

PUBLIC DISCLOSURE

June 3, 2019

COMMUNITY REINVESTMENT ACT PERFORMANCE EVALUATION

Happy State Bank
RSSD # 466857

100 East Main
Happy, Texas 79042

Federal Reserve Bank of Dallas
2200 North Pearl Street
Dallas, Texas 75201

NOTE: This document is an evaluation of this institution's record of meeting the credit needs of its entire community, including low- and moderate-income neighborhoods, consistent with safe and sound operation of the institution. This evaluation is not, nor should it be construed as, an assessment of the financial condition of this institution. The rating assigned to this institution does not represent an analysis, conclusion or opinion of the federal financial supervisory agency concerning the safety and soundness of this financial institution.

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Institution's CRA Rating: Happy State Bank is rated Outstanding.

The following table indicates the performance level of Happy State Bank (bank) with respect to the lending, investment, and service tests.

Table of Performance Ratings

Performance Levels	Happy State Bank Performance Tests		
	Lending Test*	Investment Test	Service Test
Outstanding		X	X
High Satisfactory	X		
Low Satisfactory			
Needs to Improve			
Substantial Non Compliance			

* The lending test is weighted more heavily than the investment and service tests when arriving at an overall rating.

Summary of Major Factors Supporting Rating

Major factors supporting the institution's rating include:

- Lending activity reflects excellent responsiveness to assessment areas' credit needs.
- A substantial majority of loans are made in the bank's assessment areas.
- The geographic distribution of loans reflects good penetration throughout the assessment areas.
- The distribution of Home Mortgage Disclosure Act (HMDA) lending reflects good penetration among customers of different income levels.
- The distribution of small business lending reflects excellent penetration among business of different revenue sizes.
- The distribution of small farm lending reflects excellent penetration among business of different revenue sizes.
- An excellent record of servicing the credit needs of low-income individuals and areas and very small businesses.
- Makes a relatively high level of community development loans.

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- Makes use of flexible lending practices in serving assessment area needs.
- Has an excellent level of qualified community development investments and grants, particularly those not routinely provided by private investors and is often in a leadership position.
- Makes occasional use of complex investments to support community development initiatives.
- Exhibits excellent responsiveness to credit and community development needs.
- Delivery systems are readily accessible to the bank's geographies and individuals of different income levels in the assessment areas.
- The record of opening and closing of branches has not adversely affected the accessibility of its delivery systems, particularly to low- and moderate-income (LMI) geographies and/or LMI individuals.
- Services do not vary in a way that inconveniences its assessment areas, particularly LMI geographies and/or LMI individuals.
- Is a leader in providing community development services.

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Description of the Institution

The bank is a commercial bank headquartered in Happy, Texas with 35 locations throughout the state of Texas. Additionally, the bank has two loan production offices in Amarillo and 99 ATMs. The bank is wholly-owned by Happy Bancshares, Incorporated, which is a one-bank holding company headquartered in Canyon, Texas. As of December 31, 2018, the bank had total assets of \$3.4 billion. No known legal impediments exist that would restrain the bank from meeting the credit needs of its assessment areas.

At the prior performance evaluation conducted September 21, 2015, the bank operated 33 full-service banking centers and 91 ATMs inside of eight assessment areas. For this review, the bank designated seven assessment areas, as listed below. Four of the bank's assessment areas are located within defined Metropolitan Statistical Areas (MSAs), while the remainder of the assessment areas are composed of non-MSA counties. The non-MSA counties were divided into three different assessment areas based on counties being noncontiguous. During the previous review, the Dallas-Plano-Irving MD and the Fort Worth-Arlington MDs were delineated as separate assessment areas; for this examination, these areas are combined into the Dallas-Fort Worth Assessment Area. Total deposits for the assessment areas as of December 31, 2018 were \$2.9 billion. Descriptions of the assessment areas listed below are found in the applicable assessment area sections of this report.

- Abilene, TX MSA
- Amarillo, TX MSA
- Dallas-Fort Worth (Dallas-Fort Worth-Arlington, TX MSA)
- Deaf Smith County, TX Non-MSA
- Lubbock, TX MSA
- Northern Panhandle Non-MSA
- Southern Panhandle Non-MSA

Business Structure

Though the bank operates throughout large portions of the state of Texas, the majority of the bank's business comes from its operations in and around Amarillo, Texas. The bank offers a wide array of traditional consumer, agricultural, and commercial products and services. The bank originates a relatively high number of consumer and residential real estate loans, though its focus is to provide commercial products and services.

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Loan Portfolio

As of December 31, 2018, the bank reported total assets of approximately \$3.4 billion, and gross loans of approximately \$2.4 billion. The following table reflects the loan portfolio mix.

Product	12/31/2018 \$(000's)	% of Loans	12/31/2017 \$(000's)	% of Loans
<u>Real Estate</u>				
1-4 Family Residential Construction Loans	77,875	3.2	82,023	3.5
Other Construction Loans & Land Development & Other	198,770	8.2	216,696	9.1
Farm Land	144,907	6.0	174,562	7.4
1-4 Family – Revolving	219	0.0	229	0.0
1-4 Family Residential Secured by First Liens	373,644	15.4	337,966	14.2
1-4 Family Residential Secured by Junior Liens	3,643	0.1	2,821	0.1
Multifamily	153,052	6.3	162,704	6.9
<u>Nonfarm Nonresidential</u>				
Loans Secured Owner Occupied Nonfarm Nonresidential	266,164	11.0	265,931	11.2
Loans Secured by Other Nonfarm Nonresidential	465,253	19.1	345,876	14.6
Total Real Estate	1,683,537	69.3	1,588,808	67.0
Agricultural	256,563	10.5	251,159	10.6
Commercial and Industrial	434,768	17.9	470,394	19.8
Consumer	31,405	1.3	37,880	1.6
State and Political Subdivisions	19,664	0.8	21,003	0.9
Other	1,504	0.1	1,304	0.0
Lease Financing	3,044	0.1	2,473	0.1
Gross Loans	2,430,485	100.0	2,373,021	100.0

As indicated by the table above, the bank's loan portfolio as of December 31, 2017 and December 31, 2018 consisted primarily of commercial, residential real estate, and agricultural loans.

Product Offerings

Happy State Bank offers a variety of consumer deposit and loan products. Commercial lending represents the largest portion of the bank's lending and remains a focus of the bank's business strategy. The bank also offers a range of residential real estate loans including purchase, home improvement, refinance, and construction loans. Deposit products offered by the bank include checking accounts, regular and money market savings, certificates of deposit, health savings accounts, and IRA accounts.

Previous Performance Evaluation

The bank received a Satisfactory rating on its previous CRA performance evaluation dated September 21, 2015 performed by the Federal Reserve Bank of Dallas. The lending test was rated High Satisfactory, the investment test was rated Outstanding, and the service test was rated Outstanding. The CRA rating received by the bank was

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Outstanding; however, the rating was lowered to Satisfactory due to findings that the bank was in substantial non-compliance with the Equal Credit Opportunity Act.

Scope of Examination

The bank was evaluated using the Interagency Examination Procedures for Large Retail Institutions, developed by the Federal Financial Institutions Examination Council (FFIEC). All assessment areas were evaluated for lending, investment, and service performance. Two of the bank's seven assessment areas were reviewed using FFIEC full-scope procedures. The assessment areas were selected for full-scope reviews based on the volume of lending, number of branches, and percentage of total deposits, as well as the length of time since the last full-scope review. Overall, approximately 56.9% of lending activity (by number of loans), 75.3% of the total deposits, and 60.0% of total branches were evaluated through the full-scope reviews. Descriptions of the assessment areas, listed below, can be found in the applicable assessment area sections of this report.

- Amarillo Assessment Area
- Northern Panhandle Non-MSA Assessment Area

Examination Review Period and Products Reviewed

In accordance with FFIEC procedures, HMDA, small business, and small farm lending activity reported by the bank from January 1, 2016 through December 31, 2018 was reviewed. However, because of regulatory changes to 2018 data reporting requirements, Happy State Bank and aggregate HMDA lending data, as well as aggregate CRA small business and small farm lending data could not be evaluated for that year. Therefore, only data from 2016 and 2017 was evaluated and presented in this evaluation.

Community development loans, investments, and service activities from September 21, 2015 through March 31, 2019 were considered during this evaluation. In addition, the evaluation also considered prior period investments.

Examination Analysis

The evaluation of the bank's record of lending in the individual assessment areas includes the use of and comparison to demographic characteristics. The primary sources for the demographic information are 2015 U.S. Census data and Dun & Bradstreet (D&B) data. Demographic characteristics of a particular assessment area are useful in analyzing the bank's record of lending as they provide a means of estimating loan demand and identifying lending opportunities. To understand small business and small farm loan demand, self-reported data of revenue size and geographical location from business and farm entities is collected and published by D&B. The demographic data should not be construed as defining an expected level of lending in a particular area or to a particular

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group of borrowers. The information is used to understand the bank's performance context and evaluate the bank.

In conjunction with the assessment, contact was made outside the bank with organizations familiar with the credit needs of the community. Community contacts were located throughout the full-scope assessment areas and included representatives of community-based organizations. Specific information obtained from community contacts is noted in the applicable section of the evaluation for each assessment area. Examiners met with three community contacts. The organizations specialize in economic development.

Conclusions With Respect to Performance Tests

Lending Test

The bank's overall Lending Test rating is High Satisfactory. Lending activity reflects excellent responsiveness to assessment area credit needs. The geographic distribution of loans reflects good penetration throughout the assessment areas. In addition, the distribution of borrowers reflects excellent penetration among borrowers of different income levels and businesses and farms of different revenue sizes. Additionally, the bank makes a relatively high level of community development loans. The bank made an adequate level of community development loans in the Amarillo Assessment Area and a relatively high level of community development loans in the Northern Panhandle Assessment Area. Because the bank met the needs in its assessment areas, community development loans in the broader statewide area that do not benefit its assessment areas enhanced the bank's overall performance.

The bank is both a small business and HMDA lender. During the review period, the bank reported 5,295 small business loans compared to 2,520 HMDA loans, and 2,159 small farm loans. Therefore, small business lending was given more weight than HMDA or small farm lending in determining the bank's Lending Test rating in the assessment area.

References are made to the bank's lending distribution by geography and borrower income throughout this report. Lending performance in low-, moderate-, middle-, and upper-income census tracts and to low-, moderate-, middle-, and upper-income borrowers was considered for each product. Detailed information about the bank's HMDA- and CRA-reportable loans can be found in tables in Appendices F, G, H, and I.

Lending Activity

The bank's lending levels reflect excellent responsiveness to assessment areas' credit needs considering contextual factors such as the bank's capacity, structure, resources, strong competition, and the current economic condition. The following table summarizes the lending activity from January 1, 2016 through December 31, 2017. As the data

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indicates, the bank makes significantly more small business than other types of loans. In addition to the HMDA, small business, and small farm lending indicated, the bank also makes a relatively high level of community development loans.

Summary of Lending Activity January 1, 2016 through December 31, 2017				
Loan Type	#	%	\$000s	%
HMDA home purchase	1,755	17.6	279,559	17.0
HMDA refinancing	280	2.8	65,736	4.0
HMDA home improvement	430	4.3	18,299	1.1
HMDA multifamily	55	0.6	241,156	14.7
Total HMDA-related	2,520	25.3	604,750	36.8
Total small business	5,295	53.1	771,099	47.0
Total small farm	2,159	21.6	265,246	16.2
Total Loans	9,974	100.0	1,641,095	100.0

The table below shows the distribution of HMDA, small business, and small farm loans originated during the review period, inside and outside the bank's delineated assessment areas by both number of loans and dollar amount of lending activity. A substantial majority of loans are made in the bank's assessment areas. As shown in the table below, the bank extended 8,753 or 87.8% by number and \$1.3 billion or 79.2% by dollar amount inside its assessment areas. This includes 88.2% of the bank's HMDA originations, representing 70.4% by dollar amount and 81.5% by number and 80.4% by dollar amount of the bank's small farm loans. Notably, 90.1% of the bank's small business loans, the largest product reviewed, were originated inside the bank's assessment areas, accounting for 85.7% of the dollar volume of these loans.

Lending Inside and Outside the Bank's Assessment Areas								
Bank Loans	Inside				Outside			
	#	\$(000s)	# %	\$ %	#	\$(000s)	# %	\$ %
Home Purchase - Conventional	1,328	209,545	86.6	85.5	205	35,522	13.4	14.5
Home Purchase - FHA	165	23,651	93.8	94.1	11	1,483	6.3	5.9
Home Purchase - VA	43	8,904	93.5	95.1	3	454	6.5	4.9
Refinancing	258	47,214	92.1	71.8	22	18,522	7.9	28.2
Home Improvement	388	16,168	90.2	88.4	42	2,131	9.8	11.6
Multi-Family Housing	41	120,125	74.5	49.8	14	121,031	25.5	50.2
Total HMDA-Related	2,223	425,607	88.2	70.4	297	179,143	11.8	29.6
Small Business	4,770	660,528	90.1	85.7	525	110,571	9.9	14.3
Small Farm	1,760	213,304	81.5	80.4	399	51,942	18.5	19.6
TOTAL LOANS	8,753	1,299,439	87.8	79.2	1,221	341,656	12.2	20.8

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Geographic Distribution and Distribution by Borrower Income and Business Revenue Size

Consistent with the performance standards for a large bank, conclusions about the bank's distribution of lending within its assessment areas considers; the number and amount of loans in low-, moderate-, middle-, and upper-income geographies in the bank's assessment areas; home mortgage loans to low-, moderate-, middle-, and upper-income individuals; small-business and small-farm loans to businesses and farms with gross annual revenues of \$1 million or less; and small-business and small-farm loans by loan amount at origination.

The CRA emphasizes the importance of banks serving the credit needs of their assessment areas, including LMI borrowers and areas. The bank's overall distribution of lending based upon borrower income is excellent. The bank's lending reflects good penetration among individuals of different income levels (including low- and moderate-income) and excellent penetration among businesses and farms of revenue different sizes. A detailed discussion of the facts and data supporting the overall conclusions are presented in the Conclusions with Respect to Performance Criteria section for each assessment area.

The geographic distribution of loans reflects good penetration throughout the assessment areas. Distribution of lending in LMI census tracts in both of the two full-scope assessment areas is considered good. A detailed discussion of the facts and data supporting the overall conclusions are presented in the Conclusions with Respect to Performance Criteria section for each assessment area.

Flexible lending practices are used by the institution in order to better meet the credit needs of its assessment areas. This includes the bank's Happy Homebuyers loans, a program which offers reduced fees and potentially lowered interest rates to qualified low- or moderate-income borrowers, or borrowers financing homes in distressed or underserved markets in the bank's assessment areas. In addition to this program, the bank remains active in offering Federal Housing Administration (FHA), Department of Veterans Affairs (VA), and Small Business Administration (SBA) loans. The bank is also a member of the Federal Home Loan Bank of Dallas (FHLB) Homebuyer Equity Leverage Partnership Program, which assists low-income, first-time homebuyers with down payment assistance and closing costs.

Community Development Lending

The bank makes a relatively high level of community development loans. As shown in the table below, the bank originated 75 community development loans totaling approximately \$165.6 million during the review period. This was a decrease of 18 loans, but an increase of approximately \$70.9 million when compared to the volume of community development lending during the previous CRA review period.

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The community development loans originated during the evaluation period were for a variety of purposes. The table below summarizes the bank's community development lending.

Community Development Lending		
Purpose	Number	\$(000s)
Affordable Housing	45	128,335
Community Services	3	5,358
Economic Development	0	0
Revitalize and Stabilize	27	31,917
Total	75	165,610

Of the 75 total community development loans originated by the bank during the review period, 64 loans totaling \$121.7 million were made in the bank's assessment areas. The bank originated the majority of its community development loans, both in number and by dollar, to developers and organizations which support affordable housing. Based upon demographic information available and comments made by community contacts, lending for affordable housing is very responsive to needs in the bank's assessment areas. The remaining loans were originated to organizations supporting the revitalization and stabilization of LMI areas and distressed and/or underserved middle-income areas.

The bank's community development lending was excellent in the Dallas-Fort Worth Assessment Area. The bank's community development lending was good in the Lubbock, Northern Panhandle, and Southern Panhandle Assessment Areas. Community development lending during the review period in the Amarillo and Deaf Smith Assessment Areas was adequate, and the Abilene Assessment Area had few, if any community development loans. The bank's performance in the Lubbock and Southern Panhandle Assessment Areas improved since the previous examination, while lending in the Abilene Assessment Area decreased during this review period.

Because the bank was generally responsive to the community development needs in its assessment areas, examiners also considered community development loans extended in the broader statewide area. These loans further enhanced the bank's overall community development lending performance. The bank originated 11 community development loans totaling \$43.9 million outside of the bank's delineated assessment areas. All of these loans had a community development purpose of affordable housing, including loans for apartment complexes designated for low-income residents and affordable housing complexes located within areas covered by Community Development Block Grants (CDBG) for developing and preserving decent affordable housing.

Investment Test

The bank's overall Investment Test rating is Outstanding. The bank has an excellent level of qualified community development investments and donations, particularly those not routinely provided by private investors and is often in a leadership position.

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Community Development Investments						
	Investments		Donations		Total	
Purpose	#	\$000s	#	\$000s	#	\$000s
Affordable Housing	8	15,517	41	347	49	15,864
Community Services	31	47,352	326	988	357	48,340
Economic Development	1	233	62	116	63	349
Revitalization and Stabilization	7	2,633	0	0	7	2,633
Total	47	65,736	429	1,451	476	67,186

As reflected in the table above, the bank had a total of 47 qualified community development investments, totaling \$65.7 million during the review period. A substantial majority of the bank's qualified investments were made to organizations that provide services which meet the definition of community development. In addition, the bank made 429 qualified donations during the review period totaling \$1.5 million. The majority of these donations were likewise made to qualified community service organizations. The bank made occasional use of complex investments and donations to support community development initiatives.

Investments inside the bank's assessment areas made up 42 of the 47 total investments and totaled \$57.4 million. Additionally, all of the bank's 429 donations, totaling \$1.5 million, were made inside the bank's assessment areas. The bank's total community development investments and donations, by dollar amount, during this review period fell approximately 0.2%, since the previous review period. This reflects a steady level of community development investment and donation performance.

The bank made investments in mortgage-backed securities (MBSs) targeted to low- or moderate-income geographies or borrowers, school bonds for districts where greater than 50% of students qualify for free or reduced price lunches, and general obligation bonds benefitting LMI individuals. During the review period, the bank also purchased obligations targeted to the improvement of critical infrastructure in distressed geographies. These obligations provided funds used for repairs and expansions of water and sewer systems in the cities of Canadian and Lockney, in the bank's delineated assessment areas.

Donations made during the review period were made to community service organizations, organizations working in affordable housing, and several organizations providing economic development services. These include donations to Small Business Development Centers, Hispanic Chambers of Commerce, and donations made to the Amarillo Area Foundation. The Amarillo Area Foundation used donations made by the

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bank during the review period to support efforts to provide housing to homeless individuals and families, as well as to support the PATH program, which supports small business development in underserved communities.

The bank made an excellent level of community development investments and donations in the Amarillo Assessment Area during the review period. In the bank's Northern Panhandle Assessment Area, the bank made a relatively high level of qualified community development investments and donations. The bank's performance in limited-scope assessment areas was consistent with full-scope assessment area community development investments and donations.

Additionally, since the bank has an excellent record of being responsive to community development needs and opportunities in its assessment areas, activities within the bank's statewide area were given consideration. The bank made a relatively large and complex investment in the Community Development Financial Institution Fund (CDFI Fund) Bank Enterprise Award Program (BEA Program). Though not expressly located within the bank's assessment areas, the CDFI Fund works to generate economic growth and opportunity in some of the nation's most distressed communities. In addition to the CDFI Fund's work, the bank's investment in the BEA Program, specifically, extends the impact of the bank's investment by encouraging other financial institutions to increase their investments and support in development financing and service activities in the most economically distressed communities.

Service Test

The bank's overall Service Test performance is Outstanding. The bank's service delivery systems are readily accessible to all portions of the bank's assessment areas. Business hours and banking services are reasonable and do not vary in a way which inconveniences the assessment areas, particularly LMI geographies and individuals. The bank's record of opening and closing branches has not adversely affected access of its delivery systems. Additionally, the bank is a leader in providing community development services. The bank's performance is excellent in both of the bank's full-scope assessment areas. In each of the bank's five limited-scope assessment areas, the bank's performance is good. When assigning the overall Service Test rating, significant consideration was given to the bank's leadership in providing community development services.

Retail Services

The bank's delivery systems are readily accessible throughout the bank's assessment area geographies and to individuals of different income levels. Including the bank's main office, the bank operates 35 total locations, four of which are located in low- or moderate-income census tracts. This includes one branch within the Amarillo Assessment Area located in a low-income census tract as well as two Amarillo Assessment Area branches and one Northern Panhandle Non-MSA Assessment Area branch located in moderate-

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income census tracts. Four of the bank's branches in the Northern Panhandle Non-MSA Assessment Area are located in census tracts which were designated as underserved nonmetropolitan middle-income geographies at some point during the review period, this represents 40% of the bank's branches in this assessment area. In 2016, the bank's Higgins, Shamrock, and Texline branches were located within census tracts designated as remote rural underserved middle-income census tracts. In 2017 and 2018, the Shamrock and Stratford branches were in tracts with this designation.

In addition, 23, or 23.2% of the bank's ATMs are located within low- or moderate-income census tracts. This includes 19 ATMs in low- or moderate-income census tracts in the bank's Amarillo Assessment Area, and one ATM in low- or moderate-income census tracts in each of the bank's Deaf Smith, Lubbock, Northern Panhandle Non-MSA, and Southern Panhandle Non-MSA Assessment Areas. The bank's ATMs are located at the bank's branches, in grocery stores, and in convenience stores. Approximately 3.0% of the ATMs are in low-income census tracts, 20.2% in moderate-income census tracts, 43.5% in middle-income census tracts, and 33.3% in upper-income tracts. In addition to the bank's ATMs, the bank has an agreement with MoneyPass, allowing bank customers to use any of the approximately 25,000 MoneyPass network ATMs for free.

Since the previous examination, the bank closed two branches and opened two others. None of these branches were located in low- or moderate-income census tracts. All opened and closed branches were located within upper-income census tracts. Both of the branches which were closed were located in the bank's Lubbock Assessment Area. One of the new branches is in the same assessment area, directly between the two closed locations. As this new branch is less than two miles from each of the closed branches, the changes in bank locations in the Lubbock Assessment Area did not adversely affect the accessibility of its delivery systems. Further, the bank's second new location is located within an upper-income census tract in the Dallas-Fort Worth Assessment Area and did not adversely impact the accessibility of bank delivery systems.

Additionally, the bank opened 18 new cash only ATMs and one loan production office during the review period. Two of the new ATMs (11.1%) and the loan production office are located within moderate-income census tracts. During the review period, the bank also removed two ATMs, one located within a moderate-income census tract and the other located in an upper-income tract. This activity did not adversely affect the accessibility of its delivery systems, particularly to LMI individuals or geographies.

Business hours and banking services are reasonable and do not vary in a way that inconveniences LMI individuals or geographies. Hours of operation differ by branch location but are considered responsive to the banking needs of the communities served. Bank management stated that management assesses the needs of their communities through outreach efforts with individual residents, businesses, community organizations, and the bank's group of advisors from each assessment area to determine the business hours that will best serve each individual community. In less densely populated areas, transaction volume does not support extended hours and in these cases lobbies typically

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open at 9:00 a.m. and close at 3:00 p.m. or 4:00 p.m. Monday through Thursday. In some cases, these branches have extended Friday lobby hours remaining open until 5 or 6 p.m. Most of the bank's branches include motor banking services which open as early as 7:30 a.m. Monday through Friday and in more densely populated areas, close as late as 6:00 p.m. On Saturday, all motor banks close by 12:00 p.m. The majority of the institution's motor banks are open on Saturdays from 9:00 a.m. to noon.

The following table details the distribution of the bank's retail branch delivery system:

Retail Locations			
Name Address	Tract Income Level County	Lobby Hours	Drive-thru Hours
Home Office 100 East Main Happy, Texas 79042	9502.00 Middle Swisher	Mon. - Fri. 9 am - 4 pm	N/A
Abilene Branch One Village Drive, Ste 100 Abilene, Texas 79606	0128.01 Middle Taylor	Mon. - Thurs. 9 am - 4 pm Fri.: 9 am - 5 pm	Mon. - Thurs. 8 am - 5 pm Fri.: 8 am - 6 pm
Downtown Branch 701 South Taylor Amarillo, Texas 79101	0154.00 Moderate Potter	Mon. - Fri. 9 am - 4 pm	N/A
Bell Branch 3401 Bell Amarillo, Texas 79109	0212.00 Upper Randall	Mon. - Thurs. 9 am - 4 pm Fri.: 9 am - 6 pm	Mon. - Fri. 7:30 am - 6 pm Sat.: 9 am - 12 pm
Coulter Branch 5100 South Coulter Amarillo, Texas 79119	0216.09 Upper Randall	Mon. - Thurs. 9 am - 4 pm Fri.: 9 am - 6 pm Sat: 9 am - 12 pm	Mon. - Fri. 7:30 am - 6 pm Sat.: 9 am - 12 pm
Georgia Branch 2614 South Georgia Street Amarillo, Texas 79109	0103.00 Low Potter	Mon. - Thurs. 9 am - 4 pm Fri.: 9 am - 6 pm Sat: 9 am - 12 pm	Mon. - Fri. 7:30 am - 6 pm Sat.: 9 am - 12 pm
Soncy Branch 3423 Soncy Amarillo, Texas 79119	0216.04 Upper Randall	Mon. - Thurs. 9 am - 4 pm Fri.: 9 am - 6 pm	Mon.-Fri. 7:30 am - 6 pm Sat.: 9 am - 12 pm
Tascosa Branch 500 Tascosa Road Amarillo, Texas 79159	0133.00 Upper Potter	Mon. - Thurs. 9 am - 4 pm Fri.: 9 am - 6 pm Sat: 9 am - 12 pm	Mon. - Fri. 7:30 am - 6 pm Sat.: 9 am - 12 pm
Teckla Branch 4214 SW 45 th Ave Amarillo, Texas 79109	0212.00 Upper Randall	Mon. - Thurs. 9 am - 4 pm Fri.: 9 am - 6 pm	Mon. - Fri. 7:30 am - 6 pm Sat.: 9 am - 12 pm
Western Branch 5050 South Western Amarillo, Texas 79114	0213.00 Middle Randall	Mon. - Thurs. 9 am - 4 pm Fri.: 9 am - 6 pm Sat: 9 am - 12 pm	Mon. - Fri. 7:30 am - 6 pm Sat.: 9 am - 12 pm
Express Branch 1000 South Buchanan Amarillo, Texas 79101	0154.00 Moderate Potter	Mon. - Fri. 9 am - 4 pm	Mon. - Fri. 7:30 am - 6 pm
Canyon Branch 1908 4 th Avenue Canyon, Texas 79015	0218.01 Middle Randall	Mon. - Thurs. 9 am - 3 pm Fri.: 9 am - 6 pm	Mon. - Fri. 7:30 am - 6 pm Sat.: 9 am - 12 pm

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Retail Locations			
Name Address	Tract Income Level County	Lobby Hours	Drive-thru Hours
Panhandle Branch 201 Euclid Street Panhandle, Texas 79068	9502.00 Upper Carson	Mon. - Thurs. 9 am - 2 pm Fri.: 9 am - 6 pm	Mon. - Fri. 8 am - 6 pm Sat.: 9 am - 12 pm
Addison Branch 16633 North Dallas Parkway Suite 350 Addison, Texas 75001	0136.16 Middle Dallas	Mon. - Fri. 9 am - 5 pm	N/A
Watters Creek Branch 700 Central Expressway South Suite 120 Allen, Texas 75013	0315.05 Upper Collin	Mon. - Fri. 9 am - 5 pm	N/A
Fort Worth Branch 2525 Ridgmar Boulevard Suite 300 Fort Worth, Texas 76107	1230.00 Upper Tarrant	Mon. - Fri. 9 am - 5 pm	Mon. - Fri. 9 am - 5 pm
Bedford Branch 1901 Central Dr. 2 nd Floor Suite 300 Bedford, Texas 76021	1136.29 Upper Tarrant	Mon. - Fri. 9 am - 5 pm	N/A
98th Street Branch 4411 98 th Street Suite 100 Lubbock, Texas 79424	0105.09 Upper Lubbock	Mon. - Fri. 9 am - 4 pm	Mon. - Fri. 8 am - 6 pm Sat.: 9 am - 12 pm
19th Street Branch 4402 19 th Street Lubbock, Texas 79407	0004.03 Upper Lubbock	Mon. - Fri. 9 am - 4 pm	N/A
Borger Branch 1431 West Wilson Borger, Texas 79007	9509.00 Upper Hutchinson	Mon-Wed, Fri 9 am - 3 pm Thurs. 9 am - 6 pm	Mon. - Fri. 7:30 am - 6 pm Sat.: 9 am - 12 pm
Canadian Branch 200 Main Street Canadian, Texas 79014	9503.00 Upper Hemphill	Mon. - Fri. 9 am - 3 pm	Mon. - Fri. 8 am - 4 pm
Dalhart Branch 312 East 2 nd Street Dalhart, Texas 79022	9503.00 Moderate Dallam	Mon. - Fri. 9 am - 4 pm	Mon. - Thurs. 8 am - 5 pm Fri.: 8 am - 6 pm
Dumas Branch 800 South Dumas Avenue Dumas, Texas 79029	9504.00 Middle Moore	Mon. - Thurs. 9 am - 3 pm Fri.: 9 am - 6 pm	Mon. - Fri. 8 am - 6 pm Sat.: 9 am - 12 pm
Floydada Branch 105 South Wall Street Floydada, Texas 79235	9506.00 Middle Floyd	Mon. - Fri. 9 am - 3 pm	Mon. - Fri. 9 am - 3 pm
Hereford Branch 110 North 25 Mile Avenue Hereford, Texas 79045	9504.00 Middle Deaf Smith	Mon. - Thurs. 9 am - 4 pm Fri.: 9 am - 6 pm	Mon. - Fri. 8 am - 6 pm

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Retail Locations			
Name Address	Tract Income Level County	Lobby Hours	Drive-thru Hours
Higgins Branch 21 North Main Street Higgins, Texas 79046	9503.00 Upper Lipscomb	Mon. - Fri. 9 am - 3 pm	Mon. - Fri. 9 am - 3 pm
Lockney Branch 201 North Main Lockney, Texas 79241	9505.00 Middle Floyd	Mon. - Fri. 9 am - 3 pm	Mon. - Fri. 9 am - 4 pm
Olton Branch 612 Main Olton, Texas 79064	9501.00 Middle Lamb	Mon. - Fri. 9 am - 3 pm	Mon. - Fri. 9 am - 3 pm
Pampa Branch 1125 North Hobart Street Pampa, Texas 79065	9504.00 Middle Gray	Mon. - Fri. 9 am - 4 pm	Mon. - Fri. 8 am - 6 pm Sat.: 9 am - 12 pm
Plainview Branch 3110 Olton Road Plainview, Texas 79072	9503.00 Upper Hale	Mon. - Fri. 9 am - 4 pm	Mon. - Fri. 8 am - 6 pm Sat.: 9 am - 12 pm
Shamrock Branch 711 North Main Street Shamrock, Texas 79079	9503.00 Middle Wheeler	Mon. - Fri. 9 am - 3 pm	Mon. - Fri. 9 am - 4 pm
Silverton Branch 500 Main Silverton, Texas 79257	9502.00 Middle Briscoe	Mon. - Fri. 9 am - 3 pm	N/A
Sunray Branch 416 Main Street Sunray, Texas 79086	9501.00 Middle Moore	Mon. - Thurs. 9 am - 4 pm Fri.: 9 am - 6 pm	Mon. - Thurs. 8 am - 4:30 pm Fri.: 8 am - 6 pm
Stratford Branch 100 North Main Stratford, Texas 79084	9502.00 Middle Sherman	Mon. -Thurs. 8:30 am - 4:30 pm Fri.: 8:30 am - 5:30 pm	Mon. - Thurs. 7:45 am - 4:30 pm Fri.: 7:45 am - 5:30 pm
Texline Branch 111 North 2 nd Street Texline, Texas 79087	9501.00 Upper Dallam	Mon. - Fri. 9 am - 3 pm	Mon. - Fri. 8 am - 5 pm

The bank also provides a wide range of banking activities to be performed outside of business hours through alternate delivery systems which are typically provided at no cost to consumers. These systems include mobile access, online banking, bank by telephone and mail, night deposit boxes, and text banking. The bank's mobile application allows customers access to account information including balances and transaction activity and to deposit checks anytime, anywhere from the mobile application using the phone's camera. Online banking includes account access 24/7 for inquiry, bill payment, account transfers, stop payments, order checks, and notification alerts. In addition, the bank provides direct deposit, preauthorized withdrawals, ATM transfers and withdrawals, point-of-sale transactions, text message banking, scheduled transfers, internal automatic debits for loan payments, ACH origination, overdraft protection, and safe deposit boxes. Since the previous examination, the bank has also implemented Apple Pay, Samsung Pay, and Google Pay to provide consumers with additional banking services.

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The bank offers no- and low-cost deposit account options. Happy Checking accounts are the bank's most popular deposit account option. This account charges no maintenance fee and offers free electronic statements. The account can be opened with a minimum deposit of \$100 and requires no ongoing minimum balance. The bank also offers Kid's Bank, Happy Savings, Happy Money Market, and various other deposit and savings accounts. Services do not vary in a way that inconveniences any of the bank's assessment areas, particularly LMI geographies and/or individuals. All of the bank's products and services are available at any branch location throughout the bank's delineated assessment areas.

Community Development Services

The bank is is a leader in providing community development services which benefit its assessment areas. The bank has an excellent level of providing community development services and is often in a leadership position.

Community Development Services		
Purpose	Number	Hours
Affordable Housing	254	390
Community Services	2,039	3,635
Economic Development	377	812
Revitalize and Stabilize	48	124
Total	2,717	4,961

As reflected in the table above, bank officers and employees served numerous community development organizations in various capacities, totaling approximately 4,961 service hours during the review period. This represents an increase of 6.6% since the previous examination. A substantial majority of the bank's community development service hours were provided to organizations that provide services which meet the definition of community development. Officers and employees provided financial services expertise that benefited organizations within the community and provided services targeted to LMI individuals. In most cases, bank staff served in leadership roles, sometimes as board members or finance committee members.

The bank is regularly involved in providing unique community development services including financial literacy education, such as the Kid's Bank program. The Kid's Bank program is set up at various elementary schools in the bank's assessment areas where the majority of students are eligible for the free or reduced-price lunch. The program promotes savings and provides valuable experiences to participants such as job interviews, bank operations, and customer service skills.

The bank's community development service performance was excellent in the full-scope Amarillo Assessment Area, and the limited-scope Dallas-Fort Worth Assessment Area. The bank's community development service performance during the review period was good in the full-scope Northern Panhandle Non-MSA Assessment Area, as well as in the

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remaining limited-scope assessment areas; Abilene, Deaf Smith, Lubbock, and Southern Panhandle Non-MSA.

Fair Lending or Other Illegal Credit Practices Review

No evidence of discriminatory or other illegal credit practices inconsistent with helping to meet community credit needs was identified. The bank is in compliance with the substantive provisions of the anti-discrimination laws and regulations. Established policies and procedures are designed to ensure ongoing compliance with applicable laws and regulations.

AMARILLO ASSESSMENT AREA

METROPOLITAN AREAS (Full Scope Review)

Description of Operations in Amarillo Assessment Area

The Amarillo Assessment Area includes Potter, Carson and Randall counties. These counties, along with Armstrong and Oldham counties, which are not included in the bank's delineated assessment area, make up the Amarillo, TX Metropolitan Statistical Area (MSA), located near the middle of the Texas Panhandle.

According to the most recent US Census estimates, the population of the Amarillo assessment area is 261,924. Although two of the three counties within the assessment area saw slight decreases in population between 2010 and 2018, the overall population of the assessment area grew 5.6% since the 2010 census. The table below shows the assessment area population by county.

