# **PUBLIC DISCLOSURE**

February 25, 2002

# COMMUNITY REINVESTMENT ACT PERFORMANCE EVALUATION

Colonial Bank
570231
Montgomery, Alabama

FEDERAL RESERVE BANK OF ATLANTA 1000 PEACHTREE STREET, N.E. ATLANTA, GEORGIA 30309

NOTE: This evaluation is not, nor should it be construed as, an assessment of the financial condition of this institution. The rating assigned to the institution does not represent an analysis, conclusion or opinion of the federal financial supervisory agency concerning the safety and soundness of this financial institution.

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# **DEFINITIONS AND ABBREVIATIONS**

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### **Income Definitions**

Throughout this evaluation, the following definitions are used for the various income levels. These levels are defined in the CRA.

Low-Income - An individual income, or median family income for geographies, that is less than 50

percent of the area median income.

Moderate-Income - An individual income, or median family income for geographies, that is at least 50

percent but less than 80 percent of the area median income.

Middle-Income - An individual income, or median family income for geographies, that is at least 80

percent but less than 120 percent of the area median income.

Upper-Income - An individual income, or median family income for geographies that is 120 percent

or more of the area median income.

### **Abbreviations**

ATM- Automated Teller Machine

CRA - Community Reinvestment Act (Regulation BB)

FFIEC - Federal Financial Institutions Examination Council

HMDA - Home Mortgage Disclosure Act (Regulation C)

LTD - Loan-to-Deposit Ratio

MSA - Metropolitan Statistical Area

### **ROUNDING CONVENTION**

Because percentages presented in tables were rounded to the nearest whole number in most cases, some columns may not total exactly 100 percent.

### **DEFINITIONS AND ABBREVIATIONS (Continued)**

### **Performance Definitions Regarding Lending**

Excellent - This rating is assigned to an institution with lending performance that substantially

exceeds the characteristics of demographic data and aggregate performance.

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Good - This rating is assigned to an institution with lending performance that slightly

exceeds the characteristics of demographic data and aggregate performance.

Adequate - This rating is assigned to an institution with lending performance that is comparable

to the characteristics of demographic data and aggregate performance.

Poor - This rating is assigned to an institution with lending performance that is significantly

below the characteristics of demographic data and aggregate performance.

Consistent - This term is used to describe the performance of an institution in an assessment

area reviewed not using full-scope procedures when the performance is comparable

to the performance in the state overall.

\*Not Consistent - This term is used to describe the performance of an institution in an assessment

area reviewed not using full scope procedures when the performance is not

comparable to the performance in the state overall.

<sup>\*</sup>A "not consistent" rating only illustrates the performance of an assessment area in comparison to the performance in the state as a whole. It does not necessarily indicate that the performance is less than satisfactory.

### **GENERAL INFORMATION**

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The Community Reinvestment Act (CRA) requires each federal financial supervisory agency to use its authority when examining financial institutions subject to its supervision, to assess the institution's record of meeting the credit needs of its entire community, including low- and moderate-income neighborhoods, consistent with safe and sound operation of the institution. Upon conclusion of such examination, the agency must prepare a written evaluation of the institution's record of meeting the credit needs of its community.

This document is an evaluation of the Community Reinvestment Act (CRA) performance of <u>Colonial Bank</u> prepared by the <u>Federal Reserve Bank of Atlanta</u>, the institution's supervisory agency, as of <u>February 25</u>, <u>2002</u>. The agency evaluates performance in assessment area(s), as they are delineated by the institution, rather than individual branches. This assessment area evaluation may include visits to some, but not necessarily all, of the institution's branches. The agency rates the CRA performance of an institution consistent with the provisions set forth in Appendix A to 12 CFR Part 228.

# **INSTITUTION**

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INSTITUTION'S CRA RATING: This institution is rated Satisfactory.

- Lending Test A HIGH PERCENTAGE of the bank's HMDA loans and small business loans is within the bank's assessment area. The bank has exhibited a GOOD record of HMDA lending to borrowers of different income levels, as well as to small businesses with gross annual revenues of \$1 million or less. A review of the bank's HMDA lending and small business lending activity showed a GOOD level of lending in low- and moderate-income census tracts. The bank MAKES USE of innovative and flexible loans in serving assessment area credit needs. The bank MAKES A RELATIVELY HIGH LEVEL of community development loans. These loans totaled \$38.2 million in the review period. In addition, community contacts stated that the bank is meeting assessment area credit needs.
- Investment Test The bank's volume of qualified community development investments is GOOD. The bank makes a SIGNIFICANT level of qualified community development investments and grants, OCCASIONALLY in a leadership position, particularly those not routinely provided by private investors. A review of the qualified investments shows a total of \$24.2 million. In addition, the bank had grants and contributions totaling \$562,134 during the review period. The bank has exhibited GOOD responsiveness to credit and community development needs and OCCASIONALLY USES innovative and/or complex investments to support development initiatives.
- Service Test 9 of the bank's 260 branches (3.5 percent) are located in low-income areas. 33 branches (12.7 percent) are located in moderate-income areas. This allocation of facilities is highly representative of the number of families and businesses located in low- and moderate-income census tracts within the bank's assessment area. The bank's systems for delivering retail-banking services are ACCESSIBLE to ESSENTIALLY ALL segments of the assessment area. Branch hours and locations DO NOT VARY IN A WAY THAT INCONVENIENCES certain portions of the assessment area. In addition, the bank has provided a RELATIVELY HIGH level of community development services throughout the bank's assessment areas.

PERFORMANCE LEVELS	<u>Colonial Bank</u> PERFORMANCE LEVELS					
	Lending Test*	Investment Test	Service Test			
Outstanding						
High Satisfactory	X	X	X			
Low Satisfactory						
Needs to Improve						
Substantial Noncompliance						

<sup>\*</sup>Note: The lending test is weighted more heavily than the investment and service tests when arriving at an overall rating.

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#### **DESCRIPTION OF INSTITUTION**

Colonial Bank is a multistate commercial bank currently operating 260 branch offices and 262 ATMs throughout six states; Alabama, Florida, Georgia, Nevada, Tennessee, and Texas. Colonial Bank has designated 48 assessment areas in the six states. The bank is wholly owned by Colonial BancGroup, Incorporated, a one-bank holding company located in Montgomery, Alabama. Colonial Bank previously received a "Satisfactory" CRA rating as a result of a performance evaluation completed by the Federal Reserve Bank of Atlanta dated February 4, 2000.

According to the December 31, 2001 Consolidated Reports of Condition and Income, Colonial Bank had total assets of \$13.2 billion, of which 77.7 percent were loans and 13.6 percent were securities. Assets have increased by 12.8 percent from \$11.7 billion as of December 31, 2000.

The following table shows the composition of the loan portfolio according to the December 31, 2001 Consolidated Reports of Condition and Income.

COMPOSITION OF LOAN PORTFOLIO							
	12/31/2	000	12/31/2	2001			
Loan Type	\$ (000s)	Percent	\$ (000s)	Percent			
Construction and Development	\$1,693,958	19.2%	\$2,295,675	25.4%			
Secured by One- to Four- Family Dwellings	\$2,572,574	29.1%	\$1,978,274	21.9%			
Other Real Estate:							
Farmland	\$79,811	0.9%	\$92,343	1.0%			
Multifamily	\$332,749	3.8%	\$449,689	5.0%			
Nonfarm nonresidential	\$2,761,923	31.3%	\$2,875,485	31.8%			
Commercial and Industrial	\$1,106,849	12.5%	\$1,098,989	12.2%			
Loans to Individuals	\$272,124	3.1%	\$240,836	2.7%			
Agricultural Loans	\$17,273	0.20%	\$13,305	0.15%			
Total	\$8,837,261	100.00%	\$9,044,596	100.00%			

<sup>\*</sup> This table does not include the entire loan portfolio. Specifically, it excludes loans to depository institutions, bankers acceptances, lease financing receivables, obligations of state and political subdivisions, and other loans that do not meet any other category. Contra assets are also not included in this table.

Colonial Bank's average net loan-to-deposit ratio for the eight quarters ending December 31, 2001 was 114.4 percent. Colonial Bank's average ratio was compared with the ratios of six financial institutions of similar size with branch offices in the bank's assessment areas. The net loan-to-deposit ratios for banks of similar size operating in the assessment areas ranged from 67.7 percent to 98.2 percent.

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Colonial Bank is in compliance with the CRA. No known legal impediments exist that would restrain the bank from meeting the credit needs of its assessment areas.

### **CONCLUSIONS WITH RESPECT TO PERFORMANCE TESTS**

The Whole Bank Assessment Area tables show selected demographic information and Colonial Bank's lending performance for the overall institution. However, the overall rating of the bank is based solely on the state ratings, which were derived from the review of assessment areas using full-scope examination procedures.

WHOLE BANK ASSESSMENT AREA									
		D E	MOGF	RAPHI	C S				
	Tra	act			Fam	ilies			
	Distril	oution		Families <poverty %="" a="" as="" fam<="" td=""><td>Families</td><td colspan="2">ilies by Family</td></poverty>			Families	ilies by Family	
			Families	by Tract	of Familie	es by Tract		ome	
Income Categories	#	%	#	%	#	%	#	%	
Low	241	7.0%	178,067	3.9%	75,116	42.2%	878,713	19.1%	
Moderate	676	19.6%	767,272	16.7%	127,869	16.7%	814,926	17.7%	
Middle	1,546	44.9%	2,267,650	49.3%	177,508	7.8%	1,018,626	22.2%	
Upper	906	26.3%	1,385,623	30.1%	43,487	3.1%	1,886,347	41.0%	
NA	72	2.1%	0	0.0%	0	0.0%	-	-	
Total	3,441	100.0%	4,598,612	100.0%	423,980	9.2%	4,598,612	100.0%	
			H	lousing Ur	its by Trac	t			
	Total	Ov	vner Occupi	ed	Rental C	Occupied	Vac	cant	
	Units	#	%	%	#	%	#	%	
Low	336,779	80,467	1.9%	23.9%	203,365	60.4%	52,947	15.7%	
Moderate	1,409,352	620,461	14.6%	44.0%	592,742	42.1%	196,149	13.9%	
Middle	3,740,128	2,132,319	50.3%	57.0%	1,150,368	30.8%	457,441	12.2%	
Upper	2,150,642	1,402,865	33.1%	65.2%	493,047	22.9%	254,730	11.8%	
NA	797	38	0.0%	4.8%	668	83.8%	91	11.4%	
Total	7,637,698	4,236,150	100.0%	55.5%	2,440,190	31.9%	961,358	12.6%	
	***	stal Busins	aaaa by Tra		Busines	ses by Trac	ct and Reve	nue Size	
		otai busine	sses by Tra	ici				1 Million	
	#	<b>#</b>	9	6	#	%	#	%	
Low	43,	114	4.5	5%	35,920	4.4%	4,781	5.6%	
Moderate	166,	951	17.	17.4%		17.2%	17,277	20.3%	
Middle	421,	570	43.9%		362,320	44.3%	34,056	40.0%	
Upper	323,	950	33.	7%	276,274	33.8%	28,286	33.2%	
NA	4,6	13	0.5	5%	3,545	0.4%	778	0.9%	
Total	960,	198	100.	0%	818,424	100.0%	85,178	100.0%	
	,				Businesses:	85.2%		8.9%	

Sources: 1990 Census Data, 2001 Dun & Bradstreet business demographic data.

<sup>\*</sup> Businesses with revenues under \$1million & over \$1million will not total due to revenue not available.

NA Tracts are tracts without household or family income.

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	WHOI	FRA	NK AS	SFSS	MFNT	AREA		
				DING	=	/		
				HM	IDA			
		By Tract	Income			By Borrov	ver Income	
Income Categories			_	Home P	urchase		-	
	#	%	\$	%	#	%	\$	%
Low	37	0.8%	4,020	0.7%	316	6.5%	15,893	2.7%
Moderate	526	10.8%	47,073	7.9%	795	16.3%	58,108	9.7%
Middle	2,858	58.7%	307,321	51.5%	1,091	22.4%	101,200	17.0%
Upper	1,449	29.7%	237,985	39.9%	2,452	50.3%	383,736	64.3%
NA -	1	0.0%	250	0.0%	217	4.5%	37,712	6.3%
Total	4,871	100.0%	596,649	100.0%	4,871	100.0%	596,649	100.0%
	#	%	\$	Refin %	ance #	%	\$	%
Low	18	0.5%	768	0.2%	285	7.6%	13,453	3.1%
Moderate	346	9.2%	30,036	7.0%	621	16.5%	41,055	9.5%
Middle	2,345	62.2%	218,411	50.6%	847	22.5%	71,784	16.6%
Upper	1,061	28.1%	182,338	42.2%	1,780	47.2%	263,501	61.0%
NA	1,001	0.0%	275	0.1%	238	6.3%	42,035	9.7%
Total	3,771	100.0%	431,828	100.0%	3,771	100.0%	431,828	100.0%
	-,		,	Home Imp		, , , , , , ,	,	1001070
	#	%	\$	%	#	%	\$	%
Low	7	0.4%	40	0.2%	277	17.8%	1,704	8.3%
Moderate	192	12.3%	2,091	10.1%	383	24.6%	3,319	16.1%
Middle	1,104	70.9%	12,965	62.9%	356	22.8%	4,082	19.8%
Upper	255	16.4%	5,507	26.7%	479	30.7%	10,858	52.7%
NA	0	0.0%	0	0.0%	63	4.0%	640	3.1%
Total	1,558	100.0%	20,603	100.0%	1,558	100.0%	20,603	100.0%
		•	i .	Multi-l			1 .	
	#	%	\$	%	#	%	\$	%
Low	5	8.1%	4,262	8.9%	0	0.0%	0	0.0%
Moderate	11	17.7%	2,975	6.2%	0	0.0%	0	0.0%
Middle	35	56.5%	17,017	35.4%	0	0.0%	0	0.0%
Upper NA	11 0	17.7% 0.0%	23,851 0	49.6% 0.0%	0 62	0.0% 100.0%	0	0.0%
Total	62	100.0%	48,105	100.0%	62	100.0%	48,105 48,105	100.0% 100.0%
TOLAT	02	100.0%	46,105		USINESS	100.0%	40,103	100.0%
				_	t Income			
	;	#	9	6 <b></b>		\$	9	6
Low		10		)%		291		1%
Moderate	1,4	175	14.	3%	147	,785	15.	4%
Middle	5,7	706	55.	2%	445	445,704		5%
Upper	2,8	304			32.	9%		
NA	3	4	0.3	3%	6,9	973	0.7	7%
Total	10,	329	100.	.0%	958	,432	100	.0%
			Ву	Loan Size	and Reven			
Loan Size:	7	#		6		\$		6
\$100,000 or less		)28	77.			,030		3%
\$100,001 - \$250,000		338	13.			,194		2%
\$250,001 - \$1 Million		63		3%		,208		5%
Total	10,	329	100.	.0%	958	,432	100	.0%
Revenue:		.=-		00/		704		<b>7</b> 0/
\$1 Million or Less		)75	78.			,734		7%
Over \$1 Million Not Known		004	19.			,768		8% - <sub>0</sub> /
Not Known Total		50		1%	_	930		5%
<i>i</i> บเสเ	10,	329	100.	.0%	958	,432	100	.0%

Originations and purchases
Small Business loans are loan sizes that are \$1 million or less.

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### **Lending Test**

#### Overview

For the review period, which extended from January 1, 2000 through December 31, 2001, Colonial Bank's number and dollar volume of HMDA and small business lending across the Whole Bank Assessment Area were similar. However, for the majority of full scope assessment areas reviewed, small business lending exceeded HMDA lending in both number and dollar volume; therefore, small business lending was generally given more weight in determining the lending test rating for each assessment area. Colonial Bank generally offers small farm loans, however; the volume of small farm loans was minimal and not considered in the analysis of the bank's lending performance.

### **Lending Activity**

Lending levels reflect **GOOD** responsiveness to assessment area credit needs. Colonial Bank originated or purchased 10,262 HMDA loans, totaling \$1.1 billion, within the entire assessment area. Of the 10,262 HMDA loans, 4,871 (47.5 percent) were home purchase loans; 3,771 (36.7 percent) were home refinance loans; and 1,558 (15.2 percent) were home improvement loans. In addition, 62 multifamily home loans were originated in the entire assessment area. Small business lending within the entire assessment area resulted in 10,329 small business loans, totaling \$958.4 million.

### **Assessment Area Concentration**

A **SUBSTANTIAL MAJORITY** of the bank's lending occurs inside its assessment area. The following table shows the distribution of loans that were originated inside and outside the bank's assessment areas, by number of loans and dollar amount, according to loan type.

LENDING INSIDE AND OUTSIDE ASSESSMENT AREA								
Loan Type		IN						
Loan Type	#	%	\$ (000s)	%				
Small Business	10,329	94.1%	\$958,432	93.1%				
HMDA	10,262	87.8%	\$1,097,124	86.9%				
Total In	20,591 90.8% \$2,055,556 89.7%							
		0	UT					
	#	%	\$ (000s)	%				
Small Business	648	5.9%	\$71,220	6.9%				
HMDA	1,429	12.2%	\$165,368	13.1%				
Total Out	2,077	9.2%	\$236,588	10.3%				

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As indicated by the chart above, 90.8 percent of the bank's loans were to customers and businesses inside the bank's assessment areas. Also, a substantial majority of the loan dollars were also inside the bank's assessment areas. This level of lending inside the assessment areas indicates the bank's willingness to serve the credit needs of its assessment areas.

The analysis of HMDA and small business lending within each assessment area is discussed in greater detail later in the report. Overall, the bank's lending performance is rated HIGH SATISFACTORY. A high volume of lending is within the bank's assessment areas. Although several mitigating factors may have diminished the effective demand for credit in some low- and moderate-income geographies, the overall distribution of lending within geographies of different income levels is considered GOOD. The distribution of loans to borrowers of different income levels and businesses of different sizes is also considered GOOD. In addition, the bank MAKES A RELATIVELY HIGH LEVEL of community development loans in the assessment areas.

Colonial Bank MAKES USE of flexible lending practices in serving the credit needs of the Whole Bank Assessment Area and several affordable housing programs are offered. During the review period, the bank made 342 loans totaling \$32.4 million using flexible lending products. Some of the bank's flexible affordable housing programs are listed on the following page with the corresponding assessment area where the program is available.

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PROGRAM	ASSESSMENT AREA AVAILABLE
Freddie Mac Alt 97	Whole Bank
Fannie Mae 97	Whole Bank
Fannie Mae Flex 97	Whole Bank
Veterans Administration	Whole Bank
Federal Housing Administration	Whole Bank
USDA Rural Development	Whole Bank
Alabama Housing Finance Authority	Alabama
State of Alabama Bound Program	Alabama
Community Leaders Partnership	Huntsville, Alabama
Maplewood Heights Revitalization Program	Huntsville, Alabama
Mitchell Grand Plan	Mobile, Alabama
Alliance for Affordable Housing	Tampa, Sarasota, and Bradenton, Florida
City of Tampa Challenge Fund	Tampa, Florida
Florida Community Partners	Florida
Baldwin County Affordable Housing Program	Mobile, Alabama

Based on an evaluation of the bank's lending initiatives, Colonial Bank exhibits a **GOOD** record of serving the credit needs of low-income individuals and areas and very small businesses.

#### **Investment Test**

Colonial Bank has made a **SIGNIFICANT LEVEL** of qualified community development investments and grants, although the bank is **OCCASIONALLY** in a leadership position. The bank has exhibited **ADEQUATE** responsiveness to credit and community development needs and **OCCASIONALLY USES** innovative and/or complex investments to support community development initiatives. In addition, the bank's investment portfolio totaled approximately \$1.8 billion according to the December 31, 2001 Call Report. The following table depicts the bank's qualified investments, excluding donations and charitable contributions.

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ASSESSMENT AREAS	ТҮРЕ	AMOUNT	PERCENTAGE OF AMOUNT OF QUALIFIED INVESTMENTS
ALABAMA	Mortgage-Backed Securities	\$ 4,671,169	19.3
FLORIDA	Mortgage-Backed Securities, Low-Income Housing Tax Credits	\$ 13,215,906	54.7
GEORGIA	Mortgage-Backed Securities	\$ 3,759,045	15.6
NEVADA	Mortgage-Backed Securities	\$ 801,613	3.3
TENNESSEE	None	\$ 0.0	0.0
TEXAS	Mortgage-Backed Securities	\$ 1,720,143	7.1
Columbus Multistate MSA	None	\$ 0	- 0-
TOTAL		\$ 24,167,876	100.0

As previously mentioned, \$562,134 in charitable contributions were provided to various organizations with community development purposes. A breakdown for each state is shown in the table. The largest percentages of contributions and investments are in the Alabama and Florida Assessment Areas.

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ASSESSMENT AREAS	ТҮРЕ	AMOUNT	PERCENTAGE OF AMOUNT OF CHARITABLE CONTRIBUTIONS
BANK WIDE	Contributions	\$ 12,670	2.3
ALABAMA	Contributions	\$ 257,102	45.6
FLORIDA	Contributions	\$ 258,677	46.0
GEORGIA	Contributions	\$ 22,806	4.1
NEVADA	Contributions	\$ 6,550	1.2
TENNESSEE	Contributions	\$ 0	- 0-
TEXAS	Contributions	\$ 1,000	0.2
Columbus Multistate MSA	Contributions	\$ 3,329	0.6
TOTAL		\$ 562,134	100.0

#### **Service Test**

The overall rating of the institution under the service test is HIGH SATISFACTORY. Delivery systems, including ATMs and branch locations, are considered REASONABLY ACCESSIBLE to ESSENTIALLY ALL portions of the assessment area. Also, the bank's record of opening or closing branches has NOT ADVERSELY AFFECTED the accessibility of delivery systems. In addition, the availability of banking services and hours of operations DO NOT VARY IN A WAY THAT INCONVENIENCES CERTAIN PORTIONS of the assessment area. A branch closing policy has been adopted as required by the Federal Deposit Insurance Corporation Improvement Act of 1991. The distribution of Colonial Bank's branch offices and ATMs is summarized in the following table.

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COLONIAL BANK – DISTRIBUTION OF BRANCHES AND ATMS IN THE WHOLE BANK ASSESSMENT AREA								
TRACT INCOME LEVEL  NUMBER OF BRANCHES  PERCENTAGE OF ATMS  NUMBER OF ATMS  PERCENTAGE OF TOTAL OF BUSINESSES								
Low-Income	9	3%	10	4%	4%	5%		
Moderate-Income	33	13%	35	13%	17%	17%		
Middle-Income	137	53%	124	47%	49%	44%		
Upper-Income	81	31%	93	36%	30%	34%		
Total	260*	100.0%	262*	100.0%	100.0%	100.0%		

<sup>\*</sup>Three branch offices and two ATMs are classified as "N/A" in the Whole Bank Assessment Area.

The bank also **PROVIDES A RELATIVELY HIGH LEVEL OF** community development services. Board members, officers, and employees have used their financial expertise to provide financial services that benefit residents in the assessment area. The community development services are highly responsive to affordable housing needs in the assessment area. Also, the bank's participation in community development services that assist small business owners is reasonable. Please refer to the specific assessment areas for examples of these types of services.

#### Compliance with Antidiscrimination Laws

Colonial Bank solicits applications from all segments of its communities, including low- and moderate-income areas. The bank's policies and internal control procedures are adequate to ensure that the evaluation of credit applications is based solely on financial and economic considerations. The bank has adopted an antidiscrimination policy. No evidence of prohibited discrimination or other illegal credit practices was noted during the examination. The bank is in compliance with the substantive provisions of antidiscrimination laws and regulations. Lending staff has received fair lending training since the previous examination.

RSSD ID No: 570231

## **MULTISTATE METROPOLITAN AREA: Columbus, Georgia**

CRA RATING FOR COLUMBUS, GEORGIA: Satisfactory

The Lending Test is rated: High Satisfactory The Investment Test is rated: Needs to Improve

The Service Test is rated: Outstanding

#### **SCOPE OF EXAMINATION**

The Columbus Assessment Area, in relation to Colonial Bank's total assessment area, consists of 2.1 percent of the geographies, 3.1 percent of the low- and moderate-income geographies, 1.5 percent of the population, and 1.6 percent of the low- and moderate-income families. The assessment area contains 2 percent of the HMDA loans and 1.7 percent of the small business loans made by the bank. Colonial Bank's performance in the Columbus Assessment Area was evaluated using full-scope examination procedures.

### DESCRIPTION OF INSTITUTION'S OPERATIONS IN COLUMBUS, GEORGIA

### Overview

Colonial Bank operates four branch offices throughout the Columbus Assessment Area, representing 1.5 percent of the bank's branch network. The Columbus Assessment Area includes Russell County in Alabama, and Chattahoochee, Harris, and Muscogee counties in Georgia. As of June 30, 2001, the bank had \$148.6 million in deposits in the Columbus Assessment Area representing Colonial's market share of 4.25 percent.

### Competition

The Columbus Assessment Area is a highly competitive banking market due to the significant presence of banks in this market, local area population, and the economic growth currently being experienced in the Columbus MSA. The competition comes mainly from FDIC-Insured institutions with branch offices located in the MSA. Many of these banks are statewide, multi-regional, or national banks. However, local competition does not seem to adversely affect the bank's ability to serve the credit needs of its assessment area.

<sup>1</sup> This rating reflects performance within the multistate metropolitan area. The statewide evaluations are adjusted and do not reflect performance in the parts of those states contained within the multistate metropolitan area.

RSSD ID No: 570231

# **Community Contacts**

As a part of the CRA examination, information was obtained from community leaders regarding local economic conditions and community credit needs. One of the contacts stated that some of the financial institutions in the area are very receptive to the credit needs of the community; however, more participation from area banks, including Colonial Bank, is needed.

The tables on this page and in the Appendix to this report provide demographic information that was used in analyzing the bank's CRA performance. Except where noted, the demographic data are from the 1990 Census. Certain components of the data in the table are discussed in this evaluation as they apply to particular parts of the analysis.

#### **CONCLUSIONS WITH RESPECT TO PERFORMANCE TESTS**

The Columbus Assessment Area tables show selected demographic information and Colonial Bank's lending performance in the assessment area.

	COL	UMBU	SASS	ESSM	ENT.	AREA		
		D E	MOGF	RAPHI	C S			
2001 HUD Median	Tra	act			Fam	ilies		
Family Income (MSA):	Distrib	oution			Families <po< td=""><td>verty as a %</td><td>Families</td><td>by Family</td></po<>	verty as a %	Families	by Family
\$42,800			Families	by Tract	of Familie	s by Tract	Inc	ome
Income Categories	#	%	#	%	#	%	#	%
Low	11	15.1%	5,965	8.7%	3,168	53.1%	14,891	21.8%
Moderate	17	23.3%	12,718	18.6%	2,933	23.1%	12,047	17.6%
Middle	26	35.6%	28,660	42.0%	3,051	10.6%	13,952	20.4%
Upper	17	23.3%	20,962	30.7%	883	4.2%	27,415	40.1%
NA	2	2.7%	0	0.0%	0	0.0%	-	-
Total	73	100.0%	68,305	100.0%	10,035	14.7%	68,305	100.0%
	Housing Units by Tract							
	Total	Ov	Owner Occupied			Occupied	Vac	cant
	Units	#	%	%	#	%	#	%
Low	11,015	1,935	3.7%	17.6%	7,696	69.9%	1,384	12.6%
Moderate	20,311	7,794	14.8%	38.4%	10,315	50.8%	2,202	10.8%
Middle	40,315	23,298	44.2%	57.8%	13,747	34.1%	3,270	8.1%
Upper	29,816	19,738	37.4%	66.2%	8,172	27.4%	1,906	6.4%
NA	0	0	0.0%	0.0%	0	0.0%	0	0.0%
Total	101,457	52,765	100.0%	52.0%	39,930	39.4%	8,762	8.6%
	*T.	tal Busins	sses by Tra	o o t	Busines	ses by Trac	t and Reve	enue Size
	10	iai busiile	sses by III	acı	Under \$	1 Million	Over \$	1 Million
	#	ŧ	9	%	#	%	#	%
Low	1,0	93	12.	.7%	924	12.8%	91	14.4%
Moderate	1,7	48	20.	.3%	1,466	20.3%	137	21.6%
Middle	2,7	43	31.	.9%	2,340	32.4%	170	26.8%
Upper	3,0	01	34.	.9%	2,491	34.5%	235	37.1%
NA	9	)	0.	1%	8	0.1%	1	0.2%
Total	8,5	94	100	.0%	7,229	100.0%	634	100.0%
			Percentag	e of Total E	Businesses:	84.1%		7.4%

Sources: 1990 Census Data, 2001 Dun & Bradstreet business demographic data.

<sup>\*</sup> Businesses with revenues under \$1million & over \$1million will not total due to revenue not available.

 $<sup>\</sup>ensuremath{\mathsf{NA}}$  Tracts are tracts without household or family income.

RSSD ID No: <u>570231</u>

	C O L U M B U S A S S E S S M E N T A R E A									
				DING						
				HM	IDA					
		By Tract Income By Borrower Incom								
Income Categories			ı .		urchase					
	#	%	\$	%	#	%	\$	%		
Low	9	8.3%	524	6.2%	2	1.9%	48	0.6%		
Moderate	19	17.6%	905	10.7%	12	11.1%	822	9.8%		
Middle	39	36.1%	2,301	27.3%	13	12.0%	893	10.6%		
Upper	41	38.0%	4,694	55.7%	78	72.2%	6,391	75.9%		
NA -	0	0.0%	0	0.0%	3	2.8%	270	3.2%		
Total	108	100.0%	8,424	100.0%	108	100.0%	8,424	100.0%		
	ш	0/	l e	Refin		0/	I e	0/		
	#	%	\$	%	#	%	\$	%		
Low	4	7.4%	98	2.6%	2	3.7%	115	3.1%		
Moderate	11	20.4%	520	13.9%	8	14.8%	279	7.5%		
Middle	15	27.8%	778	20.8%	14	25.9%	698	18.7%		
Upper	24	44.4%	2,340	62.6%	29	53.7%	2,495	66.8%		
NA T	0	0.0%	0	0.0%	11	1.9%	149	4.0%		
Total	54	100.0%	3,736	100.0%	54	100.0%	3,736	100.0%		
	44	0/	I "	Home Imp		0/	I	0/		
	#	%	\$	%	#	%	\$	%		
Low	0	0.0%	0	0.0%	3	8.1%	47	5.4%		
Moderate	4	10.8%	100	11.5%	3	8.1%	118	13.5%		
Middle	16	43.2%	379	43.5%	7	18.9%	212	24.3%		
Upper	17	45.9%	393	45.1%	24	64.9%	495	56.8%		
NA Tatal	0	0.0%	0	0.0%	0	0.0%	0	0.0%		
Total	37	100.0%	872	100.0%	37	100.0%	872	100.0%		
	#	%	l ¢	Multi-l %		%	\$	%		
Low	0	0.0%	\$ 0	0.0%	# 0	0.0%	Φ 0	0.0%		
Low Moderate	1	33.3%	60	49.2%	0	0.0%	0	0.0%		
Middle	1	33.3%	12	9.8%	0	0.0%	0	0.0%		
Upper	1	33.3%	50	41.0%		0.0%	0	0.0%		
NA		0.0%	0		0					
Total	<u> </u>	100.0%	122	0.0% 100.0%	3	100.0% 100.0%	122 122	100.0% 100.0%		
i Olai	<u> </u>	100.0%	122		_	100.0%	122	100.0%		
		SMALL BUSINESS  By Tract Income								
	#	4	l c	%		\$	%			
Low		<del>†</del> 7		8%		•	15.4%			
Moderate	2				1,758 1,935		15.4% 16.9%			
Middle		4	11.5%		2,523		22.1%			
Upper		3	19.5% 59.2%							
NA		)			5,209		45.6% 0.0%			
Total		74		0.0% 100.0%		0 11,425		0.0%		
rotar				Loan Size			100	7.0 /6		
Loan Size:	ŧ	<b>#</b>			•	\$	(	2/6		
\$100,000 or less			%		'		% 36.6%			
\$100,001 - \$250,000	150		86.2%		4,176 2,071		36.6% 18.1%			
\$250,001 - \$1 Million			8.0% 5.7%		· · · · · · · · · · · · · · · · · · ·		18.1% 45.3%			
Total	10 174		5.7% 100.0%		5,178 11,425		45.3% 100.0%			
Revenue:	17	•	,50	/ 0	l '''	0	,,,,			
\$1 Million or Less	16	62	ดร	.1%	9,403		82.3%			
Over \$1 Million		1		3%		997		.5%		
Not Known		' 1		5 <i>%</i> 6%		99 <i>1</i> 25		.5 <i>%</i> 2%		
Total		1 74		0.0% .0%		,425				
, o.a.	11	4	100	.U70	17,	, <del>4</del> 20	100.0%			

Originations and purchases
Small Business loans are loan sizes that are \$1 million or less.

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# CONCLUSIONS WITH RESPECT TO PERFORMANCE TESTS IN COLUMBUS, GEORGIA LENDING TEST

#### Overview

In the Columbus Assessment Area, Colonial Bank's number and dollar volume of HMDA loans exceeded both the number and the dollar volume of small business loans originated during the review period. Therefore, HMDA lending was given more weight than small business lending in determining the bank's lending test rating for the Columbus Assessment Area. Colonial Bank generally offers small farm loans; however, the volume of small farm loans was minimal.

### **Lending Activity**

Lending levels reflect **ADEQUATE** responsiveness to assessment area credit needs. Of the 10,262 HMDA originations or purchases made by the institution, 202 loans (2 percent) totaling \$13.2 million were originations or purchases in the Columbus Assessment Area. Of the 202 HMDA loans, 108 (53.5 percent) were home purchase loans; 54 (26.7 percent) were home refinance loans; and 37 (18.3 percent) were home improvement loans. Of the 10,329 small business loans made by the institution, 174 loans (1.7 percent) totaling \$11.4 million were originations or purchases in the Columbus Assessment Area. In 2000, approximately 131 financial entities subject to the CRA reported at least one HMDA-reportable origination or purchase in the Columbus Assessment Area. Colonial Bank ranked 9<sup>th</sup> with a market share of 2.4 percent by number of loans. Additionally, with 51 financial entities reporting at least one small business purchase or origination in the assessment area, Colonial ranked 12<sup>th</sup> with a market share of 1.5 percent by number of loans. The deposits represent a market share of 4.25 percent. The bank considers the following local financial institutions as competitors with regard to HMDA and small business lending: Columbus Bank and Trust, First Union National Bank, Regions Bank, SouthTrust Bank, and SunTrust Bank.

### Geographic Distribution of Loans

For this analysis, the geographic distribution of HMDA lending, which includes both originations and purchases, and small business lending was compared with the demographic information available. Performance context issues were also considered, as well as the performance of other banks. Colonial Bank's performance with regard to the geographic distribution of HMDA and small business lending is **EXCELLENT**.

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Colonial Bank's HMDA lending in the Columbus Assessment Area in the low-income tracts is below the percentage of owner-occupied units in these tracts. However, only 3.7 percent of total owner-occupied units in the assessment area are in low-income tracts. HMDA lending in the moderate-income tracts is also below the percentage of owner-occupied units in these tracts. Of the 5,965 families in the low-income tracts, 3,168, (53.1 percent) are below poverty level, leaving 2,797 non-poverty families. These families represent 4.1 percent of total families in this assessment area. At 6.4 percent, the bank's lending in low-income census tracts exceeded that percentage. In addition, 17.3 percent of the bank's loans were secured by properties located in moderate-income census tracts. This percentage exceeds the percentage of non-poverty families in moderate-income tracts, which is 14.3 percent. The aggregate HMDA lending comparison table for the Columbus Assessment Area on page 108 of Appendix C, shows that Colonial Bank performed significantly above the aggregate in HMDA lending in low- and moderate-income census tracts in 2000. HMDA aggregate data for 2001 were not available.

Colonial Bank's small business lending in the Columbus Assessment Area in low-income tracts is below the percentage of total businesses in these tracts. Small business lending in moderate-income tracts is also below the percentage of total businesses in these tracts. The aggregate lending comparison table for the Columbus Assessment Area on page 108 of Appendix C indicates that Colonial Bank performed above the aggregate for small business originations in low-income census tracts and below the aggregate in moderate-income census tracts.

Based on these factors, Colonial Bank's performance with regard to the geographic distribution of HMDA and small business lending is **EXCELLENT**.

#### Lending to Borrowers of Different Income Levels and Businesses of Different Sizes

For this analysis, the distribution of HMDA lending across borrower income levels and small business lending across business revenue sizes was compared with available demographic information. Performance context issues were also considered, as well as the performance of other banks. The distribution of loans by borrower's income and revenue sizes of businesses is **ADEQUATE**.

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Although low-income families represented 21.8 percent of total families, based on loan data for 2000 and 2001, they received only 3.5 percent of Colonial's HMDA loans. However, 14.7 percent of families in the Columbus Assessment Area are below the poverty level. Assuming that the 10,035 poverty level families in the assessment area are categorized as low-income, there are 4,856 non-poverty, low-income families in the Columbus Assessment Area, representing 7.1 percent of total families. The bank's lending to low-income borrowers was below this percentage at 3.5 percent. Moderate-income borrowers received 11.4 percent of the HMDA loans and they comprise 17.6 percent of total families in the Columbus Assessment Area. HMDA lending to middle-income borrowers was below their percentage composition of the population. However, HMDA lending to upper-income borrowers exceeded their percentage composition of the population. The aggregate lending comparison table for the Columbus Assessment Area on page 108 of Appendix C shows that Colonial Bank performed below the aggregate in HMDA lending to low- and moderate-income borrowers. HMDA aggregate data for 2001 were not available.

For 2000 and 2001 combined, of the 174 small business loans to businesses that reported gross revenues, 93.1 percent were originated to small businesses. Colonial Bank's percentage of lending is above the percentage of businesses with annual gross revenues of \$1 million or less in the Columbus Assessment Area, at 84.1 percent. In 2000, Colonial Bank's percentage of small business lending to businesses with revenues below \$1 million (at 89.9 percent) is significantly above the performance of the aggregate market (at 46.2 percent).

Based on these factors, Colonial Bank's performance with regard to the distribution of loans by borrowers' income and revenue sizes of businesses is **ADEQUATE**.

# Responsiveness to the Community Credit Needs

Colonial Bank exhibits a **GOOD** record of serving the credit needs of low-income individuals and areas and very small businesses within Colonial's Columbus Assessment Area.

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**MULTISTATE METROPOLITAN AREA: Columbus, Georgia (Continued)** 

**Community Development Lending** 

Colonial Bank MAKES A RELATIVELY HIGH LEVEL of community development loans in the Columbus Assessment Area. The bank has originated community development loans totaling \$604.9 million. Interviews with community members revealed that community development opportunities in the Columbus Assessment Area are available. Large, well-established banks compete for these types of

loans.

Use of Innovative or Flexible Lending Practices

Colonial Bank MAKES USE of flexible lending practices in serving the credit needs of the Columbus Assessment Area. A discussion of the bank's loan programs with flexible underwriting criteria can be

found on page 9 of this evaluation.

**INVESTMENT TEST** 

The investment test rating for the Columbus Assessment Area is **NEEDS TO IMPROVE**. Colonial Bank has exhibited **POOR** responsiveness to credit and community development needs through its investment activities. Please refer to the Investment Test section of the overall institution on page 10 of the

evaluation for greater detail.

**SERVICE TEST** 

Colonial Bank's performance in the Columbus Assessment Area is **OUTSTANDING**. As previously stated, the assessment area includes Russell County in Alabama, and Chattahoochee, Harris, and Muscogee

counties in Georgia.

**Accessibility of Delivery Systems** 

The bank's delivery systems are **READILY ACCESSIBLE** to **ALL** portions of the assessment area. In addition to four branch offices and four ATMs, Colonial Bank offers 24-hour account access through an automated voice response unit and PC banking. The distribution of Colonial Bank's branch offices and ATMs was compared to the distribution of families and businesses in each tract within the assessment area. The distribution is summarized in the following table.

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COLONIAL BANK – DISTRIBUTION OF BRANCHES AND ATMS IN THE COLUMBUS ASSESSMENT AREA									
TRACT INCOME LEVEL	NUMBER OF BRANCHES     PERCENTAGE OF ATMS     PERCENTAGE OF ATMS     PERCENTAGE OF ATMS     PERCENTAGE OF TOTAL FAMILIES     PERCENTAGE OF BUSINESSES								
Low-Income	1	25%	1	25%	9%	13%			
Moderate-Income	1	25%	1	25%	18%	20%			
Middle-Income	0	0%	1	25%	42%	32%			
Upper-Income	2	50%	1	25%	31%	35%			
Total	4	100.0%	4	100.0%	100.0%	100.0%			

### Institution's Record of Opening and Closing Branches

Since the previous examination, Colonial Bank has not opened or closed any branch offices within the assessment area. Thus, the bank's record of opening or closing branches has **NOT ADVERSELY AFFECTED** the accessibility of its delivery systems.

### Reasonableness of Business Hours and Services in Meeting the Assessment Area Needs

Availability of banking services and hours of operations **DO NOT VARY IN A WAY THAT INCONVENIENCES CERTAIN PORTIONS** of the assessment area. The level of branch services and hours offered by Colonial Bank is basically the same throughout the assessment area.

### **Community Development Services**

The bank **PROVIDES A RELATIVELY HIGH LEVEL OF** community development services. Board members, officers, and employees have used their financial expertise to provide financial services that benefit residents in the assessment area. The following table illustrates some of the bank's most significant activities during the review period.

COMMUNITY DEVELOPMENT SI	ERVICES FOR COLUMBUS
ORGANIZATION	POSITION/SERVICE
Uptown Columbus	A bank employee serves as a board member for this organization that promotes business growth in low-income areas.
Columbus Task Force to Eliminate Substandard Housing	A bank employee serves as a board member for this organization that works to eliminate substandard housing in the Columbus area.
United Way of Columbus	A bank employee serves on the Allocations Committee providing financial expertise regarding the organization's distribution of funding to the various agencies under its umbrella that provide services to low- and moderate-income individuals within the community.
Columbus Housing Initiative	A bank employee serves as a committee member providing financial expertise to this group that provides housing for low- to moderate-income families.
Columbus Area Habitat for Humanity	A bank employee serves as a board member for this organization that provides housing for low-income families. In addition, the employee also aided with homeownership education and budget counseling at seminars.

RSSD ID No: <u>570231</u>

**STATE: Alabama** 

CRA RATING FOR ALABAMA: Satisfactory

The Lending Test is rated: High Satisfactory The Investment Test is rated: High Satisfactory

The Service Test is rated: Low Satisfactory

#### **SCOPE OF EXAMINATION**

The Alabama Assessment Area, in relation to Colonial Bank's total assessment area, consists of 24.5 percent of the geographies, 23.1 percent of the low- and moderate-income geographies, 18.9 percent of the population, and 20.2 percent of the low- and moderate-income borrowers. The assessment area also includes 62.6 percent of the HMDA loans and 62 percent of the small business loans made by the bank in its total assessment area. Colonial Bank's performance in Alabama was evaluated by reviewing the Birmingham Assessment Area using full-scope examination procedures. Other metropolitan and nonmetropolitan areas were not reviewed using full-scope examination procedures; however, through the use of available facts and data, including performance and demographic information, the conclusions regarding performance, which did not impact the overall rating, are found on page 37.

#### **DESCRIPTION OF INSTITUTION'S OPERATIONS IN ALABAMA**

### Overview

Colonial Bank operates 127 branch offices in the Alabama Assessment Area, which is comprised of 18 assessment areas. In addition to the Birmingham MSA, the Alabama Assessment Area includes the following MSAs: Anniston, Auburn, Opelika, Decatur, Dothan, Florence, Gadsden, Huntsville, Mobile, and Montgomery. The assessment area also includes a portion of the Tuscaloosa MSA as well as the following assessment areas: Chilton, East Alabama, Jackson, Marshall, Northwest Alabama, South Alabama, and Walker. As of June 30, 2001, the bank had \$3.5 billion in deposits in the Alabama Assessment Area, representing Colonial Bank's market share of 6.5 percent in the state of Alabama.

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<sup>&</sup>lt;sup>2</sup> For institutions with branches in two or more states in a multistate metropolitan area, this statewide evaluation is adjusted and does not reflect performance in the parts of those states contained within the multistate metropolitan area. Refer to the multistate metropolitan area rating and discussion for the rating and evaluation of the institution's performance in that area.

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# **STATE: Alabama (Continued)**

# Competition

The Alabama Assessment Area is a highly competitive banking market due to the significant presence of banks in this market, local area population, and the economic growth currently being experienced in the Birmingham MSA. The competition comes mainly from FDIC-Insured institutions with branch offices located in the MSA. Many of these banks are statewide, multi-regional, or national banks. However, local competition does not seem to adversely affect the bank's ability to serve the credit needs of its assessment area.

### **Community Contacts**

As a part of the CRA examination, information was obtained from community leaders regarding local economic conditions and community credit needs. One of the contacts stated that local banks are providing financing for affordable housing needs, but more participation is still needed.

The tables on page 24 and in the Appendix to this report provide demographic information that was used in analyzing the bank's CRA performance. Except where noted, the demographic data are from the 1990 Census. Certain components of the data in the table are discussed in this evaluation as they apply to particular parts of the analysis.

# STATE: Alabama (Continued)

RSSD ID No: <u>570231</u>

### **CONCLUSIONS WITH RESPECT TO PERFORMANCE TESTS**

The Alabama Assessment Area tables show selected demographic information and Colonial Bank's lending performance for the overall institution.

ALABAMA ASSESSMENT AREA										
		DE	MOGF	RAPHI	c s					
	Tra	act	Families							
	Distrib	oution			Families <po< td=""><td>verty as a %</td><td>Families</td><td>by Family</td></po<>	verty as a %	Families	by Family		
			Families	by Tract	of Familie	s by Tract	Inc	ome		
Income Categories	#	%	#	%	#	%	#	%		
Low	60	7.1%	42,422	4.8%	20,209	47.6%	193,608	21.7%		
Moderate	152	18.0%	131,553	14.7%	29,310	22.3%	149,280	16.7%		
Middle	442	52.4%	498,592	55.8%	58,133	11.7%	187,376	21.0%		
Upper	182	21.6%	220,196	24.7%	9,487	4.3%	362,499	40.6%		
NA	7	0.8%	0	0.0%	0	0.0%	-	-		
Total	843	100.0%	892,763	100.0%	117,139	13.1%	892,763	100.0%		
	Housing Units by Tract									
	Total	O۱	wner Occupi	ied	Rental Occupied		Vacant			
	Units	#	%	%	#	%	#	%		
Low	74,616	23,587	2.8%	31.6%	41,327	55.4%	9,702	13.0%		
Moderate	218,243	115,676	13.7%	53.0%	80,180	36.7%	22,387	10.3%		
Middle	736,753	486,196	57.6%	66.0%	178,015	24.2%	72,542	9.8%		
Upper	314,410	218,280	25.9%	69.4%	76,020	24.2%	20,110	6.4%		
NA	406	6	0.0%	1.5%	341	84.0%	59	14.5%		
Total	1,344,428	843,745	100.0%	62.8%	375,883	28.0%	124,800	9.3%		
	*Тс	stal Busino	eece by Tr	act	Busines	ses by Trac	ct and Reve	venue Size		
	*Total Businesses by Tract			acı	Under \$	1 Million	Over \$1 Million			
	#	<b>‡</b>	9	%	#	%	#	%		
Low	8,8	92	6.6	6%	7,416	6.4%	1,082	9.6%		
Moderate	20,0	093	15.	0%	17,182	14.8%	1,944	17.2%		
Middle	66,3	389	49.	4%	57,674	49.7%	4,952	43.8%		
Upper	37,9	970	28.	3%	32,903	28.4%	3,226	28.5%		
NA	93	35	0.7	7%	779	0.7%	104	0.9%		
Total	134,	279	100	.0%	115,954	100.0%	11,308	100.0%		
			Percentag	e of Total E	Businesses:	86.4%		8.4%		

Sources: 1990 Census Data, 2001 Dun & Bradstreet business demographic data.

