delaware (40,397)).
- A community member stated the area’s population decrease can be attributed to resident migration based on the appeal of housing and employment opportunities to nearby Tulsa, Oklahoma.

Table 3

Median Family Income Change			
Assessment Area: Eastern Oklahoma			
Area	2010 Median Family Income	2015 Median Family Income	Percent Change
Eastern Oklahoma AA	48,367	50,144	3.7
Cherokee County, OK	44,584	51,209	14.9
Delaware County, OK	45,443	47,255	4.0
Mayes County, OK	55,259	51,842	(6.2)
NonMSA Oklahoma	51,664	51,491	(0.3)
Oklahoma	58,375	58,029	(0.6)

*Source: 2006-2010 U.S. Census Bureau: American Community Survey
2011-2015 U.S. Census Bureau: American Community Survey*

Note: Median family incomes have been inflation-adjusted and are expressed in 2015 dollars.

- According to the 2015 ACS, the AA’s percentage of families below poverty, at 16.5 percent, is above that of the statewide figure of 12.4 percent.

Table 4

Housing Cost Burden						
Assessment Area: Eastern Oklahoma						
Area	Cost Burden - Renters			Cost Burden - Owners		
	Low Income	Moderate Income	All Renters	Low Income	Moderate Income	All Owners
Eastern Oklahoma AA	66.5	31.3	35.3	51.7	31.5	18.9
Cherokee County, OK	71.2	35.7	41.3	51.5	27.6	17.4
Delaware County, OK	65.2	33.6	36.7	51.9	37.6	23.4
Mayes County, OK	60.1	22.1	26.6	51.6	27.4	15.5
NonMSA Oklahoma	64.3	33.4	34.7	50.9	23.8	16.0
Oklahoma	72.2	37.1	38.1	55.1	28.2	16.6

Cost Burden is housing cost that equals 30 percent or more of household income
Source: U.S. Department of Housing and Urban Development (HUD), 2014-2018 Comprehensive Housing Affordability Strategy

- Housing is more affordable relative to the overall statewide figure, particularly in Mayes County, which has a lower cost burden for LMI borrowers when compared to other counties in the AA, as well as the statewide figure.

Table 5

Unemployment Rates					
Assessment Area: Eastern Oklahoma					
Area	2017	2018	2019	2020	2021
Eastern Oklahoma AA	4.6	3.7	3.4	5.4	3.7
Cherokee County, OK	5.1	4.1	3.8	5.6	4.1
Delaware County, OK	4.2	3.8	3.6	5.4	3.3
Mayes County, OK	4.5	3.2	3.0	5.2	3.7
NonMSA Oklahoma	4.3	3.5	3.4	6.0	3.8
Oklahoma	4.0	3.3	3.1	6.2	3.8

Source: Bureau of Labor Statistics: Local Area Unemployment Statistics

- Primary industries in the AA include agriculture and manufacturing.
- The area is home to Mid-America, a 9,000-acre industrial park employing over 5,000 people. Employers are numerous and include a Google Data Center and a manufacturing plant for electric cars. Additionally, the community member indicated a new cryptocurrency data center is planned and expected to bring additional jobs to the area.

CONCLUSIONS WITH RESPECT TO PERFORMANCE CRITERIA

The bank’s overall lending test performance is Satisfactory. Motor vehicle lending was weighted more heavily than commercial lending, based on the volume of originations.

Net Loan-to-Deposit Ratio

This performance criterion evaluates the bank’s average NLTD ratio to determine the reasonableness of lending in light of performance context, such as the bank’s capacity to lend, the availability of lending opportunities, the demographic and economic factors present in the AA, and in comparison to similarly situated FDIC-insured institutions. The similarly situated institutions were selected based on having similar geographic proximity and loan portfolio compositions. The bank’s NLTD ratio is reasonable. The bank’s 16-quarter NLTD ratio at 79.4 percent was above five of the six NLTD ratios of similarly situated banks.