County	2018 Population Estimate	% Increase Since 2010	Major Municipalities
Potter	119,648	-1.2%	Amarillo
Carson	6,005	-2.9%	Panhandle
Randall	136,271	12.9%	Amarillo, Canyon

The city of Amarillo sits on the county line between Potter and Randall Counties. As the city has grown steadily over the past decade, a significant portion of the expansion has been southward, into Randall County and away from Potter County. This accounts for the steady increase in population in Randall County as well as the slight decrease in Potter County.

According to 2017 data, there are a total of 65 census tracts in the Amarillo Assessment Area; of which, three (4.6%) are designated as low-income, 19 (29.2%) are moderate-income, 22 (33.8%) are middle-income, 20 (30.8%) are upper-income, and one (1.5%) as unknown-income. While the bank does not take the entire Amarillo, TX MSA as its assessment area, the three counties delineated by the bank include 100% of the LMI census tracts in the MSA. The majority of LMI census tracts in the assessment area are located in Potter County, on the northern and eastern sides of the city of Amarillo.

As of December 31, 2018 the bank operated 11 branches in the assessment area representing 31.4% of its branches. There is one branch located in a low-income census tract, two branches in moderate-income census tracts, two middle-income census tracts,

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and six branches in upper-income census tracts. The bank operates two loan production offices in the assessment area, one of which is located in a moderate-income census tract and the other is located within an upper-income tract.

According to the FDIC, as of June 30, 2018, the bank had \$1.3 billion in deposits in this assessment area representing 50.0% of the bank's total deposits. This represents a deposit market share of 19.1%, which ranks second among all FDIC insured deposits that located in the assessment area. Amarillo National Bank holds the largest deposit share at 47.7%, followed by Bank of America, N.A., at 8.7%, and First Bank Southwest, at 6.6%. Many of the bank's competitors are statewide and multi-regional banks, but competition does not appear to have adversely affected the bank's ability to serve the credit needs of its assessment area, specifically in regards to small business lending.

For 2017, the most recently available data, there were 250 financial institutions that reported HMDA data in the assessment area. The bank ranked second in HMDA market share with 6.2% of the grand total of originations and purchases within the assessment area. Amarillo National Bank leads the market with 18.3% of the market share. For 2016, there were 254 financial institutions that reported HMDA data in the assessment area. The bank ranked second in HMDA market share with 6.9%. Amarillo National Bank led the market with 20.7% of the market share. Many of the financial institutions which reported HMDA data in the assessment area are multi-regional and national banks, though competition does not appear to adversely affect the bank's ability to meet the credit needs of this assessment area.

For 2017, the most recent year for which data was available, there were 78 financial institutions that reported CRA small business and small farm data in the assessment area. The bank ranked first in market share with 16.5%. Amarillo National Bank and American Express Bank FSB trail Happy State Bank with 16.3% and with 10.6% respectively of the market share. For 2016, there were 75 financial institutions that reported CRA small business and small farm data in the assessment area. The bank ranked first in market share with 16.8%. As with 2017 data, Amarillo National Bank and American Express Bank FSB trailed Happy State Bank in 2016 with 16.0% and with 10.8% respectively of the market share. Though many institutions reporting CRA small business and small farm lending in the area are multi-regional and national banks, Happy State Bank leads the market in making these types of loans.

Demographic Characteristics

Certain economic and demographic data is available for analysis for the Amarillo, TX MSA as a whole and not the specific assessment area. However, it is reasonable to believe that the data for the MSA provides a good representation of the assessment area's characteristics because the population of the assessment area includes 98.5% of the Amarillo MSA, and distribution of low-, moderate-, middle-, and upper-income families for the two areas is similar according to 2015 census data.

AMARILLO ASSESSMENT AREA

Income Characteristics

For purposes of classifying borrower income, this evaluation uses American Community Survey (ACS) 2015 data for the relevant area. The following chart reflects the estimated median family income for the years 2016 and 2017 for the Amarillo Assessment Area. It also provides a range of the estimated annual family income for each income category (low, moderate, middle, and upper). According to the 2017 Census, 12.0% of the families in the assessment area lived below the poverty level.

Amarillo, TX MSA Income Level	2016	2017
Median Income	\$63,200	\$65,200
Low-income	< \$31,600	< \$32,600
Moderate-income	\$31,600 - \$50,559	\$32,600 - \$52,159
Middle-income	\$50,560 - \$75,839	\$52,160 - \$78,239
Upper-income	≥ \$75,840	≥ \$78,240

The median family income reported in 2017 for the Amarillo, TX MSA of \$65,200, is higher than the reported average for the State of Texas of \$54,200. According to ACS data, there are approximately 62,766 families in the bank's Amarillo Assessment Area. Of these, 21.8% of the families are considered low-income, 16.9% moderate-income, 19.7% middle-income, and 41.5% upper-income. There are a slightly lower percentage of families living below the poverty level within the bank's assessment area, 12.0%, than Texas statewide average of 13.5%.

In 2016, the median family income for the Amarillo, TX MSA was \$63,200. According to ACS data, there are approximately 60,536 families in the bank's Amarillo Assessment Area. Of these, 22.6% of the families are considered low-income, 16.6% moderate-income, 20.3% middle-income, and 40.5% upper-income. In 2016, 12.0% of assessment area families were living below the poverty level.

Housing Characteristics

Of total housing in the assessment area, 58.1% of the units are classified as owner-occupied while 32.3% are classified as rental units and 9.6% of the available housing is vacant. Overall, 2.4% of the housing stock in the assessment area is in low-income tracts. In these census tracts, 23.5% of the housing units are owner-occupied, 55.7% are rental units, and 20.8% are vacant.

The median age of housing stock in low-income census tracts within the assessment area is 50 years and the median housing value for units located in these tracts in 2015 was \$47,236. By 2018, this number had fallen to \$43,125, which is an 8.7 % decrease. While housing prices fell in low-income census tracts between 2015 and 2018, overall housing values rose from \$108,039 in 2015 to \$122,605 in 2018, an increase of 13.5%. This is indicative of demand in low-income census tracts falling as the city of Amarillo expanded away from those geographies.

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Moderate-income tracts account for 28.0% of the housing stock in the assessment area. In these census tracts, 45.8% of the housing units are owner-occupied, 43.3% are rental units, and 10.9% are vacant. Approximately 45.4 % of families in moderate-income tracts within this assessment area report family incomes below the poverty level, which may make it difficult to qualify for a loan to purchase a home.

A large portion of the housing stock in the assessment area, at 35.5%, is in middle-income tracts. In these census tracts, 33.6% of the housing units are owner-occupied, 35.2% are rental units, and 9.7% are vacant. Approximately 34.0% of the housing stock in the assessment area is in upper-income tracts. In these census tracts, 43.2% of the housing units are owner-occupied, 18.7% are rental units, and 7.7% are vacant.

Employment and Economic Conditions

The national average unemployment rates for 2016 and 2017 were 4.9% and 4.4%, respectively. During the same period, the statewide unemployment rate for Texas was 4.6% and 4.3%. Unemployment rates for each of the three counties in the Amarillo Assessment Area were lower than the state and the national averages. According to 2016 Bureau of Labor Statistics (BLS) data, the unemployment rates for Carson, Potter, and Randall counties was 3.3%, 3.3%, and 2.9%, respectively. By 2018, these rates had fallen to 2.8% in Carson County, 2.9% in Potter County, and 2.6% in Randall County.

The following chart shows unemployment rates relevant to the assessment area for 2016, 2017 and 2018.

Annual Average Unemployment Rate			
Amarillo AA	2016	2017	2018
Carson County	3.3	3.2	2.8
Potter County	3.3	3.2	2.9
Randall County	2.9	2.8	2.6
Assessment Area	3.1	3.0	2.7
State of Texas	4.6	4.3	3.9
United States	4.9	4.4	3.9

The largest employers in the assessment area are the Amarillo Independent School District, Tyson Foods, Inc., CNS Pantex, and Baptist St. Anthony's Health Care Systems, each employing more than 2,500 people in the area.

Community Contacts and Community Development Opportunities

As part of this evaluation of the Amarillo Assessment Area, examiners made contact with two individuals from area non-profit organizations. The first is involved in economic

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development through philanthropic activities and, the second provides consulting and training in the assessment area, focusing on small businesses. The contacts highlighted the culture of the Amarillo area, which places an emphasis on small, local businesses over larger national chains. Contacts discussed a noted increase in the past decade in the number of start-up and very small businesses related to food, capitalizing on the uptick in interest in farmers' market-type avenues of sales. With respect to economic development, one contact described a recent initiative which pairs very small business owners with mentors in the community who are familiar with the needs, especially financial needs, of small businesses. Additionally, it was articulated that qualified small business owners have not had difficulty obtaining necessary credit, especially from local financial institutions. Both contacts spoke highly of the commitment of local financial institutions in general to businesses in the area and each also spoke highly of Happy State Bank in particular with respect to the bank's involvement in the community.

Key Assessment Area Demographics

The following table details selected characteristics of the assessment area.

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Amarillo Assessment Area 2016 AA Demographics								
Income Categories	Tract Distribution		Families By Tract Income		Families < Poverty Level as a % of Families by Tract		Families By Family Income	
	#	%	#	%	#	%	#	%
Low-Income	10	15.4	6,061	10.0	2,408	39.7	13,667	22.6
Moderate-Income	11	16.9	10,353	17.1	2,095	20.2	10,065	16.6
Middle-Income	24	36.9	23,993	39.6	2,209	9.2	12,277	20.3
Upper-Income	19	29.2	20,129	33.3	536	2.7	24,527	40.5
Unknown-Income	1	1.5	0	0.0	0	0.0	0	0.0
Total AA	65	100.0	60,536	100.0	7,248	12.0	60,536	100.0
	Housing Units By Tract	Housing Type By Tract						
		Owner-Occupied			Rental		Vacant	
		#	% By Tract	% By Unit	#	% By Unit	#	% By Unit
Low-Income	11,882	4,292	7.3	36.1	5,746	48.4	1,844	15.5
Moderate-Income	17,229	8,948	15.2	51.9	6,514	37.8	1,767	10.3
Middle-Income	40,479	23,554	40.0	58.2	12,733	31.5	4,192	10.4
Upper-Income	30,326	22,130	37.6	73.0	5,938	19.6	2,258	7.4
Unknown-Income	0	0	0.0	0.0	0	0.0	0	0.0
Total AA	99,916	58,924	100.0	59.0	30,931	31.0	10,061	10.1
	Total Businesses by Tract		Businesses By Tract & Revenue Size					
			Less Than or = \$1 Million		Over \$1 Million		Revenue Not Reported	
			#	%	#	%	#	%
Low-Income	2,011	18.7	1,726	17.5	272	32.6	13	16.7
Moderate-Income	1,082	10.1	987	10.0	91	10.9	4	5.1
Middle-Income	3,891	36.2	3,573	36.3	291	34.9	27	34.6
Upper-Income	3,753	34.9	3,544	36.0	175	21.0	34	43.6
Unknown-Income	14	0.1	8	0.1	6	0.7	0	0.0
Total AA	10,751	100.0	9,838	100.0	835	100.0	78	100.0
Percent of Total Businesses:			91.5		7.8		0.7	
	Total Farms by Tract		Farms By Tract & Revenue Size					
			Less Than or = \$1 Million		Over \$1 Million		Revenue Not Reported	
			#	%	#	%	#	%
Low-Income	40	9.5	29	7.3	11	47.8	0	0.0
Moderate-Income	3	0.7	3	0.8	0	0.0	0	0.0
Middle-Income	150	35.6	143	35.9	7	30.4	0	0.0
Upper-Income	228	54.2	223	56.0	5	21.7	0	0.0
Unknown-Income	0	0.0	0	0.0	0	0.0	0	0.0
Total AA	421	100.0	398	100.0	23	100.0	0	0.0
Percent of Total Farms:			94.5		5.5		0.0	

Based on 2016 Dun & Bradstreet information according to 2010 ACS.

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Amarillo Assessment Area 2017 AA Demographics								
Income Categories	Tract Distribution		Families By Tract Income		Families < Poverty Level as a % of Families by Tract		Families By Family Income	
	#	%	#	%	#	%	#	%
Low-Income	3	4.6	1,189	1.9	437	36.8	13,672	21.8
Moderate-Income	19	29.2	16,627	26.5	4,118	24.8	10,628	16.9
Middle-Income	22	33.8	21,024	33.5	2,250	10.7	12,396	19.7
Upper-Income	20	30.8	23,926	38.1	709	3.0	26,070	41.5
Unknown-Income	1	1.5	0	0.0	0	0.0	0	0.0
Total AA	65	100.0	62,766	100.0	7,514	12.0	62,766	100.0
	Housing Units By Tract	Housing Type By Tract						
		Owner-Occupied			Rental		Vacant	
		#	% By Tract	% By Unit	#	% By Unit	#	% By Unit
Low-Income	2,487	585	1.0	23.5	1,384	55.6	518	20.8
Moderate-Income	29,275	13,415	22.2	45.8	12,666	43.3	3,194	10.9
Middle-Income	37,002	20,374	33.6	55.1	13,037	35.2	3,591	9.7
Upper-Income	35,552	26,184	43.2	73.6	6,645	18.7	2,723	7.7
Unknown-Income	0	0	0.0	0.0	0	0.0	0	0.0
Total AA	104,316	60,558	100.0	58.1	33,732	32.3	10,026	9.6
	Total Businesses by Tract		Businesses By Tract & Revenue Size					
			Less Than or = \$1 Million		Over \$1 Million		Revenue Not Reported	
			#	%	#	%	#	%
Low-Income	551	5.8	469	5.5	80	9.7	2	2.8
Moderate-Income	2,345	24.8	2,043	23.9	288	35.1	14	19.7
Middle-Income	2,995	31.7	2,724	31.9	252	30.7	19	26.8
Upper-Income	3,539	37.5	3,309	38.7	194	23.6	36	50.7
Unknown-Income	13	0.1	6	0.1	7	0.9	0	0.0
Total AA	9,443	100.0	8,551	100.0	821	100.0	71	100.0
Percent of Total Businesses:			90.6		8.7		0.8	
	Total Farms by Tract		Farms By Tract & Revenue Size					
			Less Than or = \$1 Million		Over \$1 Million		Revenue Not Reported	
			#	%	#	%	#	%
Low-Income	10	2.8	6	1.8	4	18.2	0	0.0
Moderate-Income	32	8.9	25	7.4	7	31.8	0	0.0
Middle-Income	85	23.7	80	23.7	5	22.7	0	0.0
Upper-Income	232	64.6	226	67.1	6	27.3	0	0.0
Unknown-Income	0	0.0	0	0.0	0	0.0	0	0.0
Total AA	359	100.0	337	100.0	22	100.0	0	0.0
Percent of Total Farms:			93.9		6.1		0.0	

Based on 2017 Dun & Bradstreet information according to 2015 ACS.

Conclusions With Respect to Performance Tests

Lending Test

The bank's lending performance in the Amarillo Assessment Area is good. Lending activity reflects excellent responsiveness to assessment area credit needs. The geographic distribution of loans reflects adequate penetration throughout the assessment area. The bank's overall distribution of lending among borrowers is excellent, based upon adequate penetration among borrowers of different income levels and excellent penetration among businesses and farms of different revenue sizes. Additionally, the bank makes an adequate level of community development loans.

The bank is a small business, small farm, and HMDA lender. During the review period, the bank reported 1,481 small business loans compared to 407 small farm loans and 1,005 HMDA loans in the Amarillo Assessment Area. Out of the 254 and 250 HMDA lenders in the assessment area in 2016 and 2017, respectively, the bank ranked second both years. With regard to CRA small business and small farm loan originations, the bank ranked first out of the 75 and 78 CRA lenders in the assessment area in 2016 and 2017, respectively. This level of lending reflect excellent responsiveness to the credit needs of the assessment area.

As the bank originated more small business loans than HMDA or small farm loans during the review period, small business lending was given more weight than HMDA lending in determining the bank's Lending Test rating in the assessment area.

The bank makes use of flexible lending programs throughout all assessment areas, including the bank's Amarillo Assessment Area, particularly for home mortgage loans to LMI borrowers. During the review period, the bank originated loans through FHA, VA, SBA, and USDA Rural Development loan programs.

Details of the bank's mortgage, small business, and small farm lending and information regarding lending by peers can be found in Appendices F.

Lending to Borrowers of Different Income Levels and Businesses of Different Sizes

The bank's distribution of lending to borrowers reflects excellent penetration, including adequate penetration among individuals of different income levels (including low- and moderate-income) and excellent penetration among businesses and farms of different revenue sizes. In both review years, the bank's distribution of HMDA loans to LMI borrowers was substantially similar aggregate lenders. However, during both 2016 and 2017, the bank far outperformed aggregate lenders in originations of both small business and small farm loans to businesses and farms with revenues of \$1 million or less. The distribution of the remainder of bank lending to middle- and upper-income borrowers did not affect conclusions about the bank's performance considering its lending to LMI borrowers.

HMDA Lending

HMDA lending by borrower income in the assessment area is considered adequate when compared to demographic characteristics of the community, as well as the performance of aggregate HMDA lenders with loan originations or purchases in the assessment area. Home purchase loans were given the most weight in this analysis as this product constituted the majority of the bank's HMDA lending. Overall, the bank's lending to LMI borrowers was substantially similar to aggregate lenders during the review period.

The bank's HMDA lending to low-income borrowers is adequate. In 2016, the bank originated 4.6% (1.7% by dollar volume) of its total HMDA loans to low-income borrowers, which was less than, but comparable to the 5.2% (2.3% by dollar) of total HMDA loans originated by aggregate lenders to low-income borrowers. During this year, low-income families made up 22.6% of all assessment area families. In 2017, the bank's originations to low-income borrowers fell slightly to 4.4% (1.4% by dollar) and remained slightly below aggregate lending to low-income borrowers, which represented 6.2% of total HMDA loans and 2.5% of the total dollar volume. Low-income families made up 21.8% of total families in the assessment area in 2017, meaning that both the bank's performance and aggregate lending was well below demographics.

Similarly, the bank's HMDA lending to moderate-income borrowers is adequate. In 2016, the bank originated 8.2% (4.0% by dollar volume) of its total HMDA-related loans to moderate-income borrowers, which was below the 13.0% of HMDA-related loans (8.2% by dollar) originated by aggregate HMDA lenders. In 2016, 16.6% of assessment area families were designated as moderate-income. The bank decreased the gap in 2017, originating 13.8% of HMDA-related loans (8.1% by dollar volume) to moderate-income borrowers as compared with the aggregate lenders' 15.1% of HMDA loans (9.5% by dollar) to moderate-income borrowers. Both the bank and the aggregate HMDA lenders fell below the demographics, with 16.9% of families in the assessment area in classified as moderate-income in 2017, according to available data.

Though the bank failed to match other lenders or assessment area demographics in either low- or moderate-income census tract HMDA-related lending during the sample period, the competition in the area and typically low demand for these types of loans as a result of limited home ownership by potential LMI borrowers help to explain the bank's numbers. Considering all of these factors, the bank's lending to LMI borrowers during the sample period is adequate.

Small Business Lending

Considering the bank's performance when compared to the aggregate, the borrower distribution of small business loans by revenue size of businesses is excellent.

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In 2016 and 2017, the bank originated approximately 73.0% and 72.3%, respectively, of loans to businesses with revenues of \$1 million or less. According to D&B data, 91.5% of assessment area businesses reported revenues of \$1 million or less in 2016, and in 2017, this fell to 90.6%. Although the bank's performance did not reach the level of assessment area demographics, the performance is excellent compared to aggregate lender performance. In 2016, aggregate CRA lenders reported 40.7% of originations to businesses with revenues of \$1 million or less, substantially below Happy State Bank's performance. In 2017, aggregate lenders were again far below the bank's performance, originating only 42.1% of loans to businesses with revenues of \$1 million or less.

Small Farm Lending

Considering the bank's performance when compared to the aggregate lenders, the borrower distribution of small farm loans by revenue size of farms is excellent. In 2016 and 2017, the bank originated 92.9% and 95.6% of loans to small farms, respectively. According to D&B data, 94.5% and 93.9% of all farms in the assessment area had gross annual revenues of \$1 million or less in 2016 and 2017, respectively. While the bank's lending to farms with gross annual revenues of \$1 million or less was lower than demographics in 2016, the bank was able to slightly outpace demographic data in 2017. For comparison, aggregate lenders originated 53.8% of loans to small farms in 2016, and 46.9% in 2017. Based on aggregate lending data for 2016 and 2017, the bank ranks first in number of originations of small farm loans and first in number of originations of small farm loans to farms with revenues of \$1 million or less.

Geographic Distribution of Loans

For this analysis, the geographic distribution of small business lending, small farm lending, and HMDA lending, including both originations and purchases, was compared with available demographic information. Performance context issues and aggregate lending data were taken into consideration. Considering all of these factors, the bank's geographic distribution of loans reflects adequate penetration throughout the assessment area. Loans were generally made in close proximity to the bank's branches and there were no conspicuous gaps or anomalies in the lending patterns.

The distribution of the remainder of bank lending in middle- and upper- income geographies did not affect conclusions about the bank's performance considering its lending in LMI geographies.

HMDA Loan Geographic Distribution

The geographic distribution of HMDA loans reflects adequate penetration throughout the assessment area. This was based on performance compared to demographics, taking into consideration the performance of the aggregate lenders. As home purchase loans make up the majority of the bank's HMDA lending, this product was given more weight than any other. Additionally, because the bank makes very few multifamily loans, this

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product is not a significant product line and was not analyzed separately. Lenders in the assessment area struggled to originate home purchase loans at a level comparable to the percentage of owner-occupied units in LMI tracts. Census tract re-designations took effect between the 2016 and 2017 data years. As a result, in 2016 the Amarillo Assessment Area had 10 census tracts which were designated as low-income (15.4% of total tracts). In 2017, this number fell to only three low-income census tracts (4.6% of total tracts.) In low-income census tracts 36.8% of families lived below poverty in 2017. During the same period, 24.8% of families in moderate-income census tracts lived below poverty. Overall, the bank's performance was slightly below the performance of aggregate lenders in both 2016 and 2017. Furthermore, the substantial majority of owner-occupied housing in the assessment area, approximately 76.8%, was located in middle- and upper-income geographies.

Home Purchase Lending

The distribution of home purchase loans in low-income census tracts is adequate for both 2016 and 2017. In 2016, the bank originated 0.5% of home purchase loans in low-income tracts. This is below the demographic data, with 7.3% of assessment area owner occupies units located in low-income tracts. However, the bank's performance is comparable to aggregate lenders, which originated 1.6% of home purchase loans in 2016 to low-income census tracts. As a relatively small number of owner-occupied units are located in these tracts, and approximately 39.7% of families in these tracts lived below poverty in 2016, demand for home purchase loans by qualified borrowers was likely low. In 2017, the bank originated no home purchase loans in low-income census tracts. While this is below the demographics, which indicate 1.0% of owner-occupied units are located in low-income census tracts, the bank's performance is adequate. During this year, aggregate lenders originated 0.3% of home purchase loans in low-income tracts. The very low level of home purchase originations in low-income census tracts during 2017 is indicative of very low demand; therefore, the bank's performance is adequate.

Distribution of home purchase loans in moderate-income census tracts is adequate in 2016 and good in 2017. In 2016, the bank originated 5.3% of home purchase loans to borrowers in moderate-income census tracts. This is materially below the 15.2% of owner occupied units located in moderate-income census tracts in 2016. However, the bank's performance is comparable to aggregate lenders which originated 8.0% of home purchase loans in these tracts. In 2017, the bank originated 11.4% of home purchase loans in census tracts designated as moderate-income. While this remains below demographics which indicate 22.2% of owner occupied units were in moderate-income census tracts, the bank's performance is slightly better than the performance of aggregate lenders. Aggregate lenders originated 10.7% of 2017 home purchase loans in moderate-income census tracts, below both the level of owner-occupied units in these tracts and the bank's level of performance.

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The distribution of the remainder of bank lending in middle- and upper- income geographies is also substantially similar to aggregate lenders and did not affect conclusions about the bank's performance considering its lending in LMI geographies.

Home Refinance Lending

The bank's distribution of home refinance loans in low-income census tracts is good in 2016 and 2017. In 2016, the bank originated 3.9% of home refinance loans to borrowers in low-income census tracts. This is below the level of owner-occupied units in these tracts (7.3% of owner-occupied units) but greater than the performance reported by aggregate lenders. In 2016, aggregate lenders originated 2.0% of home refinance loans in low-income census tracts. In 2017, the bank originated no home refinance loans to borrowers in low-income census tracts. This performance is expected as only 1.0% of owner-occupied housing units are in low-income census tracts and aggregate lenders originated only 0.2% of refinance loans in these tracts. Due to the percentage of families living below poverty in low-income census tract during both 2016 and 2017, demand for home refinance loans was limited, and both the bank and aggregate lenders struggled to originate this type of loans at levels comparable to demographic information.

Home refinance lending in moderate-income census tracts is adequate. During 2016, the bank originated four, or 5.2% of home refinance loans to borrowers in moderate-income census tracts. That year, aggregate lenders originated 7.7% of home refinance loans to borrowers in moderate-income census tracts. Both the bank and aggregate HMDA lenders were unable to originate home refinance loans at levels comparable to the 15.2% of owner-occupied units in moderate-income census tracts. In 2017, the bank originated 5.1% of home refinance loans to borrowers in moderate-income census tracts. This is below the performance of aggregate lenders, who originated 14.0% of home refinance loans in these tracts. In 2017, 22.2% of owner-occupied units were located in moderate-income census tracts; however area lenders were unable to originate home refinance loans at this level.

The distribution of the remainder of bank lending in middle- and upper- income geographies is also substantially similar to aggregate lenders and did not affect conclusions about the bank's performance considering its lending in LMI geographies.

Home Improvement Lending

The bank's level of home improvement loan originations in low-income census tracts is adequate for 2016 and good for 2017. The bank originated five home improvement loans in low-income census tracts in 2016, 6.9% of home improvement originations. Only 7.3% of owner-occupied units in the assessment area in 2016 were located in low-income census tracts, and 39.7% of families in low-income census tracts lived below poverty. Aggregate lenders in 2016 originated 9.0% of home improvement loans in low-income census tracts. In 2017, the bank originated no home improvement loans in low-income census tracts. However, this is appropriate as these tracts contained only 1.0% of owner-

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occupied units, resulting in low demand for HMDA loans. Aggregate lenders originated 1.5% of home improvement loans in low-income census tracts.

Home improvement lending in moderate-income census tracts is poor in 2016 and 2017. The bank originated just four home improvement loans in moderate-income census tracts, 5.6% of total home improvement loans in 2016. This is materially below the 15.2% of owner-occupied units located in moderate-income census tracts in 2016 and also significantly below aggregate lenders, which originated 20.2% of home improvement loans in moderate-income tracts in 2016. In 2017, the bank originated eight, or 10.8% of home improvement loans, to borrowers in moderate-income census tracts. This is significantly below both demographics (22.2% of owner-occupied units were in moderate-income tracts) and aggregate lenders, which originated 25.6% of home improvement loans to borrowers in moderate-income tracts.

The distribution of the remainder of bank lending in middle- and upper- income geographies is also substantially similar to aggregate lenders and did not affect conclusions about the bank's performance considering its lending in LMI geographies.

Small Business Loan Geographic Distribution

The geographic distribution of small business loans reflects adequate penetration throughout the assessment area. This was based on performance compared to demographics, taking into consideration the performance of the aggregate lenders.

The bank's small business lending in low-income census tracts in both 2016 and 2017 is adequate. During 2016, the bank originated 81, or 11.1% of small business loans to borrowers in low-income census tracts. The percentage of businesses in low-income census tracts in 2016 was 18.7%. While aggregate lenders originated 17.3% of small business loans in low-income census tracts, neither the bank nor aggregate lenders were able to match demographic data. In 2017, the bank originated 25, or 3.3%, of small business loans to borrowers in low-income census tracts. Due to the re-designation of census tract income levels before the 2017 data, the percentage of businesses in low-income census tracts fell to 5.8% in 2017. Aggregate lenders performed closer to demographics, originating 5.6% of small business loans in low-income census tracts. However, the performance of the bank and aggregate lenders is comparable in 2017.

The bank's small business lending in moderate-income census tracts in both 2016 and 2017 is adequate. In 2016, the bank originated 26, or 3.5% of small business loans to borrowers in moderate-income census tracts. This is below aggregate lenders, which originated 9.0% of small business loans in these tracts. In 2016, moderate-income census tracts housed 10.1% of businesses within the assessment area. In 2017, the bank originated 110, or 14.7% of small business loans to borrowers in moderate-income tracts. Again, this was below the percentage of businesses in these tracts (24.8% in 2017) and slightly below the level of aggregate lenders, which originated 21.2% of small business loans in these tracts.

The bank's small business lending in middle- and upper-income tracts was greater than the percentage of small businesses in these tracts. When compared to the aggregate by percentage, the bank originated more loans in middle- and upper-income tracts in both 2016 and 2017 than the aggregate.

Small Farm Loan Geographic Distribution

The geographic distribution of bank's small farm loans reflects adequate penetration throughout the assessment area. This was based on performance compared to demographics, taking into consideration the performance of the aggregate lenders.

The bank's small farm lending in low-income census tracts in both 2016 and 2017 is adequate. During 2016, the bank originated five small farm loans, or 2.2% of originations to borrowers in low-income census tracts. During this period, demographic data indicates that low-income census tracts were home to 40, or 9.5% of total assessment area farms. While aggregate lenders originated 8.9% of small farm loans in low-income census tracts, neither the bank nor aggregate lenders were able to outperform demographic data. In 2017, the bank originated no small farm loans to borrowers in low-income census tracts. This is reasonable as demographic changes resulted in these tracts containing only ten assessment area farms, or 2.8%, severely limiting lending opportunities. Aggregate lenders originated 0.7% of total small farm loans in low-income census tracts in 2017.

The bank's small farm lending in moderate-income census tracts in both 2016 and 2017 is adequate. In 2016, the bank originated one, or 0.4% of small farm loans to borrowers in moderate-income census tracts. While this number is very low, it is reasonable when comparing to aggregate lenders, which originated 1.6% of small farm loans, accounting for 0.3% by dollar volume, in these tracts. In 2016, moderate-income census tract in the assessment area contained only three, or 0.7% of assessment area farms, making lending opportunities very difficult to identify. In 2017, the bank originated five, or 2.7% of small farm loans to borrowers in moderate-income tracts. This was noticeably below aggregate lenders' performance, which originated 10.0% of small farm loans in these tracts. These tracts contained 8.9% of assessment area farms in 2017, slightly limiting opportunity and making bank performance reasonable.

In 2016, the bank's small farm lending in other census tracts was skewed toward middle-income census tracts. The bank originated 41.8% of small farm loans in middle-income census tracts, accounting for 42.3% by dollar volume of small farm loans. These tracts contained 35.6% of assessment area farms in 2016. The bank originated a greater volume of small farm loans to middle-income tracts than aggregate lenders which reported 22.3% by number and 18.4% by dollar to these tracts. In 2017, the bank's lending in middle-income tracts closely matched aggregate lender's performance, with both the bank and aggregate lenders originating 14.8% of small farm loans in middle-income tracts, which contained 23.7% of assessment area farms.

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The bank's small farm lending in upper-income tracts was comparable to the percentage of small farms in these tracts. When compared to the aggregate by percentage, the bank originated fewer loans in upper-income tracts in 2016 but more loans than aggregate in these tracts in 2017.

Community Development Lending

The bank makes an adequate level of community development loans in the assessment area. The bank originated three community development loans totaling \$10.2 million during the review period. The table below provides a breakdown of the types of community development loans the bank originated during the review period.

Community Development Lending		
Purpose	#	\$000s
Affordable Housing	2	5,239
Community Services	1	5,000
Economic Development	0	0
Revitalization and Stabilization	0	0
Totals	3	10,239

The majority of the bank's community development lending in the Amarillo Assessment Area were related to the provision of affordable housing, though the single largest origination qualified as a community service loan. This loan was to a low-income credit union which primarily lends to promote community development. A community contact in the bank's Amarillo Assessment Area mentioned the need for affordable housing, and bank management has noted that it is a concern in the area. The bank's commitment to making qualified community development loans shows good responsiveness to meeting community needs.

Investment Test

The Investment Test performance is excellent. The bank has an excellent level of qualified community development investments, grants, and donations, particularly those not routinely provided by private investors and is often in a leadership position. The bank's investments during the review period were focused on affordable housing and community service. Several of the bank's investments were in municipal bonds in the Amarillo Independent School district where more than 65% of students qualify for free or reduced price lunch. In addition, \$13 million was invested in mortgage backed securities which target housing for LMI individuals. The purchase of these securities addresses affordable housing needs and reflects a good level of responsiveness to community development needs identified by bank management.

Qualified donations for the review period totaled approximately \$913 thousand. Donations were made to multiple organizations that provide community development

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activities, economic development, and affordable housing services. Examples include donations to the Amarillo Hispanic Chamber of Commerce, Snack Pack 4 Kids which feeds LMI children, and the Wesley Community Center that provides services to LMI individuals. The bank also made several donations to the Amarillo Area Foundation, with whom the bank partners to provide support to LMI individuals and small businesses in these geographies. The bank exhibited flexibility in partnering with the organization to generate opportunities to donate to small businesses in LMI census tracts in the assessment area.

The total amount of investments, at \$24.2 million, has increased by \$21.7 million (more than 800%) from the previous evaluation. The \$21.7 million increase in dollar value is spread across seven investments. Qualified donations made by the bank during the review period also increased since the previous evaluation, by 60.9%.

Community Development Investments						
Purpose	Current Period Investments		Donations		Total	
	#	\$000s	#	\$000s	#	\$000s
Affordable Housing	6	13,314	28	324	29	2,543
Community Services	4	10,871	144	494	148	11,365
Economic Development	0	0	31	95	31	95
Revitalization and Stabilization	0	0	0	0	0	0
Total	10	24,185	203	913	213	25,098

Service Test

The bank's Service Test performance in the Amarillo Assessment Area is excellent. Delivery systems are readily accessible to all portions of the assessment area. Its retail and community development services reflect excellent responsiveness to the needs of the assessment area.

Retail Services

The bank's delivery systems are readily accessible to the bank's geographies and individuals of different income levels in its assessment area. The distribution of the bank's 11 branch offices and 51 ATMs as of March 31, 2019, was compared to the distribution of households and businesses among the tract categories within the assessment area. The table below summarizes the bank's retail locations in the Amarillo Assessment Area.

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Tract Income	% of Geographies	% of Population	Branches		Cash Only ATMS	
			#	%	#	%
Low	4.6	2.1	1	9.0	3	5.8
Moderate	29.2	28.7	2	18.0	16	31.4
Middle	33.8	35.9	2	18.0	16	31.4
Upper	30.8	33.3	6	55.0	16	31.4
Unknown	1.5	0.0	0	0.0	0	0.0
Total	100.0	100.0	11	100.0	51	100.0

In addition to the three branches and 19 ATMs in low-and moderate-income geographies, the bank opened a loan production office in a moderate-income tract during the review period. Further, two of the bank's branches in upper-income census tracts and one of the bank's branches located in a moderate-income tract are each within one mile of a moderate-income census tract. The majority of the LMI census tracts within the bank's assessment area are clustered together and the bank can reasonably serve these geographies. Other than the loan production office, the bank did not open or close any branches in the assessment area during the review period. As such, the bank's record of opening or closing branches has not adversely affected the accessibility of its delivery systems, including to LMI income geographies.

Banking services and hours of operations do not vary in a way that inconveniences the assessment area, particularly in LMI geographies or to LMI individuals. The bank offers the same products and services throughout the assessment area and alternative delivery systems, which are available regardless of consumer location, were also considered in determining accessibility. The level of branch services and hours offered are substantially the same throughout the assessment area. The bank's downtown branch is the only branch in the assessment area without drive-up facilities, and only one branch with drive-up facilities does not have Saturday drive-thru hours.

Community Development Services

The bank is a leader in providing community development services in the assessment area. The bank's employees served in many various capacities, including boards of directors and as trustees, for 73 community organizations offering community development services that focused on community services that aided LMI individuals. Total hours served during the review period was approximately 2,564 hours. The table below shows the number of hours by type of involvement.