<sup>\*</sup> Businesses with revenues under \$1million & over \$1million will not total due to revenue not available.

STATE: Alabama (Continued)

RSSD ID No: <u>570231</u>

	ALA	BAMA	ASSI	ESSMI	ENT A	REA		
			LEN	DING				
		Dv Troot	lnaama	HM	IDA	Dy Dowe	uar Inaama	
Income Categories		By Tract	income	Home P	urchase	Бу Боггоч	ver Income	
income outegones	#	%	\$	%	#	%	\$	%
Low	17	0.7%	761	0.3%	167	6.5%	5,898	2.3%
Moderate	223	8.6%	16,287	6.4%	430	16.6%	24,359	9.6%
Middle	1,678	64.9%	153,635	60.6%	610	23.6%	48,102	19.0%
Upper	669	25.9%	82,760	32.7%	1,303	50.4%	167,153	66.0%
NA	0	0.0%	0	0.0%	77	3.0%	7,931	3.1%
Total	2,587	100.0%	253,443	100.0%	2,587	100.0%	253,443	100.0%
	ш	0/	I e	Refin		0/	I e	0/
Low	13	0.5%	\$ 628	% 0.3%	# 218	% 8.6%	\$ 8,857	% 3.9%
Moderate	237	9.4%	18,068	7.9%	419	16.6%	24,423	10.6%
Middle	1,724	68.1%	142,537	62.1%	609	24.1%	46,556	20.3%
Upper	556	22.0%	68,227	29.7%	1,138	45.0%	129,963	56.6%
NA	0	0.0%	0	0.0%	146	5.8%	19,661	8.6%
Total	2,530	100.0%	229,460	100.0%	2,530	100.0%	229,460	100.0%
	•				rovement			
	#	%	\$	%	#	%	\$	%
Low	6	0.5%	38	0.3%	243	18.9%	1,194	8.5%
Moderate	162	12.6%	1,551	11.0%	336	26.1%	2,700	19.1%
Middle	950	73.8%	9,936	70.4%	298	23.1%	2,822	20.0%
Upper	170	13.2%	2,582	18.3%	361	28.0%	6,935	49.2%
NA T. ( )	0	0.0%	0	0.0%	50	3.9%	456	3.2%
Total	1,288	100.0%	14,107	100.0% <b>Multi-</b> F	1,288	100.0%	14,107	100.0%
	#	%	\$	William %	-anniy   #	%	\$	%
Low	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Moderate	2	9.1%	743	12.6%	0	0.0%	0	0.0%
Middle	- 17	77.3%	4,614	78.0%	0	0.0%	0	0.0%
Upper	3	13.6%	558	9.4%	0	0.0%	0	0.0%
NA	0	0.0%	0	0.0%	22	100.0%	5,915	100.0%
Total	22	100.0%	5,915	100.0%	22	100.0%	5,915	100.0%
					USINESS			
			1 -		ct Income			
	#			%		\$	%	
Low		61		5%		349		0%
Moderate Middle		38	12.3%		57,751		12.7%	
Middle Upper		003	62.4%		250,605		55.2%	
NA		137 1	22.4% 0.3%		124,671		27.5% 0.6%	
Total		<u>1</u> :10		.0%	2,694 454,070			0.0%
	0, 1	70		Loan Size			, , , ,	.070
Loan Size:	#	<b>#</b>		%		\$	9	%
\$100,000 or less	5,3	354	83.	.5%	151	,769		.4%
\$100,001 - \$250,000			10.3%		114	,056	25	.1%
\$250,001 - \$1 Million	39	95	6.2	2%	188	,245	41	.5%
Total	6,4	10	100	.0%	454,070		100	0.0%
Revenue:								
\$1 Million or Less		52		4%		,128		.1%
Over \$1 Million		)85 		.9%		,368		.3%
Not Known		73		7%		574		5%
Total	6,4	10	100	.0%	454	.070	100	0.0%

Originations and purchases
Small Business loans are loan sizes that are \$1 million or less.

RSSD ID No: 570231

**STATE: Alabama (Continued)** 

CONCLUSIONS WITH RESPECT TO PERFORMANCE TESTS IN ALABAMA

**LENDING TEST** 

The lending test rating for the Alabama Assessment Area is rated HIGH SATISFACTORY. A HIGH PERCENTAGE of lending is within the bank's assessment area. Colonial Bank's performance with regard to the geographic distribution of HMDA and small business lending is GOOD. In addition, the distribution of loans to borrowers of different income levels and businesses of different sizes is GOOD. Please refer to the Alabama Aggregate Lending Comparison Tables for HMDA and Small Business Lending on page

109 of Appendix C.

**INVESTMENT TEST** 

The investment test rating for the Alabama Assessment Area is rated **HIGH SATISFACTORY**. Colonial Bank has exhibited **GOOD** responsiveness to credit and community development needs through its investment activities. Please refer to the Investment Test section of the overall institution on page 10 of

the evaluation for greater detail.

**SERVICE TEST** 

The service test rating for the Alabama Assessment Area is rated LOW SATISFACTORY. Delivery systems, including ATMs and branch office locations, are considered REASONABLY ACCESSIBLE, and the hours of operation are convenient to ESSENTIALLY ALL portions of the assessment area. However, the bank PROVIDES A LIMITED LEVEL OF community development services that benefit residents of the

assessment area.

As stated earlier, Colonial Bank's performance in Alabama was evaluated by reviewing the Birmingham Assessment Area using full-scope examination procedures. For a more detailed analysis, please refer to the Birmingham Assessment Area section on the following page.

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RSSD ID No: 570231

# METROPOLITAN AREAS: Birmingham, Alabama

CRA RATING FOR BIRMINGHAM, ALABAMA: Satisfactory

The Lending Test is rated: High Satisfactory The Investment Test is rated: High Satisfactory

The Service Test is rated: Low Satisfactory

#### **SCOPE OF EXAMINATION**

The Birmingham Assessment Area, in relation to Colonial Bank's total assessment area, consists of 5.4 percent of the geographies, 6.4 percent of the low- and moderate-income geographies, 4.8 percent of the population, and 5.2 percent of the low- and moderate-income families. The assessment area contains 8.3 percent of the HMDA loans and 10 percent of the small business loans made by the bank. Colonial Bank's performance in the Birmingham Assessment Area was evaluated using full-scope examination procedures.

#### DESCRIPTION OF INSTITUTION'S OPERATIONS IN BIRMINGHAM, ALABAMA

### Overview

Colonial Bank operates 26 branch offices throughout the Birmingham Assessment Area, representing 10 percent of the bank's branch network. The Birmingham Assessment Area includes Blount, Jefferson, and St. Clair counties in the state of Alabama. The assessment area also includes a portion of Shelby County in Alabama. As of June 30, 2001, the bank had \$812 million in deposits in the Birmingham Assessment Area, representing Colonial's market share of 5.5 percent.

### Competition

The Birmingham Assessment Area is a highly competitive banking market due to the significant presence of banks in this market, local area population, and the economic growth currently being experienced in the Birmingham MSA. The competition comes mainly from FDIC-Insured institutions with branch offices located in the MSA. Many of these banks are statewide, multi-regional, or national banks. However, local competition does not seem to adversely affect the bank's ability to serve the credit needs of its assessment area.

# METROPOLITAN AREAS: Birmingham, Alabama (Continued)

RSSD ID No: <u>570231</u>

## **Community Contacts**

As a part of the CRA examination, information was obtained from community leaders regarding local economic conditions and community credit needs. One contact stated that an area of great concern in the community was the lack of bank involvement in providing credit opportunities for women-owned businesses.

The tables on page 29 and in the Appendix to this report provide demographic information that was used in analyzing the bank's CRA performance. Except where noted, the demographic data are from the 1990 Census. Certain components of the data in the table are discussed in this evaluation as they apply to particular parts of the analysis.

# METROPOLITAN AREAS: Birmingham, Alabama (Continued)

RSSD ID No: <u>570231</u>

### **CONCLUSIONS WITH RESPECT TO PERFORMANCE TESTS**

The Birmingham Assessment Area tables show selected demographic information and Colonial Bank's lending performance for the assessment area.

	BIRM	INGHA	AM AS	SESS	MENT	AREA				
				RAPHI						
2001 HUD Median	Tra	act			Fam	ilies				
Family Income (MSA):	Distrib	oution			Families <po< td=""><td>overty as a %</td><td>Families</td><td>by Family</td></po<>	overty as a %	Families	by Family		
\$51,100			Families	by Tract	of Familie	s by Tract	Inc	ome		
Income Categories	#	%	#	%	#	%	#	%		
Low	18	9.7%	16,971	7.5%	7,347	43.3%	49,011	21.6%		
Moderate	41	22.2%	47,402	20.9%	9,276	19.6%	38,311	16.9%		
Middle	74	40.0%	92,267	40.8%	8,206	8.9%	47,225	20.9%		
Upper	52	28.1%	69,743	30.8%	1,909	2.7%	91,836	40.6%		
NA	0	0.0%	0	0.0%	0	0.0%	-	-		
Total	185	100.0%	226,383	100.0%	26,738	11.8%	226,383	100.0%		
	Housing Units by Tract									
	Total Owner Occu			cupied Rental Occupied		Vacant				
	Units	#	%	%	#	%	#	%		
Low	29,519	9,348	4.4%	31.7%	16,459	55.8%	3,712	12.6%		
Moderate	76,878	43,113	20.2%	56.1%	25,299	32.9%	8,466	11.0%		
Middle	135,366	91,114	42.8%	67.3%	33,697	24.9%	10,555	7.8%		
Upper	98,615	69,491	32.6%	70.5%	24,493	24.8%	4,631	4.7%		
NA	0	0	0.0%	0.0%	0	0.0%	0	0.0%		
Total	340,378	213,066	100.0%	62.6%	99,948	29.4%	27,364	8.0%		
	***	tal Busins	aaaa by Tr		Businesses by Tract and Revenue Size					
	*Total Businesses by Tract				1 Million		Over \$1 Million			
	#	<b>‡</b>		%	#	%	#	%		
Low	3,8	343	10	.7%	3,159	10.3%	545	15.2%		
Moderate	6,8	805	19	.0%	5,785	18.9%	730	20.4%		
Middle	11,	594	32	.3%	10,041	32.8%	904	25.3%		
Upper	13,	627	38	.0%	11,583	37.9%	1,395	39.0%		
NA	ĺ	)	0.	0%	0	0.0%	0	0.0%		
Total	35,8	369	100	0.0%	30,568	100.0%	3,574	100.0%		
				ge of Total E	Businesses:	85.2%	•	10.0%		

Sources: 1990 Census Data, 2001 Dun & Bradstreet business demographic data.

<sup>\*</sup> Businesses with revenues under \$1million & over \$1million will not total due to revenue not available.

NA Tracts are tracts without household or family income.

# METROPOLITAN AREA: Birmingham, Alabama (Continued)

RSSD ID No: <u>570231</u>

	BIRM	INGHA	AM AS	SESS	MENT	AREA	1			
			LEN	DING						
				HM	IDA					
		By Tract	Income			By Borrov	ver Income			
Income Categories	,,	0/			urchase	0/		0/		
1	#	%	\$	%	#	%	\$	%		
Low Moderate	0 40	0.0% 19.0%	0 2,399	0.0% 12.0%	23 41	11.0% 19.5%	877 2,477	4.4% 12.4%		
Middle	119	56.7%	10,339	51.9%	53	25.2%	4,107	20.6%		
Upper	51	24.3%	7,200	36.1%	85	40.5%	11,542	57.9%		
NA	0	0.0%	0	0.0%	8	3.8%	935	4.7%		
Total	210	100.0%	19,938	100.0%	210	100.0%	19,938	100.0%		
			,	Refin			,	,.		
	#	%	\$	%	#	%	\$	%		
Low	0	0.0%	0	0.0%	23	6.4%	1,145	3.2%		
Moderate	82	22.7%	6,559	18.5%	71	19.6%	5,174	14.6%		
Middle	202	55.8%	19,687	55.6%	102	28.2%	9,124	25.8%		
Upper	78	21.5%	9,181	25.9%	140	38.7%	16,674	47.1%		
NA	0	0.0%	0	0.0%	26	7.2%	3,310	9.3%		
Total	362	100.0%	35,427	100.0%	362	100.0%	35,427	100.0%		
				Home Imp	11					
	#	%	\$	%	#	%	\$	%		
Low	3	1.1%	17	0.7%	60	22.0%	313	12.2%		
Moderate	91	33.3%	833	32.4%	88	32.2%	498	19.3%		
Middle	138	50.5%	1,085	42.2%	72	26.4%	799	31.0%		
Upper	41	15.0%	639	24.8%	47	17.2%	912	35.4%		
NA Total	0 273	0.0% 100.0%	0 2,574	0.0% 100.0%	6 273	2.2% 100.0%	52 2,574	2.0%		
TOLAI	2/3	100.0%	2,374	Multi-F		100.0%	2,374	100.0%		
	#	%	\$	%	# #	%	\$	%		
Low	0	0.0%	0	0.0%	0	0.0%	0	0.0%		
Moderate	1	25.0%	498	36.0%	0	0.0%	0	0.0%		
Middle	3	75.0%	884	64.0%	0	0.0%	0	0.0%		
Upper	0	0.0%	0	0.0%	0	0.0%	0	0.0%		
NA	0	0.0%	0	0.0%	4	100.0%	1,382	100.0%		
Total	4	100.0%	1,382	100.0%	4	100.0%	1,382	100.0%		
		SMALL BUSINESS								
			T.	By Tract Income						
		#		%		\$	%			
Low	_	1		9%		5,254		3%		
Moderate		62	25.2%		20,675		24.8%			
Middle		76	36.2%		25,747		30.9%			
Upper		49	33.6% 0.0%		31,662		38.0%			
NA <i>Total</i>		) )38		0% 0.0%	0 83,338		0.0%			
Total	1,0	130		Loan Size			100	7.076		
Loan Size:	,	<b>#</b>		%		\$	0	%		
\$100,000 or less		<u>,                                      </u>				<u>φ</u> 644				
\$100,001 - \$250,000			80.7% 11.4%			285	28.4% 24.3%			
\$250,001 - \$1 Million			7.9%			409	47.3%			
Total	1,038			0.0%		338		0.0%		
Revenue:	,									
\$1 Million or Less	7:	28	70.	.1%	50,	234	60	.3%		
Over \$1 Million	28	37	27	.6%	32,	493	39	.0%		
Not Known	2	3	2.:	2%	6	11	0.	7%		
Total	1,0	38	100	0.0%	83,	338	100	0.0%		

Originations and purchases Small Business loans are loan sizes that are \$1 million or less.

### **METROPOLITAN AREA: Birmingham, Alabama (Continued)**

#### **LENDING TEST**

#### Overview

In the Birmingham Assessment Area, Colonial Bank's number and dollar volume of small business loans significantly exceeded both the number and dollar volume of HMDA loans originated during the review period. Therefore, small business loans were given more weight than HMDA loans in determining the bank's lending test rating for the Birmingham Assessment Area. Colonial Bank generally offers small farm loans; however, the volume of small farm loans was minimal.

#### **Lending Activity**

Lending levels reflect **ADEQUATE** responsiveness to assessment area credit needs. Of the 10,262 HMDA originations or purchases made by the institution, 849 loans (8.3 percent) totaling \$59.3 million were originations or purchases in the Birmingham Assessment Area. Of the 849 HMDA loans, 210 (24.7 percent) were home purchase loans; 362 (42.6 percent) were home refinance loans; and 273 (32.2 percent) were home improvement loans. Of the 10,329 small business loans made by the institution, 1,038 loans (10 percent) totaling \$83.3 million were originations or purchases in the Birmingham Assessment Area. In 2000, approximately 224 financial entities subject to the CRA made at least one HMDA-reportable origination or purchase in Colonial Bank's Birmingham Assessment Area. Colonial Bank ranked 21<sup>ST</sup> with a market share of 1.6 percent by number of loans. Additionally, with 99 financial entities reporting at least one small business purchase or origination in the assessment area, Colonial Bank ranked 10<sup>th</sup> with a market share of 3 percent by number of loans. The bank's deposits represent a market share of 5.5 percent. The bank considers the following local financial institutions as competitors with regard to HMDA and small business lending: AmSouth, Compass, Regions, SouthTrust, and The Bank.

#### **Geographic Distribution of Loans**

For this analysis, the geographic distribution of small business lending and HMDA lending, which includes both originations and purchases, was compared with the demographic information available. Performance context issues were also considered, as well as the performance of other banks. Colonial Bank's performance with regard to small business lending and the geographic distribution of HMDA is **ADEQUATE**.

### **METROPOLITAN AREA: Birmingham, Alabama (Continued)**

Colonial Bank's small business lending in the Birmingham Assessment Area in low-income census tracts is below the percentage of total businesses in these tracts. Small business lending in moderate-income census tracts is above the percentage of total businesses in these tracts. The aggregate lending comparison table for the Birmingham Assessment Area on page 110 of Appendix C indicates that Colonial Bank performed below the aggregate for small business originations in low-income census tracts and significantly above the aggregate for small business originations in moderate-income census tracts in 2000.

Colonial Bank's HMDA lending in the Birmingham Assessment Area in the low-income tracts is below the percentage of owner-occupied units in these tracts. However, only 4.4 percent of total owner-occupied units in the assessment area are in low-income tracts. HMDA lending in moderate-income tracts is significantly above the percentage of owner-occupied units in these tracts. Of the 16,971 families in the low-income tracts, 7,347 (43.3 percent) are below poverty level, leaving 9,624 non-poverty families. These families represent 4.2 percent of total families in this assessment area. However, of total HMDA loans, only 0.4 percent were secured by properties located in low-income census tracts. 25.2 percent of the bank's loans were secured by properties located in moderate-income census tracts, which is higher than the percentage of families in moderate-income tracts at 20.9 percent. The aggregate lending comparison table for the Birmingham Assessment Area on page 110 of Appendix C, shows that Colonial Bank performed below the aggregate in HMDA lending in low-income census tracts and significantly above the aggregate in HMDA lending in moderate-income census tracts in 2000. HMDA aggregate data for 2001 were not available.

Based on these factors, Colonial Bank's performance with regard to the geographic distribution of small business and HMDA loans is **ADEQUATE**.

#### Lending to Borrowers of Different Income Levels and Businesses of Different Sizes

For this analysis, small business lending across business revenue sizes and the distribution of HMDA lending across borrower income levels was compared with available demographic information. Performance context issues were also considered, as well as the performance of other banks. The distribution of loans by borrowers' income and revenue sizes of businesses is **EXCELLENT**.

#### METROPOLITAN AREA: Birmingham, Alabama (Continued)

RSSD ID No: 570231

For 2000 and 2001 combined, of the 1,038 small business loans to businesses in the Birmingham Assessment Area that reported gross revenues, 70.1 percent were originated to small businesses. Colonial Bank's percentage of lending is below the 85.2 percent of businesses with annual gross revenues of \$1 million or less in the Birmingham Assessment Area. The aggregate lending comparison table for the Birmingham Assessment Area on page 110 of Appendix C shows that, in 2000, Colonial Bank's percentage of small business lending to businesses with revenues less than \$1 million (at 62.6 percent) is significantly above the performance of the aggregate market (at 37.4 percent).

Low-income families represented 21.6 percent of total families, but received only 12.5 percent of Colonial's HMDA loans, based on loan data for 2000 and 2001. A possible reason for this lending disparity is that 11.8 percent of families in the Birmingham Assessment Area are below the poverty level. Assuming that the 26,738 poverty level families in the assessment area are categorized as low-income, there are 22,273 non-poverty, low-income families in the Birmingham Assessment Areas, representing 9.8 percent of total families. The bank's lending to low-income borrowers was above this percentage. Lending to moderate-income borrowers was significant. Moderate-income borrowers received 23.6 percent of the HMDA loans and they comprise 16.9 percent of total families in the Birmingham Assessment Area. HMDA lending to middle-income borrowers was above their percentage of the population and HMDA lending to upper-income borrowers was below their percentage composition of the population overall. The aggregate lending comparison table for the Birmingham Assessment Area on page 110 of Appendix C shows that Colonial Bank performed above the aggregate in HMDA lending to both low- and moderate-income borrowers in 2000. HMDA aggregate data for 2001 were not available.

Based on these factors, Colonial Bank's performance with regard to the distribution of loans by revenue sizes of businesses and borrowers' income is **EXCELLENT**.

#### **Responsiveness to Community Credit Needs**

Colonial Bank exhibits an **ADEQUATE** record of serving the credit needs of low-income individuals and areas and very small businesses within Colonial's Birmingham Assessment Area.

METROPOLITAN AREA: Birmingham, Alabama (Continued)

**Community Development Lending** 

Colonial Bank MAKES A LOW LEVEL of community development loans in the Birmingham Assessment Area. The bank has originated four community development loans totaling \$1.4 million. Most of these loans funded the construction and purchase of affordable single and multifamily housing. Interviews with several community members revealed that community development opportunities in the Birmingham

Assessment Area are available. Large, well-established banks compete for these types of loans.

Use of Innovative or Flexible Lending Practices

Colonial Bank **MAKES USE** of flexible lending practices in serving the credit needs of the Birmingham Assessment Area. A discussion of the bank's loan programs with flexible underwriting criteria can be found on page 9 of this evaluation.

INVESTMENT TEST

Refer to the discussion about investments in the overall State of Alabama section of this report on page

**SERVICE TEST** 

26.

Colonial Bank's performance in the Birmingham Assessment Area is **HIGH SATISFACTORY**. As already noted, the assessment area includes Blount, Jefferson, St. Clair, and Shelby counties in Alabama.

**Accessibility of Delivery Systems** 

The bank's delivery systems are **ACCESSIBLE** to **ESSENTIALLY ALL** portions of the assessment area. In addition to 26 branch offices and 25 ATMs, Colonial Bank offers 24-hour account access through an automated voice response unit and PC banking. The distribution of branch offices and ATMs was compared to the distribution of families and businesses in each tract within the assessment area, which is summarized in the following table.

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#### **METROPOLITAN AREA: Birmingham, Alabama (Continued)**

RSSD ID No: 570231

COLONIAL BANK – DISTRIBUTION OF BRANCHES AND ATMS IN THE BIRMINGHAM ASSESSMENT AREA										
TRACT INCOME LEVEL	NUMBER OF   PERCENTAGE   OF ATMS   OF ATMS   OF TOTAL									
Low-Income	2	8%	2	8%	7%	11%				
Moderate-Income	5	19%	3	12%	21%	19%				
Middle-Income	10	38%	10	40%	41%	33%				
Upper-Income	9	35%	10	40%	31%	37%				
Total	26	100.0%	25	100.0%	100.0%	100.0%				

#### Institution's Record of Opening and Closing Branches

Since the previous examination, Colonial Bank opened a branch office in a middle-income census tract. The bank also relocated a branch office located in a moderate-income census tract to another moderate-income tract. Thus, the bank's record of opening or closing branches has **NOT ADVERSELY AFFECTED** the accessibility of its delivery systems.

#### Reasonableness of Business Hours and Services in Meeting the Assessment Area Needs

Availability of banking services and hours of operation **DO NOT VARY IN A WAY THAT INCONVENIENCES CERTAIN PORTIONS** of the assessment area. The level of branch services and hours offered by Colonial Bank is basically the same throughout the assessment area.

#### **Community Development Services**

The bank **PROVIDES A LIMITED LEVEL OF** community development services. Board members, officers, and employees have used their financial expertise to provide financial services that benefit residents in the assessment area. The following table illustrates some of the bank's most significant activities during the review period.

# **METROPOLITAN AREA: Birmingham, Alabama (Continued)**

RSSD ID No: <u>570231</u>

COMMUNITY DEVELOPMENT SERVICES FOR BIRMINGHAM								
ORGANIZATION	POSITION/SERVICE							
Birmingham Community Development Corporation	A bank employee serves as a board member for this non-profit organization that provides guidance and assistance to low-income homebuyers.							
Birmingham Urban League	A bank employee serves as vice president of the board of directors for this organization that provides job training, employment services, and comprehensive housing counseling services to low- and moderate-income individuals.							
United Way of Birmingham	A bank employee serves as a loaned executive who provided financial expertise for the organization's annual capital campaign.							

#### METROPOLITAN AND NONMETROPOLITAN STATEWIDE AREAS (LIMITED REVIEWS)

RSSD ID No: <u>570231</u>

The following metropolitan and nonmetropolitan areas were not reviewed using full-scope examination procedures; however, through the use of available facts and data, including performance and demographic information, conclusions regarding performance compared with the state overall, which did not impact the overall rating are provided. Please refer to the tables in Appendices C and D for information regarding these areas.

Assessment Areas	Lending Test	Investment Test	Service Test
Anniston	Not Consistent ( - )	Consistent	Consistent
Auburn	Not Consistent ( - )	Consistent	Consistent
Chilton County	Not Consistent ( - )	Consistent	Consistent
Decatur	Consistent	Consistent	Consistent
Dothan	Not Consistent ( - )	Consistent	Not Consistent (-)
East Alabama	Not Consistent ( - )	Consistent	Consistent
Florence	Not Consistent ( - )	Consistent	Consistent
Gadsden	Not Consistent ( - )	Consistent	Not Consistent (-)
Huntsville	Not Consistent ( - )	Consistent	Consistent
Jackson County	Not Consistent ( - )	Consistent	Consistent
Marshall County	Consistent	Consistent	Consistent
Mobile	Not Consistent ( - )	Consistent	Consistent
Montgomery	Consistent	Consistent	Not Consistent (-)
Northwest Alabama	Consistent	Consistent	Consistent
South Alabama	Consistent	Consistent	Consistent
Tuscaloosa	Not Consistent ( - )	Consistent	Not Consistent
Walker County	Consistent	Consistent	Consistent

STATE: Florida

CRA RATING FOR FLORIDA: Satisfactory

The Lending Test is rated: High Satisfactory The Investment Test is rated: Outstanding

The Service Test is rated: High Satisfactory

#### **SCOPE OF EXAMINATION**

The Florida Assessment Area, in relation to Colonial Bank's total assessment area, consists of 44.9 percent of the geographies, 43.8 percent of the low- and moderate-income geographies, 50 percent of the population, and 51.4 percent of the low- and moderate-income borrowers. The assessment area also includes 19.9 percent of the HMDA loans and 25.1 percent of the small business loans made by the bank in its total assessment area. Colonial Bank's performance in Florida was evaluated by reviewing the Orlando Assessment Area using full-scope examination procedures. Other metropolitan and nonmetropolitan areas were not reviewed using full-scope examination procedures; however, through the use of available facts and data, including performance and demographic information, the conclusions regarding performance, which did not impact the overall rating, are found on page 53.

#### **DESCRIPTION OF INSTITUTION'S OPERATIONS IN FLORIDA**

#### Overview

Colonial Bank operates 97 branch offices in the Florida Assessment Area, which is comprised of 15 assessment areas. All of these are whole or partial metropolitan statistical areas with the exception of the North Wildwood Assessment Area. As of June 30, 2001, the bank had \$3.2 billion in deposits in the Florida Assessment Area, representing Colonial Bank's market share of 1.4 percent in the state of Florida.

<sup>&</sup>lt;sup>3</sup> For institutions with branches in two or more states in a multistate metropolitan area, this statewide evaluation is adjusted and does not reflect performance in the parts of those states contained within the multistate metropolitan area. Refer to the multistate metropolitan area rating and discussion for the rating and evaluation of the institution's performance in that area.

**STATE: Florida (Continued)** 

Competition

The Florida Assessment Area is a highly competitive banking market due to the significant presence of banks in this market, local area population, and the economic growth currently being experienced in the Florida Assessment Area. The competition comes mainly from FDIC-Insured institutions with branch offices located in the assessment area. Many of these banks are statewide, multi-regional, or national banks. However, local competition does not seem to adversely affect the bank's ability to serve the credit needs of its assessment area.

**Community Contacts** 

As a part of the CRA examination, information was obtained from community leaders regarding local economic conditions and community credit needs. One of the contacts stated that there are opportunities available for financial institution involvement in affordable housing programs.

The tables on page 40 and in the Appendix to this report provide demographic information that was used in analyzing the bank's CRA performance. Except where noted, the demographic data are from the 1990 Census. Certain components of the data in the table are discussed in this evaluation as they apply to particular parts of the analysis.

## **STATE: Florida (Continued)**

#### **CONCLUSIONS WITH RESPECT TO PERFORMANCE TESTS**

The Florida Assessment Area tables show selected demographic information and Colonial Bank's lending performance for the overall institution.

	FLC	RIDA	ASSE	SSME	NT A	REA				
			MOGF							
	Tra	act		Families						
	Distrib	oution			Families <po< td=""><td>verty as a %</td><td>Families</td><td>by Family</td></po<>	verty as a %	Families	by Family		
			Families	by Tract	of Familie	s by Tract	Inco	ome		
Income Categories	#	%	#	%	#	%	#	%		
Low	88	5.7%	73,142	3.1%	30,166	41.2%	442,264	19.0%		
Moderate	314	20.3%	412,587	17.8%	64,352	15.6%	428,714	18.5%		
Middle	721	46.7%	1,190,367	51.3%	82,718	6.9%	520,830	22.4%		
Upper	396	25.6%	646,487	27.8%	22,151	3.4%	930,775	40.1%		
NA	25	1.6%	0	0.0%	0	0.0%	-	-		
Total	1,544	100.0%	2,322,583	100.0%	199,387	8.6%	2,322,583	100.0%		
	Housing Units by Tract									
	Total	Owner Occupied			Rental Occupied		Vacant			
	Units	#	%	%	#	%	#	%		
Low	137,173	29,354	1.3%	21.4%	89,265	65.1%	18,554	13.5%		
Moderate	773,769	361,861	16.1%	46.8%	293,355	37.9%	118,553	15.3%		
Middle	2,050,022	1,175,804	52.4%	57.4%	578,700	28.2%	295,518	14.4%		
Upper	1,076,773	677,705	30.2%	62.9%	222,140	20.6%	176,928	16.4%		
NA	381	22	0.0%	5.8%	327	85.8%	32	8.4%		
Total	4,038,118	2,244,746	100.0%	55.6%	1,183,787	29.3%	609,585	15.1%		
	***	tal Busins	aaaa bu Tu	t	Busines	ses by Trac	ct and Reve	Vacant # % 18,554 13.5% 118,553 15.3% 295,518 14.4% 176,928 16.4% 32 8.4%		
	"10	otai busine	sses by Tra	acı	Under \$	1 Million	Over \$	1 Million		
	#	<b>‡</b>	9	6	#	%	#	%		
Low	21,	189	4.3	3%	17,322	4.1%	2,472	5.8%		
Moderate	90,4	469	18.	3%	76,151	18.1%	8,853	20.9%		
Middle	230	518	46.	7%	199,004	47.3%	17,430	41.2%		
Upper	149	989	30.	4%	127,062	30.2%	13,422	31.8%		
NA	95	59	0.2	2%	801	0.2%	96	0.2%		
Total	493,	124	100	.0%	420,340	100.0%	42,273	100.0%		
			Percentag	e of Total E	Businesses:	85.2%		8.6%		

Sources: 1990 Census Data, 2001 Dun & Bradstreet business demographic data.

\* Businesses with revenues under \$1million & over \$1million will not total due to revenue not available.

NA Tracts are tracts without household or family income.

RSSD ID No: <u>570231</u>

# **STATE: Florida (Continued)**

	FLC	RIDA	ASSE	SSME	NTA	REA		
			LEN	DING				
		D Two of		HM	IDA	D. Dames		
Income Categories		By Tract	Income	Home D	urchase	By Borrov	ver Income	
income categories	#	%	\$	%	#	%	\$	%
Low	6	0.5%	947	0.5%	71	5.7%	4,197	2.1%
Moderate	217	17.4%	24,061	12.1%	147	11.8%	11,495	5.8%
Middle	627	50.3%	86,812	43.8%	218	17.5%	20,698	10.4%
Upper	396	31.8%	86,279	43.5%	687	55.1%	135,797	68.5%
NA	1	0.1%	250	0.1%	124	9.9%	26,162	13.2%
Total	1,247	100.0%	198,349	100.0%	1,247	100.0%	198,349	100.0%
			_	Refin	ance		_	
	#	%	\$	%	#	%	\$	%
Low	1	0.2%	42	0.0%	37	6.0%	2,149	2.2%
Moderate	58	9.3%	7,137	7.4%	94	15.1%	7,147	7.5%
Middle	344	55.4%	41,083	42.8%	110	17.7%	9,875	10.3%
Upper	218	35.1%	47,650	49.7%	312	50.2%	57,411	59.9%
NA T	0	0.0%	0	0.0%	68	11.0%	19,330	20.2%
Total	621	100.0%	95,912	100.0%	621	100.0%	95,912	100.0%
	#	%	\$	Home Imp	rovement #	%	\$	%
Low	0	0.0%	0	0.0%	22	14.9%	262	7.6%
Moderate	15	10.1%	239	6.9%	27	18.2%	359	10.4%
Middle	89	60.1%	1,931	56.1%	33	22.3%	721	20.9%
Upper	44	29.7%	1,272	37.0%	63	42.6%	2,056	59.7%
NA	0	0.0%	0	0.0%	3	2.0%	44	1.3%
Total	148	100.0%	3,442	100.0%	148	100.0%	3,442	100.0%
		I.	· · · · · · · · · · · · · · · · · · ·	Multi-	amily	I		l.
	#	%	\$	%	#	%	\$	%
Low	3	12.5%	1,472	7.7%	0	0.0%	0	0.0%
Moderate	8	33.3%	2,172	11.4%	0	0.0%	0	0.0%
Middle	9	37.5%	2,971	15.6%	0	0.0%	0	0.0%
Upper	4	16.7%	12,413	65.2%	0	0.0%	0	0.0%
NA	0	0.0%	0	0.0%	24	100.0%	19,028	100.0%
Total	24	100.0%	19,028	100.0%	24	100.0%	19,028	100.0%
				_	USINESS			
		#	l 6		t Income	e e	1 .	%
Low		<del>7</del> 5		<u>%                                    </u>		<u>\$</u> .987		<u>%</u> 9%
Moderate		os 08		.6%		,96 <i>1</i> ,695		9% .8%
Middle		191		.9%		,093 3,393		.7%
Upper		04		.0%		),495		.8%
NA		7		3%		7,100 780		8%
Total	2,5			0.0%		7,350		0.0%
	· · · · · · · · · · · · · · · · · · ·		Ву	Loan Size				
Loan Size:	#	#	9	%		\$		%
\$100,000 or less	1,775		68.	.4%	69	,243	21	.2%
\$100,001 - \$250,000	450		17.	.3%	78	,626	24	.0%
\$250,001 - \$1 Million	37	70	14.	.3%	179	9,481	54	.8%
Total	2,5	95	100	0.0%	327	7,350	100	0.0%
Revenue:								
\$1 Million or Less		)14		.6%		7,810		.5%
Over \$1 Million		23		.2%		,355		.4%
Not Known		8		2%		,185		1%
Originations and purchases	2,5	95	100	.0%	327	7,350	100	0.0%

Originations and purchases

Small Business loans are loan sizes that are \$1 million or less.

**STATE:** Florida (Continued)

CONCLUSIONS WITH RESPECT TO PERFORMANCE TESTS IN FLORIDA

**LENDING TEST** 

The lending test rating for the Florida Assessment Area is **HIGH SATISFACTORY**. A **HIGH PERCENTAGE** of lending is within the bank's assessment area. Colonial Bank's performance with regard to the geographic distribution of HMDA and small business lending is **GOOD**. In addition, the distribution of loans to borrowers of different income levels and businesses of different sizes is **GOOD**. Please refer to the Florida Aggregate Lending Comparison Tables for HMDA and Small Business Lending on page 9 of

Appendix C.

**INVESTMENT TEST** 

The investment test rating for the Florida Assessment Area is rated **OUTSTANDING**. Colonial Bank has exhibited **EXCELLENT** responsiveness to credit and community development needs through its investment activities. Please refer to the Investment Test section of the overall institution on page 10 of

the evaluation for greater detail.

**SERVICE TEST** 

The service test rating for the Florida Assessment Area is rated HIGH SATISFACTORY. Delivery systems, including ATMs and branch office locations, are considered ACCESSIBLE, and the hours of operation are convenient to ESSENTIALLY ALL portions of the assessment area. In addition, the bank PROVIDES A RELATIVELY HIGH LEVEL OF community development services that benefit residents of the

assessment area.

As stated earlier, Colonial Bank's performance in Florida was evaluated by reviewing the Orlando Assessment Area using full-scope examination procedures. For a further detailed analysis, please refer to the Orlando Assessment Area section on the following page.

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METROPOLITAN AREAS: Orlando, Florida

CRA RATING FORORLANDO, FLORIDA: Satisfactory

The Lending Test is rated: High Satisfactory The Investment Test is rated: Outstanding

The Service Test is rated: <u>High Satisfactory</u>

**SCOPE OF EXAMINATION** 

The Orlando Assessment Area, in relation to Colonial Bank's total assessment area, consists of 6.4 percent of the geographies, 6.2 percent of the low- and moderate-income geographies, 7.1 percent of the population, and 7.2 percent of the low- and moderate-income families. The assessment area contains 5.6 percent of the HMDA loans and 8.8 percent of the small business loans made by the bank. Colonial Bank's performance in the Orlando Assessment Area was evaluated using full-scope examination procedures.

DESCRIPTION OF INSTITUTION'S OPERATIONS IN ORLANDO, FLORIDA

Overview

Colonial Bank operates 23 branch offices throughout the Orlando Assessment Area, representing 8.8 percent of the bank's branch network. The Orlando Assessment Area includes Lake, Orange, Osceola, and Seminole counties in Florida. As of June 30, 2001, the bank had \$842.6 million in deposits in the Orlando Assessment Area, representing Colonial's market share of 4.6 percent.

Competition

The Orlando Assessment Area is a highly competitive banking market due to the significant presence of banks in this market, local area population, and the economic growth currently being experienced in the Orlando MSA. The competition comes mainly from FDIC-Insured institutions with branch offices located in the MSA. Many of these banks are statewide, multi-regional, or national banks. However, local competition does not seem to adversely affect the bank's ability to serve the credit needs of its assessment area.

# METROPOLITAN AREAS: Orlando, Florida (Continued)

RSSD ID No: <u>570231</u>

#### **Community Contacts**

As a part of the CRA examination, information was obtained from community leaders regarding local economic conditions and community credit needs. One of the contacts stated that, in his opinion, local banks are missing a great opportunity to be involved in affordable housing programs in the community.

The tables on page 45 and in the Appendix to this report provide demographic information that was used in analyzing the bank's CRA performance. Except where noted, the demographic data are from the 1990 Census. Certain components of the data in the table are discussed in this evaluation as they apply to particular parts of the analysis.

# **METROPOLITAN AREAS: Orlando, Florida (Continued)**

RSSD ID No: <u>570231</u>

#### **CONCLUSIONS WITH RESPECT TO PERFORMANCE TESTS**

The Orlando Assessment Area tables show selected demographic information and Colonial Bank's lending performance for the assessment area.

	ORL	ANDO	ASS	ESSM	ENT A	REA		ORLANDO ASSESSMENT AREA									
				RAPHI													
2001 HUD Median	Tra	act	Families														
Family Income (MSA):	Distribution				Families <po< td=""><td>overty as a %</td><td>Families</td><td>by Family</td></po<>	overty as a %	Families	by Family									
\$52,000			Families	by Tract	of Familie	s by Tract	Inco	ome									
Income Categories	#	%	#	%	#	%	#	%									
Low	9	4.1%	5,925	1.8%	2,245	37.9%	58,390	17.9%									
Moderate	48	21.7%	58,053	17.8%	7,590	13.1%	63,717	19.5%									
Middle	115	52.0%	185,751	56.9%	11,275	6.1%	77,952	23.9%									
Upper	48	21.7%	76,965	23.6%	2,216	2.9%	126,635	38.8%									
NA	1	0.5%	0	0.0%	0	0.0%	-	-									
Total	221	100.0%	326,694	100.0%	23,326	7.1%	326,694	100.0%									
	Housing Units by Tract																
	Total	O۱	wner Occup	ied	Rental Occupied		Vac	cant									
	Units	#	%	%	#	%	#	%									
Low	10,552	2,586	0.9%	24.5%	6,709	63.6%	1,257	11.9%									
Moderate	99,148	52,474	17.6%	52.9%	33,734	34.0%	12,940	13.1%									
Middle	306,710	167,081	55.9%	54.5%	103,819	33.8%	35,810	11.7%									
Upper	107,787	76,656	25.7%	71.1%	22,216	20.6%	8,915	8.3%									
NA	0	0	0.0%	0.0%	0	0.0%	0	0.0%									
Total	524,197	298,797	100.0%	57.0%	166,478	31.8%	58,922	11.2%									
	*T/	stal Rusino	sses by Tr	act	Busines	ses by Trac	ct and Reve	enue Size									
	'	itai busiile	SSES DY II	acı	Under \$	1 Million	Over \$	1 Million									
	#	‡	· ·	%	#	%	#	%									
Low	2,3	55	2.	9%	1,917	2.8%	311	5.1%									
Moderate	13,	973	17	.5%	12,091	17.4%	1,151	18.9%									
Middle	44,	510	55	.6%	38,886	55.9%	3,233	53.1%									
Upper	19,	147	23	.9%	16,669	24.0%	1,391	22.8%									
NA	2	6	0.	0%	21	0.0%	3	0.0%									
Total	80,0	011	100	0.0%	69,584	100.0%	6,089	100.0%									
			Percentag	e of Total E	Businesses:	87.0%		7.6%									

Sources: 1990 Census Data, 2001 Dun & Bradstreet business demographic data.

<sup>\*</sup> Businesses with revenues under \$1million & over \$1million will not total due to revenue not available.

NA Tracts are tracts without household or family income.

# METROPOLITAN AREA: Orlando, Florida (Continued)

RSSD ID No: <u>570231</u>

	ORL	ANDO	ASS	ESSM	ENT A	REA		
				DING				
				HM	IDA			
	i	By Tract	Income			By Borrov	ver Income	
Income Categories	,	24			urchase	0.4		0.4
	#	%	\$	%	#	%	\$	%
Low	1	0.3%	100	0.2%	19	5.1%	1,042	2.1%
Moderate Middle	166	44.5%	18,605	38.1%	60	16.1%	5,421	11.1%
	131	35.1%	16,751	34.3%	76	20.4%	7,803	16.0%
Upper NA	75 0	20.1%	13,339	27.3%	208	55.8%	33,607	68.9%
Total	0 373	0.0% 100.0%	0 48,795	0.0%	10 373	2.7%	922	1.9%
TOLAI	3/3	100.0%	40,793	100.0% Refin		100.0%	48,795	100.0%
	#	%	\$	%	#	%	\$	%
Low	0	0.0%	0	0.0%	7	4.1%	φ 457	1.8%
Moderate	34	20.0%	3,849	15.0%	27	15.9%	2,244	8.7%
Middle	65	38.2%	9,257	36.0%	30	17.6%	2,979	11.6%
Upper	71	41.8%	12,581	49.0%	104	61.2%	19,686	76.6%
NA	0	0.0%	0	0.0%	2	1.2%	321	1.2%
Total	170	100.0%	25,687	100.0%	170	100.0%	25,687	100.0%
		7.00.070	20,007	Home Imp		700.070	20,007	
	#	%	\$	%	#	%	\$	%
Low	0	0.0%	0	0.0%	7	20.0%	86	7.8%
Moderate	5	14.3%	72	6.5%	3	8.6%	78	7.0%
Middle	20	57.1%	649	58.6%	5	14.3%	222	20.0%
Upper	10	28.6%	387	34.9%	20	57.1%	722	65.2%
NA	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Total	35	100.0%	1,108	100.0%	35	100.0%	1,108	100.0%
				Multi-F	amily	•	•	
	#	%	\$	%	#	%	\$	%
Low	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Moderate	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Middle	1	100.0%	198	100.0%	0	0.0%	0	0.0%
Upper	0	0.0%	0	0.0%	0	0.0%	0	0.0%
NA	0	0.0%	0	0.0%	1	100.0%	198	100.0%
Total	1	100.0%	198	100.0%	1	100.0%	198	100.0%
	ı				USINESS			
	ı		1 -	•	Income	_	1 -	
<b>I</b> .		#		%		\$		%
Low		8		1%	· ·	769		0%
Moderate		75 	1	.3%		,781		.0%
Middle		17		.9%		,094	_	.7%
Upper		39	1	.8%		,511		.3%
NA Total		)		0%		0		0%
Total	90	09		1.0%		<u>,155</u>	100	0.0%
Loan Size:		#		Loan Size %	•	sue \$	۱ ،	)/
\$100,000 or less						*		<u>%</u>
\$100,000 of less \$100,001 - \$250,000	600 174		66.0% 19.1%			,827 ,599	19.7% 26.3%	
\$250,001 - \$250,000 \$250,001 - \$1 Million		74 35		.1%		,599 ,729		.0%
Total		)9		.9% 1.0%		, 129 3, 155		0.0%
Revenue:	90	73	100	.0/0	'''	, 100	100	.0 /0
\$1 Million or Less	7	17	79	.9%	76	,391	65	.8%
Over \$1 Million		92	1	.1%		,391 ,764		.2%
Not Known		)		0%		0		0%
Total		) )9		0.0%		0 5,155		0.0%
. 5.01	90	10	100	.0/0	110	, , , , ,	100	.0/0

Originations and purchases
Small Business loans are loan sizes that are \$1 million or less.

#### **METROPOLITAN AREA: Orlando, Florida (Continued)**

#### CONCLUSIONS WITH RESPECT TO PERFORMANCE TESTS IN ORLANDO, FLORIDA

#### **LENDING TEST**

#### Overview

In the Orlando Assessment Area, Colonial Bank's number and dollar volume of small business loans significantly exceeded both the number and the dollar volume of HMDA loans originated during the review period. Therefore, small business loans were given more weight than HMDA lending in determining the bank's lending test rating for the Orlando Assessment Area. Colonial Bank generally offers small farm loans; however, the volume of small farm loans was minimal.

#### **Lending Activity**

Lending levels reflect **ADEQUATE** responsiveness to assessment area credit needs. Of the 10,262 HMDA originations or purchases made by the institution, 579 loans (5.6 percent) totaling \$75.8 million were originations or purchases in the Orlando Assessment Area. Of the 579 HMDA loans, 373 (64.4 percent) were home purchase loans; 170 (29.4 percent) were home refinance loans, and 35 (6 percent) were home improvement loans. Of the 10,329 small business loans made by the institution, 909 loans (8.8 percent) totaling \$116.2 million were originations or purchases in the Orlando Assessment Area. In 2000, approximately 336 financial entities subject to the CRA made at least one HMDA-reportable origination or purchase in Colonial Bank's Orlando Assessment Area. Colonial Bank ranked 37<sup>th</sup> with a market share of 0.6 percent by number of loans. Additionally, with 37 financial entities reporting at least one small business purchase or origination in the assessment area, Colonial ranked 12<sup>th</sup> with a market share of 1.2 percent by number of loans. The bank's market share of deposits is 4.6 percent. The bank considers the following local financial institutions as competitors with regard to HMDA and small business lending: AmSouth, Bank of America, First Union, SouthTrust, and SunTrust.

#### **Geographic Distribution of Loans**

For this analysis, the geographic distribution of small business and HMDA lending, which includes both originations and purchases, was compared with the demographic information available. Performance context issues were also considered, as well as the performance of other banks. Colonial Bank's performance with regard to the geographic distribution of small business and HMDA lending is **GOOD**.

# METROPOLITAN AREA: Orlando, Florida (Continued)

RSSD ID No: 570231

Colonial Bank's small business lending in the Orlando Assessment Area in the low-income census tracts is above the percentage of total businesses in these tracts. Small business lending in moderate-income census tracts is also above the percentage of total businesses in these tracts. The aggregate lending comparison table for the Orlando Assessment Area on page 129 of Appendix C indicates that Colonial Bank performed above the aggregate for small business originations in the low-income census tracts and comparably to the aggregate in the moderate-income census tracts.