Table 6

Comparative NLTD Ratios December 31, 2017 – December 31, 2021			
Institution	Location	Asset Size \$(000)	NLTD Ratio (%)
			16 Quarter Average
Bank of Locust Grove	Locust Grove, OK	49,288	79.4
Similarly Situated Institutions			
Bank of Commerce	Chelsea, OK	198,188	74.5
First Bank	Erick, OK	92,595	74.5
Lakeside Bank of Salina	Salina, OK	48,802	78.7
First State Bank	Tahlequah, OK	68,193	73.3
Carson Community Bank	Stillwell, OK	169,270	80.8
Bank of Cherokee County	Hulbert, OK	169,405	77.2

Assessment Area Concentration

This performance criterion evaluates the percentage of lending extended inside and outside of the bank’s AA. The bank originated a majority of total loans, by number, inside the AA. This lending is primarily driven by the bank’s motor vehicle lending. The high percentage of small business loans originated outside of the AA is driven by the bank’s strategic focus on aircraft lending, which has demand from a broader market than the bank’s designated AA.

Table 7

Lending Inside and Outside the Assessment Area								
Loan Type	Inside				Outside			
	#	%	\$(000)	%	#	%	\$(000)	%
Motor Vehicle	99	86.8	1,419	86.0	15	13.2	231	14.0
Small Business	21	38.9	754	25.0	33	61.1	2,262	75.0
Total Loans	120	71.4	2,172	46.6	48	28.6	2,493	53.4

Note: Percentages may not total 100.0 percent due to rounding.

Geographic Distribution of Loans

This performance criterion evaluates the bank’s distribution of lending within its AA by income level of census tracts, with consideration given to the dispersion of loans throughout the AA. The bank’s geographic distribution of loans reflects reasonable penetration among the different census tracts and dispersion throughout the AA.

Small Business Lending

The geographic distribution of small business lending is reasonable. The bank did not originate any small business loans in the AA’s only moderate-income tract in 2021, which is below the demographic representation. Performance is reasonable given the bank’s branch and drive-up facility are located approximately 20 miles from the moderate-income census tract, located in Pryor, Oklahoma. Additionally, five other financial institutions operate from seven branches in Pryor and compete to meet area loan demand. Loan dispersion was also evaluated and no gaps in lending were noted.

Table 8

Distribution of 2021 Small Business Lending By Income Level of Geography					
Assessment Area: Eastern Oklahoma AA					
Geographic Income Level	Bank Loans				Total Businesses %
	#	#%	\$(000)	\$%	
Low	0	0.0	0	0.0	0.0
Moderate	0	0.0	0	0.0	19.8
Middle	21	100.0	754	100.0	60.4
Upper	0	0.0	0	0.0	19.8
Unknown	0	0.0	0	0.0	0.0
Tract-Unk	0	0.0	0	0.0	
Total	21	100.0	754	100.0	100.0

Source: 2021 FFIEC Census Data
2021 Dun & Bradstreet Data
2011-2015 U.S. Census Bureau: American Community Survey

Note: Percentages may not total 100.0 percent due to rounding.

Motor Vehicle Lending

The geographic distribution of motor vehicle lending is reasonable. The penetration of motor vehicle lending in the AA’s moderate-income tract was below the demographic figure. However, performance is reasonable given the bank’s distance from this geography and level of competition, as stated previously. Loan dispersion was also evaluated and no significant gaps in lending were noted.

Table 9

Distribution of 2021 Motor Vehicle Lending By Income Level of Geography					
Assessment Area: Eastern Oklahoma AA					
Geographic Income Level	Bank Loans				Households %
	#	#%	\$(000)	\$%	
Low	0	0.0	0	0.0	0.0
Moderate	3	3.0	32	2.3	9.3
Middle	91	91.9	1,346	94.9	70.4
Upper	5	5.1	41	2.9	20.4
Unknown	0	0.0	0	0.0	0.0
Tract-Unk	0	0.0	0	0.0	
Total	99	100.0	1,419	100.0	100.0

Source: 2021 FFIEC Census Data
2011-2015 U.S. Census Bureau: American Community Survey
Note: Percentages may not total 100.0 percent due to rounding.