Purpose	Hours Served
Affordable Housing	221
Community Service	1,823
Economic Development	460
Revitalize and Stabilize	60
Total	2,564

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Particularly responsive is the bank's involvement throughout the assessment area in actively supporting financial literacy programs through its work with the Kid's Bank program. In addition, bank representatives teach financial literacy at organizations such as the Salvation Army and Junior Achievement. Community contacts identified the bank as being active in the community and supporting and participating in community development activities. Furthermore, the bank's partnership with the Amarillo Area Foundation in the PATH program exemplifies the bank's commitment to increasing financial stability throughout the bank's assessment area.

NORTHERN PANHANDLE NON-MSA ASSESSMENT AREA

NONMETROPOLITAN AREAS (Full Scope Review)

Description of Operations in Northern Panhandle Non-MSA Assessment Area

The Northern Panhandle Non-MSA Assessment Area includes Dallam, Gray, Hartley, Hemphill, Hutchinson, Lipscomb, Moore, Sherman, and Wheeler Counties. These counties are located in the northernmost portion of the Texas panhandle, bordering the states of Oklahoma and New Mexico. None of these counties are located within any MSA.

According to the most recent US Census estimates, the population of the Northern Panhandle Assessment Area is 92,847, which represents a decrease of 2.2% since the 2010 census. Despite the overall assessment area population declining slightly since the 2010 census, population changes within respective counties varied from an increase of 7.4% in Dallam County to a decrease of 7.3% in Harley County. The table below shows the assessment area population by county.

County	2018 Population Estimate	% Increase Since 2010	Major Municipalities
Dallam	7,200	7.4%	Dalhart
Gray	21,895	-2.8%	Pampa
Hartley	5,619	-7.3%	Channing, Dalhart
Hemphill	3,825	0.5%	Canadian
Hutchinson	21,198	-4.3%	Borger, Fritch
Lipscomb	3,355	1.6%	Higgins
Moore	21,485	-1.9%	Dumas
Sherman	3,079	1.5%	Stratford
Wheeler	5,191	-4.0%	Shamrock, Wheeler
Total AA	92,847	-2.2%	

There are a total of 27 census tracts in the Northern Panhandle Assessment Area. In 2016, one tract (3.7%) was identified as low-income, four (14.8%) were moderate-income, 12 (44.4%) were middle-income, and 10 (37.0%) were upper-income. These designations changed in 2017. According to 2017 data, none (0.0%) of the 27 tracts are designated as low-income, three (11.1%) are moderate-income, 14 (51.9%) are middle-

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income, 10 (37.0%) are upper-income, and none (0.0%) are designated as unknown-income. In addition, six of the tracts within the Northern Panhandle Assessment Area were designated as underserved nonmetropolitan middle-income geographies during at least one year in the review period. These tracts were in Dallam, Lipscomb, Sherman, and Wheeler counties.

As of December 31, 2018 the bank operated 10 branches in the assessment area representing 28.6% of its branches. There is one branch in a moderate-income census tract, five branches in middle-income census tracts, and four branches in upper-income census tracts. Additionally, three of the bank's branches were located in underserved non-metropolitan middle-income census tracts in 2016. In 2017, designation changes resulted in only two of the 10 branches being in underserved non-metropolitan middle-income census tracts.

According to the FDIC, as of June 30, 2018, the bank had \$682.4 million in deposits in this assessment area representing 25.3% of the bank's total deposits. It also represents a deposit market share of 35.0%, which includes all other FDIC insured deposits that are located in the assessment area. The bank holds the largest deposit share in the area followed by First State Bank, at 10.2%, and First Bank Southwest, at 9.6 %. Some of the bank's competitors are statewide and multi-regional banks, but competition does not appear to have adversely affected the bank's ability to serve the credit needs of its assessment area.

For 2016, there were 151 financial institutions that reported HMDA data in the assessment area. The bank ranked second in HMDA market share with 9.1%. Amarillo National Bank ranked first with 10.9% and Wells Fargo Bank NA came in third with 4.9% respectively of the market share. For 2017, there were 156 financial institutions that reported HMDA data in the assessment area. The bank ranked first in HMDA market share with 10.0%. Amarillo National Bank and Quicken Loans trailed the bank with 9.4% and with 5.9% respectively of the market share. Some of the lenders in the area are statewide and multi-regional banks, but competition does not appear to have adversely affected the bank's ability to serve the credit needs of its assessment area.

For 2016, there were 53 financial institutions that reported CRA small business and small farm data in the assessment area. The bank ranked first in market share with 26.6%. Interbank and American Express Bank FSB trailed in the market with 12.7% and with 9.2% respectively of the market share. For 2017, there were 55 financial institutions that reported CRA small business and small farm data in the assessment area. The bank again ranked first in market share with 22.7%. As during the previous year, Interbank and American Express Bank FSB trailed the bank with 11.5% and with 10.2% respectively of the market share. Some of the lenders in the area are statewide and multi-regional banks, but competition does not have an adverse impact on the bank's ability to serve the credit needs of its assessment area, particularly through small business and small farm lending.

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Demographic Characteristics

According to the Federal Financial Institutions Examination Council (FFIEC), Dallam, Lipscomb, Sherman, and Wheeler counties contain middle-income census tracts that are designated as underserved. A nonmetropolitan middle-income geography is designated as underserved if it meets criteria for population size, density, and dispersion that indicate the area’s population is sufficiently small, thin, and distant from a population center and that the tract is likely to have difficulty financing the fixed costs of meeting essential community needs.

The following charts depict underserved designated middle-income tracts in the assessment area.

Underserved Assessment Area Summary Report 2016				
County	Distressed Middle-Income Tracts			Underserved Tracts
	Poverty	Unemployment	Population Loss	Remote Rural
Dallam	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
Lipscomb	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
Wheeler	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>

Underserved Assessment Area Summary Report 2017				
County	Distressed Middle-Income Tracts			Underserved Tracts
	Poverty	Unemployment	Population Loss	Remote Rural
Sherman	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
Wheeler	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>

Income Characteristics

For purposes of classifying borrower income, this evaluation uses American Community Survey (ACS) 2015 data for the relevant area. The following chart reflects the estimated median family income for the years 2016 and 2017 for the Texas State Non-MSA. It also provides a range of the estimated annual family income for each income category (low, moderate, middle, and upper). According to the 2017 Census data, approximately 11.1% of the families in the assessment area lived below the poverty level.

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Income Level	2016	2017
Median Income	\$52,400	\$54,200
Low-income	< \$26,200	< \$27,100
Moderate-income	\$26,200 - \$41,919	\$27,100 - \$43,359
Middle-income	\$41,920 - \$62,879	\$43,360 - \$65,039
Upper-income	≥ \$62,880	≥ \$65,040

Housing Characteristics

Of total housing in the assessment area in 2016, 61.0% of the units were classified as owner-occupied, 20.2% were rental units, and 18.8% were vacant. In 2017, 58.8% of the units were owner-occupied while 23.3% were classified as rental units and 17.9% of the available housing was vacant.

In 2016, 1.3% of the total housing stock in the assessment area was located in the single low-income census tract. This tract also housed 1.0% of the total owner-occupied units in the assessment area. As of 2017, there are no low-income census tracts; therefore, none of the housing units in the assessment area are located in tracts designated as low-income.

In 2016, 9.9% of the housing stock in the assessment area was in moderate-income tracts. In these census tracts, 49.8% of the housing units were owner-occupied, 18.7% were rental units, and 31.5% were vacant. As of 2017, 10.2% of the overall housing units in the assessment area is in moderate-income tracts. In these census tracts, 46.2% of the housing units are owner-occupied, 32.7% are rental units, and 21.0% are vacant. The median age of housing stock in moderate-income census tracts within the assessment area is 59 years and the median housing value for units located in these tracts in 2015 was \$28,654. By 2018, this number had increased to \$56,956, which is an increase of 98.8%. Despite the increase in home value, approximately 20.4% of families in moderate-income tracts within this assessment area report family incomes below the poverty level. This disparity could make it difficult to qualify for a loan to purchase a home.

A large portion of the housing stock in the assessment area, 51.7% in 2016 and 51.4% in 2017, was in middle-income tracts. In 2016, 60.1% of the units in middle income tracts were owner-occupied, 21.5% were rental units, and 18.4% were vacant. In 2017, 58.5% of the housing units in middle-income tracts were owner-occupied, 24.2% were rental units, and 17.3% were vacant. Upper income census tracts contained 37.1% of the assessment area housing stock in 2016. Of these units, 65.7% were owner-occupied, 18.9% were rental, and 15.4% were vacant. In 2017, upper income tracts contained 38.3% of the housing stock in the assessment area. In these census tracts, 62.6% of the housing units were owner-occupied, 19.6% were rental units, and 17.7% were vacant.

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Employment and Economic Conditions

The national average unemployment rates for 2016 and 2017 were 4.9% and 4.4%, respectively. During the same period, the statewide unemployment rate for Texas was 4.6% and 4.3%. The unemployment rates of the counties in the Northern Panhandle Assessment Area varied greatly during the review period. The two most populated counties in the assessment area reported unemployment rates well above state and national averages, while other counties reflect very low unemployment rates. Overall, the assessment area reflected unemployment rates very near the statewide average for the review period.

Annual Average Unemployment Rate		
Northern Panhandle AA	2016	2017
Dallam County	2.2	2.1
Gray County	6.9	5.2
Hartley County	2.0	2.0
Hemphill County	3.7	2.5
Hutchinson County	5.6	6.0
Lipscomb County	4.4	3.2
Moore County	3.0	2.9
Sherman County	2.9	3.1
Wheeler County	4.7	3.9
Assessment Area	4.6	4.1
State of Texas	4.6	4.3
United States	4.9	4.4

Community Contacts and Community Development Opportunities

As part of this evaluation of the Northern Panhandle Assessment Area, examiners made contact with an individual from an area organization involved in economic development. The contact highlighted a need for lending to small businesses in the area, but stated that area financial institutions are generally meeting that need. The contact spoke highly of Happy State Bank in particular with respect to being accessible and responsive to the community, especially the small business community.

Key Assessment Area Demographics

The following table details selected characteristics of the assessment area.

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Northern Panhandle Assessment Area								
2016 AA Demographics								
Income Categories	Tract Distribution		Families By Tract Income		Families < Poverty Level as a % of Families by Tract		Families By Family Income	
	#	%	#	%	#	%	#	%
Low-Income	1	3.7	143	0.6	65	45.5	3,974	16.7
Moderate-Income	4	14.8	1,998	8.4	500	25.0	4,178	17.5
Middle-Income	12	44.4	12,418	52.1	1,222	9.8	4,670	19.6
Upper-Income	10	37.0	9,265	38.9	747	8.1	11,002	46.2
Unknown-Income	0	0.0	0	0.0	0	0.0	0	0.0
Total AA	27	100.0	23,824	100.0	2,534	10.6	23,824	100.0
	Housing Units By Tract	Housing Type By Tract						
		Owner-Occupied			Rental		Vacant	
		#	% By Tract	% By Unit	#	% By Unit	#	% By Unit
Low-Income	545	245	1.0	45.0	109	20.0	191	35.0
Moderate-Income	4,028	2,005	8.1	49.8	754	18.7	1,269	31.5
Middle-Income	20,958	12,606	51.0	60.1	4,497	21.5	3,855	18.4
Upper-Income	15,043	9,883	39.9	65.7	2,849	18.9	2,311	15.4
Unknown-Income	0	0	0.0	0.0	0	0.0	0	0.0
Total AA	40,574	24,739	100.0	61.0	8,209	20.2	7,626	18.8
	Total Businesses by Tract		Businesses By Tract & Revenue Size					
			Less Than or = \$1 Million		Over \$1 Million		Revenue Not Reported	
			#	%	#	%	#	%
Low-Income	135	3.7	122	3.7	13	4.2	0	0.0
Moderate-Income	456	12.3	410	12.4	38	12.3	8	11.9
Middle-Income	1,839	49.8	1,651	49.8	157	50.6	31	46.3
Upper-Income	1,264	34.2	1,134	34.2	102	32.9	28	41.8
Unknown-Income	0	0.0	0	0.0	0	0.0	0	0.0
Total AA	3,694	100.0	3,317	100.0	310	100.0	67	100.0
Percent of Total Businesses:				89.8		8.4		1.8
	Total Farms by Tract		Farms By Tract & Revenue Size					
			Less Than or = \$1 Million		Over \$1 Million		Revenue Not Reported	
			#	%	#	%	#	%
Low-Income	1	0.2	1	0.2	0	0.0	0	0.0
Moderate-Income	9	1.8	9	1.8	0	0.0	0	0.0
Middle-Income	262	51.1	245	50.2	17	68.0	0	0.0
Upper-Income	241	47.0	233	47.7	8	32.0	0	0.0
Unknown-Income	0	0.0	0	0.0	0	0.0	0	0.0
Total AA	513	100.0	488	100.0	25	100.0	0	0.0
Percent of Total Farms:				95.1		4.9		0.0

Based on 2016 Dun & Bradstreet information according to 2010 ACS.

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Northern Panhandle Assessment Area								
2017 AA Demographics								
Income Categories	Tract Distribution		Families By Tract Income		Families < Poverty Level as a % of Families by Tract		Families By Family Income	
	#	%	#	%	#	%	#	%
Low-Income	0	0.0	0	0.0	0	0.0	3,801	16.0
Moderate-Income	3	11.1	2,132	9.0	434	20.4	4,247	17.9
Middle-Income	14	51.9	12,318	51.8	1,531	12.4	4,957	20.9
Upper-Income	10	37.0	9,310	39.2	669	7.2	10,755	45.3
Unknown-Income	0	0.0	0	0.0	0	0.0	0	0.0
Total AA	27	100.0	23,760	100.0	2,634	11.1	23,760	100.0
	Housing Units By Tract	Housing Type By Tract						
		Owner-Occupied		Rental		Vacant		
		#	% By Tract	% By Unit	#	% By Unit	#	% By Unit
Low-Income	0	0	0.0	0.0	0	0.0	0	0.0
Moderate-Income	4,168	1,926	8.1	46.2	1,365	32.7	877	21.0
Middle-Income	20,919	12,228	51.1	58.5	5,067	24.2	3,624	17.3
Upper-Income	15,587	9,762	40.8	62.6	3,060	19.6	2,765	17.7
Unknown-Income	0	0	0.0	0.0	0	0.0	0	0.0
Total AA	40,674	23,916	100.0	58.8	9,492	23.3	7,266	17.9
	Total Businesses by Tract		Businesses By Tract & Revenue Size					
			Less Than or = \$1 Million		Over \$1 Million		Revenue Not Reported	
	#	%	#	%	#	%	#	%
Low-Income	0	0.0	0	0.0	0	0.0	0	0.0
Moderate-Income	488	15.0	437	15.2	43	13.8	8	11.8
Middle-Income	1,575	48.4	1,393	48.5	153	49.2	29	42.6
Upper-Income	1,190	36.6	1,044	36.3	115	37.0	31	45.6
Unknown-Income	0	0.0	0	0.0	0	0.0	0	0.0
Total AA	3,253	100.0	2,874	100.0	311	100.0	68	100.0
Percent of Total Businesses:			88.3		9.6		2.1	
	Total Farms by Tract		Farms By Tract & Revenue Size					
			Less Than or = \$1 Million		Over \$1 Million		Revenue Not Reported	
	#	%	#	%	#	%	#	%
Low-Income	0	0.0	0	0.0	0	0.0	0	0.0
Moderate-Income	40	8.8	40	9.3	0	0.0	0	0.0
Middle-Income	194	42.5	182	42.1	12	50.0	0	0.0
Upper-Income	222	48.7	210	48.6	12	50.0	0	0.0
Unknown-Income	0	0.0	0	0.0	0	0.0	0	0.0
Total AA	456	100.0	432	100.0	24	100.0	0	0.0
Percent of Total Farms:			94.7		5.3		0.0	

Based on 2017 Dun & Bradstreet information according to 2015 ACS.

Conclusions With Respect to Performance Tests

Lending Test

The bank's lending performance in the Northern Panhandle Assessment Area is good. Lending activity reflects excellent responsiveness to assessment area credit needs. The geographic distribution of loans reflects good penetration throughout the assessment area. The bank's overall distribution of lending among borrowers is excellent, based upon good penetration among borrowers of different income levels and excellent penetration among businesses and farms of different revenue sizes. Additionally, the bank makes a relatively high level of community development loans.

The bank is both a small business and HMDA lender. During the review period, the bank reported 605 small business loans compared to 393 small farm loans and 303 HMDA loans in the Northern Panhandle Assessment Area. Out of the 151 and 156 HMDA lenders in the assessment area in 2016 and 2017, respectively, the bank ranked second in 2016 and lead the market in 2017. With regard to CRA small business and small farm loan originations, the bank ranked first out of the 53 and 55 CRA lenders in the assessment area in 2016 and 2017, respectively. This level of lending reflect excellent responsiveness to the credit needs of the assessment area.

As the bank originated more small business loans than any other product during the review period, small business lending was given the most weight in determining the bank's Lending Test rating in the assessment area. Additionally, as HMDA lending accounted for the smallest portion of the bank's activity in the assessment area during the review period, this product was given the least weight in the determination.

The bank makes use of flexible lending programs throughout all assessment areas, including the bank's Northern Panhandle Non-MSA assessment area, particularly for home mortgage loans to LMI borrowers. During the review period, the bank originated loans through FHA, VA, SBA, and USDA Rural Development loan programs.

Details of the bank's mortgage, small business, and small farm lending and information regarding lending by peers can be found in Appendices F through I.

Lending to Borrowers of Different Income Levels and Businesses of Different Sizes

The bank's distribution of lending to borrowers reflects a good penetration among individuals of different income levels (including low- and moderate-income) and businesses and farms of different revenue sizes in the Northern Panhandle Assessment Area. In both review years, the bank's distribution of HMDA loans to low-income borrowers was greater than that of aggregate lenders, though the bank's distribution of HMDA loans to moderate-income borrowers was below the performance of aggregate lenders. Additionally, during both 2016 and 2017, the bank far outperformed aggregate lenders in originations of both small business and small farm loans to businesses and

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farms with revenues of \$1 million or less. The distribution of the remainder of bank lending to middle- and upper-income borrowers did not affect conclusions about the bank's performance considering its lending to LMI borrowers.

HMDA Lending

HMDA lending by borrower income in the assessment area is considered good when compared to demographic characteristics of the community, as well as the performance of aggregate HMDA lenders with loan originations or purchases in the assessment area. Home purchase loans and home improvement loans were given the most weight in this analysis as these products were of similar volume and constituted almost the entirety of the bank's HMDA lending. Overall, the bank's lending to LMI borrowers was greater than aggregate lenders during the review period.

The bank's HMDA lending to low-income borrowers is excellent. In 2016, the bank originated 8.1% (0.7% by dollar volume) of its total HMDA loans to low-income borrowers, which was far more by number than the 1.7% (0.7% by dollar) of total HMDA loans originated by aggregate lenders to low-income borrowers. In 2016, 16.7% of assessment area families were designated a low-income. In 2017, the bank originated 5.8% (2.6% by dollar) of total HMDA loans to low-income borrowers. This was well above aggregate lending to low-income borrowers, which represented 2.3% of total HMDA loans and 1.1% of the total dollar volume. Low-income families made up 16.0% of total families in the assessment area in 2017.

The bank's HMDA lending to moderate-income borrowers is adequate. In 2016, the bank originated 8.8% (6.5% by dollar volume) of its total HMDA-related loans to moderate-income borrowers, which was below the 10.5% of HMDA-related loans (7.1% by dollar) originated by the aggregate HMDA lenders. During this time, 17.5% of assessment area families were designated as moderate-income. The bank originated 11.6% of HMDA-related loans (5.2% by dollar volume) to moderate-income borrowers as compared with the aggregate lenders' 13.2% of HMDA loans (8.7% by dollar) to moderate-income borrowers. Both the bank and the aggregate HMDA lenders fell below the demographics, with 17.9% of families in the assessment area classified as moderate-income in 2017.

Small Business Lending

Considering the bank's performance in the Northern Panhandle Assessment Area, when compared to the aggregate, the borrower distribution of small business loans by revenue size of businesses is excellent. In 2016 and 2017, the bank originated approximately 78.3% and 79.4%, respectively, of loans to businesses with revenues of \$1 million or less. According to D&B data, 89.8% of assessment area businesses reported revenues of \$1 million or less in 2016, and in 2017, this fell slightly to 88.3%. Although the bank's performance did not reach the level of assessment area demographics, the performance is excellent. In 2016, aggregate CRA lenders reported 30.5% of originations to businesses with revenues of \$1 million or less, substantially below Happy State Bank's

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performance. In 2017, aggregate lenders were far below the bank's performance, originating only 35.5% of loans to businesses with revenues of \$1 million or less.

Small Farm Lending

Considering the bank's performance when compared to the aggregate lenders, the borrower distribution of small farm loans by revenue size of farms is excellent. In 2016 and 2017, the bank originated 93.9% and 92.8% of loans to small farms in the Northern Panhandle Assessment Area, respectively. According to D&B data, 95.1% and 94.7% of all farms in the assessment area had gross annual revenues of \$1 million or less in 2016 and 2017, respectively. While the bank's lending to farms with gross annual revenues of \$1 million or less was slightly lower than demographics during both years, the bank's performance is excellent. For comparison, aggregate lenders originated 41.2% of loans to small farms in 2016, and 43.3% in 2017. Based on aggregate lending data for 2016 and 2017, the bank ranks first in number of originations of small farm loans and first in number of originations of small farm loans to farms with revenues of \$1 million or less.

Geographic Distribution of Loans

For this analysis, the geographic distribution of small business lending, small farm lending, and HMDA lending, including both originations and purchases, was compared with available demographic information. Performance context issues and aggregate lending data were taken into consideration. Considering all of these factors, the bank's geographic distribution of loans reflects good penetration throughout the assessment area. Loans were generally made in close proximity to the bank's branches and there were no conspicuous gaps or anomalies in the lending patterns.

The distribution of the remainder of bank lending in middle- and upper- income geographies did not affect conclusions about the bank's performance considering its lending in LMI geographies.

HMDA Loan Geographic Distribution

The geographic distribution of HMDA loans reflects adequate penetration throughout the assessment area. This was based on performance compared to demographics, taking into consideration the performance of the aggregate lenders. As home purchase and home improvement lending make up the significant majority of the bank's HMDA lending, these products were given the most weight. As the bank makes very few multifamily loans, this product is not a significant product line and was not analyzed separately. Census tract re-designations took effect between the 2016 and 2017 data years. As a result, in 2016 the Northern Panhandle Assessment Area had one census tract which was designated as low-income (3.7% of total tracts). In 2017, that tract was re-designated, resulting in the assessment area containing no (0.0%) census tracts designated as low-income. Furthermore, it is of note that the substantial majority of owner-occupied housing in the assessment area, approximately 90.9% in 2016 and

91.9% in 2017, was located in middle- and upper-income geographies, which greatly limits opportunities in LMI census tracts.

Overall, the bank's distribution of HMDA loans was greater than the performance of aggregate lenders in 2016, but below aggregate performance in 2017.

Home Purchase Lending

The bank's distribution of home purchase loans in the assessment area's single low-income census tract in 2016 is adequate. Although the bank made no home purchase loans in the low-income census tract, aggregate lenders also originated no home purchase loans in this tract in 2016. Despite this tract containing 1.0% of the assessment area's owner-occupied units, the fact that neither the bank nor aggregate lenders originated any home purchase loans in the tract reflects a lack of demand.

Distribution of home purchase loans in moderate-income census tracts is good in 2016 and adequate in 2017. In 2016, the bank originated 8.5% of home purchase loans to borrowers in moderate-income census tracts. This is slightly above the 8.1% of owner occupied units located in moderate-income census tracts in 2016. Additionally, the bank out performed aggregate lenders which originated only 2.4% of home purchase loans in these tracts. In 2017, the bank's performance declined, originating only 1.3% of home purchase loans in census tracts designated as moderate-income. This is below demographics which indicate 8.1% of owner occupied units were in moderate-income census tracts. Additionally, the bank's performance is below the performance of aggregate lenders, which originated 6.6% of 2017 home purchase loans in moderate-income census tracts. Neither the bank nor aggregate lenders were able to match the level of owner-occupied units in these tracts.

The distribution of the remainder of bank lending in middle- and upper- income geographies is also substantially similar to aggregate lenders and did not affect conclusions about the bank's performance considering its lending in LMI geographies.

Home Refinance Lending

The bank's distribution of home refinance loans in the assessment area's single low-income census tract in 2016 is adequate. The bank made no home purchase loans in the low-income census tract, which contained 1.0% of the assessment area's owner occupied units. Aggregate lenders also struggled to originate home refinance loans in this tract, lending only 0.6% of loans in this tract in 2016.

Home refinance lending in moderate-income census tracts is adequate. The bank made very few home refinance loans in the Northern Panhandle Assessment Area during the review period, and no home refinance loans during the period were originated in moderate-income census tracts. In 2016, aggregate lenders originated 2.6% of home refinance loans to borrowers in moderate-income census tracts. Both the bank and

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aggregate HMDA lenders were unable to originate home refinance loans at levels comparable to the 8.1% of owner-occupied units in moderate-income census tracts. In 2017, the bank had no home refinance originations to borrowers in moderate-income census tracts. Aggregate lenders originated 6.1% of home refinance loans in these tracts, below the 8.1% of owner-occupied units in these tracts in 2017.

The distribution of the remainder of bank lending in middle- and upper- income geographies is also substantially similar to aggregate lenders and did not affect conclusions about the bank's performance considering its lending in LMI geographies.

Home Improvement Lending

The bank's distribution of home improvement loans in the assessment area's single low-income census tract in 2016 is adequate. The bank made no home improvement loans in the low-income census tract, which contained 1.0% of the assessment area's owner occupied units. Aggregate lenders originated 3.6% of home improvement loans in this tract in 2016.

Home improvement lending in moderate-income census tracts is adequate in 2016 and good in 2017. The bank originated just four home improvement loans in moderate-income census tracts, 6.0% of total home improvement loans in 2016. This is slightly below the 8.1% of owner-occupied units located in moderate-income census tracts in 2016 and also just below aggregate lenders, which originated 9.6% of home improvement loans in moderate-income tracts in 2016. In 2017, the bank originated five, or 6.8% of home improvement loans, to borrowers in moderate-income census tracts. While this is below demographics (8.1% of owner-occupied units were in moderate-income tracts) the bank's performance is good. Aggregate lenders originated 6.6% of home improvement loans to borrowers in moderate-income tracts in 2017, below the level of the bank's performance.

The distribution of the remainder of bank lending in middle- and upper- income geographies is also substantially similar to aggregate lenders and did not affect conclusions about the bank's performance considering its lending in LMI geographies.

Small Business Loan Geographic Distribution

The geographic distribution of small business loans reflects good penetration throughout the assessment area. This was based on performance compared to demographics, taking into consideration the performance of the aggregate lenders.

The bank's small business lending in the assessment area's single low-income census tract in 2016 is good. During 2016, the bank originated three, or 0.9% of small business loans to borrowers in the low-income census tract, accounting for 3.2% of the dollar volume of the bank's small business lending. The percentage of businesses in this tract in 2016 was 3.7%. While aggregate lenders originated 3.7% of small business loans in

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low-income census tracts, these loans accounted for only 2.7% of the dollar volume of aggregate lending, below the bank's level by dollar volume

The bank's small business lending in moderate-income census tracts in 2016 is good. In 2016, the bank originated 25, or 7.9% of small business loans to borrowers in moderate-income census tracts. This is greater than aggregate lenders, which originated 6.3% of small business loans in these tracts. In 2016, moderate-income census tracts housed 12.3% of businesses within the assessment area. In 2017, the bank originated 31, or 10.8% of small business loans to borrowers in moderate-income tracts. Again, this was below the percentage of businesses in these tracts (15.0% in 2017) but greater than the level of aggregate lenders, which originated 9.7% of small business loans in these tracts.

The bank's small business lending in middle- and upper-income tracts was comparable the percentage of small businesses in these tracts. When compared to the aggregate by percentage, the bank originated more loans in middle- and upper-income tracts in both 2016 and 2017 than the aggregate.

Small Farm Loan Geographic Distribution

The geographic distribution of bank's small farm loans reflects adequate penetration throughout the assessment area. This was based on performance compared to demographics, taking into consideration the performance of the aggregate lenders.

The bank's small farm lending in the assessment area's one low-income census tract in 2016 is adequate. During 2016, the bank originated no small farm loans in the low-income census tract. During this period, demographic data indicates that low-income census tracts were home to 0.2% of total assessment area farms. Aggregate lenders also struggled, originating just 0.3% of small business loans in the low-income census tract.

In 2016, the bank originated two, or 0.9% of small farm loans to borrowers in moderate-income census tracts. While this number is very low, it is reasonable when comparing to aggregate lenders, which originated 0.7% of small farm loans in these tracts. In 2016, moderate-income census tract in the assessment area contained only nine, or 1.8% of assessment area farms, making lending opportunities very difficult to identify. In 2017, the bank originated no small farm loans to borrowers in moderate-income tracts. This was below aggregate lenders' performance, which originated 4.3% of small farm loans in these tracts. These tracts contained 8.8% of assessment area farms in 2017, slightly limiting opportunity and making bank performance reasonable.

In 2016, the bank's lending in middle-income tracts closely matched aggregate lender's performance, with the bank originating 43.7% and aggregate lenders originating 43.1% of small farm loans in these tracts, which contained 51.1% of assessment area farms. In 2017, the bank originated 45.6% of small farm loans in middle-income census tracts, accounting for 43.3% by dollar volume of total assessment area small farm loans. These

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tracts contained 42.5% of assessment area farms in 2017. The bank originated a greater volume of small farm loans to middle-income tracts than aggregate lenders which reported 31.6% by number and 28.6% by dollar to these tracts

The bank's small farm lending in upper-income tracts was comparable to the percentage of small farms in these tracts. When compared to the aggregate by percentage, the bank originated more loans in upper-income tracts in 2016 but fewer loans than aggregate in these tracts in 2017.

Community Development Lending

The bank makes a relatively high level of community development loans in the Northern Panhandle Assessment Area. The bank originated six community development loans totaling \$11.8 million during the review period. The table below provides a breakdown of the types of community development loans the bank originated during the review period.

Community Development Lending		
Purpose	#	\$000s
Affordable Housing	0	0
Community Services	1	30
Economic Development	0	0
Revitalization and Stabilization	5	11,781
Totals	6	11,811

The majority of the bank's community development lending in the Northern Panhandle Assessment Area related to the revitalization and stabilization of geographies, reflecting good responsiveness to the needs of underserved geographies in the assessment area. The single largest community development loan was for the refurbishment of a hospital which serves multiple underserved geographies. This loan utilized governmental entity taxing authority to provide a lower rate, exhibiting the bank's utilization of flexible lending programs in order to meet community development needs in the bank's assessment area.

Investment Test

The Investment Test performance is good. The bank has a significant level of qualified community development investments, grants, and donations, particularly those not routinely provided by private investors and is often in a leadership position. The bank's community development investments during the review period consisted entirely of prior period investments with multi-year impacts focusing primarily on the revitalization and stabilization of low- or moderate-income areas or underserved non-metropolitan middle-income geographies. Several of the bank's investments were in municipal bonds in the

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Borger Independent School district where more than 50% of students qualify for free or reduced price lunch.

Qualified donations for the review period totaled approximately \$49 thousand. Donations were made to multiple organizations that provide community development activities and economic development services. Examples include donations to the Dumas and Pampa Chambers of Commerce and several donations to the Texline Independent School District to support financial education programs at district schools, all of which report more than 50% of students qualifying for free or reduced price lunches.

The total amount of investments, at \$2.4 million, decreased significantly, by \$5.4 million (69.1%) from the previous evaluation. However, while the value of the investments fell substantially, the bank made more investments during this review period than during the prior period; eight during the current review period and five during the previous period. While the bank made larger investments during the previous period, those large investments were not available during the current review period, and the bank instead was able to make a higher number of smaller dollar investments.

Community Development Investments								
Purpose	Current Period Investments		Prior Period Investments		Donations		Total	
	#	\$000s	#	\$000s	#	\$000s	#	\$000s
Affordable Housing	0	0	0	0	0	0	0	0
Community Services	0	0	2	548	29	45	31	593
Economic Development	0	0	0	0	7	4	7	4
Revitalization and Stabilization	0	0	6	1,848	0	0	6	1,848
Total	0	0	8	2,397	36	49	44	2,446

Service Test

The bank's Service Test performance in the Northern Panhandle Assessment Area is excellent. Delivery systems are readily accessible to all portions of the assessment area. Its retail and community development services reflect excellent responsiveness to the needs of the assessment area.

Retail Services

The bank's delivery systems in the assessment area are readily accessible to the bank's geographies and individuals of different income levels in its assessment area. The distribution of the bank's 10 branch offices and 25 ATMs as of March 31, 2019, was compared to the distribution of households and businesses among the tract categories within the assessment area. The table below summarizes the bank's retail locations in the Northern Panhandle Assessment Area.

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Tract Income	% of Geographies	% of Population	Branches		Full Service ATMs		Cash Only ATMs	
			#	%	#	%	#	%
Low	0.0	0.0	0	0.0	0	0.0	0	0.0
Moderate	11.1	9.8	1	10.0	0	0.0	1	4.0
Middle	51.9	51.4	5	50.0	0	0.0	15	60.0
Upper	37.0	38.7	4	40.0	0	0.0	9	36.0
Unknown	0.0	0.0	0	0.0	0	0.0	0	0.0
Total	100.0	100.0	10	100.0	0	0.0	25	100.0

In addition to the one branch and one ATM located in moderate-income census tracts, two of the bank's branches, one in a middle-income census tract, and one in an upper-income tract are located just over one mile from moderate-income census tracts. As such, each of the three moderate-income census tracts in the bank's assessment area in 2017 were very close to, and reasonably served by, full service branches.

Additionally, during the review period, four of the bank's branches were located in census tracts designated as underserved nonmetropolitan middle-income census tracts. In 2016, the bank's Higgins, Shamrock, and Texline branches were located within census tracts designated as remote rural underserved middle-income census tracts. In 2017 and 2018, the Shamrock and Stratford branches were in tracts with this designation.

The bank did not open or close any branches in the Northern Panhandle Assessment Area during the review period. As such, the bank's record of opening or closing branches has not adversely affected the accessibility of its delivery systems, including to LMI income geographies. Banking services and hours of operations do not vary in a way that inconveniences the assessment area, particularly in LMI geographies or to LMI individuals. The level of branch services and hours offered are substantially the same throughout the assessment area. All of the bank's products are available at each of the branches included in the bank's Northern Panhandle Assessment Area. Additionally, each of the ten branches offer drive-thru banking services with extended hours, including three branches which offer Saturday drive-thru hours.

Community Development Services

The bank provides a relatively high level of community development services in the assessment area. The bank's employees served in many various capacities, including boards of directors and as trustees, for 37 community organizations offering community development services that focused on community services that aided LMI individuals. Total hours served during the review period were approximately 539 hours (13.2% of all the bank's volunteer hours). The table below shows the number of hours by type of involvement.

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Purpose	Hours Served
Affordable Housing	30
Community Service	425
Economic Development	76
Revitalize and Stabilize	8
Total	539

Particularly responsive is the bank's involvement throughout the assessment area in actively supporting financial literacy programs through its work with the Kid's Bank program and teaching financial literacy throughout the Texas Panhandle. Bank personnel are also active with the Canadian Economic Development Corporation, providing financial expertise to the organization as it works to promote job creation and community development in Hemphill County.

METROPOLITAN and NONMETROPOLITAN AREAS (Limited Scope Review)

Description of Institution's Operations

The following assessment areas were reviewed under the limited scope procedures provided by the FFIEC.