Colonial Bank's HMDA lending in the Orlando Assessment Area in the low-income tracts is below the percentages of owner-occupied units in these tracts. Also, HMDA lending in moderate-income tracts is below the percentages of owner-occupied units in these tracts. Although 24.5 percent of the units in low-income tracts are owner-occupied, only 0.9 percent of total owner-occupied units are in the low-income tracts. Also, of the 5,925 families in the low-income tracts, 2,245 (37.9 percent) are below poverty level, leaving 3,680 non-poverty families. These families represent 1.1 percent of total families in this assessment area. Of total HMDA loans, 0.2 percent were secured by properties located in low-income census tracts. In addition, 35.4 percent of the bank's loans were secured by properties located in moderate-income census tracts. This compares favorably to the percentage of families in moderate-income tracts at 17.8 percent. The aggregate lending comparison table for the Orlando Assessment Area on page 129 of Appendix C, shows that Colonial Bank performed below the aggregate in HMDA lending in low-income census tracts and significantly above the aggregate in moderate-income census tracts in 2000. HMDA aggregate data for 2001 were not available.

Based on these factors, Colonial Bank's performance with regard to the geographic distribution of small business and HMDA lending is **GOOD**.

#### Lending to Borrowers of Different Income Levels and Businesses of Different Sizes

For this analysis, the distribution of small business lending across business revenue sizes and HMDA lending across borrower income levels were compared with available demographic information. Performance context issues were also considered, as well as the performance of other banks. The distribution of loans by revenue sizes of businesses and borrowers' income is **ADEQUATE**.

# METROPOLITAN AREA: Orlando, Florida (Continued)

RSSD ID No: 570231

For 2000 and 2001 combined, of the 909 small business loans originated in the Orlando Assessment Area to businesses that reported gross revenues, 78.9 percent were made to small businesses. Colonial Bank's percentage of lending is below the 87 percent of businesses with annual gross revenues of \$1 million or less in the Orlando Assessment Area. As shown on page 129 of Appendix C, in 2000, Colonial Bank's percentage of small business lending to businesses with revenues less than \$1 million (at 84.5 percent) is significantly above the performance of the aggregate market (at 31.6 percent).

Based on loan data for 2000 and 2001 combined, low-income families represented 17.9 percent of total families and received 5.7 percent of Colonial Bank's HMDA loans. A possible reason for this lending disparity is that 7.1 percent of families in the Orlando Assessment Area are below the poverty level. Assuming that the 23,326 poverty level families in the assessment area are categorized as low-income, there are 35,064 non-poverty, low-income families in the Orlando Assessment Area, representing 10.7 percent of total families. The bank's lending to low-income borrowers was below this percentage. Moderate-income borrowers received 15.5 percent of the HMDA loans and they comprise 19.5 percent of total families in the Orlando Assessment Area. HMDA lending to middle-income borrowers was below their percentage composition of the population and HMDA lending to upper-income borrowers was above their percentage composition of the population. The aggregate lending comparison table for the Orlando Assessment Area on page 129 of Appendix C shows that Colonial Bank performed below the aggregate in HMDA lending to both low- and moderate-income borrowers in 2000. HMDA aggregate data for 2001 were not available.

Based on these factors, Colonial Bank's performance with regard to the distribution of loans by revenue sizes of businesses and borrower's income is **ADEQUATE**.

#### Responsiveness to Community Credit Needs

Colonial Bank exhibits a **GOOD** record of serving the credit needs of low-income individuals and areas and very small businesses within Colonial's Orlando Assessment Area.

METROPOLITAN AREA: Orlando, Florida (Continued)

**Community Development Lending** 

Colonial Bank MAKES A RELATIVELY HIGH LEVEL of community development loans in the Orlando Assessment Area. The bank originated 36 community development loans totaling \$2.7 million. The majority of these loans funded the construction, purchase, and renovation of affordable single and

multifamily housing. Large, well-established banks compete for these types of loans.

Use of Innovative or Flexible Lending Practices

Colonial Bank MAKES USE of flexible lending practices in serving the credit needs of the Orlando Assessment Area. A discussion of the bank's loan programs with flexible underwriting criteria can be

found on page 9 of this evaluation.

**INVESTMENT TEST** 

Refer to the discussion about investments in the overall State of Florida section of this report on page

42.

**SERVICE TEST** 

Colonial Bank's performance in the Orlando Assessment Area is HIGH SATISFACTORY. As previously

noted, the assessment area includes Lake, Orange, Osceola, and Seminole counties in Florida.

**Accessibility of Delivery Systems** 

The bank's delivery systems are ACCESSIBLE to ESSENTIALLY ALL portions of the assessment area. In addition to 23 branch offices and 19 ATMs, Colonial Bank offers 24-hour account access through an automated voice response unit and PC banking. The distribution of Colonial Bank's branch offices and ATMs was compared to the distribution of families and businesses in each tract within the assessment

area, which is summarized in the following table.

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#### METROPOLITAN AREA: Orlando, Florida (Continued)

RSSD ID No: 570231

COLONIAL BANK – DISTRIBUTION OF BRANCHES AND ATMS IN THE ORLANDO ASSESSMENT AREA									
TRACT INCOME LEVEL  NUMBER OF BRANCHES  PERCENTAGE OF ATMS  NUMBER OF ATMS  PERCENTAGE OF TOTAL FAMILIES  PERCENTAGE OF ATMS  OF ATMS  PERCENTAGE OF TOTAL BUSINESSES									
Low-Income	1	4%	1	5%	2%	2%			
Moderate-Income	5	22%	4	21%	17%	18%			
Middle-Income	13	57%	7	37%	57%	56%			
Upper-Income	4	17%	7	37%	24%	24%			
Total	23	100.0%	19	100.0%	100.0%	100.0%			

#### Institution's Record of Opening and Closing Branches

Since the previous examination, Colonial Bank has not opened or closed any branch offices within the assessment area. Thus, the bank's record of opening or closing branches has **NOT ADVERSELY AFFECTED** the accessibility of its delivery systems.

#### Reasonableness of Business Hours and Services in Meeting the Assessment Area Needs

Availability of banking services and hours of operations **DO NOT VARY IN A WAY THAT INCONVENIENCES CERTAIN PORTIONS** of the assessment area. The level of branch services and hours offered by Colonial Bank is basically the same throughout the assessment area.

#### **Community Development Services**

The bank **PROVIDES A HIGH LEVEL OF** community development services. Board members, officers, and employees have used their financial expertise to provide financial services that benefit residents in the assessment area. The following table illustrates some of the bank's most significant activities during the review period.

# **METROPOLITAN AREA: Orlando, Florida (Continued)**

RSSD ID No: <u>570231</u>

COMMUNITY DEVELOPMENT S	ERVICES FOR ORLANDO
ORGANIZATION	POSITION/SERVICE
Minority Women Small Business Alliance	A bank employee serves as director of this organization that provides banking experience and classes in business skills, including development of business plans and loan proposals. The organization targets small businesses and low- to moderate-income minority individuals whose businesses are also located in low- and moderate-income geographies.
Orlando Area Habitat for Humanity	A bank employee provided financial expertise by serving as treasurer and providing mortgage-related accounting services for this organization that provides housing for low- and moderate-income families.
Metro Orlando Urban League	A bank employee serves as chairman of this organization that executes revitalization efforts to benefit low- and moderate-income individuals.
Florida Community Partners	A bank employee serves as president of the board of directors for this organization that focuses on affordable housing, down payment assistance, and affordable housing projects located in low- and moderate-income areas in the state of Florida.
Downtown Development Board	A bank employee provided technical assistance to several small businesses with revenues of less than \$1 million on how to conduct and present business plans, how to organize information needed to secure loans through the SBA, and how to provide credit counseling to these entities.
Small Business Incubator	A bank employee serves as director of this community –oriented project that benefits low- and moderate-income individuals.

# METROPOLITAN AND NONMETROPOLITAN STATEWIDE AREAS (LIMITED REVIEWS)

RSSD ID No: <u>570231</u>

The following metropolitan and nonmetropolitan areas were not reviewed using full-scope examination procedures; however, through the use of available facts and data, including performance and demographic information, the conclusions regarding performance compared with the state overall, which did not impact the overall rating, are provided. Please refer to the tables in Appendices C and D for information regarding these areas.

Assessment Areas	Lending Test	Investment Test	Service Test
Bradenton	Not Consistent ( - ) *	Not Consistent ( - )*	Not Consistent ( - )*
Daytona Beach	Consistent	Consistent	Consistent
Fort Lauderdale	Not Consistent ( - )	Consistent	Not Consistent ( - )
Fort Myers	Not Consistent ( - )	Consistent	Consistent
Lakeland	Not Consistent ( - )	Consistent	Consistent
Melbourne	Not Consistent ( - )	Consistent	Consistent
Miami	Not Consistent ( - )	Consistent	Not Consistent ( - )
Naples	Not Consistent ( - )	Consistent	Consistent
North Wildwood	Not Consistent ( - )	Consistent	Not Consistent ( - )
Ocala	Not Consistent ( - )	Consistent	Consistent
Sarasota	Not Consistent ( - )	Consistent	Not Consistent ( - )
St. Augustine	Not Consistent ( - )	Consistent	Not Consistent ( - )
Tampa	Consistent	Consistent	Consistent
West Palm Beach	Not Consistent ( - )	Consistent	Consistent

<sup>\*</sup>Denotes a new assessment area for Colonial Bank; there was no activity during the review period.

**STATE:** Georgia

CRA RATING FOR GEORGIA:4 Satisfactory

The Lending Test is rated: <u>High Satisfactory</u> The Investment Test is rated: <u>High Satisfactory</u>

The Service Test is rated: Low Satisfactory

#### **SCOPE OF EXAMINATION**

The Georgia Assessment Area, in relation to Colonial Bank's total assessment area, consists of 7.5 percent of the geographies, 5 percent of the low- and moderate-income geographies, 9.4 percent of the population, and 7.5 percent of the low- and moderate-income borrowers. The assessment area also includes 3.4 percent of the HMDA loans and 7.5 percent of the small business loans made by the bank in its total assessment area. Colonial Bank's performance in Georgia was evaluated by reviewing the Atlanta Assessment Area using full-scope examination procedures. Other metropolitan and nonmetropolitan areas were not reviewed using full-scope examination procedures; however, through the use of available facts and data, including performance and demographic information, conclusions regarding performance, which did not impact the overall rating, are found on page 69.

#### **DESCRIPTION OF INSTITUTION'S OPERATIONS IN GEORGIA**

#### **Overview**

Colonial Bank operates 18 branch offices in the Georgia Assessment Area, which is comprised of three assessment areas. In addition to a portion of the Atlanta MSA, the Georgia Assessment Area includes the Macon MSA, as well as Bremen, Georgia. The Atlanta Assessment Area includes all of Carroll, Cobb, and Gwinnett counties, as well as portions of Cherokee, Dekalb, Fulton, Forsyth, and Paulding counties in the Atlanta MSA. As of June 30, 2001, the bank had \$618.3 million in deposits in the Georgia Assessment Area, representing Colonial Bank's market share of 0.6 percent in the state of Georgia.

<sup>&</sup>lt;sup>4</sup> For institutions with branches in two or more states in a multistate metropolitan area, this statewide evaluation is adjusted and does not reflect performance in the parts of those states contained within the multistate metropolitan area. Refer to the multistate metropolitan area rating and discussion for the rating and evaluation of the institution's performance in that area.

**STATE: Georgia (Continued)** 

Competition

The Georgia Assessment Area is a highly competitive banking market due to the significant presence of banks in this market, local area population, and the economic growth currently being experienced in the Georgia Assessment Area. The competition comes mainly from FDIC-Insured institutions with branch offices located in the assessment area. Many of these banks are statewide, multi-regional, or national banks. However, local competition does not seem to adversely affect the bank's ability to serve the

credit needs of its assessment area.

**Community Contacts** 

As a part of the CRA examination, information was obtained from community leaders regarding local economic conditions and community credit needs. The perception of one of the contacts is that financial institutions continue to overlook the needs and unique circumstances of minority and inner city residents. The contact also stated that financial institutions should focus on education, rather than on asset

gathering alone.

The tables on page 56 and in the Appendix to this report provide demographic information that was used in analyzing the bank's CRA performance. Except where noted, the demographic data are from the 1990 Census. Certain components of the data in the table are discussed in this evaluation as they apply to particular parts of the analysis.

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#### **CONCLUSIONS WITH RESPECT TO PERFORMANCE TESTS**

The Georgia Assessment Area tables show selected demographic information and Colonial Bank's lending performance for the assessment area.

**STATE: Georgia (Continued)** 

	GEO	RGIA	ASSI	ESSMI	ENT A	REA		
	0 _ 0			RAPHI				
	Tra	act	Families					
	Distrib	oution			Families <po< td=""><td>overty as a %</td><td>Families</td><td>by Family</td></po<>	overty as a %	Families	by Family
			Families	by Tract	of Familie	s by Tract	Inco	ome
Income Categories	#	%	#	%	#	%	#	%
Low	15	5.8%	9,422	2.2%	3,487	37.0%	59,710	13.9%
Moderate	31	12.0%	40,083	9.3%	5,582	13.9%	67,881	15.7%
Middle	99	38.4%	174,464	40.5%	8,975	5.1%	97,516	22.6%
Upper	107	41.5%	207,102	48.0%	4,047	2.0%	205,964	47.8%
NA	6	2.3%	0	0.0%	0	0.0%	-	-
Total	258	100.0%	431,071	100.0%	22,091	5.1%	431,071	100.0%
	Housing Units by Tract							
	Total	Ov	vner Occup	ied	Rental Occupied		Vac	cant
	Units	#	%	%	#	%	#	%
Low	17,604	5,068	1.3%	28.8%	10,058	57.1%	2,478	14.1%
Moderate	70,457	27,578	7.1%	39.1%	34,332	48.7%	8,547	12.1%
Middle	297,077	146,723	37.6%	49.4%	120,595	40.6%	29,759	10.0%
Upper	302,201	210,872	54.0%	69.8%	68,366	22.6%	22,963	7.6%
NA	10	10	0.0%	100.0%	0	0.0%	0	0.0%
Total	687,349	390,251	100.0%	56.8%	233,351	33.9%	63,747	9.3%
	*Тс	stal Busino	sses by Tr	act	Busines	ses by Trac	ct and Reve	enue Size
		itai Dusiile		act	Under \$	1 Million	Over \$	1 Million
	#	<b>‡</b>	q	%	#	%	#	%
Low	2,8	77	2.	5%	2,453	2.5%	285	2.5%
Moderate	8,4	12	7.3	2%	7,155	7.3%	781	6.7%
Middle	47,	745	41.	.0%	39,996	40.7%	4,992	43.0%
Upper	57,3	369	49.	.3%	48,689	49.5%	5,556	47.8%
NA	3	3	0.0	0%	3	0.0%	0	0.0%
Total	116,	406	100	.0%	98,296	100.0%	11,614	100.0%
			Percentag	e of Total E	Businesses:	84.4%		10.0%

Sources: 1990 Census Data, 2001 Dun & Bradstreet business demographic data.

<sup>\*</sup> Businesses with revenues under \$1million & over \$1million will not total due to revenue not available.

NA Tracts are tracts without household or family income.

**STATE:** Georgia (Continued)

	GEC	RGIA	ASS	ESSMI	ENT A	REA			
			LEN	DING					
				HM	IDA				
		By Tract	Income			By Borrov	ver Income	1	
Income Categories			1 4		urchase		i .	•	
	#	%	\$	%	#	%	\$	%	
Low	3	1.9%	134	0.5%	10	6.5%	1,027	3.8%	
Moderate	8	5.2%	442	1.6%	20	13.0%	1,818	6.7%	
Middle	59	38.3%	8,363	30.8%	32	20.8%	3,702	13.6%	
Upper	84	54.5%	18,223	67.1%	90	58.4%	20,409	75.1%	
NA Tatak	0	0.0%	0	0.0%	2	1.3%	206	0.8%	
Total	154	100.0%	27,162	100.0%	154	100.0%	27,162	100.0%	
Low	0	0.0%	ф О	0.0%	8	5.0%	— Ф 661	% 1.7%	
Moderate	12	7.5%	1,388	3.5%	31	19.5%	3,154	8.0%	
Middle	45	28.3%	6,294	15.9%	29	18.2%	3,903	9.9%	
Upper	101	63.5%	31,565	79.9%	91	57.2%	31,804	80.5%	
NA	1	0.6%	275	0.7%	0	0.0%	0	0.0%	
Total	159	100.0%	39.522	100.0%	159	100.0%	39,522	100.0%	
rotar	100	100.070	33,322	Home Imp		100.078	33,322	100.078	
	#	%	\$	%	#	%	\$	%	
Low	1	3.3%	2	0.3%	3	10.0%	φ 16	2.5%	
Moderate	9	30.0%	61	9.4%	7	23.3%	80	12.4%	
Middle	10	33.3%	249	38.5%	9	30.0%	125	19.3%	
Upper	10	33.3%	334	51.7%	10	33.3%	321	49.7%	
NA	0	0.0%	0	0.0%	1	3.3%	104	16.1%	
Total	30	100.0%	646	100.0%	30	100.0%	646	100.0%	
		,.		Multi-l		1001070		1001070	
	#	%	\$	%	#	%	\$	%	
Low	0	0.0%	0	0.0%	0	0.0%	0	0.0%	
Moderate	0	0.0%	0	0.0%	0	0.0%	0	0.0%	
Middle	7	77.8%	7,920	76.0%	0	0.0%	0	0.0%	
Upper	2	22.2%	2,500	24.0%	0	0.0%	0	0.0%	
NA	0	0.0%	0	0.0%	9	100.0%	10,420	100.0%	
Total	9	100.0%	10,420	100.0%	9	100.0%	10,420	100.0%	
				SMALL B	USINESS				
				By Tract	t Income				
	#	<b>‡</b>	C	%		\$		%	
Low	4	6	5.	9%	5,	947	5.	2%	
Moderate	10	)9	14	.0%	16	,205	14	.2%	
Middle	3′	15	40	.5%	40	,442	35	.5%	
Upper	30	)7	39	.5%	51	,228	45	.0%	
NA	(	)	0.	0%		0	0.	0%	
Total	77	77		0.0%		3,822	100	0.0%	
			Ву	Loan Size					
Loan Size:	#	<i>‡</i>	Ç	%		\$	(	%	
\$100,000 or less	500		64.4%			,378	15.3%		
\$100,001 - \$250,000			18.7%		24,942			21.9%	
\$250,001 - \$1 Million			17.0%		71,502		62.8%		
Total	77	77	100	0.0%	113,822		100	0.0%	
Revenue:									
\$1 Million or Less		13		.0%		,340		.0%	
Over \$1 Million		64		.0%	53	,482		.0%	
Not Known		)		0%		0		0%	
Total	77	77	100	0.0%	113	3,822	100	0.0%	

Originations and purchases
Small Business loans are loan sizes that are \$1 million or less.

STATE: Georgia (Continued)

CONCLUSIONS WITH RESPECT TO PERFORMANCE TESTS IN GEORGIA

**LENDING TEST** 

The lending test rating for the Georgia Assessment Area is **HIGH SATISFACTORY**. A high volume of lending is within the bank's assessment area. Colonial Bank's performance with regard to the geographic distribution of HMDA and small business lending is **GOOD**. In addition, the distribution of loans to borrowers of different income levels and businesses of different sizes is **GOOD**. Please refer to the Georgia Aggregate Lending Comparison Tables for HMDA and Small Business Lending on page 144 of

Appendix C.

**INVESTMENT TEST** 

The investment test rating for the Georgia Assessment Area is **HIGH SATISFACTORY**. Colonial Bank has exhibited **GOOD** responsiveness to credit and community development needs through its investment activities. Please refer to the Investment Test section of the overall institution on page 10 of the

evaluation for greater detail.

**SERVICE TEST** 

The service test rating for the Georgia Assessment Area is rated LOW SATISFACTORY. Delivery systems, including ATMs and branch office locations, are considered REASONABLY ACCESSIBLE, and the hours of operation are convenient to ESSENTIALLY ALL portions of the assessment area. In addition, the bank PROVIDES A LIMITED LEVEL OF community development services that benefit residents of the

assessment area.

As stated earlier, Colonial Bank's performance in Georgia was evaluated by reviewing the Atlanta Assessment Area using full-scope examination procedures. For a further detailed analysis, please refer to the Atlanta Assessment Area section on the following page.

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#### METROPOLITAN AREAS: Atlanta, Georgia

CRA RATING FOR ATLANTA, GEORGIA: Satisfactory

The Lending Test is rated: High Satisfactory The Investment Test is rated: High Satisfactory

The Service Test is rated: Low Satisfactory

#### **SCOPE OF EXAMINATION**

The Atlanta Assessment Area, in relation to Colonial Bank's total assessment area, consists of 6.2 percent of the geographies, 2.8 percent of the low- and moderate-income geographies, 8.5 percent of the population, and 6.5 percent of the low- and moderate-income families. The assessment area contains 2.3 percent of the HMDA loans and 5.5 percent of the small business loans made by the bank. Colonial Bank's performance in the Atlanta Assessment Area was evaluated using full-scope examination procedures.

#### DESCRIPTION OF INSTITUTION'S OPERATIONS IN ATLANTA, GEORGIA

#### Overview

Colonial Bank operates 12 branch offices, representing 4.6 percent of the bank's branch network, throughout the Atlanta Assessment Area, which includes Carroll, Cobb, and Gwinnett counties, as well as portions of Cherokee, Dekalb, Forsyth, Fulton, and Paulding counties. As of June 30, 2001, the bank had \$397.2 million in deposits in the Atlanta Assessment Area, representing Colonial's market share of 0.8 percent.

#### Competition

The Atlanta Assessment Area is a highly competitive banking market due to the significant presence of banks in this market, local area population, and the economic growth currently being experienced in the Atlanta MSA. The competition comes mainly from FDIC-Insured institutions with branch offices located in the MSA. Many of these banks are statewide, multi-regional, or national banks. However, local competition does not seem to adversely affect the bank's ability to serve the credit needs of its assessment area.

# METROPOLITAN AREAS: Atlanta, Georgia (Continued)

RSSD ID No: <u>570231</u>

The tables on page 61 and in the Appendix to this report provide demographic information that was used in analyzing the bank's CRA performance. Except where noted, the demographic data are from the 1990 Census. Certain components of the data in the table are discussed in this evaluation as they apply to particular parts of the analysis.

#### **Community Contacts**

As a part of the CRA examination, information was obtained from community leaders regarding local economic conditions and community credit needs. One of the contacts stated that the financial institutions in the area appear to be involved in community development, but they also appear to limit their involvement to high profile projects.

# **METROPOLITAN AREAS: Atlanta, Georgia (Continued)**

RSSD ID No: <u>570231</u>

#### **CONCLUSIONS WITH RESPECT TO PERFORMANCE TESTS**

The Atlanta Assessment Area tables show selected demographic information and Colonial Bank's lending performance for the assessment area.

ATLANTA ASSESSMENT AREA												
DEMOGRAPHICS												
2001 HUD Median	Tract Families											
Family Income (MSA):	Distribution				Families <poverty %<="" a="" as="" td=""><td colspan="2">Families by Family</td></poverty>		Families by Family					
\$66,500			Families by Tract		of Families by Tract		Income					
Income Categories	#	%	#	%	#	%	#	%				
Low	3	1.4%	2,727	0.7%	726	26.6%	48,725	12.5%				
Moderate	23	10.7%	33,943	8.7%	4,098	12.1%	61,340	15.8%				
Middle	85	39.7%	157,149	40.4%	6,907	4.4%	89,525	23.0%				
Upper	99	46.3%	194,997	50.2%	3,801	1.9%	189,226	48.7%				
NA	4	1.9%	0	0.0%	0	0.0%	-	-				
Total	214	100.0%	388,816	100.0%	15,532	4.0%	388,816	100.0%				
	Housing Units by Tract											
	Total	Owner Occupied		ied	Rental Occupied		Vacant					
	Units	#	%	%	#	%	#	%				
Low	5,496	1,591	0.4%	28.9%	3,106	56.5%	799	14.5%				
Moderate	60,837	23,257	6.5%	38.2%	29,900	49.1%	7,680	12.6%				
Middle	271,196	131,564	37.0%	48.5%	111,866	41.2%	27,766	10.2%				
Upper	284,415	198,705	56.0%	69.9%	63,699	22.4%	22,011	7.7%				
NA	10	10	0.0%	100.0%	0	0.0%	0	0.0%				
Total	621,954	355,127	100.0%	57.1%	208,571	33.5%	58,256	9.4%				
	*Total Businesses by Tract				Businesses by Tract and Revenue Size							
					Under \$1 Million		Over \$1 Million					
	#		%		#	%	#	%				
Low	1,200		1.1%		1,028	1.1%	123	1.1%				
Moderate	7,522		6.9%		6,395	6.9%	694	6.3%				
Middle	45,265		41.5%		37,833	41.1%	4,824	43.7%				
Upper	55,197		50.6%		46,784	50.8%	5,403	48.9%				
NA	1		0.0%		1	0.0%	0	0.0%				
Total	109,185		100.0%		92,041	100.0%	11,044	100.0%				
		Percentage of Total Businesses: 84.3%						10.1%				

Sources: 1990 Census Data, 2001 Dun & Bradstreet business demographic data.

<sup>\*</sup> Businesses with revenues under \$1million & over \$1million will not total due to revenue not available.

NA Tracts are tracts without household or family income.

# METROPOLITAN AREA: Atlanta, Georgia (Continued)

RSSD ID No: <u>570231</u>

	ATL	ANTA	ASS	ESSMI	ENT A	REA				
			LEN	DING						
	HMDA									
		By Tract	Income	B		By Borrov	ver Income			
Income Categories	#	%	I e	Home P	urchase #	%	I ¢	%		
Low	0	0.0%	0	0.0%	6	6.7%	\$ 822	4.1%		
Moderate	7	7.9%	414	2.0%	12	13.5%	1,210	6.0%		
Middle	33	37.1%	6,384	31.6%	12	13.5%	1,748	8.6%		
Upper	49	55.1%	13,418	66.4%	57	64.0%	16,230	80.3%		
NA	0	0.0%	0	0.0%	2	2.2%	206	1.0%		
Total	89	100.0%	20,216	100.0%	89	100.0%	20,216	100.0%		
	Refinance									
	#	%	\$	%	#	%	\$	%		
Low	0	0.0%	0	0.0%	6	4.6%	502	1.4%		
Moderate	10	7.7%	1,250	3.4%	25	19.2%	2,694	7.4%		
Middle	33	25.4%	5,436	14.9%	23	17.7%	3,394	9.3%		
Upper	87	66.9%	29,825	81.7%	76	58.5%	29,921	82.0%		
NA	0	0.0%	0	0.0%	0	0.0%	0	0.0%		
Total	130	100.0%	36,511	100.0%	130	100.0%	36,511	100.0%		
	Home Improvement									
Low	# 0	0.0%	\$ 0	% 0.0%	# 3	% 23.1%	\$ 16	% 11.3%		
Moderate	8	61.5%	50	35.2%	4	30.8%	36	25.4%		
Middle	2	15.4%	52	36.6%	3	23.1%	62	43.7%		
Upper	3	23.1%	40	28.2%	3	23.1%	28	19.7%		
NA	0	0.0%	0	0.0%	0	0.0%	0	0.0%		
Total	13	100.0%	142	100.0%	13	100.0%	142	100.0%		
				Multi-						
	#	%	\$	%	#	%	\$	%		
Low	0	0.0%	0	0.0%	0	0.0%	0	0.0%		
Moderate	0	0.0%	0	0.0%	0	0.0%	0	0.0%		
Middle	0	0.0%	0	0.0%	0	0.0%	0	0.0%		
Upper	0	0.0%	0	0.0%	0	0.0%	0	0.0%		
NA	0	0.0%	0	0.0%	0	0.0%	0	0.0%		
Total	0	0.0%	0	0.0%	0	0.0%	0	0.0%		
	SMALL BUSINESS By Tract Income									
	:	±	0	by Haci		\$	%			
Low	# 2		0.4%		φ 50		0.1%			
Moderate	83		14.6%		13,657		15.1%			
Middle	249		43.7%		35,373		39.1%			
Upper	236		41.4%		41,447		45.8%			
NA	0		0.0%		0		0.0%			
Total	5	570 100.0% 90,527		527	100.0%					
			Ву	Loan Size			1			
Loan Size:	#		%		\$		%			
\$100,000 or less	354		62.1%		12,386		13.7%			
\$100,001 - \$250,000	107		18.8%		18,718		20.7%			
\$250,001 - \$1 Million	109		19.1%		59,423		65.6%			
Total Revenue:	570		100.0%		90,527		100.0%			
Revenue: \$1 Million or Less	00.4		F0 00/		40.007		40.50/			
\$1 Million or Less Over \$1 Million	334 236		58.6%		42,087		46.5% 53.5%			
Not Known	236		41.4% 0.0%		48,440 0		53.5% 0.0%			
Total	0 570				0 90.527					
	570		100.0%		90,527		100.0%			

Originations and purchases
Small Business loans are loan sizes that are \$1 million or less.

### **METROPOLITAN AREA: Atlanta, Georgia (Continued)**

#### CONCLUSIONS WITH RESPECT TO PERFORMANCE TESTS IN ATLANTA, GEORGIA

#### **LENDING TEST**

#### Overview

In the Atlanta Assessment Area, Colonial Bank's number and dollar volume of small business loans far exceeded both the number and dollar volume of HMDA loans originated during the review period. Therefore, small business lending was given more weight than HMDA lending in determining the bank's lending test rating for the Atlanta Assessment Area. Colonial Bank generally offers small farm loans; however, the volume of small farm loans was minimal.

#### **Lending Activity**

Lending levels reflect **GOOD** responsiveness to assessment area credit needs. Of the 10,262 HMDA originations or purchases made by the institution, 232 loans (2.3 percent) totaling \$56.9 million were originations or purchases in the Atlanta Assessment Area. Of the 232 HMDA loans, 89 (38.4 percent) were home purchase loans; 130 (56 percent) were home refinance loans; and 13 (5.6 percent) were home improvement loans. Of the 10,329 small business loans made by the institution, 570 loans (5.5 percent) totaling \$90.5 million were originations or purchases in the Atlanta Assessment Area. In 2000, approximately 415 financial entities subject to the CRA reported at least one HMDA-reportable origination or purchase in Colonial Bank's Atlanta Assessment Area. Colonial Bank ranked 95<sup>th</sup> with a market share of 0.1 percent by number of loans. Additionally, with 242 financial entities reporting at least one small business purchase or origination in the assessment area, Colonial ranked 23<sup>rd</sup> with a market share of 0.4 percent by number of loans. The bank's deposit market share in the Atlanta Assessment area is 0.8 percent. The bank considers the following local financial institutions as competitors with regard to HMDA and small business lending: Fidelity National Bank, Main Street Bank, and Tucker Federal Bank.

#### Geographic Distribution of Loans

For this analysis, the geographic distribution of small business lending and HMDA lending, which includes both originations and purchases, was compared with the demographic information available. Performance context issues were also considered, as well as the performance of other banks. Colonial Bank's performance with regard to the geographic distribution of small business and HMDA lending is **GOOD**.

# METROPOLITAN AREA: Atlanta, Georgia (Continued)

RSSD ID No: 570231

Colonial Bank's small business lending in the Atlanta Assessment Area in low-income census tracts is below the percentage of total businesses in these tracts. Lending levels in the moderate-income census tracts are above the percentage of total businesses in these tracts. The aggregate lending comparison table for the Atlanta Assessment Area on page 144 of Appendix C indicates that Colonial Bank performed similarly to the aggregate for small business originations in low-income census tracts and significantly above the aggregate for small business originations in moderate-income census tracts

Colonial Bank's percentage of HMDA lending in the Atlanta Assessment Area in the low-income census tracts is below the percentage of owner-occupied units in these tracts. However, HMDA lending in moderate-income census tracts is above the percentage of owner-occupied units in these tracts. Although 28.9 percent of the units in low-income tracts are owner-occupied, only 0.4 percent of total owner-occupied units are in the low-income tracts. Also, of the 2,727 families in the low-income tracts, 726, or 26.6 percent, are below poverty level, leaving 2,001 non-poverty families. These families represent 0.5 percent of total families in this assessment area. Of total HMDA loans, none were secured by properties located in low-income census tracts. However, 10.8 percent of the bank's loans were secured by properties located in moderate-income census tracts, which exceeds the percentage of families in moderate-income tracts at 8.7 percent. It should be noted that, of the 214 census tracts in the Atlanta Assessment Area, only three are low-income tracts. The aggregate lending comparison table for the Atlanta Assessment Area on page 144 of Appendix C, shows that Colonial Bank performed similarly to the aggregate in HMDA lending in the low-income census tracts and significantly above the aggregate in HMDA lending in the moderate-income census tracts in 2000. HMDA aggregate data for 2001 were not available.

Based on these factors, Colonial Bank's performance with regard to the geographic distribution of small business and HMDA lending is **GOOD**.

#### Lending to Borrowers of Different Income Levels and Businesses of Different Sizes

For this analysis, the distribution of small business lending across revenue sizes and HMDA lending across borrower income levels were compared with available demographic information. Performance context issues were also considered, as well as the performance of other banks. The distribution of loans by revenue sizes of businesses and borrower's income is **GOOD**.

#### METROPOLITAN AREA: Atlanta, Georgia (Continued)

RSSD ID No: 570231

For 2000 and 2001 combined, of the 570 small business loans originated in the Atlanta Assessment Area to businesses that reported gross revenues, 58.6 percent were made to small businesses. Colonial Bank's percentage of lending is below the 84.3 percent of businesses with annual gross revenues of \$1 million or less in the Atlanta Assessment Area. The aggregate lending comparison table for the Atlanta Assessment Area on page 144 of Appendix C indicates that, in 2000, Colonial Bank's percentage of small business lending to businesses with revenues less than \$1 million (at 54.0 percent) was significantly above the performance of the aggregate market (at 35.5 percent).

Based on loan data for 2000 and 2001 combined, low-income families received only 6.5 percent of Colonial's HMDA loans, although they represented 12.5 percent of total families. A possible reason for this lending disparity is that 4 percent of families in the Atlanta Assessment Area are below the poverty level. Assuming that the 15,532 poverty level families in the assessment area are categorized as low-income, there are 33,193 non-poverty, low-income families in the Atlanta Assessment Area, representing 8.5 percent of total families. The bank's lending to low-income borrowers was below this percentage. Lending to moderate-income borrowers was higher than the percentage of moderate-income families. Moderate-income borrowers received 17.7 percent of the HMDA loans and they comprise 15.8 percent of total families in the Atlanta Assessment Area. HMDA lending to middle-income borrowers was below their percentage of the population. Lending to upper-income borrowers was above their percentage of the population. The aggregate lending comparison table for the Atlanta Assessment Area on page 144 of Appendix C shows that Colonial Bank performed above the aggregate in HMDA lending to low-income borrowers, and below the aggregate to moderate-income borrowers, in 2000. HMDA aggregate data for 2001 were not available.

Based on these factors, Colonial Bank's performance with regard to the distribution of loans by revenue sizes of businesses and borrowers' income is **GOOD**.

#### **Responsiveness to Community Credit Needs**

Colonial Bank exhibits an **ADEQUATE** record of serving the credit needs of low-income individuals and areas and very small businesses within Colonial Bank's Atlanta Assessment Area.

METROPOLITAN AREA: Atlanta, Georgia (Continued)

**Community Development Lending** 

Colonial Bank MAKES A RELATIVELY HIGH LEVEL of community development loans in the Atlanta Assessment Area. The bank originated four community development loans totaling \$2.6 million. These loans funded the construction, purchase, and renovation of affordable multifamily housing. Interviews with several community members revealed that community development opportunities in the Atlanta

Assessment Area are available. Large, well-established banks compete for these types of loans.

Use of Innovative or Flexible Lending Practices

Colonial Bank MAKES USE of flexible lending practices in serving the credit needs of the Atlanta Assessment Area. A discussion of the bank's loan programs with flexible underwriting criteria can be

found on page 9 of this evaluation.

**INVESTMENT TEST** 

Refer to the discussion about investments in the overall State of Georgia section of this report on page 58.

**SERVICE TEST** 

Colonial Bank's performance in the Atlanta Assessment Area is **LOW SATISFACTORY**. As stated earlier, the assessment area includes Carroll, Cherokee, Cobb, DeKalb, Forsyth, Fulton, Gwinnett, and Paulding

counties in Georgia.

**Accessibility of Delivery Systems** 

The bank's delivery systems are **REASONABLY ACCESSIBLE** to **ESSENTIALLY ALL** portions of the assessment area. In addition to 12 branch offices and 13 ATMs, Colonial Bank offers 24-hour account access through an automated voice response unit and PC banking. The distribution of Colonial Bank's branch offices and ATMs was compared to the distribution of families and businesses in each tract within the assessment area. The distribution is summarized in the following table.

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# METROPOLITAN AREA: Atlanta, Georgia (Continued)

RSSD ID No: 570231

COLONIAL BANK – DISTRIBUTION OF BRANCHES AND ATMS IN THE ATLANTA ASSESSMENT AREA									
TRACT INCOME LEVEL	NUMBER OF   PERCENTAGE   OF ATMS   OF ATMS   OF TOTAL								
Low-Income	0	0%	0	0%	1%	1 %			
Moderate-Income	1	8%	1	8%	8%	7%			
Middle-Income	5	42%	6	46%	41%	42%			
Upper-Income	6	50%	6	46%	50%	50%			
Total	12	100.0%	13	100.0%	100.0%	100.0%			

### Institution's Record of Opening and Closing Branches

Since the previous examination, Colonial Bank relocated a branch office located in a middle-income census tract to a moderate-income tract. Thus, the bank's record of opening or closing branches has **NOT ADVERSELY AFFECTED** the accessibility of its delivery systems.

### Reasonableness of Business Hours and Services in Meeting the Assessment Area Needs

Availability of banking services and hours of operations **DO NOT VARY IN A WAY THAT INCONVENIENCES CERTAIN PORTIONS** of the assessment area. The level of branch services and hours offered by Colonial Bank are basically the same throughout the assessment area.

### **Community Development Services**

The bank **PROVIDES A LIMITED LEVEL OF** community development services. Board members, officers, and employees have used their financial expertise to provide financial services that benefit residents in the assessment area. The following table illustrates some of the bank's most significant activities during the review period.

# **METROPOLITAN AREA: Atlanta, Georgia (Continued)**

RSSD ID No: <u>570231</u>

COMMUNITY DEVELOPMENT SERVICES FOR ATLANTA							
ORGANIZATION	POSITION/SERVICE						
Gwinnett County Chamber of Commerce	A bank employee serves as a board member for this organization that promotes economic and community development in the area.						
Atlanta Area Habitat for Humanity	A bank employee provided financial expertise during a homebuyer's seminar for this organization whose mission is to provide affordable housing for low-income individuals.						
United Way of Gwinnett County	A bank employee serves as a board member and provides financial expertise to this non-profit organization that provides services to low- and moderate-income individuals within the community.						

### METROPOLITAN AND NONMETROPOLITAN STATEWIDE AREAS (LIMITED REVIEWS)

RSSD ID No: <u>570231</u>

The following metropolitan and nonmetropolitan areas were not reviewed using full-scope examination procedures; however, through the use of available facts and data, including performance and demographic information, conclusions regarding performance compared with the state overall, which did not impact the overall rating, are provided. Please refer to the tables in Appendices C and D for information regarding these areas.

Assessment Areas	sessment Areas Lending Test		Service Test		
Bremen	Consistent	Consistent	Consistent		
Macon	Not Consistent ( - )	Consistent	Not Consistent ( + )		

**STATE: Nevada** 

CRA RATING FOR NEVADA: Satisfactory

The Lending Test is rated: Low Satisfactory The Investment Test is rated: High Satisfactory

The Service Test is rated: Outstanding

#### **SCOPE OF EXAMINATION**

The Nevada Assessment Area, in relation to Colonial Bank's total assessment area, consists of 5.9 percent of the geographies, 5.1 percent of the low- and moderate-income geographies, 6.1 percent of the population, and 5.7 percent of the low- and moderate-income borrowers. The assessment area also includes 9.2 percent of the HMDA loans and 1.6 percent of the small business loans made by the bank in its total assessment area. Colonial Bank's performance in Nevada was evaluated by reviewing the Reno Assessment Area using full-scope examination procedures. Other metropolitan and nonmetropolitan areas were not reviewed using full-scope examination procedures; however, through the use of available facts and data, including performance and demographic information, conclusions regarding performance, which did not impact the overall rating, are found on page 84.

### **DESCRIPTION OF INSTITUTION'S OPERATIONS IN NEVADA**

### Overview

Colonial Bank operates 11 branch offices in the Nevada Assessment Area, which is comprised of 4 assessment areas. In addition to the Reno MSA, the Nevada Assessment Area includes a portion of the Las Vegas MSA and two non-metropolitan areas; Churchill and Lake Tahoe. As of June 30, 2001, the bank had \$721.1 million in deposits in the Nevada Assessment Area, representing Colonial Bank's market share of 3.4 percent in the state of Nevada.

<sup>&</sup>lt;sup>5</sup> For institutions with branches in two or more states in a multistate metropolitan area, this statewide evaluation is adjusted and does not reflect performance in the parts of those states contained within the multistate metropolitan area. Refer to the multistate metropolitan area rating and discussion for the rating and evaluation of the institution's performance in that area.

# **STATE: Nevada (Continued)**

### Competition

The Nevada Assessment Area is a somewhat competitive banking market due to the presence of other banks in this market. The competition comes mainly from FDIC-Insured institutions with branch offices located in the assessment area. Many of these banks are statewide, multi-regional, or national banks. However, local competition does not seem to adversely affect the bank's ability to serve the credit needs of its assessment area.

### **Community Contacts**

As a part of the CRA examination, information was obtained from community leaders regarding local economic conditions and community credit needs. The overall opinion of the contacts was that banks in the area (including Colonial Bank) are meeting the credit needs of the community.

The tables on page 72 and in the Appendix to this report provide demographic information that was used in analyzing the bank's CRA performance. Except where noted, the demographic data are from the 1990 Census. Certain components of the data in the table are discussed in this evaluation as they apply to particular parts of the analysis.

# **STATE: Nevada (Continued)**

### **CONCLUSIONS WITH RESPECT TO PERFORMANCE TESTS**

The Nevada Assessment Area tables show selected demographic information and Colonial Bank's lending performance for the overall institution.

NEVADA ASSESSMENT AREA								
		DE	MOGF	RAPHI	c s			
	Tra	act	Families					
	Distrib	oution			Families <po< td=""><td>verty as a %</td><td>Families</td><td>by Family</td></po<>	verty as a %	Families	by Family
			Families	by Tract	of Familie	s by Tract	Inco	ome
Income Categories	#	%	#	%	#	%	#	%
Low	8	3.9%	5,307	2.0%	1,791	33.7%	46,980	17.4%
Moderate	39	19.2%	44,699	16.5%	6,056	13.5%	50,009	18.5%
Middle	85	41.9%	133,585	49.5%	8,802	6.6%	64,844	24.0%
Upper	47	23.2%	86,521	32.0%	2,671	3.1%	108,279	40.1%
NA	24	11.8%	0	0.0%	0	0.0%	-	-
Total	203	100.0%	270,112	100.0%	19,320	7.2%	270,112	100.0%
	Housing Un				its by Trac	t		
	Total	Ov	vner Occup	ner Occupied Rental		Occupied	Vac	cant
	Units	#	%	%	#	%	#	%
Low	11,010	1,490	0.7%	13.5%	8,266	75.1%	1,254	11.4%
Moderate	90,421	23,309	10.8%	25.8%	57,827	64.0%	9,285	10.3%
Middle	221,590	107,463	49.6%	48.5%	96,200	43.4%	17,927	8.1%
Upper	128,283	84,338	38.9%	65.7%	30,321	23.6%	13,624	10.6%
NA	0	0	0.0%	0.0%	0	0.0%	0	0.0%
Total	451,304	216,600	100.0%	48.0%	192,614	42.7%	42,090	9.3%
	*T.	tal Busins	aaaa bu Tr		Busines	ses by Trac	t and Reve	enue Size
	10	nai busine	sses by Tra	acı	Under \$	1 Million	Over \$	1 Million
	#	ŧ	9	%	#	%	#	%
Low	1,6	71	2.7	7%	1,425	2.7%	140	2.6%
Moderate	11,9	926	19.	.1%	10,021	18.9%	1,226	22.4%
Middle	26,9	931	43.	2%	22,804	43.1%	2,516	45.9%
Upper	21,	792	35.	.0%	18,717	35.3%	1,603	29.2%
NA	(	)	0.0	0%	0	0.0%	0	0.0%
Total	62,3	320	100	.0%	52,967	100.0%	5,485	100.0%
			Percentac	e of Total E	Businesses:	85.0%		8.8%

Sources: 1990 Census Data, 2001 Dun & Bradstreet business demographic data.

\* Businesses with revenues under \$1million & over \$1million will not total due to revenue not available.

NA Tracts are tracts without household or family income.

**STATE: Nevada (Continued)** 

	ΝE	VADA	ASSE	SSME	N T A	REA		
			LEN	DING				
				HM	IDA			
		By Tract	Income			By Borrov	ver Income	1
Income Categories					urchase			
	#	%	\$	%	#	%	\$	%
Low	0	0.0%	0	0.0%	54	8.5%	4,359	4.8%
Moderate	58	9.1%	5,319	5.8%	164	25.8%	18,580	20.4%
Middle 	373	58.6%	49,152	53.9%	189	29.7%	25,674	28.1%
Upper	205	32.2%	36,797	40.3%	222	34.9%	41,345	45.3%
NA T	0	0.0%	0	0.0%	7	1.1%	1,310	1.4%
Total	636	100.0%	91,268	100.0%	636	100.0%	91,268	100.0%
	#	%	\$	Refin %	ance #	%	\$	%
Low	0	0.0%	0	0.0%	18	6.0%	1,603	3.0%
Moderate	28	9.3%	2,923	5.5%	47	15.6%	4,875	9.2%
Middle	136	45.2%	20,188	38.0%	70	23.3%	9,627	18.1%
Upper	137	45.5%	30,044	56.5%	152	50.5%	34,947	65.7%
NA	0	0.0%	0	0.0%	14	4.7%	2,103	4.0%
Total	301	100.0%	53,155	100.0%	301	100.0%	53,155	100.0%
7 0107	007	700.070	00,100	Home Imp		700.070	00,100	700.070
	#	%	\$	%	#	%	\$	%
Low	0	0.0%	0	0.0%	1	16.7%	167	39.6%
Moderate	2	33.3%	140	33.2%	1	16.7%	25	5.9%
Middle	4	66.7%	282	66.8%	2	33.3%	150	35.5%
Upper	0	0.0%	0	0.0%	2	33.3%	80	19.0%
NA	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Total	6	100.0%	422	100.0%	6	100.0%	422	100.0%
				Multi-F	amily			
	#	%	\$	%	#	%	\$	%
Low	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Moderate	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Middle	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Upper	0	0.0%	0	0.0%	0	0.0%	0	0.0%
NA	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Total	0	0.0%	0	0.0%	0	0.0%	0	0.0%
					USINESS			
		ш	۱ ،		t Income	Φ.	1 .	<b>V</b>
Low		<del>#</del> 1		<u>%</u>		<u>\$</u>		%
Low Moderate		-		6% 		50		9%
Middle		8 2		.8% .1%		247 714		.2% .6%
Upper		6		.5%		,110		.3%
NA	-	)		.5 <i>%</i> 0%		0		.3 <i>%</i> 0%
Total		5 57		1.0%		321	1	0.0%
i otai	- / (	<i>)</i>		Loan Size			700	7.078
Loan Size:	;	<b>#</b>		%		\$		%
\$100,000 or less	99					<del>7</del> 782		
\$100,001 - \$250,000			59.3% 21.6%			580	13.8% 24.1%	
\$250,001 - \$1 Million				.2%		,959		.1%
Total	167			.0%		321		0.0%
Revenue:					<u> </u>			
\$1 Million or Less	1	14	68.	.3%	14	,898	54	.5%
Over \$1 Million		3		.7%		,621		.9%
Not Known		0		0%		802		6%
Total		67		.0%		321	1	0.0%

Originations and purchases
Small Business loans are loan sizes that are \$1 million or less.