Lending to Borrowers of Different Income Levels and to Businesses of Different Sizes

This performance criterion evaluates the bank’s lending to borrowers of different income levels and businesses and farms of different revenue sizes. The bank’s lending has an overall excellent distribution among individuals of different income levels and businesses of different sizes.

Small Business Lending

The borrower distribution of small business lending is reasonable. The bank’s lending to businesses with gross annual revenues of \$1MM or less was comparable to the percentage of total small businesses operating in the AA. Additionally, a substantial portion of bank lending was in amounts of \$100,000 or less, which is generally representative of loan amounts requested by, and which support, smaller business entities.

Table 10

Distribution of 2021 Small Business Lending By Revenue Size of Businesses					
Assessment Area: Eastern Oklahoma AA					
	Bank Loans				Total Businesses
	#	#%	\$(000)	%	
By Revenue					
\$1 Million or Less	19	90.5	626	83.0	89.8
Over \$1 Million	1	4.8	101	13.4	7.6
Revenue Unknown	1	4.8	27	3.6	2.6
Total	21	100.0	754	100.0	100.0
By Loan Size					
\$100,000 or Less	19	90.5	540	71.6	
\$100,001 - \$250,000	2	9.5	213	28.2	
\$250,001 - \$1 Million	0	0.0	0	0.0	
Total	21	100.0	754	100.0	
By Loan Size and Revenues \$1 Million or Less					
\$100,000 or Less	18	94.7	513	81.9	
\$100,001 - \$250,000	1	5.3	113	18.1	
\$250,001 - \$1 Million	0	0.0	0	0.0	
Total	19	100.0	626	100.0	
<i>Source: 2021 FFIEC Census Data 2021 Dun & Bradstreet Data 2011-2015 U.S. Census Bureau: American Community Survey</i>					
<i>Note: Percentages may not total 100.0 percent due to rounding.</i>					

Motor Vehicle Lending

The borrower distribution of motor vehicle lending is excellent. The bank’s lending to low-income borrowers was comparable to the demographic figure, while lending to moderate-income borrowers reflected the largest concentration of loans and was above the demographic figure.

Table 11

Distribution of 2021 Motor Vehicle Lending By Borrower Income Level						
Assessment Area: Eastern Oklahoma AA						
Borrower Income Level	Bank Loans				Households by Household Income %	
	#	#%	\$(000)	%		
Low	28	28.3	328	23.1	24.4	
Moderate	29	29.3	336	23.7	15.8	
Middle	27	27.3	412	29.0	17.4	
Upper	14	14.1	332	23.4	42.5	
Unknown	1	1.0	11	0.8	0.0	
Total	99	100.0	1,419	100.0	100.0	