• **Abilene MSA Assessment Area**

- As of March 31, 2019, the bank operated one branch in the assessment area, representing 2.9% of its branches. This branch is located in a middle-income census tract, but is less than one mile from a moderate-income census tract.
- As of June 30, 2018, the bank had \$38.5 million in deposits in this assessment area, representing a market share of 1.5%. The \$38.5 million also represents 1.4% of the bank's total deposits.
- The Abilene Assessment Area consists of Taylor County. Taylor county has 38 census tracts of which 13 (34.2%) are moderate-income, 13 (34.2%) are middle-income, nine (23.7%) are upper-income and three (7.9%) as unknown-income. There are no designated low-income census tracts in the assessment area.
- The population for the assessment area is 134,465. Of the families in the assessment area, 12.2% are living below the poverty level, compared to 13.5% of families living below poverty in the state of Texas. The median family income is \$56,528 for the assessment area, compared to the median family income of \$62,717 for the state of Texas.

• **Dallas-Fort Worth MSA Assessment Area**

- As of March 31, 2019, the bank operated four branches in the assessment area, representing 11.4% of its branches.
- As of June 30, 2018, the bank had \$171.7 million in deposits in this assessment area, representing a market share of .1%. The \$171.6 million also represents 6.4% of the bank's total deposits.
- The Dallas-Fort Worth assessment area consists of Collin, Tarrant and Dallas counties. These counties have 1038 census tracts of which 159 (15.3%) are designated as low-income, 290 (27.9%) are moderate-income, 257 (24.8%) are middle-income, 325 (31.3%) are upper-income and seven (0.7%) as unknown-income.
- The population for the assessment area is 5,261,744. Of the families in the assessment area, 12.5% are living below the poverty level, compared to 13.5% of families living below poverty in the state of Texas. The median family income is \$67,333 for the assessment area, which is well above the median family income of \$62,717 for the state of Texas.

- **Lubbock MSA Assessment Area**
 - As of March 31, 2019, the bank operated two branches in the assessment area, representing 5.7% of its branches.
 - As of June 30, 2018, the bank had \$150.3 million in deposits in this assessment area, representing a market share of 1.8%. The \$150.3 million also represents 5.6% of the bank's total deposits.
 - The Lubbock Assessment Area consists of Lubbock County. This county has 68 census tracts of which six (8.8%) are designated as low-income, 15 (22.1%) are moderate-income, 24 (35.3%) are middle-income, 22 (32.4%) are upper-income, and one (1.5%) as unknown-income.
 - The population for the assessment area is 290,782. Of the families in the assessment area, 12.2% are living below the poverty level, compared to 13.5% of families living below poverty in the state of Texas. The median family income is \$58,384 for the assessment area, which is below the median family income of \$62,717 for the state of Texas.

- **Deaf Smith County Non-MSA Assessment Area**
 - As of March 31, 2019, the bank operated one branch in the assessment area, representing 2.9% of its branches.
 - As of June 30, 2018, the bank had \$36.8 million in deposits in this assessment area, representing a market share of 9.7%. The \$36.8 million also represents 1.4 % of the bank's total deposits.
 - Deaf Smith county has four census tracts of which one (25.0%) is moderate-income, two (50.0%) are middle-income, and one (25.0%) is upper-income. There are no designated low-income census tracts in the assessment area.
 - The population for the assessment area is 19,245. Of the families in the assessment area, 17.1% are living below the poverty level, significantly more compared to 13.5% of families living below poverty in the state of Texas. The median family income is \$51,168 for the assessment area, below the median family income of \$62,717 for the state of Texas.

- **Southern Panhandle Non-MSA Assessment Area**
 - As of March 31, 2019, the bank operated six branches in the assessment area, representing 17.1% of its branches.
 - As of June 30, 2018, the bank had \$268.4 million in deposits in this assessment area, representing a market share of 19.4%. The \$268.4 million also represents 9.9% of the bank's total deposits.
 - The Southern Panhandle Assessment Area consists of Briscoe, Floyd, Hale, Lamb and Swisher counties. These counties have 20 census tracts of which four (20.0%) are moderate-income, 15 (75.0%) are middle-income, and one (5.0%) is upper-income. There are no designated low-income census tracts in the assessment area.
 - The population for the assessment area is 64,807. Of the families in the assessment area, 17.7% are living below the poverty level, significantly more than compared to 13.5% of families living below poverty in the state

METROPOLITAN and NONMETROPOLITAN AREAS (Limited Scope)

of Texas. The median family income is \$47,351 for the assessment area, which is well below the median family income of \$62,717 for the state of Texas.

Conclusions With Respect to Performance Tests

Through the use of available facts and data, including performance and demographic information, each assessment area's performance was evaluated and compared with the bank's performance in the state. The conclusions regarding performance are provided in the table below. Please refer to the tables in Appendices D and E for information regarding these areas. Additional information regarding detailed demographic information and the HMDA and CRA lending for the limited scope assessment areas can be found in Appendices G and I.

Assessment Area	Lending Test	Investment Test	Service Test
Abilene	Below	Consistent	Consistent
DFW	Exceeds	Consistent	Exceeds
Lubbock	Consistent	Consistent	Consistent
Deaf Smith	Consistent	Consistent	Consistent
Southern Panhandle	Consistent	Consistent	Consistent

The performance in the limited-scope assessment areas did not change the bank's overall rating. Throughout the bank's limited-scope assessment areas, the bank's distribution of lending among different geographies and borrowers of different income levels and farms and businesses with different revenues remained generally consistent with the performance described above. It is of note that the bank's distribution of HMDA lending in the limited-scope Dallas-Fort Worth Assessment Area exceeded its performance in the full-scope assessment areas. The bank originated a relatively high volume of community development loans in most of the limited-scope assessment areas. However, in the Dallas-Fort Worth Assessment Area, the bank originated far more qualified loans by, both number and dollar amount, than in any other assessment area. In the Abilene Assessment Area, the bank failed to originate any community development qualified loans.

The bank's performance in the five limited-scope assessment areas with respect to the investment and service tests was consistent with its performance in the full-scope assessment areas. The bank generally made a high level of qualified investments and donations. Across all assessment areas, the bank's retail services are readily accessible and community development services reflect good responsiveness to the needs of the assessment area.

APPENDICES

Appendix A – Scope of Examination

SCOPE OF EXAMINATION			
Time Period Reviewed			
Lending Test: January 1, 2016 to December 31, 2017 Community Development Loans, Investment Test, and Service Tests: October 1, 2015 to March 31, 2019			
Financial Institution		Products Reviewed	
Happy State Bank Happy, Texas		CRA and HMDA Reportable Community Development Loans	
List of Assessment Areas			
Assessment Area	Type of Examination	Branches Visited	Other Information
Abilene	Limited Scope	0	n/a
Amarillo	Full Scope	2	n/a
Dallas-Fort Worth	Limited Scope	0	n/a
Deaf Smith	Limited Scope	0	n/a
Lubbock	Limited Scope	0	n/a
Northern Panhandle Non-MSA	Full Scope	0	n/a
Southern Panhandle Non-MSA	Limited Scope	0	n/a

Note: Branches Visited indicates where technical compliance with the CRA (signs, public file, etc.) was confirmed. The evaluation of the institution's CRA performance takes into consideration activity from all branch locations, as described in the Scope of Examination.

Appendix B – General Information

Acronyms

ATM	Automated Teller Machine
CDC	Community Development Corporation
CDFI	Community Development Financial Institution
CRA	Community Reinvestment Act (Regulation BB)
FDIC	Federal Deposit Insurance Corporation
HMDA	Home Mortgage Disclosure Act (Regulation C)
HUD	Department of Housing and Urban Development
LIHTC	Low Income Housing Tax Credit
LMI	Low- and Moderate-Income
LTD	Loan-to-Deposit Ratio
LTV	Loan-to-Value Ratio
MD	Metropolitan Division
MSA	Metropolitan Statistical Area
OCC	Office of the Comptroller of the Currency
OMB	Office of Management and Budget
REIS	Regional Economic Information System
SBA	Small Business Administration
USDA	United States Department of Agriculture

Rounding Convention: Because the percentages in the tables were rounded to the nearest tenth in most cases, some columns may not total exactly to 100 percent.

Appendix C - Glossary

Aggregate lending: The number of loans originated and purchased by all reporting lenders in specified income categories as a percentage of the aggregate number of loans originated and purchased by all reporting lenders in the metropolitan area/assessment area.

Census tract: A small, relatively permanent statistical subdivision of a county. Census tract boundaries do not cross county lines; however, they may cross the boundaries of metropolitan statistical areas. Census tracts average about 4,000 inhabitants, and their physical size varies widely depending upon population density. Census tracts are designed to be homogeneous with respect to the population characteristics, economic status, and living conditions to allow for statistical comparisons.

Community development: All Agencies have adopted the following language:

1. Affordable housing (including multi-family rental housing) for low- or moderate-income individuals.
2. Community services targeted to low- or moderate-income individuals.
3. Activities that promote economic development by financing businesses or farms that meet the size eligibility standards of the Small Business Administration's Development Company or Small Business Investment Company programs (13 CFR 121.301) or have gross annual revenues of \$1 million or less.
4. Activities that revitalize or stabilize –
 - a. Low- or moderate-income geographies.
 - b. Designated disaster areas.
 - c. Distressed or underserved nonmetropolitan middle-income geographies designated by the Board, Federal Deposit Insurance Corporation, and Office of the Comptroller of the Currency, based on-
 - i. Rates of poverty, unemployment, and population loss.
 - ii. Population size, density, and dispersion. Activities that revitalize and stabilize geographies designated based on population size, density, and dispersion if they help to meet essential community needs, including needs of low- and moderate-income individuals.
5. Loans, investments, and services by financial institutions that-
 - a. Support, enable or facilitate projects or activities that meet the "eligible uses" criteria described in Section 2301(c) of the Housing and Economic Recovery Act of 2008 (HERA), Public Law 110-289, 122 Stat. 2654, as amended, and are conducted in designated target areas identified in plans approved by the United States Department of Housing and Urban Development in accordance with the Neighborhood Stabilization Program (NSP).
 - b. Are provided no later than two years after the last date funds appropriated for the NSP are required to be spent by grantees.

- c. Benefit low-, moderate-, and middle-income individuals and geographies in the bank's assessment area(s) or areas outside the bank's assessment area(s) provided the bank has adequately addressed the community development needs of its assessment area(s).

Consumer loan(s): A loan(s) to one or more individuals for household, family, or other personal expenditures. A consumer loan does not include a home mortgage, small business, or small farm loan. This definition includes the following categories: motor vehicle loans, credit card loans, home equity loans, other secured consumer loans, and other unsecured consumer loans.

Family: Includes a householder and one or more other persons living in the same household who are related to the householder by birth, marriage, or adoption. The number of family households always equals the number of families; however, a family household may also include non-relatives living with the family. Families are classified by type as either a married-couple family or other family, which is further classified into 'male householder' (a family with a male householder and no wife present) or 'female householder' (a family with a female householder and no husband present).

Geography: A census tract delineated by the United States Bureau of the Census in the most recent decennial census.

Home Mortgage Disclosure Act (HMDA): The statute that requires certain mortgage lenders that do business or have banking offices in a metropolitan statistical area to file annual summary reports of their mortgage lending activity. The reports include such data as the race, gender, and income of the applicants; the amount of loan requested; and the disposition of the application (for example, approved, denied, or withdrawn).

Home mortgage loans: Includes home purchase and home improvement loans as defined in the HMDA regulation. This definition also includes multifamily (five or more families) dwelling loans, loans for the purchase of manufactured homes, and refinancing of home improvement and home purchase loans.

Household: Includes all persons occupying a housing unit. Persons not living in households are classified as living in group quarters. In 100 percent tabulations, the count of households always equals the count of occupied housing units.

Low-income: Individual income that is less than 50 percent of the area median income, or a median family income that is less than 50 percent, in the case of a geography.

Market share: The number of loans originated and purchased by the institution as a percentage of the aggregate number of loans originated and purchased by all reporting lenders in the metropolitan area/assessment area.

Metropolitan area (MA): A metropolitan statistical area (MSA) or a metropolitan division (MD) as defined by the Office of Management and Budget. A MSA is a core area containing at least one urbanized area of 50,000 or more inhabitants, together with adjacent communities having a high degree of economic and social integration with that core. A MD is a division of a MSA based on specific criteria including commuting patterns. Only a MSA that has a population of at least 2.5 million may be divided into MDs.

Middle-income: Individual income that is at least 80 percent and less than 120 percent of the area median income, or a median family income that is at least 80 percent and less than 120 percent, in the case of a geography.

Moderate-income: Individual income that is at least 50 percent and less than 80 percent of the area median income, or a median family income that is at least 50 percent and less than 80 percent, in the case of a geography.

Multifamily: Refers to a residential structure that contains five or more units.

Other products: Includes any unreported optional category of loans for which the institution collects and maintains data for consideration during a CRA examination. Examples of such activity include consumer loans and other loan data an institution may provide concerning its lending performance.

Owner-occupied units: Includes units occupied by the owner or co-owner, even if the unit has not been fully paid for or is mortgaged.

Qualified investment: A qualified investment is defined as any lawful investment, deposit, membership share, or grant that has as its primary purpose community development.

Rated area: A rated area is a state or multistate metropolitan area. For an institution with domestic branches in only one state, the institution's CRA rating would be the state rating. If an institution maintains domestic branches in more than one state, the institution will receive a rating for each state in which those branches are located. If an institution maintains domestic branches in two or more states within a multistate metropolitan area, the institution will receive a rating for the multistate metropolitan area.

Small loan(s) to business(es): A loan included in 'loans to small businesses' as defined in the Consolidated Report of Condition and Income (Call Report) and the Thrift Financial Reporting (TFR) instructions. These loans have original amounts of \$1 million or less and typically are either secured by nonfarm or nonresidential real estate or are classified as commercial and industrial loans. However, thrift institutions may also exercise the option to report loans secured by nonfarm residential real estate as "small business loans" if the loans are reported on the TFR as nonmortgage, commercial loans.

Small loan(s) to farm(s): A loan included in 'loans to small farms' as defined in the instructions for preparation of the Call Report. These loans have original amounts of \$500,000 or less and are either secured by farmland, or are classified as loans to finance agricultural production and other loans to farmers.

Upper-income: Individual income that is 120 percent or more of the area median income, or a median family income that is 120 percent or more, in the case of a geography.

Appendix D

Appendix D – Metropolitan Limited Scope Assessment Areas Demographics

Abilene Assessment Area 2016 AA Demographics								
Income Categories	Tract Distribution		Families By Tract Income		Families < Poverty Level as a % of Families by Tract		Families By Family Income	
	#	%	#	%	#	%	#	%
Low-Income	2	5.3	810	2.5	306	37.8	7,148	21.7
Moderate-Income	10	26.3	8,572	26.0	1,939	22.6	5,531	16.8
Middle-Income	17	44.7	13,542	41.1	1,475	10.9	6,821	20.7
Upper-Income	6	15.8	10,055	30.5	298	3.0	13,479	40.9
Unknown-Income	3	7.9	0	0.0	0	0.0	0	0.0
Total AA	38	100.0	32,979	100.0	4,018	12.2	32,979	100.0
	Housing Units By Tract	Housing Type By Tract						
		Owner-Occupied			Rental		Vacant	
		#	% By Tract	% By Unit	#	% By Unit	#	% By Unit
Low-Income	1,630	669	2.2	41.0	670	41.1	291	17.9
Moderate-Income	15,591	6,254	20.3	40.1	7,676	49.2	1,661	10.7
Middle-Income	24,340	12,976	42.1	53.3	8,921	36.7	2,443	10.0
Upper-Income	13,710	10,912	35.4	79.6	1,679	12.2	1,119	8.2
Unknown-Income	0	0	0.0	0.0	0	0.0	0	0.0
Total AA	55,271	30,811	100.0	55.7	18,946	34.3	5,514	10.0
	Total Businesses by Tract		Businesses By Tract & Revenue Size					
			Less Than or = \$1 Million		Over \$1 Million		Revenue Not Reported	
			#	%	#	%	#	%
Low-Income	126	2.1	111	2.1	14	2.7	1	1.6
Moderate-Income	1,407	23.7	1,240	23.2	164	32.0	3	4.8
Middle-Income	2,602	43.9	2,334	43.6	240	46.9	28	44.4
Upper-Income	1,768	29.8	1,653	30.9	92	18.0	23	36.5
Unknown-Income	25	0.4	15	0.3	2	0.4	8	12.7
Total AA	5,928	100.0	5,353	100.0	512	100.0	63	100.0
Percent of Total Businesses:			90.3		8.6		1.1	
	Total Farms by Tract		Farms By Tract & Revenue Size					
			Less Than or = \$1 Million		Over \$1 Million		Revenue Not Reported	
			#	%	#	%	#	%
Low-Income	2	1.0	2	1.0	0	0.0	0	0.0
Moderate-Income	8	4.0	8	4.1	0	0.0	0	0.0
Middle-Income	78	39.4	75	38.7	3	75.0	0	0.0
Upper-Income	110	55.6	109	56.2	1	25.0	0	0.0
Unknown-Income	0	0.0	0	0.0	0	0.0	0	0.0
Total AA	198	100.0	194	100.0	4	100.0	0	0.0
Percent of Total Farms:			98.0		2.0		0.0	

Based on 2016 Dun & Bradstreet information according to 2010 ACS.

Appendix D

Abilene Assessment Area 2017 AA Demographics								
Income Categories	Tract Distribution		Families By Tract Income		Families < Poverty Level as a % of Families by Tract		Families By Family Income	
	#	%	#	%	#	%	#	%
Low-Income	0	0.0	0	0.0	0	0.0	6,909	21.3
Moderate-Income	13	34.2	8,877	27.4	1,824	20.5	5,736	17.7
Middle-Income	13	34.2	10,765	33.2	1,306	12.1	6,534	20.1
Upper-Income	9	23.7	12,804	39.5	813	6.3	13,272	40.9
Unknown-Income	3	7.9	5	0.0	0	0.0	0	0.0
Total AA	38	100.0	32,451	100.0	3,943	12.2	32,451	100.0
	Housing Units By Tract	Housing Type By Tract						
		Owner-Occupied			Rental		Vacant	
		#	% By Tract	% By Unit	#	% By Unit	#	% By Unit
Low-Income	0	0	0.0	0.0	0	0.0	0	0.0
Moderate-Income	15,896	5,758	19.4	36.2	7,675	48.3	2,463	15.5
Middle-Income	20,084	10,278	34.6	51.2	7,446	37.1	2,360	11.8
Upper-Income	20,501	13,659	46.0	66.6	4,649	22.7	2,193	10.7
Unknown-Income	11	5	0.0	0.5	6	54.5	0	0.0
Total AA	56,492	29,700	100.0	52.6	19,776	35.0	7,016	12.4
	Total Businesses by Tract		Businesses By Tract & Revenue Size					
			Less Than or = \$1 Million		Over \$1 Million		Revenue Not Reported	
	#	%	#	%	#	%	#	%
Low-Income	0	0.0	0	0.0	0	0.0	0	0.0
Moderate-Income	1,650	31.1	1,426	30.1	213	41.7	11	18.6
Middle-Income	1,646	31.0	1,446	30.5	183	35.8	17	28.8
Upper-Income	1,990	37.5	1,853	39.1	113	22.1	24	40.7
Unknown-Income	24	0.5	15	0.3	2	0.4	7	11.9
Total AA	5,310	100.0	4,740	100.0	511	100.0	59	100.0
Percent of Total Businesses:			89.3		9.6		1.1	
	Total Farms by Tract		Farms By Tract & Revenue Size					
			Less Than or = \$1 Million		Over \$1 Million		Revenue Not Reported	
	#	%	#	%	#	%	#	%
Low-Income	0	0.0	0	0.0	0	0.0	0	0.0
Moderate-Income	9	5.3	9	5.4	0	0.0	0	0.0
Middle-Income	59	34.7	56	33.7	3	75.0	0	0.0
Upper-Income	102	60.0	101	60.8	1	25.0	0	0.0
Unknown-Income	0	0.0	0	0.0	0	0.0	0	0.0
Total AA	170	100.0	166	100.0	4	100.0	0	0.0
Percent of Total Farms:			97.6		2.4		0.0	

Based on 2017 Dun & Bradstreet information according to 2015 ACS.

Appendix D

Dallas-Fort Worth Assessment Area								
2016 AA Demographics								
Income Categories	Tract Distribution		Families By Tract Income		Families < Poverty Level as a % of Families by Tract		Families By Family Income	
	#	%	#	%	#	%	#	%
Low-Income	138	13.3	118,748	10.1	39,517	33.3	285,399	24.2
Moderate-Income	288	27.7	302,706	25.6	54,884	18.1	202,463	17.1
Middle-Income	283	27.3	347,773	29.5	26,725	7.7	215,639	18.3
Upper-Income	325	31.3	411,396	34.8	12,172	3.0	477,131	40.4
Unknown-Income	4	0.4	9	0.0	0	0.0	0	0.0
Total AA	1,038	100.0	1,180,632	100.0	133,298	11.3	1,180,632	100.0
	Housing Units By Tract	Housing Type By Tract						
		Owner-Occupied			Rental		Vacant	
		#	% By Tract	% By Unit	#	% By Unit	#	% By Unit
Low-Income	226,313	59,326	5.7	26.2	130,460	57.6	36,527	16.1
Moderate-Income	508,738	228,001	21.8	44.8	220,344	43.3	60,393	11.9
Middle-Income	575,760	320,816	30.7	55.7	206,199	35.8	48,745	8.5
Upper-Income	605,062	437,232	41.8	72.3	130,524	21.6	37,306	6.2
Unknown-Income	18	18	0.0	1.0	0	0.0	0	0.0
Total AA	1,915,891	1,045,393	100.0	54.6	687,527	35.9	182,971	9.6
	Total Businesses by Tract		Businesses By Tract & Revenue Size					
			Less Than or = \$1 Million		Over \$1 Million		Revenue Not Reported	
	#	%	#	%	#	%	#	%
Low-Income	20,953	7.7	17,886	7.2	2,945	12.9	122	5.2
Moderate-Income	54,413	20.0	48,191	19.5	5,914	25.9	308	13.1
Middle-Income	73,905	27.2	67,785	27.5	5,619	24.6	501	21.4
Upper-Income	122,091	44.9	112,513	45.6	8,176	35.8	1,402	59.8
Unknown-Income	500	0.2	335	0.1	154	0.7	11	0.5
Total AA	271,862	100.0	246,710	100.0	22,808	100.0	2,344	100.0
Percent of Total Businesses:				90.7	8.4		0.9	
	Total Farms by Tract		Farms By Tract & Revenue Size					
			Less Than or = \$1 Million		Over \$1 Million		Revenue Not Reported	
	#	%	#	%	#	%	#	%
Low-Income	76	4.2	70	3.9	6	15.8	0	0.0
Moderate-Income	212	11.6	207	11.6	5	13.2	0	0.0
Middle-Income	544	29.9	538	30.2	6	15.8	0	0.0
Upper-Income	987	54.2	965	54.2	21	55.3	1	100.0
Unknown-Income	1	0.1	1	0.1	0	0.0	0	0.0
Total AA	1,820	100.0	1,781	100.0	38	100.0	1	100.0
Percent of Total Farms:				97.9	2.1		0.1	

Based on 2016 Dun & Bradstreet information according to 2010 ACS.

Appendix D

Dallas-Fort Worth Assessment Area								
2017 AA Demographics								
Income Categories	Tract Distribution		Families By Tract Income		Families < Poverty Level as a % of Families by Tract		Families By Family Income	
	#	%	#	%	#	%	#	%
Low-Income	159	15.3	144,591	11.4	49,729	34.4	318,420	25.1
Moderate-Income	290	27.9	329,254	25.9	62,973	19.1	212,819	16.8
Middle-Income	257	24.8	338,127	26.6	28,680	8.5	227,483	17.9
Upper-Income	325	31.3	455,876	35.9	16,877	3.7	510,614	40.2
Unknown-Income	7	0.7	1,488	0.1	273	18.3	0	0.0
Total AA	1,038	100.0	1,269,336	100.0	158,532	12.5	1,269,336	100.0
	Housing Units By Tract	Housing Type By Tract						
		Owner-Occupied		Rental		Vacant		
		#	% By Tract	% By Unit	#	% By Unit	#	% By Unit
Low-Income	270,288	69,133	6.5	25.6	164,404	60.8	36,751	13.6
Moderate-Income	533,890	238,137	22.4	44.6	249,236	46.7	46,517	8.7
Middle-Income	537,122	297,816	28.0	55.4	203,880	38.0	35,426	6.6
Upper-Income	671,905	458,946	43.1	68.3	174,910	26.0	38,049	5.7
Unknown-Income	4,922	1,248	0.1	0.3	3,133	63.7	541	11.0
Total AA	2,018,127	1,065,280	100.0	52.8	795,563	39.4	157,284	7.8
	Total Businesses by Tract		Businesses By Tract & Revenue Size					
			Less Than or = \$1 Million		Over \$1 Million		Revenue Not Reported	
			#	%	#	%	#	%
Low-Income	20,125	8.2	17,302	7.8	2,728	12.0	95	4.4
Moderate-Income	53,132	21.6	46,622	21.1	6,202	27.3	308	14.4
Middle-Income	62,614	25.5	56,463	25.5	5,693	25.1	458	21.4
Upper-Income	108,505	44.1	99,717	45.1	7,517	33.1	1,271	59.3
Unknown-Income	1,542	0.6	992	0.4	537	2.4	13	0.6
Total AA	245,918	100.0	221,096	100.0	22,677	100.0	2,145	100.0
Percent of Total Businesses:				89.9		9.2		0.9
	Total Farms by Tract		Farms By Tract & Revenue Size					
			Less Than or = \$1 Million		Over \$1 Million		Revenue Not Reported	
			#	%	#	%	#	%
Low-Income	69	4.2	65	4.0	4	10.0	0	0.0
Moderate-Income	219	13.2	212	13.1	7	17.5	0	0.0
Middle-Income	432	26.0	420	25.9	12	30.0	0	0.0
Upper-Income	933	56.2	917	56.6	16	40.0	0	0.0
Unknown-Income	7	0.4	6	0.4	1	2.5	0	0.0
Total AA	1,660	100.0	1,620	100.0	40	100.0	0	0.0
Percent of Total Farms:				97.6		2.4		0.0

Based on 2017 Dun & Bradstreet information according to 2015 ACS.

Appendix D

Lubbock Assessment Area									
2016 AA Demographics									
Income Categories	Tract Distribution		Families By Tract Income		Families < Poverty Level as a % of Families by Tract		Families By Family Income		
	#	%	#	%	#	%	#	%	
Low-Income	8	11.8	3,680	5.7	1,331	36.2	13,655	21.0	
Moderate-Income	13	19.1	13,700	21.1	2,968	21.7	11,548	17.8	
Middle-Income	25	36.8	24,591	37.9	2,853	11.6	12,384	19.1	
Upper-Income	21	30.9	22,970	35.4	858	3.7	27,354	42.1	
Unknown-Income	1	1.5	0	0.0	0	0.0	0	0.0	
Total AA	68	100.0	64,941	100.0	8,010	12.3	64,941	100.0	
	Housing Units By Tract	Housing Type By Tract							
		Owner-Occupied		Rental		Vacant			
		#	% By Tract	% By Unit	#	% By Unit	#	% By Unit	
Low-Income	8,601	2,597	4.3	30.2	4,734	55.0	1,270	14.8	
Moderate-Income	24,821	10,815	17.7	43.6	11,107	44.7	2,899	11.7	
Middle-Income	42,353	22,380	36.7	52.8	15,707	37.1	4,266	10.1	
Upper-Income	37,884	25,208	41.3	66.5	9,622	25.4	3,054	8.1	
Unknown-Income	0	0	0.0	0.0	0	0.0	0	0.0	
Total AA	113,659	61,000	100.0	53.7	41,170	36.2	11,489	10.1	
	Total Businesses by Tract		Businesses By Tract & Revenue Size						
			Less Than or = \$1 Million		Over \$1 Million		Revenue Not Reported		
			#	%	#	%	#	%	
Low-Income	652	4.7	586	4.6	64	6.2	2	2.1	
Moderate-Income	2,058	14.9	1,878	14.8	171	16.7	9	9.4	
Middle-Income	5,289	38.3	4,764	37.6	490	47.8	35	36.5	
Upper-Income	5,797	42.0	5,449	43.0	298	29.1	50	52.1	
Unknown-Income	8	0.1	6	0.0	2	0.2	0	0.0	
Total AA	13,804	100.0	12,683	100.0	1,025	100.0	96	100.0	
Percent of Total Businesses:				91.9		7.4		0.7	
	Total Farms by Tract		Farms By Tract & Revenue Size						
			Less Than or = \$1 Million		Over \$1 Million		Revenue Not Reported		
			#	%	#	%	#	%	
Low-Income	6	1.1	6	1.1	0	0.0	0	0.0	
Moderate-Income	47	8.3	47	8.5	0	0.0	0	0.0	
Middle-Income	235	41.4	228	41.3	7	46.7	0	0.0	
Upper-Income	279	49.2	271	49.1	8	53.3	0	0.0	
Unknown-Income	0	0.0	0	0.0	0	0.0	0	0.0	
Total AA	567	100.0	552	100.0	15	100.0	0	0.0	
Percent of Total Farms:				97.4		2.6		0.0	

Based on 2016 Dun & Bradstreet information according to 2010 ACS.

Appendix D

Lubbock Assessment Area 2017 AA Demographics									
Income Categories	Tract Distribution		Families By Tract Income		Families < Poverty Level as a % of Families by Tract		Families By Family Income		
	#	%	#	%	#	%	#	%	
Low-Income	6	8.8	2,681	4.0	935	34.9	14,806	22.1	
Moderate-Income	15	22.1	14,154	21.1	3,278	23.2	10,993	16.4	
Middle-Income	24	35.3	25,387	37.9	3,028	11.9	13,079	19.5	
Upper-Income	22	32.4	24,719	36.9	1,142	4.6	28,063	41.9	
Unknown-Income	1	1.5	0	0.0	0	0.0	0	0.0	
Total AA	68	100.0	66,941	100.0	8,383	12.5	66,941	100.0	
	Housing Units By Tract	Housing Type By Tract							
		Owner-Occupied		Rental		Vacant			
		#	% By Tract	% By Unit	#	% By Unit	#	% By Unit	
Low-Income	7,733	1,539	2.5	19.9	4,913	63.5	1,281	16.6	
Moderate-Income	26,178	10,029	16.4	38.3	12,949	49.5	3,200	12.2	
Middle-Income	45,596	23,334	38.1	51.2	17,870	39.2	4,392	9.6	
Upper-Income	40,058	26,262	42.9	65.6	10,644	26.6	3,152	7.9	
Unknown-Income	0	0	0.0	0.0	0	0.0	0	0.0	
Total AA	119,565	61,164	100.0	51.2	46,376	38.8	12,025	10.1	
	Total Businesses by Tract		Businesses By Tract & Revenue Size						
			Less Than or = \$1 Million		Over \$1 Million		Revenue Not Reported		
	#	%	#	%	#	%	#	%	
Low-Income	450	3.6	409	3.5	40	3.9	1	1.1	
Moderate-Income	2,164	17.1	1,886	16.3	269	26.5	9	9.7	
Middle-Income	4,643	36.6	4,230	36.6	378	37.2	35	37.6	
Upper-Income	5,407	42.7	5,033	43.5	326	32.1	48	51.6	
Unknown-Income	8	0.1	6	0.1	2	0.2	0	0.0	
Total AA	12,672	100.0	11,564	100.0	1,015	100.0	93	100.0	
Percent of Total Businesses:				91.3		8.0		0.7	
	Total Farms by Tract		Farms By Tract & Revenue Size						
			Less Than or = \$1 Million		Over \$1 Million		Revenue Not Reported		
	#	%	#	%	#	%	#	%	
Low-Income	11	2.1	11	2.2	0	0.0	0	0.0	
Moderate-Income	27	5.1	26	5.1	1	6.3	0	0.0	
Middle-Income	180	34.2	176	34.4	4	25.0	0	0.0	
Upper-Income	309	58.6	298	58.3	11	68.8	0	0.0	
Unknown-Income	0	0.0	0	0.0	0	0.0	0	0.0	
Total AA	527	100.0	511	100.0	16	100.0	0	0.0	
Percent of Total Farms:				97.0		3.0		0.0	

Based on 2017 Dun & Bradstreet information according to 2015 ACS.

Appendix E

Appendix E – Nonmetropolitan Limited Scope Assessment Areas Demographics

Deaf Smith Assessment Area								
2016 AA Demographics								
Income Categories	Tract Distribution		Families By Tract Income		Families < Poverty Level as a % of Families by Tract		Families By Family Income	
	#	%	#	%	#	%	#	%
Low-Income	0	0.0	0	0.0	0	0.0	910	20.1
Moderate-Income	1	25.0	666	14.7	149	22.4	895	19.7
Middle-Income	3	75.0	3,868	85.3	469	12.1	913	20.1
Upper-Income	0	0.0	0	0.0	0	0.0	1,816	40.1
Unknown-Income	0	0.0	0	0.0	0	0.0	0	0.0
Total AA	4	100.0	4,534	100.0	618	13.6	4,534	100.0
	Housing Units By Tract	Housing Type By Tract						
		Owner-Occupied			Rental		Vacant	
		#	% By Tract	% By Unit	#	% By Unit	#	% By Unit
Low-Income	0	0	0.0	0.0	0	0.0	0	0.0
Moderate-Income	1,300	517	13.1	39.8	434	33.4	349	26.8
Middle-Income	5,757	3,415	86.9	59.3	1,687	29.3	655	11.4
Upper-Income	0	0	0.0	0.0	0	0.0	0	0.0
Unknown-Income	0	0	0.0	0.0	0	0.0	0	0.0
Total AA	7,057	3,932	100.0	55.7	2,121	30.1	1,004	14.2
	Total Businesses by Tract		Businesses By Tract & Revenue Size					
			Less Than or = \$1 Million		Over \$1 Million		Revenue Not Reported	
	#	%	#	%	#	%	#	%
Low-Income	0	0.0	0	0.0	0	0.0	0	0.0
Moderate-Income	227	34.7	202	33.9	21	38.2	4	100.0
Middle-Income	428	65.3	394	66.1	34	61.8	0	0.0
Upper-Income	0	0.0	0	0.0	0	0.0	0	0.0
Unknown-Income	0	0.0	0	0.0	0	0.0	0	0.0
Total AA	655	100.0	596	100.0	55	100.0	4	100.0
Percent of Total Businesses:			91.0		8.4		0.6	
	Total Farms by Tract		Farms By Tract & Revenue Size					
			Less Than or = \$1 Million		Over \$1 Million		Revenue Not Reported	
	#	%	#	%	#	%	#	%
Low-Income	0	0.0	0	0.0	0	0.0	0	0.0
Moderate-Income	11	7.1	10	6.9	1	10.0	0	0.0
Middle-Income	143	92.9	134	93.1	9	90.0	0	0.0
Upper-Income	0	0.0	0	0.0	0	0.0	0	0.0
Unknown-Income	0	0.0	0	0.0	0	0.0	0	0.0
Total AA	154	100.0	144	100.0	10	100.0	0	0.0
Percent of Total Farms:			93.5		6.5		0.0	

Based on 2016 Dun & Bradstreet information according to 2010 ACS.