**STATE: Nevada (Continued)** 

CONCLUSIONS WITH RESPECT TO PERFORMANCE TESTS IN NEVADA

**LENDING TEST** 

The lending test rating for the Nevada Assessment Area is **LOW SATISFACTORY**. A high volume of lending is within the bank's assessment area. Several mitigating factors may have diminished the effective demand for credit in some low- and moderate-income geographies; however, Colonial Bank's performance regarding the geographic distribution of HMDA and small business lending is **POOR**. The distribution of loans to borrowers of different income levels and businesses of different sizes is **GOOD**. Please refer to the Nevada Aggregate Lending Comparison Tables for HMDA and Small Business Lending

on page 147 of Appendix C.

**INVESTMENT TEST** 

The investment test rating for the Nevada Assessment Area is **HIGH SATISFACTORY**. Colonial Bank has exhibited **GOOD** responsiveness to credit and community development needs through its investment activities. Please refer to the Investment Test section of the overall institution on page 10 of the evaluation for greater detail.

SERVICE TEST

The service test rating for the Nevada Assessment Area is rated **OUTSTANDING**. Delivery systems, including ATMs and branch office locations, are considered **READILY ACCESSIBLE**, and the hours of operation are convenient to **ESSENTIALLY ALL** portions of the assessment area. In addition, the bank **PROVIDES A RELATIVELY HIGH LEVEL OF** community development services that benefit residents of the

assessment area.

As stated earlier, Colonial Bank's performance in Nevada was evaluated by reviewing the Reno Assessment Area using full-scope examination procedures. For a further detailed analysis, please refer to the Reno Assessment Area section on the following page.

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METROPOLITAN AREAS: Reno, Nevada

CRA RATING FOR RENO, NEVADA: Satisfactory

The Lending Test is rated: Low Satisfactory The Investment Test is rated: High Satisfactory

The Service Test is rated: Outstanding

**SCOPE OF EXAMINATION** 

The Reno Assessment Area, in relation to Colonial Bank's total assessment area, consists of 1.7 percent of the geographies, 1.5 percent of the low- and moderate-income geographies, 1.5 percent of the population, and 1.4 percent of the low- and moderate-income families. The assessment area contains 6.2 percent of the HMDA loans and 0.6 percent of the small business loans made by the bank. Colonial Bank's performance in the Reno Assessment Area was evaluated using full-scope examination procedures.

**DESCRIPTION OF INSTITUTION'S OPERATIONS IN RENO, NEVADA** 

Overview

Colonial Bank operates three branch offices, representing 1.2 percent of the bank's branch network, throughout the Reno Assessment Area, which includes Washoe County, Nevada. As of June 30, 2001, the bank had \$72.2 million in deposits in the Reno Assessment Area, representing Colonial's market share of 2.0 percent.

Competition

The Reno Assessment Area is a somewhat competitive banking market due to the presence of other banks in this market. The competition comes mainly from FDIC-Insured institutions with branch offices located in the MSA. Many of these banks are statewide, multi-regional, or national banks. However, local competition does not seem to adversely affect the bank's ability to serve the credit needs of its assessment area.

The tables on page 77 and in the Appendix to this report provide demographic information that was used in analyzing the bank's CRA performance. Except where noted, the demographic data are from the 1990 Census. Certain components of the data in the table are discussed in this evaluation as they apply to particular parts of the analysis.

# METROPOLITAN AREAS: Reno, Nevada (Continued)

RSSD ID No: <u>570231</u>

# **Community Contacts**

As a part of the CRA examination, information was obtained from community leaders regarding local economic conditions and community credit needs. One contact stated that there are opportunities for greater community development involvement by local financial institutions regarding affordable housing initiatives.

# METROPOLITAN AREAS: Reno, Nevada (Continued)

RSSD ID No: <u>570231</u>

### **CONCLUSIONS WITH RESPECT TO PERFORMANCE TESTS**

The Reno Assessment Area tables show selected demographic information and Colonial Bank's lending performance for the assessment area.

RENO ASSESSMENT AREA								
		DE	MOGF	RAPHI	C S			
2001 HUD Median	Tra	act	Families					
Family Income (MSA):	Distrib	oution			Families <po< td=""><td>overty as a %</td><td>Families</td><td>by Family</td></po<>	overty as a %	Families	by Family
\$58,400			Families	by Tract	of Familie	s by Tract	Inc	ome
Income Categories	#	%	#	%	#	%	#	%
Low	1	1.7%	58	0.1%	5	8.6%	11,287	17.4%
Moderate	13	22.4%	16,382	25.2%	1,874	11.4%	12,374	19.1%
Middle	21	36.2%	29,919	46.1%	1,635	5.5%	16,355	25.2%
Upper	13	22.4%	18,588	28.6%	550	3.0%	24,931	38.4%
NA	10	17.2%	0	0.0%	0	0.0%	-	-
Total	58	100.0%	64,947	100.0%	4,064	6.3%	64,947	100.0%
			ŀ	lousing Ur	its by Trac	t		
	Total	O۱	vner Occup	ner Occupied Rental Occupie		Occupied	Vacant	
	Units	#	%	%	#	%	#	%
Low	71	21	0.0%	29.6%	43	60.6%	7	9.9%
Moderate	35,537	10,081	18.2%	28.4%	22,678	63.8%	2,778	7.8%
Middle	48,481	25,768	46.5%	53.2%	18,985	39.2%	3,728	7.7%
Upper	28,104	19,551	35.3%	69.6%	5,167	18.4%	3,386	12.0%
NA	0	0	0.0%	0.0%	0	0.0%	0	0.0%
Total	112,193	55,421	100.0%	49.4%	46,873	41.8%	9,899	8.8%
	*T.	tal Busina	sses by Tr	aat	Busines	ses by Trac	ct and Reve	enue Size
	10	itai busiile	sses by in	acı	Under \$	1 Million	Over \$	1 Million
	#	<b>‡</b>	9	%	#	%	#	%
Low	4	5	0.3	3%	37	0.3%	7	0.5%
Moderate	5,9	34	42.	.9%	4,994	42.1%	692	52.0%
Middle	5,2	36	37.	.8%	4,527	38.2%	440	33.1%
Upper	2,6	26	19.	.0%	2,297	19.4%	191	14.4%
NA	C	)	0.0	0%	0	0.0%	0	0.0%
Total	13,8	341	100	0.0%	11,855	100.0%	1,330	100.0%
			Percentac	ge of Total E	Businesses:			

Sources: 1990 Census Data, 2001 Dun & Bradstreet business demographic data.

<sup>\*</sup> Businesses with revenues under \$1million & over \$1million will not total due to revenue not available.

NA Tracts are tracts without household or family income.

# METROPOLITAN AREAS: Reno, Nevada (Continued)

RSSD ID No: <u>570231</u>

	R	ENO A		SMEN	T AR	ΕA			
			LEN	DING					
		By Tract	Income	HIV	IDA	By Borroy	ver Income		
Income Categories	By Tract Income By Borrower Income Home Purchase								
	#	%	\$	%	#	%	\$	%	
Low	0	0.0%	0	0.0%	40	9.2%	3,377	5.3%	
Moderate	56	12.8%	5,066	7.9%	109	25.0%	13,010	20.4%	
Middle	271	62.2%	37,479	58.6%	133	30.5%	18,283	28.6%	
Upper	109	25.0%	21,364	33.4%	151	34.6%	28,785	45.0%	
NA	0	0.0%	0	0.0%	3	0.7%	454	0.7%	
Total	436	100.0%	63,909	100.0%	436	100.0%	63,909	100.0%	
	Refinance								
Low	# 0	% 0.0%	\$ 0	% 0.0%	# 11	% 5.6%	\$ 1,031	3.3%	
Low Moderate	25	12.8%	2,572	8.2%	32	16.3%	3,430	10.9%	
Middle	84	42.9%	11,414	36.4%	46	23.5%	6,215	19.8%	
Upper	87	44.4%	17,363	55.4%	95	48.5%	19,103	60.9%	
NA	0	0.0%	0	0.0%	12	6.1%	1,570	5.0%	
Total	196	100.0%	31,349	100.0%	196	100.0%	31,349	100.0%	
rotar	750	100.070	01,040	Home Imp		100.070	01,040	700.070	
	#	%	\$	%	#	%	\$	%	
Low	0	0.0%	0	0.0%	0	0.0%	0	0.0%	
Moderate	0	0.0%	0	0.0%	1	100.0%	25	100.0%	
Middle	1	100.0%	25	100.0%	0	0.0%	0	0.0%	
Upper	0	0.0%	0	0.0%	0	0.0%	0	0.0%	
NA	0	0.0%	0	0.0%	0	0.0%	0	0.0%	
Total	1	100.0%	25	100.0%	1	100.0%	25	100.0%	
			-	Multi-l	amily		•		
	#	%	\$	%	#	%	\$	%	
Low	0	0.0%	0	0.0%	0	0.0%	0	0.0%	
Moderate	0	0.0%	0	0.0%	0	0.0%	0	0.0%	
Middle	0	0.0%	0	0.0%	0	0.0%	0	0.0%	
Upper	0	0.0%	0	0.0%	0	0.0%	0	0.0%	
NA T. / /	0	0.0%	0	0.0%	0	0.0%	0	0.0%	
Total	0	0.0%	0	0.0%	USINESS	0.0%	0	0.0%	
				-	t Income				
	#	ŧ	0	%		\$	-	%	
Low	(			0%		0		0%	
Moderate	2			.7%		3,408		.8%	
Middle	1			.0%	,	596		.3%	
Upper	2	6		.3%		793	48.9%		
NA	(	)	0.0	0%		0	0.	0%	
Total	6.	3	100	0.0%		797		0.0%	
				Loan Size					
Loan Size:	#	ŧ	o,	%		\$		%	
\$100,000 or less	39		61.9%			1,520		15.5%	
\$100,001 - \$250,000	13		20.6%		2,206		22.5%		
\$250,001 - \$1 Million			17.5%		6,071		<b>!</b>	.0%	
Total	63		100.0%		9,797		100	0.0%	
Revenue:	_	•		00/		704		00/	
\$1 Million or Less	3			.9%	· · · · · · · · · · · · · · · · · · ·	781 		.6%	
Over \$1 Million		7		.0%		557		.5%	
Not Known				.1%		459		.9%	
Total	6.	3	100	).0%	9,7	797	100.0%		

Originations and purchases
Small Business loans are loan sizes that are \$1 million or less.

### METROPOLITAN AREAS: Reno, Nevada (Continued)

### CONCLUSIONS WITH RESPECT TO PERFORMANCE TESTS IN RENO, NEVADA

#### **LENDING TEST**

#### Overview

In the Reno Assessment Area, Colonial Bank's number and dollar volume of HMDA loans significantly exceeded the number and the dollar volume of small business loans originated during the review period. Therefore, HMDA lending was given more weight than small business lending in determining the bank's lending test rating for the Reno Assessment Area. Colonial Bank generally offers small farm loans; however, the volume of small farm loans was minimal.

### **Lending Activity**

Lending levels reflect **EXCELLENT** responsiveness to assessment area credit needs. Of the 10,262 HMDA originations or purchases made by the institution, 633 loans (6.2 percent) totaling \$95.3 million were originations or purchases in the Reno Assessment Area. Of the 633 HMDA loans, 436 (68.9 percent) were home purchase loans; 196 (31.0 percent) were home refinance loans; and 1 (0.2 percent) was a home improvement loan. Of the 10,329 small business loans made by the institution, 63 loans (0.6 percent) totaling \$9.8 million were originations or purchases in the Reno Assessment Area. In 2000, approximately 276 financial entities subject to the CRA originated at least one HMDA-reportable origination or purchase in Colonial Bank's Reno Assessment Area. Colonial Bank ranked 13<sup>th</sup> with a market share of 2.1 percent by number of loans. Additionally, with 57 financial entities reporting at least one small business purchase or origination in the assessment area, Colonial Bank ranked 17<sup>th</sup> with a market share of 0.5 percent by number of loans. The bank's deposit market share is 2.0 percent. The bank considers the following local financial institutions as competitors with regard to HMDA and small business lending: California Federal Bank, First Security Bank of Nevada, and Nevada State Bank.

### Geographic Distribution of Loans

For this analysis, the geographic distribution of HMDA lending, which includes both originations and purchases, and small business lending was compared with the demographic information available. Performance context issues were also considered, as well as the performance of other banks. Colonial Bank's performance with regard to the geographic distribution of HMDA and small business lending is **POOR**.

# METROPOLITAN AREA: Reno, Nevada (Continued)

RSSD ID No: 570231

Colonial Bank made no HMDA loans in the one low-income tract that contains only 58 families and no owner-occupied housing units. HMDA lending in moderate-income tracts is below the percentage of owner-occupied units in these tracts. However, although 28.4 percent of the units in moderate-income tracts are owner-occupied, only 18.2 percent of total owner-occupied units are in the moderate-income tracts. 12.8 percent of the bank's loans were secured by properties located in moderate-income census tracts, which contain 25.2 percent of the families. The aggregate lending comparison table for the Reno Assessment Area on page 148 of Appendix C, shows that Colonial Bank performed lower than the aggregate in HMDA lending in the low-income census tract although the aggregate totaled only two loans. Colonial performed slightly lower than the aggregate in moderate-income tracts in 2000. HMDA aggregate data for 2001 were not available.

Colonial Bank's small business lending in the Reno Assessment Area in the low-income census tracts is below the percentage of total businesses in these tracts. Small business lending in moderate-income census tracts is also below the percentage of total businesses in these tracts. The aggregate lending comparison table for the Reno Assessment Area on page 148 of Appendix C indicates that Colonial Bank performed below the aggregate for small business originations in both low- and moderate-income census tracts in 2000.

Based on these factors, Colonial Bank's performance with regard to the geographic distribution of HMDA and small business lending is **POOR**.

### Lending to Borrowers of Different Income Levels and Businesses of Different Sizes

For this analysis, the distribution of HMDA lending across borrower income levels and small business lending across business revenue sizes was compared with available demographic information. Performance context issues were also considered, as well as the performance of other banks. The distribution of loans by borrower's income and revenue sizes of businesses is **GOOD**.

### METROPOLITAN AREA: Reno, Nevada (Continued)

Based on loan data for 2000 and 2001 combined, low-income families received only 8.1 percent of Colonial's HMDA loans, although they represented 17.4 percent of total families. A possible reason for this lending disparity is that 6.3 percent of families in the Reno Assessment Area are below the poverty level. Assuming that the 4,064 poverty level families in the assessment area are categorized as low-income, there are 7,223 non-poverty, low-income families in the Reno Assessment Area, representing 11.1 percent of total families. The bank's lending to low-income borrowers was below this percentage. However, moderate-income borrowers received 22.4 percent of the HMDA loans and they comprise 19.1 percent of total families in the Reno Assessment Area. HMDA lending to middle-income borrowers was above their percentage of the population, while lending to upper-income borrowers was similar to their percentage of the population. The aggregate lending comparison table for the Reno Assessment Area on page 148 of Appendix C shows that Colonial Bank performed above the aggregate in HMDA lending to low-income borrowers and well above the aggregate in HMDA lending to moderate-income borrowers in 2000. HMDA aggregate data for 2001 were not available.

For 2000 and 2001 combined, of the 63 small business loans originated in the Reno Assessment Area to businesses that reported gross revenues, 61.9 percent were made to small businesses. Colonial Bank's percentage of lending is below the 85.7 percent of businesses with annual gross revenues of \$1 million or less in the Reno Assessment Area. In 2000, Colonial Bank's percentage of small business lending to businesses with revenues less than \$1 million (at 70.6 percent) is significantly above the performance of the aggregate market (at 36.4 percent).

Based on these factors, Colonial Bank's performance with regard to the distribution of loans by borrower's income and revenue sizes of businesses is **GOOD**.

### **Responsiveness to Community Credit Needs**

Colonial Bank exhibits an **ADEQUATE** record of serving the credit needs of low-income individuals and areas and very small businesses within Colonial's Reno Assessment Area.

METROPOLITAN AREA: Reno, Nevada (Continued)

**Community Development Lending** 

Colonial Bank MAKES FEW, IF ANY community development loans in the Reno Assessment Area. The bank did not originate any community development loans in the assessment area during the review period. Interviews with community members revealed that community development opportunities in the

Reno Assessment Area are available. Large, well-established banks compete for these types of loans.

Use of Innovative or Flexible Lending Practices

Colonial Bank MAKES USE of flexible lending practices in serving the credit needs of the Reno Assessment Area. A discussion of the bank's loan programs with flexible underwriting criteria can be

found on page 9 of this evaluation.

**INVESTMENT TEST** 

Refer to the discussion about investments in the overall State of Nevada section of this report on page 74.

**SERVICE TEST** 

Colonial Bank's performance in the Reno Assessment Area is **OUTSTANDING**. The assessment area consists of Washoe County, Nevada.

**Accessibility of Delivery Systems** 

The bank's delivery systems are **READILY ACCESSIBLE** to **ALL** portions of the assessment area. In addition to three branch offices and three ATMs, Colonial Bank offers 24-hour account access through an automated voice response unit and PC banking. The distribution of Colonial Bank's branch offices and ATMs was compared to the distribution of families and businesses in each tract within the assessment area and is summarized in the following table.

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### METROPOLITAN AREA: Reno, Nevada (Continued)

RSSD ID No: 570231

COLONIAL BANK – DISTRIBUTION OF BRANCHES AND ATMS IN THE RENO ASSESSMENT AREA										
TRACT INCOME LEVEL	NUMBER OF   PERCENTAGE   OF ATMS   OF ATMS   OF TOTAL									
Low-Income	0	0%	0	0%	0%	0%				
Moderate-Income	2	67%	2	67%	25%	43%				
Middle-Income	1	33%	1	33%	46%	38%				
Upper-Income	0	0%	0	0%	29%	19%				
Total	3	100.0%	3	100.0%	100.0%	100.0%				

### Institution's Record of Opening and Closing Branches

Since the previous examination, Colonial Bank has not opened or closed any branch offices within the assessment area. Thus, the bank's record of opening or closing branches has **NOT ADVERSELY AFFECTED** the accessibility of its delivery systems.

### Reasonableness of Business Hours and Services in Meeting the Assessment Area Needs

Availability of banking services and hours of operations **DO NOT VARY IN A WAY THAT INCONVENIENCES CERTAIN PORTIONS** of the assessment area. The level of branch services and hours offered by Colonial Bank is basically the same throughout the assessment area.

### **Community Development Services**

The bank **PROVIDES A RELATIVELY HIGH LEVEL OF** community development services in the assessment area. Board members, officers, and employees are encouraged to use their financial expertise to provide financial services or technical assistance that benefit residents in the assessment area.

COMMUNITY DEVELOPMENT SERVICES FOR RENO							
ORGANIZATION	POSITION/SERVICE						
Nevada State Development Corporation	A bank employee serves as chairman of the board of directors and provided financial expertise to this organization that is authorized to originate and service the SBA 504 lending program. This organization originated \$50 million in loans to small businesses, creating many new jobs during the review period.						
Women's Council of Realtors	A bank employee serves as chairman of the Program and Education Committee and provided technical expertise to this organization. The organization hosts seminars to educate first time homeowners on down payment assistance programs and other home ownership training seminars.						

# METROPOLITAN STATEWIDE AREA (LIMITED REVIEW)

RSSD ID No: <u>570231</u>

The following metropolitan areas were not reviewed using full-scope examination procedures; however, through the use of available facts and data, including performance and demographic information, a conclusion regarding performance compared with the state overall, which did not impact the overall rating is provided. Please refer to the tables in Appendices C and D for information regarding these areas.

Assessment Areas	Lending Test	Investment Test	Service Test	
Churchill	Not Consistent (+)	Consistent	Not Consistent (-)	
Lake Tahoe	Not Consistent (+)	Consistent	Not Consistent (-)	
Las Vegas	Consistent	Consistent	Not Consistent (-)	

Colonial Bank Montgomery, Alabama February 25, 2002 RSSD ID No: <u>570231</u>

**STATE: Tennessee** 

CRA RATING FOR TENNESSEE: Satisfactory

The Lending Test is rated: Low Satisfactory The Investment Test is rated: Needs to Improve

The Service Test is rated: High Satisfactory

#### **SCOPE OF EXAMINATION**

The Tennessee Assessment Area, in relation to Colonial Bank's total assessment area, consists of 0.5 percent of the total geographies, contains no low- or moderate-income geographies, includes 0.3 percent of the population, and 0.3 percent of the low- and moderate-income borrowers. The assessment area also includes 2.7 percent of the HMDA loans and 0.8 percent of the small business loans made by the bank in its total assessment area. Colonial Bank's performance in Tennessee was evaluated by reviewing the South Tennessee Assessment Area using full-scope examination procedures. The rating for the state of Tennessee is driven solely by the review of the South Tennessee assessment area. As such, a Tennessee Statewide analysis has not been discussed separately.

### **DESCRIPTION OF INSTITUTION'S OPERATIONS IN TENNESSEE**

### Overview

Colonial Bank operates three branch offices in the South Tennessee Assessment Area, representing 1.2 percent of the bank's branch network. The South Tennessee Assessment Area is comprised of Giles and Lincoln counties. As of June 30, 2001, the bank had \$109.0 million in deposits in the South Tennessee Assessment Area, representing Colonial Bank's market share of 12.6 percent in the state of Tennessee.

<sup>&</sup>lt;sup>6</sup> For institutions with branches in two or more states in a multistate metropolitan area, this statewide evaluation is adjusted and does not reflect performance in the parts of those states contained within the multistate metropolitan area. Refer to the multistate metropolitan area rating and discussion for the rating and evaluation of the institution's performance in that area.

# **STATE: Tennessee (Continued)**

### Competition

The South Tennessee Assessment Area is a highly competitive banking market due to the significant presence of banks in this market, local area population, and the economic growth currently being experienced in the South Tennessee Assessment Area. The competition comes mainly from FDIC-Insured institutions with branch offices located in the assessment area. Many of these banks are statewide, multi-regional, or national banks. However, local competition does not seem to adversely affect the bank's ability to serve the credit needs of its assessment area.

### **Community Contacts**

As a part of the CRA examination, information was obtained from community leaders regarding local economic conditions and community credit needs. One of the contacts stated that the regional and local financial institutions have been "the backbone" of the community and are meeting the credit needs of the assessment area.

The tables on page 87 and in the Appendix to this report provide demographic information that was used in analyzing the bank's CRA performance. Except where noted, the demographic data are from the 1990 Census. Certain components of the data in the table are discussed in this evaluation as they apply to particular parts of the analysis.

# **STATE: Tennessee (Continued)**

RSSD ID No: 570231

### **CONCLUSIONS WITH RESPECT TO PERFORMANCE TESTS**

The South Tennessee Assessment Area tables show selected demographic information and Colonial Bank's lending performance for the overall institution.

s 0	пты т	ENNE	9 9 E E	A S S E	SSME	NT A	D E A	SOUTH TENNESSEE ASSESSMENT AREA								
3.0	O I II I					N I A I	N L A									
2001 HUD Median	Tra	act	M O G R A P H I C S Families													
Family Income (State	Distrib	oution			•	verty as a %	Families	by Family								
Nonmetro): \$41,900			Families	by Tract		s by Tract		ome								
Income Categories	#	%	#	%	#	%	#	%								
Low	0	0.0%	0	0.0%	0	0.0%	3,093	19.6%								
Moderate	0	0.0%	0	0.0%	0	0.0%	2,446	15.5%								
Middle	14	87.5%	12,736	80.8%	1,567	12.3%	3,148	20.0%								
Upper	2	12.5%	3,021	19.2%	288	9.5%	7,070	44.9%								
NA	0	0.0%	0	0.0%	0	0.0%	-	-								
Total	16	100.0%	15,757	100.0%	1,855	11.8%	15,757	100.0%								
	Housing Units by Tract															
	Total	Ov	vner Occup	ner Occupied Rental Occupied		Vacant										
	Units	#	%	%	#	.%	#	%								
Low	0	0	0.0%	0.0%	0	0.0%	0	0.0%								
Moderate	0	0	0.0%	0.0%	0	0.0%	0	0.0%								
Middle	18,575	12,081	79.7%	65.0%	4,744	25.5%	1,750	9.4%								
Upper	4,155	3,076	20.3%	74.0%	812	19.5%	267	6.4%								
NA	0	0	0.0%	0.0%	0	0.0%	0	0.0%								
Total	22,730	15,157	100.0%	66.7%	5,556	24.4%	2,017	8.9%								
	*Тс	tal Busine	sees by Tr	act		ses by Trac	ct and Reve	enue Size								
	10	nai Busille	SSES DY III	acı	Under \$	1 Million	Over \$1 Million									
	#	‡	Ç	%	#	%	#	%								
Low	C	)	0.0	0%	0	0.0%	0	0.0%								
Moderate	C	)	0.0	0%	0	0.0%	0	0.0%								
Middle	1,7	18	77.	.1%	1,501	76.5%	112	77.2%								
Upper	51	10	22	.9%	462	23.5%	33	22.8%								
NA	C	)	0.0	0%	0	0.0%	0	0.0%								
Total	2,2	28	100	.0%	1,963	100.0%	145	100.0%								
			Percentag	e of Total E	Businesses:	88.1%		6.5%								

Sources: 1990 Census Data, 2001 Dun & Bradstreet business demographic data.

\* Businesses with revenues under \$1million & over \$1million will not total due to revenue not available.

NA Tracts are tracts without household or family income.

**STATE: Tennessee (Continued)** 

\$ 0	итн т	ENNE	SSEE	ASSE	SSME	NT A	REA		
			LEN	DING					
			_	HM	IDA		_		
		By Tract	Income	Hama D		By Borrov	er Income		
Income Categories	#	%	¢	Home P	urchase #	%	l ¢	%	
Low	0	0.0%	\$ 0	0.0%	12	9.5%	\$ 364	3.5%	
Moderate	0	0.0%	0	0.0%	22	17.5%	1,034	9.8%	
Middle	80	63.5%	6,176	58.7%	29	23.0%	2,131	20.3%	
Upper	46	36.5%	4,341	41.3%	63	50.0%	6,988	66.4%	
NA	0	0.0%	0	0.0%	0	0.0%	0	0.0%	
Total	126	100.0%	10,517	100.0%	126	100.0%	10,517	100.0%	
	-			Refin	ance			,	
	#	%	\$	%	#	%	\$	%	
Low	0	0.0%	0	0.0%	2	1.9%	68	0.7%	
Moderate	0	0.0%	0	0.0%	22	21.4%	1,177	12.1%	
Middle	80	77.7%	7,406	76.3%	15	14.6%	1,125	11.6%	
Upper	23	22.3%	2,305	23.7%	56	54.4%	6,650	68.5%	
NA	0	0.0%	0	0.0%	8	7.8%	691	7.1%	
Total	103	100.0%	9,711	100.0%	103	100.0%	9,711	100.0%	
			-	Home Imp					
	#	%	\$	%	#	%	\$	%	
Low	0	0.0%	0	0.0%	5	11.1%	18	6.8%	
Moderate	0	0.0%	0	0.0%	9	20.0%	37	13.9%	
Middle	35	77.8%	188	70.7%	7	15.6%	52	19.5%	
Upper	10	22.2%	78	29.3%	15	33.3%	123	46.2%	
NA	0	0.0%	0	0.0%	9	20.0%	36	13.5%	
Total	45	100.0%	266	100.0%	45	100.0%	266	100.0%	
	ш	0/	Ι φ	Multi-l		0/	I o	0/	
	#	%	\$	%	#	%	\$	%	
Low	0	0.0%	0	0.0%	0	0.0%	0	0.0%	
Moderate Middle	0 0	0.0% 0.0%	0 0	0.0% 0.0%	0	0.0% 0.0%	0	0.0% 0.0%	
Upper	0	0.0%	0	0.0%	0	0.0%	0	0.0%	
NA	0	0.0%	0	0.0%	0	0.0%	0	0.0%	
Total	0	0.0%	0	0.0%	0	0.0%	0	0.0%	
rotar	U	0.070	U		USINESS	0.078	U	0.078	
				_	t Income				
	;	<b>#</b>	0	%	İ	\$	(	%	
Low		)		0%		0		0%	
Moderate	(	)		0%		0		0%	
Middle	5	5	68	.8%	1,	182	38	.5%	
Upper	2	5	31	.3%		888	61	.5%	
NA	(	)	0.	0%		0	0.	0%	
Total	8	0	100	0.0%	3,	070	100	0.0%	
			Ву	Loan Size	and Reve	nue			
Loan Size:	7	#	(	%		\$	(	%	
\$100,000 or less	76		95.0%		2,	199	71.6%		
\$100,001 - \$250,000			3.8%			571	18.6%		
\$250,001 - \$1 Million			1.3%		300		9.8%		
Total	80		100	0.0%	3,070		100.0%		
Revenue:		_			]				
\$1 Million or Less		8		.0%		882		.3%	
Over \$1 Million		2		.0%	1,	188		.7%	
Not Known		)		0%		0		0%	
Total	8	0	100	0.0%	3,070		100.0%		

Originations and purchases
Small Business loans are loan sizes that are \$1 million or less.

### **STATE: Tennessee (Continued)**

#### CONCLUSIONS WITH RESPECT TO PERFORMANCE TESTS IN SOUTH TENNESSEE

#### **LENDING TEST**

#### **Overview**

In the South Tennessee Assessment Area, Colonial Bank's number and dollar volume of HMDA loans significantly exceeded both the number and dollar volume of small business loans originated during the review period. Therefore, HMDA lending was given more weight than small business lending in determining the bank's lending test rating for the South Tennessee Assessment Area. Colonial Bank generally offers small farm loans; however, the volume of farm loans was minimal.

### **Lending Activity**

Lending levels reflect **GOOD** responsiveness to assessment area credit needs. Of the 10,262 HMDA originations or purchases made by the institution, 274 loans (2.7 percent) totaling \$20.5 million were originations or purchases in the South Tennessee Assessment Area. Of the 274 HMDA loans, 126 (46 percent) were home purchase loans; 103 (37.6 percent) were home refinance loans; and 45 (16.4 percent) were home improvement loans. Of the 10,329 small business loans made by the institution, 80 loans (0.8 percent) totaling \$3.1 million were originations or purchases in the South Tennessee Assessment Area. In 2000, approximately 128 financial entities subject to the CRA reported at least one HMDA-reportable origination or purchase in Colonial Bank's South Tennessee Assessment Area. Colonial Bank ranked 3<sup>rd</sup> with a market share of 7.9 percent by number of loans. Additionally, with 35 financial entities reporting at least one small business purchase or origination in the assessment area, Colonial ranked 10<sup>th</sup> with a market share of 2.1 percent by number of loans. The bank's deposit market share is 12.6 percent. The bank considers the following local financial institutions as competitors with regard to HMDA and small business lending: 1<sup>st</sup> National Bank, AmSouth Bank, Firestar Bank, Regions Bank, and Union Planters Bank.

### Geographic Distribution of Loans

HMDA and small business lending by tract income level was distributed among the middle- and upperincome tracts because there are no low- or moderate-income tracts. Both HMDA and small business lending levels were comparable to the percentage of families and owner-occupied housing units in the middle-income tracts. The aggregate lending comparison table for the South Tennessee Assessment Area on page 152 of Appendix C shows the bank's level of HMDA and small business lending were only

# STATE: Tennessee (Continued)

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slightly below 2000 aggregate lending levels. Aggregate data for 2001 were not available. Based on these factors, the bank's performance with regard to the geographic distribution of loans is **ADEQUATE**.

### Lending to Borrowers of Different Income Levels and Businesses of Different Sizes

For this analysis, the distribution of HMDA lending across borrower income levels and small business lending across business revenue sizes was compared with available demographic information. Performance context issues were also considered, as well as the performance of other banks. The distribution of loans by borrower's income and by revenue sizes of businesses is **ADEQUATE**.

Based on loan data for 2000 and 2001 combined, low-income families received only 6.9 percent of Colonial's HMDA loans, although they represented 19.6 of total families in the assessment area. A possible reason for this lending disparity is that 11.8 percent of families in the South Tennessee Assessment Area are below the poverty level. Assuming that the 1,855 poverty level families in the assessment area are categorized as low-income, there are 1,238 non-poverty, low-income families in the South Tennessee Assessment Area, representing 7.9 percent of total families. The bank's lending to low-income borrowers was below this percentage. However, moderate-income borrowers received 19.3 percent of the HMDA loans and they comprise 15.5 percent of total families in the assessment area. HMDA lending to middle-income borrowers was below their percentage of the population while HMDA lending to upper-income borrowers was greater than their percentage of the population. The aggregate lending comparison table for the South Tennessee Assessment Area on page 152 of Appendix C shows that Colonial Bank performed below the aggregate in HMDA lending to low- and moderate-income borrowers in 2000. HMDA aggregate data for 2001 were not available.

For 2000 and 2001 combined, of the 80 small business loans originated in the South Tennessee Assessment Area to businesses that reported gross revenues, 85 percent were originated to small businesses. Colonial Bank's percentage of lending is slightly below the 88.1 percent of businesses with annual gross revenues of \$1 million or less in the South Tennessee Assessment Area. In 2000, Colonial Bank's percentage of small business lending to small businesses at 80.6 percent is above the performance of the aggregate market at 68.6 percent.

# STATE: Tennessee (Continued)

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Based on these factors, Colonial Bank's performance with regard to revenue sizes of businesses and the distribution of loans by borrower's income is **ADEQUATE**.

### **Responsiveness to Community Credit Needs**

Colonial Bank exhibits an **ADEQUATE** record of serving the credit needs of low-income individuals and areas and very small businesses within Colonial's South Tennessee Assessment Area.

### **Community Development Lending**

Colonial Bank MAKES FEW, IF ANY community development loans in the South Tennessee Assessment Area. The bank has not originated any community development loans in the assessment area. Interviews with several community members revealed that community development opportunities in the South Tennessee Assessment Area are available. Large, well-established banks compete for these types of loans.

### Use of Innovative or Flexible Lending Practices

Colonial Bank **MAKES USE** of flexible lending practices in serving the credit needs of the South Tennessee Assessment Area. A discussion of the bank's loan programs with flexible underwriting criteria can be found on page 9 of this evaluation.

### **INVESTMENT TEST**

Please refer to the Investment Test section of the overall institution on page 10 of the evaluation for greater detail.

### **SERVICE TEST**

Colonial Bank's performance in the South Tennessee Assessment Area is **HIGH SATISFACTORY**. The assessment area includes Giles and Lincoln counties in Tennessee.

### **STATE: Tennessee (Continued)**

### Accessibility of Delivery Systems

The bank's delivery systems are **ACCESSIBLE** to **ESSENTIALLY ALL** portions of the assessment area. In addition to three branch offices and five ATMs, Colonial Bank offers 24-hour account access through an automated voice response unit and PC banking. The distribution of Colonial Bank's branch offices and ATMs was compared to the distribution of families and businesses in each tract within the assessment area and is summarized in the following table.

COLONIAL BANK – DISTRIBUTION OF BRANCHES AND ATMS IN THE SOUTH TENNESSEE ASSESSMENT AREA									
TRACT INCOME LEVEL	NUMBER OF BRANCHES    NUMBER OF ATMS   PERCENTAGE OF ATMS   PERCENTAGE OF TOTAL FAMILIES   BUSINES								
Low-Income	0	0%	0	0%	0%	0%			
Moderate-Income	0	0%	0	0%	0%	0%			
Middle-Income	2	67%	2	67%	81%	77%			
Upper-Income	1	33%	3	33%	19%	23%			
Total	3	100.0%	5	100.0%	100.0%	100.0%			

### Institution's Record of Opening and Closing Branches

Since the previous examination, Colonial Bank consolidated two branch offices, both located in upperincome census tracts, into an existing branch location located in the same tract designation. These activities did not negatively impact the bank's branch distribution within the assessment area. Thus, the bank's record of opening or closing branches has **NOT ADVERSELY AFFECTED** the accessibility of its delivery systems.

### Reasonableness of Business Hours and Services in Meeting the Assessment Area Needs

Availability of banking services and hours of operations **DO NOT VARY IN A WAY THAT INCONVENIENCES CERTAIN PORTIONS** of the assessment area. The level of branch services and hours offered by Colonial Bank is basically the same throughout the assessment area.

# STATE: Tennessee (Continued)

RSSD ID No: <u>570231</u>

### **Community Development Services**

The bank **PROVIDES A RELATIVELY HIGH LEVEL OF** community development services in the assessment area. Board members, officers, and employees are encouraged to use their financial expertise to provide financial services or technical assistance that benefit residents in the assessment area.

COMMUNITY DEVELOPMENT SERVICES FOR SOUTH TENNESSEE							
ORGANIZATION	POSITION/SERVICE						
South Tennessee Area Habitat for Humanity	A bank employee serves as a board member, providing financial expertise and guidance to the organization for the benefit of low- and moderate-income individuals and areas of the community.						
University of Tennessee – Giles County Extension Service	A bank employee provided financial expertise by teaching "Basic Personal Finance", which included budgeting and money management skills, checking and savings account management, and homeownership counseling to families and individuals in the community whose incomes were \$23,000 or less.						
Fayetteville Area Chamber of Commerce	Bank employees serve as president and director of this organization that promotes economic and community development in Fayetteville and Lincoln counties.						

**STATE: Texas** 

CRA RATING FOR TEXAS: <sup>7</sup> Satisfactory

The Lending Test is rated: Low Satisfactory The Investment Test is rated: High Satisfactory

The Service Test is rated: Low Satisfactory

#### **SCOPE OF EXAMINATION**

The Texas Assessment Area, in relation to Colonial Bank's total assessment area, consists of 14.6 percent of the geographies, 19.8 percent of the low- and moderate-income geographies, 13.7 percent of the population, and 13.2 percent of the low- and moderate-income borrowers. The assessment area also includes 0.2 percent of the HMDA loans and 1.2 percent of the small business loans made by the bank in its total assessment area. Colonial Bank's performance in Texas was evaluated by reviewing a portion of the Dallas MSA using full-scope examination procedures. The rating for the state of Texas is driven solely by the review of the Dallas assessment area. As such, a Texas Stateside analysis has not been discussed separately.

### **DESCRIPTION OF INSTITUTION'S OPERATIONS IN TEXAS**

### Overview

Colonial Bank operates three branch offices, representing 1.2 percent of the bank's branch network, in the Dallas Assessment Area, which is comprised of a portion of the Dallas MSA. The Dallas Assessment Area includes Collin, Dallas, and a portion of Denton County in Texas. As of June 30, 2001, the bank had \$194.7 million in deposits in the Dallas Assessment Area, representing Colonial Bank's market share of 0.5 percent in the state of Texas.

<sup>&</sup>lt;sup>7</sup> For institutions with branches in two or more states in a multistate metropolitan area, this statewide evaluation is adjusted and does not reflect performance in the parts of those states contained within the multistate metropolitan area. Refer to the multistate metropolitan area rating and discussion for the rating and evaluation of the institution's performance in that area.

**STATE: Texas (Continued)** 

Competition

The Dallas Assessment Area is a highly competitive banking market due to the significant presence of banks in this market, local area population, and the economic growth currently being experienced in the Dallas Assessment Area. The competition comes mainly from FDIC-Insured institutions with branch offices located in the assessment area. Many of these banks are statewide, multi-regional, or national banks. However, local competition does not seem to adversely affect the bank's ability to serve the credit needs of its assessment area.

**Community Contacts** 

As a part of the CRA examination, information was obtained from community leaders regarding local economic conditions and community credit needs. One of the contacts stated that the local financial institutions are generally meeting the credit needs of the assessment area.

The tables on page 96 and in the Appendix to this report provide demographic information that was used in analyzing the bank's CRA performance. Except where noted, the demographic data are from the 1990 Census. Certain components of the data in the table are discussed in this evaluation as they apply to particular parts of the analysis.

# **STATE: Texas (Continued)**

# **CONCLUSIONS WITH RESPECT TO PERFORMANCE TESTS**

The Dallas Assessment Area tables show selected demographic information and Colonial Bank's lending performance for theassessment area.

DALLAS ASSESSMENT AREA									
	<b>5</b> A		MOGF			<b></b> A			
2001 HUD Median	Tra					ilies			
Family Income (MSA):	Distrib	oution			Families <po< td=""><td colspan="2">Families<poverty %<="" a="" as="" td=""><td colspan="2">Families by Family</td></poverty></td></po<>	Families <poverty %<="" a="" as="" td=""><td colspan="2">Families by Family</td></poverty>		Families by Family	
\$64,400			Families by Tract		of Families by Tract		Income		
Income Categories	#	%	#	%	#	%	#	%	
Low	59	11.7%	41,809	7.0%	16,295	39.0%	118,167	19.8%	
Moderate	123	24.4%	125,632	21.0%	19,636	15.6%	104,549	17.5%	
Middle	159	31.5%	229,246	38.3%	14,262	6.2%	130,960	21.9%	
Upper	155	30.8%	201,334	33.7%	3,960	2.0%	244,345	40.9%	
NA	8	1.6%	0	0.0%	0	0.0%	-	-	
Total	504	100.0%	598,021	100.0%	54,153	9.1%	598,021	100.0%	
			ŀ	lousing Ur	nits by Trac	t			
	Total	O۱	vner Occupied		Rental Occupied		Vacant		
	Units	#	%	%	#	%	#	%	
Low	85,361	19,033	4.0%	22.3%	46,753	54.8%	19,575	22.9%	
Moderate	236,151	84,243	17.8%	35.7%	116,733	49.4%	35,175	14.9%	
Middle	375,796	180,754	38.2%	48.1%	158,367	42.1%	36,675	9.8%	
Upper	295,004	188,856	39.9%	64.0%	87,216	29.6%	18,932	6.4%	
NA	0	0	0.0%	0.0%	0	0.0%	0	0.0%	
Total	992,312	472,886	100.0%	47.7%	409,069	41.2%	110,357	11.1%	
	*Total Businesses by Tract Businesses by Tract						ct and Revenue Size		
	Total Busiliesses by IT			Under \$1 Million		Over \$1 Million			
	#	<b>‡</b>	%		#	%	#	%	
Low	7,3	92	5.2%		6,380	5.2%	711	5.2%	
Moderate	34,3	34,303		23.9%		23.3%	4,336	31.6%	
Middle	45,526		31.8%		39,001	32.1%	3,884	28.3%	
Upper	53,3	53,319		37.2%		37.8%	4,211	30.7%	
NA	2,7	07	1.9%		1,954	1.6%	577	4.2%	
Total	143,	143,247 100.0% 121,675 100.0%			13,719	100.0%			
			Percentac	e of Total E	Businesses:	84.9%		9.6%	

Sources: 1990 Census Data, 2001 Dun & Bradstreet business demographic data.

<sup>\*</sup> Businesses with revenues under \$1million & over \$1million will not total due to revenue not available.

NA Tracts are tracts without household or family income.

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# **STATE: Texas (Continued)**

	DΑ	LLAS	ASSE	SSME	N T A	REA				
				DING						
				HM	IDA					
		By Tract	Income			By Borrov	ver Income	)		
Income Categories	,,	0/			urchase	0/		0/		
l au	2	%	\$	% 22.1%	#	%	\$ 0	%		
Low		15.4% 7.7%	1,654		0	0.0%	0	0.0% 0.0%		
Moderate Middle	1 2	15.4%	59 882	0.8% 11.8%	0 0	0.0% 0.0%	0	0.0%		
Upper	8	61.5%	4,891	65.3%	9	69.2%	5,653	75.5%		
NA	0	0.0%	0	0.0%	4	30.8%	1,833	24.5%		
Total	13	100.0%	7,486	100.0%	13	100.0%	7,486	100.0%		
, o.u.	Refinance									
	#	%	\$	%	#	%	\$	%		
Low	0	0.0%	Ö	0.0%	0	0.0%	0	0.0%		
Moderate	0	0.0%	0	0.0%	0	0.0%	0	0.0%		
Middle	1	33.3%	125	37.7%	0	0.0%	0	0.0%		
Upper	2	66.7%	207	62.3%	2	66.7%	231	69.6%		
NA	0	0.0%	0	0.0%	1	33.3%	101	30.4%		
Total	3	100.0%	332	100.0%	3	100.0%	332	100.0%		
			•	Home Imp			•			
	#	%	\$	%	#	%	\$	%		
Low	0	0.0%	0	0.0%	0	0.0%	0	0.0%		
Moderate	0	0.0%	0	0.0%	0	0.0%	0	0.0%		
Middle	0	0.0%	0	0.0%	0	0.0%	0	0.0%		
Upper NA	4	100.0%	848 0	100.0%	4	100.0%	848	100.0%		
Total	0 4	0.0% 100.0%	848	0.0% 100.0%	0 4	0.0%	0 848	0.0% 100.0%		
Total	4	100.076	040	Multi-F		100.0%	040	100.0%		
	#	%	\$	%	#	%	\$	%		
Low	2	50.0%	2,790	22.1%	0	0.0%	0	0.0%		
Moderate	0	0.0%	0	0.0%	0	0.0%	0	0.0%		
Middle	1	25.0%	1,500	11.9%	0	0.0%	0	0.0%		
Upper	1	25.0%	8,330	66.0%	0	0.0%	0	0.0%		
NA	0	0.0%	0	0.0%	4	100.0%	12,620	100.0%		
Total	4	100.0%	12,620	100.0%	4	100.0%	12,620	100.0%		
					USINESS					
	By Tract Income # % \$					l 0/				
						\$		%		
Low Moderate		)		0%	,	0		0%		
Middle	22 17.5% 4,952 36 28.6% 4.845			23.2% 22.7%						
Upper										
NA					· · · · · · · · · · · · · · · · · · ·					
Total	6 4.8% 1,499 7.0% 126 100.0% 21,374 100.0%									
	By Loan Size and Revenue									
Loan Size:	7	<b>#</b>		%		\$		%		
\$100,000 or less	74		58.7%		3,483		16.3%			
\$100,001 - \$250,000			23.0%		5,348		25.0%			
\$250,001 - \$1 Million	23 18.3%		12,543		58.7%					
Total	12	26	100	.0%	21	,374	100	0.0%		
Revenue:										
\$1 Million or Less	5	2		.3%		273	24	.7%		
Over \$1 Million		6	52.4%		15,757		73.7%			
Not Known	8 6.3% 344 1.6%									
Total	12	26	100	.0%	21	,374	100	0.0%		

Originations and purchases
Small Business loans are loan sizes that are \$1 million or less.

**STATE: Texas (Continued)** 

CONCLUSIONS WITH RESPECT TO PERFORMANCE TESTS IN DALLAS, TEXAS

**LENDING TEST** 

**Overview** 

In the Dallas Assessment Area, Colonial Bank's number of small business loans significantly exceeded the number HMDA loans originated during the review period although dollar volume was comparable. Therefore, small business lending was given more weight than HMDA lending in determining the bank's lending test rating for the Dallas Assessment Area. Colonial Bank generally offers small farm loans; however, the volume of farm loans was minimal.

**Performance Context** 

Colonial Bank has been in this market for three years, having acquired two banks in late 1998 that were primarily construction and development lenders. Mortgage loans were made on an accommodation basis and Colonial has faced significant competition, mainly from Bank of Americas' penetration in this market. Colonial also faces competition for business loans from four other local banks with name recognition, although Colonial's volume trend in small business lending has increased.

**Lending Activity** 

Lending levels reflect **ADEQUATE** responsiveness to assessment area credit needs. Of the 10,262 HMDA originations or purchases made by the institution, 24 loans (0.2 percent) totaling \$21.3 million were originations or purchases in the Dallas Assessment Area. Of the 24 HMDA loans, 13 (54.2 percent) were home purchase loans; 3 (12.5 percent) were home refinance loans; and 4 (16.7 percent) were home improvement loans. Of the 10,329 small business loans made by the institution, 126 loans (1.2 percent) totaling \$21.4 million were originations or purchases in the Dallas Assessment Area. In 2000, approximately 388 financial entities subject to the CRA reported at least one HMDA-reportable origination or purchase in Colonial Bank's Dallas Assessment Area. Colonial Bank ranked 176<sup>th</sup> with a market share of 0.02 percent by number of loans. Additionally, with 224 financial entities reporting at least one small business purchase or origination in the assessment area, Colonial Bank ranked 51<sup>st</sup> with a market share of 0.1 percent by number of loans. The bank's deposit market share is 0.5 percent. The bank considers the following local financial institutions as competitors with regard to HMDA and small business lending: Compass Bank, Frost National Bank, Legacy Bank of Texas, North Dallas Bank and Trust, and Northern Trust Bank of Texas.