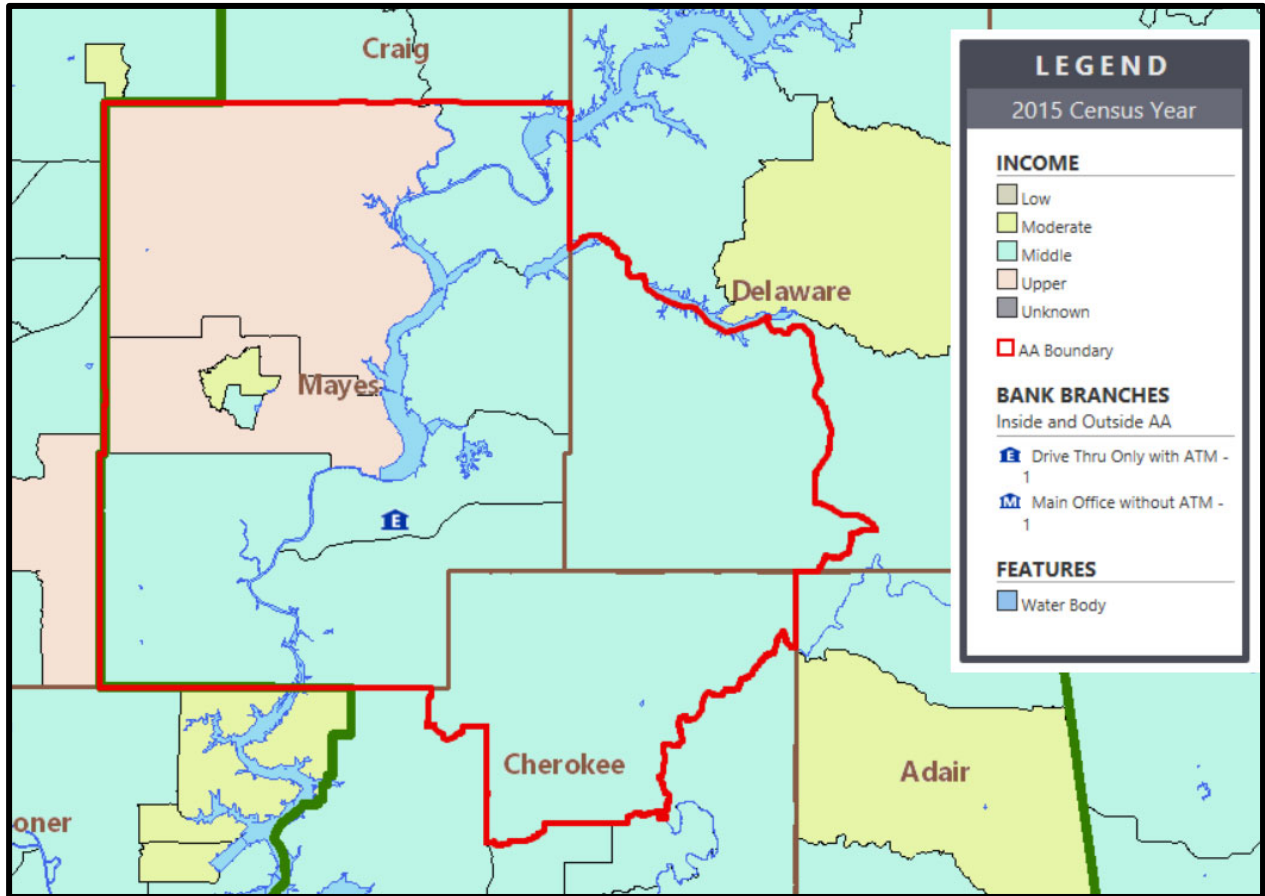
Source: 2021 FFIEC Census Data
2011-2015 U.S. Census Bureau: American Community Survey

Note: Percentages may not total 100.0 percent due to rounding.

FAIR LENDING OR OTHER ILLEGAL CREDIT PRACTICES REVIEW

Compliance with the substantive provisions of antidiscrimination and other consumer protection laws and regulations, including the Equal Credit Opportunity Act and the Fair Housing Act, was considered as part of the CRA evaluation. No evidence of a pattern or practice of discrimination on a prohibited basis or of other illegal credit practices inconsistent with helping to meet community credit needs was identified.