Appendix E

Deaf Smith Assessment Area									
2017 AA Demographics									
Income Categories	Tract Distribution		Families By Tract Income		Families < Poverty Level as a % of Families by Tract		Families By Family Income		
	#	%	#	%	#	%	#	%	
Low-Income	0	0.0	0	0.0	0	0.0	951	21.0	
Moderate-Income	1	25.0	835	18.5	226	27.1	839	18.6	
Middle-Income	2	50.0	2,755	60.9	484	17.6	939	20.8	
Upper-Income	1	25.0	932	20.6	63	6.8	1,793	39.7	
Unknown-Income	0	0.0	0	0.0	0	0.0	0	0.0	
Total AA	4	100.0	4,522	100.0	773	17.1	4,522	100.0	
	Housing Units By Tract	Housing Type By Tract							
		Owner-Occupied				Rental		Vacant	
		#	% By Tract	% By Unit	#	% By Unit	#	% By Unit	
Low-Income	0	0	0.0	0.0	0	0.0	0	0.0	
Moderate-Income	1,402	621	14.7	44.3	565	40.3	216	15.4	
Middle-Income	3,969	2,663	63.2	67.1	1,051	26.5	255	6.4	
Upper-Income	1,693	930	22.1	54.9	364	21.5	399	23.6	
Unknown-Income	0	0	0.0	0.0	0	0.0	0	0.0	
Total AA	7,064	4,214	100.0	59.7	1,980	28.0	870	12.3	
	Total Businesses by Tract		Businesses By Tract & Revenue Size						
			Less Than or = \$1 Million		Over \$1 Million		Revenue Not Reported		
			#	%	#	%	#	%	#
Low-Income	0	0.0	0	0.0	0	0.0	0	0.0	
Moderate-Income	210	35.7	187	35.4	20	35.1	3	100.0	
Middle-Income	216	36.7	204	38.6	12	21.1	0	0.0	
Upper-Income	162	27.6	137	25.9	25	43.9	0	0.0	
Unknown-Income	0	0.0	0	0.0	0	0.0	0	0.0	
Total AA	588	100.0	528	100.0	57	100.0	3	100.0	
Percent of Total Businesses:			89.8		9.7		0.5		
	Total Farms by Tract		Farms By Tract & Revenue Size						
			Less Than or = \$1 Million		Over \$1 Million		Revenue Not Reported		
			#	%	#	%	#	%	#
Low-Income	0	0.0	0	0.0	0	0.0	0	0.0	
Moderate-Income	10	7.3	9	7.2	1	8.3	0	0.0	
Middle-Income	21	15.3	20	16.0	1	8.3	0	0.0	
Upper-Income	106	77.4	96	76.8	10	83.3	0	0.0	
Unknown-Income	0	0.0	0	0.0	0	0.0	0	0.0	
Total AA	137	100.0	125	100.0	12	100.0	0	0.0	
Percent of Total Farms:			91.2		8.8		0.0		

Based on 2017 Dun & Bradstreet information according to 2015 ACS.

Appendix E

Southern Panhandle Assessment Area								
2016 AA Demographics								
Income Categories	Tract Distribution		Families By Tract Income		Families < Poverty Level as a % of Families by Tract		Families By Family Income	
	#	%	#	%	#	%	#	%
Low-Income	0	0.0	0	0.0	0	0.0	3,759	23.0
Moderate-Income	6	30.0	5,838	35.7	1,472	25.2	3,441	21.0
Middle-Income	10	50.0	6,336	38.7	863	13.6	3,103	19.0
Upper-Income	4	20.0	4,179	25.6	185	4.4	6,050	37.0
Unknown-Income	0	0.0	0	0.0	0	0.0	0	0.0
Total AA	20	100.0	16,353	100.0	2,520	15.4	16,353	100.0
	Housing Units By Tract	Housing Type By Tract						
		Owner-Occupied			Rental		Vacant	
		#	% By Tract	% By Unit	#	% By Unit	#	% By Unit
Low-Income	0	0	0.0	0.0	0	0.0	0	0.0
Moderate-Income	9,609	4,872	31.7	50.7	2,859	29.8	1,878	19.5
Middle-Income	10,987	6,196	40.3	56.4	2,692	24.5	2,099	19.1
Upper-Income	6,441	4,296	28.0	66.7	1,313	20.4	832	12.9
Unknown-Income	0	0	0.0	0.0	0	0.0	0	0.0
Total AA	27,037	15,364	100.0	56.8	6,864	25.4	4,809	17.8
	Total Businesses by Tract		Businesses By Tract & Revenue Size					
			Less Than or = \$1 Million		Over \$1 Million		Revenue Not Reported	
			#	%	#	%	#	%
Low-Income	0	0.0	0	0.0	0	0.0	0	0.0
Moderate-Income	626	29.2	553	28.9	56	32.0	17	31.5
Middle-Income	830	38.7	730	38.1	73	41.7	27	50.0
Upper-Income	688	32.1	632	33.0	46	26.3	10	18.5
Unknown-Income	0	0.0	0	0.0	0	0.0	0	0.0
Total AA	2,144	100.0	1,915	100.0	175	100.0	54	100.0
Percent of Total Businesses:			89.3		8.2		2.5	
	Total Farms by Tract		Farms By Tract & Revenue Size					
			Less Than or = \$1 Million		Over \$1 Million		Revenue Not Reported	
			#	%	#	%	#	%
Low-Income	0	0.0	0	0.0	0	0.0	0	0.0
Moderate-Income	142	20.8	134	20.6	8	26.7	0	0.0
Middle-Income	363	53.2	350	53.7	13	43.3	0	0.0
Upper-Income	177	26.0	168	25.8	9	30.0	0	0.0
Unknown-Income	0	0.0	0	0.0	0	0.0	0	0.0
Total AA	682	100.0	652	100.0	30	100.0	0	0.0
Percent of Total Farms:			95.6		4.4		0.0	

Based on 2016 Dun & Bradstreet information according to 2010 ACS.

Appendix E

Southern Panhandle Assessment Area								
2017 AA Demographics								
Income Categories	Tract Distribution		Families By Tract Income		Families < Poverty Level as a % of Families by Tract		Families By Family Income	
	#	%	#	%	#	%	#	%
Low-Income	0	0.0	0	0.0	0	0.0	4,007	24.9
Moderate-Income	4	20.0	3,869	24.1	1,055	27.3	2,886	17.9
Middle-Income	15	75.0	10,491	65.2	1,609	15.3	3,619	22.5
Upper-Income	1	5.0	1,726	10.7	182	10.5	5,574	34.7
Unknown-Income	0	0.0	0	0.0	0	0.0	0	0.0
Total AA	20	100.0	16,086	100.0	2,846	17.7	16,086	100.0
	Housing Units By Tract	Housing Type By Tract						
		Owner-Occupied			Rental		Vacant	
		#	% By Tract	% By Unit	#	% By Unit	#	% By Unit
Low-Income	0	0	0.0	0.0	0	0.0	0	0.0
Moderate-Income	6,404	3,107	21.5	48.5	1,968	30.7	1,329	20.8
Middle-Income	17,719	9,576	66.3	54.0	5,060	28.6	3,083	17.4
Upper-Income	2,688	1,765	12.2	65.7	584	21.7	339	12.6
Unknown-Income	0	0	0.0	0.0	0	0.0	0	0.0
Total AA	26,811	14,448	100.0	53.9	7,612	28.4	4,751	17.7
	Total Businesses by Tract	Businesses By Tract & Revenue Size						
		Less Than or = \$1 Million		Over \$1 Million		Revenue Not Reported		
		#	%	#	%	#	%	#
Low-Income	0	0.0	0	0.0	0	0.0	0	0.0
Moderate-Income	344	17.8	302	17.7	32	18.8	10	20.0
Middle-Income	1,259	65.3	1,105	64.7	115	67.6	39	78.0
Upper-Income	325	16.9	301	17.6	23	13.5	1	2.0
Unknown-Income	0	0.0	0	0.0	0	0.0	0	0.0
Total AA	1,928	100.0	1,708	100.0	170	100.0	50	100.0
Percent of Total Businesses:				88.6		8.8		2.6
	Total Farms by Tract	Farms By Tract & Revenue Size						
		Less Than or = \$1 Million		Over \$1 Million		Revenue Not Reported		
		#	%	#	%	#	%	#
Low-Income	0	0.0	0	0.0	0	0.0	0	0.0
Moderate-Income	77	12.9	73	12.9	4	13.8	0	0.0
Middle-Income	485	81.5	461	81.4	24	82.8	0	0.0
Upper-Income	33	5.5	32	5.7	1	3.4	0	0.0
Unknown-Income	0	0.0	0	0.0	0	0.0	0	0.0
Total AA	595	100.0	566	100.0	29	100.0	0	0.0
Percent of Total Farms:				95.1		4.9		0.0

Based on 2017 Dun & Bradstreet information according to 2015 ACS.

Appendix F – Metropolitan Full Scope Assessment Area Loan Tables

The assessment area loan tables appear in the following order:

1. Geographic Distribution of HMDA Loans for the bank and aggregate lenders
2. Geographic distribution of Small Business and Small Farm Loans for the bank and aggregate lenders
3. Borrower Profile of HMDA Loans for the bank and aggregate lenders
4. Borrower Profile of Small Business and Small Farm Loans for the bank and aggregate lenders

Appendix F

Distribution of 2016 HMDA Loans by Income Level of Geography Amarillo Assessment Area							
Census Tract Income Level	Bank Loans				Aggregate HMDA Data ¹		% of Owner Occupied Units ²
	#	\$(000s)	# %	\$ %	# %	\$ %	
Home Purchase Loans							
Low	2	81	0.5	0.1	1.6	0.6	7.3
Moderate	21	1,754	5.3	2.5	8.0	4.1	15.2
Middle	133	16,274	33.8	23.1	37.2	30.8	40.0
Upper	238	52,195	60.4	74.2	53.2	64.4	37.6
Unknown ³	0	0	0.0	0.0	0.0	0.0	0.0
Total	394	70,304	100.0	100.0	100.0	100.0	100.0
Home Refinance Loans							
Low	3	149	3.9	1.0	2.0	1.1	7.3
Moderate	4	521	5.2	3.5	7.7	3.6	15.2
Middle	31	4,772	40.3	31.9	38.4	31.5	40.0
Upper	39	9,520	50.6	63.6	51.8	63.9	37.6
Unknown ³	0	0	0.0	0.0	0.0	0.0	0.0
Total	77	14,962	100.0	100.0	100.0	100.0	100.0
Home Improvement Loans							
Low	5	292	6.9	5.9	9.0	3.0	7.3
Moderate	4	19	5.6	0.4	20.2	6.8	15.2
Middle	34	826	47.2	16.6	34.9	26.2	40.0
Upper	29	3,849	40.3	77.2	35.8	64.0	37.6
Unknown ³	0	0	0.0	0.0	0.0	0.0	0.0
Total	72	4,986	100.0	100.0	100.0	100.0	100.0
Multifamily Loans							% of MF Units²
Low	0	0	0.0	0.0	9.1	0.7	21.3
Moderate	1	250	20.0	4.4	18.2	2.4	14.4
Middle	3	1,910	60.0	33.9	27.3	9.7	38.6
Upper	1	3,482	20.0	61.7	45.5	87.2	25.6
Unknown ³	0	0	0.0	0.0	0.0	0.0	0.0
Total	5	5,642	100.0	100.0	100.0	100.0	100.0
Total Home Mortgage Loans							
Low	10	522	1.8	0.5	2.1	0.8	7.3
Moderate	30	2,544	5.5	2.7	8.5	4.0	15.2
Middle	201	23,782	36.7	24.8	37.4	30.4	40.0
Upper	307	69,046	56.0	72.0	52.0	64.8	37.6
Unknown ³	0	0	0.0	0.0	0.0	0.0	0.0
Total	548	95,894	100.0	100.0	100.0	100.0	100.0

¹ Aggregate loan data reflects all loan originations in the bank's AA reported by all HMDA LAR filers.

² The percentage of owner-occupied housing units and multifamily structures by tract is based on 2010 ACS 5-year estimates and 2016 FFIEC census tract designations.

³ Only includes loans with unreported geocode information. Does not include loans in tracts where the income category is 'unknown', which is 0.0% for the bank and 0.0% for aggregate.

(NOTE: Total percentages may vary due to automated rounding differences.)

Appendix F

Distribution of 2017 HMDA Loans by Income Level of Geography Amarillo Assessment Area							
Census Tract Income Level	Bank Loans				Aggregate HMDA Data ¹		% of Owner Occupied Units ²
	#	\$(000s)	# %	\$ %	# %	\$ %	
Home Purchase Loans							
Low	0	0	0.0	0.0	0.3	0.2	1.0
Moderate	39	3,092	11.4	5.4	10.7	5.7	22.2
Middle	100	12,936	29.3	22.7	32.3	25.3	33.6
Upper	202	40,954	59.2	71.9	56.8	68.9	43.2
Unknown ³	0	0	0.0	0.0	0.0	0.0	0.0
Total	341	56,982	100.0	100.0	100.0	100.0	100.0
Home Refinance Loans							
Low	0	0	0.0	0.0	0.2	0.1	1.0
Moderate	2	901	5.1	10.4	14.0	8.4	22.2
Middle	17	3,049	43.6	35.1	35.0	29.0	33.6
Upper	20	4,733	51.3	54.5	50.7	62.6	43.2
Unknown ³	0	0	0.0	0.0	0.0	0.0	0.0
Total	39	8,683	100.0	100.0	100.0	100.0	100.0
Home Improvement Loans							
Low	0	0	0.0	0.0	1.5	0.9	1.0
Moderate	8	297	10.8	8.6	25.6	12.6	22.2
Middle	24	1,044	32.4	30.4	35.7	27.4	33.6
Upper	42	2,098	56.8	61.0	37.2	59.2	43.2
Unknown ³	0	0	0.0	0.0	0.0	0.0	0.0
Total	74	3,439	100.0	100.0	100.0	100.0	100.0
Multifamily Loans							% of MF Units²
Low	0	0	0.0	0.0	0.0	0.0	6.7
Moderate	0	0	0.0	0.0	44.4	10.5	32.6
Middle	2	1,857	66.7	73.2	33.3	47.7	34.9
Upper	1	680	33.3	26.8	22.2	41.8	25.8
Unknown ³	0	0	0.0	0.0	0.0	0.0	0.0
Total	3	2,537	100.0	100.0	100.0	100.0	100.0
Total Home Mortgage Loans							
Low	0	0	0.0	0.0	0.3	0.1	1.0
Moderate	49	4,290	10.7	6.0	12.3	6.8	22.2
Middle	143	18,886	31.3	26.4	33.2	27.9	33.6
Upper	265	48,465	58.0	67.6	54.2	65.2	43.2
Unknown ³	0	0	0.0	0.0	0.0	0.0	0.0
Total	457	71,641	100.0	100.0	100.0	100.0	100.0

¹ Aggregate loan data reflects all loan originations in the bank's AA reported by all HMDA LAR filers.

² The percentage of owner-occupied housing units and multifamily structures by tract is based on 2015 ACS 5-year estimates and 2017 FFIEC census tract designations.

³ Only includes loans with unreported geocode information. Does not include loans in tracts where the income category is 'unknown', which is 0.0% for the bank and 0.0% for aggregate.

(NOTE: Total percentages may vary due to automated rounding differences.)

Appendix F

Distribution of 2016 Business Loans by Income Level of Geography Amarillo Assessment Area							
Census Tract Income Level	Bank Loans				Aggregate CRA Data ¹		% of Businesses ²
	#	\$(000s)	# %	\$ %	# %	\$ %	
Low	81	12,062	11.1	11.9	17.3	23.9	18.7
Moderate	26	5,169	3.5	5.1	9.0	10.7	10.1
Middle	271	36,970	37.0	36.6	32.7	30.0	36.2
Upper	354	46,734	48.3	46.3	38.3	34.3	34.9
Unknown ³	1	16	0.1	0.0	0.1	0.0	0.1
Total	733	100,951	100.0	100.0	97.4	98.8	100.0

¹ Aggregate loan data reflects all small business loan originations in the bank's AA reported by all CRA filers. CRA data reports only business loans in amounts of \$1 million or less.

² The percentage of businesses by tract is based on 2016 Dun & Bradstreet Data and 2016 FFIEC census tract designations.

³ Does not include loans in tracts where the income level is unknown, which is 0.1% by number and 0.0% by dollar. Only includes loans with no tract location reported.

(NOTE: Total percentages may vary due to automated rounding differences.)

Distribution of 2017 Business Loans by Income Level of Geography Amarillo Assessment Area							
Census Tract Income Level	Bank Loans				Aggregate CRA Data ¹		% of Businesses ²
	#	\$(000s)	# %	\$ %	# %	\$ %	
Low	25	4,044	3.3	4.0	5.6	5.3	5.8
Moderate	110	14,405	14.7	14.4	21.2	26.8	24.8
Middle	223	29,797	29.8	29.8	28.1	25.8	31.7
Upper	389	51,835	52.0	51.8	42.0	40.9	37.5
Unknown ³	1	16	0.1	0.0	0.1	0.0	0.1
Total	748	100,097	100.0	100.0	96.9	98.9	100.0

¹ Aggregate loan data reflects all small business loan originations in the bank's AA reported by all CRA filers. CRA data reports only business loans in amounts of \$1 million or less.

² The percentage of businesses by tract is based on 2017 Dun & Bradstreet Data and 2017 FFIEC census tract designations.

³ Does not include loans in tracts where the income level is unknown, which is 0.1% by number and 0.0% by dollar. Only includes loans with no tract location reported.

(NOTE: Total percentages may vary due to automated rounding differences.)

Appendix F

Distribution of 2016 Farm Loans by Income Level of Geography Amarillo Assessment Area							
Census Tract Income Level	Bank Loans				Aggregate CRA Data ¹		% of Farms ²
	#	\$(000s)	# %	\$ %	# %	\$ %	
Low	5	460	2.2	1.8	8.9	12.4	9.5
Moderate	1	10	0.4	0.0	1.6	0.3	0.7
Middle	94	10,740	41.8	42.3	22.3	18.4	35.6
Upper	125	14,183	55.6	55.9	62.8	66.5	54.2
Unknown ³	0	0	0.0	0.0	0.0	0.0	0.0
Total	225	25,393	100.0	100.0	95.5	97.7	100.0

¹ Aggregate loan data reflects all small farm loan originations in the bank's AA reported by all CRA filers. CRA data reports only farm loans in amounts of \$500,000 or less.

² The percentage of farms by tract is based on 2016 Dun & Bradstreet Data and 2016 FFIEC census tract designations.

³ Does not include loans in tracts where the income level is unknown, which is 0.0% by number and 0.0% by dollar. Only includes loans with no tract location reported.

(NOTE: Total percentages may vary due to automated rounding differences.)

Distribution of 2017 Farm Loans by Income Level of Geography Amarillo Assessment Area							
Census Tract Income Level	Bank Loans				Aggregate CRA Data ¹		% of Farms ²
	#	\$(000s)	# %	\$ %	# %	\$ %	
Low	0	0	0.0	0.0	0.7	0.4	2.8
Moderate	5	535	2.7	2.6	10.0	13.7	8.9
Middle	27	3,616	14.8	17.7	14.8	15.2	23.7
Upper	150	16,227	82.4	79.6	71.4	69.1	64.6
Unknown ³	0	0	0.0	0.0	0.0	0.0	0.0
Total	182	20,378	100.0	100.0	96.9	98.5	100.0

¹ Aggregate loan data reflects all small farm loan originations in the bank's AA reported by all CRA filers. CRA data reports only farm loans in amounts of \$500,000 or less.

² The percentage of farms by tract is based on 2017 Dun & Bradstreet Data and 2017 FFIEC census tract designations.

³ Does not include loans in tracts where the income level is unknown, which is 0.0% by number and 0.0% by dollar. Only includes loans with no tract location reported.

(NOTE: Total percentages may vary due to automated rounding differences.)

Appendix F

Distribution of 2016 HMDA Loans by Borrower Income Levels Amarillo Assessment Area							
Borrower Income Level	Bank Loans				Aggregate HMDA Data ¹		% of Families ²
	#	\$(000s)	# %	\$ %	# %	\$ %	
Home Purchase Loans							
Low	18	1,402	4.6	2.0	4.6	2.3	22.6
Moderate	34	3,540	8.6	5.0	13.8	9.2	16.6
Middle	77	10,578	19.5	15.0	19.1	16.7	20.3
Upper	182	39,556	46.2	56.3	38.7	49.3	40.5
Unknown	83	15,228	21.1	21.7	23.7	22.4	0.0
Total	394	70,304	100.0	100.0	100.0	100.0	100.0
Refinanced Loans							
Low	3	191	3.9	1.3	5.5	2.4	22.6
Moderate	2	231	2.6	1.5	10.2	6.2	16.6
Middle	8	986	10.4	6.6	15.0	11.1	20.3
Upper	55	12,264	71.4	82.0	38.5	49.5	40.5
Unknown	9	1,290	11.7	8.6	30.8	30.8	0.0
Total	77	14,962	100.0	100.0	100.0	100.0	100.0
Home Improvement Loans							
Low	4	20	5.6	0.4	12.3	3.9	22.6
Moderate	9	77	12.5	1.5	19.0	4.9	16.6
Middle	13	87	18.1	1.7	24.7	16.4	20.3
Upper	27	2,323	37.5	46.6	39.8	53.4	40.5
Unknown	19	2,479	26.4	49.7	4.2	21.4	0.0
Total	72	4,986	100.0	100.0	100.0	100.0	100.0
Total Home Mortgage Loans							
Low	25	1,613	4.6	1.7	5.2	2.3	22.6
Moderate	45	3,848	8.2	4.0	13.0	8.2	16.6
Middle	98	11,651	17.9	12.1	18.1	14.8	20.3
Upper	264	54,143	48.2	56.5	38.7	48.2	40.5
Unknown	116	24,639	21.2	25.7	25.0	26.5	0.0
Total	548	95,894	100.0	100.0	100.0	100.0	100.0
¹ Aggregate loan data reflects all loan originations in the bank's AA reported by all HMDA LAR filers. ² The percentage of families is based on 2010 ACS 5-year estimates. (NOTE: Multifamily loans are not considered in the Borrower Analysis because individual incomes are not reported for such loans. Total percentages may vary due to automated rounding differences.)							

Appendix F

Distribution of 2017 HMDA Loans by Borrower Income Levels Amarillo Assessment Area							
Borrow Income Level	Bank Loans				Aggregate HMDA Data ¹		% of Families ²
	#	\$(000s)	# %	\$ %	# %	\$ %	
Home Purchase Loans							
Low	9	815	2.6	1.4	5.2	2.6	21.8
Moderate	49	5,392	14.4	9.5	15.7	11.3	16.9
Middle	66	9,537	19.4	16.7	20.3	18.5	19.7
Upper	139	32,114	40.8	56.4	34.0	44.9	41.5
Unknown	78	9,124	22.9	16.0	24.8	22.7	0.0
Total	341	56,982	100.0	100.0	100.0	100.0	100.0
Refinanced Loans							
Low	2	78	5.1	0.9	7.5	3.1	21.8
Moderate	3	253	7.7	2.9	12.9	7.8	16.9
Middle	5	742	12.8	8.5	17.2	14.1	19.7
Upper	24	6,149	61.5	70.8	37.8	48.3	41.5
Unknown	5	1,461	12.8	16.8	24.6	26.7	0.0
Total	39	8,683	100.0	100.0	100.0	100.0	100.0
Home Improvement Loans							
Low	9	76	12.2	2.2	13.4	3.3	21.8
Moderate	11	146	14.9	4.2	17.9	6.8	16.9
Middle	17	462	23.0	13.4	25.0	15.5	19.7
Upper	32	2,123	43.2	61.7	39.0	64.3	41.5
Unknown	5	632	6.8	18.4	4.8	10.1	0.0
Total	74	3,439	100.0	100.0	100.0	100.0	100.0
Total Home Mortgage Loans							
Low	20	969	4.4	1.4	6.2	2.5	21.8
Moderate	63	5,791	13.8	8.1	15.1	9.5	16.9
Middle	88	10,741	19.3	15.0	19.7	16.0	19.7
Upper	195	40,386	42.7	56.4	35.1	42.2	41.5
Unknown	91	13,754	19.9	19.2	24.0	29.7	0.0
Total	457	71,641	100.0	100.0	100.0	100.0	100.0
¹ Aggregate loan data reflects all loan originations in the bank's AA reported by all HMDA LAR filers. ² The percentage of families is based on 2015 ACS 5-year estimates. (NOTE: Multifamily loans are not considered in the Borrower Analysis because individual incomes are not reported for such loans. Total percentages may vary due to automated rounding differences.)							

Appendix F

Distribution of 2016 Business Loans by Revenue Size Amarillo Assessment Area							
Business Revenue by Size ¹	Bank Loans				Aggregate CRA Data ²		% of Businesses ³
	#	\$(000s)	# %	\$ %	# %	\$ %	
\$1MM or less	535	57,861	73.0	57.3	40.7	35.1	91.5
Over \$1MM	198	43,090	27.0	42.7	Not Reported		7.8
Not Known	0	0	0.0	0.0			0.7
Total	733	100,951	100.0	100.0			100.0

¹ This analysis focuses on the bank's lending to "small businesses" as defined by the CRA, which are those businesses with gross annual revenues of \$1 million or less.
² Aggregate loan data reflects all loan originations in the bank's AA reported by all CRA filers. CRA data reports only business loans in amounts of \$1 million or less.
³ The percentage of businesses in the AA is based on 2016 Dun & Bradstreet Data.
(NOTE: Total percentages may vary due to automated rounding differences.)

Distribution of 2017 Business Loans by Revenue Size Amarillo Assessment Area							
Business Revenue by Size ¹	Bank Loans				Aggregate CRA Data ²		% of Businesses ³
	#	\$(000s)	# %	\$ %	# %	\$ %	
\$1MM or less	541	61,251	72.3	61.2	42.1	36.7	90.6
Over \$1MM	207	38,846	27.7	38.8	Not Reported		8.7
Not Known	0	0	0.0	0.0			0.8
Total	748	100,097	100.0	100.0			100.0

¹ This analysis focuses on the bank's lending to "small businesses" as defined by the CRA, which are those businesses with gross annual revenues of \$1 million or less.
² Aggregate loan data reflects all loan originations in the bank's AA reported by all CRA filers. CRA data reports only business loans in amounts of \$1 million or less.
³ The percentage of businesses in the AA is based on 2017 Dun & Bradstreet Data.
(NOTE: Total percentages may vary due to automated rounding differences.)

Appendix F

Distribution of 2016 Farm Loans by Revenue Size Amarillo Assessment Area							
Farm Revenue by Size ¹	Bank Loans				Aggregate CRA Data ²		% of Farms ³
	#	\$(000s)	# %	\$ %	# %	\$ %	
\$1MM or less	209	22,255	92.9	87.6	53.8	66.6	94.5
Over \$1MM	16	3,138	7.1	12.4	Not Reported		5.5
Not Known	0	0	0.0	0.0			0.0
Total	225	25,393	100.0	100.0			100.0

¹ This analysis focuses on the bank's lending to "small farms" as defined by the CRA, which are those farms with gross annual revenues of \$1 million or less.
² Aggregate loan data reflects all loan originations in the bank's AA reported by all CRA filers. CRA data reports only farm loans in amounts of \$500,000 or less.
³ The percentage of farms in the AA is based on 2016 Dun & Bradstreet Data.
(NOTE: Total percentages may vary due to automated rounding differences.)

Distribution of 2017 Farm Loans by Revenue Size Amarillo Assessment Area							
Farm Revenue by Size ¹	Bank Loans				Aggregate CRA Data ²		% of Farms ³
	#	\$(000s)	# %	\$ %	# %	\$ %	
\$1MM or less	174	18,620	95.6	91.4	46.9	57.9	93.9
Over \$1MM	8	1,758	4.4	8.6	Not Reported		6.1
Not Known	0	0	0.0	0.0			0.0
Total	182	20,378	100.0	100.0			100.0

¹ This analysis focuses on the bank's lending to "small farms" as defined by the CRA, which are those farms with gross annual revenues of \$1 million or less.
² Aggregate loan data reflects all loan originations in the bank's AA reported by all CRA filers. CRA data reports only farm loans in amounts of \$500,000 or less.
³ The percentage of farms in the AA is based on 2017 Dun & Bradstreet Data.
(NOTE: Total percentages may vary due to automated rounding differences.)

Appendix G – Metropolitan Limited Scope Assessment Area Loan Tables

The assessment area loan tables appear in the following order:

1. Geographic Distribution of HMDA Loans for the bank and aggregate lenders
2. Geographic distribution of Small Business and Small Farm Loans for the bank and aggregate lenders
3. Borrower Profile of HMDA Loans for the bank and aggregate lenders
4. Borrower Profile of Small Business and Small Farm Loans for the bank and aggregate lenders

Appendix G

Distribution of 2016 HMDA Loans by Income Level of Geography Abilene Assessment Area							
Census Tract Income Level	Bank Loans				Aggregate HMDA Data ¹		% of Owner Occupied Units ²
	#	\$(000s)	# %	\$ %	# %	\$ %	
Home Purchase Loans							
Low	0	0	0.0	0.0	1.2	0.6	2.2
Moderate	4	132	23.5	6.4	12.4	8.5	20.3
Middle	6	682	35.3	32.9	33.5	24.9	42.1
Upper	7	1,261	41.2	60.8	52.9	65.9	35.4
Unknown ³	0	0	0.0	0.0	0.1	0.1	0.0
Total	17	2,075	100.0	100.0	100.0	100.0	100.0
Home Refinance Loans							
Low	0	0	0.0	0.0	1.0	0.4	2.2
Moderate	0	0	0.0	0.0	9.5	5.6	20.3
Middle	0	0	0.0	0.0	31.3	23.5	42.1
Upper	2	197	100.0	100.0	58.1	70.3	35.4
Unknown ³	0	0	0.0	0.0	0.1	0.2	0.0
Total	2	197	100.0	100.0	100.0	100.0	100.0
Home Improvement Loans							
Low	0	0	0.0	0.0	1.4	0.5	2.2
Moderate	5	50	20.8	19.1	18.2	14.3	20.3
Middle	9	85	37.5	32.4	40.8	30.1	42.1
Upper	10	127	41.7	48.5	39.7	55.1	35.4
Unknown ³	0	0	0.0	0.0	0.0	0.0	0.0
Total	24	262	100.0	100.0	100.0	100.0	100.0
Multifamily Loans							% of MF Units²
Low	0	0	0.0	0.0	0.0	0.0	1.3
Moderate	0	0	0.0	0.0	61.5	88.4	42.6
Middle	0	0	0.0	0.0	38.5	11.6	47.2
Upper	0	0	0.0	0.0	0.0	0.0	8.8
Unknown ³	0	0	0.0	0.0	0.0	0.0	0.0
Total	0	0	0.0	0.0	100.0	100.0	100.0
Total Home Mortgage Loans							
Low	0	0	0.0	0.0	1.2	0.5	2.2
Moderate	9	182	20.9	7.2	12.1	11.5	20.3
Middle	15	767	34.9	30.3	33.4	24.0	42.1
Upper	19	1,585	44.2	62.5	53.3	63.8	35.4
Unknown ³	0	0	0.0	0.0	0.1	0.2	0.0
Total	43	2,534	100.0	100.0	100.0	100.0	100.0

¹ Aggregate loan data reflects all loan originations in the bank's AA reported by all HMDA LAR filers.

² The percentage of owner-occupied housing units and multifamily structures by tract is based on 2010 ACS 5-year estimates and 2016 FFIEC census tract designations.

³ Only includes loans with unreported geocode information. Does not include loans in tracts where the income category is 'unknown', which is 0.0% for the bank and 0.1% for aggregate.

(NOTE: Total percentages may vary due to automated rounding differences.)

Appendix G

Distribution of 2017 HMDA Loans by Income Level of Geography Abilene Assessment Area							
Census Tract Income Level	Bank Loans				Aggregate HMDA Data ¹		% of Owner Occupied Units ²
	#	\$(000s)	# %	\$ %	# %	\$ %	
Home Purchase Loans							
Low	0	0	0.0	0.0	0.0	0.0	0.0
Moderate	6	983	37.5	38.2	11.1	6.8	19.4
Middle	5	487	31.3	18.9	24.9	17.7	34.6
Upper	5	1,106	31.3	42.9	64.0	75.4	46.0
Unknown ³	0	0	0.0	0.0	0.1	0.1	0.0
Total	16	2,576	100.0	100.0	100.0	100.0	100.0
Home Refinance Loans							
Low	0	0	0.0	0.0	0.0	0.0	0.0
Moderate	1	239	33.3	25.0	10.1	5.9	19.4
Middle	1	67	33.3	7.0	25.7	19.4	34.6
Upper	1	650	33.3	68.0	64.2	74.7	46.0
Unknown ³	0	0	0.0	0.0	0.0	0.0	0.0
Total	3	956	100.0	100.0	100.0	100.0	100.0
Home Improvement Loans							
Low	0	0	0.0	0.0	0.0	0.0	0.0
Moderate	2	272	33.3	80.5	18.1	11.5	19.4
Middle	0	0	0.0	0.0	29.8	30.7	34.6
Upper	4	66	66.7	19.5	52.1	57.8	46.0
Unknown ³	0	0	0.0	0.0	0.0	0.0	0.0
Total	6	338	100.0	100.0	100.0	100.0	100.0
Multifamily Loans							% of MF Units²
Low	0	0	0.0	0.0	0.0	0.0	0.0
Moderate	0	0	0.0	0.0	16.7	0.3	37.2
Middle	0	0	0.0	0.0	50.0	37.0	42.2
Upper	0	0	0.0	0.0	33.3	62.7	20.5
Unknown ³	0	0	0.0	0.0	0.0	0.0	0.1
Total	0	0	0.0	0.0	100.0	100.0	100.0
Total Home Mortgage Loans							
Low	0	0	0.0	0.0	0.0	0.0	0.0
Moderate	9	1,494	36.0	38.6	11.3	5.7	19.4
Middle	6	554	24.0	14.3	25.5	21.3	34.6
Upper	10	1,822	40.0	47.1	63.2	72.9	46.0
Unknown ³	0	0	0.0	0.0	0.0	0.1	0.0
Total	25	3,870	100.0	100.0	100.0	100.0	100.0

¹ Aggregate loan data reflects all loan originations in the bank's AA reported by all HMDA LAR filers.

² The percentage of owner-occupied housing units and multifamily structures by tract is based on 2015 ACS 5-year estimates and 2017 FFIEC census tract designations.

³ Only includes loans with unreported geocode information. Does not include loans in tracts where the income category is 'unknown', which is 0.0% for the bank and 0.0% for aggregate.

(NOTE: Total percentages may vary due to automated rounding differences.)

Appendix G

Distribution of 2016 Business Loans by Income Level of Geography Abilene Assessment Area							
Census Tract Income Level	Bank Loans				Aggregate CRA Data ¹		% of Businesses ²
	#	\$(000s)	# %	\$ %	# %	\$ %	
Low	0	0	0.0	0.0	1.7	3.0	2.1
Moderate	2	228	4.3	2.4	24.3	23.7	23.7
Middle	26	5,262	56.5	55.4	41.1	41.6	43.9
Upper	18	4,000	39.1	42.1	30.7	31.0	29.8
Unknown ³	0	0	0.0	0.0	0.4	0.1	0.4
Total	46	9,490	100.0	100.0	98.3	99.3	100.0

¹ Aggregate loan data reflects all small business loan originations in the bank's AA reported by all CRA filers. CRA data reports only business loans in amounts of \$1 million or less.

² The percentage of businesses by tract is based on 2016 Dun & Bradstreet Data and 2016 FFIEC census tract designations.

³ Does not include loans in tracts where the income level is unknown, which is 0.0% by number and 0.0% by dollar. Only includes loans with no tract location reported.

(NOTE: Total percentages may vary due to automated rounding differences.)

Distribution of 2017 Business Loan by Income Level of Geography Abilene Assessment Area							
Census Tract Income Level	Bank Loans				Aggregate CRA Data ¹		% of Businesses ²
	#	\$(000s)	# %	\$ %	# %	\$ %	
Low	0	0	0.0	0.0	0.0	0.0	0.0
Moderate	5	774	35.7	37.2	24.5	26.1	31.1
Middle	2	121	14.3	5.8	33.6	33.1	31.0
Upper	7	1,183	50.0	56.9	40.1	40.4	37.5
Unknown ³	0	0	0.0	0.0	0.4	0.1	0.5
Total	14	2,078	100.0	100.0	98.6	99.6	100.0

¹ Aggregate loan data reflects all small business loan originations in the bank's AA reported by all CRA filers. CRA data reports only business loans in amounts of \$1 million or less.

² The percentage of businesses by tract is based on 2017 Dun & Bradstreet Data and 2017 FFIEC census tract designations.

³ Does not include loans in tracts where the income level is unknown, which is 0.0% by number and 0.0% by dollar. Only includes loans with no tract location reported.

(NOTE: Total percentages may vary due to automated rounding differences.)