**STATE: Texas (Continued)** 

Geographic Distribution of Loans

For this analysis, the geographic distribution of small business lending and HMDA lending, which includes both originations and purchases, was compared with the demographic information available. Performance context issues were also considered, as well as the performance of other banks. Colonial Bank's performance with regard to the geographic distribution of small business and HMDA lending is

ADEQUATE.

Colonial Bank did not originate any small business loans in the low-income census tracts in the Dallas Assessment Area. The percentage of small business lending in the moderate-income census tracts is below the percentage of total businesses in these tracts. Small business lending in the middle-income tracts is also below the percentage of total businesses in these tracts. The aggregate lending comparison table for the Dallas Assessment Area on page 153 of Appendix C indicates that Colonial Bank performed below the aggregate for small business originations in both the low- and moderate-

income census tracts.

Colonial Bank's HMDA lending in the Dallas Assessment Area in the low-income tracts is above the percentages of owner-occupied units in these tracts. However, although 22.3 percent of the units in low-income tracts are owner-occupied, only 4 percent of total owner-occupied units are in the low-income tracts. Also, of the 41,809 families in the low-income tracts, 16,295, or 39 percent, are below poverty level, leaving 25,514 non-poverty families. These families represent 4.3 percent of total families in this assessment area. Of the 24 total HMDA loans, four (16.7 percent) were secured by properties located in low-income census tracts. Also, one loan (4.2 percent) was secured by a property located in a moderate-income census tract. The aggregate lending comparison table for the Dallas Assessment Area on page 153 of Appendix C, shows that Colonial Bank performed well above the aggregate in HMDA lending in low-income tracts and below the aggregate in moderate-income tracts in 2000. HMDA aggregate data for 2001 were not available.

Based on these factors, Colonial Bank's performance with regard to the geographic distribution of small business and HMDA lending is **ADEQUATE**.

### **STATE: Texas (Continued)**

### Lending to Borrowers of Different Income Levels and Businesses of Different Sizes

For this analysis, the distribution of small business lending across business revenue sizes and HMDA lending across borrower income levels was compared with available demographic information. Performance context issues were also considered, as well as the performance of other banks. The distribution of loans by revenue sizes of businesses and borrower's income is **POOR**.

For 2000 and 2001 combined, of the 126 small business loans originated in the Dallas Assessment Area to businesses that reported gross revenues, 41.3 percent were originated to small businesses. Colonial Bank's percentage of lending is below the 84.9 percent of businesses with annual gross revenues of \$1 million or less in the Dallas Assessment Area. In 2000, Colonial Bank's percentage of small business lending to businesses with revenues less than \$1 million (at 43.1 percent) is above the performance of the aggregate market (at 35.3 percent).

Although low-income families represented 19.8 percent of total families, low-income borrowers did not receive any HMDA loans from Colonial Bank in 2000 and 2001. A possible reason for this lending disparity is that 9.1 percent of families in the Dallas Assessment Area are below the poverty level. Assuming that the 54,153 poverty level families in the assessment area are categorized as low-income, there are 64,014 non-poverty, low-income families in the Dallas Assessment Area, representing 10.7 percent of total families. No HMDA loans were made to moderate-income borrowers, although they comprise 17.5 percent of total families in the Dallas Assessment Area. Additionally, the bank has been operating in this market for a limited time, as explained in the "Performance Context" section on page 98. The aggregate lending comparison table for the Dallas Assessment Area on page 153 of Appendix C shows that Colonial Bank performed significantly below the aggregate in HMDA lending to both low- and moderate-income borrowers in 2000. HMDA aggregate data for 2001 were not available.

Based on these factors, Colonial Bank's performance with regard to the distribution of loans revenue sizes of businesses and by borrower's income is **POOR**.

**STATE: Texas (Continued)** 

Responsiveness to Community Credit Needs

Colonial Bank exhibits an ADEQUATE record of serving the credit needs of low-income individuals and

areas and very small businesses within the Dallas Assessment Area.

**Community Development Lending** 

Colonial Bank MAKES A RELATIVELY HIGH LEVEL of community development loans in the Dallas

Assessment Area. The bank has originated four community development loans totaling \$10.2 million.

These loans funded affordable housing initiatives in the Dallas Assessment Area. Interviews with several

community members revealed that community development opportunities in the Dallas Assessment Area

are available. Large, well-established banks compete for these types of loans.

Use of Innovative or Flexible Lending Practices

Colonial Bank MAKES USE of flexible lending practices in serving the credit needs of the Dallas

Assessment Area. A discussion of the bank's loan programs with flexible underwriting criteria can be

found on page 9 of this evaluation.

**INVESTMENT TEST** 

Please refer to the Investment Test section of the overall institution on page 10 of the evaluation for

greater detail.

SERVICE TEST

Colonial Bank's performance in the Dallas Assessment Area is LOW SATISFACTORY. The assessment

area includes the following counties in Texas: Collin, Dallas, and portions of Denton.

**Accessibility of Delivery Systems** 

The bank's delivery systems are ACCESSIBLE to LIMITED portions of the assessment area. In addition to

three branch offices and two ATMs, Colonial Bank offers 24-hour account access through an automated

voice response unit and PC banking. The distribution of Colonial Bank's branch offices and ATMs was

compared to the distribution of families and businesses in each tract within the assessment area and is

summarized in the following table.

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### **STATE: Texas (Continued)**

COLONIAL BANK – DISTRIBUTION OF BRANCHES AND ATMS IN THE DALLAS ASSESSMENT AREA										
TRACT INCOME LEVEL	NUMBER OF   PERCENTAGE   OF ATMS   OF ATMS   OF TOTAL									
Low-Income	0	0%	0	0%	7%	7%				
Moderate-Income	0	0%	0	0%	21%	24%				
Middle-Income	0	0%	0	0%	38%	32%				
Upper-Income	2	67%	1	50%	34%	37%				
Total	3*	100.0%	2*	100.0%	100.0%	100.0%				

<sup>\*</sup>One branch office and one ATM are classified as "N/A" in the Dallas Assessment Area.

### Institution's Record of Opening and Closing Branches

Since the previous examination, Colonial Bank opened a branch office located in an upper-income census tract. The bank has not closed any branch offices since the previous examination. Thus, the bank's record of opening or closing branches has **NOT ADVERSELY AFFECTED** the accessibility of its delivery systems.

### Reasonableness of Business Hours and Services in Meeting the Assessment Area Needs

Availability of banking services and hours of operations **DO NOT VARY IN A WAY THAT INCONVENIENCES CERTAIN PORTIONS** of the assessment area. The level of branch services and hours offered by Colonial Bank is basically the same throughout the assessment area.

### **Community Development Services**

The bank **PROVIDES A RELATIVELY HIGH LEVEL OF** community development services. Board members, officers, and employees have used their financial expertise to provide financial services that benefit residents in the assessment area. The following table illustrates one of the bank's most significant activities during the review period.

# **STATE: Texas (Continued)**

COMMUNITY DEVELOPMENT SERVICES FOR DALLAS											
ORGANIZATION	POSITION/SERVICE										
Planned Parenthood of North Texas	A bank employee provided managerial direction and financial expertise by serving both on the board of directors and the Administrative Committee for this organization that provides health services and counseling to low- and moderate-income individuals. In 2000, the organization aided 65,000 patients, of which 60 percent were at or below the poverty level, with the remaining 40 percent consisting mostly of low- or moderate-income individuals.										

#### **APPENDIX A**

RSSD ID No: <u>570231</u>

#### **SCOPE OF EXAMINATION**

The examination included a review of all HMDA-reportable lending and small business/small farm lending for Colonial Bank for January 1, 2000 through December 31, 2001 for all the Alabama, Florida, Georgia, Nevada, Tennessee, Texas, and multistate assessment areas. Colonial Bank has 48 assessment areas. One MSA each in Alabama, Florida, Georgia, Nevada, and a portion of one MSA in Texas as well as one multistate area in Georgia, and one nonmetropolitan area in Tennessee were reviewed using the full-scope examination procedures.

TIME PERIOD REVIEWED					
January 1, 2000 to December 3	1, 2001				
FINANCIAL INSTITUTION			PRODUCTS R	EVIEWED	
Colonial Bank, Montgomery, Ala	HMDA Lendir	ng, Small Business,			
	Small Farm				
AFFILIATE(S)	AFFILIATE RELATIONSH	IIP	PRODUCTS R	EVIEWED	
N/A	N/A				
LIST OF ASSESSMENT AREAS	 AND TYPE OF EXAMINAT	ION			
	TYPE		NCHES OTHER		
ASSESSMENT AREA	OF EXAMINATION	VIS	SITED	INFORMATION	
Columbus, MSA, 1800	Exam Procedures Used				
Alabama, MSA, 0450,	Exam Frocedures Osca				
Anniston					
Alabama, MSA, 0580,		Auburn Mai	n Office		
Auburn					
Alabama, MSA, 1000,		_	Main Office		
Birmingham		Eastwood C			
	From Done done Used	Homewood			
Alabara Chiltan Canata	Exam Procedures Used	Medical Cer	nter Office		
Alabama, Chilton County					
Alabama, MSA, 2030, Decatur					
Alabama, MSA, 2180,					
Dothan					

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ASSESSMENT AREA	TYPE OF EXAMINATION	BRANCHES VISITED	OTHER INFORMATION
Alabama, Chambers County			
Alabama, Clay County			
Alabama, Cleburne County			
Alabama, Randolph County			
Alabama, Tallapoosa County			
Alabama, MSA, 2650,			
Florence			
Alabama, MSA, 2880, Gadsden			
Alabama, MSA, 3440,			
Huntsville			
Alabama, Jackson County			
Alabama, Marshall County			
Alabama, MSA, 5160, Mobile			
Alabama, MSA, 5240,		Eastdale Mall Office	
Montgomery		Old Farm Office	
		Perry Street Office	
		Sturbridge Office	
		Wynnton Office	
Alabama, Franklin County			
Alabama, Marion County			
Alabama, Winston County			
Alabama, Barbour			
Alabama, Butler			
Alabama, Coffee County			
Alabama, Conecuh County			
Alabama, Covington County			
Alabama, Crenshaw County			
Alabama, Escambia County			
Alabama, Pike County			
Alabama, MSA, 8600, Tuscaloosa			
Alabama, Walker County			
Florida, (portion of MSA			
7510), Bradenton			
7010), Diauciituii			
Florida, (portion of MSA			
2020),			
Daytona			
Florida, MSA, 2680, Fort			
Lauderdale			

ASSESSMENT AREA	TYPE OF EXAMINATION	BRANCHES VISITED	OTHER INFORMATION
Florida, (portion of MSA	OI EXAMINATION	VIOITED	IIII OIIIIIATIOI
7510), Fort Myers		Constitution Office	
Florida, MSA, 3980, Winter			
Haven			
Florida, MSA, 4900,			
Melbourne-Titusville			
Florida, MSA 5000, Miami		Dadeland Office	
Florida, (portion of MSA 5345), Naples		North Naples Office	
Florida, Sumter County			
Florida, MSA, 5690,			
Orlando	Exam Procedures Used		
Florida, (portion of MSA			
5790),			
Ocala			
Florida, MSA, 7510, Sarasota			
Florida, (portion of MSA			
3600), St. Augustine			
Florida, (portion of MSA			
8280), Tampa			
Florida, MSA, 8960, West Palm Beach			
Georgia, (portion of MSA		Clairmont Road Office	
0520), Atlanta		Mableton Office	
	Exam Procedures Used	Wade Green Office	
		Windy Hill Road Office	
Georgia, Haralson County			
Georgia, MSA, 4680, Macon			
Nevada, Churchill County			
Nevada, Carson City County			
Nevada, Douglas County			
Nevada, (portion of MSA			
4120), Las Vegas			
Nevada, MSA, 6720, Reno	Exam Procedures Used		
Tennessee, Giles County			
Tennessee, Lincoln County	Exam Procedures Used		
Texas, (portion of PMSA		Downtown Dallas Office	
1920), Dallas	From Daniel III	Frisco Office	
- 711 - 5110-	Exam Procedures Used	Preston Road Office	

# RSSD ID No: <u>570231</u>

#### **APPENDIX B**

#### SUMMARY OF STATE AND MULTISTATE METROPOLITAN AREA RATINGS

State or Multistate Metropolitan Area Name	Lending Test Rating	Investment Test Rating	Service Test Rating	Overall State Rating
Alabama	High Satisfactory	High Satisfactory	High Satisfactory	Satisfactory
Florida	High Satisfactory	Outstanding	High Satisfactory	Satisfactory
Georgia	High Satisfactory	High Satisfactory	Low Satisfactory	Satisfactory
Nevada	Low Satisfactory	High Satisfactory	Outstanding	Satisfactory
Tennessee	Low Satisfactory	Needs to Improve	High Satisfactory	Satisfactory
Texas	Low Satisfactory	High Satisfactory	Low Satisfactory	Satisfactory
Columbus, Georgia	High Satisfactory	Needs to Improve	Outstanding	Satisfactory

#### APPENDIX C

RSSD ID No: <u>570231</u>

# **Aggregate Lending Tables**

COLUMBUS ASSESSMENT AREA 2000 AGGREGATE LENDING COMPARISON INCLUDING HUD REPORTERS HMDA ORIGINATIONS & PURCHASES											
Income	By Tract Income By Borrower Income										
	Bar	nk	Aggre	egate	Ва	nk	Aggregate				
Category	#	%	#	%	#	%	#	%			
Low	6	5.3%	211	2.6%	3	2.7%	597	7.2%			
Moderate	19	16.8%	867	10.5%	15	13.3%	1,507	18.2%			
Middle	39	34.5%	3,660	44.3%	18	15.9%	1,903	23.0%			
Upper	49	43.4%	3,525	42.7%	70	61.9%	2,764	33.4%			
NA	0	0.0%	1	0.0%	7	6.2%	1,493	18.1%			
Total	113	100.0%	8,264	100.0%	113	100.0%	8,264	100.0%			

			COL	UMB	US A	SSE	SSMI	ENT.	AREA			
	2000 AGGREGATE LENDING COMPARISON											
Tue of	S M A L L B U S I N E S S           Tract         Total Loans           Loan Amounts         Gross Revenue											
Tract			Loans									
Income	Ва	nk	Aggr	egate	\$100,000	or Less	\$100,001 -	- \$250,000	\$250,001 -	- \$1 Million	<=\$1	Million
Category	#	%	#	%	Bank	Aggregate	Bank	Aggregate	Bank	Aggregate	Bank	Aggregate
Low	8	11.6%	391	8.9%	7.9%	8.5%	50.0%	11.1%	50.0%	11.4%	8.1%	8.7%
Moderate	9	13.0%	869	19.8%	12.7%	18.4%	0.0%	32.8%	50.0%	32.2%	11.3%	18.9%
Middle	11	15.9%	1,267	28.8%	17.5%	30.1%	0.0%	16.4%	0.0%	16.3%	17.7%	29.1%
Upper	41	59.4%	1,873	42.6%	61.9%	43.1%	50.0%	39.7%	0.0%	40.1%	62.9%	43.3%
NA	0	0.0%	0	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Total	69	100.0%	4,400	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
			Number	of Loans	63	3,917	4	287	2	289	62	2,033
			%	of Total	91.3%	89.0%	5.8%	6.5%	2.9%	6.6%	89.9%	46.2%

ALABAMA ASSESSMENT AREA 2000 AGGREGATE LENDING COMPARISON INCLUDING HUD REPORTERS HMDA ORIGINATIONS & PURCHASES												
Income	Bar	By Tract	Income Aggre	gate	Ва	<b>By Borrow</b> nk	<b>rer Income</b> Aggre	gate				
Category	#	%	# %		#	%	#	%				
Low	22	0.6%	1,646	1.4%	318	9.3%	13,232	11.4%				
Moderate	324	9.5%	12,078	10.4%	600	17.5%	23,208	20.0%				
Middle	2,351	68.7%	64,730	55.8%	784	22.9%	25,598	22.1%				
Upper	724	724 21.2% 37,461 32.3% 1,526 44.6% 36,452 31.4										
NA	0	0.0%	46	0.0%	193	5.6%	17,471	15.1%				
Total	3,421	100.0%	115,961	100.0%	3,421	100.0%	115,961	100.0%				

			AL	ABAI	ма а	SSES	SSME	NT A	REA				
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	SMALL BUSINESS												
Tract													
Income	Ва	nk	Aggr	egate	\$100,000	or Less	\$100,001 -	- \$250,000	\$250,001 -	- \$1 Million	<=\$1	Million	
Category	#	%	#	%	Bank	Aggregate	Bank	Aggregate	Bank	Aggregate	Bank	Aggregate	
Low	88	2.8%	3,183	4.6%	2.6%	4.4%	5.1%	5.1%	3.2%	7.5%	2.4%	3.8%	
Moderate	394	12.7%	8,437	12.1%	12.7%	12.0%	11.4%	11.7%	15.6%	13.3%	11.7%	12.0%	
Middle	1,897	61.3%	34,655	49.6%	62.5%	50.4%	55.3%	45.0%	51.9%	40.2%	65.7%	51.8%	
Upper	707	22.9%	23,365	33.4%	22.0%	32.9%	27.5%	37.7%	29.2%	38.4%	19.9%	31.9%	
NA	8	0.3%	243	0.3%	0.2%	0.3%	0.7%	0.5%	0.0%	0.6%	0.3%	0.4%	
Total	3,094	100.0%	69,883	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	
	Number of Loans			of Loans	2667	62,665	273	4,196	154	3,022	2475	32,602	
			0/	of Total	86 2%	89 7%	8 8%	6.0%	5.0%	4.3%	80.0%	46 7%	

BIRMINGHAM ASSESSMENT AREA 2000 AGGREGATE LENDING COMPARISON INCLUDING HUD REPORTERS HMDA ORIGINATIONS & PURCHASES											
Income	Bai	<i>By Tract</i> nk	Income Aggre	egate	Ва	<i>By Borrow</i> nk		Income Aggregate			
Category	#	%	#	%	#	%	#	%			
Low	2	0.5%	663	2.0%	59	15.6%	3,908	11.8%			
Moderate	109	28.8%	4,461	13.5%	84	22.2%	6,648	20.1%			
Middle	196	51.9%	13,968	42.1%	96	25.4%	7,335	22.1%			
Upper	71	18.8%	14,048	42.4%	109	28.8%	9,923	29.9%			
NA	0	0.0%	0	0.0%	30	7.9%	5,326	16.1%			
Total	378	100.0%	33,140	100.0%	378	100.0%	33,140	100.0%			

		Е	IRM	ING	HAM	ASS	ESSM	IENT	ARE	Α		
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	SMALL BUSINESS											
Tract		Total	Loans				Loan A	mounts			Gross F	Revenue
Income	Ва	nk	Aggr	egate	\$100,000	or Less	\$100,001 -	\$250,000	\$250,001 -	- \$1 Million	<=\$1	Million
Category	#	%	#	%	Bank	Aggregate	Bank	Aggregate	Bank	Aggregate	Bank	Aggregate
Low	29	5.0%	1,247	7.1%	5.5%	6.7%	5.1%	9.1%	0.0%	11.0%	3.3%	6.5%
Moderate	153	26.5%	2,711	15.4%	26.6%	15.4%	18.6%	14.7%	36.6%	16.5%	25.5%	14.8%
Middle	184	31.9%	5,584	31.7%	32.1%	32.7%	28.8%	24.5%	34.1%	22.3%	41.3%	32.5%
Upper	211	36.6%	8,083	45.9%	35.8%	45.2%	47.5%	51.6%	29.3%	50.2%	29.9%	46.2%
NA	0	0.0%	0	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Total	577	100.0%	17,625	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
	Number of Loans				477	15,696	59	1,031	41	898	361	6,597
	% of Total					89.1%	10.2%	5.8%	7.1%	5.1%	62.6%	37.4%

ANNISTON ASSESSMENT AREA 2000 AGGREGATE LENDING COMPARISON INCLUDING HUD REPORTERS HMDA ORIGINATIONS & PURCHASES											
Income	Bar	<b>By Tract</b> nk	Income Aggre	egate	Ва	<b>By Borrow</b> nk		<i>er Income</i> Aggregate			
Category	#	%	#	%	#	%	#	%			
Low	3	1.6%	24	0.8%	15	7.9%	304	10.1%			
Moderate	6	3.2%	218	7.3%	33	17.4%	676	22.5%			
Middle	133	70.0%	1,809	60.2%	49	25.8%	727	24.2%			
Upper	48	48 25.3% 951 31.6% 84 44.2% 965 32.1									
NA	0	0.0%	3	0.1%	9	4.7%	333	11.1%			
Total	190	100.0%	3,005	100.0%	190	100.0%	3,005	100.0%			

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					SMAL	L BU	SINE	s s				
Tract		Total	Loans				Loan A	mounts			Gross F	Revenue
Income	Ва	nk	Aggr	egate	\$100,000	or Less	\$100,001 -	- \$250,000	\$250,001 -	- \$1 Million	<=\$1	Million
Category	#	%	#	%	Bank	Aggregate	Bank	Aggregate	Bank	Aggregate	Bank	Aggregate
Low				1.9%	2.3%	1.8%	0.0%	3.2%	0.0%	1.5%	1.8%	2.1%
Moderate	20	11.8%	201	12.2%	12.5%	11.6%	9.1%	14.9%	10.0%	21.5%	12.1%	12.3%
Middle	97	57.1%	946	57.2%	59.4%	58.7%	40.9%	44.7%	60.0%	41.5%	57.6%	57.0%
Upper	43	25.3%	391	23.7%	21.9%	23.0%	40.9%	30.9%	30.0%	27.7%	24.8%	22.2%
NA	7	4.1%	84	5.1%	3.9%	4.9%	9.1%	6.4%	0.0%	7.7%	3.6%	6.4%
Total	Total 170 100.0% 1,653 100.0				100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
	Number of Loan					1,494	22	94	20	65	165	824
			%	of Total	75.3%	90.4%	12.9%	5.7%	11.8%	3.9%	97.1%	49.8%

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		V <i>CLUD</i> A ORIO	ING H		EPOR1 & PUR		E S	
Income	Ва	<i>By Tract</i> ink	<b>By Borrow</b> nk	<b>ver Income</b> Aggre	egate			
Category	#	%	#	%	#	%	#	%
Low	8	4.8%	92	2.5%	11	6.7%	389	10.4%
Moderate	19	11.5%	407	10.9%	19	11.5%	732	19.6%
Middle	95	57.6%	2,554	68.4%	26	15.8%	715	19.1%
Upper	43	26.1%	683	18.3%	105	63.6%	1,260	33.7%
NA	0	0.0%	0	0.0%	4	2.4%	640	17.1%
Total	165	100.0%	3,736	100.0%	165	100.0%	3,736	100.0%

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Tract		Total	Loans				Loan A	mounts			Gross F	Revenue
Income	Ва	nk	Aggr	egate	\$100,000	or Less	\$100,001 -	- \$250,000	\$250,001 -	\$1 Million	<=\$1	Million
Category	#	%	#	%	Bank	Aggregate	Bank	Aggregate	Bank	Aggregate	Bank	Aggregate
Low	7	6.9%	175	8.0%	5.6%	8.0%	18.2%	7.9%	0.0%	7.8%	5.7%	8.6%
Moderate	17	16.7%	263	12.0%	16.7%	11.9%	9.1%	9.9%	100.0%	16.5%	18.2%	11.4%
Middle	59	57.8%	1,321	60.0%	58.9%	60.6%	54.5%	55.0%	0.0%	57.3%	60.2%	58.6%
Upper	19	18.6%	441	20.0%	18.9%	19.6%	18.2%	27.2%	0.0%	18.4%	15.9%	21.5%
NA	0	0.0%	0	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Total	Total 102 100.0% 2,200 100.0			100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
	Number of Loans				90	1,946	11	151	1	103	88	1,398
	% of Tota					88.5%	10.8%	6.9%	1.0%	4.7%	86.3%	63.5%

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	CHI	LTON	N ASS	ESSM	I E N T	AREA	١					
200		CLUD	ATE L ING H BINAT	UD R	EPORI	ERS	RISO	N				
Income		By Tract Income By Borrower Income										
	Bar	nk	Aggre	egate	Ва	nk	Aggre	egate				
Category	#	%	#	%	#	%	#	%				
Low	0	0.0%	0	0.0%	11	7.9%	101	9.1%				
Moderate	0	0.0%	0	0.0%	27	19.3%	220	19.8%				
Middle	121	86.4%	922	83.1%	37	26.4%	270	24.3%				
Upper	19	13.6%	187	16.9%	61	43.6%	384	34.6%				
NA	0	0.0%	0	0.0%	4	2.9%	134	12.1%				
Total	140	100.0%	1,109	100.0%	140	100.0%	1,109	100.0%				

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Tract		Total	Loans		<u> </u>			mounts			Gross F	Revenue
Income	Ва	nk		egate	\$100,000	or Less	\$100,001 -	\$250,000	\$250,001	- \$1 Million	<=\$1	Million
Category	#	%	#	%	Bank	Aggregate	Bank	Aggregate	Bank	Aggregate	Bank	Aggregate
Low					0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Moderate	0	0.0%	0	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Middle	61	87.1%	358	88.4%	87.5%	88.4%	80.0%	87.0%	100.0%	100.0%	86.4%	87.4%
Upper	9	12.9%	47	11.6%	12.5%	11.6%	20.0%	13.0%	0.0%	0.0%	13.6%	12.6%
NA	0	0.0%	0	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Total	Total 70 100.0% 405 100.0					100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
			Number	of Loans	64	379	5	23	1	3	59	239
			%	of Total	91.4%	93.6%	7.1%	5.7%	1.4%	0.7%	84.3%	59.0%

DECATUR ASSESSMENT AREA 2000 AGGREGATE LENDING COMPARISON INCLUDING HUD REPORTERS HMDA ORIGINATIONS & PURCHASES												
Income	Baı	By Tract	Income Aggre	egate	Ва	<b>By Borrow</b> ink	<b>rer Income</b> Aggre	egate				
Category	#	%	#	%	#	%	#	%				
Low	0	0.0%	12	0.2%	7	7.4%	774	15.9%				
Moderate	31	32.6%	674	13.8%	18	18.9%	1,109	22.7%				
Middle	49	51.6%	2,768	56.7%	28	29.5%	1,144	23.4%				
Upper	15	15.8%	1,425	29.2%	38	40.0%	1,256	25.7%				
NA	0	0.0%	0	0.0%	4	4.2%	596	12.2%				
Total	95	100.0%	4,879	100.0%	95	100.0%	4,879	100.0%				

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					SMAL	L BU	SINE	SS				
Tract		Total	Loans				Loan A	mounts			Gross F	Revenue
Income	Ва	nk	Aggr	egate	\$100,000	or Less	\$100,001 -	- \$250,000	\$250,001 -	- \$1 Million	<=\$1	Million
Category	#	%	#	%	Bank	Aggregate	Bank	Aggregate	Bank	Aggregate	Bank	Aggregate
Low					0.0%	0.4%	0.0%	0.0%	0.0%	4.9%	0.0%	0.5%
Moderate	38	30.4%	289	10.2%	31.3%	10.5%	28.6%	4.3%	0.0%	8.6%	29.7%	11.9%
Middle	69	55.2%	1,743	61.7%	55.7%	62.1%	42.9%	53.9%	66.7%	61.7%	55.9%	60.7%
Upper	18	14.4%	777	27.5%	13.0%	27.0%	28.6%	41.7%	33.3%	24.7%	14.4%	26.8%
NA	0	0.0%	0	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Total	Total 125 100.0% 2,824 100.0					100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
			Number	of Loans	115	2,628	7	115	3	81	118	1,298
			9/	of Total	92.0%	93.1%	5.6%	4.1%	2.4%	2.9%	94.4%	46.0%

DOTHAN ASSESSMENT AREA 2000 AGGREGATE LENDING COMPARISON INCLUDING HUD REPORTERS HMDA ORIGINATIONS & PURCHASES													
Income	Baı	Bank Aggregate Bank Aggregate Bank Aggregate											
Category	#	%	#	%	#	%	#	%					
Low	0	0.0%	36	0.8%	13	12.1%	475	11.1%					
Moderate	8	7.5%	351	8.2%	11	10.3%	870	20.4%					
Middle	71	66.4%	2,816	66.1%	29	27.1%	1,012	23.8%					
Upper	28	26.2%	1,054	24.7%	45	42.1%	1,287	30.2%					
NA	0	0.0%	4	0.1%	9	8.4%	617	14.5%					
Total	107	100.0%	4,261	100.0%	107	100.0%	4,261	100.0%					

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					SMAL	L BU	SINES	SS				
Tract		Total	Loans					mounts			Gross F	Revenue
Income	Ва	nk	Aggr	egate	\$100,000	or Less	\$100,001 -	\$250,000	\$250,001 -	- \$1 Million	<=\$1	Million
Category	#	%	#	%	Bank	Aggregate	Bank	Aggregate	Bank	Aggregate	Bank	Aggregate
Low	0	0.0%	48	2.1%	0.0%	2.1%	0.0%	3.2%	0.0%	1.1%	0.0%	1.7%
Moderate	8	16.3%	383	16.8%	7.7%	15.8%	44.4%	26.4%	100.0%	26.7%	11.1%	17.4%
Middle	29	59.2%	1,225	53.7%	64.1%	54.9%	44.4%	37.6%	0.0%	47.8%	61.1%	51.6%
Upper	12	24.5%	624	27.4%	28.2%	27.2%	11.1%	32.8%	0.0%	24.4%	27.8%	29.2%
NA	0	0.0%	1	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.1%
Total	Total 49 100.0% 2,281 100.0		100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	
	Number of Loan				39	2,066	9	125	1	90	36	977
	% of Total				79.6%	90.6%	18.4%	5.5%	2.0%	3.9%	73.5%	42.8%

EAST AL ASSESSMENT AREA 2000 AGGREGATE LENDING COMPARISON INCLUDING HUD REPORTERS HMDA ORIGINATIONS & PURCHASES										
Income	Ва	<i>By Tract</i> nk	Income Aggre	Ва	<i>By Borrow</i> nk	<b>ver Income</b> Aggre	egate			
Category	#	%	#	%	#	%	#	%		
Low	0	0.0%	0	0.0%	39	9.0%	278	10.0%		
Moderate	0	0.0%	0	0.0%	76	17.5%	621	22.3%		
Middle	342	78.8%	2,168	77.8%	105	24.2%	593	21.3%		
Upper	92	21.2%	619	22.2%	203	46.8%	903	32.4%		
NA NA	0	0.0%	0	0.0%	11	2.5%	392	14.1%		
Total	434	100.0%	2,787	100.0%	434	100.0%	2,787	100.0%		

		E A	A S T	ALA	BAMA	AAS	SESS	MEN.	TAR	ΕA		
	2	0 0 0	AGG	REG	ATE	LEN	DING	CO	MPAR	ISON	1	
					SMAL	L BU	SINES	SS				
Tract		Total	Loans				Loan A	mounts			Gross F	Revenue
Income	Ва	nk	Aggr	egate	\$100,000	or Less	\$100,001 -	- \$250,000	\$250,001 -	- \$1 Million	<=\$1	Million
Category	#	%	#	%	Bank	Aggregate	Bank	Aggregate	Bank	Aggregate	Bank	Aggregate
Low	0	0.0%	0	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Moderate	0	0.0%	0	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Middle	390	90.3%	1,305	76.5%	90.0%	77.0%	96.2%	73.6%	80.0%	67.9%	90.6%	80.8%
Upper	42	9.7%	401	23.5%	10.0%	23.0%	3.8%	26.4%	20.0%	32.1%	9.4%	19.2%
NA	0	0.0%	0	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Total	Total 432 100.0% 1,706 100.0				100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
	Number of Loans					1,547	26	106	5	53	406	684
	% of Total					90.7%	6.0%	6.2%	1 2%	3 1%	94 0%	40 1%

FLORENCE ASSESSMENT AREA 2000 AGGREGATE LENDING COMPARISON INCLUDING HUD REPORTERS HMDA ORIGINATIONS & PURCHASES											
Income	Ва	<i>By Tract</i> nk	<b>rer Income</b> Aggre	egate							
Category	#	%	#	%	#	%	#	%			
Low	3	1.5%	55	1.3%	19	9.3%	504	11.9%			
Moderate	9	4.4%	250	5.9%	48	23.4%	848	20.0%			
Middle	180	87.8%	2,885	68.0%	41	20.0%	1,000	23.6%			
Upper	13	6.3%	1,054	24.8%	89	43.4%	1,370	32.3%			
NA	0	0.0%	0	0.0%	8	3.9%	522	12.3%			
Total	205	100.0%	4,244	100.0%	205	100.0%	4,244	100.0%			

			FLO	REN	CEA	SSE	SSME	ENT	AREA			
	2	0 0 0	AGG	REC	ATE	LEN	DING	CO	MPAR	ISON	1	
					SMAL	L BU	SINES	s s				
Tract		Total	Loans				Loan A	mounts			Gross F	Revenue
Income	Ва	nk	Aggre	egate	\$100,000	or Less	\$100,001 -	- \$250,000	\$250,001 -	- \$1 Million	<=\$1	Million
Category	#	%	#	%	Bank	Aggregate	Bank	Aggregate	Bank	Aggregate	Bank	Aggregate
Low	w 4 1.6% 44 1.5°		1.5%	1.8%	1.5%	0.0%	1.3%	0.0%	2.5%	1.4%	1.5%	
Moderate	19	7.8%	411	14.1%	7.5%	14.0%	16.7%	11.6%	0.0%	19.5%	6.8%	13.3%
Middle	181	73.9%	1,697	58.3%	75.2%	59.3%	50.0%	51.6%	71.4%	44.9%	76.3%	61.8%
Upper	41	16.7%	760	26.1%	15.5%	25.2%	33.3%	35.5%	28.6%	33.1%	15.5%	23.4%
NA	0	0.0%	0	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Total	Total 245 100.0% 2,912 100.0			100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
	Number of Loans				226	2,639	12	155	7	118	207	1,702
	% of Total					90.6%	4.9%	5.3%	2.9%	4.1%	84.5%	58.4%

GADSDEN ASSESSMENT AREA 2000 AGGREGATE LENDING COMPARISON INCLUDING HUD REPORTERS HMDA ORIGINATIONS & PURCHASES													
Income	Ва	Bank Aggregate Bank Aggregate											
Category	#	%	#	%	#	%	#	%					
Low	0	0.0%	0	0.0%	1	1.5%	252	9.5%					
Moderate	5	7.6%	303	11.5%	6	9.1%	445	16.8%					
Middle	35	53.0%	1,394	52.7%	12	18.2%	609	23.0%					
Upper	26	39.4%	947	35.8%	36	54.5%	970	36.7%					
NA	0	0.0%	0	0.0%	11	16.7%	368	13.9%					
Total	66	100.0%	2,644	100.0%	66	100.0%	2,644	100.0%					

	GADSDEN ASSESSMENT AREA												
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					SMAL	L BU	SINES						
Tract		Total	Loans				Loan A	mounts			Gross F	Revenue	
Income	Ва	nk	Aggr	egate	\$100,000	or Less	\$100,001 -	\$250,000	\$250,001	- \$1 Million	<=\$1	Million	
Category	#	%	#	%	Bank	Aggregate	Bank	Aggregate	Bank	Aggregate	Bank	Aggregate	
Low	0	0.0%	0	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	
Moderate	2	4.9%	458	24.7%	5.4%	24.3%	0.0%	26.1%	0.0%	30.6%	5.0%	25.9%	
Middle	21	51.2%	864	46.5%	54.1%	46.9%	0.0%	43.2%	33.3%	43.5%	52.5%	44.5%	
Upper	18	43.9%	535	28.8%	40.5%	28.8%	100.0%	30.6%	66.7%	25.8%	42.5%	29.6%	
NA	0	0.0%	0	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	
Total 41 100.0% 1,857 100.0% 100.0% 100.0% 100.0% 100.0% 100.0 100										100.0%	100.0%	100.0%	
	•	•	Number	of Loans	37	1,684	1	111	3	62	40	1,191	
	% of Total 90.2% 90.7% 2.4% 6.0% 7.3% 3.3% 97.6% 64.1%												

	HUNT	SVIL	LE A	SSES	SMEN	T AR	E A							
200	0 A G G	REGA	ATE L	ENDI	N G C	OMPA	RISO	N						
	1 /	INCLUDING HUD REPORTERS												
	HMDA	AORIO	BINAT	IONS	& PUR	CHASI	E S							
Income		By Tract Income By Borrower Income												
	Ва	nk	Aggre	egate	Ва	nk	Aggre	egate						
Category	#	%	#	%	#	%	#	%						
Low	2	0.6%	70	0.6%	43	12.8%	1,870	14.8%						
Moderate	41	12.2%	1,514	12.0%	57	17.0%	2,562	20.3%						
Middle	205	61.0%	7,532	59.8%	90	26.8%	2,735	21.7%						
Upper	88	26.2%	3,483	27.6%	127	37.8%	3,523	28.0%						
NA	0	0.0%	0	0.0%	19	5.7%	1,909	15.2%						
Total	336	100.0%	12,599	100.0%	336	100.0%	12,599	100.0%						

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	2	0 0 0	AGG	REC	ATE	LEN	DING	СО	MPAR	ISON	1	
					SMAL	L BU	SINES	s s				
Tract		Total	Loans				Loan A	mounts			Gross F	Revenue
Income	Ва	nk	Aggre	egate	\$100,000	or Less	\$100,001 -	- \$250,000	\$250,001 -	- \$1 Million	<=\$1	Million
Category	#	%	#	%	Bank	Aggregate	Bank	Aggregate	Bank	Aggregate	Bank	Aggregate
Low						5.8%	13.0%	3.9%	5.6%	6.7%	7.8%	5.0%
Moderate	24	14.5%	927	13.4%	17.6%	13.7%	4.3%	10.6%	5.6%	13.4%	16.3%	11.6%
Middle	62	37.3%	3,469	50.3%	39.2%	51.2%	39.1%	44.8%	22.2%	41.1%	39.7%	50.5%
Upper	69	41.6%	2,103	30.5%	37.6%	29.2%	43.5%	40.7%	66.7%	38.9%	36.2%	32.9%
NA	0	0.0%	0	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Total	166	100.0%	6,895	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
			Number	of Loans	125	6,090	23	491	18	314	141	3,332
			%	of Total	75.3%	88.3%	13.9%	7.1%	10.8%	4.6%	84.9%	48.3%

JACKSON ASSESSMENT AREA 2000 AGGREGATE LENDING COMPARISON INCLUDING HUD REPORTERS HMDA ORIGINATIONS & PURCHASES											
Income Category	Ва	<b>By Tract</b> nk	: <b>Income</b> Aggre	egate	Ва	<b>By Borrow</b> Ink	<b>rer Income</b> Aggre	egate			
Category	#	%	#	%	#	%	#	%			
Low	0	0.0%	0	0.0%	2	5.3%	18	5.0%			
Moderate	0	0.0%	0	0.0%	5	13.2%	69	19.2%			
Middle	26	68.4%	235	65.5%	3	7.9%	78	21.7%			
Upper	12	31.6%	124	34.5%	27	71.1%	143	39.8%			
NA	0	0.0%	0	0.0%	1	2.6%	51	14.2%			
Total	38	100.0%	359	100.0%	38	100.0%	359	100.0%			

	JACKSON ASSESSMENT AREA												
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	_	0 0 0	700	,	SMAL		SINES			. 1 0 0 10			
Tract		Total	Loans				Loan A	nounts			Gross F	Revenue	
Income	Ва	nk	Aggr	egate	\$100,000	or Less	\$100,001 -	\$250,000	\$250,001 -	- \$1 Million	<=\$1	Million	
Category	#	%	#	%	Bank	Aggregate	Bank	Aggregate	Bank	Aggregate	Bank	Aggregate	
Low	0 0.0% 0 0.0%				0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	
Moderate	0	0.0%	0	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	
Middle	15	75.0%	334	88.1%	72.2%	87.7%	100.0%	85.0%	0.0%	100.0%	73.7%	88.5%	
Upper	5	25.0%	45	11.9%	27.8%	12.3%	0.0%	15.0%	0.0%	0.0%	26.3%	11.5%	
NA	0	0.0%	0	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	
Total	20	100.0%	379	100.0%	100.0%	100.0%	100.0%	100.0%	0.0%	100.0%	100.0%	100.0%	
		•	Number	of Loans	18	317	2	40	0	22	19	260	
% of Total 90.0% 83.6% 10.0% 10.6% 0.0% 5.8% 95.0% 68.6											68.6%		

2 0 0	0 A G G	R E G A	L AS ATE L ING H BINAT	ENDI	NG C EPORT	O M P A	RISO	N				
Income	Ba	By Tract Income By Borrower Income  Bank Aggregate Bank Aggreg										
Category	#	%	#	%	#	%	#	%				
Low	0	0.0%	0	0.0%	5	6.5%	162	7.5%				
Moderate	0	0.0%	0	0.0%	8	10.4%	394	18.2%				
Middle	68	88.3%	1,837	84.7%	19	24.7%	489	22.5%				
Upper	9	11.7%	333	15.3%	43	55.8%	784	36.1%				
NA	0	0.0%	0	0.0%	2	2.6%	341	15.7%				
Total	77	100.0%	2,170	100.0%	77	100.0%	2,170	100.0%				

			MAF	RSHA	LL A	SSE	SSME	NT	AREA			
	2	0 0 0	AGG	REC	SATE	LEN	DING	СО	MPAR	ISON	1	
					SMAL	L BU	SINES					
Tract		Total	Loans				Loan Ai	mounts			Gross F	Revenue
Income	Ва	nk	Aggr	egate	\$100,000	or Less	\$100,001 -	- \$250,000	\$250,001 -	- \$1 Million	<=\$1	Million
Category	#	%	#	%	Bank	Aggregate	Bank	Aggregate	Bank	Aggregate	Bank	Aggregate
Low	0	0.0%	0	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Moderate	0	0.0%	0	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Middle	91	82.7%	1,907	88.1%	80.4%	88.1%	100.0%	85.7%	100.0%	93.2%	82.2%	86.8%
Upper	19	17.3%	258	11.9%	19.6%	11.9%	0.0%	14.3%	0.0%	6.8%	17.8%	13.2%
NA	0	0.0%	0	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Total	110	100.0%	2,165	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
	•	•	Number	of Loans	97	1,902	11	175	2	88	107	1,609
			%	of Total	88.2%	87.9%	10.0%	8.1%	1.8%	4.1%	97.3%	74.3%

	МС	BILE	ASS	ESSM	ENT	AREA								
200	1 1	REGA CLUD ORIO		UD R	EPORT		RISO	N						
Income		By Tract Income Bank Aggregate Bank Aggregate												
Category	#	%	%	#	gale %									
Low	2	0.4%	1,290	3.6%	25	5.2%	5,248	14.5%						
Moderate	4	0.8%	2,692	7.4%	80	16.7%	8,374	23.1%						
Middle	375	78.5%	23,204	64.0%	104	21.8%	8,440	23.3%						
Upper	97	20.3%	8,886	24.5%	230	48.1%	10,829	29.9%						
NA	0	0.0%	182	0.5%	39	8.2%	3,363	9.3%						
Total	478	100.0%	36,254	100.0%	478	100.0%	36,254	100.0%						

			МС	BIL	E AS	SES	SMEN	TAF	REA			
	2	0 0 0	AGG	REC	GATE	LEN	DING	COL	W P A R	ISON	1	
					SMAL	L BU	SINES	SS				
Tract		Total	Loans				Loan A	mounts			Gross F	Revenue
Income	Ва	nk	Aggre	egate	\$100,000	or Less	\$100,001 -	- \$250,000	\$250,001 -	- \$1 Million	<=\$1	Million
Category	#	%	#	%	Bank	Aggregate	Bank	Aggregate	Bank	Aggregate	Bank	Aggregate
Low	ow 4 1.7% 489 4.2				1.6%	4.1%	3.2%	4.8%	0.0%	7.1%	2.0%	3.8%
Moderate	9	3.9%	790	6.8%	3.8%	6.8%	6.5%	7.3%	0.0%	7.1%	1.3%	7.4%
Middle	170	74.2%	6,628	57.2%	76.1%	57.8%	64.5%	54.2%	71.4%	48.7%	78.5%	55.5%
Upper	45	19.7%	3,524	30.4%	17.9%	30.2%	25.8%	31.3%	28.6%	34.5%	17.4%	31.4%
NA	•				0.5%	1.2%	0.0%	2.3%	0.0%	2.7%	0.7%	1.9%
Total	229	100.0%	11,580	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
			Number	of Loans	184	10,525	31	603	14	452	149	4,535
	% of Total 80.3% 90.9% 13.5% 5.2% 6.1% 3.9% 65.1% 39.2%											

200	0 A G G	REGA	ERY A ATE L ING H GINAT	ENDI UD R	_	O M P A	RISO	N	
Income	Ва	<i>By Tract</i> nk	f <b>Income</b> Aggre	egate	Ва	<b>By Borrow</b> nk	rer Income Aggregate		
Category	#	%	#	%	#	%	#	%	
Low	2	0.8%	154	1.4%	19	7.2%	1,391	12.5%	
Moderate	34	12.9%	1,420	12.7%	45	17.1%	2,299	20.6%	
Middle	146	55.5%	5,480	49.1%	51	19.4%	2,269	20.3%	
Upper	81	30.8%	4,098	36.7%	122	46.4%	3,127	28.0%	
NA	0	0.0%	0	0.0%	26	9.9%	2,066	18.5%	
Total	263	100.0%	11,152	100.0%	263	100.0%	11,152	100.0%	

		М	ONT	GON	/ ERY	ASS	ESSN	/ E N T	ARE	Α		
	2	0 0 0	-		GATE					ISON	ı	
					SMAL	L BU	SINES	SS				
Tract		Total	Loans				Loan A	mounts			Gross Revenue	
Income	Ва	nk	Aggr	egate	\$100,000	or Less	\$100,001 -	- \$250,000	\$250,001	- \$1 Million	<=\$1	Million
Category	#	%	#	%	Bank	Aggregate	Bank	Aggregate	Bank	Aggregate	Bank	Aggregate
Low	30	9.7%	658	10.4%	8.0%	10.0%	20.8%	12.2%	19.0%	16.4%	10.9%	9.7%
Moderate	50	16.2%	725	11.5%	17.0%	11.4%	8.3%	12.6%	14.3%	10.5%	19.4%	12.5%
Middle	131	42.4%	2,468	39.1%	42.4%	39.5%	41.7%	39.4%	42.9%	29.6%	44.1%	39.9%
Upper	98	31.7%	2,469	39.1%	32.6%	39.1%	29.2%	35.8%	23.8%	43.4%	25.6%	38.0%
NA	0	0.0%	0	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Total	Total 309 100.0% 6,320 100.0			100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
	Number of Loans			of Loans	264	5,597	24	419	21	304	211	2,574
II	% of Tota				85 4%	88.6%	7.8%	6.6%	6.8%	4 8%	68.3%	40.7%

NOR	THWE	STAL	ABAI	MA AS	SSES	SMEN	TARI	E A						
200	0 AGG	REGA	ATE L	ENDI	N G C	OMPA	RISO	N						
	<i>1</i> N	INCLUDING HUD REPORTERS												
	HMDA ORIGINATIONS & PURCHASES													
Income		By Tract Income By Borrower Income												
	Ва	nk	Aggre	egate	Ва	ınk	Aggre	egate						
Category	#	%	#	%	#	%	#	%						
Low	0	0.0%	0	0.0%	12	14.6%	87	11.3%						
Moderate	0	0.0%	0	0.0%	17	20.7%	169	21.9%						
Middle	82	100.0%	771	100.0%	31	37.8%	191	24.8%						
Upper	0	0.0%	0	0.0%	19	23.2%	267	34.6%						
NA	0	0.0%	0	0.0%	3	3.7%	57	7.4%						
Total	82	100.0%	771	100.0%	82	100.0%	771	100.0%						