APPENDIX A – MAP OF THE ASSESSMENT AREA



APPENDIX B – DEMOGRAPHIC INFORMATION

Table B-1

2021 Eastern Oklahoma AA Demographics								
Income Categories	Tract Distribution		Families by Tract Income		Families < Poverty Level as % of Families by Tract		Families by Family Income	
	#	%	#	%	#	%	#	%
Low	0	0.0	0	0.0	0	0.0	3,073	22.3
Moderate	1	9.1	1,198	8.7	298	24.9	2,425	17.6
Middle	8	72.7	9,378	68.1	1,702	18.1	3,160	23.0
Upper	2	18.2	3,188	23.2	270	8.5	5,106	37.1
Unknown	0	0.0	0	0.0	0	0.0	0	0.0
Total AA	11	100.0	13,764	100.0	2,270	16.5	13,764	100.0
	Housing Units by Tract	Housing Type by Tract						
		Owner-occupied		Rental		Vacant		
		#	% by tract	% by unit	#	% by unit	#	% by unit
Low	0	0	0.0	0.0	0	0.0	0	0.0
Moderate	2,076	909	6.3	43.8	873	42.1	294	14.2
Middle	16,846	10,208	71.1	60.6	3,320	19.7	3,318	19.7
Upper	4,450	3,231	22.5	72.6	688	15.5	531	11.9
Unknown	0	0	0.0	0.0	0	0.0	0	0.0
Total AA	23,372	14,348	100.0	61.4	4,881	20.9	4,143	17.7
	Total Businesses by Tract		Businesses by Tract & Revenue Size					
			Less Than or = \$1 Million		Over \$1 Million		Revenue Not Reported	
			#	%	#	%	#	%
Low	0	0.0	0	0.0	0	0.0	0	0.0
Moderate	296	19.8	269	20.0	21	18.4	6	15.4
Middle	904	60.4	809	60.2	67	58.8	28	71.8
Upper	297	19.8	266	19.8	26	22.8	5	12.8
Unknown	0	0.0	0	0.0	0	0.0	0	0.0
Total AA	1,497	100.0	1,344	100.0	114	100.0	39	100.0
Percentage of Total Businesses:				89.8		7.6		2.6
	Total Farms by Tract		Farms by Tract & Revenue Size					
			Less Than or = \$1 Million		Over \$1 Million		Revenue Not Reported	
			#	%	#	%	#	%
Low	0	0.0	0	0.0	0	0.0	0	0.0
Moderate	1	1.1	1	1.1	0	0.0	0	0.0
Middle	55	59.1	55	59.8	0	0.0	0	0.0
Upper	37	39.8	36	39.1	0	0.0	1	100.0
Unknown	0	0.0	0	0.0	0	0.0	0	0.0
Total AA	93	100.0	92	100.0	0	0.0	1	100.0
Percentage of Total Farms:				98.9		0.0		1.1
<i>Source: 2021 FFIEC Census Data 2021 Dun & Bradstreet Data 2011-2015 U.S. Census Bureau: American Community Survey</i>								
<i>Note: Percentages may not total 100.0 percent due to rounding.</i>								

APPENDIX C – GLOSSARY

Aggregate lending: The number of loans originated and purchased by all reporting lenders in specified income categories as a percentage of the aggregate number of loans originated and purchased by all reporting lenders in the metropolitan area/assessment area.

Census tract: A small subdivision of metropolitan and other densely populated counties. Census tract boundaries do not cross county lines; however, they may cross the boundaries of metropolitan statistical areas. Census tracts usually have between 2,500 and 8,000 persons, and their physical size varies widely depending upon population density. Census tracts are designed to be homogeneous with respect to population characteristics, economic status, and living conditions to allow for statistical comparisons.

Community development: Affordable housing (including multifamily rental housing) for low- or moderate-income individuals; community services targeted to low- or moderate-income individuals; activities that promote economic development by financing businesses or farms that meet the size eligibility standards of the Small Business Administration's Development Company or Small Business Investment Company programs (13 CFR 121.301) or have gross annual revenues of \$1 million or less; or, activities that revitalize or stabilize low- or moderate-income geographies, designated disaster areas; or designated distressed or underserved nonmetropolitan middle-income geographies.

Consumer loan(s): A loan(s) to one or more individuals for household, family, or other personal expenditures. A consumer loan does not include a home mortgage, small business, or small farm loan. This definition includes the following categories: motor vehicle loans, credit card loans, other secured consumer loans, and other unsecured consumer loans.

Family: Includes a householder and one or more other persons living in the same household who are related to the householder by birth, marriage, or adoption. The number of family households always equals the number of families; however, a family household may also include nonrelatives living with the family. Families are classified by type as either a married-couple family or other family, which is further classified into 'male householder' (a family with a male householder and no wife present) or 'female householder' (a family with a female householder and no husband present).

Full-scope review: Performance is analyzed considering performance context, quantitative factors (for example, geographic distribution, borrower distribution, and total number and dollar amount of investments), and qualitative factors (for example, innovativeness, complexity, and responsiveness).