Appendix G

Distribution of 2016 Farm Loans by Income Level of Geography Abilene Assessment Area							
Census Tract Income Level	Bank Loans				Aggregate CRA Data ¹		% of Farms ²
	#	\$(000s)	# %	\$ %	# %	\$ %	
Low	0	0	0.0	0.0	0.0	0.0	1.0
Moderate	0	0	0.0	0.0	5.6	4.9	4.0
Middle	2	127	50.0	33.0	57.3	51.2	39.4
Upper	2	258	50.0	67.0	36.3	43.9	55.6
Unknown ³	0	0	0.0	0.0	0.8	0.0	0.0
Total	4	385	100.0	100.0	100.0	100.0	100.0

¹ Aggregate loan data reflects all small farm loan originations in the bank's AA reported by all CRA filers. CRA data reports only farm loans in amounts of \$500,000 or less.

² The percentage of farms by tract is based on 2016 Dun & Bradstreet Data and 2016 FFIEC census tract designations.

³ Does not include loans in tracts where the income level is unknown, which is 0.0% by number and 0.0% by dollar. Only includes loans with no tract location reported.

(NOTE: Total percentages may vary due to automated rounding differences.)

Distribution of 2017 Farm Loans by Income Level of Geography Abilene Assessment Area							
Census Tract Income Level	Bank Loans				Aggregate CRA Data ¹		% of Farms ²
	#	\$(000s)	# %	\$ %	# %	\$ %	
Low	0	0	0.0	0.0	0.0	0.0	0.0
Moderate	0	0	0.0	0.0	3.0	9.0	5.3
Middle	0	0	0.0	0.0	57.1	50.0	34.7
Upper	2	130	100.0	100.0	39.1	41.0	60.0
Unknown ³	0	0	0.0	0.0	0.8	0.0	0.0
Total	2	130	100.0	100.0	100.0	100.0	100.0

¹ Aggregate loan data reflects all small farm loan originations in the bank's AA reported by all CRA filers. CRA data reports only farm loans in amounts of \$500,000 or less.

² The percentage of farms by tract is based on 2017 Dun & Bradstreet Data and 2017 FFIEC census tract designations.

³ Does not include loans in tracts where the income level is unknown, which is 0.0% by number and 0.0% by dollar. Only includes loans with no tract location reported.

(NOTE: Total percentages may vary due to automated rounding differences.)

Appendix G

Distribution of 2016 HMDA Loans by Borrower Income Levels Abilene Assessment Area							
Borrower Income Level	Bank Loans				Aggregate HMDA Data ¹		% of Families ²
	#	\$(000s)	# %	\$ %	# %	\$ %	
Home Purchase Loans							
Low	0	0	0.0	0.0	2.4	1.1	21.7
Moderate	0	0	0.0	0.0	12.8	8.6	16.8
Middle	2	316	11.8	15.2	20.2	18.2	20.7
Upper	5	955	29.4	46.0	39.0	47.0	40.9
Unknown	10	804	58.8	38.7	25.7	25.0	0.0
Total	17	2,075	100.0	100.0	100.0	100.0	100.0
Refinanced Loans							
Low	0	0	0.0	0.0	3.3	1.4	21.7
Moderate	1	61	50.0	31.0	6.9	3.5	16.8
Middle	0	0	0.0	0.0	13.5	9.4	20.7
Upper	1	136	50.0	69.0	38.9	44.8	40.9
Unknown	0	0	0.0	0.0	37.5	41.0	0.0
Total	2	197	100.0	100.0	100.0	100.0	100.0
Home Improvement Loans							
Low	0	0	0.0	0.0	4.8	2.3	21.7
Moderate	3	26	12.5	9.9	15.8	10.1	16.8
Middle	6	58	25.0	22.1	25.7	18.5	20.7
Upper	14	173	58.3	66.0	47.6	61.3	40.9
Unknown	1	5	4.2	1.9	6.2	7.9	0.0
Total	24	262	100.0	100.0	100.0	100.0	100.0
Total Home Mortgage Loans							
Low	0	0	0.0	0.0	2.8	1.2	21.7
Moderate	4	87	9.3	3.4	11.3	6.9	16.8
Middle	8	374	18.6	14.8	18.6	15.0	20.7
Upper	20	1,264	46.5	49.9	39.4	44.6	40.9
Unknown	11	809	25.6	31.9	27.9	32.4	0.0
Total	43	2,534	100.0	100.0	100.0	100.0	100.0
¹ Aggregate loan data reflects all loan originations in the bank's AA reported by all HMDA LAR filers. ² The percentage of families is based on 2010 ACS 5-year estimates. (NOTE: Multifamily loans are not considered in the Borrower Analysis because individual incomes are not reported for such loans. Total percentages may vary due to automated rounding differences.)							

Appendix G

Distribution of 2017 HMDA Loans by Borrower Income Levels Abilene Assessment Area							
Borrower Income Level	Bank Loans				Aggregate HMDA Data ¹		% of Families ²
	#	\$(000s)	# %	\$ %	# %	\$ %	
Home Purchase Loans							
Low	1	96	6.3	3.7	2.2	1.2	21.3
Moderate	0	0	0.0	0.0	10.6	6.7	17.7
Middle	0	0	0.0	0.0	22.4	19.6	20.1
Upper	12	2,172	75.0	84.3	45.2	54.4	40.9
Unknown	3	308	18.8	12.0	19.6	18.1	0.0
Total	16	2,576	100.0	100.0	100.0	100.0	100.0
Refinanced Loans							
Low	0	0	0.0	0.0	3.4	1.3	21.3
Moderate	0	0	0.0	0.0	10.9	5.5	17.7
Middle	0	0	0.0	0.0	15.3	10.8	20.1
Upper	2	889	66.7	93.0	43.1	51.7	40.9
Unknown	1	67	33.3	7.0	27.3	30.8	0.0
Total	3	956	100.0	100.0	100.0	100.0	100.0
Home Improvement Loans							
Low	0	0	0.0	0.0	5.3	3.3	21.3
Moderate	1	7	16.7	2.1	14.7	8.9	17.7
Middle	1	9	16.7	2.7	18.5	14.2	20.1
Upper	0	0	0.0	0.0	53.2	67.1	40.9
Unknown	4	322	66.7	95.3	8.3	6.5	0.0
Total	6	338	100.0	100.0	100.0	100.0	100.0
Total Home Mortgage Loans							
Low	1	96	4.0	2.5	2.6	1.0	21.3
Moderate	1	7	4.0	0.2	10.9	5.5	17.7
Middle	1	9	4.0	0.2	20.6	14.9	20.1
Upper	14	3,061	56.0	79.1	45.2	45.6	40.9
Unknown	8	697	32.0	18.0	20.7	33.0	0.0
Total	25	3,870	100.0	100.0	100.0	100.0	100.0
¹ Aggregate loan data reflects all loan originations in the bank's AA reported by all HMDA LAR filers. ² The percentage of families is based on 2015 ACS 5-year estimates. (NOTE: Multifamily loans are not considered in the Borrower Analysis because individual incomes are not reported for such loans. Total percentages may vary due to automated rounding differences.)							

Appendix G

Distribution of 2016 Business Loans by Revenue Size Abilene Assessment Area							
Business Revenue by Size ¹	Bank Loans				Aggregate CRA Data ²		% of Businesses ³
	#	\$(000s)	# %	\$ %	# %	\$ %	
\$1MM or less	35	6,252	76.1	65.9	32.7	32.6	90.3
Over \$1MM	11	3,238	23.9	34.1	Not Reported		8.6
Not Known	0	0	0.0	0.0			1.1
Total	46	9,490	100.0	100.0			100.0

¹ This analysis focuses on the bank's lending to "small businesses" as defined by the CRA, which are those businesses with gross annual revenues of \$1 million or less.
² Aggregate loan data reflects all loan originations in the bank's AA reported by all CRA filers. CRA data reports only business loans in amounts of \$1 million or less.
³ The percentage of businesses in the AA is based on 2016 Dun & Bradstreet Data.
(NOTE: Total percentages may vary due to automated rounding differences.)

Distribution of 2017 Business Loans by Revenue Size Abilene Assessment Area							
Business Revenue by Size ¹	Bank Loans				Aggregate CRA Data ²		% of Businesses ³
	#	\$(000s)	# %	\$ %	# %	\$ %	
\$1MM or less	12	1,707	85.7	82.1	35.2	32.7	89.3
Over \$1MM	2	371	14.3	17.9	Not Reported		9.6
Not Known	0	0	0.0	0.0			1.1
Total	14	2,078	100.0	100.0			100.0

¹ This analysis focuses on the bank's lending to "small businesses" as defined by the CRA, which are those businesses with gross annual revenues of \$1 million or less.
² Aggregate loan data reflects all loan originations in the bank's AA reported by all CRA filers. CRA data reports only business loans in amounts of \$1 million or less.
³ The percentage of businesses in the AA is based on 2017 Dun & Bradstreet Data.
(NOTE: Total percentages may vary due to automated rounding differences.)

Distribution of 2016 Farm Loans by Revenue Size Abilene Assessment Area							
Farm Revenue by Size ¹	Bank Loans				Aggregate CRA Data ²		% of Farms ³
	#	\$(000s)	# %	\$ %	# %	\$ %	
\$1MM or less	4	385	100.0	100.0	62.9	65.5	98.0
Over \$1MM	0	0	0.0	0.0	Not Reported		2.0
Not Known	0	0	0.0	0.0			0.0
Total	4	385	100.0	100.0			100.0

¹ This analysis focuses on the bank's lending to "small farms" as defined by the CRA, which are those farms with gross annual revenues of \$1 million or less.
² Aggregate loan data reflects all loan originations in the bank's AA reported by all CRA filers. CRA data reports only farm loans in amounts of \$500,000 or less.
³ The percentage of farms in the AA is based on 2016 Dun & Bradstreet Data.
(NOTE: Total percentages may vary due to automated rounding differences.)

Appendix G

Distribution of 2017 Farm Loans by Revenue Size Abilene Assessment Area							
Farm Revenue by Size ¹	Bank Loans				Aggregate CRA Data ²		% of Farms ³
	#	\$(000s)	# %	\$ %	# %	\$ %	
\$1MM or less	2	130	100.0	100.0	69.2	75.0	97.6
Over \$1MM	0	0	0.0	0.0	Not Reported		2.4
Not Known	0	0	0.0	0.0			0.0
Total	2	130	100.0	100.0			100.0

¹ This analysis focuses on the bank's lending to "small farms" as defined by the CRA, which are those farms with gross annual revenues of \$1 million or less.

² Aggregate loan data reflects all loan originations in the bank's AA reported by all CRA filers. CRA data reports only farm loans in amounts of \$500,000 or less.

³ The percentage of farms in the AA is based on 2017 Dun & Bradstreet Data.
(NOTE: Total percentages may vary due to automated rounding differences.)

Appendix G

Distribution of 2016 HMDA Loans by Income Level of Geography Dallas-Fort Worth Assessment Area							
Census Tract Income Level	Bank Loans				Aggregate HMDA Data ¹		% of Owner Occupied Units ²
	#	\$(000s)	# %	\$ %	# %	\$ %	
Home Purchase Loans							
Low	26	1,835	12.3	6.4	2.9	2.1	5.7
Moderate	132	10,410	62.6	36.4	13.0	8.5	21.8
Middle	29	3,186	13.7	11.1	32.3	25.5	30.7
Upper	24	13,169	11.4	46.0	51.8	63.9	41.8
Unknown ³	0	0	0.0	0.0	0.0	0.0	0.0
Total	211	28,600	100.0	100.0	100.0	100.0	100.0
Home Refinance Loans							
Low	1	78	5.0	2.5	1.7	1.0	5.7
Moderate	7	630	35.0	20.4	10.0	6.0	21.8
Middle	6	687	30.0	22.2	27.6	19.9	30.7
Upper	6	1,698	30.0	54.9	60.7	73.0	41.8
Unknown ³	0	0	0.0	0.0	0.0	0.0	0.0
Total	20	3,093	100.0	100.0	100.0	100.0	100.0
Home Improvement Loans							
Low	2	125	20.0	18.8	2.3	0.9	5.7
Moderate	4	274	40.0	41.2	13.0	6.2	21.8
Middle	2	169	20.0	25.4	27.1	19.4	30.7
Upper	2	97	20.0	14.6	57.6	73.5	41.8
Unknown ³	0	0	0.0	0.0	0.0	0.0	0.0
Total	10	665	100.0	100.0	100.0	100.0	100.0
Multifamily Loans							% of MF Units²
Low	2	3,692	40.0	34.8	24.5	19.7	21.4
Moderate	2	1,504	40.0	14.2	30.5	18.7	29.7
Middle	0	0	0.0	0.0	28.4	36.5	29.0
Upper	1	5,400	20.0	51.0	16.6	25.0	19.9
Unknown ³	0	0	0.0	0.0	0.0	0.0	0.0
Total	5	10,596	100.0	100.0	100.0	100.0	100.0
Total Home Mortgage Loans							
Low	31	5,730	12.6	13.3	2.5	3.2	5.7
Moderate	145	12,818	58.9	29.8	12.0	8.5	21.8
Middle	37	4,042	15.0	9.4	30.4	24.5	30.7
Upper	33	20,364	13.4	47.4	55.2	63.8	41.8
Unknown ³	0	0	0.0	0.0	0.0	0.0	0.0
Total	246	42,954	100.0	100.0	100.0	100.0	100.0

¹ Aggregate loan data reflects all loan originations in the bank's AA reported by all HMDA LAR filers.

² The percentage of owner-occupied housing units and multifamily structures by tract is based on 2010 ACS 5-year estimates and 2016 FFIEC census tract designations.

³ Only includes loans with unreported geocode information. Does not include loans in tracts where the income category is 'unknown', which is 0.0% for the bank and 0.0% for aggregate.

(NOTE: Total percentages may vary due to automated rounding differences.)

Appendix G

Distribution of 2017 HMDA Loans by Income Level of Geography Dallas-Fort Worth Assessment Area							
Census Tract Income Level	Bank Loans				Aggregate HMDA Data ¹		% of Owner Occupied Units ²
	#	\$(000s)	# %	\$ %	# %	\$ %	
Home Purchase Loans							
Low	44	4,196	26.8	16.8	4.2	2.8	6.5
Moderate	62	6,237	37.8	24.9	15.8	10.6	22.4
Middle	32	4,338	19.5	17.3	29.4	23.7	28.0
Upper	26	10,263	15.9	41.0	50.5	62.7	43.1
Unknown ³	0	0	0.0	0.0	0.1	0.1	0.1
Total	164	25,034	100.0	100.0	100.0	100.0	100.0
Home Refinance Loans							
Low	6	433	10.0	4.2	2.4	1.5	6.5
Moderate	8	1,274	13.3	12.3	15.3	9.2	22.4
Middle	40	3,968	66.7	38.2	29.3	21.8	28.0
Upper	6	4,700	10.0	45.3	52.9	67.3	43.1
Unknown ³	0	0	0.0	0.0	0.1	0.1	0.1
Total	60	10,375	100.0	100.0	100.0	100.0	100.0
Home Improvement Loans							
Low	0	0	0.0	0.0	3.5	1.3	6.5
Moderate	7	1,255	53.8	50.3	15.6	9.0	22.4
Middle	3	551	23.1	22.1	25.5	19.4	28.0
Upper	3	691	23.1	27.7	55.4	70.3	43.1
Unknown ³	0	0	0.0	0.0	0.1	0.1	0.1
Total	13	2,497	100.0	100.0	100.0	100.0	100.0
Multifamily Loans							% of MF Units²
Low	13	37,613	61.9	41.2	28.0	21.5	23.5
Moderate	5	27,638	23.8	30.3	35.0	26.5	28.2
Middle	2	25,204	9.5	27.6	20.6	27.3	24.2
Upper	1	808	4.8	0.9	16.3	24.6	23.4
Unknown ³	0	0	0.0	0.0	0.2	0.0	0.6
Total	21	91,263	100.0	100.0	100.0	100.0	100.0
Total Home Mortgage Loans							
Low	63	42,242	24.4	32.7	3.8	4.9	6.5
Moderate	82	36,404	31.8	28.2	15.7	12.3	22.4
Middle	77	34,061	29.8	26.4	29.1	23.6	28.0
Upper	36	16,462	14.0	12.7	51.3	59.1	43.1
Unknown ³	0	0	0.0	0.0	0.1	0.1	0.1
Total	258	129,169	100.0	100.0	100.0	100.0	100.0

¹ Aggregate loan data reflects all loan originations in the bank's AA reported by all HMDA LAR filers.

² The percentage of owner-occupied housing units and multifamily structures by tract is based on 2015 ACS 5-year estimates and 2017 FFIEC census tract designations.

³ Only includes loans with unreported geocode information. Does not include loans in tracts where the income category is 'unknown', which is 0.0% for the bank and 0.1% for aggregate.

(NOTE: Total percentages may vary due to automated rounding differences.)

Appendix G

Distribution of 2016 Business Loans by Income Level of Geography Dallas-Fort Worth Assessment Area							
Census Tract Income Level	Bank Loans				Aggregate CRA Data ¹		% of Businesses ²
	#	\$(000s)	# %	\$ %	# %	\$ %	
Low	17	3,910	10.1	9.6	7.9	10.4	7.7
Moderate	33	10,187	19.5	24.9	19.3	21.8	20.0
Middle	43	9,588	25.4	23.5	24.6	23.1	27.2
Upper	76	17,164	45.0	42.0	46.6	43.4	44.9
Unknown ³	0	0	0.0	0.0	0.2	0.4	0.2
Total	169	40,849	100.0	100.0	98.6	99.2	100.0

¹ Aggregate loan data reflects all small business loan originations in the bank's AA reported by all CRA filers. CRA data reports only business loans in amounts of \$1 million or less.

² The percentage of businesses by tract is based on 2016 Dun & Bradstreet Data and 2016 FFIEC census tract designations.

³ Does not include loans in tracts where the income level is unknown, which is 0.0% by number and 0.0% by dollar. Only includes loans with no tract location reported.

(NOTE: Total percentages may vary due to automated rounding differences.)

Distribution of 2017 Business Loans by Income Level of Geography Dallas-Fort Worth Assessment Area							
Census Tract Income Level	Bank Loans				Aggregate CRA Data ¹		% of Businesses ²
	#	\$(000s)	# %	\$ %	# %	\$ %	
Low	11	3,105	6.8	9.9	8.5	9.4	8.2
Moderate	42	7,533	26.1	24.1	21.5	23.2	21.6
Middle	39	6,061	24.2	19.4	23.9	23.5	25.5
Upper	69	14,526	42.9	46.5	44.2	41.4	44.1
Unknown ³	0	0	0.0	0.0	0.8	1.9	0.6
Total	161	31,225	100.0	100.0	98.9	99.3	100.0

¹ Aggregate loan data reflects all small business loan originations in the bank's AA reported by all CRA filers. CRA data reports only business loans in amounts of \$1 million or less.

² The percentage of businesses by tract is based on 2017 Dun & Bradstreet Data and 2017 FFIEC census tract designations.

³ Does not include loans in tracts where the income level is unknown, which is 0.0% by number and 0.0% by dollar. Only includes loans with no tract location reported.

(NOTE: Total percentages may vary due to automated rounding differences.)

Appendix G

Distribution of 2016 Farm Loans by Income Level of Geography Dallas-Fort Worth Assessment Area							
Census Tract Income Level	Bank Loans				Aggregate CRA Data ¹		% of Farms ²
	#	\$(000s)	# %	\$ %	# %	\$ %	
Low	0	0	0.0	0.0	5.3	6.1	4.2
Moderate	0	0	0.0	0.0	17.5	18.0	11.6
Middle	0	0	0.0	0.0	34.0	34.0	29.9
Upper	1	84	100.0	100.0	41.9	40.5	54.2
Unknown ³	0	0	0.0	0.0	0.0	0.0	0.1
Total	1	84	100.0	100.0	98.7	98.7	100.0

¹ Aggregate loan data reflects all small farm loan originations in the bank's AA reported by all CRA filers. CRA data reports only farm loans in amounts of \$500,000 or less.

² The percentage of farms by tract is based on 2016 Dun & Bradstreet Data and 2016 FFIEC census tract designations.

³ Does not include loans in tracts where the income level is unknown, which is 0.0% by number and 0.0% by dollar. Only includes loans with no tract location reported.

(NOTE: Total percentages may vary due to automated rounding differences.)

Distribution of 2017 Farm Loans by Income Level of Geography Dallas-Fort Worth Assessment Area							
Census Tract Income Level	Bank Loans				Aggregate CRA Data ¹		% of Farms ²
	#	\$(000s)	# %	\$ %	# %	\$ %	
Low	0	0	0.0	0.0	3.2	7.1	4.2
Moderate	0	0	0.0	0.0	11.8	8.0	13.2
Middle	1	72	100.0	100.0	32.2	38.1	26.0
Upper	0	0	0.0	0.0	51.4	45.6	56.2
Unknown ³	0	0	0.0	0.0	0.2	0.0	0.4
Total	1	72	100.0	100.0	98.8	98.7	100.0

¹ Aggregate loan data reflects all small farm loan originations in the bank's AA reported by all CRA filers. CRA data reports only farm loans in amounts of \$500,000 or less.

² The percentage of farms by tract is based on 2017 Dun & Bradstreet Data and 2017 FFIEC census tract designations.

³ Does not include loans in tracts where the income level is unknown, which is 0.0% by number and 0.0% by dollar. Only includes loans with no tract location reported.

(NOTE: Total percentages may vary due to automated rounding differences.)

Appendix G

Distribution of 2016 HMDA Loans by Borrower Income Levels Dallas-Fort Worth Assessment Area							
Borrower Income Level	Bank Loans				Aggregate HMDA Data ¹		% of Families ²
	#	\$(000s)	# %	\$ %	# %	\$ %	
Home Purchase Loans							
Low	0	0	0.0	0.0	3.8	1.7	24.2
Moderate	0	0	0.0	0.0	13.4	8.2	17.1
Middle	3	488	1.4	1.7	18.2	14.8	18.3
Upper	9	4,168	4.3	14.6	47.4	60.7	40.4
Unknown	199	23,944	94.3	83.7	17.2	14.7	0.0
Total	211	28,600	100.0	100.0	100.0	100.0	100.0
Refinanced Loans							
Low	1	93	5.0	3.0	3.1	1.4	24.2
Moderate	2	382	10.0	12.4	9.1	4.9	17.1
Middle	0	0	0.0	0.0	15.2	10.6	18.3
Upper	4	1,096	20.0	35.4	49.0	62.3	40.4
Unknown	13	1,522	65.0	49.2	23.6	20.8	0.0
Total	20	3,093	100.0	100.0	100.0	100.0	100.0
Home Improvement Loans							
Low	0	0	0.0	0.0	5.1	2.0	24.2
Moderate	1	165	10.0	24.8	11.9	5.5	17.1
Middle	0	0	0.0	0.0	17.8	12.3	18.3
Upper	2	97	20.0	14.6	61.2	74.8	40.4
Unknown	7	403	70.0	60.6	3.9	5.4	0.0
Total	10	665	100.0	100.0	100.0	100.0	100.0
Total Home Mortgage Loans							
Low	1	93	0.4	0.2	3.6	1.4	24.2
Moderate	3	547	1.2	1.3	11.7	6.4	17.1
Middle	3	488	1.2	1.1	17.1	12.2	18.3
Upper	15	5,361	6.1	12.5	48.4	56.4	40.4
Unknown	224	36,465	91.1	84.9	19.2	23.6	0.0
Total	246	42,954	100.0	100.0	100.0	100.0	100.0
¹ Aggregate loan data reflects all loan originations in the bank's AA reported by all HMDA LAR filers. ² The percentage of families is based on 2010 ACS 5-year estimates. (NOTE: Multifamily loans are not considered in the Borrower Analysis because individual incomes are not reported for such loans. Total percentages may vary due to automated rounding differences.)							

Appendix G

Distribution of 2017 HMDA Loans by Borrower Income Levels Dallas-Fort Worth Assessment Area							
Borrower Income Level	Bank Loans				Aggregate HMDA Data ¹		% of Families ²
	#	\$(000s)	# %	\$ %	# %	\$ %	
Home Purchase Loans							
Low	1	64	0.6	0.3	3.3	1.6	25.1
Moderate	3	368	1.8	1.5	13.0	8.1	16.8
Middle	4	710	2.4	2.8	19.4	15.7	17.9
Upper	16	5,921	9.8	23.7	48.7	61.3	40.2
Unknown	140	17,971	85.4	71.8	15.7	13.4	0.0
Total	164	25,034	100.0	100.0	100.0	100.0	100.0
Refinanced Loans							
Low	0	0	0.0	0.0	4.8	2.2	25.1
Moderate	0	0	0.0	0.0	11.8	6.9	16.8
Middle	2	267	3.3	2.6	18.9	14.1	17.9
Upper	8	4,432	13.3	42.7	44.4	58.1	40.2
Unknown	50	5,676	83.3	54.7	20.1	18.7	0.0
Total	60	10,375	100.0	100.0	100.0	100.0	100.0
Home Improvement Loans							
Low	0	0	0.0	0.0	5.8	3.0	25.1
Moderate	1	8	7.7	0.3	12.5	7.4	16.8
Middle	0	0	0.0	0.0	19.2	14.7	17.9
Upper	6	2,031	46.2	81.3	59.3	70.7	40.2
Unknown	6	458	46.2	18.3	3.3	4.2	0.0
Total	13	2,497	100.0	100.0	100.0	100.0	100.0
Total Home Mortgage Loans							
Low	1	64	0.4	0.0	3.8	1.5	25.1
Moderate	4	376	1.6	0.3	12.6	6.8	16.8
Middle	6	977	2.3	0.8	19.1	13.3	17.9
Upper	30	12,384	11.6	9.6	47.8	53.1	40.2
Unknown	217	115,368	84.1	89.3	16.7	25.3	0.0
Total	258	129,169	100.0	100.0	100.0	100.0	100.0
¹ Aggregate loan data reflects all loan originations in the bank's AA reported by all HMDA LAR filers. ² The percentage of families is based on 2015 ACS 5-year estimates. (NOTE: Multifamily loans are not considered in the Borrower Analysis because individual incomes are not reported for such loans. Total percentages may vary due to automated rounding differences.)							

Appendix G

Distribution of 2016 Business Loans by Revenue Size Dallas-Fort Worth Assessment Area							
Business Revenue by Size ¹	Bank Loans				Aggregate CRA Data ²		% of Businesses ³
	#	\$(000s)	# %	\$ %	# %	\$ %	
\$1MM or less	110	27,976	65.1	68.5	42.0	32.4	90.7
Over \$1MM	59	12,873	34.9	31.5	Not Reported		8.4
Not Known	0	0	0.0	0.0			0.9
Total	169	40,849	100.0	100.0			100.0

¹ This analysis focuses on the bank's lending to "small businesses" as defined by the CRA, which are those businesses with gross annual revenues of \$1 million or less.
² Aggregate loan data reflects all loan originations in the bank's AA reported by all CRA filers. CRA data reports only business loans in amounts of \$1 million or less.
³ The percentage of businesses in the AA is based on 2016 Dun & Bradstreet Data.
(NOTE: Total percentages may vary due to automated rounding differences.)

Distribution of 2017 Business Loans by Revenue Size Dallas-Fort Worth Assessment Area							
Business Revenue by Size ¹	Bank Loans				Aggregate CRA Data ²		% of Businesses ³
	#	\$(000s)	# %	\$ %	# %	\$ %	
\$1MM or less	105	18,845	65.2	60.4	46.3	33.7	89.9
Over \$1MM	56	12,380	34.8	39.6	Not Reported		9.2
Not Known	0	0	0.0	0.0			0.9
Total	161	31,225	100.0	100.0			100.0

¹ This analysis focuses on the bank's lending to "small businesses" as defined by the CRA, which are those businesses with gross annual revenues of \$1 million or less.
² Aggregate loan data reflects all loan originations in the bank's AA reported by all CRA filers. CRA data reports only business loans in amounts of \$1 million or less.
³ The percentage of businesses in the AA is based on 2017 Dun & Bradstreet Data.
(NOTE: Total percentages may vary due to automated rounding differences.)

Distribution of 2016 Farm Loans by Revenue Size Dallas-Fort Worth Assessment Area							
Farm Revenue by Size ¹	Bank Loans				Aggregate CRA Data ²		% of Farms ³
	#	\$(000s)	# %	\$ %	# %	\$ %	
\$1MM or less	1	84	100.0	100.0	41.6	54.3	97.9
Over \$1MM	0	0	0.0	0.0	Not Reported		2.1
Not Known	0	0	0.0	0.0			0.1
Total	1	84	100.0	100.0			100.0

¹ This analysis focuses on the bank's lending to "small farms" as defined by the CRA, which are those farms with gross annual revenues of \$1 million or less.
² Aggregate loan data reflects all loan originations in the bank's AA reported by all CRA filers. CRA data reports only farm loans in amounts of \$500,000 or less.
³ The percentage of farms in the AA is based on 2016 Dun & Bradstreet Data.
(NOTE: Total percentages may vary due to automated rounding differences.)

Appendix G

Distribution of 2017 Farm Loans by Revenue Size Dallas-Fort Worth Assessment Area							
Farm Revenue by Size ¹	Bank Loans				Aggregate CRA Data ²		% of Farms ³
	#	\$(000s)	# %	\$ %	# %	\$ %	
\$1MM or less	1	72	100.0	100.0	53.1	56.8	97.6
Over \$1MM	0	0	0.0	0.0	Not Reported		2.4
Not Known	0	0	0.0	0.0			0.0
Total	1	72	100.0	100.0			100.0

¹ This analysis focuses on the bank's lending to "small farms" as defined by the CRA, which are those farms with gross annual revenues of \$1 million or less.

² Aggregate loan data reflects all loan originations in the bank's AA reported by all CRA filers. CRA data reports only farm loans in amounts of \$500,000 or less.

³ The percentage of farms in the AA is based on 2017 Dun & Bradstreet Data.
(NOTE: Total percentages may vary due to automated rounding differences.)

Appendix G

Distribution of 2016 HMDA Loans by Income Level of Geography Lubbock Assessment Area							
Census Tract Income Level	Bank Loans				Aggregate HMDA Data ¹		% of Owner Occupied Units ²
	#	\$(000s)	# %	\$ %	# %	\$ %	
Home Purchase Loans							
Low	3	87	5.5	0.4	2.0	1.1	4.3
Moderate	12	700	21.8	3.6	11.2	5.8	17.7
Middle	26	16,098	47.3	81.7	35.3	33.6	36.7
Upper	14	2,825	25.5	14.3	51.5	59.5	41.3
Unknown ³	0	0	0.0	0.0	0.0	0.0	0.0
Total	55	19,710	100.0	100.0	100.0	100.0	100.0
Home Refinance Loans							
Low	0	0	0.0	0.0	1.6	0.8	4.3
Moderate	12	724	41.4	13.2	8.5	4.3	17.7
Middle	11	3,573	37.9	65.1	33.7	31.6	36.7
Upper	6	1,191	20.7	21.7	56.2	63.4	41.3
Unknown ³	0	0	0.0	0.0	0.0	0.0	0.0
Total	29	5,488	100.0	100.0	100.0	100.0	100.0
Home Improvement Loans							
Low	2	87	20.0	27.6	3.2	1.1	4.3
Moderate	5	182	50.0	57.8	11.7	4.0	17.7
Middle	1	20	10.0	6.3	33.3	29.4	36.7
Upper	2	26	20.0	8.3	51.8	65.5	41.3
Unknown ³	0	0	0.0	0.0	0.0	0.0	0.0
Total	10	315	100.0	100.0	100.0	100.0	100.0
Multifamily Loans							% of MF Units²
Low	0	0	0.0	0.0	16.7	18.6	15.9
Moderate	1	1,965	33.3	32.9	12.5	0.6	23.3
Middle	2	4,012	66.7	67.1	29.2	38.7	32.8
Upper	0	0	0.0	0.0	41.7	42.1	27.9
Unknown ³	0	0	0.0	0.0	0.0	0.0	0.0
Total	3	5,977	100.0	100.0	100.0	100.0	100.0
Total Home Mortgage Loans							
Low	5	174	5.2	0.6	2.0	1.9	4.3
Moderate	30	3,571	30.9	11.3	10.6	5.2	17.7
Middle	40	23,703	41.2	75.3	34.9	33.3	36.7
Upper	22	4,042	22.7	12.8	52.6	59.6	41.3
Unknown ³	0	0	0.0	0.0	0.0	0.0	0.0
Total	97	31,490	100.0	100.0	100.0	100.0	100.0

¹ Aggregate loan data reflects all loan originations in the bank's AA reported by all HMDA LAR filers.

² The percentage of owner-occupied housing units and multifamily structures by tract is based on 2010 ACS 5-year estimates and 2016 FFIEC census tract designations.

³ Only includes loans with unreported geocode information. Does not include loans in tracts where the income category is 'unknown', which is 0.0% for the bank and 0.0% for aggregate.

(NOTE: Total percentages may vary due to automated rounding differences.)

Appendix G

Distribution of 2017 HMDA Loans by Income Level of Geography Lubbock Assessment Area							
Census Tract Income Level	Bank Loans				Aggregate HMDA Data ¹		% of Owner Occupied Units ²
	#	\$(000s)	# %	\$ %	# %	\$ %	
Home Purchase Loans							
Low	8	493	5.5	3.1	1.5	1.1	2.5
Moderate	39	2,040	26.7	12.7	8.9	4.8	16.4
Middle	85	11,221	58.2	69.7	40.4	38.4	38.1
Upper	14	2,354	9.6	14.6	49.2	55.7	42.9
Unknown ³	0	0	0.0	0.0	0.0	0.0	0.0
Total	146	16,108	100.0	100.0	100.0	100.0	100.0
Home Refinance Loans							
Low	2	642	22.2	38.9	2.3	1.0	2.5
Moderate	1	113	11.1	6.8	12.9	6.4	16.4
Middle	3	463	33.3	28.0	34.9	32.4	38.1
Upper	3	433	33.3	26.2	49.9	60.2	42.9
Unknown ³	0	0	0.0	0.0	0.0	0.0	0.0
Total	9	1,651	100.0	100.0	100.0	100.0	100.0
Home Improvement Loans							
Low	0	0	0.0	0.0	3.7	2.9	2.5
Moderate	2	129	28.6	22.7	12.7	9.7	16.4
Middle	3	202	42.9	35.6	40.7	32.3	38.1
Upper	2	237	28.6	41.7	42.9	55.0	42.9
Unknown ³	0	0	0.0	0.0	0.0	0.0	0.0
Total	7	568	100.0	100.0	100.0	100.0	100.0
Multifamily Loans							% of MF Units²
Low	0	0	0.0	0.0	21.7	4.0	13.9
Moderate	2	3,834	66.7	99.0	21.7	19.4	32.8
Middle	1	40	33.3	1.0	39.1	45.7	30.6
Upper	0	0	0.0	0.0	17.4	30.9	22.7
Unknown ³	0	0	0.0	0.0	0.0	0.0	0.0
Total	3	3,874	100.0	100.0	100.0	100.0	100.0
Total Home Mortgage Loans							
Low	10	1,135	6.1	5.1	1.7	1.3	2.5
Moderate	44	6,116	26.7	27.5	9.9	6.1	16.4
Middle	92	11,926	55.8	53.7	39.4	37.8	38.1
Upper	19	3,024	11.5	13.6	49.0	54.7	42.9
Unknown ³	0	0	0.0	0.0	0.0	0.0	0.0
Total	165	22,201	100.0	100.0	100.0	100.0	100.0

¹ Aggregate loan data reflects all loan originations in the bank's AA reported by all HMDA LAR filers.

² The percentage of owner-occupied housing units and multifamily structures by tract is based on 2015 ACS 5-year estimates and 2017 FFIEC census tract designations.

³ Only includes loans with unreported geocode information. Does not include loans in tracts where the income category is 'unknown', which is 0.0% for the bank and 0.0% for aggregate.

(NOTE: Total percentages may vary due to automated rounding differences.)

Appendix G

Distribution of 2016 Business Loans by Income Level of Geography Lubbock Assessment Area							
Census Tract Income Level	Bank Loans				Aggregate CRA Data ¹		% of Businesses ²
	#	\$(000s)	# %	\$ %	# %	\$ %	
Low	5	898	4.1	5.1	4.7	4.3	4.7
Moderate	13	3,396	10.7	19.3	10.9	9.9	14.9
Middle	40	5,409	32.8	30.7	37.1	40.8	38.3
Upper	64	7,912	52.5	44.9	44.7	43.5	42.0
Unknown ³	0	0	0.0	0.0	0.1	0.4	0.1
Total	122	17,615	100.0	100.0	97.4	98.9	100.0

¹ Aggregate loan data reflects all small business loan originations in the bank's AA reported by all CRA filers. CRA data reports only business loans in amounts of \$1 million or less.