Tr.												
	N	ORT	H W E	ST	ALAB	AMA	ASS	ESSM	ENT	ARE	Α	
	2	0 0 0	AGG	3 R E (	BATE	LEN	DING	CO	MPAR	ISON	1	
					SMAL	L BU	SINES	SS				
Tract		Total	Loans				Loan A	mounts			Gross F	Revenue
Income	Ва	nk	Aggr	egate	\$100,000	or Less	\$100,001 -	- \$250,000	\$250,001 -	- \$1 Million	<=\$1	Million
Category	#	%	#	%	Bank	Aggregate	Bank	Aggregate	Bank	Aggregate	Bank	Aggregate
Low	0 0.0% 0 0.0				0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Moderate	0	0.0%	0	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Middle	115	100.0%	764	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
Upper	0	0.0%	0	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
NA	0	0.0%	0	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Total	115	100.0%	764	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
			Number	of Loans	105	717	4	21	6	26	104	540
ll .			9/	of Total	91.3%	93.8%	3.5%	2.7%	5.2%	3.4%	90.4%	70.7%

S	оитн	ALAE	BAMA	ASSE	SSMI	ENTA	REA	
200		ICLUD		UD R	NG C EPOR1 & PUR	ERS	RISO	N
Income		By Tract	By Borrow	er Income				
	Ва	nk	Aggre	egate	Ba	nk	Aggre	egate
Category	#	%	#	%	#	%	#	%
Low	0	0.0%	0	0.0%	31	10.1%	527	11.2%
Moderate	56	18.3%	795	16.8%	50	16.3%	972	20.6%
Middle	199	65.0%	3,032	64.2%	52	17.0%	1,063	22.5%
Upper	51	16.7%	894	18.9%	161	52.6%	1,524	32.3%
NA	0	0.0%	0	0.0%	12	3.9%	635	13.5%
Total	306	100.0%	4,721	100.0%	306	100.0%	4,721	100.0%

		s o	UTH	ALA	BAM	A AS	SESS	SMEN	TAR	EA		
	2	0 0 0	AGO	REC	SATE	LEN	DING	COI	MPAR	ISON	I	
					SMAL	L BU	SINES	SS				
Tract		Total	Loans				Loan A	mounts			Gross F	Revenue
Income	Ва	nk	Aggr	egate	\$100,000	or Less	\$100,001 -	- \$250,000	\$250,001 -	- \$1 Million	<=\$1	Million
Category	#	%	#	%	Bank	Aggregate	Bank	Aggregate	Bank	Aggregate	Bank	Aggregate
Low	0 0.0% 0 0.0%		0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	
Moderate	53	19.1%	615	18.0%	19.4%	18.2%	19.0%	14.6%	10.0%	16.5%	18.3%	18.2%
Middle	194	69.8%	2,267	66.2%	68.0%	66.3%	81.0%	67.5%	90.0%	62.1%	67.9%	66.9%
Upper	31	11.2%	540	15.8%	12.6%	15.5%	0.0%	18.0%	0.0%	21.4%	13.8%	14.9%
NA	0	0.0%	0	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Total	Total 278 100.0% 3,422 100.0			100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
	Number of Loans			of Loans	247	3,113	21	206	10	103	218	2,119
	% of Tota				88.8%	91.0%	7.6%	6.0%	3.6%	3.0%	78.4%	61.9%

200			SA A				E A R I S O	N
200	U AGG	ICLUD	ING H	UD R	EPORI	FERS		N
	H M D A	. •		IONS	& PUR			
Income	Ва	<i>By Tract</i> nk	Income Aggre	egate	Ва	<b>By Borrow</b> Ink	<b>/er Income</b> Aggre	egate
Category	#	%	#	%	#	%	#	%
Low	0	0.0%	63	1.9%	3	9.4%	366	10.9%
Moderate	2	6.3%	530	15.8%	7	21.9%	644	19.2%
Middle	16	50.0%	1,193	35.6%	7	21.9%	674	20.1%
Upper	14	43.8%	1,561	46.6%	15	46.9%	1,124	33.6%
NA	0	0.0%	2	0.1%	0	0.0%	541	16.2%
Total	32	100.0%	3,349	100.0%	32	100.0%	3,349	100.0%

							ESSN					
	2	000	AGC		3 A T E S M A L		SINE	-	MPAF	RISOI	N	
Tract		Total	Loans				Loan A	mounts			Gross F	Revenue
Income	Ba	nk	Aggn	egate	\$100,000	or Less	\$100,001 -	- \$250,000	\$250,001 -	- \$1 Million	< <b>=</b> \$1	Million
Category	#	%	#	%	Bank	Aggregate	Bank	Aggregate	Bank	Aggregate	Bank	Aggregate
Low	0	0.0%	80	2.4%	0.0%	2.4%	0.0%	0.9%	0.0%	4.4%	0.0%	1.8%
Moderate	1	4.5%	664	20.2%	5.0%	20.6%	0.0%	19.3%	0.0%	14.8%	7.1%	23.2%
Middle	12	54.5%	997	30.4%	50.0%	29.8%	100.0%	33.9%	0.0%	34.1%	57.1%	29.0%
Upper	9	40.9%	1,533	46.7%	45.0%	46.8%	0.0%	45.9%	0.0%	46.7%	35.7%	45.8%
NA	0	0.0%	9	0.3%	0.0%	0.3%	0.0%	0.0%	0.0%	0.0%	0.0%	0.1%
Total 22 100.0% 3,283 100.0% 100.0% 100.0% 100.0% 100.0% 0.0%											100.0%	100.0%
			Number	of Loans	20	2,868	2	233	0	182	14	1,680
	% <b>of Total</b> 90.9% 87.4% 9.1% 7.1% 0.0% 5.5% 63.6% 51.2%											

WALKER ASSESSMENT AREA 2000 AGGREGATE LENDING COMPARISON INCLUDING HUD REPORTERS HMDA ORIGINATIONS & PURCHASES													
Income	Ва	By Tract Income Bank Aggregate Bank Aggregate											
Category	#	%	#	%	#	%	#	%					
Low	0	0.0%	0	0.0%	4	13.8%	107	7.5%					
Moderate	0	0.0%	0	0.0%	8	27.6%	279	19.5%					
Middle	12	41.4%	981	68.5%	4	13.8%	375	26.2%					
Upper	17	58.6%	451	31.5%	12	41.4%	473	33.0%					
NA	0	0.0%	0	0.0%	1	3.4%	198	13.8%					
Total	29	100.0%	1,432	100.0%	29	100.0%	1,432	100.0%					

			W A	LKE	R AS	SSES	SMEI	NT A	REA			
	2	0 0 0	AGG	REC	ATE	LEN	DING	CO	MPAR	ISON	1	
					SMAL	L BU	SINE	SS				
Tract		Total	Loans				Loan A	mounts			Gross F	Revenue
Income	Ва	ınk	Aggr	egate	\$100,000	or Less	\$100,001	\$250,000	\$250,001 -	- \$1 Million	<=\$1	Million
Category	#	%	#	%	Bank	Aggregate	Bank	Aggregate	Bank	Aggregate	Bank	Aggregate
Low	0	0.0%	0	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Moderate	0	0.0%	0	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Middle	16	47.1%	778	48.3%	43.3%	49.1%	66.7%	40.2%	100.0%	39.7%	43.8%	50.8%
Upper	18	52.9%	834	51.7%	56.7%	50.9%	33.3%	59.8%	0.0%	60.3%	56.3%	49.2%
NA	0	0.0%	0	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Total	Total 34 100.0% 1,612 100.09		100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	
	Number of Loans			of Loans	30	1,457	3	97	1	58	32	1,043
	% of Total			of Total	88 2%	90.4%	8.8%	6.0%	2 9%	3.6%	94 1%	64 7%

	F L (	ORIDA	A ASS	ESSI	I E N T	AREA	١	
200	0 AGG	REGA	ATE L	ENDI	N G C	OMPA	RISO	N
	HMDA	ORIC	SINAT	IONS	& PUR	CHAS	E S	
Income		By Tract	Income			By Borrow	er Income	
Category	Ва	nk	Aggre	egate	Ва	nk	Aggre	egate
Category	#	%	#	%	#	%	#	%
Low	6	0.6%	3,983	1.2%	65	6.1%	22,650	6.9%
Moderate	171	16.1%	39,161	11.9%	133	12.5%	57,156	17.4%
Middle	571	53.6%	170,187	51.9%	189	17.7%	68,590	20.9%
Upper	317	29.8%	114,378	34.9%	553	51.9%	125,640	38.3%
NA	0	0.0%	37	0.0%	125	11.7%	53,710	16.4%
Total	1,065	100.0%	327,746	100.0%	1,065	100.0%	327,746	100.0%

		_	FL	ORII	D A A	SSES	SME	NT A	REA			
	2	0 0 0	AGG	REC	ATE	LEN	DING	СО	MPAR	1501	1	
					SMAL	L BU	SINES	SS				
Tract		Total	Loans	, i			Loan A	mounts			Gross F	Revenue
Income	Ва	nk	Aggr	egate	\$100,000	or Less	\$100,001 -	\$250,000	\$250,001 -	\$1 Million	<=\$1	Million
Category	#	%	#	%	Bank	Aggregate	Bank	Aggregate	Bank	Aggregate	Bank	Aggregate
Low	, , , , , , , , , , , , , , , , , , , ,		3.1%	2.7%	3.0%	2.0%	4.7%	8.2%	5.1%	3.7%	2.9%	
Moderate	186	17.4%	40,423	15.8%	18.1%	15.7%	17.1%	19.2%	15.0%	17.3%	17.8%	14.6%
Middle	488	45.8%	115,496	45.1%	47.6%	45.3%	42.4%	41.3%	41.5%	39.6%	46.7%	45.3%
Upper	351	32.9%	90,830	35.5%	31.5%	35.4%	38.5%	34.4%	32.0%	37.8%	31.2%	36.6%
NA	6	0.6%	1,531	0.6%	0.1%	0.6%	0.0%	0.3%	3.4%	0.1%	0.7%	0.7%
Total	Total 1,066 100.0% 256,213 100.0			100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
	Number of Loan					245,913	205	5,477	147	4,823	872	85,736
			%	of Total	67.0%	96.0%	19.2%	2.1%	13.8%	1.9%	81.8%	33.5%

	ORL	AND	O ASS	SESS	MENT	ARE	A	
2 0 0	0 AGG	REGA	ATE L	ENDI	N G C	OMPA	RISO	N
	IN	ICLUD	INGH	UDR	EPOR1	ERS		
	HMDA	ORIC	SINAT	IONS	& PUR	CHASI	E S	
Income		By Tract	Income			By Borrow	er Income	
	Ba	nk	Aggre	egate	Ва	nk	Aggre	egate
Category	#	%	#	%	#	%	#	%
Low	0	0.0%	410	0.5%	17	5.8%	5,266	7.0%
Moderate	129	44.0%	8,681	11.6%	47	16.0%	14,298	19.1%
Middle	103	35.2%	46,223	61.6%	55	18.8%	17,426	23.2%
Upper	61	20.8%	19,726	26.3%	167	57.0%	27,266	36.3%
NA	0	0.0%	8	0.0%	7	2.4%	10,792	14.4%
Total	293	100.0%	75,048	100.0%	293	100.0%	75,048	100.0%

			O R	LAN	DO A	SSES	SSME	NT A	REA			
	2	0 0 0	AGG	REG	ATE	LEN	DING	COL	W P A R	ISON	1	
					SMAL	L BU	SINES	SS				
Tract		Total	Loans				Loan A	mounts			Gross F	Revenue
Income	Ва	nk	Aggr	egate	\$100,000	or Less	\$100,001 -	- \$250,000	\$250,001 -	\$1 Million	<=\$1	Million
Category	#	%	#	%	Bank	Aggregate	Bank	Aggregate	Bank	Aggregate	Bank	Aggregate
Low	13 3.0% 769 2.1%				2.2%	2.0%	1.9%	4.5%	7.7%	4.2%	3.2%	1.7%
Moderate	69	15.7%	5,824	16.1%	17.1%	16.0%	13.3%	18.5%	13.8%	20.7%	16.4%	14.7%
Middle	195	44.4%	19,577	54.2%	44.2%	54.4%	47.6%	52.5%	40.0%	46.4%	47.4%	54.7%
Upper	162	36.9%	9,947	27.5%	36.4%	27.6%	37.1%	24.5%	38.5%	28.6%	32.9%	28.9%
NA	0	0.0%	0	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Total	439	100.0%	36,117	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
	•		Number	of Loans	269	34,682	105	774	65	661	371	11,407
			%	of Total	61.3%	96.0%	23.9%	2.1%	14.8%	1.8%	84.5%	31.6%

D	AYTO	NA BE	EACH	ASSE	SSMI	ENTA	REA	
200	0 A G G	REGA	ATE L	ENDI	N G C	OMPA	RISO	N
	1 1	N C L U D	INGH	UD R	E P O R 1	ERS		
	HMD	AORIC	SINAT	IONS	& PUR	CHAS	E S	
Income		By Tract	Income			By Borrow	er Income	
	Ва	ınk	Aggre	egate	Ва	nk	Aggre	egate
Category	#	%	#	%	#	%	#	%
Low	0	0.0%	134	1.0%	9	8.5%	943	7.3%
Moderate	10	9.4%	1,169	9.1%	15	14.2%	2,270	17.6%
Middle	74	69.8%	10,090	78.4%	25	23.6%	2,693	20.9%
Upper	22	20.8%	1,472	11.4%	54	50.9%	4,852	37.7%
NA	0	0.0%	0	0.0%	3	2.8%	2,107	16.4%
Total	106	100.0%	12.865	100.0%	106	100.0%	12.865	100.0%

		D A	YTO	NAE	BEAC	H AS	SES	SMEN	TAF	REA		
	2	0 0 0	AGG	REC	ATE	LEN	DING	СО	MPAR	RISON	1	
					SMAL	L BU	SINES	s s				
Tract		Total	Loans				Loan A	mounts			Gross F	Revenue
Income	Ва	nk	Aggr	egate	\$100,000	or Less	\$100,001 -	\$250,000	\$250,001 -	- \$1 Million	<=\$1	Million
Category	#	%	#	%	Bank	Aggregate	Bank	Aggregate	Bank	Aggregate	Bank	Aggregate
Low	7	5.9%	219	3.2%	5.4%	3.1%	0.0%	5.4%	16.7%	7.9%	5.9%	4.2%
Moderate	33	27.7%	1,208	17.7%	29.0%	17.7%	28.6%	20.5%	16.7%	14.3%	26.5%	16.0%
Middle	60	50.4%	4,576	67.1%	55.9%	67.1%	21.4%	66.5%	41.7%	63.5%	54.9%	68.0%
Upper	19	16.0%	821	12.0%	9.7%	12.1%	50.0%	7.6%	25.0%	14.3%	12.7%	11.8%
NA	0	0.0%	0	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Total	Total 119 100.0% 6,824 100.0			100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
	Number of Loar					6,513	14	185	12	126	102	2,298
	% of Total					95.4%	11.8%	2.7%	10.1%	1.8%	85.7%	33.7%

FO	RT LA	UDER	DALE	ASS	ESSM	IENT	AREA					
200	0 AGG	REGA	ATE L	ENDI	N G C	OMPA	RISO	N				
	HMDA	ORIC	SINAT	IONS	& PUR	CHASI	E S					
Income		By Tract Income By Borrower Income										
Category	Ва	nk	Aggre	egate	Ва	nk	Aggre	egate				
Category	#	%	#	%	#	%	#	%				
Low	0	0.0%	583	1.1%	0	0.0%	4,054	7.6%				
Moderate	0	0.0%	5,773	10.8%	1	2.4%	10,294	19.2%				
Middle	25	59.5%	30,024	56.1%	10	23.8%	11,204	20.9%				
Upper	17	40.5%	17,102	32.0%	22	52.4%	18,510	34.6%				
NA	0	0.0%	0	0.0%	9	21.4%	9,420	17.6%				
Total	42	100.0%	53,482	100.0%	42	100.0%	53,482	100.0%				

1												
		F O R	TLA	UDE	ERDA	LE A	SSES	SSME	NTA	REA		
	2	0 0 0	AGG	REC	ATE	LEN	DING	CO	MPAR	ISON	1	
					SMAL	L BU	SINE	SS				
Tract		Total	Loans			Loan Amounts Gro						
Income	Ва	nk	Aggre	egate	\$100,000	or Less	\$100,001	- \$250,000	\$250,001 -	- \$1 Million	<=\$1	Million
Category	#	%	#	%	Bank	Aggregate	Bank	Aggregate	Bank	Aggregate	Bank	Aggregate
Low	1	7.1%	1,770	4.1%	16.7%	4.0%	0.0%	8.7%	0.0%	9.6%	0.0%	3.2%
Moderate	2	14.3%	5,799	13.5%	16.7%	13.4%	0.0%	16.7%	25.0%	15.4%	15.4%	12.6%
Middle	7	50.0%	21,597	50.4%	33.3%	50.6%	75.0%	44.7%	50.0%	42.1%	53.8%	51.1%
Upper	4	28.6%	13,685	31.9%	33.3%	31.9%	25.0%	29.9%	25.0%	32.9%	30.8%	33.1%
NA	0	0.0%	12	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Total	Total 14 100.0% 42,863 100.0		100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	
	Number of Loan			of Loans	6	41,556	4	723	4	584	13	14,729
	% of Tota			of Total	42.9%	97.0%	28.6%	1.7%	28.6%	1.4%	92.9%	34.4%

	FORT	MYE	RS A	SSES	SMEN	T AR	E A	
200	0 AGG	REGA	ATE L	ENDI	N G C	OMPA	RISO	N
	HMDA	AORIC	SINAT	IONS	& PUR	CHAS	E S	
Income		By Tract	Income			By Borrow	er Income	
	Ва	nk	Aggre	egate	Ва	ınk	Aggre	egate
Category	#	%	#	%	#	%	#	%
Low	0	0.0%	0	0.0%	15	7.2%	503	4.6%
Moderate	1	0.5%	426	3.9%	27	13.0%	1,433	13.1%
Middle	159	76.4%	8,178	74.8%	34	16.3%	1,786	16.3%
Upper	48	23.1%	2,331	21.3%	98	47.1%	5,006	45.8%
NA	0	0.0%	0	0.0%	34	16.3%	2,207	20.2%
Total	208	100.0%	10,935	100.0%	208	100.0%	10,935	100.0%

		F	ORI	ГМҮ	ERS	ASS	ESSM	ENT	ARE	Α		
	2	0 0 0	AGG	REC	ATE	LEN	DING	CO	MPAR	ISON	1	
					SMAL	L BU	SINES	SS				
Tract		Total	Loans				Loan A	mounts			Gross F	Revenue
Income	Ва	nk	Aggr	egate	\$100,000	or Less	\$100,001 -	\$250,000	\$250,001 -	- \$1 Million	<=\$1	Million
Category	#	%	#	%	Bank	Aggregate	Bank	Aggregate	Bank	Aggregate	Bank	Aggregate
Low	0 0.0% 0 0.0%		0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	
Moderate	2	2.9%	154	2.3%	2.1%	2.3%	12.5%	1.0%	0.0%	5.0%	0.0%	2.5%
Middle	46	67.6%	4,823	73.5%	66.7%	73.6%	50.0%	69.7%	83.3%	73.9%	68.1%	74.9%
Upper	20	29.4%	1,583	24.1%	31.3%	24.1%	37.5%	29.2%	16.7%	21.1%	31.9%	22.6%
NA	0	0.0%	0	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Total	Total 68 100.0% 6,560 100.0					100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
		•	Number	of Loans	48	6,166	8	195	12	199	47	2,137
ĺ			%	of Total	70.6%	94.0%	11.8%	3.0%	17.6%	3.0%	69.1%	32.6%

2 0 0	0 AGG	REGA	D AS ATE L SINAT	ENDI	N G C	ОМРА	RISO	N
Income	Bar	By Tract	Income Aggre	egate	Ва	<i>By Borrow</i> nk	rer Income Aggre	egate
Category	#	%	#	%	#	%	#	%
Low	0	0.0%	41	0.4%	6	8.0%	832	8.2%
Moderate	9	12.0%	992	9.8%	13	17.3%	1,967	19.3%
Middle	50	66.7%	6,991	68.7%	19	25.3%	2,352	23.1%
Upper	16	21.3%	2,145	21.1%	30	40.0%	3,631	35.7%
NA	0	0.0%	0	0.0%	7	9.3%	1,387	13.6%
Total	75	100.0%	10,169	100.0%	75	100.0%	10,169	100.0%

1												
			LAK	ELA	ND A	ASSE	SSME	ENT	AREA			
	2	0 0 0	AGG	REC	ATE	LEN	DING	CO	MPAR	ISON	١	
					SMAL	L BU	SINES	s s				
Tract		Total	Loans				Loan A	mounts			Gross F	Revenue
Income	Ва	nk	Aggr	egate	\$100,000	\$100,000 or Less   \$100,001 - \$250,000   \$250,001 - \$1 Million					<=\$1	Million
Category	#	%	#	%	Bank	Aggregate	Bank	Aggregate	Bank	Aggregate	Bank	Aggregate
Low	4 4.4% 147 2.2					2.0%	0.0%	3.7%	0.0%	6.0%	4.8%	1.5%
Moderate	19	20.9%	1,117	16.4%	20.6%	16.2%	21.4%	19.5%	22.2%	22.0%	18.1%	14.0%
Middle	45	49.5%	4,046	59.5%	42.6%	59.9%	64.3%	52.1%	77.8%	55.3%	49.4%	60.4%
Upper	23	25.3%	1,488	21.9%	30.9%	21.9%	14.3%	24.7%	0.0%	16.7%	27.7%	24.0%
NA	0	0.0%	0	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Total	91	100.0%	6,798	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
	•		Number	of Loans	68	6,433	14	215	9	150	83	2,008
% of Total 74.7% 94.6% 15.4% 3.2% 9.9% 2.2%										91.2%	29.5%	

	MELI	BOUR	NE AS	SSES	SMEN	TARI	E A	
200	0 AGG	REG	ATE L	ENDI	N G C	OMPA	RISO	N
	HMDA	AORIO	SINAT	IONS	& PUR	CHAS	E S	
Income		By Tract	Income			By Borrow	er Income	
	Ва	nk	Aggre	egate	Ba	nk	Aggre	egate
Category	#	%	#	%	#	%	#	%
Low	0	0.0%	32	0.2%	3	13.6%	1,496	10.8%
Moderate	2	9.1%	2,083	15.0%	2	9.1%	2,727	19.6%
Middle	14	63.6%	8,634	62.1%	0	0.0%	2,895	20.8%
Upper	6	27.3%	3,148	22.6%	16	72.7%	4,657	33.5%
NA	0	0.0%	13	0.1%	1	4.5%	2,135	15.3%
Total	22	100.0%	13,910	100.0%	22	100.0%	13,910	100.0%

		MELBOURNE ASSESSMENT AREA												
	2	0 0 0	AGG		ATE		DING		MPAR	RISON	١			
					SMAL	L BU	SINES	SS						
Tract		Total	Loans					mounts				Revenue		
Income	Ва	nk	Aggre	egate	\$100,000	or Less	\$100,001 -	\$250,000	\$250,001 -	- \$1 Million	<=\$1	Million		
Category	#	%	#	%	Bank	Aggregate	Bank	Aggregate	Bank	Aggregate	Bank	Aggregate		
Low	0	0.0%	0.9%		0.0%	0.9%	0.0%	0.0%	0.0%	0.0%	0.0%	0.8%		
Moderate	18	27.3%	2,439	25.6%	24.5%	25.4%	27.3%	30.5%	50.0%	32.8%	23.7%	24.9%		
Middle	40	60.6%	5,079	53.2%	61.2%	53.4%	63.6%	47.1%	50.0%	45.3%	62.7%	52.6%		
Upper	8	12.1%	1,938	20.3%	14.3%	20.2%	9.1%	22.4%	0.0%	21.9%	13.6%	21.7%		
NA	0	0.0%	4	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%		
Total	Total 66 100.0% 9,545 100.0					100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%		
			Number	of Loans	49	9,243	11	174	6	128	59	3,049		
			%	of Total	74.2%	96.8%	16.7%	1.8%	9.1%	1.3%	89.4%	31.9%		

	М	IAMI	ASSE	SSME	NT A	REA		
2 0 0	O AGG	_	ATE L SINAT		NG C & PUR		RISO	N
Income	Ва	<b>By Tract</b> nk	Income Aggre	egate	Ва	<b>By Borrow</b> nk	<b>rer Income</b> Aggre	egate
Category	#	%	#	%	#	%	#	%
Low	4	2.9%	1,939	3.7%	4	2.9%	1,608	3.0%
Moderate	14	10.1%	6,461	12.2%	5	3.6%	6,514	12.3%
Middle	40	28.8%	18,617	35.2%	19	13.7%	11,832	22.4%
Upper	81	58.3%	25,811	48.9%	72	51.8%	22,401	42.4%
NA	0	0.0%	0	0.0%	39	28.1%	10,473	19.8%
Total	139	100.0%	52,828	100.0%	139	100.0%	52,828	100.0%

1												
	MIAMI ASSESSMENT AREA											
2000 AGGREGATE LENDING COMPARISON												
					SMAL	L BU	SINES	SS				
Tract		Total	Loans				Loan A	mounts			Gross F	Revenue
Income	Ва	nk	Aggre	egate	\$100,000	or Less	\$100,001 -	\$250,000	\$250,001 -	\$1 Million	<=\$1	Million
Category	#	%	#	%	Bank	Aggregate	Bank	Aggregate	Bank	Aggregate	Bank	Aggregate
Low	6	6.5%	3,848	6.8%	2.0%	6.7%	4.2%	8.8%	23.5%	10.5%	7.0%	6.2%
Moderate	16	17.4%	9,342	16.4%	15.7%	16.3%	25.0%	21.0%	11.8%	19.1%	18.6%	14.7%
Middle	18	19.6%	16,013	28.2%	23.5%	28.4%	16.7%	22.9%	11.8%	24.4%	19.8%	29.5%
Upper	52	56.5%	26,395	46.5%	58.8%	46.5%	54.2%	46.8%	52.9%	45.9%	54.7%	47.1%
NA	0	0.0%	1,200	2.1%	0.0%	2.2%	0.0%	0.6%	0.0%	0.2%	0.0%	2.5%
Total	92	100.0%	56,798	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
	Number of Loans					54,458	24	1,233	17	1,107	86	20,354
			%	of Total	55.4%	95.9%	26.1%	2.2%	18.5%	1.9%	93.5%	35.8%

	N A	PLES	ASS	ESSM	ENT	AREA				
200	0 AGG	REGA	ATE L	ENDI	N G C	OMPA	RISO	N		
	HMDA	AORIO	SINAT	IONS	& PUR	CHAS	E S			
Income		By Tract	Income		By Borrower Income					
	Ва	nk	Aggre	egate	Ва	ınk	Aggregate			
Category	#	%	#	%	#	%	#	%		
Low	2	2.8%	38	0.4%	5	7.0%	448	5.1%		
Moderate	0	0.0%	0	0.0%	8	11.3%	1,413	15.9%		
Middle	49	69.0%	5,447 61.5%		11	15.5%	1,454	16.4%		
Upper	20 28.2%		3,374	3,374 38.1%		49.3%	4,177	47.1%		
NA	0	0.0%	0	0.0%	12	16.9%	1,367	15.4%		
Total	71	100.0%	8,859	100.0%	71	100.0%	8,859	100.0%		

			N A	PLE	S AS	SES	SMEN	IT AI	REA				
	2000 AGGREGATE LENDING COMPARISON												
	SMALL BUSINESS												
Tract		Total	Loans				Loan A	mounts			Gross F	Revenue	
Income	Ва	nk	Aggre	egate	\$100,000	or Less	\$100,001 -	- \$250,000	\$250,001 -	- \$1 Million	<=\$1	Million	
Category	#	%	#	%	Bank	Aggregate	Bank	Aggregate	Bank	Aggregate	Bank	Aggregate	
Low	0	0.0%	38	0.6%	0.0%	0.6%	0.0%	0.6%	0.0%	0.5%	0.0%	0.4%	
Moderate	0	0.0%	0	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	
Middle	9	47.4%	4,340	62.9%	57.1%	63.2%	25.0%	59.3%	0.0%	53.9%	50.0%	65.0%	
Upper	10	52.6%	2,527	36.6%	42.9%	36.2%	75.0%	40.1%	100.0%	45.6%	50.0%	34.6%	
NA	0	0.0%	0	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	
Total	19	100.0%	6,905	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	
		•	Number	of Loans	14	6,539	4	162	1	204	14	2,246	
% of Total					73.7%	94.7%	21.1%	2.3%	5.3%	3.0%	73.7%	32.5%	

NORTH WILDWOOD ASSESSMENT AREA												
200	0 A G G	REGA	ATE L	ENDI	N G C	OMPA	RISO	N				
	1 /	N C L U D	INGH	UD R	EPOR1	T E R S						
HMDA ORIGINATIONS & PURCHASES												
Income		By Tract	Income		By Borrower Income							
	Ва	ınk	Aggre	egate	Ва	nk	Aggregate					
Category	#	%	#	%	#	%	#	%				
Low	0	0.0%	0	0.0%	0	0.0%	19	2.2%				
Moderate	0	0.0%	0	0.0%	1	100.0%	106	12.5%				
Middle	1	100.0%	850	850 100.0%		0.0%	231	27.2%				
Upper	0 0.0%		0	0 0.0%		0.0%	466	54.8%				
NA	0	0.0%	0	0.0%	0	0.0%	28	3.3%				
Total	1	100.0%	850	100.0%	1	100.0%	850	100.0%				

		NOF	₹ T H	WIL	DWO	A D C	SSES	SME	N T A	REA		
	2	0 0 0	AGG	REC	ATE	LEN	DING	CO	MPAR	ISON	I	
					SMAL	L BU	SINES	SS				
Tract		Total	Loans				Gross Revenue					
Income	Ва	nk	Aggr	egate	\$100,000	or Less	\$100,001 -	\$250,000	\$250,001 -	- \$1 Million	<=\$1	Million
Category	#	%	#	%	Bank	Aggregate	Bank	Aggregate	Bank	Aggregate	Bank	Aggregate
Low	0	0.0%	0	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Moderate	0	0.0%	0	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Middle	2	100.0%	152	100.0%	100.0%	100.0%	0.0%	100.0%	100.0%	100.0%	100.0%	100.0%
Upper	0	0.0%	0	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
NA	0	0.0%	0	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Total	2	100.0%	152	100.0%	100.0%	100.0%	0.0%	100.0%	100.0%	100.0%	100.0%	100.0%
	Number of Loans					144	0	3	1	5	1	52
% of Total				50.0%	94 7%	0.0%	2.0%	50.0%	3 3%	50.0%	34 2%	

OCALA ASSESSMENT AREA 2000 AGGREGATE LENDING COMPARISON INCLUDING HUD REPORTERS HMDA ORIGINATIONS & PURCHASES											
Income	Ва	<i>By Tract</i> nk	f <b>Income</b> Aggre	egate	Ва	,	ver Income Aggregate				
Category	#	%	#	%	#	%	#	%			
Low	0	0.0%	0	0.0%	0	0.0%	250	8.7%			
Moderate	0	0.0%	0	0.0%	1	25.0%	594	20.7%			
Middle	4	100.0%	2,876	2,876 100.0%		25.0%	684	23.8%			
Upper	0 0.0%		0 0.0%		2	50.0%	1,017	35.4%			
NA	0	0.0%	0	0.0%	0	0.0%	331	11.5%			
Total	4	100.0%	2,876	100.0%	4	100.0%	2,876	100.0%			

	OCALA ASSESSMENT AREA												
	2000 AGGREGATE LENDING COMPARISON												
Tract	S M A L L         B U S I N E S S           Tract         Total Loans         Loan Amounts         Gross Revenue												
Income	Ва	nk	Aggr	egate	\$100,000	or Less	\$100,001 -	\$250,000	\$250,001 -	\$1 Million	<=\$1	Million	
Category	#	%	#	%	Bank	Aggregate	Bank	Aggregate	Bank	Aggregate	Bank	Aggregate	
Low	0	0.0%	0	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	
Moderate	0	0.0%	0	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	
Middle	1	100.0%	929	100.0%	100.0%	100.0%	0.0%	100.0%	0.0%	100.0%	100.0%	100.0%	
Upper	0	0.0%	0	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	
NA	0	0.0%	0	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	
Total	1	100.0%	929	100.0%	100.0%	100.0%	0.0%	100.0%	0.0%	100.0%	100.0%	100.0%	
			Number	of Loans	1	894	0	20	0	15	1	375	
		%	of Total	100.0%	96.2%	0.0%	2.2%	0.0%	1.6%	100.0%	40.4%		

SARASOTA ASSESSMENT AREA														
2000 AGGREGATE LENDING COMPARISON INCLUDING HUD REPORTERS HMDA ORIGINATIONS & PURCHASES														
Income		By Tract Income By Borrower Income												
Income	Bar	nk	Aggre	egate	Ва	nk	Aggre	gate						
Category	#	%	#	%	#	%	#	%						
Low	0	0.0%	0	0.0%	0	0.0%	212	7.9%						
Moderate	0	0.0%	649	24.3%	2	100.0%	634	23.8%						
Middle	2	100.0%	1,132	42.4%	0	0.0%	645	24.2%						
Upper	0	0.0%	887	33.2%	0	0.0%	760	28.5%						
NA	0	0.0%	0	0.0%	0	0.0%	417	15.6%						
Total	2	100.0%	2,668	100.0%	2	100.0%	2,668	100.0%						

	ST AU	GUST	INE	ASSE	SSME	N T A	REA			
200	0 AGG	REG	ATE L	ENDI	N G C	OMPA	RISO	N		
	1 1	N C L U D	INGH	UD R	E P O R 1	ERS				
	HMD	AORIO	SINAT	IONS	& PUR	CHAS	E S			
Income		By Tract	Income		By Borrower Income					
	Ва	ınk	Aggre	egate	Ba	nk	Aggre	egate		
Category	#	%	#	%	#	%	#	%		
Low	0	0 0.0% 0 0.0%			0	0.0%	396	5.4%		
Moderate	0	0.0%	846	11.6%	0	0.0%	922	12.6%		
Middle	3	100.0%	3,037	41.6%	0	0.0%	1,322	18.1%		
Upper	0	0.0%	3,413	46.8%	3	100.0%	3,598	49.3%		
NA	0	0.0%	0	0.0%	0	0.0%	1,058	14.5%		
Total	3	100.0%	7,296	100.0%	3	100.0%	7,296	100.0%		

		S .	TAU	GUS	TINE	E ASS	SESS	MENT	T AR	ΕA		
	2	0 0 0	AGG	REC	ATE	LEN	DING	СО	MPAR	1 5 0 1	1	
					SMAL	L BU	SINE	s s				
Tract		Total	Loans				Loan A	mounts			Gross F	Revenue
Income	Ва	ınk	Aggre	egate	\$100,000	or Less	\$100,001 -	- \$250,000	\$250,001 -	- \$1 Million	<=\$1	Million
Category	#	%	#	%	Bank	Aggregate	Bank	Aggregate	Bank	Aggregate	Bank	Aggregate
Low	0	0.0%	0	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Moderate	0	0.0%	411	15.6%	0.0%	15.6%	0.0%	17.6%	0.0%	13.9%	0.0%	14.1%
Middle	2	100.0%	1,265	48.1%	0.0%	48.7%	100.0%	35.3%	0.0%	38.9%	100.0%	44.9%
Upper	0	0.0%	954	36.3%	0.0%	35.7%	0.0%	47.1%	0.0%	47.2%	0.0%	41.0%
NA	0	0.0%	0	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Total	Total 2 100.0% 2,630 100.					100.0%	100.0%	100.0%	0.0%	100.0%	100.0%	100.0%
	Number of Loan					2,490	2	68	0	72	1	891
			0/	of Total	0.0%	94 7%	100.0%	2.6%	0.0%	2 7%	50.0%	33.9%

	_												
	1 /	AMPA	ASSE	SSMI	ENI A	REA							
200	0 AGG	REGA	ATE L	ENDI	N G C	OMPA	RISO	N					
	1.1	ICLUD	ING H	UD R	E P O R 1	ERS							
	HMDA	AORIO	SINAT	IONS	& PUR	CHAS	E S						
Income		By Tract Income By Borrower Income											
	Ва	nk	Aggre	egate	Ва	nk	Aggre	egate					
Category	#	%	#	%	#	%	#	%					
Low	0	0.0%	997	1.1%	5	7.4%	7,293	8.3%					
Moderate	4	5.9%	13,647	15.6%	8	11.8%	16,916	19.3%					
Middle	31	45.6%	37,224	42.4%	12	17.6%	18,919	21.6%					
Upper	33	48.5%	35,846	40.9%	36	52.9%	32,797	37.4%					
NA	0	0.0%	14	0.0%	7	10.3%	11,803	13.5%					
Total	68	100.0%	87,728	100.0%	68	100.0%	87,728	100.0%					

			T A	AMP.	A AS	SESS	MEN	TAR	ΕA				
	2	0 0 0	AGG	REG	ATE	LEN	DING	CO	MPAR	ISON	1		
	S M A L L B U S I N E S S												
Tract		Total	Loans				Loan A	mounts			Gross F	Revenue	
Income	Ва	nk	Aggre	egate	\$100,000	or Less	\$100,001 -	- \$250,000	\$250,001 -	- \$1 Million	<=\$1	Million	
Category	#	%	#	%	Bank	Aggregate	Bank	Aggregate	Bank	Aggregate	Bank	Aggregate	
Low	2	1.6%	508	1.1%	1.9%	1.1%	0.0%	1.3%	0.0%	0.7%	2.9%	1.3%	
Moderate	23	18.1%	8,893	19.0%	16.5%	19.0%	25.0%	20.3%	25.0%	17.4%	23.2%	18.0%	
Middle	57	44.9%	19,284	41.2%	48.5%	41.3%	25.0%	40.4%	37.5%	37.1%	37.7%	41.1%	
Upper	45	35.4%	18,045	38.6%	33.0%	38.5%	50.0%	37.9%	37.5%	44.7%	36.2%	39.6%	
NA	0	0.0%	49	0.1%	0.0%	0.1%	0.0%	0.1%	0.0%	0.1%	0.0%	0.0%	
Total	Total 127 100.0% 46,779 100.0				100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	
	Number of Loans				103	44,789	16	1,082	8	908	69	14,832	
II			0/	of Total	81.1%	95.7%	12.6%	2.3%	6.3%	1.9%	54.3%	31.7%	

W E 2 0 0			ATE L	ENDI		ОМРА	AREA						
	HMDA	H M D A O R I G I N A T I O N S & P U R C H A S E S  By Tract Income By Borrower Income											
Income Category	Ва		Aggre	egate	Ва	•	Aggre	egate					
Category	#	%	#	%	#	%	#	%					
Low	0	0.0%	329	0.7%	1	3.2%	4,353	8.8%					
Moderate	2	6.5%	6,542	13.2%	3	9.7%	9,738	19.7%					
Middle	16	51.6%	24,059	48.6%	3	9.7%	9,740	19.7%					
Upper	13	41.9%	18,571	37.5%	18	58.1%	18,226	36.8%					
NA	0	0.0%	11	0.0%	6	19.4%	7,455	15.1%					
Total	31	100.0%	49,512	100.0%	31	100.0%	49,512	100.0%					

		WES	T P	ALM	ВЕА	C H A	SSE	SSME	NT A	REA		
	2	0 0 0	AGC		ATE	LEN			MPAR	ISON	١	
					SMAL	L BU	SINES					
Tract		Total	Loans				Loan A	mounts			Gross Revenue	
Income	Ва	nk	Aggr	egate	\$100,000	or Less	\$100,001 -	\$250,000	\$250,001 -	\$1 Million	<=\$1	Million
Category	#	%	#	%	Bank	Aggregate	Bank	Aggregate	Bank	Aggregate	Bank	Aggregate
Low	2	7.7%	549	1.8%	0.0%	1.7%	33.3%	3.7%	8.3%	3.1%	8.0%	1.8%
Moderate	4	15.4%	4,692	15.5%	27.3%	15.3%	0.0%	24.2%	8.3%	18.3%	16.0%	14.8%
Middle	6	23.1%	12,745	42.1%	36.4%	42.4%	0.0%	35.4%	16.7%	34.8%	20.0%	41.6%
Upper	8	30.8%	12,022	39.7%	27.3%	39.7%	66.7%	34.9%	25.0%	43.1%	32.0%	40.9%
NA	6	23.1%	266	0.9%	9.1%	0.9%	0.0%	1.8%	41.7%	0.7%	24.0%	1.0%
Total	Total 26 100.0% 30,274 100.					100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
	Number of Loan				11	29,097	3	565	12	612	25	10,326
	% of Total					96.1%	11.5%	1.9%	46.2%	2.0%	96.2%	34.1%

	GE	ORGI	A ASS	ESSI	MENT	AREA	4	
200	0 AGG	REG	ATE L	ENDI	NG C	ОМРА	RISO	N
	/	V <i>CLUE</i> A ORIO	OING H GINAT		E <i>PORT</i> & PUR		E S	
Income		By Tract	Income			By Borrow	er Income	
	Ва	nk	Aggre	egate	Ba	nk	Aggre	gate
Category	#	%	#	%	#	%	#	%
Low	3	1.9%	807	0.7%	11	7.1%	6,708	5.5%
Moderate	15	9.6%	6,913	5.7%	25	16.0%	21,679	17.7%
Middle	53	34.0%	51,531	42.1%	28	17.9%	26,579	21.7%
Upper	85	54.5%	63,073	51.6%	89	57.1%	41,194	33.7%
NA	0	0.0%	4	0.0%	3	1.9%	26,168	21.4%
Total	156	100.0%	122,328	100.0%	156	100.0%	122,328	100.0%

ir .													
			GE	ORG	I A A	SSES	SME	NT A	REA				
	2	0 0 0	AGG	REC	ATE	LEN	DING	СО	MPAR	ISON	1		
	SMALL BUSINESS												
Tract		Total	Loans				Loan A	mounts			Gross F	Revenue	
Income	Ва	nk	Aggr	egate	\$100,000	\$100,000 or Less   \$100,001 - \$250,000   \$250,001 - \$1 Million					<=\$1	Million	
Category	#	%	#	%	Bank	Aggregate	Bank	Aggregate	Bank	Aggregate	Bank	Aggregate	
Low	3	1.0%	957	1.6%	1.0%	1.5%	1.8%	3.0%	0.0%	2.2%	1.1%	1.7%	
Moderate	51	16.6%	4,249	7.2%	17.9%	7.0%	7.3%	10.7%	21.2%	7.2%	19.5%	9.0%	
Middle	127	41.2%	24,601	41.5%	43.3%	41.8%	38.2%	37.4%	36.5%	39.1%	42.0%	38.6%	
Upper	127	41.2%	29,468	49.7%	37.8%	49.7%	52.7%	48.9%	42.3%	51.5%	37.4%	50.7%	
NA	0	0.0%	0	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	
Total	Total 308 100.0% 59,275 100.					100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	
	Number of Loan					54,740	55	2,485	52	2,050	174	21,280	
II .			%	of Total	65.3%	92.3%	17.9%	4.2%	16.9%	3.5%	56.5%	35.9%	

ATLANTA ASSESSMENT AREA												
200	0 A G G	REGA	ATE L	ENDI	N G C	OMPA	RISO	N				
	/ N	ICLUD	INGH	UD R	E P O R 1	ERS						
	HMDA	ORIG	SINAT	IONS	& PUR	CHAS	E S					
Income		By Tract	Income			By Borrow	er Income					
	Ва	nk	Aggre	egate	Ва	nk	Aggre	egate				
Category	#	%	#	%	#	%	#	%				
Low	0	0.0%	296	0.3%	7	6.5%	6,081	5.2%				
Moderate	12	11.1%	6,272	5.4%	17	15.7%	20,630	17.7%				
Middle	33	30.6%	49,292	42.3%	15	13.9%	25,283	21.7%				
Upper	63	58.3%	60,557	52.0%	67	62.0%	39,250	33.7%				
NA	0	0.0%	4	0.0%	2	1.9%	25,177	21.6%				
Total	108	100.0%	116,421	100.0%	108	100.0%	116,421	100.0%				

			ΑТ	LAN	T A A	SSES	SME	N T A	REA				
	2	0 0 0	AGC	REG	ATE	LEN	DING	CO	MPAR	ISON	1		
	SMALL BUSINESS												
Tract		Total	Loans				Loan A	mounts			Gross F	Revenue	
Income	Ва	nk	Aggr	egate	\$100,000	0 or Less	\$100,001 -	- \$250,000	\$250,001 -	- \$1 Million	<=\$1	Million	
Category	#	%	#	%	Bank	Aggregate	Bank	Aggregate	Bank	Aggregate	Bank	Aggregate	
Low	1	0.4%	428	0.8%	0.5%	0.8%	0.0%	0.9%	0.0%	0.6%	0.0%	0.8%	
Moderate	45	15.8%	3,950	7.1%	17.6%	6.9%	5.7%	11.2%	20.0%	7.1%	20.1%	9.1%	
Middle	117	41.1%	23,401	41.8%	42.9%	42.0%	39.6%	38.8%	36.0%	39.9%	40.9%	38.8%	
Upper	122	42.8%	28,223	50.4%	39.0%	50.4%	54.7%	49.1%	44.0%	52.3%	39.0%	51.3%	
NA	0	0.0%	0	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	
Total	Total 285 100.0% 56,002 100.					100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	
	Number of Loan					51,892	53	2,215	50	1,895	154	19,861	
il			%	of Total	63.9%	92.7%	18.6%	4.0%	17.5%	3.4%	54.0%	35.5%	

Tu-												
	ВR	EMEN	ASS	E S S M	ENT	AREA						
2 0 0		REGA	ATE L ING H		NG C EPORT		RISO	N				
	HMDA	AORIC	SINAT	IONS	& PUR	CHASI	E S					
Income		By Tract Income By Borrower Income										
	Ва	nk	Aggre	egate	Ва	ınk	Aggre	egate				
Category	#	%	#	%	#	%	#	%				
Low	0	0.0%	0	0.0%	0	0.0%	24	6.2%				
Moderate	0	0.0%	0	0.0%	0	0.0%	60	15.6%				
Middle	2	100.0%	385	100.0%	2	100.0%	76	19.7%				
Upper	0	0.0%	0	0.0%	0	0.0%	143	37.1%				
NA	0	0.0%	0	0.0%	0	0.0%	82	21.3%				
Total	2	100.0%	385	100.0%	2	100.0%	385	100.0%				

			BR	EME	N AS	SES	SMEN	IT A	REA			
	2	0 0 0	AGO	REG	BATE	LEN	DING	COI	M P A R	ISON	l	
					$S\;M\;A\;L$	L BU	SINES	SS				
Tract		Total	Loans				Loan A	mounts			Gross F	Revenue
Income	Ва	ınk	Aggr	egate	\$100,000	or Less	\$100,001 -	\$250,000	\$250,001 -	\$1 Million	<=\$1	Million
Category	#	%	#	%	Bank	Aggregate	Bank	Aggregate	Bank	Aggregate	Bank	Aggregate
Low	0	0.0%	0	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Moderate	0	0.0%	0	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Middle	4	100.0%	267	100.0%	100.0%	100.0%	0.0%	100.0%	0.0%	100.0%	100.0%	100.0%
Upper	0	0.0%	0	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
NA	0	0.0%	0	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Total	Total 4 100.0% 267 100.09		100.0%	100.0%	100.0%	0.0%	100.0%	0.0%	100.0%	100.0%	100.0%	
	Number of Loans			of Loans	4	235	0	22	0	10	4	167
11	% of Tota		of Total	100.0%	88.0%	0.0%	8.2%	0.0%	3.7%	100.0%	62.5%	