Geography: A census tract delineated by the United States Bureau of the Census in the most recent decennial census.

Home Mortgage Disclosure Act (HMDA): The statute that requires certain mortgage lenders that do business or have banking offices in a metropolitan statistical area to file annual summary reports of their mortgage lending activity. The reports include such data as the race, gender, and the income of applications, the amount of loan requested, and the disposition of the application (for example, approved, denied, and withdrawn).

Home mortgage loans: Includes home purchase and home improvement loans as defined in the HMDA regulation. This definition also includes multifamily (five or more families) dwelling loans, loans for the purchase of manufactured homes and refinancings of home improvement and home purchase loans.

Household: Includes all persons occupying a housing unit. Persons not living in households are classified as living in group quarters. In 100 percent tabulations, the count of households always equals the count of occupied housing units.

Limited-scope review: Performance is analyzed using only quantitative factors (for example, geographic distribution, borrower distribution, total number and dollar amount of investments, and branch distribution).

Low-income: Individual income that is less than 50 percent of the area median income, or a median family income that is less than 50 percent, in the case of a geography.

Market share: The number of loans originated and purchased by the institution as a percentage of the aggregate number of loans originated and purchased by all reporting lenders in the metropolitan area/assessment area.

Metropolitan area (MA): A metropolitan statistical area (MSA) or a metropolitan division (MD) as defined by the Office of Management and Budget. A MSA is a core area containing at least one urbanized area of 50,000 or more inhabitants, together with adjacent communities having a high degree of economic and social integration with that core. A MD is a division of a MSA based on specific criteria including commuting patterns. Only a MSA that has a population of at least 2.5 million may be divided into MDs.

Middle-income: Individual income that is at least 80 percent and less than 120 percent of the area median income, or a median family income that is at least 80 percent and less than 120 percent, in the case of a geography.

Moderate-income: Individual income that is at least 50 percent and less than 80 percent of the area median income, or a median family income that is at least 50 percent and less than 80 percent, in the case of a geography.

Multifamily: Refers to a residential structure that contains five or more units.

Nonmetropolitan area (NonMSA): Any area that is not located within an MSA.

Other products: Includes any unreported optional category of loans for which the institution collects and maintains data for consideration during a CRA examination. Examples of such activity include consumer loans and other loan data an institution may provide concerning its lending performance.

Owner-occupied units: Includes units occupied by the owner or co-owner, even if the unit has not been fully paid for or is mortgaged.

Qualified investment: A qualified investment is defined as any lawful investment, deposit, membership share, or grant that has as its primary purpose community development.

Rated area: A rated area is a state or multistate metropolitan area. For an institution with domestic branches in only one state, the institution's CRA rating would be the state rating. If an institution maintains domestic branches in more than one state, the institution will receive a rating for each state in which those branches are located. If an institution maintains domestic branches in two or more states within a multistate metropolitan area, the institution will receive a rating for the multistate metropolitan area. For these institutions, no state ratings will be received unless the bank also maintains deposit facilities outside of the multistate metropolitan area. CRA activity is captured in either a state rating or a multistate metropolitan area rating, but not both.

Small loan(s) to business(es): A loan included in 'loans to small businesses' as defined in the Consolidated Report of Condition and Income (Call Report) instructions. These loans have original amounts of \$1 million or less and typically are either secured by nonfarm or nonresidential real estate or are classified as commercial and industrial loans. However, thrift institutions may also exercise the option to report loans secured by nonfarm residential real estate as 'small business loans' if the loans are reported on the TFR as nonmortgage, commercial loans.

Small loan(s) to farm(s): A loan included in 'loans to small farms' as defined in the Consolidated Reports of Condition and Income (Call Report) instructions. These loans have original amounts of \$500,000 or less and are either secured by farmland or are classified as loans to finance agricultural production and other loans to farmers.

Upper-income: Individual income that is more than 120 percent of the area median income, or a median family income that is more than 120 percent, in the case of a geography.