² The percentage of businesses by tract is based on 2016 Dun & Bradstreet Data and 2016 FFIEC census tract designations.

³ Does not include loans in tracts where the income level is unknown, which is 0.0% by number and 0.0% by dollar. Only includes loans with no tract location reported.

(NOTE: Total percentages may vary due to automated rounding differences.)

Distribution of 2017 Business Loans by Income Level of Geography Lubbock Assessment Area							
Census Tract Income Level	Bank Loans				Aggregate CRA Data ¹		% of Businesses ²
	#	\$(000s)	# %	\$ %	# %	\$ %	
Low	3	989	2.0	4.7	3.2	4.5	3.6
Moderate	10	1,559	6.6	7.3	14.7	20.6	17.1
Middle	50	7,078	33.1	33.3	33.5	29.3	36.6
Upper	88	11,616	58.3	54.7	46.6	44.7	42.7
Unknown ³	0	0	0.0	0.0	0.1	0.1	0.1
Total	151	21,242	100.0	100.0	98.0	99.2	100.0

¹ Aggregate loan data reflects all small business loan originations in the bank's AA reported by all CRA filers. CRA data reports only business loans in amounts of \$1 million or less.

² The percentage of businesses by tract is based on 2017 Dun & Bradstreet Data and 2017 FFIEC census tract designations.

³ Does not include loans in tracts where the income level is unknown, which is 0.0% by number and 0.0% by dollar. Only includes loans with no tract location reported.

(NOTE: Total percentages may vary due to automated rounding differences.)

Appendix G

Distribution of 2016 Farm Loans by Income Level of Geography Lubbock Assessment Area							
Census Tract Income Level	Bank Loans				Aggregate CRA Data ¹		% of Farms ²
	#	\$(000s)	# %	\$ %	# %	\$ %	
Low	0	0	0.0	0.0	0.7	1.9	1.1
Moderate	0	0	0.0	0.0	4.3	5.6	8.3
Middle	3	95	21.4	6.7	51.9	59.4	41.4
Upper	11	1,332	78.6	93.3	42.6	33.1	49.2
Unknown ³	0	0	0.0	0.0	0.0	0.0	0.0
Total	14	1,427	100.0	100.0	99.5	99.9	100.0

¹ Aggregate loan data reflects all small farm loan originations in the bank's AA reported by all CRA filers. CRA data reports only farm loans in amounts of \$500,000 or less.

² The percentage of farms by tract is based on 2016 Dun & Bradstreet Data and 2016 FFIEC census tract designations.

³ Does not include loans in tracts where the income level is unknown, which is 0.0% by number and 0.0% by dollar. Only includes loans with no tract location reported.

(NOTE: Total percentages may vary due to automated rounding differences.)

Distribution of 2017 Farm Loans by Income Level of Geography Lubbock Assessment Area							
Census Tract Income Level	Bank Loans				Aggregate CRA Data ¹		% of Farms ²
	#	\$(000s)	# %	\$ %	# %	\$ %	
Low	0	0	0.0	0.0	0.2	0.5	2.1
Moderate	1	160	4.2	6.6	4.1	6.1	5.1
Middle	6	310	25.0	12.7	35.5	42.2	34.2
Upper	17	1,963	70.8	80.7	59.4	51.2	58.6
Unknown ³	0	0	0.0	0.0	0.0	0.0	0.0
Total	24	2,433	100.0	100.0	99.1	99.9	100.0

¹ Aggregate loan data reflects all small farm loan originations in the bank's AA reported by all CRA filers. CRA data reports only farm loans in amounts of \$500,000 or less.

² The percentage of farms by tract is based on 2017 Dun & Bradstreet Data and 2017 FFIEC census tract designations.

³ Does not include loans in tracts where the income level is unknown, which is 0.0% by number and 0.0% by dollar. Only includes loans with no tract location reported.

(NOTE: Total percentages may vary due to automated rounding differences.)

Appendix G

Distribution of 2016 HMDA Loans by Borrower Income Levels Lubbock Assessment Area							
Borrower Income Level	Bank Loans				Aggregate HMDA Data ¹		% of Families ²
	#	\$(000s)	# %	\$ %	# %	\$ %	
Home Purchase Loans							
Low	2	99	3.6	0.5	3.0	1.6	21.0
Moderate	6	377	10.9	1.9	10.8	7.5	17.8
Middle	4	576	7.3	2.9	17.0	14.9	19.1
Upper	23	9,648	41.8	48.9	42.2	51.2	42.1
Unknown	20	9,010	36.4	45.7	26.9	24.8	0.0
Total	55	19,710	100.0	100.0	100.0	100.0	100.0
Refinanced Loans							
Low	0	0	0.0	0.0	2.3	1.1	21.0
Moderate	1	195	3.4	3.6	7.2	3.8	17.8
Middle	0	0	0.0	0.0	12.7	8.9	19.1
Upper	8	3,795	27.6	69.2	43.2	50.3	42.1
Unknown	20	1,498	69.0	27.3	34.6	35.9	0.0
Total	29	5,488	100.0	100.0	100.0	100.0	100.0
Home Improvement Loans							
Low	1	1	10.0	0.3	4.2	0.9	21.0
Moderate	2	57	20.0	18.1	8.7	3.6	17.8
Middle	0	0	0.0	0.0	18.1	16.3	19.1
Upper	3	124	30.0	39.4	57.9	70.1	42.1
Unknown	4	133	40.0	42.2	11.0	9.1	0.0
Total	10	315	100.0	100.0	100.0	100.0	100.0
Total Home Mortgage Loans							
Low	3	100	3.1	0.3	2.9	1.4	21.0
Moderate	9	629	9.3	2.0	9.9	6.2	17.8
Middle	4	576	4.1	1.8	15.9	12.8	19.1
Upper	34	13,567	35.1	43.1	42.9	48.8	42.1
Unknown	47	16,618	48.5	52.8	28.4	30.9	0.0
Total	97	31,490	100.0	100.0	100.0	100.0	100.0
¹ Aggregate loan data reflects all loan originations in the bank's AA reported by all HMDA LAR filers. ² The percentage of families is based on 2010 ACS 5-year estimates. (NOTE: Multifamily loans are not considered in the Borrower Analysis because individual incomes are not reported for such loans. Total percentages may vary due to automated rounding differences.)							

Appendix G

Distribution of 2017 HMDA Loans by Borrower Income Levels Lubbock Assessment Area							
Borrower Income Level	Bank Loans				Aggregate HMDA Data ¹		% of Families ²
	#	\$(000s)	# %	\$ %	# %	\$ %	
Home Purchase Loans							
Low	1	192	0.7	1.2	2.3	1.1	22.1
Moderate	0	0	0.0	0.0	9.0	6.1	16.4
Middle	2	224	1.4	1.4	16.4	14.1	19.5
Upper	16	2,903	11.0	18.0	47.6	55.8	41.9
Unknown	127	12,789	87.0	79.4	24.7	22.9	0.0
Total	146	16,108	100.0	100.0	100.0	100.0	100.0
Refinanced Loans							
Low	0	0	0.0	0.0	2.6	1.4	22.1
Moderate	0	0	0.0	0.0	8.0	4.6	16.4
Middle	1	79	11.1	4.8	14.3	10.6	19.5
Upper	4	961	44.4	58.2	41.2	53.5	41.9
Unknown	4	611	44.4	37.0	33.9	29.9	0.0
Total	9	1,651	100.0	100.0	100.0	100.0	100.0
Home Improvement Loans							
Low	1	40	14.3	7.0	2.5	1.4	22.1
Moderate	1	6	14.3	1.1	9.3	6.4	16.4
Middle	0	0	0.0	0.0	13.8	8.8	19.5
Upper	3	326	42.9	57.4	59.9	69.2	41.9
Unknown	2	196	28.6	34.5	14.4	14.2	0.0
Total	7	568	100.0	100.0	100.0	100.0	100.0
Total Home Mortgage Loans							
Low	2	232	1.2	1.0	2.3	1.1	22.1
Moderate	1	6	0.6	0.0	8.8	5.4	16.4
Middle	3	303	1.8	1.4	15.9	12.5	19.5
Upper	23	4,190	13.9	18.9	46.8	51.8	41.9
Unknown	136	17,470	82.4	78.7	26.2	29.3	0.0
Total	165	22,201	100.0	100.0	100.0	100.0	100.0
¹ Aggregate loan data reflects all loan originations in the bank's AA reported by all HMDA LAR filers. ² The percentage of families is based on 2015 ACS 5-year estimates. (NOTE: Multifamily loans are not considered in the Borrower Analysis because individual incomes are not reported for such loans. Total percentages may vary due to automated rounding differences.)							

Appendix G

Distribution of 2016 Business Loans by Revenue Size Lubbock Assessment Area							
Business Revenue by Size ¹	Bank Loans				Aggregate CRA Data ²		% of Businesses ³
	#	\$(000s)	# %	\$ %	# %	\$ %	
\$1MM or less	104	14,229	85.2	80.8	38.0	34.6	91.9
Over \$1MM	18	3,386	14.8	19.2	Not Reported		7.4
Not Known	0	0	0.0	0.0			0.7
Total	122	17,615	100.0	100.0			100.0

¹ This analysis focuses on the bank's lending to "small businesses" as defined by the CRA, which are those businesses with gross annual revenues of \$1 million or less.
² Aggregate loan data reflects all loan originations in the bank's AA reported by all CRA filers. CRA data reports only business loans in amounts of \$1 million or less.
³ The percentage of businesses in the AA is based on 2016 Dun & Bradstreet Data.
(NOTE: Total percentages may vary due to automated rounding differences.)

Distribution of 2017 Business Loans by Revenue Size Lubbock Assessment Area							
Business Revenue by Size ¹	Bank Loans				Aggregate CRA Data ²		% of Businesses ³
	#	\$(000s)	# %	\$ %	# %	\$ %	
\$1MM or less	131	15,968	86.8	75.2	42.0	33.3	91.3
Over \$1MM	20	5,274	13.2	24.8	Not Reported		8.0
Not Known	0	0	0.0	0.0			0.7
Total	151	21,242	100.0	100.0			100.0

¹ This analysis focuses on the bank's lending to "small businesses" as defined by the CRA, which are those businesses with gross annual revenues of \$1 million or less.
² Aggregate loan data reflects all loan originations in the bank's AA reported by all CRA filers. CRA data reports only business loans in amounts of \$1 million or less.
³ The percentage of businesses in the AA is based on 2017 Dun & Bradstreet Data.
(NOTE: Total percentages may vary due to automated rounding differences.)

Distribution of 2016 Farm Loans by Revenue Size Lubbock Assessment Area							
Farm Revenue by Size ¹	Bank Loans				Aggregate CRA Data ²		% of Farms ³
	#	\$(000s)	# %	\$ %	# %	\$ %	
\$1MM or less	14	1,427	100.0	100.0	59.5	75.7	97.4
Over \$1MM	0	0	0.0	0.0	Not Reported		2.6
Not Known	0	0	0.0	0.0			0.0
Total	14	1,427	100.0	100.0			100.0

¹ This analysis focuses on the bank's lending to "small farms" as defined by the CRA, which are those farms with gross annual revenues of \$1 million or less.
² Aggregate loan data reflects all loan originations in the bank's AA reported by all CRA filers. CRA data reports only farm loans in amounts of \$500,000 or less.
³ The percentage of farms in the AA is based on 2016 Dun & Bradstreet Data.
(NOTE: Total percentages may vary due to automated rounding differences.)

Appendix G

Distribution of 2017 Farm Loans by Revenue Size Lubbock Assessment Area							
Farm Revenue by Size ¹	Bank Loans				Aggregate CRA Data ²		% of Farms ³
	#	\$(000s)	# %	\$ %	# %	\$ %	
\$1MM or less	24	2,433	100.0	100.0	50.5	70.0	97.0
Over \$1MM	0	0	0.0	0.0	Not Reported		3.0
Not Known	0	0	0.0	0.0			0.0
Total	24	2,433	100.0	100.0			100.0

¹ This analysis focuses on the bank's lending to "small farms" as defined by the CRA, which are those farms with gross annual revenues of \$1 million or less.

² Aggregate loan data reflects all loan originations in the bank's AA reported by all CRA filers. CRA data reports only farm loans in amounts of \$500,000 or less.

³ The percentage of farms in the AA is based on 2017 Dun & Bradstreet Data.
(NOTE: Total percentages may vary due to automated rounding differences.)

Appendix H – Nonmetropolitan Full Scope Assessment Area Loan Tables

The assessment area loan tables appear in the following order:

1. Geographic Distribution of HMDA Loans for the bank and aggregate lenders
2. Geographic distribution of Small Business and Small Farm Loans for the bank and aggregate lenders
3. Borrower Profile of HMDA Loans for the bank and aggregate lenders
4. Borrower Profile of Small Business and Small Farm Loans for the bank and aggregate lenders

Appendix H

Distribution of 2016 HMDA Loans by Income Level of Geography Northern Panhandle Assessment Area							
Census Tract Income Level	Bank Loans				Aggregate HMDA Data ¹		% of Owner Occupied Units ²
	#	\$(000s)	# %	\$ %	# %	\$ %	
Home Purchase Loans							
Low	0	0	0.0	0.0	0.0	0.0	1.0
Moderate	6	1,270	8.5	16.1	2.4	1.2	8.1
Middle	30	3,131	42.3	39.6	49.8	47.6	51.0
Upper	35	3,496	49.3	44.3	47.0	50.3	39.9
Unknown ³	0	0	0.0	0.0	0.7	0.9	0.0
Total	71	7,897	100.0	100.0	100.0	100.0	100.0
Home Refinance Loans							
Low	0	0	0.0	0.0	0.6	0.4	1.0
Moderate	0	0	0.0	0.0	2.6	0.9	8.1
Middle	6	352	60.0	42.7	52.9	43.9	51.0
Upper	4	472	40.0	57.3	43.6	54.3	39.9
Unknown ³	0	0	0.0	0.0	0.3	0.4	0.0
Total	10	824	100.0	100.0	100.0	100.0	100.0
Home Improvement Loans							
Low	0	0	0.0	0.0	3.6	0.2	1.0
Moderate	4	24	6.0	2.5	9.6	2.2	8.1
Middle	35	675	52.2	70.3	47.0	16.6	51.0
Upper	28	261	41.8	27.2	39.8	81.0	39.9
Unknown ³	0	0	0.0	0.0	0.0	0.0	0.0
Total	67	960	100.0	100.0	100.0	100.0	100.0
Multifamily Loans							% of MF Units²
Low	0	0	0.0	0.0	0.0	0.0	7.4
Moderate	0	0	0.0	0.0	0.0	0.0	13.9
Middle	0	0	0.0	0.0	33.3	63.9	44.7
Upper	0	0	0.0	0.0	66.7	36.1	34.0
Unknown ³	0	0	0.0	0.0	0.0	0.0	0.0
Total	0	0	0.0	0.0	100.0	100.0	100.0
Total Home Mortgage Loans							
Low	0	0	0.0	0.0	0.3	0.1	1.0
Moderate	10	1,294	6.8	13.4	2.9	1.2	8.1
Middle	71	4,158	48.0	43.0	50.3	45.9	51.0
Upper	67	4,229	45.3	43.7	45.9	52.1	39.9
Unknown ³	0	0	0.0	0.0	0.6	0.7	0.0
Total	148	9,681	100.0	100.0	100.0	100.0	100.0

¹ Aggregate loan data reflects all loan originations in the bank's AA reported by all HMDA LAR filers.

² The percentage of owner-occupied housing units and multifamily structures by tract is based on 2010 ACS 5-year estimates and 2016 FFIEC census tract designations.

³ Only includes loans with unreported geocode information. Does not include loans in tracts where the income category is 'unknown', which is 0.0% for the bank and 0.6% for aggregate.

(NOTE: Total percentages may vary due to automated rounding differences.)

Appendix H

Distribution of 2017 HMDA Loans by Income Level of Geography Northern Panhandle Assessment Area							
Census Tract Income Level	Bank Loans				Aggregate HMDA Data ¹		% of Owner Occupied Units ²
	#	\$(000s)	# %	\$ %	# %	\$ %	
Home Purchase Loans							
Low	0	0	0.0	0.0	0.0	0.0	0.0
Moderate	1	106	1.3	1.3	6.6	5.6	8.1
Middle	38	3,628	50.7	44.5	50.3	48.0	51.1
Upper	36	4,427	48.0	54.2	43.0	46.4	40.8
Unknown ³	0	0	0.0	0.0	0.1	0.1	0.0
Total	75	8,161	100.0	100.0	100.0	100.0	100.0
Home Refinance Loans							
Low	0	0	0.0	0.0	0.0	0.0	0.0
Moderate	0	0	0.0	0.0	6.1	3.6	8.1
Middle	3	136	60.0	36.6	44.4	31.1	51.1
Upper	2	236	40.0	63.4	49.5	65.4	40.8
Unknown ³	0	0	0.0	0.0	0.0	0.0	0.0
Total	5	372	100.0	100.0	100.0	100.0	100.0
Home Improvement Loans							
Low	0	0	0.0	0.0	0.0	0.0	0.0
Moderate	5	43	6.8	3.8	6.6	8.8	8.1
Middle	54	836	73.0	74.0	45.1	40.3	51.1
Upper	15	250	20.3	22.1	48.4	50.9	40.8
Unknown ³	0	0	0.0	0.0	0.0	0.0	0.0
Total	74	1,129	100.0	100.0	100.0	100.0	100.0
Multifamily Loans							% of MF Units²
Low	0	0	0.0	0.0	0.0	0.0	0.0
Moderate	0	0	0.0	0.0	0.0	0.0	15.7
Middle	0	0	0.0	0.0	0.0	0.0	48.2
Upper	1	236	100.0	100.0	0.0	0.0	36.1
Unknown ³	0	0	0.0	0.0	0.0	0.0	0.0
Total	1	236	100.0	100.0	0.0	0.0	100.0
Total Home Mortgage Loans							
Low	0	0	0.0	0.0	0.0	0.0	0.0
Moderate	6	149	3.9	1.5	6.5	5.1	8.1
Middle	95	4,600	61.3	46.5	48.7	43.5	51.1
Upper	54	5,149	34.8	52.0	44.7	51.3	40.8
Unknown ³	0	0	0.0	0.0	0.1	0.1	0.0
Total	155	9,898	100.0	100.0	100.0	100.0	100.0

¹ Aggregate loan data reflects all loan originations in the bank's AA reported by all HMDA LAR filers.

² The percentage of owner-occupied housing units and multifamily structures by tract is based on 2015 ACS 5-year estimates and 2017 FFIEC census tract designations.

³ Only includes loans with unreported geocode information. Does not include loans in tracts where the income category is 'unknown', which is 0.0% for the bank and 0.1% for aggregate.

(NOTE: Total percentages may vary due to automated rounding differences.)

Appendix H

Distribution of 2016 Business Loans by Income Level of Geography Northern Panhandle Assessment Area							
Census Tract Income Level	Bank Loans				Aggregate CRA Data ¹		% of Businesses ²
	#	\$(000s)	# %	\$ %	# %	\$ %	
Low	3	1,175	0.9	3.2	3.7	2.7	3.7
Moderate	25	3,584	7.9	9.8	6.3	2.3	12.3
Middle	155	17,162	48.7	47.1	45.7	39.6	49.8
Upper	135	14,518	42.5	39.8	36.1	52.1	34.2
Unknown ³	0	0	0.0	0.0	0.0	0.0	0.0
Total	318	36,439	100.0	100.0	91.8	96.8	100.0

¹ Aggregate loan data reflects all small business loan originations in the bank's AA reported by all CRA filers. CRA data reports only business loans in amounts of \$1 million or less.

² The percentage of businesses by tract is based on 2016 Dun & Bradstreet Data and 2016 FFIEC census tract designations.

³ Does not include loans in tracts where the income level is unknown, which is 0.0% by number and 0.0% by dollar. Only includes loans with no tract location reported.

(NOTE: Total percentages may vary due to automated rounding differences.)

Distribution of 2017 Business Loans by Income Level of Geography Northern Panhandle Assessment Area							
Census Tract Income Level	Bank Loans				Aggregate CRA Data ¹		% of Businesses ²
	#	\$(000s)	# %	\$ %	# %	\$ %	
Low	0	0	0.0	0.0	0.0	0.0	0.0
Moderate	31	2,261	10.8	7.1	9.7	7.6	15.0
Middle	152	16,808	53.0	52.9	43.5	38.5	48.4
Upper	104	12,709	36.2	40.0	40.7	51.3	36.6
Unknown ³	0	0	0.0	0.0	0.0	0.0	0.0
Total	287	31,778	100.0	100.0	94.0	97.4	100.0

¹ Aggregate loan data reflects all small business loan originations in the bank's AA reported by all CRA filers. CRA data reports only business loans in amounts of \$1 million or less.

² The percentage of businesses by tract is based on 2017 Dun & Bradstreet Data and 2017 FFIEC census tract designations.

³ Does not include loans in tracts where the income level is unknown, which is 0.0% by number and 0.0% by dollar. Only includes loans with no tract location reported.

(NOTE: Total percentages may vary due to automated rounding differences.)

Appendix H

Distribution of 2016 Farm Loans by Income Level of Geography Northern Panhandle Assessment Area							
Census Tract Income Level	Bank Loans				Aggregate CRA Data ¹		% of Farms ²
	#	\$(000s)	# %	\$ %	# %	\$ %	
Low	0	0	0.0	0.0	0.3	0.1	0.2
Moderate	2	550	0.9	2.2	0.7	0.0	1.8
Middle	93	10,968	43.7	43.1	43.1	41.6	51.1
Upper	118	13,926	55.4	54.7	52.9	57.9	47.0
Unknown ³	0	0	0.0	0.0	0.0	0.0	0.0
Total	213	25,444	100.0	100.0	97.1	99.6	100.0

¹ Aggregate loan data reflects all small farm loan originations in the bank's AA reported by all CRA filers. CRA data reports only farm loans in amounts of \$500,000 or less.

² The percentage of farms by tract is based on 2016 Dun & Bradstreet Data and 2016 FFIEC census tract designations.

³ Does not include loans in tracts where the income level is unknown, which is 0.0% by number and 0.0% by dollar. Only includes loans with no tract location reported.

(NOTE: Total percentages may vary due to automated rounding differences.)

Distribution of 2017 Farm Loans by Income Level of Geography Northern Panhandle Assessment Area							
Census Tract Income Level	Bank Loans				Aggregate CRA Data ¹		% of Farms ²
	#	\$(000s)	# %	\$ %	# %	\$ %	
Low	0	0	0.0	0.0	0.0	0.0	0.0
Moderate	0	0	0.0	0.0	4.3	0.6	8.8
Middle	82	10,280	45.6	43.3	31.6	28.6	42.5
Upper	98	13,473	54.4	56.7	60.4	70.0	48.7
Unknown ³	0	0	0.0	0.0	0.0	0.0	0.0
Total	180	23,753	100.0	100.0	96.3	99.2	100.0

¹ Aggregate loan data reflects all small farm loan originations in the bank's AA reported by all CRA filers. CRA data reports only farm loans in amounts of \$500,000 or less.

² The percentage of farms by tract is based on 2017 Dun & Bradstreet Data and 2017 FFIEC census tract designations.

³ Does not include loans in tracts where the income level is unknown, which is 0.0% by number and 0.0% by dollar. Only includes loans with no tract location reported.

(NOTE: Total percentages may vary due to automated rounding differences.)

Appendix H

Distribution of 2016 HMDA Loans by Borrower Income Levels Northern Panhandle Assessment Area							
Borrow Income Level	Bank Loans				Aggregate HMDA Data ¹		% of Families ²
	#	\$(000s)	# %	\$ %	# %	\$ %	
Home Purchase Loans							
Low	1	33	1.4	0.4	1.8	0.8	16.7
Moderate	6	568	8.5	7.2	12.1	8.7	17.5
Middle	13	1,547	18.3	19.6	18.9	15.8	19.6
Upper	38	4,112	53.5	52.1	42.7	52.0	46.2
Unknown	13	1,637	18.3	20.7	24.5	22.7	0.0
Total	71	7,897	100.0	100.0	100.0	100.0	100.0
Refinanced Loans							
Low	0	0	0.0	0.0	0.6	0.3	16.7
Moderate	0	0	0.0	0.0	5.1	2.8	17.5
Middle	5	305	50.0	37.0	13.8	8.3	19.6
Upper	4	507	40.0	61.5	49.7	60.4	46.2
Unknown	1	12	10.0	1.5	30.8	28.1	0.0
Total	10	824	100.0	100.0	100.0	100.0	100.0
Home Improvement Loans							
Low	11	38	16.4	4.0	4.8	2.0	16.7
Moderate	7	61	10.4	6.4	9.6	0.8	17.5
Middle	15	89	22.4	9.3	24.1	4.1	19.6
Upper	32	736	47.8	76.7	56.6	44.7	46.2
Unknown	2	36	3.0	3.8	4.8	48.3	0.0
Total	67	960	100.0	100.0	100.0	100.0	100.0
Total Home Mortgage Loans							
Low	12	71	8.1	0.7	1.7	0.7	16.7
Moderate	13	629	8.8	6.5	10.5	7.1	17.5
Middle	33	1,941	22.3	20.0	18.1	13.7	19.6
Upper	74	5,355	50.0	55.3	44.9	53.5	46.2
Unknown	16	1,685	10.8	17.4	24.9	25.0	0.0
Total	148	9,681	100.0	100.0	100.0	100.0	100.0
¹ Aggregate loan data reflects all loan originations in the bank's AA reported by all HMDA LAR filers. ² The percentage of families is based on 2010 ACS 5-year estimates. (NOTE: Multifamily loans are not considered in the Borrower Analysis because individual incomes are not reported for such loans. Total percentages may vary due to automated rounding differences.)							

Appendix H

Distribution of 2017 HMDA Loans by Borrower Income Levels Northern Panhandle Assessment Area							
Borrow Income Level	Bank Loans				Aggregate HMDA Data ¹		% of Families ²
	#	\$(000s)	# %	\$ %	# %	\$ %	
Home Purchase Loans							
Low	2	89	2.7	1.1	1.9	1.0	16.0
Moderate	6	433	8.0	5.3	14.7	10.4	17.9
Middle	17	1,728	22.7	21.2	19.2	17.0	20.9
Upper	39	5,089	52.0	62.4	38.5	47.1	45.3
Unknown	11	822	14.7	10.1	25.7	24.6	0.0
Total	75	8,161	100.0	100.0	100.0	100.0	100.0
Refinanced Loans							
Low	1	55	20.0	14.8	4.0	1.7	16.0
Moderate	0	0	0.0	0.0	8.4	4.1	17.9
Middle	2	81	40.0	21.8	16.2	9.2	20.9
Upper	1	226	20.0	60.8	50.8	47.0	45.3
Unknown	1	10	20.0	2.7	20.5	38.0	0.0
Total	5	372	100.0	100.0	100.0	100.0	100.0
Home Improvement Loans							
Low	6	118	8.1	10.5	1.1	0.1	16.0
Moderate	12	84	16.2	7.4	13.2	7.5	17.9
Middle	24	190	32.4	16.8	17.6	6.5	20.9
Upper	28	443	37.8	39.2	60.4	79.5	45.3
Unknown	4	294	5.4	26.0	7.7	6.5	0.0
Total	74	1,129	100.0	100.0	100.0	100.0	100.0
Total Home Mortgage Loans							
Low	9	262	5.8	2.6	2.3	1.1	16.0
Moderate	18	517	11.6	5.2	13.2	8.7	17.9
Middle	43	1,999	27.7	20.2	18.4	14.7	20.9
Upper	68	5,758	43.9	58.2	42.6	47.8	45.3
Unknown	17	1,362	11.0	13.8	23.5	27.6	0.0
Total	155	9,898	100.0	100.0	100.0	100.0	100.0
¹ Aggregate loan data reflects all loan originations in the bank's AA reported by all HMDA LAR filers. ² The percentage of families is based on 2015 ACS 5-year estimates. (NOTE: Multifamily loans are not considered in the Borrower Analysis because individual incomes are not reported for such loans. Total percentages may vary due to automated rounding differences.)							

Appendix H

Distribution of 2016 Business Loans by Revenue Size Northern Panhandle Assessment Area							
Business Revenue by Size ¹	Bank Loans				Aggregate CRA Data ²		% of Businesses ³
	#	\$(000s)	# %	\$ %	# %	\$ %	
\$1MM or less	249	17,547	78.3	48.2	30.5	29.2	89.8
Over \$1MM	69	18,892	21.7	51.8	Not Reported		8.4
Not Known	0	0	0.0	0.0			1.8
Total	318	36,439	100.0	100.0			100.0

¹ This analysis focuses on the bank's lending to "small businesses" as defined by the CRA, which are those businesses with gross annual revenues of \$1 million or less.
² Aggregate loan data reflects all loan originations in the bank's AA reported by all CRA filers. CRA data reports only business loans in amounts of \$1 million or less.
³ The percentage of businesses in the AA is based on 2016 Dun & Bradstreet Data.
(NOTE: Total percentages may vary due to automated rounding differences.)

Distribution of 2017 Business Loans by Revenue Size Northern Panhandle Assessment Area							
Business Revenue by Size ¹	Bank Loans				Aggregate CRA Data ²		% of Businesses ³
	#	\$(000s)	# %	\$ %	# %	\$ %	
\$1MM or less	228	16,586	79.4	52.2	35.5	32.0	88.3
Over \$1MM	59	15,192	20.6	47.8	Not Reported		9.6
Not Known	0	0	0.0	0.0			2.1
Total	287	31,778	100.0	100.0			100.0

¹ This analysis focuses on the bank's lending to "small businesses" as defined by the CRA, which are those businesses with gross annual revenues of \$1 million or less.
² Aggregate loan data reflects all loan originations in the bank's AA reported by all CRA filers. CRA data reports only business loans in amounts of \$1 million or less.
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(NOTE: Total percentages may vary due to automated rounding differences.)

Distribution of 2016 Farm Loans by Revenue Size Northern Panhandle Assessment Area							
Farm Revenue by Size ¹	Bank Loans				Aggregate CRA Data ²		% of Farms ³
	#	\$(000s)	# %	\$ %	# %	\$ %	
\$1MM or less	200	21,721	93.9	85.4	41.2	55.2	95.1
Over \$1MM	13	3,723	6.1	14.6	Not Reported		4.9
Not Known	0	0	0.0	0.0			0.0
Total	213	25,444	100.0	100.0			100.0

¹ This analysis focuses on the bank's lending to "small farms" as defined by the CRA, which are those farms with gross annual revenues of \$1 million or less.
² Aggregate loan data reflects all loan originations in the bank's AA reported by all CRA filers. CRA data reports only farm loans in amounts of \$500,000 or less.
³ The percentage of farms in the AA is based on 2016 Dun & Bradstreet Data.
(NOTE: Total percentages may vary due to automated rounding differences.)

Appendix H

Distribution of 2017 Farm Loans by Revenue Size Northern Panhandle Assessment Area							
Farm Revenue by Size ¹	Bank Loans				Aggregate CRA Data ²		% of Farms ³
	#	\$(000s)	# %	\$ %	# %	\$ %	
\$1MM or less	167	20,500	92.8	86.3	43.3	64.1	94.7
Over \$1MM	13	3,253	7.2	13.7	Not Reported		5.3
Not Known	0	0	0.0	0.0			0.0
Total	180	23,753	100.0	100.0			100.0

¹ This analysis focuses on the bank's lending to "small farms" as defined by the CRA, which are those farms with gross annual revenues of \$1 million or less.

² Aggregate loan data reflects all loan originations in the bank's AA reported by all CRA filers. CRA data reports only farm loans in amounts of \$500,000 or less.

³ The percentage of farms in the AA is based on 2017 Dun & Bradstreet Data.
(NOTE: Total percentages may vary due to automated rounding differences.)

Appendix I – Nonmetropolitan Limited Scope Assessment Area Loan Tables

The assessment area loan tables appear in the following order:

1. Geographic Distribution of HMDA Loans for the bank and aggregate lenders
2. Geographic distribution of Small Business and Small Farm Loans for the bank and aggregate lenders
3. Borrower Profile of HMDA Loans for the bank and aggregate lenders
4. Borrower Profile of Small Business and Small Farm Loans for the bank and aggregate lenders

Appendix I

Distribution of 2016 HMDA Loans by Income Level of Geography Deaf Smith Assessment Area							
Census Tract Income Level	Bank Loans				Aggregate HMDA Data ¹		% of Owner Occupied Units ²
	#	\$(000s)	# %	\$ %	# %	\$ %	
Home Purchase Loans							
Low	0	0	0.0	0.0	0.0	0.0	0.0
Moderate	0	0	0.0	0.0	3.9	1.5	13.1
Middle	5	804	100.0	100.0	96.1	98.5	86.9
Upper	0	0	0.0	0.0	0.0	0.0	0.0
Unknown ³	0	0	0.0	0.0	0.0	0.0	0.0
Total	5	804	100.0	100.0	100.0	100.0	100.0
Home Refinance Loans							
Low	0	0	0.0	0.0	0.0	0.0	0.0
Moderate	0	0	0.0	0.0	18.0	13.0	13.1
Middle	1	135	100.0	100.0	82.0	87.0	86.9
Upper	0	0	0.0	0.0	0.0	0.0	0.0
Unknown ³	0	0	0.0	0.0	0.0	0.0	0.0
Total	1	135	100.0	100.0	100.0	100.0	100.0
Home Improvement Loans							
Low	0	0	0.0	0.0	0.0	0.0	0.0
Moderate	1	5	14.3	10.4	13.0	3.5	13.1
Middle	6	43	85.7	89.6	87.0	96.5	86.9
Upper	0	0	0.0	0.0	0.0	0.0	0.0
Unknown ³	0	0	0.0	0.0	0.0	0.0	0.0
Total	7	48	100.0	100.0	100.0	100.0	100.0
Multifamily Loans							% of MF Units²
Low	0	0	0.0	0.0	0.0	0.0	0.0
Moderate	0	0	0.0	0.0	0.0	0.0	33.1
Middle	0	0	0.0	0.0	0.0	0.0	66.9
Upper	0	0	0.0	0.0	0.0	0.0	0.0
Unknown ³	0	0	0.0	0.0	0.0	0.0	0.0
Total	0	0	0.0	0.0	0.0	0.0	100.0
Total Home Mortgage Loans							
Low	0	0	0.0	0.0	0.0	0.0	0.0
Moderate	1	5	7.7	0.5	8.0	3.9	13.1
Middle	12	982	92.3	99.5	92.0	96.1	86.9
Upper	0	0	0.0	0.0	0.0	0.0	0.0
Unknown ³	0	0	0.0	0.0	0.0	0.0	0.0
Total	13	987	100.0	100.0	100.0	100.0	100.0

¹ Aggregate loan data reflects all loan originations in the bank's AA reported by all HMDA LAR filers.

² The percentage of owner-occupied housing units and multifamily structures by tract is based on 2010 ACS 5-year estimates and 2016 FFIEC census tract designations.

³ Only includes loans with unreported geocode information. Does not include loans in tracts where the income category is 'unknown', which is 0.0% for the bank and 0.0% for aggregate.

(NOTE: Total percentages may vary due to automated rounding differences.)