MACON ASSESSMENT AREA 2000 AGGREGATE LENDING COMPARISON INCLUDING HUD REPORTERS HMDA ORIGINATIONS & PURCHASES													
Income	Bank Aggregate Bank Aggregate												
Category	#	%	#	%	#	%	#	%					
Low	3	6.5%	511	9.3%	4	8.7%	603	10.9%					
Moderate	3	6.5%	641	11.6%	8	17.4%	989	17.9%					
Middle	18	39.1%	1,854	33.6%	11	23.9%	1,220	22.1%					
Upper	22	47.8%	2,516	45.6%	22	47.8%	1,801	32.6%					
NA	0	0.0%	0	0.0%	1	2.2%	909	16.5%					
Total	46	100.0%	5,522	100.0%	46	100.0%	5,522	100.0%					

			М	A C O	N AS	SESS	MEN	TAR	ΕA			
	2	0 0 0	AGC	REC	ATE	LEN	DING	СО	MPAR	1 5 0 1	1	
					SMAL	L BU	SINES	SS				
Tract		Total	Loans				Loan A	mounts			Gross F	Revenue
Income	Ва	nk	Aggr	egate	\$100,000	or Less	\$100,001 -	- \$250,000	\$250,001 -	- \$1 Million	<=\$1	Million
Category	#	%	#	%	Bank	Aggregate	Bank	Aggregate	Bank	Aggregate	Bank	Aggregate
Low	2 10.5% 529 17.6					16.8%	50.0%	22.2%	0.0%	23.4%	12.5%	17.6%
Moderate	6	31.6%	299	9.9%	26.7%	10.4%	50.0%	6.5%	50.0%	8.3%	18.8%	8.1%
Middle	6	31.6%	933	31.0%	33.3%	32.6%	0.0%	19.4%	50.0%	23.4%	37.5%	26.5%
Upper	5	26.3%	1,245	41.4%	33.3%	40.2%	0.0%	52.0%	0.0%	44.8%	31.3%	47.8%
NA					0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Total	19	100.0%	3,006	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
			Number	of Loans	15	2,613	2	248	2	145	16	1,252
			0/	of Total	78.9%	86.9%	10.5%	8.3%	10.5%	4 8%	84 2%	41 7%

NEVADA ASSESSMENT AREA 2000 AGGREGATE LENDING COMPARISON INCLUDING HUD REPORTERS												
HMDA ORIGINATIONS & PURCHASES												
Income		By Tract	Income			By Borrow	er Income					
	Bank Aggregate Bank Aggregate											
Category	#	%	#	%	#	%	#	%				
Low	0	0.0%	312	0.4%	25	6.6%	4,323	4.9%				
Moderate	24	6.3%	4,567	5.2%	100	26.4%	15,035	17.2%				
Middle	221	58.3%	29,096	33.2%	117	30.9%	21,850	25.0%				
Upper	134	35.4%	53,569	61.2%	131	34.6%	30,279	34.6%				
NA	0	0.0%	0	0.0%	6	1.6%	16,057	18.3%				
Total	379	100.0%	87,544	100.0%	379	100.0%	87,544	100.0%				

1												
			N E	VAD	A AS	SES	SMEN	IT AI	REA			
	2	0 0 0	AGG	REG	ATE	LEN	DING	CO	MPAR	ISON	1	
					SMAL	L BU	SINES	SS				
Tract		Total	Loans				Loan A	mounts			Gross F	Revenue
Income	Ва	nk	Aggr	egate	\$100,000	or Less	\$100,001 -	\$250,000	\$250,001 -	- \$1 Million	<=\$1	Million
Category	#	%	#	%	Bank	Aggregate	Bank	Aggregate	Bank	Aggregate	Bank	Aggregate
Low	0	0.0%	486	1.6%	0.0%	1.6%	0.0%	2.8%	0.0%	1.6%	0.0%	1.4%
Moderate	11	17.5%	4,484	14.8%	16.7%	14.3%	37.5%	17.9%	0.0%	26.2%	17.0%	14.0%
Middle	30	47.6%	12,231	40.4%	52.1%	40.5%	12.5%	41.4%	57.1%	38.0%	48.9%	37.6%
Upper	22	34.9%	13,037	43.1%	31.3%	43.6%	50.0%	37.8%	42.9%	34.3%	34.0%	47.0%
NA	0	0.0%	0	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Total	Total 63 100.0% 30,238 100.09		100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	
	Number of Loan			of Loans	48	28,309	8	920	7	1,009	47	10,904
	% of Total		of Total	76.2%	93.6%	12.7%	3.0%	11.1%	3.3%	74.6%	36.1%	

RENO ASSESSMENT AREA 2000 AGGREGATE LENDING COMPARISON INCLUDING HUD REPORTERS												
H M D A O R I G I N A T I O N S & P U R C H A S E S  Income Bank Aggregate Bank Aggregate  Aggregate  Bank Aggregate												
Category	#	%	#	%	#	%	#	%				
Low	0	0.0%	2	0.0%	16	6.4%	822	5.4%				
Moderate	23	9.2%	1,673	11.1%	64	25.7%	2,857	18.9%				
Middle	156	62.7%	7,572	50.0%	82	32.9%	3,547	23.4%				
Upper	70	28.1%	5,889	38.9%	84	33.7%	5,461	36.1%				
NA	0	0.0%	0	0.0%	3	1.2%	2,449	16.2%				
Total	249	100.0%	15,136	100.0%	249	100.0%	15,136	100.0%				

			R	ENO	ASS	ESS	MENT	Γ A R	ΕA			
	2	0 0 0	AGC	REG	ATE	LEN	DING	СО	MPAR	ISON	ı	
					SMAL	L BU	SINES					
Tract		Total	Loans				Loan A	mounts			Gross F	Revenue
Income	Ва	nk	Aggr	egate	\$100,000	or Less	\$100,001 -	\$250,000	\$250,001 -	- \$1 Million	<=\$1	Million
Category	#	%	#	%	Bank	Aggregate	Bank	Aggregate	Bank	Aggregate	Bank	Aggregate
Low					0.0%	0.4%	0.0%	0.4%	0.0%	0.4%	0.0%	0.1%
Moderate	9	26.5%	2,319	32.9%	25.9%	32.4%	40.0%	36.2%	0.0%	42.7%	25.0%	30.9%
Middle	10	29.4%	2,742	38.9%	33.3%	39.4%	0.0%	37.9%	50.0%	27.2%	33.3%	38.3%
Upper	15	44.1%	1,963	27.8%	40.7%	27.9%	60.0%	25.4%	50.0%	29.7%	41.7%	30.7%
NA	0	0.0%	0	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Total	Total 34 100.0% 7,050 100.0				100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
	Number of Loan					6,572	5	232	2	246	24	2,567
			%	of Total	79.4%	93.2%	14.7%	3.3%	5.9%	3.5%	70.6%	36.4%

	CHU	RCHI	LL AS	SESS	MEN'	TARE	E A	
200	0 AGG	REGA	ATE L	ENDI	N G C	OMPA	RISO	N
	1 /	ICLUD	ING H	UD R	E P O R 1	FERS		
	HMDA	ORIC	SINAT	IONS	& PUR	CHASI	E S	
Income		By Tract	Income			By Borrow	er Income	
	Ва	nk	Aggre	egate	Ba	ınk	Aggre	egate
Category	#	%	#	%	#	%	#	%
Low	0	0.0%	0	0.0%	0	0.0%	37	5.8%
Moderate	1	33.3%	147	22.9%	2	66.7%	150	23.3%
Middle	2	66.7%	496	77.1%	1	33.3%	183	28.5%
Upper	0	0.0%	0	0.0%	0	0.0%	198	30.8%
NA	0	0.0%	0	0.0%	0	0.0%	75	11.7%
Total	3	100.0%	643	100.0%	3	100.0%	643	100.0%

			CHU	RCH	ILL	ASSE	SSM	ENT	AREA	4		
	2	0 0 0	AGG	REC	ATE	LEN	DING	CO	MPAR	ISON	1	
					SMAL	L BU	SINE	s s				
Tract		Total	Loans				Loan A	mounts			Gross F	Revenue
Income	Ва	nk	Aggre	egate	\$100,000	or Less	\$100,001 -	- \$250,000	\$250,001 -	- \$1 Million	<=\$1	Million
Category	#	%	#	%	Bank	Aggregate	Bank	Aggregate	Bank	Aggregate	Bank	Aggregate
Low	0 0.0% 0 0.0					0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Moderate	1	12.5%	58	19.1%	14.3%	19.6%	0.0%	0.0%	0.0%	0.0%	14.3%	14.6%
Middle	7	87.5%	246	80.9%	85.7%	80.4%	100.0%	100.0%	0.0%	100.0%	85.7%	85.4%
Upper	0	0.0%	0	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
NA					0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Total	8	100.0%	304	100.0%	100.0%	100.0%	100.0%	100.0%	0.0%	100.0%	100.0%	100.0%
		•	Number	of Loans	7	296	1	5	0	3	7	144
			0/	of Total	87.5%	97.4%	12.5%	1.6%	0.0%	1.0%	87.5%	47.4%

	LAKE	TAH	O E A	SSES	SMEN	T AR	ΕA					
200		REGA	ATE L		NG C		RISO	N				
			ING A				E S					
Income		By Tract	Income			By Borrow	er Income					
	Bank Aggregate Bank Aggregate											
Category	#	%	#	%	#	%	#	%				
Low	0	0.0%	0	0.0%	4	7.1%	212	5.1%				
Moderate	0	0.0%	131	3.2%	19	33.9%	714	17.2%				
Middle	53	94.6%	3,321	79.9%	15	26.8%	1,016	24.4%				
Upper	3	5.4%	706	17.0%	18	32.1%	1,572	37.8%				
NA	0	0.0%	0	0.0%	0	0.0%	644	15.5%				
Total	56	100.0%	4,158	100.0%	56	100.0%	4,158	100.0%				

<b></b>				LAKE TAHOE ASSESSMENT AREA												
		ı	_ A K E	TA	HOE	ASSI	ESSM	ENT	ARE	Α						
	2	0 0 0	AGG	REC	ATE	LEN	DING	СО	MPAR	ISON	١					
					SMAL	L BU	SINES	SS								
Tract		Total	Loans				Loan A	mounts			Gross F	Revenue				
Income	Ва	ınk	Aggr	egate	\$100,000	or Less	\$100,001 -	\$250,000	\$250,001 -	- \$1 Million	<=\$1	Million				
Category	#	%	#	%	Bank	Aggregate	Bank	Aggregate	Bank	Aggregate	Bank	Aggregate				
Low	v 0 0.0% 0 0.0				0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%				
Moderate	0	0.0%	201	8.1%	0.0%	8.4%	0.0%	2.7%	0.0%	4.6%	0.0%	9.0%				
Middle	1	100.0%	1,844	74.4%	100.0%	73.9%	0.0%	83.6%	0.0%	78.2%	100.0%	73.0%				
Upper	0	0.0%	435	17.5%	0.0%	17.7%	0.0%	13.7%	0.0%	17.2%	0.0%	18.0%				
NA				0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%				
Total	1	100.0%	2,480	100.0%	100.0%	100.0%	0.0%	100.0%	0.0%	100.0%	100.0%	100.0%				
	•		Number	of Loans	1	2,320	0	73	0	87	1	822				
			0/	of Total	100.0%	93.5%	0.0%	2.9%	0.0%	3.5%	100.0%	33.1%				

	LAS	VEGA	AS AS	SESS	MENT	T ARE	Α .	
200	0 A G G	REGA	ATE L	ENDI	N G C	OMPA	RISO	N
	I N	CLUD	INGH	UD R	EPOR1	T E R S		
	HMDA	ORIC	SINAT	IONS	& PUR	CHAS	E S	
Income		By Tract	Income			By Borrow	er Income	
	Bai	nk	Aggre	egate	Ва	ınk	Aggregate	
Category	#	%	#	%	#	%	#	%
Low	0	0.0%	310	0.5%	5	7.0%	3,252	4.8%
Moderate	0	0.0%	2,616	3.9%	15	21.1%	11,314	16.7%
Middle	10	14.1%	17,707	26.2%	19	26.8%	17,104	25.3%
Upper	61	85.9%	46,974	69.5%	29	40.8%	23,048	34.1%
NA	0	0.0%	0	0.0%	3	4.2%	12,889	19.1%
Total	71	100.0%	67,607	100.0%	71	100.0%	67,607	100.0%

			LAS	VEG	AS A	ASSE	SSM	ENT	AREA			
	2	0 0 0	AGG	REG	ATE	LEN	DING	CO	MPAR	ISON	1	
					SMAL	L BU	SINES	SS				
Tract		Total	Loans				Loan A	mounts			Gross F	Revenue
Income	35,151.11			egate	\$100,000	or Less	\$100,001 -	\$250,000	\$250,001 -	- \$1 Million	<=\$1	Million
Category	#	%	#	%	Bank	Aggregate	Bank	Aggregate	Bank	Aggregate	Bank	Aggregate
Low	0	0.0%	460	2.3%	0.0%	2.2%	0.0%	4.1%	0.0%	2.2%	0.0%	2.1%
Moderate	1	5.0%	1,906	9.3%	0.0%	8.7%	50.0%	13.0%	0.0%	23.0%	6.7%	8.6%
Middle	12	60.0%	7,399	36.3%	69.2%	36.2%	0.0%	37.2%	60.0%	36.4%	53.3%	32.5%
Upper	7	35.0%	10,639	52.1%	30.8%	52.8%	50.0%	45.7%	40.0%	38.3%	40.0%	56.7%
NA	0	0.0%	0	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Total	20	100.0%	20,404	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
	Number of Loans					19,121	2	610	5	673	15	7,371
			%	of Total	65.0%	93 7%	10.0%	3.0%	25.0%	3.3%	75.0%	36 1%

s o	UTH T	ENNI	ESSEI	E ASS	ESSN	I E N T	AREA		
2 0 0	0 A G G	REG	ATE L	ENDI	N G C	OMPA	RISO	N	
	IN	CLUD	INGH	UDR	EPOR	TERS			
	HMDA	AORIO	GINAT	IONS	& PUR	CHAS	E S		
Income		By Tract	Income			By Borrow	er Income		
	Ва	nk	Aggre	egate	Ba	ınk	Aggre	egate	
Category	#	%	#	%	#	%	#	%	
Low	0	0.0%	0	0.0%	8	5.8%	134	8.4%	
Moderate	0	0.0%	0	0.0%	26	18.8%	348	21.8%	
Middle	103	74.6%	1,266	79.2%	21	15.2%	331	20.7%	
Upper	35	25.4%	333	20.8%	68	49.3%	466	29.1%	
NA	0	0.0%	0	0.0%	15	10.9%	320	20.0%	
Total	138	100.0%	1,599	100.0%	138	100.0%	1,599	100.0%	

		SOU	TH T	TENN	1 E S S	E E A	SSES	SSME	NTA	REA		
	2	0 0 0	AGG	REG	ATE	LEN	DING	СО	MPAR	ISON	1	
					SMAL	L BU	SINES	s s				
Tract		Total	Loans				Loan A	mounts			Gross F	Revenue
Income	55 5			egate	\$100,000	or Less	\$100,001 -	- \$250,000	\$250,001 -	- \$1 Million	<=\$1	Million
Category	#	%	#	%	Bank	Aggregate	Bank	Aggregate	Bank	Aggregate	Bank	Aggregate
Low	0	0.0%	0	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Moderate	0	0.0%	0	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Middle	23	74.2%	1,067	76.3%	82.1%	77.0%	0.0%	63.8%	0.0%	74.1%	84.0%	78.6%
Upper	8	25.8%	332	23.7%	17.9%	23.0%	100.0%	36.2%	100.0%	25.9%	16.0%	21.4%
NA	0	0.0%	0	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Total	Total 31 100.0% 1,399 100.					100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
	Number of Loans			of Loans	28	1,303	2	69	1	27	25	960
	% of Tota				90.3%	93.1%	6.5%	4.9%	3.2%	1.9%	80.6%	68.6%

2 0 0	0 A G G	REGA CLUD A ORIO	SINAT	ENDI UD R	NG C EPOR	O M P A T E R S C H A S I		N	
Income	Ва	<i>By Tract</i> nk	Income Aggre	egate	Ва	<i>By Borrow</i> Ink	er Income Aggregate		
Category	#	%	#	%	#	%	#	%	
Low	2	16.7%	2,396	1.8%	0	0.0%	9,355	7.2%	
Moderate	1	8.3%	12,404	9.5%	0	0.0%	20,539	15.8%	
Middle	2	16.7%	43,560	33.4%	0	0.0%	27,025	20.7%	
Upper	7	58.3%	71,939	55.2%	6	50.0%	51,720	39.7%	
NA	0	0.0%	35	0.0%	6	50.0%	21,695	16.6%	
Total	12	100.0%	130,334	100.0%	12	100.0%	130,334	100.0%	

			D A	LLA	S AS	SES	SMEN	IT AF	REA			
	2	0 0 0	AGG	REG	ATE	LEN	DING	CO	MPAR	ISON	l	
					SMAL	L BU	SINES	SS				
Tract		Total	Loans				Loan A	mounts			Gross F	Revenue
Income	Ва	ınk	Aggre	egate	\$100,000	or Less	\$100,001 -	\$250,000	\$250,001 -	- \$1 Million	<=\$1	Million
Category	#	%	#	%	Bank	Aggregate	Bank	Aggregate	Bank	Aggregate	Bank	Aggregate
Low	0	0.0%	2,378	4.0%	0.0%	3.9%	0.0%	6.1%	0.0%	4.6%	0.0%	3.5%
Moderate	9	17.6%	13,266	22.3%	15.2%	22.1%	20.0%	28.1%	25.0%	25.9%	0.0%	19.2%
Middle	13	25.5%	18,286	30.7%	27.3%	31.0%	20.0%	24.0%	25.0%	26.7%	18.2%	29.9%
Upper	27	52.9%	24,828	41.7%	54.5%	41.9%	60.0%	38.6%	37.5%	38.1%	77.3%	46.0%
NA	2	3.9%	768	1.3%	3.0%	1.2%	0.0%	3.2%	12.5%	4.8%	4.5%	1.4%
Total	Total 51 100.0% 59,526 100.0					100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
	Number of Loans				33	56,723	10	1,337	8	1,466	22	20,996
			0/	of Total	64 7%	95.3%	19.6%	2 2%	15 7%	2.5%	43 1%	35.3%

#### **APPENDIX D**

RSSD ID No: <u>570231</u>

#### Other Demographic and Lending Tables

	ANN	ISTOI	N ASS	ESSM	ENT A	AREA						
		DE	MOGF	RAPHI	C S							
2001 HUD Median	Tra	act			Fam	ilies						
Family Income (MSA):	Distrib	oution			Families <po< td=""><td>verty as a %</td><td>Families</td><td>by Family</td></po<>	verty as a %	Families	by Family				
\$43,500			Families	by Tract	of Familie	s by Tract	Inco	ome				
Income Categories	#	%	#	%	#	%	#	%				
Low	1	3.7%	739	2.3%	387	52.4%	6,455	20.3%				
Moderate	5	18.5%	3,984	12.5%	1,085	27.2%	5,562	17.5%				
Middle	15	55.6%	18,974	59.7%	1,823	9.6%	7,748	24.4%				
Upper	5	18.5%	8,062	25.4%	417	5.2%	11,994	37.8%				
NA	1	3.7%	0	0.0%	0	0.0%	-	-				
Total	27	100.0%	31,759	100.0%	3,712	11.7%	31,759	100.0%				
			ŀ	lousing Ur	nits by Trac	t						
	Total	Ov	vner Occup	ied	Rental C	Occupied	Vac	cant				
	Units	#	%	%	#	%	#	%				
Low	1,111	496	1.6%	44.6%	514	46.3%	101	9.1%				
Moderate	6,635	3,525	11.7%	53.1%	2,225	33.5%	885	13.3%				
Middle	26,544	18,445	61.0%	69.5%	6,179	23.3%	1,920	7.2%				
Upper	12,298	7,758	25.7%	63.1%	3,722	30.3%	818	6.7%				
NA	165	0	0.0%	0.0%	119	72.1%	46	27.9%				
Total	46,753	30,224	100.0%	64.6%	12,759	27.3%	3,770	8.1%				
	*T.	tal Busine	occo by Tr	not	Busines	ses by Trac	ct and Reve	enue Size				
	10	otai busiile	sses by in	асі	Under \$	1 Million	Over \$	1 Million				
	#	<b>‡</b>	9	%	#	%	#	%				
Low	10	06	2.	5%	90	2.4%	8	3.2%				
Moderate	66	33	15.	.9%	592	16.0%	49	19.5%				
Middle	2,1	84	52.	.5%	1,940	52.6%	114	45.4%				
Upper	84	11	20.	2%	746	20.2%	50	19.9%				
NA	36	33	8.3	7%	322	8.7%	30	12.0%				
Total	4,1	4,157 100.0% 3,690 100.0% 251 100.0°C					100.0%					
			Percentac	e of Total E	Businesses:	88.8%		6.0%				

Sources: 1990 Census Data, 2001 Dun & Bradstreet business demographic data.

\* Businesses with revenues under \$1million & over \$1million will not total due to revenue not available.

NA Tracts are tracts without household or family income.

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	ANN	ISTON			ENT A	AREA		
			LEN	DING				
		Dv Troot	Income	HM	IDA	Dy Downsy	var Inaama	
Income Categories		By Tract	income	Home P	urchaeo	By Borrov	ver Income	
income categories	#	%	\$	%	#	%	\$	%
Low	2	1.3%	Ψ 91	0.8%	15	9.5%	- φ 527	4.6%
Moderate	4	2.5%	113	1.0%	29	18.4%	1,256	11.1%
Middle	109	69.0%	7,060	62.2%	46	29.1%	3,146	27.7%
Upper	43	27.2%	4,079	36.0%	66	41.8%	6,254	55.1%
NA	0	0.0%	0	0.0%	2	1.3%	160	1.4%
Total	158	100.0%	11,343	100.0%	158	100.0%	11,343	100.0%
			•	Refin	ance		•	
	#	%	\$	%	#	%	\$	%
Low	0	0.0%	0	0.0%	7	6.2%	308	3.3%
Moderate	4	3.5%	205	2.2%	19	16.8%	1,052	11.3%
Middle	78	69.0%	5,925	63.7%	21	18.6%	1,206	13.0%
Upper NA	31	27.4%	3,170	34.1%	58	51.3%	5,787	62.2%
NA Total	0 113	0.0%	9.300	0.0%	8 113	7.1% 100.0%	947	10.2%
Total	113	100.0%	9,300	Home Imp		100.0%	9,300	100.0%
	#	%	\$	%	#	%	\$	%
Low	1	0.9%	- φ 5	0.4%	21	19.8%	- φ 55	4.9%
Moderate	1	0.9%	2	0.2%	26	24.5%	161	14.4%
Middle	86	81.1%	883	79.1%	22	20.8%	130	11.6%
Upper	18	17.0%	227	20.3%	36	34.0%	719	64.4%
NA	0	0.0%	0	0.0%	1	0.9%	52	4.7%
Total	106	100.0%	1,117	100.0%	106	100.0%	1,117	100.0%
			_	Multi-F	amily		-	
	#	%	\$	%	#	%	\$	%
Low	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Moderate	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Middle	1	50.0%	149	51.0%	0	0.0%	0	0.0%
Upper NA	1	50.0%	143	49.0%	0	0.0%	0	0.0%
NA Total	2	0.0%	0 292	0.0%	2	100.0% 100.0%	292 292	100.0%
TOTAL		100.0%	292	100.0% SMALL B		100.0%	292	100.0%
					Income			
	#	<b>#</b>	0	%		\$	0	%
Low	3			9%		<u>Ψ</u> !7		1%
Moderate	4			.8%		927		.8%
Middle	18			5%		373		.4%
Upper	9	1	26.	4%	11,	751	30	.6%
NA	1	9	5.5	5%	2,3	314	6.	0%
Total	34	15		.0%		412	100	0.0%
				Loan Size	-		i -	
Loan Size:	#			%		\$		%
\$100,000 or less	24			2%		067		.6%
\$100,001 - \$250,000 \$250,001 - \$1 Million		1		.8%		354 401		.1%
\$250,001 - \$1 Million <i>Total</i>	34	5 15		.0%		491 412		.3%
Revenue:	34	.5	100	.0%	38,	412	100	0.0%
\$1 Million or Less	21	13	۵۵	7%	30	063	83	.5%
Over \$1 Million		5		2%		003		.1%
Not Known		7		0%		311		4%
Total				.0%				
1		7 15				311 <i>412</i>		4% 0.0%

	A U	BURN	ASSE	SSME	NT A	REA		
		DE	MOGE	RAPHI	c s			
2001 HUD Median	Tra	act			Fam	ilies		
Family Income (MSA):	Distrib	oution			Families <po< td=""><td>overty as a %</td><td>Families</td><td>by Family</td></po<>	overty as a %	Families	by Family
\$48,500			Families	by Tract	of Familie	s by Tract	Inc	ome
Income Categories	#	%	#	%	#	%	#	%
Low	3	14.3%	797	4.0%	346	43.4%	3,387	16.8%
Moderate	3	14.3%	3,190	15.8%	871	27.3%	2,313	11.5%
Middle	9	42.9%	12,946	64.3%	1,263	9.8%	3,182	15.8%
Upper	6	28.6%	3,194	15.9%	171	5.4%	11,245	55.9%
NA	0	0.0%	0	0.0%	0	0.0%	-	-
Total	21	100.0%	20,127	100.0%	2,651	13.2%	20,127	100.0%
			ı	Housing Ur	nits by Trac	t		
	Total	Ov	vner Occup	ied	Rental Occupied		Va	cant
	Units	#	%	%	#	%	#	%
Low	3,546	473	2.5%	13.3%	2,559	72.2%	514	14.5%
Moderate	7,079	3,520	18.3%	49.7%	2,930	41.4%	629	8.9%
Middle	20,620	11,962	62.2%	58.0%	6,550	31.8%	2,108	10.2%
Upper	5,391	3,283	17.1%	60.9%	1,820	33.8%	288	5.3%
NA	0	0	0.0%	0.0%	0	0.0%	0	0.0%
Total	36,636	19,238	100.0%	52.5%	13,859	37.8%	3,539	9.7%
	*T/	otal Busine	sees by Tr	act	Busines	ses by Trac	ct and Reve	enue Size
	'	nai Busine	SSES DY II	acı	Under \$	1 Million	Over \$	1 Million
	#	<b>‡</b>	C	%	#	%	#	%
Low	39	91	10	.8%	339	10.6%	40	16.3%
Moderate	31	13	8.	6%	279	8.7%	17	6.9%
Middle	2,2	243	61	.7%	1,971	61.5%	149	60.8%
Upper	69	90	19	.0%	616	19.2%	39	15.9%
NA	(	)	0.	0%	0	0.0%	0	0.0%
Total	3,6	37	100	0.0%	3,205	100.0%	245	100.0%
			Percentag	ge of Total E	Businesses:	88.1%		6.7%

Sources: 1990 Census Data, 2001 Dun & Bradstreet business demographic data.

<sup>\*</sup> Businesses with revenues under \$1million & over \$1million will not total due to revenue not available.

NA Tracts are tracts without household or family income.

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	A U	BURN	ASSE	SSME	NT A	REA		
			LEN	DING				
				HM	IDA			
lana anna Cata mania a		By Tract	Income	Uama D	urchase	By Borrov	ver Income	
Income Categories	#	%	\$	%	urchase   #	%	\$	%
Low	10	5.6%	445	2.2%	8	4.5%	243	1.2%
Moderate	27	15.3%	1,865	9.3%	18	10.2%	1,453	7.2%
Middle	84	47.5%	9,493	47.3%	32	18.1%	2,966	14.8%
Upper	56	31.6%	8,254	41.2%	115	65.0%	14,678	73.2%
NA NA	0	0.0%	0	0.0%	4	2.3%	717	3.6%
Total	177	100.0%	20,057	100.0%	177	100.0%	20,057	100.0%
			•	Refin				
	#	%	\$	%	#	%	\$	%
Low	1	1.2%	31	0.3%	7	8.2%	248	2.7%
Moderate	7	8.2%	434	4.7%	11	12.9%	710	7.7%
Middle	56	65.9%	5,867	63.6%	18	21.2%	1,780	19.3%
Upper	21	24.7%	2,892	31.4%	47	55.3%	6,241	67.7%
NA <i>Total</i>	0 85	0.0% 100.0%	0 9,224	0.0% 100.0%	2 85	2.4% 100.0%	245 9,22 <i>4</i>	2.7% 100.0%
Total	00	100.0%	9,224	Home Imp		100.0%	9,224	100.0%
	#	%	\$	% Home imp	#	%	\$	%
Low	0	0.0%	0	0.0%	4	18.2%	22	5.8%
Moderate	1	4.5%	12	3.2%	5	22.7%	17	4.5%
Middle	18	81.8%	352	93.1%	4	18.2%	91	24.1%
Upper	3	13.6%	14	3.7%	8	36.4%	243	64.3%
NA	0	0.0%	0	0.0%	1	4.5%	5	1.3%
Total	22	100.0%	378	100.0%	22	100.0%	378	100.0%
			_	Multi-	amily		_	
	#	%	\$	%	#	%	\$	%
Low	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Moderate	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Middle	1	100.0%	990	100.0%	0	0.0%	0	0.0%
Upper	0	0.0%	0	0.0%	0	0.0%	0	0.0%
NA Total	0	0.0%	0	0.0%	1	100.0%	990	100.0%
Total	7	100.0%	990	100.0%	USINESS	100.0%	990	100.0%
				_	t Income			
		<b>#</b>	0	%		\$	0	%
Low				8%		30		7%
Moderate		2	_	.0%		603		.6%
Middle	1:	35		.4%		025		.9%
Upper	3	8	17	.8%	2,3	333	14	.9%
NA	(	)	0.	0%		0	0.	0%
Total	2	13		0.0%		691	100	0.0%
l				Loan Size			1 -	
Loan Size:		<del>#</del>		<u>%</u>		\$		%
\$100,000 or less		74		.7%		372		.4%
\$100,001 - \$250,000 \$250,001 - \$1 Million		9		.6%		784		.5%
\$250,001 - \$1 Million Total		0 13		7% 0.0%		035		.1%
Revenue:	2	13	100	0.0%	15,	691	100	0.0%
\$1 Million or Less	1.	74	Ω1	.7%	10	624	67	.7%
Over \$1 Million								
Total				).0%				
Not Known	;	6 3 13	1.4	.9% 4% 0.0%	8	979 88 691	0.	.7% 6% 1.0%

	СНІ	ITON	ASSE	E S S M E	NT A	REA				
	0 11 1	-		R A P H I		KEA				
2001 HUD Median	Tra	act				ilies				
Family Income (State	Distrib	oution			Families <po< td=""><td>verty as a %</td><td>Families</td><td>by Family</td></po<>	verty as a %	Families	by Family		
Nonmetro): \$38,500			Families	by Tract	of Familie	s by Tract	Inc	ome		
Income Categories	#	%	#	%	#	%	#	%		
Low	0	0.0%	0	0.0%	0	0.0%	1,775	18.9%		
Moderate	0	0.0%	0	0.0%	0	0.0%	1,470	15.7%		
Middle	8	88.9%	8,234	87.9%	1,093	13.3%	1,974	21.1%		
Upper	1	11.1%	1,135	12.1%	132	11.6%	4,150	44.3%		
NA	0	0.0%	0	0.0%	0	0.0%	-	-		
Total	9	100.0%	9,369	100.0%	1,225	13.1%	9,369	100.0%		
				Housing Ur	its by Trac	t				
	Total	O۱	vner Occup			Occupied	Vac	cant		
	Units	#	%	%	#	%	#	%		
Low	0	0	0.0%	0.0%	0	0.0%	0	0.0%		
Moderate	0	0	0.0%	0.0%	0	0.0%	0	0.0%		
Middle	12,274	8,556	87.0%	69.7%	2,062	16.8%	1,656	13.5%		
Upper	1,609	1,282	13.0%	79.7%	214	13.3%	113	7.0%		
NA	0	0	0.0%	0.0%	0	0.0%	0	0.0%		
Total	13,883	9,838	100.0%	70.9%	2,276	16.4%	1,769	12.7%		
	*T.	tal Busine	sses by Tr	act	Busines	ses by Trac	ct and Reve	enue Size		
	10	nai busiile	sses by II	acı	Under \$	1 Million	Over \$	1 Million		
	#	<b>‡</b>	· ·	%	#	%	#	%		
Low	(	)	0.	0%	0	0.0%	0	0.0%		
Moderate	(	)	0.	0%	0	0.0%	0	0.0%		
Middle	1,1	48	92	.1%	994	91.9%	78	94.0%		
Upper	9	9	7.9%		88	8.1%	5	6.0%		
NA	(	)	0.	0%	0	0.0%	0	0.0%		
Total	1,2	47	100	0.0%	1,082	100.0%	% 83 100.0%			
			Percentag	ge of Total E	Businesses:	86.8%		6.7%		

Sources: 1990 Census Data, 2001 Dun & Bradstreet business demographic data.

\* Businesses with revenues under \$1million & over \$1million will not total due to revenue not available.

NA Tracts are tracts without household or family income.

RSSD ID No: <u>570231</u>

	СНІ	LTON	ASSE	ESSME	NT A	REA		
				DING		/.		
				HM	IDA			
	Í	By Tract	Income			By Borrov	ver Income	
Income Categories	ı				urchase		•	
	#	%	\$	%	#	%	\$	%
Low	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Moderate	0	0.0%	0	0.0%	14	23.3%	463	10.6%
Middle	55	91.7%	3,980	91.5%	12	20.0%	715	16.4%
Upper	5	8.3%	372	8.5%	32	53.3%	3,068	70.5%
NA T	0	0.0%	0	0.0%	2	3.3%	106	2.4%
Total	60	100.0%	4,352	100.0%	60	100.0%	4,352	100.0%
	- ш	0/		Refin		0/	I 6	0/
Low	#	%	\$	%	#	%	\$	%
Low Moderate	0 0	0.0%	0 0	0.0%	19 16	14.7%	377	6.1%
Middle	0 112	0.0%	_	0.0%	16 29	12.4%	502	8.1%
		86.8%	5,523	88.8%	_	22.5%	1,314	21.1%
Upper NA	17 0	13.2% 0.0%	696 0	11.2%	60 5	46.5% 3.9%	3,578	57.5%
Total	129		6,219	0.0% 100.0%	129	100.0%	448 6,219	7.2% 100.0%
TOLAT	129	100.0%	0,219	Home Imp		100.0%	0,219	100.0%
	#	%	\$	%	#	%	\$	%
Low	0	0.0%	0	0.0%	10	16.1%	φ 42	6.3%
Moderate	0	0.0%	0	0.0%	16	25.8%	93	14.0%
Middle	54	87.1%	455	68.3%	21	33.9%	264	39.6%
Upper	8	12.9%	211	31.7%	12	19.4%	253	38.0%
NA	0	0.0%	0	0.0%	3	4.8%	14	2.1%
Total	62	100.0%	666	100.0%	62	100.0%	666	100.0%
		,.		Multi-F				1001070
	#	%	\$	%	#	%	\$	%
Low	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Moderate	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Middle	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Upper	0	0.0%	0	0.0%	0	0.0%	0	0.0%
NA	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Total	0	0.0%	0	0.0%	0	0.0%	0	0.0%
				SMALL B	USINESS			
	ı				Income			
	#	<b>‡</b>		%		\$	Ç	%
Low	C	)	0.	0%		0	0.	0%
Moderate	C	)	0.	0%		0	0.	0%
Middle		74	89	.2%	8,9	961		.8%
Upper	2	1	10	.8%	1,2	245	12	.2%
NA				0%		0		0%
Total	19	95		0.0%		206	100	0.0%
	ı			Loan Size				
Loan Size:	#			%		\$		%
\$100,000 or less		88		.2%		435		.5%
\$100,001 - \$250,000		2		.3%		737		.6%
\$250,001 - \$1 Million	5			6%		034		.9%
Total	19	95	100	0.0%	10,	206	100.0%	
Revenue:		70		00/		205	04.00/	
\$1 Million or Less		70		.2%		285	81.2%	
Over \$1 Million		3		7%		611		.8%
Not Known		2		2%		10		0%
Total	19	95	100	0.0%	10.	206	100	0.0%

	DEC	ATUR	ASSI	ESSME	ENT A	REA		
				RAPHI				
2001 HUD Median	Tra	act			Fam	ilies		
Family Income (MSA):	Distrib	oution			Families <po< td=""><td>overty as a %</td><td>Families</td><td>by Family</td></po<>	overty as a %	Families	by Family
\$51,500			Families	by Tract	of Familie	es by Tract	Inc	ome
Income Categories	#	%	#	%	#	%	#	%
Low	1	3.0%	271	0.7%	93	34.3%	8,085	21.3%
Moderate	6	18.2%	6,088	16.1%	1,257	20.6%	6,457	17.0%
Middle	19	57.6%	22,359	59.0%	2,368	10.6%	8,399	22.2%
Upper	7	21.2%	9,156	24.2%	480	5.2%	14,933	39.4%
NA	0	0.0%	0	0.0%	0	0.0%	-	-
Total	33	100.0%	37,874	100.0%	4,198	11.1%	37,874	100.0%
			ŀ	lousing Un	its by Trac	t		
	Total	Ov	vner Occup	ied	Rental (	Occupied	Vac	cant
	Units	#	%	%	#	%	#	%
Low	481	185	0.5%	38.5%	232	48.2%	64	13.3%
Moderate	8,995	5,686	15.6%	63.2%	2,602	28.9%	707	7.9%
Middle	30,894	21,648	59.5%	70.1%	7,286	23.6%	1,960	6.3%
Upper	12,261	8,860	24.4%	72.3%	2,710	22.1%	691	5.6%
NA	0	0	0.0%	0.0%	0	0.0%	0	0.0%
Total	52,631	36,379	100.0%	69.1%	12,830	24.4%	3,422	6.5%
	*T.	tal Busine	sees by Tr	act	Busines	ses by Trac	t and Reve	enue Size
	10	nai busine	SSES DY III	acı	Under \$	1 Million	Over \$	1 Million
	#	<b>‡</b>	C	%	#	%	#	%
Low	2	5	0.	5%	20	0.4%	4	1.0%
Moderate	76	31	14.	.9%	674	15.1%	45	11.4%
Middle	3,2	17	62	.9%	2,805	62.9%	239	60.5%
Upper	1,1	80	21.	.7%	959	21.5%	107	27.1%
NA	(	)	0.0	0%	0	0.0%	0	0.0%
Total	5,1	11	100	.0%	4,458	100.0%	395	100.0%
			Percentag	e of Total E	Businesses:	87.2%		7.7%

Sources: 1990 Census Data, 2001 Dun & Bradstreet business demographic data.

\* Businesses with revenues under \$1million & over \$1million will not total due to revenue not available.

NA Tracts are tracts without household or family income.

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	DEC	ATUR	ASSI	ESSME	ENT A	REA		
			LEN	DING				
		Dv Troot	Income	HM	IDA	Dy Down	uar Inaama	
Income Categories		By Tract	income	Home P	urchase	Бу Боггоч	ver Income	•
income Categories	#	%	\$	%	#	%	\$	%
Low	0	0.0%	0	0.0%	4	7.0%	63	1.0%
Moderate	15	26.3%	798	12.4%	8	14.0%	339	5.3%
Middle	25	43.9%	2,931	45.5%	16	28.1%	1,368	21.2%
Upper	17	29.8%	2,710	42.1%	29	50.9%	4,669	72.5%
NA	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Total	57	100.0%	6,439	100.0%	57	100.0%	6,439	100.0%
			_	Refin	ance		_	
	#	%	\$	%	#	%	\$	%
Low	0	0.0%	0	0.0%	6	11.8%	181	5.4%
Moderate	13	25.5%	609	18.3%	12	23.5%	622	18.7%
Middle	31	60.8%	1,873	56.2%	15	29.4%	1,006	30.2%
Upper	7	13.7%	853	25.6%	15	29.4%	1,308	39.2%
NA T. ( )	0	0.0%	0	0.0%	3	5.9%	218	6.5%
Total	51	100.0%	3,335	100.0%	51	100.0%	3,335	100.0%
	#	%	\$	Home Imp	rovement #	%	<b>l</b> \$	%
Low	0	0.0%	φ 0	0.0%	12	21.1%	72	16.5%
Moderate	24	42.1%	197	45.2%	15	26.3%	64	14.7%
Middle	32	56.1%	229	52.5%	17	29.8%	147	33.7%
Upper	1	1.8%	10	2.3%	11	19.3%	146	33.5%
NA	0	0.0%	0	0.0%	2	3.5%	7	1.6%
Total	57	100.0%	436	100.0%	57	100.0%	436	100.0%
		Multi-Family						
	#	%	\$	%	#	%	\$	%
Low	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Moderate	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Middle	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Upper	0	0.0%	0	0.0%	0	0.0%	0	0.0%
NA	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Total	0	0.0%	0	0.0%	0	0.0%	0	0.0%
					USINESS			
	_	ц	1 6	•	l Income	Φ.	1 .	1/
Low		<del>#</del> 2		<u>%</u>		<u>\$</u> 43		%
Moderate		4		7% .3%		43 787		3% .0%
Middle		55		.2%		124		.5%
Upper		6		.9%		223		.2%
NA		)		0%		0		0%
Total		97		0.0%		,177		0.0%
				Loan Size				
Loan Size:	7	<del>‡</del>		%		\$		%
\$100,000 or less	20	67	89	.9%	7,	497		.4%
\$100,001 - \$250,000		2		4%		782		.9%
\$250,001 - \$1 Million		3	2.	7%		898	25	.7%
Total	29	97	100	0.0%	15,	,177	100	0.0%
Revenue:								
\$1 Million or Less	2	74		.3%	12	,486		.3%
Over \$1 Million		3		7%		691		.7%
Not Known		)	0.	0%		0	0.	0%
Total	29	97	100	0.0%	15.	,177	100	0.0%

DOTHAN ASSESSMENT AREA										
				RAPHI						
2001 HUD Median	Tra					ilies				
Family Income (MSA):	Distrib	oution			Families <poverty %<="" a="" as="" td=""><td colspan="2">Families by Family</td></poverty>		Families by Family			
\$45,700			Families	by Tract	of Familie	s by Tract	Inc	ome		
Income Categories	#	%	#	%	#	%	#	%		
Low	1	2.9%	643	1.8%	268	41.7%	7,470	20.6%		
Moderate	5	14.3%	3,895	10.8%	1,078	27.7%	6,441	17.8%		
Middle	23	65.7%	25,727	71.1%	2,820	11.0%	8,191	22.6%		
Upper	5	14.3%	5,933	16.4%	226	3.8%	14,096	38.9%		
NA	1	2.9%	0	0.0%	0	0.0%	-	-		
Total	35	100.0%	36,198	100.0%	4,392	12.1%	36,198	100.0%		
	Housing Units by Tract									
	Total	Ov	vner Occup	ied	Rental C	Occupied	cant			
	Units	#	%	%	#	%	#	%		
Low	1,278	355	1.1%	27.8%	758	59.3%	165	12.9%		
Moderate	6,703	2,888	9.2%	43.1%	3,102	46.3%	713	10.6%		
Middle	36,309	22,604	71.6%	62.3%	10,798	29.7%	2,907	8.0%		
Upper	8,338	5,712	18.1%	68.5%	2,201	26.4%	425	5.1%		
NA	0	0	0.0%	0.0%	0	0.0%	0	0.0%		
Total	52,628	31,559	100.0%	60.0%	16,859	32.0%	4,210	8.0%		
	*Тс	tal Busine	sees by Tr	act	Busines	ses by Trac	ct and Reve	enue Size		
	10	itai Dusiile		acı	Under \$	1 Million	Over \$	1 Million		
	#	ŧ	q	%	#	%	#	%		
Low	17	'1	3.	1%	155	3.2%	11	2.4%		
Moderate	1,3	36	24.	.0%	1,117	23.2%	148	32.3%		
Middle	2,8	64	51.	4%	2,490	51.7%	207	45.2%		
Upper	1,1	87	21.	.3%	1,044	21.7%	91	19.9%		
NA	1	5	0.3	3%	14	0.3%	1	0.2%		
Total	5,5	73	100	.0%	4,820	100.0%	458	100.0%		
		· · · · · ·	Percentag	e of Total E	Businesses:	86.5%		8.2%		

Sources: 1990 Census Data, 2001 Dun & Bradstreet business demographic data.

\* Businesses with revenues under \$1million & over \$1million will not total due to revenue not available.

NA Tracts are tracts without household or family income.

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	DO	THAN		SSME	NT A	REA		
			LEN	DING				
				HM	IDA		_	
		By Tract	Income			By Borrov	ver Income	
Income Categories	4	0/	l e	Home P		0/	I ¢	0/
Low	#	0.0%	\$ 0	% 0.0%	9	% 15.0%	\$ 279	%
Low Moderate	0 4	6.7%	138	3.6%	10	16.7%	279 561	7.3% 14.8%
Middle	4 39	65.0%	2,110	55.6%	10	18.3%	481	12.7%
Upper	17	28.3%	1,550	40.8%	28	46.7%	2,414	63.6%
NA	0	0.0%	0	0.0%	20	3.3%	63	1.7%
Total	60	100.0%	3,798	100.0%	60	100.0%	3,798	100.0%
, ota,		700.070	0,700	Refin		100.070	0,700	100.070
	#	%	\$	%	#	%	\$	%
Low	0	0.0%	0	0.0%	14	12.5%	492	6.4%
Moderate	10	8.9%	364	4.7%	24	21.4%	1,213	15.7%
Middle	79	70.5%	4,782	61.9%	33	29.5%	2,059	26.7%
Upper	23	20.5%	2,578	33.4%	35	31.3%	3,684	47.7%
NA	0	0.0%	0	0.0%	6	5.4%	276	3.6%
Total	112	100.0%	7,724	100.0%	112	100.0%	7,724	100.0%
			_	Home Imp	rovement		_	
	#	%	\$	%	#	%	\$	%
Low	0	0.0%	0	0.0%	1	5.0%	8	2.2%
Moderate	0	0.0%	0	0.0%	2	10.0%	9	2.4%
Middle	16	80.0%	267	72.2%	9	45.0%	195	52.7%
Upper	4	20.0%	103	27.8%	5	25.0%	134	36.2%
NA T	0	0.0%	0	0.0%	3	15.0%	24	6.5% 100.0%
Total	20	20   100.0%   370   100.0%    20   100.0%   370   1 Multi-Family						
	ш	0/	I o		-	0/	I A	0/
Low	# 0	0.0%	\$ 0	%	#	% 0.0%	0	%
Low Moderate	0	0.0%	0	0.0% 0.0%	0 0	0.0%	0	0.0% 0.0%
Middle	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Upper	0	0.0%	0	0.0%	0	0.0%	0	0.0%
NA	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Total	0	0.0%	0	0.0%	0	0.0%	0	0.0%
rotar		0.070		SMALL B		0.070		0.070
					Income			
	7	<del>‡</del>		%		\$		%
Low	2			7%		2		5%
Moderate	2	3	19	.2%	2,2	291	26	.6%
Middle	6	5	54	.2%	4,6	30	53	.8%
Upper	3	0	25	.0%	1,6	641	19	.1%
NA	(	)	0.	0%	(	0	0.	0%
Total	12	20		0.0%	-,-	604	100	0.0%
				Loan Size			1 .	.,
Loan Size:		#	-	%		\$		%
\$100,000 or less		5		.2%		046		.4%
\$100,001 - \$250,000				.8%		344		.9%
\$250,001 - \$1 Million		3		0%		214		.7%
Total	12	20	100	0.0%	8,6	604	100	0.0%
Revenue: \$1 Million or Less	•	e	7.4	70/		202	4-	20/
Over \$1 Million		6		.7% .8%	3,892 4,611			.2%
Not Known		1 3		.8% 5%		011 01		.6% 2%
Total		20				504		
, otar	72	20	100	0.0%	8,0	)U <del>4</del>	100	0.0%

E	AST A	LABA	MAA	SSES	SMEN	TARE	Α	
		DE	MOGF	RAPHI	c s			
2001 HUD Median	Tra	act			Fam	ilies		
Family Income (State	Distrib	oution			Families <poverty %<="" a="" as="" td=""><td colspan="2">Families by Family</td></poverty>		Families by Family	
Nonmetro): \$38,500			Families	by Tract	of Familie	s by Tract	Inc	ome
Income Categories	#	%	#	%	#	%	#	%
Low	0	0.0%	0	0.0%	0	0.0%	6,670	19.2%
Moderate	0	0.0%	0	0.0%	0	0.0%	5,756	16.6%
Middle	30	88.2%	29,123	84.0%	4,106	14.1%	7,270	21.0%
Upper	4	11.8%	5,546	16.0%	517	9.3%	14,973	43.2%
NA	0	0.0%	0	0.0%	0	0.0%	-	-
Total	34	100.0%	34,669	100.0%	4,623	13.3%	34,669	100.0%
			ŀ	lousing Ur	nits by Trac	t	•	
	Total	Owner Occupied						cant
	Units	#	%	%	#	%	#	%
Low	0	0	0.0%	0.0%	0	0.0%	0	0.0%
Moderate	0	0	0.0%	0.0%	0	0.0%	0	0.0%
Middle	42,567	29,535	84.0%	69.4%	8,980	21.1%	4,052	9.5%
Upper	9,223	5,628	16.0%	61.0%	1,675	18.2%	1,920	20.8%
NA	0	0	0.0%	0.0%	0	0.0%	0	0.0%
Total	51,790	35,163	100.0%	67.9%	10,655	20.6%	5,972	11.5%
	*T.	tal Busins	sses by Tr	not.	Busines	ses by Trac	ct and Reve	enue Size
	10	itai busiile	sses by in	асі	Under \$	1 Million	Over \$	1 Million
	#	ŧ	o,	%	#	%	#	%
Low	C	)	0.0	0%	0	0.0%	0	0.0%
Moderate	C	)	0.0	0%	0	0.0%	0	0.0%
Middle	3,1	06	76	.7%	2,711	76.4%	196	80.3%
Upper	94	l4	23.	.3%	836	23.6%	48	19.7%
NA	C	)	0.0	0%	0	0.0%	0	0.0%
Total	4,0	50	100.0%		3,547	100.0%	244	100.0%
			Percentag	e of Total E	Businesses:	87.6%		6.0%

Sources: 1990 Census Data, 2001 Dun & Bradstreet business demographic data.