Appendix I

Distribution of 2017 HMDA Loans by Income Level of Geography Deaf Smith Assessment Area							
Census Tract Income Level	Bank Loans				Aggregate HMDA Data ¹		% of Owner Occupied Units ²
	#	\$(000s)	# %	\$ %	# %	\$ %	
Home Purchase Loans							
Low	0	0	0.0	0.0	0.0	0.0	0.0
Moderate	1	86	20.0	15.4	9.4	8.7	14.7
Middle	4	473	80.0	84.6	77.6	72.4	63.2
Upper	0	0	0.0	0.0	12.9	18.9	22.1
Unknown ³	0	0	0.0	0.0	0.0	0.0	0.0
Total	5	559	100.0	100.0	100.0	100.0	100.0
Home Refinance Loans							
Low	0	0	0.0	0.0	0.0	0.0	0.0
Moderate	1	41	100.0	100.0	2.9	0.5	14.7
Middle	0	0	0.0	0.0	74.3	11.0	63.2
Upper	0	0	0.0	0.0	22.9	88.5	22.1
Unknown ³	0	0	0.0	0.0	0.0	0.0	0.0
Total	1	41	100.0	100.0	100.0	100.0	100.0
Home Improvement Loans							
Low	0	0	0.0	0.0	0.0	0.0	0.0
Moderate	0	0	0.0	0.0	17.9	7.5	14.7
Middle	1	40	50.0	83.3	75.0	84.0	63.2
Upper	1	8	50.0	16.7	7.1	8.5	22.1
Unknown ³	0	0	0.0	0.0	0.0	0.0	0.0
Total	2	48	100.0	100.0	100.0	100.0	100.0
Multifamily Loans							% of MF Units²
Low	0	0	0.0	0.0	0.0	0.0	0.0
Moderate	0	0	0.0	0.0	100.0	100.0	45.5
Middle	0	0	0.0	0.0	0.0	0.0	54.5
Upper	0	0	0.0	0.0	0.0	0.0	0.0
Unknown ³	0	0	0.0	0.0	0.0	0.0	0.0
Total	0	0	0.0	0.0	100.0	100.0	100.0
Total Home Mortgage Loans							
Low	0	0	0.0	0.0	0.0	0.0	0.0
Moderate	2	127	25.0	19.6	9.8	5.6	14.7
Middle	5	513	62.5	79.2	76.5	43.2	63.2
Upper	1	8	12.5	1.2	13.7	51.1	22.1
Unknown ³	0	0	0.0	0.0	0.0	0.0	0.0
Total	8	648	100.0	100.0	100.0	100.0	100.0

¹ Aggregate loan data reflects all loan originations in the bank's AA reported by all HMDA LAR filers.

² The percentage of owner-occupied housing units and multifamily structures by tract is based on 2015 ACS 5-year estimates and 2017 FFIEC census tract designations.

³ Only includes loans with unreported geocode information. Does not include loans in tracts where the income category is 'unknown', which is 0.0% for the bank and 0.0% for aggregate.

(NOTE: Total percentages may vary due to automated rounding differences.)

Appendix I

Distribution of 2016 Business Loans by Income Level of Geography Deaf Smith Assessment Area							
Census Tract Income Level	Bank Loans				Aggregate CRA Data ¹		% of Businesses ²
	#	\$(000s)	# %	\$ %	# %	\$ %	
Low	0	0	0.0	0.0	0.0	0.0	0.0
Moderate	2	38	18.2	2.5	31.2	22.6	34.7
Middle	9	1,478	81.8	97.5	67.1	77.1	65.3
Upper	0	0	0.0	0.0	0.0	0.0	0.0
Unknown ³	0	0	0.0	0.0	0.0	0.0	0.0
Total	11	1,516	100.0	100.0	98.3	99.7	100.0

¹ Aggregate loan data reflects all small business loan originations in the bank's AA reported by all CRA filers. CRA data reports only business loans in amounts of \$1 million or less.

² The percentage of businesses by tract is based on 2016 Dun & Bradstreet Data and 2016 FFIEC census tract designations.

³ Does not include loans in tracts where the income level is unknown, which is 0.0% by number and 0.0% by dollar. Only includes loans with no tract location reported.

(NOTE: Total percentages may vary due to automated rounding differences.)

Distribution of 2017 Business Loans by Income Level of Geography Deaf Smith Assessment Area							
Census Tract Income Level	Bank Loans				Aggregate CRA Data ¹		% of Businesses ²
	#	\$(000s)	# %	\$ %	# %	\$ %	
Low	0	0	0.0	0.0	0.0	0.0	0.0
Moderate	1	800	25.0	88.5	32.1	29.0	35.7
Middle	2	24	50.0	2.7	34.7	34.6	36.7
Upper	1	80	25.0	8.8	30.7	36.0	27.6
Unknown ³	0	0	0.0	0.0	0.0	0.0	0.0
Total	4	904	100.0	100.0	97.4	99.7	100.0

¹ Aggregate loan data reflects all small business loan originations in the bank's AA reported by all CRA filers. CRA data reports only business loans in amounts of \$1 million or less.

² The percentage of businesses by tract is based on 2017 Dun & Bradstreet Data and 2017 FFIEC census tract designations.

³ Does not include loans in tracts where the income level is unknown, which is 0.0% by number and 0.0% by dollar. Only includes loans with no tract location reported.

(NOTE: Total percentages may vary due to automated rounding differences.)

Appendix I

Distribution of 2016 Farm Loans by Income Level of Geography Deaf Smith Assessment Area							
Census Tract Income Level	Bank Loans				Aggregate CRA Data ¹		% of Farms ²
	#	\$(000s)	# %	\$ %	# %	\$ %	
Low	0	0	0.0	0.0	0.0	0.0	0.0
Moderate	2	121	8.3	3.3	1.9	0.3	7.1
Middle	22	3,494	91.7	96.7	96.1	99.4	92.9
Upper	0	0	0.0	0.0	0.0	0.0	0.0
Unknown ³	0	0	0.0	0.0	0.0	0.0	0.0
Total	24	3,615	100.0	100.0	98.1	99.6	100.0

¹ Aggregate loan data reflects all small farm loan originations in the bank's AA reported by all CRA filers. CRA data reports only farm loans in amounts of \$500,000 or less.

² The percentage of farms by tract is based on 2016 Dun & Bradstreet Data and 2016 FFIEC census tract designations.

³ Does not include loans in tracts where the income level is unknown, which is 0.0% by number and 0.0% by dollar. Only includes loans with no tract location reported.

(NOTE: Total percentages may vary due to automated rounding differences.)

Distribution of 2017 Farm Loans by Income Level of Geography Deaf Smith Assessment Area							
Census Tract Income Level	Bank Loans				Aggregate CRA Data ¹		% of Farms ²
	#	\$(000s)	# %	\$ %	# %	\$ %	
Low	0	0	0.0	0.0	0.0	0.0	0.0
Moderate	0	0	0.0	0.0	0.7	0.0	7.3
Middle	3	346	14.3	9.9	16.4	15.0	15.3
Upper	18	3,163	85.7	90.1	80.6	84.7	77.4
Unknown ³	0	0	0.0	0.0	0.0	0.0	0.0
Total	21	3,509	100.0	100.0	97.8	99.8	100.0

¹ Aggregate loan data reflects all small farm loan originations in the bank's AA reported by all CRA filers. CRA data reports only farm loans in amounts of \$500,000 or less.

² The percentage of farms by tract is based on 2017 Dun & Bradstreet Data and 2017 FFIEC census tract designations.

³ Does not include loans in tracts where the income level is unknown, which is 0.0% by number and 0.0% by dollar. Only includes loans with no tract location reported.

(NOTE: Total percentages may vary due to automated rounding differences.)

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Distribution of 2016 HMDA Loans by Borrower Income Levels Deaf Smith Assessment Area							
Borrower Income Level	Bank Loans				Aggregate HMDA Data ¹		% of Families ²
	#	\$(000s)	# %	\$ %	# %	\$ %	
Home Purchase Loans							
Low	0	0	0.0	0.0	5.9	2.9	20.1
Moderate	0	0	0.0	0.0	14.4	11.1	19.7
Middle	1	113	20.0	14.1	17.0	14.1	20.1
Upper	3	442	60.0	55.0	35.9	48.7	40.1
Unknown	1	249	20.0	31.0	26.8	23.1	0.0
Total	5	804	100.0	100.0	100.0	100.0	100.0
Refinanced Loans							
Low	0	0	0.0	0.0	2.0	1.0	20.1
Moderate	0	0	0.0	0.0	8.0	3.2	19.7
Middle	0	0	0.0	0.0	16.0	14.3	20.1
Upper	1	135	100.0	100.0	38.0	42.0	40.1
Unknown	0	0	0.0	0.0	36.0	39.7	0.0
Total	1	135	100.0	100.0	100.0	100.0	100.0
Home Improvement Loans							
Low	0	0	0.0	0.0	8.7	1.7	20.1
Moderate	1	2	14.3	4.2	17.4	12.4	19.7
Middle	3	12	42.9	25.0	34.8	49.2	20.1
Upper	3	34	42.9	70.8	39.1	36.8	40.1
Unknown	0	0	0.0	0.0	0.0	0.0	0.0
Total	7	48	100.0	100.0	100.0	100.0	100.0
Total Home Mortgage Loans							
Low	0	0	0.0	0.0	5.3	2.5	20.1
Moderate	1	2	7.7	0.2	13.3	9.6	19.7
Middle	4	125	30.8	12.7	18.6	15.1	20.1
Upper	7	611	53.8	61.9	36.7	47.0	40.1
Unknown	1	249	7.7	25.2	26.1	25.8	0.0
Total	13	987	100.0	100.0	100.0	100.0	100.0
¹ Aggregate loan data reflects all loan originations in the bank's AA reported by all HMDA LAR filers. ² The percentage of families is based on 2010 ACS 5-year estimates. (NOTE: Multifamily loans are not considered in the Borrower Analysis because individual incomes are not reported for such loans. Total percentages may vary due to automated rounding differences.)							

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Distribution of 2017 HMDA Loans by Borrower Income Levels Deaf Smith Assessment Area							
Borrower Income Level	Bank Loans				Aggregate HMDA Data ¹		% of Families ²
	#	\$(000s)	# %	\$ %	# %	\$ %	
Home Purchase Loans							
Low	0	0	0.0	0.0	3.5	2.5	21.0
Moderate	1	86	20.0	15.4	17.6	14.2	18.6
Middle	3	325	60.0	58.1	24.7	23.8	20.8
Upper	1	148	20.0	26.5	22.4	29.3	39.7
Unknown	0	0	0.0	0.0	31.8	30.2	0.0
Total	5	559	100.0	100.0	100.0	100.0	100.0
Refinanced Loans							
Low	0	0	0.0	0.0	5.7	0.7	21.0
Moderate	1	41	100.0	100.0	17.1	2.2	18.6
Middle	0	0	0.0	0.0	25.7	4.1	20.8
Upper	0	0	0.0	0.0	28.6	4.7	39.7
Unknown	0	0	0.0	0.0	22.9	88.3	0.0
Total	1	41	100.0	100.0	100.0	100.0	100.0
Home Improvement Loans							
Low	0	0	0.0	0.0	3.6	3.2	21.0
Moderate	0	0	0.0	0.0	25.0	16.4	18.6
Middle	0	0	0.0	0.0	25.0	18.3	20.8
Upper	2	48	100.0	100.0	46.4	62.1	39.7
Unknown	0	0	0.0	0.0	0.0	0.0	0.0
Total	2	48	100.0	100.0	100.0	100.0	100.0
Total Home Mortgage Loans							
Low	0	0	0.0	0.0	3.8	1.6	21.0
Moderate	2	127	25.0	19.6	18.4	8.5	18.6
Middle	3	325	37.5	50.2	24.8	14.3	20.8
Upper	3	196	37.5	30.2	26.1	18.2	39.7
Unknown	0	0	0.0	0.0	26.9	57.4	0.0
Total	8	648	100.0	100.0	100.0	100.0	100.0
¹ Aggregate loan data reflects all loan originations in the bank's AA reported by all HMDA LAR filers. ² The percentage of families is based on 2015 ACS 5-year estimates. (NOTE: Multifamily loans are not considered in the Borrower Analysis because individual incomes are not reported for such loans. Total percentages may vary due to automated rounding differences.)							

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Distribution of 2016 Business Loans by Revenue Size Deaf Smith Assessment Area							
Business Revenue by Size ¹	Bank Loans				Aggregate CRA Data ²		% of Businesses ³
	#	\$(000s)	# %	\$ %	# %	\$ %	
\$1MM or less	8	256	72.7	16.9	40.2	51.0	91.0
Over \$1MM	3	1,260	27.3	83.1	Not Reported		8.4
Not Known	0	0	0.0	0.0			0.6
Total	11	1,516	100.0	100.0			100.0

¹ This analysis focuses on the bank's lending to "small businesses" as defined by the CRA, which are those businesses with gross annual revenues of \$1 million or less.
² Aggregate loan data reflects all loan originations in the bank's AA reported by all CRA filers. CRA data reports only business loans in amounts of \$1 million or less.
³ The percentage of businesses in the AA is based on 2016 Dun & Bradstreet Data.
(NOTE: Total percentages may vary due to automated rounding differences.)

Distribution of 2017 Business Loans by Revenue Size Deaf Smith Assessment Area							
Business Revenue by Size ¹	Bank Loans				Aggregate CRA Data ²		% of Businesses ³
	#	\$(000s)	# %	\$ %	# %	\$ %	
\$1MM or less	3	824	75.0	91.2	49.6	43.8	89.8
Over \$1MM	1	80	25.0	8.8	Not Reported		9.7
Not Known	0	0	0.0	0.0			0.5
Total	4	904	100.0	100.0			100.0

¹ This analysis focuses on the bank's lending to "small businesses" as defined by the CRA, which are those businesses with gross annual revenues of \$1 million or less.
² Aggregate loan data reflects all loan originations in the bank's AA reported by all CRA filers. CRA data reports only business loans in amounts of \$1 million or less.
³ The percentage of businesses in the AA is based on 2017 Dun & Bradstreet Data.
(NOTE: Total percentages may vary due to automated rounding differences.)

Distribution of 2016 Farm Loans by Revenue Size Deaf Smith Assessment Area							
Farm Revenue by Size ¹	Bank Loans				Aggregate CRA Data ²		% of Farms ³
	#	\$(000s)	# %	\$ %	# %	\$ %	
\$1MM or less	21	2,827	87.5	78.2	50.5	63.9	93.5
Over \$1MM	3	788	12.5	21.8	Not Reported		6.5
Not Known	0	0	0.0	0.0			0.0
Total	24	3,615	100.0	100.0			100.0

¹ This analysis focuses on the bank's lending to "small farms" as defined by the CRA, which are those farms with gross annual revenues of \$1 million or less.
² Aggregate loan data reflects all loan originations in the bank's AA reported by all CRA filers. CRA data reports only farm loans in amounts of \$500,000 or less.
³ The percentage of farms in the AA is based on 2016 Dun & Bradstreet Data.
(NOTE: Total percentages may vary due to automated rounding differences.)

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Distribution of 2017 Farm Loans by Revenue Size Deaf Smith Assessment Area							
Farm Revenue by Size ¹	Bank Loans				Aggregate CRA Data ²		% of Farms ³
	#	\$(000s)	# %	\$ %	# %	\$ %	
\$1MM or less	21	3,509	100.0	100.0	59.0	67.7	91.2
Over \$1MM	0	0	0.0	0.0	Not Reported		8.8
Not Known	0	0	0.0	0.0			0.0
Total	21	3,509	100.0	100.0			100.0

¹ This analysis focuses on the bank's lending to "small farms" as defined by the CRA, which are those farms with gross annual revenues of \$1 million or less.

² Aggregate loan data reflects all loan originations in the bank's AA reported by all CRA filers. CRA data reports only farm loans in amounts of \$500,000 or less.

³ The percentage of farms in the AA is based on 2017 Dun & Bradstreet Data.
(NOTE: Total percentages may vary due to automated rounding differences.)

Appendix I

Distribution of 2016 HMDA Loans by Income Level of Geography Southern Panhandle Assessment Area							
Census Tract Income Level	Bank Loans				Aggregate HMDA Data ¹		% of Owner Occupied Units ²
	#	\$(000s)	# %	\$ %	# %	\$ %	
Home Purchase Loans							
Low	0	0	0.0	0.0	0.0	0.0	0.0
Moderate	3	214	20.0	13.2	24.5	19.8	31.7
Middle	7	681	46.7	41.9	29.8	25.0	40.3
Upper	5	730	33.3	44.9	45.5	55.1	28.0
Unknown ³	0	0	0.0	0.0	0.2	0.1	0.0
Total	15	1,625	100.0	100.0	100.0	100.0	100.0
Home Refinance Loans							
Low	0	0	0.0	0.0	0.0	0.0	0.0
Moderate	0	0	0.0	0.0	21.9	15.4	31.7
Middle	0	0	0.0	0.0	32.2	25.7	40.3
Upper	2	437	100.0	100.0	45.9	58.9	28.0
Unknown ³	0	0	0.0	0.0	0.0	0.0	0.0
Total	2	437	100.0	100.0	100.0	100.0	100.0
Home Improvement Loans							
Low	0	0	0.0	0.0	0.0	0.0	0.0
Moderate	1	60	11.1	31.6	39.5	27.2	31.7
Middle	7	125	77.8	65.8	26.3	24.1	40.3
Upper	1	5	11.1	2.6	34.2	48.7	28.0
Unknown ³	0	0	0.0	0.0	0.0	0.0	0.0
Total	9	190	100.0	100.0	100.0	100.0	100.0
Multifamily Loans							% of MF Units²
Low	0	0	0.0	0.0	0.0	0.0	0.0
Moderate	0	0	0.0	0.0	33.3	71.8	41.4
Middle	0	0	0.0	0.0	0.0	0.0	32.6
Upper	0	0	0.0	0.0	66.7	28.2	26.0
Unknown ³	0	0	0.0	0.0	0.0	0.0	0.0
Total	0	0	0.0	0.0	100.0	100.0	100.0
Total Home Mortgage Loans							
Low	0	0	0.0	0.0	0.0	0.0	0.0
Moderate	4	274	15.4	12.2	24.8	21.4	31.7
Middle	14	806	53.8	35.8	30.0	24.0	40.3
Upper	8	1,172	30.8	52.0	45.1	54.5	28.0
Unknown ³	0	0	0.0	0.0	0.1	0.1	0.0
Total	26	2,252	100.0	100.0	100.0	100.0	100.0

¹ Aggregate loan data reflects all loan originations in the bank's AA reported by all HMDA LAR filers.

² The percentage of owner-occupied housing units and multifamily structures by tract is based on 2010 ACS 5-year estimates and 2016 FFIEC census tract designations.

³ Only includes loans with unreported geocode information. Does not include loans in tracts where the income category is 'unknown', which is 0.0% for the bank and 0.1% for aggregate.

(NOTE: Total percentages may vary due to automated rounding differences.)

Appendix I

Distribution of 2017 HMDA Loans by Income Level of Geography Southern Panhandle Assessment Area							
Census Tract Income Level	Bank Loans				Aggregate HMDA Data ¹		% of Owner Occupied Units ²
	#	\$(000s)	# %	\$ %	# %	\$ %	
Home Purchase Loans							
Low	0	0	0.0	0.0	0.0	0.0	0.0
Moderate	1	148	4.8	8.9	11.9	10.0	21.5
Middle	15	978	71.4	58.7	62.3	60.2	66.3
Upper	5	539	23.8	32.4	25.8	29.9	12.2
Unknown ³	0	0	0.0	0.0	0.0	0.0	0.0
Total	21	1,665	100.0	100.0	100.0	100.0	100.0
Home Refinance Loans							
Low	0	0	0.0	0.0	0.0	0.0	0.0
Moderate	0	0	0.0	0.0	12.0	8.3	21.5
Middle	0	0	0.0	0.0	66.2	67.3	66.3
Upper	0	0	0.0	0.0	21.8	24.5	12.2
Unknown ³	0	0	0.0	0.0	0.0	0.0	0.0
Total	0	0	0.0	0.0	100.0	100.0	100.0
Home Improvement Loans							
Low	0	0	0.0	0.0	0.0	0.0	0.0
Moderate	1	2	7.7	0.3	14.0	8.1	21.5
Middle	10	337	76.9	46.6	72.0	71.5	66.3
Upper	2	384	15.4	53.1	14.0	20.3	12.2
Unknown ³	0	0	0.0	0.0	0.0	0.0	0.0
Total	13	723	100.0	100.0	100.0	100.0	100.0
Multifamily Loans							% of MF Units²
Low	0	0	0.0	0.0	0.0	0.0	0.0
Moderate	0	0	0.0	0.0	0.0	0.0	32.8
Middle	0	0	0.0	0.0	50.0	83.4	49.8
Upper	0	0	0.0	0.0	50.0	16.6	17.4
Unknown ³	0	0	0.0	0.0	0.0	0.0	0.0
Total	0	0	0.0	0.0	100.0	100.0	100.0
Total Home Mortgage Loans							
Low	0	0	0.0	0.0	0.0	0.0	0.0
Moderate	2	150	5.9	6.3	12.0	9.2	21.5
Middle	25	1,315	73.5	55.1	63.6	62.6	66.3
Upper	7	923	20.6	38.7	24.4	28.2	12.2
Unknown ³	0	0	0.0	0.0	0.0	0.0	0.0
Total	34	2,388	100.0	100.0	100.0	100.0	100.0

¹ Aggregate loan data reflects all loan originations in the bank's AA reported by all HMDA LAR filers.

² The percentage of owner-occupied housing units and multifamily structures by tract is based on 2015 ACS 5-year estimates and 2017 FFIEC census tract designations.

³ Only includes loans with unreported geocode information. Does not include loans in tracts where the income category is 'unknown', which is 0.0% for the bank and 0.0% for aggregate.

(NOTE: Total percentages may vary due to automated rounding differences.)

Appendix I

Distribution of 2016 Business Loans by Income Level of Geography Southern Panhandle Assessment Area							
Census Tract Income Level	Bank Loans				Aggregate CRA Data ¹		% of Businesses ²
	#	\$(000s)	# %	\$ %	# %	\$ %	
Low	0	0	0.0	0.0	0.0	0.0	0.0
Moderate	29	2,851	19.3	19.9	25.7	26.8	29.2
Middle	71	6,150	47.3	42.9	33.1	28.6	38.7
Upper	50	5,321	33.3	37.2	35.0	40.2	32.1
Unknown ³	0	0	0.0	0.0	0.0	0.0	0.0
Total	150	14,322	100.0	100.0	93.8	95.6	100.0

¹ Aggregate loan data reflects all small business loan originations in the bank's AA reported by all CRA filers. CRA data reports only business loans in amounts of \$1 million or less.

² The percentage of businesses by tract is based on 2016 Dun & Bradstreet Data and 2016 FFIEC census tract designations.

³ Does not include loans in tracts where the income level is unknown, which is 0.0% by number and 0.0% by dollar. Only includes loans with no tract location reported.

(NOTE: Total percentages may vary due to automated rounding differences.)

Distribution of 2017 Business Loans by Income Level of Geography Southern Panhandle Assessment Area							
Census Tract Income Level	Bank Loans				Aggregate CRA Data ¹		% of Businesses ²
	#	\$(000s)	# %	\$ %	# %	\$ %	
Low	0	0	0.0	0.0	0.0	0.0	0.0
Moderate	15	457	9.7	3.6	19.2	15.8	17.8
Middle	112	8,838	72.3	69.3	62.7	65.4	65.3
Upper	28	3,455	18.1	27.1	14.5	15.9	16.9
Unknown ³	0	0	0.0	0.0	0.0	0.0	0.0
Total	155	12,750	100.0	100.0	96.4	97.1	100.0

¹ Aggregate loan data reflects all small business loan originations in the bank's AA reported by all CRA filers. CRA data reports only business loans in amounts of \$1 million or less.

² The percentage of businesses by tract is based on 2017 Dun & Bradstreet Data and 2017 FFIEC census tract designations.

³ Does not include loans in tracts where the income level is unknown, which is 0.0% by number and 0.0% by dollar. Only includes loans with no tract location reported.

(NOTE: Total percentages may vary due to automated rounding differences.)

Appendix I

Distribution of 2016 Farm Loans by Income Level of Geography Southern Panhandle Assessment Area							
Census Tract Income Level	Bank Loans				Aggregate CRA Data ¹		% of Farms ²
	#	\$(000s)	# %	\$ %	# %	\$ %	
Low	0	0	0.0	0.0	0.0	0.0	0.0
Moderate	22	1,679	13.7	9.0	21.6	21.9	20.8
Middle	92	11,470	57.1	61.1	55.0	60.5	53.2
Upper	47	5,610	29.2	29.9	22.4	17.4	26.0
Unknown ³	0	0	0.0	0.0	0.0	0.0	0.0
Total	161	18,759	100.0	100.0	99.0	99.8	100.0

¹ Aggregate loan data reflects all small farm loan originations in the bank's AA reported by all CRA filers. CRA data reports only farm loans in amounts of \$500,000 or less.

² The percentage of farms by tract is based on 2016 Dun & Bradstreet Data and 2016 FFIEC census tract designations.

³ Does not include loans in tracts where the income level is unknown, which is 0.0% by number and 0.0% by dollar. Only includes loans with no tract location reported.

(NOTE: Total percentages may vary due to automated rounding differences.)

Distribution of 2017 Farm Loans by Income Level of Geography Southern Panhandle Assessment Area							
Census Tract Income Level	Bank Loans				Aggregate CRA Data ¹		% of Farms ²
	#	\$(000s)	# %	\$ %	# %	\$ %	
Low	0	0	0.0	0.0	0.0	0.0	0.0
Moderate	4	166	2.6	0.9	13.7	14.4	12.9
Middle	131	16,472	85.1	85.5	80.4	78.1	81.5
Upper	19	2,634	12.3	13.7	5.1	7.3	5.5
Unknown ³	0	0	0.0	0.0	0.0	0.0	0.0
Total	154	19,272	100.0	100.0	99.1	99.8	100.0

¹ Aggregate loan data reflects all small farm loan originations in the bank's AA reported by all CRA filers. CRA data reports only farm loans in amounts of \$500,000 or less.

² The percentage of farms by tract is based on 2017 Dun & Bradstreet Data and 2017 FFIEC census tract designations.

³ Does not include loans in tracts where the income level is unknown, which is 0.0% by number and 0.0% by dollar. Only includes loans with no tract location reported.

(NOTE: Total percentages may vary due to automated rounding differences.)

Appendix I

Distribution of 2016 HMDA Loans by Borrower Income Levels Southern Panhandle Assessment Area							
Borrow Income Level	Bank Loans				Aggregate HMDA Data ¹		% of Families ²
	#	\$(000s)	# %	\$ %	# %	\$ %	
Home Purchase Loans							
Low	0	0	0.0	0.0	4.4	2.3	23.0
Moderate	1	135	6.7	8.3	12.4	9.0	21.0
Middle	6	490	40.0	30.2	22.9	21.4	19.0
Upper	6	924	40.0	56.9	37.1	46.0	37.0
Unknown	2	76	13.3	4.7	23.1	21.4	0.0
Total	15	1,625	100.0	100.0	100.0	100.0	100.0
Refinanced Loans							
Low	0	0	0.0	0.0	2.7	2.3	23.0
Moderate	0	0	0.0	0.0	4.8	2.8	21.0
Middle	0	0	0.0	0.0	19.9	13.1	19.0
Upper	2	437	100.0	100.0	41.8	52.3	37.0
Unknown	0	0	0.0	0.0	30.8	29.5	0.0
Total	2	437	100.0	100.0	100.0	100.0	100.0
Home Improvement Loans							
Low	0	0	0.0	0.0	2.6	1.0	23.0
Moderate	2	12	22.2	6.3	10.5	5.2	21.0
Middle	1	5	11.1	2.6	10.5	6.9	19.0
Upper	6	173	66.7	91.1	65.8	73.9	37.0
Unknown	0	0	0.0	0.0	10.5	12.9	0.0
Total	9	190	100.0	100.0	100.0	100.0	100.0
Total Home Mortgage Loans							
Low	0	0	0.0	0.0	3.9	2.2	23.0
Moderate	3	147	11.5	6.5	10.7	7.2	21.0
Middle	7	495	26.9	22.0	21.5	18.5	19.0
Upper	14	1,534	53.8	68.1	39.4	46.0	37.0
Unknown	2	76	7.7	3.4	24.4	26.1	0.0
Total	26	2,252	100.0	100.0	100.0	100.0	100.0
¹ Aggregate loan data reflects all loan originations in the bank's AA reported by all HMDA LAR filers. ² The percentage of families is based on 2010 ACS 5-year estimates. (NOTE: Multifamily loans are not considered in the Borrower Analysis because individual incomes are not reported for such loans. Total percentages may vary due to automated rounding differences.)							

Appendix I

Distribution of 2017 HMDA Loans by Borrower Income Levels Southern Panhandle Assessment Area							
Borrow Income Level	Bank Loans				Aggregate HMDA Data ¹		% of Families ²
	#	\$(000s)	# %	\$ %	# %	\$ %	
Home Purchase Loans							
Low	4	180	19.0	10.8	5.0	2.7	24.9
Moderate	3	218	14.3	13.1	15.0	10.5	17.9
Middle	5	472	23.8	28.3	20.4	19.6	22.5
Upper	8	646	38.1	38.8	33.8	43.1	34.7
Unknown	1	149	4.8	8.9	25.8	24.0	0.0
Total	21	1,665	100.0	100.0	100.0	100.0	100.0
Refinanced Loans							
Low	0	0	0.0	0.0	5.3	2.4	24.9
Moderate	0	0	0.0	0.0	12.8	7.9	17.9
Middle	0	0	0.0	0.0	17.3	14.6	22.5
Upper	0	0	0.0	0.0	36.8	43.6	34.7
Unknown	0	0	0.0	0.0	27.8	31.5	0.0
Total	0	0	0.0	0.0	100.0	100.0	100.0
Home Improvement Loans							
Low	0	0	0.0	0.0	8.0	5.0	24.9
Moderate	2	8	15.4	1.1	4.0	2.2	17.9
Middle	2	15	15.4	2.1	22.0	21.8	22.5
Upper	7	418	53.8	57.8	56.0	63.6	34.7
Unknown	2	282	15.4	39.0	10.0	7.4	0.0
Total	13	723	100.0	100.0	100.0	100.0	100.0
Total Home Mortgage Loans							
Low	4	180	11.8	7.5	5.2	2.6	24.9
Moderate	5	226	14.7	9.5	13.9	9.5	17.9
Middle	7	487	20.6	20.4	19.9	17.9	22.5
Upper	15	1,064	44.1	44.6	35.7	41.8	34.7
Unknown	3	431	8.8	18.0	25.3	28.2	0.0
Total	34	2,388	100.0	100.0	100.0	100.0	100.0
¹ Aggregate loan data reflects all loan originations in the bank's AA reported by all HMDA LAR filers. ² The percentage of families is based on 2015 ACS 5-year estimates. (NOTE: Multifamily loans are not considered in the Borrower Analysis because individual incomes are not reported for such loans. Total percentages may vary due to automated rounding differences.)							

Appendix I

Distribution of 2016 Business Loans by Revenue Size Southern Panhandle Assessment Area							
Business Revenue by Size ¹	Bank Loans				Aggregate CRA Data ²		% of Businesses ³
	#	\$(000s)	# %	\$ %	# %	\$ %	
\$1MM or less	119	6,705	79.3	46.8	43.7	43.9	89.3
Over \$1MM	31	7,617	20.7	53.2	Not Reported		8.2
Not Known	0	0	0.0	0.0			2.5
Total	150	14,322	100.0	100.0			100.0

¹ This analysis focuses on the bank's lending to "small businesses" as defined by the CRA, which are those businesses with gross annual revenues of \$1 million or less.
² Aggregate loan data reflects all loan originations in the bank's AA reported by all CRA filers. CRA data reports only business loans in amounts of \$1 million or less.
³ The percentage of businesses in the AA is based on 2016 Dun & Bradstreet Data.
(NOTE: Total percentages may vary due to automated rounding differences.)

Distribution of 2017 Business Loans by Revenue Size Southern Panhandle Assessment Area							
Business Revenue by Size ¹	Bank Loans				Aggregate CRA Data ²		% of Businesses ³
	#	\$(000s)	# %	\$ %	# %	\$ %	
\$1MM or less	127	6,373	81.9	50.0	46.1	46.9	88.6
Over \$1MM	28	6,377	18.1	50.0	Not Reported		8.8
Not Known	0	0	0.0	0.0			2.6
Total	155	12,750	100.0	100.0			100.0

¹ This analysis focuses on the bank's lending to "small businesses" as defined by the CRA, which are those businesses with gross annual revenues of \$1 million or less.
² Aggregate loan data reflects all loan originations in the bank's AA reported by all CRA filers. CRA data reports only business loans in amounts of \$1 million or less.
³ The percentage of businesses in the AA is based on 2017 Dun & Bradstreet Data.
(NOTE: Total percentages may vary due to automated rounding differences.)

Distribution of 2016 Farm Loans by Revenue Size Southern Panhandle Assessment Area							
Farm Revenue by Size ¹	Bank Loans				Aggregate CRA Data ²		% of Farms ³
	#	\$(000s)	# %	\$ %	# %	\$ %	
\$1MM or less	148	14,897	91.9	79.4	58.0	78.4	95.6
Over \$1MM	13	3,862	8.1	20.6	Not Reported		4.4
Not Known	0	0	0.0	0.0			0.0
Total	161	18,759	100.0	100.0			100.0

¹ This analysis focuses on the bank's lending to "small farms" as defined by the CRA, which are those farms with gross annual revenues of \$1 million or less.
² Aggregate loan data reflects all loan originations in the bank's AA reported by all CRA filers. CRA data reports only farm loans in amounts of \$500,000 or less.
³ The percentage of farms in the AA is based on 2016 Dun & Bradstreet Data.
(NOTE: Total percentages may vary due to automated rounding differences.)

Appendix I

Distribution of 2017 Farm Loans by Revenue Size Southern Panhandle Assessment Area							
Farm Revenue by Size ¹	Bank Loans				Aggregate CRA Data ²		% of Farms ³
	#	\$(000s)	# %	\$ %	# %	\$ %	
\$1MM or less	143	16,128	92.9	83.7	44.3	77.9	95.1
Over \$1MM	11	3,144	7.1	16.3	Not Reported		4.9
Not Known	0	0	0.0	0.0			0.0
Total	154	19,272	100.0	100.0			100.0

¹ This analysis focuses on the bank's lending to "small farms" as defined by the CRA, which are those farms with gross annual revenues of \$1 million or less.

² Aggregate loan data reflects all loan originations in the bank's AA reported by all CRA filers. CRA data reports only farm loans in amounts of \$500,000 or less.

³ The percentage of farms in the AA is based on 2017 Dun & Bradstreet Data.
(NOTE: Total percentages may vary due to automated rounding differences.)

Appendix J

Appendix J – Distribution of Branch Delivery System and Branch Openings and Closings

As of: March 31, 2019

Assessment Areas				Percent of Branches by Income Level of Geography				Branch Openings and Closings				Demographics							
Name	% of Deposits	# of Branches	% of Branches	Low	Mod	Mid	Upp	# of Branches Opened	# of Branches Closed	Net Change in Branch Locations				% of Population					
										Low	Mod	Mid	Upp	Low	Mod	Mid	Upp	Unk	
Abilene	1.4%	1	2.9%	0.0%	0.0%	100%	0.0%	0	0	0.0%	0.0%	0.0%	0.0%	0.0%	28.8%	32.9%	37.2%	1.1%	
Amarillo	50.0%	11	31.4%	9.1%	18.2%	18.2%	54.5%	0	0	0.0%	0.0%	0.0%	0.0%	2.1%	28.7%	35.9%	33.3%	0.0%	
Dallas-Fort Worth	6.4%	4	11.4%	0.0%	0.0%	25.0%	75.0%	1	0	0.0%	0.0%	0.0%	50.0%	13.0%	28.1%	25.9%	32.8%	0.2%	
Deaf Smith	1.4%	1	2.9%	0.0%	0.0%	100%	0.0%	0	0	0.0%	0.0%	0.0%	0.0%	0.0%	19.2%	61.5%	19.3%	0.0%	
Lubbock	5.6%	2	5.7%	0.0%	0.0%	0.0%	100%	1	2	0.0%	0.0%	0.0%	-33.3%	5.6%	22.0%	39.9%	32.5%	0.0%	
Northern Panhandle	25.3%	10	28.6%	0.0%	10.0%	50.0%	40.0%	0	0	0.0%	0.0%	0.0%	0.0%	0.0%	9.8%	51.4%	38.8%	0.0%	
Southern Panhandle	9.9%	6	17.1%	0.0%	0.0%	83.8%	16.2%	0	0	0.0%	0.0%	0.0%	0.0%	0.0%	24.3%	66.1%	9.6%	0.0%	
All Assessment Areas		35	100.0%					2	2										