\* Businesses with revenues under \$1million & over \$1million will not total due to revenue not available.

NA Tracts are tracts without household or family income.

RSSD ID No: <u>570231</u>

F	ASTA	LABA	MAA	SSESS	SMENT	T ARE	Α	
_	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,			DING	<u> </u>	7.11.		
				HM	IDA			
		By Tract	Income			By Borrow	ver Income	
Income Categories			1 -	Home P	11		1 -	
	#	%	\$	%	#	%	\$	%
Low	0	0.0%	0	0.0%	12	4.3%	289	1.3%
Moderate	0	0.0%	0	0.0%	42	15.1%	1,555	7.2%
Middle	196	70.5%	12,709	59.1%	69 453	24.8%	3,691	17.2%
Upper NA	82 0	29.5% 0.0%	8,804	40.9% 0.0%	152 3	54.7% 1.1%	15,835 143	73.6% 0.7%
Total	278	100.0%	0 21,513	100.0%	278	100.0%	21,513	100.0%
TOLAI	2/0	100.0%	21,313	Refin		100.0%	21,313	100.0%
	#	%	\$	%	#	%	\$	%
Low	0	0.0%	0	0.0%	19	7.9%	612	3.3%
Moderate	0	0.0%	0	0.0%	36	15.0%	1,585	8.6%
Middle	183	76.3%	12,353	67.0%	59	24.6%	4,147	22.5%
Upper	57	23.8%	6,082	33.0%	118	49.2%	11,344	61.5%
NA	0	0.0%	0	0.0%	8	3.3%	747	4.1%
Total	240	100.0%	18,435	100.0%	240	100.0%	18,435	100.0%
			,	Home Imp	rovement			
	#	% \$ % # % \$						
Low	0	0.0%	0	0.0%	33	13.8%	242	7.6%
Moderate	0	0.0%	0	0.0%	59	24.7%	1,034	32.3%
Middle	225	94.1%	3,036	94.8%	54	22.6%	452	14.1%
Upper	14	5.9%	167	5.2%	91	38.1%	1,461	45.6%
NA	0	0.0%	0	0.0%	2	0.8%	14	0.4%
Total	239	100.0%	3,203	100.0%	239	100.0%	3,203	100.0%
			h	Multi-F				
	#	%	\$	%	#	%	\$	%
Low	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Moderate	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Middle 	3	100.0%	305	100.0%	0	0.0%	0	0.0%
Upper	0	0.0%	0	0.0%	0	0.0%	0	0.0%
NA Tatak	0	0.0%	0	0.0%	3	100.0%	305	100.0%
Total	3	100.0%	305	100.0%	3	100.0%	305	100.0%
				_	USINESS			
	#	4	(	By Tract		\$	(	%
Low		<del>/</del> )		7 <del>0</del> 0%		<u>φ</u> 0		7 <del>0</del> 0%
Moderate		)		0%		0		0%
Middle	68			.8%		229		.3%
Upper		6		2%	· ·	318		.7%
NA	_	)		0%		0		0%
Total	76			.0%		547		.0%
				Loan Size				
Loan Size:	#	<b>#</b>		%		\$		%
\$100,000 or less		)2	91.	.3%	15,	851		.2%
\$100,001 - \$250,000		2		8%		303		.9%
\$250,001 - \$1 Million	1	5		0%	6,8	393	21.	.8%
Total	76	59	100	.0%	31,	547		.0%
Revenue:								
\$1 Million or Less	70	08	92.	.1%	26,018		82.	.5%
Over \$1 Million	4	5	5.9	9%	5,2	208		.5%
Not Known	1	6	2.	1%	3	21	1.0	0%
Total	76	69	100	.0%	31,	547	100	.0%

	F L O	RENC	E ASS	E S S M	ENT /	AREA					
		D E	MOGF	RAPHI	c s						
2001 HUD Median	Tra	act			Fam	ilies					
Family Income (MSA):	Distrib	oution			Families <poverty %<="" a="" as="" td=""><td colspan="2">Families by Family</td></poverty>		Families by Family				
\$43,000			Families	by Tract	of Familie	s by Tract	Inco	om e			
Income Categories	#	%	#	%	#	%	#	%			
Low	2	7.1%	1,282	3.4%	570	44.5%	8,084	21.1%			
Moderate	6	21.4%	2,794	7.3%	647	23.2%	7,007	18.3%			
Middle	16	57.1%	26,845	70.2%	2,697	10.0%	7,905	20.7%			
Upper	4	14.3%	7,329	19.2%	367	5.0%	15,254	39.9%			
NA	0	0.0%	0	0.0%	0	0.0%	-	-			
Total	28	100.0%	38,250	100.0%	4,281	11.2%	38,250	100.0%			
		Housing Units by Tract									
	Total	Ov	vner Occup	ied	Rental C	ccupied	Vac	cant			
	Units	#	%	%	#	%	#	%			
Low	1,945	872	2.3%	44.8%	925	47.6%	148	7.6%			
Moderate	5,571	2,409	6.4%	43.2%	2,612	46.9%	550	9.9%			
Middle	37,887	27,182	71.9%	71.7%	7,626	20.1%	3,079	8.1%			
Upper	9,931	7,341	19.4%	73.9%	2,034	20.5%	556	5.6%			
NA	0	0	0.0%	0.0%	0	0.0%	0	0.0%			
Total	55,334	37,804	100.0%	68.3%	13,197	23.8%	4,333	7.8%			
	*T.	tal Busine	aaaa by Tr	t	Busines	ses by Trac	t and Reve	nue Size			
	10	itai busiile	sses by in	acı	Under \$	1 Million	Over \$	1 Million			
	#	ŧ	9	%	#	%	#	%			
Low	81	6	1.	7%	78	1.7%	3	0.8%			
Moderate	98	33	18.	.9%	855	19.0%	76	20.0%			
Middle	3,1	04	59.	.6%	2,671	59.3%	221	58.2%			
Upper	1,0	33	19.	.8%	899	20.0%	80	21.1%			
NA	0	)	0.0	0%	0	0.0%	0	0.0%			
Total	5,2	06	100	.0%	4,503	100.0%	380	100.0%			
			Percentag	e of Total E	usinesses:	86.5%		7.3%			

Sources: 1990 Census Data, 2001 Dun & Bradstreet business demographic data.

\* Businesses with revenues under \$1million & over \$1million will not total due to revenue not available.

NA Tracts are tracts without household or family income.

RSSD ID No: <u>570231</u>

	FIO	RENC	F ASS	ESSM	FNT	AREA		
	1 L O	KLNO		DING				
					IDA			
		By Tract	Income			By Borrov	ver Income	1
Income Categories		,		Home P	urchase	•		
	#	%	\$	%	#	%	\$	%
Low	0	0.0%	0	0.0%	10	7.5%	212	1.9%
Moderate	11	8.2%	545	5.0%	19	14.2%	966	8.8%
Middle	118	88.1%	10,002	91.5%	33	24.6%	2,392	21.9%
Upper	5	3.7%	388	3.5%	72	53.7%	7,365	67.4%
NA	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Total	134	100.0%	10,935	100.0%	134	100.0%	10,935	100.0%
					ance		1	
	#	%	\$	%	#	%	\$	%
Low	4	3.0%	137	1.5%	16	11.9%	564	6.1%
Moderate	5	3.7%	616	6.7%	31	23.1%	1,442	15.7%
Middle	112	83.6%	7,117	77.4%	29	21.6%	1,756	19.1%
Upper	13	9.7%	1,327	14.4%	52	38.8%	4,842	52.6%
NA	0	0.0%	0	0.0%	6	4.5%	593	6.4%
Total	134	100.0%	9,197	100.0%	134	100.0%	9,197	100.0%
	.,	0/		Home Imp	••	0.4		0.4
1	#	%	\$	%	#	%	\$	%
Low	0	0.0%	0	0.0%	16	16.5%	37	5.4%
Moderate	3	3.1%	59	8.7%	31	32.0%	151	22.2%
Middle	86	88.7%	545	80.0%	22	22.7%	174	25.6%
Upper NA	8	8.2%	77	11.3%	25	25.8%	309	45.4%
Total	0 97	0.0% 100.0%	0 681	0.0% 100.0%	97	3.1% 100.0%	10 681	1.5% 100.0%
i Olai	9/	100.0%	001	Multi-F		100.0%	001	100.0%
	#	%	\$	%	# #	%	\$	%
Low	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Moderate	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Middle	2	100.0%	530	100.0%	0	0.0%	0	0.0%
Upper	0	0.0%	0	0.0%	0	0.0%	0	0.0%
NA	0	0.0%	0	0.0%	2	100.0%	530	100.0%
Total	2	100.0%	530	100.0%	2	100.0%	530	100.0%
					USINESS	•		
				By Tract	t Income			
	#	<u> </u>		%	•	\$		%
Low		7	1.4	4%	5	24	1.	7%
Moderate	5	5	10	.9%	4,	136	13	.5%
Middle	36	88	72	.7%	18	,418	60	.3%
Upper	7	6	15	.0%	7,	458	24	.4%
NA	(	)	0.	0%		0	0.	0%
Total	50	06		0.0%		536	100	0.0%
				Loan Size			1	
Loan Size:		<del>‡</del>		%		\$		%
\$100,000 or less		51		.1%		,434		.4%
\$100,001 - \$250,000		0		9%		136		.8%
\$250,001 - \$1 Million		5		9%		,966		.7%
Total	50	06	100	0.0%	30,	536	100	0.0%
Revenue:				-01				201
\$1 Million or Less		16		.2%	18,306		59.9%	
Over \$1 Million		3		.4%		,081		.3%
Not Known		7		4%		149		8%
Total	50	06	100	0.0%	30,536		100.0%	

GADSDEN ASSESSMENT AREA										
	0 7. 2			RAPHI						
2001 HUD Median	Tra					ilies				
Family Income (MSA):	Distrib	oution		Families <po< td=""><td colspan="2">Poverty as a % Families</td><td colspan="2">by Family</td></po<>		Poverty as a % Families		by Family		
\$39,200				by Tract	of Familie	s by Tract	Inc	ome		
Income Categories	#	%	#	%	#	%	#	%		
Low	0	0.0%	0	0.0%	0	0.0%	6,106	21.4%		
Moderate	10	34.5%	5,262	18.4%	1,285	24.4%	4,967	17.4%		
Middle	14	48.3%	15,513	54.3%	1,936	12.5%	6,023	21.1%		
Upper	5	17.2%	7,810	27.3%	562	7.2%	11,489	40.2%		
NA	0	0.0%	0	0.0%	0	0.0%	-	-		
Total	29	100.0%	28,585	100.0%	3,783	13.2%	28,585	100.0%		
			ŀ	lousing Ur	its by Trac	t				
	Total	Ov	vner Occup			Occupied	cant			
	Units	#	%	%	#	%	#	%		
Low	0	0	0.0%	0.0%	0	0.0%	0	0.0%		
Moderate	9,034	4,757	16.6%	52.7%	3,386	37.5%	891	9.9%		
Middle	22,716	15,344	53.6%	67.5%	5,615	24.7%	1,757	7.7%		
Upper	10,037	8,511	29.7%	84.8%	1,062	10.6%	464	4.6%		
NA	0	0	0.0%	0.0%	0	0.0%	0	0.0%		
Total	41,787	28,612	100.0%	68.5%	10,063	24.1%	3,112	7.4%		
	*Тс	tal Busine	sees by Tr	act		ses by Trac	ct and Reve	enue Size		
	10	itai Busiile	SSES Dy III	acı	Under \$	1 Million	Over \$	1 Million		
	#	ŧ	Q.	%	#	%	#	%		
Low	1,8	80	5.	1%	1,531	4.8%	186	6.7%		
Moderate	7,2	04	19.	.6%	6,077	19.2%	660	23.8%		
Middle	20,0	000	54.	.3%	17,263	54.6%	1,421	51.3%		
Upper	7,7	39	21.	.0%	6,746	21.3%	504	18.2%		
NA	C	)	0.0	0%	0	0.0%	0	0.0%		
Total	36,8	323	100	.0%	31,617	100.0%	2,771	100.0%		
			Percentac	e of Total E	Businesses:	85.9%		7.5%		

Sources: 1990 Census Data, 2001 Dun & Bradstreet business demographic data.

\* Businesses with revenues under \$1million & over \$1million will not total due to revenue not available.

NA Tracts are tracts without household or family income.

RSSD ID No: <u>570231</u>

	GAD	SDEN	ASS	ESSMI	ENT A	REA		
			LEN	DING				
				HM	IDA			
		By Tract	Income	Hama D	urchase	By Borrov	ver Income	•
Income Categories	#	%	\$	Home P	urcnase #	%	<b>l</b> \$	%
Low	0	0.0%	Ф 0	0.0%	0	0.0%	0	0.0%
Moderate	4	10.3%	96	3.5%	3	7.7%	118	4.3%
Middle	<del>4</del> 16	41.0%	918	33.5%	9	23.1%	558	20.3%
Upper	19	48.7%	1,729	63.0%	22	56.4%	1,808	65.9%
NA	0	0.0%	0	0.0%	5	12.8%	259	9.4%
Total	39	100.0%	2,743	100.0%	39	100.0%	2,743	100.0%
		700.070	_,	Refin		7.00.070	_,	100,070
	#	%	\$	%	#	%	\$	%
Low	0	0.0%	0	0.0%	2	3.7%	82	1.3%
Moderate	3	5.6%	762	12.5%	5	9.3%	186	3.1%
Middle	29	53.7%	3,138	51.5%	13	24.1%	845	13.9%
Upper	22	40.7%	2,192	36.0%	29	53.7%	4,297	70.5%
NA	0	0.0%	0	0.0%	5	9.3%	682	11.2%
Total	54	100.0%	6,092	100.0%	54	100.0%	6,092	100.0%
				Home Imp	rovement			%
	#							
Low	0	0.0%	0	0.0%	2	10.5%	5	2.6%
Moderate	0	0.0%	0	0.0%	4	21.1%	33	17.0%
Middle	11	57.9%	124	63.9%	5	26.3%	21	10.8%
Upper	8	42.1%	70	36.1%	8	42.1%	135	69.6%
NA	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Total	19	100.0%	194	100.0%	19	100.0%	194	100.0%
	,,	0/	I 0	Multi-F		0/		0/
	#	%	\$	%	#	%	\$	%
Low	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Moderate Middle	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Upper	1 0	100.0% 0.0%	340	100.0%	0	0.0% 0.0%	0	0.0% 0.0%
NA	0	0.0%	0	0.0% 0.0%	1	100.0%		100.0%
Total	1	100.0%	340	100.0%	1	100.0%	340 340	100.0%
Total	1	100.0%	340		USINESS	100.0%	340	100.0%
					Income			
	#	<b>#</b>	0	%		\$		%
Low		)		0%		0		0%
Moderate		5		8%	4	50		5%
Middle	3	4		.6%	1,	943		.8%
Upper	3	4	46	.6%	2,	364	49	.7%
NA	(	)	0.	0%		0	0.	0%
Total	7	3	100	0.0%	4,	757	100	0.0%
				Loan Size	and Reve	nue		
Loan Size:	7	#		%		\$		%
\$100,000 or less	6	2		.9%		799		.8%
\$100,001 - \$250,000		5		8%		57		.0%
\$250,001 - \$1 Million		3		2%		101		.2%
Total	7	3	100	0.0%	4,757		100	0.0%
Revenue:				-01				-01
\$1 Million or Less		0		.9%		147		.2%
Over \$1 Million		3		1%		10		.8%
Not Known		)		0%		0		0%
Total	7	3	100	).0%	4,	757	100	0.0%

	HUNT	SVILI	LE AS	SESS	MENT	AREA		
			MOGF					
2001 HUD Median	Tra	act				ilies		
Family Income (MSA):	Distrib	oution				Families <poverty %<="" a="" as="" td=""><td>by Family</td></poverty>		by Family
\$60,600			Families	by Tract	of Familie	s by Tract	Inc	ome
Income Categories	#	%	#	%	#	%	#	%
Low	4	5.3%	2,618	3.2%	1,335	51.0%	17,256	21.1%
Moderate	19	25.3%	16,324	20.0%	2,095	12.8%	13,726	16.8%
Middle	32	42.7%	41,081	50.3%	3,297	8.0%	18,849	23.1%
Upper	20	26.7%	21,676	26.5%	577	2.7%	31,868	39.0%
NA	0	0.0%	0	0.0%	0	0.0%	-	-
Total	75	100.0%	81,699	100.0%	7,304	8.9%	81,699	100.0%
			ŀ	lousing Ur	nits by Trac	t		
	Total	Owner Occupied						cant
	Units	#	%	%	#	%	#	%
Low	4,389	1,003	1.3%	22.9%	2,979	67.9%	407	9.3%
Moderate	27,250	12,593	16.9%	46.2%	12,034	44.2%	2,623	9.6%
Middle	57,697	39,610	53.2%	68.7%	14,418	25.0%	3,669	6.4%
Upper	29,974	21,188	28.5%	70.7%	7,068	23.6%	1,718	5.7%
NA	0	#N/A	0.0%	0.0%	0	0.0%	0	0.0%
Total	119,310	74,394	100.0%	62.4%	36,499	30.6%	8,417	7.1%
	*Т.	tal Busins	sses by Tra	not.	Busines	ses by Trac	t and Rev	enue Size
	10	itai busiile	sses by III	асі	Under \$	1 Million	Over \$	1 Million
	#	‡	9	%	#	%	#	%
Low	1,1	16	8.8	5%	976	8.4%	108	10.5%
Moderate	2,2	54	17.	2%	1,958	16.9%	208	20.3%
Middle	6,0	02	45.	.7%	5,331	46.0%	432	42.1%
Upper	3,7	54	28.	.6%	3,322	28.7%	277	27.0%
NA	C	)	0.0	0%	0	0.0%	0	0.0%
Total	13,1	126	100	.0%	11,587	100.0%	1,025	100.0%
	Percentage of Total Businesses: 88.3% 7.8%							7.8%

Sources: 1990 Census Data, 2001 Dun & Bradstreet business demographic data.

\* Businesses with revenues under \$1million & over \$1million will not total due to revenue not available.

NA Tracts are tracts without household or family income.

RSSD ID No: <u>570231</u>

	HUNT	SVILI	EAS	SESSI	MENT	AREA		
	•			DING				
					IDA			
		By Tract	Income			By Borrov	ver Income	
Income Categories		•		Home P	urchase	•		
	#	%	\$	%	#	%	\$	%
Low	1	0.3%	37	0.1%	39	10.9%	2,152	4.6%
Moderate	44	12.3%	4,115	8.8%	61	17.0%	4,884	10.4%
Middle	223	62.3%	29,340	62.7%	109	30.4%	12,358	26.4%
Upper	90	25.1%	13,272	28.4%	146	40.8%	27,032	57.8%
NA	0	0.0%	0	0.0%	3	0.8%	338	0.7%
Total	358	100.0%	46,764	100.0%	358	100.0%	46,764	100.0%
			_	Refin	ance		_	
	#	%	\$	%	#	%	\$	%
Low	1	0.4%	39	0.1%	25	9.7%	1,546	4.7%
Moderate	24	9.3%	2,308	7.0%	40	15.6%	3,276	10.0%
Middle	149	58.0%	17,655	53.9%	63	24.5%	6,876	21.0%
Upper	83	32.3%	12,754	38.9%	119	46.3%	19,946	60.9%
NA	0	0.0%	0	0.0%	10	3.9%	1,112	3.4%
Total	257	100.0%	32,756	100.0%	257	100.0%	32,756	100.0%
				Home Imp				
	#							%
Low	1	2.9%	15	2.7%	7	20.0%	41	7.5%
Moderate	3	8.6%	30	5.5%	10	28.6%	61	11.1%
Middle	20	57.1%	125	22.8%	4	11.4%	75	13.7%
Upper	11	31.4%	378	69.0%	5	14.3%	302	55.1%
NA	0	0.0%	0	0.0%	9	25.7%	69	12.6%
Total	35	100.0%	548	100.0%	35	100.0%	548	100.0%
			1 .	Multi-F				
	#	%	\$	%	#	%	\$	%
Low	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Moderate	1	33.3%	245	32.6%	0	0.0%	0	0.0%
Middle	2	66.7%	506	67.4%	0	0.0%	0	0.0%
Upper	0	0.0%	0	0.0%	0	0.0%	0	0.0%
NA T-1-1	0	0.0%	0	0.0%	3	100.0%	751	100.0%
Total	3	100.0%	751	100.0%	3 USINESS	100.0%	751	100.0%
	#	4	l d	By Tract		\$	l d	%
Low		<del>1</del> 16		/º 1%		<del>ў</del> 378		/º 1%
Moderate		.o i1		.0%		299		.8%
Middle		37		.5%		450		.1%
Upper		5 <i>1</i> 51		.4%		505		.0%
NA		)		0%	· · · · · · · · · · · · · · · · · · ·	0		0%
Total		5 55		0.0%		632		1.0%
rotar	30	<i></i>		Loan Size			100	.078
Loan Size:	±	<b>#</b>		%		\$	0	%
\$100,000 or less		90		.5%		800		.1%
\$100.001 - \$250.000		3		.8%		580		.8%
\$250,001 - \$1 Million		2		8%	· · · · · · · · · · · · · · · · · · ·	152		.1%
Total		55		0.0%		632		2.0%
Revenue:				/ •	]			/•
\$1 Million or Less	2!	34	77	.8%	19,884		59	.1%
Over \$1 Million		9		.6%	13,085		59.1% 38.9%	
Not Known		2		5%		63		0%
Total		<u> </u>		0.0%		632		2.0%

	JAC	KSON	ASSI	ESSMI	ENT A	REA					
		DE	MOGE	RAPHI	c s						
2001 HUD Median	Tra	act			Fam	ilies					
Family Income (State	Distrib	oution			Families <po< td=""><td>overty as a %</td><td colspan="2">Families by Family</td></po<>	overty as a %	Families by Family				
Nonmetro): \$38,500			Families	by Tract	of Familie	es by Tract	Income				
Income Categories	#	%	#	%	#	%	#	%			
Low	0	0.0%	0	0.0%	0	0.0%	924	17.2%			
Moderate	0	0.0%	0	0.0%	0	0.0%	744	13.8%			
Middle	3	75.0%	3,983	74.1%	542	13.6%	1,096	20.4%			
Upper	1	25.0%	1,393	25.9%	56	4.0%	2,612	48.6%			
NA	0	0.0%	0	0.0%	0	0.0%	-	-			
Total	4	100.0%	5,376	100.0%	598	11.1%	5,376	100.0%			
		Housing Units by Tract									
	Total	Ov	vner Occup	ied	Rental (	Rental Occupied		cant			
	Units	#	%	%	#	%	#	%			
Low	0	0	0.0%	0.0%	0	0.0%	0	0.0%			
Moderate	0	0	0.0%	0.0%	0	0.0%	0	0.0%			
Middle	5,968	3,510	71.8%	58.8%	1,939	32.5%	519	8.7%			
Upper	1,680	1,376	28.2%	81.9%	205	12.2%	99	5.9%			
NA	0	0	0.0%	0.0%	0	0.0%	0	0.0%			
Total	7,648	4,886	100.0%	63.9%	2,144	28.0%	618	8.1%			
	*T.	tal Busine	sses by Tr	aat	Busines	ses by Trac	ct and Rev	enue Size			
	10	otai busine	sses by in	acı	Under \$	1 Million	Over \$	1 Million			
	#	<b>#</b>	9	%	#	%	#	%			
Low	C	)	0.0	0%	0	0.0%	0	0.0%			
Moderate	(	)	0.0	0%	0	0.0%	0	0.0%			
Middle	79	93	88	.8%	710	89.1%	56	86.2%			
Upper	10	00	11.2%		87	10.9%	9	13.8%			
NA	C	)	0.0%		0	0.0%	0	0.0%			
Total	89	93	100.0%		797	100.0%	65	100.0%			
			Percentac	e of Total E	Businesses:	89.2%	•	7.3%			

Sources: 1990 Census Data, 2001 Dun & Bradstreet business demographic data.

\* Businesses with revenues under \$1million & over \$1million will not total due to revenue not available.

NA Tracts are tracts without household or family income.

RSSD ID No: <u>570231</u>

JAC	KSON	ASS	ESSMI	ENT A	AREA				
		LEN							
	By Tract	Income	HM						
	Бу Пасі	income	Home P						
#	%	\$			%	\$	%		
	,						1.3%		
		_					13.9%		
22		1.592		4		227	9.1%		
10	31.3%	916	36.5%	21	65.6%	1,900	75.8%		
0	0.0%	0	0.0%	0	0.0%	0	0.0%		
32	100.0%	2,508	100.0%	32	100.0%	2,508	100.0%		
Refinance									
#	%	\$	%	#	%	\$	%		
0	0.0%	0	0.0%	2	6.7%	135	4.6%		
0	0.0%	0	0.0%	2	6.7%	101	3.4%		
18	60.0%	1,858	62.7%	6	20.0%	464	15.7%		
12	40.0%	1,103	37.3%	19	63.3%	2,051	69.3%		
0	0.0%	0		1	3.3%	210	7.1%		
30	100.0%	2,961				2,961	100.0%		
Home Improvement									
			\$ %				%		
		_					12.5%		
		_		_		-	0.0%		
							25.0%		
							62.5%		
						_	0.0%		
#	0/_	<b>C</b>			0/_	l ¢	%		
	,						0.0%		
		_				-	0.0%		
		_					0.0%		
		_		_		-	0.0%		
		_		_		_	0.0%		
0		0		0		0	0.0%		
SMALL BUSINESS									
#		%		\$		%			
(	)	0.0%		0		0.0%			
0		0.0%		0		0.0%			
33		82.5%		2,592		78.8%			
7		17.5%		697		21.2%			
	0		0.0%		0		0.0%		
40		100.0%				100.0%			
				and Reve		1 .			
						%			
						25.3% 15.6%			
						15.6%			
				·		59.1% 100.0%			
4	U	100	1.0%	] 3,	,∠09	100	1.0%		
_	7	00	E0/		477	7-	20/		
				· ·		75.3%			
						24.7%			
						0.0% 100.0%			
	# 0 0 0 22 10 0 0 18 12 0 0 30 # 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	# % 0 0.0% 0 0.0% 22 68.8% 10 31.3% 0 0.0% 32 100.0%  # % 0 0.0% 18 60.0% 12 40.0% 0 0.0% 30 100.0%  # % 0 0.0% 3 75.0% 1 25.0% 0 0.0% 4 100.0%  # % 0 0.0% 4 100.0%  # % 0 0.0% 5 0.0% 6 0.0% 7 0.0% 7 0.0% 7 0.0% 8 0 0.0% 9 0.0% 9 0.0% 1 0.0	# % \$ 0 0.0% 0 0 0.0% 0 22 68.8% 1,592 10 31.3% 916 0 0.0% 0 32 100.0% 2,508  # % \$ 0 0.0% 0 0 0.0% 0 0 0.0% 0 0 0.0% 0 18 60.0% 1,858 12 40.0% 1,103 0 0.0% 0 30 100.0% 2,961  # % \$ 0 0.0% 0 30 100.0% 1 4 % \$ 0 0.0% 0 0	By Tract Income	# % \$ % # 0 0.0% 0 0.0% 0 0.0% 0 22 68.8% 1,592 63.5% 4 10 31.3% 916 36.5% 21 0 0.0% 0 0.0% 0 32 100.0% 2,508 100.0% 32    Refinance	# % \$ % # % 10 0.0% 0.0% 0.0% 1 3.1% 0 0.0% 0.0% 0.0% 6 18.8% 22 68.8% 1,592 63.5% 4 12.5% 0 0.0% 0.0% 0.0% 0.0% 0.0% 0 0.0% 0.0%	Home   Home		

MARSHALL ASSESSMENT AREA												
DEMOGRAPHICS												
2001 HUD Median	Tra	act	Families									
Family Income (State	Distribution				Families <poverty %<="" a="" as="" td=""><td colspan="2">Families by Family</td></poverty>		Families by Family					
Nonmetro): \$38,500			Families by Tract		of Families by Tract		Income					
Income Categories	#	%	#	%	#	%	#	%				
Low	0	0.0%	0	0.0%	0	0.0%	3,743	21.3%				
Moderate	0	0.0%	0	0.0%	0	0.0%	2,690	15.3%				
Middle	9	81.8%	15,363	87.6%	2,504	16.3%	3,553	20.3%				
Upper	2	18.2%	2,171	12.4%	186	8.6%	7,548	43.0%				
NA	0	0.0%	0	0.0%	0	0.0%	-	-				
Total	11	100.0%	17,534	100.0%	2,690	15.3%	17,534	100.0%				
	Housing Units by Tract											
	Total	Ov	Owner Occupied		Rental Occupied		Vacant					
	Units	#	%	%	#	%	#	%				
Low	0	0	0.0%	0.0%	0	0.0%	0	0.0%				
Moderate	0	0	0.0%	0.0%	0	0.0%	0	0.0%				
Middle	22,514	14,745	86.7%	65.5%	5,738	25.5%	2,031	9.0%				
Upper	3,005	2,264	13.3%	75.3%	592	19.7%	149	5.0%				
NA	0	0	0.0%	0.0%	0	0.0%	0	0.0%				
Total	25,519	17,009	100.0%	66.7%	6,330	24.8%	2,180	8.5%				
	*Total Businesses by Tract				Businesses by Tract and Revenue Size							
	Total Busillesses by Tract			Under \$1 Million		Over \$1 Million						
	#	‡	%		#	%	#	%				
Low	C	)	0.0%		0	0.0%	0	0.0%				
Moderate	0		0.0%		0	0.0%	0	0.0%				
Middle	2,424		85.1%		2,119	84.8%	181	87.4%				
Upper	42	25	14.9%		381	15.2%	26	12.6%				
NA	C	)	0.0%		0	0.0%	0	0.0%				
Total	2,849		100.0%		2,500	100.0%	207	100.0%				
	Percentage of Total Businesses: 87.8% 7.3%											

Sources: 1990 Census Data, 2001 Dun & Bradstreet business demographic data.

\* Businesses with revenues under \$1million & over \$1million will not total due to revenue not available.

NA Tracts are tracts without household or family income.

RSSD ID No: <u>570231</u>

	MAR	SHAL	LASS	ESSM	ENT	AREA				
				DING						
					IDA					
	Í	By Tract	Income			By Borrov	ver Income			
Income Categories	1				urchase		-			
	#	%	\$	%	#	%	\$	%		
Low	0	0.0%	0	0.0%	1	2.2%	18	0.4%		
Moderate	0	0.0%	0	0.0%	4	8.7%	145	3.4%		
Middle	40	87.0%	3,697	86.3%	12	26.1%	750	17.5%		
Upper	6	13.0%	586	13.7%	29	63.0%	3,370	78.7%		
NA	0	0.0%	0	0.0%	0	0.0%	0	0.0%		
Total	46	100.0%	4,283	100.0%	46	100.0%	4,283	100.0%		
				Refin						
	#	%	\$	%	#	%	\$	%		
Low	0	0.0%	0	0.0%	2	4.7%	106	4.3%		
Moderate	0	0.0%	0	0.0%	8	18.6%	265	10.7%		
Middle	42	97.7%	2,446	98.6%	11	25.6%	700	28.2%		
Upper	1	2.3%	35	1.4%	21	48.8%	1,372	55.3%		
NA	0	0.0%	0	0.0%	1	2.3%	38	1.5%		
Total	43	100.0%	2,481	100.0%	43	100.0%	2,481	100.0%		
	,	Home Improvement								
	#	%	\$	%	#	%	\$	%		
Low	0	0.0%	0	0.0%	5	19.2%	49	17.6%		
Moderate	0	0.0%	0	0.0%	1	3.8%	5	1.8%		
Middle	22	84.6%	259	92.8%	6	23.1%	34	12.2%		
Upper	4	15.4%	20	7.2%	13	50.0%	188	67.4%		
NA -	0	0.0%	0	0.0%	1	3.8%	3 279	1.1%		
Total	26	100.0%	279	100.0%	26	100.0%	100.0%			
	,	0/	I 6	Multi-F		0/		0/		
l a	#	%	\$	%	#	%	\$	%		
Low	0	0.0%	0	0.0%	0	0.0%	0	0.0%		
Moderate	0	0.0%	0	0.0%	0	0.0%	0	0.0%		
Middle	0	0.0%	0	0.0%	0	0.0%	0	0.0%		
Upper	0	0.0%	0	0.0%	0	0.0%	0	0.0%		
NA Tatak	0	0.0%	0	0.0%	0	0.0%	0	0.0%		
Total	0	0.0%	0	0.0%	USINESS	0.0%	0	0.0%		
	1				t Income					
	#	4	۱ (	Бутгас %	-	\$	۱ (	%		
Low	(			0%		0		0%		
Moderate	(			0%		0		0%		
Middle		16		.6%	6	117		.5%		
Upper	3			.6% .4%		569		.5% 5%		
NA					·					
Total	17	70	1	0% 0.0%	6	<u>0</u> 686		0% 0.0%		
rotar		3		Loan Size			100	7.076		
Loan Size:	#	±		%		\$	(	%		
\$100,000 or less		63		.1%		383		.6%		
\$100,001 - \$250,000		3		3%		059		.8%		
\$250,001 - \$1 Million		3		7%		244		.6%		
Total	17					0.0%				
Revenue:	1,	•	,,,,		]		,,,,			
\$1 Million or Less	17	75	97	.8%	5	851	87.5%			
Over \$1 Million		1		2%		335		.5%		
Not Known	(			0%	Ι ΄	0		0%		
Total	17			0 76 ).0%	6	686		0.0%		
ı Uldi	1/	Э	100	1.0%	6,	000	100	1.0%		

	МО	RIIF	ASSE	SSMF	NT AF	REA			
	ııı O		MOGF						
2001 HUD Median	Tra	act				ilies			
Family Income (MSA):	Distrib	oution			Families <po< td=""><td>verty as a %</td><td>Families</td><td>by Family</td></po<>	verty as a %	Families	by Family	
\$44,700			Families	by Tract	of Familie	s by Tract	Inc	Income	
Income Categories	#	%	#	%	#	%	#	%	
Low	21	14.6%	12,554	9.6%	6,687	53.3%	29,939	23.0%	
Moderate	22	15.3%	14,144	10.9%	3,940	27.9%	21,665	16.6%	
Middle	65	45.1%	70,387	54.0%	8,593	12.2%	26,019	20.0%	
Upper	32	22.2%	33,164	25.5%	1,598	4.8%	52,626	40.4%	
NA	4	2.8%	0	0.0%	0	0.0%	-	-	
Total	144	100.0%	130,249	100.0%	20,818	16.0%	130,249	100.0%	
	Housing Units by Tract								
	Total				Rental C	Occupied	Va	cant	
	Units	#	%	%	#	%	#	%	
Low	20,069	7,496	6.2%	37.4%	9,796	48.8%	2,777	13.8%	
Moderate	22,361	11,525	9.6%	51.5%	8,169	36.5%	2,667	11.9%	
Middle	111,264	69,213	57.4%	62.2%	23,151	20.8%	18,900	17.0%	
Upper	48,456	32,302	26.8%	66.7%	12,288	25.4%	3,866	8.0%	
NA	3	2	0.0%	66.7%	1	33.3%	0	0.0%	
Total	202,153	120,538	100.0%	59.6%	53,405	26.4%	28,210	14.0%	
	*Т.	tal Busins	sses by Tra	not.	Busines	ses by Trac	ct and Reve	enue Size	
	10	itai busiile	sses by III	асі	Under \$	1 Million	Over \$	1 Million	
	#	‡	9	%	#	%	#	%	
Low	1,2	27	5.9	9%	1,029	5.8%	134	7.6%	
Moderate	1,6	25	7.8	3%	1,316	7.4%	212	12.1%	
Middle	12,0	025	57.	.7%	10,282	57.8%	941	53.6%	
Upper	5,4	21	26.	.0%	4,723	26.6%	395	22.5%	
NA	54	18	2.6	6%	435	2.4%	72	4.1%	
Total	20,8	346	100	.0%	17,785	100.0%	1,754	100.0%	
			Percentac	e of Total E	Businesses:	85.3%		8.4%	

Sources: 1990 Census Data, 2001 Dun & Bradstreet business demographic data.

\* Businesses with revenues under \$1million & over \$1million will not total due to revenue not available.

NA Tracts are tracts without household or family income.

RSSD ID No: <u>570231</u>

	МО	BILE	ASSE	SSME	NT A	REA			
				DING					
					IDA				
		By Tract	Income			By Borrov	ver Income		
Income Categories			-		urchase		•		
	#	%	\$	%	#	%	\$	%	
Low	2	0.4%	58	0.1%	13	2.9%	436	0.9%	
Moderate	7	1.6%	614	1.2%	77	17.3%	5,048	10.0%	
Middle	322	72.2%	35,577	70.5%	99	22.2%	8,181	16.2%	
Upper	115	25.8%	14,216	28.2%	242	54.3%	35,326	70.0%	
NA	0	0.0%	0	0.0%	15	3.4%	1,474	2.9%	
Total	446	100.0%	50,465	100.0%	446	100.0%	50,465	100.0%	
	,	0,4		Refin		0.4		0.4	
	#	%	\$	%	#	%	\$	%	
Low	2	0.6%	51	0.1%	18	5.5%	874	2.4%	
Moderate	1	0.3%	52	0.1%	54	16.5%	3,639	10.0%	
Middle	248	75.6%	27,735	76.0%	80	24.4%	7,345	20.1%	
Upper	77	23.5%	8,668	23.7%	149	45.4%	21,575	59.1%	
NA Total	0	0.0%	0	0.0%	27	8.2%	3,073	8.4%	
Total	328	100.0%	36,506	100.0%	328	100.0%	36,506	100.0%	
	- 4	Home Improvement # %   \$ %    # %   \$ %							
Low	# 0		Ф О		22	1	99	7.7%	
Moderate		0.0%	_	0.0%		21.4% 24.3%			
Middle	2 84	1.9% 81.6%	32	2.5%	25	24.3%	295 222	22.9% 17.2%	
Upper	0 <del>4</del> 17	16.5%	1,061 194	82.4% 15.1%	23 30	22.3%	661	51.4%	
NA	0	0.0%	0	0.0%	30	29.1%	10	0.8%	
Total	103	100.0%	1,287	100.0%	103	100.0%	1,287	100.0%	
rotar	703	Multi-Family							
	#	%	\$	%	# #	%	\$	%	
Low	0	0.0%	0	0.0%	0	0.0%	0	0.0%	
Moderate	0	0.0%	0	0.0%	0	0.0%	0	0.0%	
Middle	2	66.7%	579	85.3%	0	0.0%	0	0.0%	
Upper	1	33.3%	100	14.7%	0	0.0%	0	0.0%	
NA	0	0.0%	0	0.0%	3	100.0%	679	100.0%	
Total	3	100.0%	679	100.0%	3	100.0%	679	100.0%	
				SMALL B	USINESS				
				By Trac	t Income				
	#	<i>‡</i>	9	6		\$	0	%	
Low	1	0	1.4	5%	1,	037	1.5	8%	
Moderate	2	7	4.1	1%	2,	046	3.	5%	
Middle	47	71	71.	7%	39	,668	67	.6%	
Upper	14	17	22.	4%	15	,536	26	.5%	
NA	2	2	0.3	3%	3	80	0.	6%	
Total	65	57		.0%		667	100	0.0%	
			Ву	Loan Size	and Reve	nue			
Loan Size:	#	<i>‡</i>	-	6		\$		%	
\$100,000 or less	50	03		6%	17	,629		.0%	
\$100,001 - \$250,000		00		2%		,118		.2%	
\$250,001 - \$1 Million		4		2%		,920		.8%	
Total	65	57	100.0% 58,667 10		100	0.0%			
Revenue:	1								
\$1 Million or Less		35		8%		,589		.5%	
Over \$1 Million		45		1%		,833		.9%	
Not Known		7		1%		245		5%	
Total	65	57	100	.0%	58	667	100	0.0%	

	MONT	GOME	DV AS	SESS	MENT	A P F	٨			
				RAPHI		ANL	A			
2001 HUD Median	Tra		INI O G I	AFHI		ilies				
Family Income (MSA):	Distrib					verty as a %	Families	by Family		
\$51,700	Diodile	Jacon	Families	by Tract		s by Tract		ome		
Income Categories	#	%	#	%	#	%	#	%		
Low	7	9.1%	5.549	7.2%	2,713	48.9%	17,166	22.4%		
Moderate	14	18.2%	12,384	16.2%	2.855	23.1%	12,653	16.5%		
Middle	37	48.1%	37,754	49.3%	3.986	10.6%	16.073	21.0%		
Upper	19	24.7%	20.922	27.3%	660	3.2%	30.717	40.1%		
NA	0	0.0%	0	0.0%	0	0.0%	-	-		
Total	77	100.0%	76.609	100.0%	10.214	13.3%	76,609	100.0%		
		Housing Units by Tract								
	Total	Ov	vner Occup	_		Occupied	Va	cant		
	Units	#	%	%	#	%	#	<b>%</b>		
Low	10,734	2,841	4.0%	26.5%	6,135	57.2%	1,758	16.4%		
Moderate	18,618	11,339	16.0%	60.9%	5,565	29.9%	1,714	9.2%		
Middle	56,761	35,643	50.4%	62.8%	15,272	26.9%	5,846	10.3%		
Upper	30,641	20,959	29.6%	68.4%	7,777	25.4%	1,905	6.2%		
NA	0	0	0.0%	0.0%	0	0.0%	0	0.0%		
Total	116,754	70,782	100.0%	60.6%	34,749	29.8%	11,223	9.6%		
	**	Aal Duaina	b T	4	Busines	ses by Trac	t and Rev	enue Size		
	10	nai busine	sses by Tr	acı	Under \$	1 Million	Over \$	1 Million		
	#	ŧ	9	%	#	%	#	%		
Low	1,7	04	14.	.2%	1,373	13.3%	207	19.5%		
Moderate	1,6	23	13.	.5%	1,404	13.6%	140	13.2%		
Middle	4,6	75	38.	.9%	4,066	39.4%	380	35.7%		
Upper	4,0	15	33.	4%	3,481	33.7%	336	31.6%		
NA	C	)	0.0	0%	0	0.0%	0	0.0%		
Total	12,0	017	100	.0%	10,324	100.0%	1,063	100.0%		
			Percentag	e of Total E	Businesses:	85.9%		8.8%		

Sources: 1990 Census Data, 2001 Dun & Bradstreet business demographic data.

\* Businesses with revenues under \$1million & over \$1million will not total due to revenue not available.

NA Tracts are tracts without household or family income.

RSSD ID No: <u>570231</u>

	MONT	GOME	RY AS	SESS	MENT	ARE	A		
	•	· · · · ·		DING	=	/	^		
					IDA				
		By Tract	Income			By Borrov	ver Income		
Income Categories		-	_	Home P	urchase	-	_		
	#	%	\$	%	#	%	\$	%	
Low	2	0.9%	130	0.5%	12	5.6%	259	1.1%	
Moderate	27	12.5%	2,436	10.1%	41	19.0%	2,342	9.7%	
Middle	107	49.5%	9,834	40.7%	36	16.7%	2,768	11.4%	
Upper	80	37.0%	11,779	48.7%	101	46.8%	15,489	64.1%	
NA	0	0.0%	0	0.0%	26	12.0%	3,321	13.7%	
Total	216	100.0%	24,179	100.0%	216	100.0%	24,179	100.0%	
				Refin	ance		•		
	#	%	\$	%	#	%	\$	%	
Low	4	1.9%	313	1.3%	23	11.0%	1,201	4.9%	
Moderate	33	15.7%	2,828	11.5%	40	19.0%	2,475	10.0%	
Middle	125	59.5%	10,801	43.9%	42	20.0%	3,216	13.1%	
Upper	48	22.9%	10,685	43.4%	82	39.0%	11,242	45.6%	
NA	0	0.0%	0	0.0%	23	11.0%	6,493	26.4%	
Total	210	100.0%	24,627	100.0%	210	100.0%	24,627	100.0%	
		Home Improvement							
	#	%	\$	%	#	%	\$	%	
Low	1	1.3%	1	0.1%	19	23.8%	59	7.2%	
Moderate	22	27.5%	191	23.2%	17	21.3%	100	12.2%	
Middle	41	51.3%	415	50.4%	10	12.5%	69	8.4%	
Upper	16	20.0%	216	26.2%	26	32.5%	513	62.3%	
NA	0	0.0%	0	0.0%	8	10.0%	82	10.0%	
Total	80	100.0%	823	100.0%	80	100.0%	823	100.0%	
	.,	0/		Multi-F		0.4		0.4	
	#	%	\$	%	#	%	\$	%	
Low	0	0.0%	0	0.0%	0	0.0%	0	0.0%	
Moderate	0	0.0%	0	0.0%	0	0.0%	0	0.0%	
Middle 	1	50.0%	36	10.3%	0	0.0%	0	0.0%	
Upper	1	50.0%	315	89.7%	0	0.0%	0	0.0%	
NA	0	0.0%	0	0.0%	2	100.0%	351	100.0%	
Total	2	100.0%	351	100.0%	2	100.0%	351	100.0%	
					USINESS				
		и	۱ ،	•	t Income	Φ.	1 ,	\/	
		<u> </u>		<u>%</u>		\$		%	
Low		2		9%		294	-	.4%	
Moderate		17		.4%		992		.9%	
Middle		34		.6%		,995		.7%	
Upper		06		.1%		,838		.1%	
NA Total		) 	1	0%		440		0%	
Total	75	9		0.0% Loan Size		119	100	0.0%	
Loan Size:		<b>#</b>		K LUAII SIZE %		\$	1 6	%	
\$100.000 or less		<del>1</del> 14		.9%		<u>φ</u> ,498		.2%	
\$100,000 of less \$100,001 - \$250,000		6		.3%		, <del>4</del> 90 ,518		.0%	
\$250,001 - \$250,000 \$250,001 - \$1 Million		9		.3 <i>7</i> 0 8%		,103		.9%	
Total		<del>9</del> 59		0.0%		,119		0.0%	
Revenue:	/3	,,	100	.0/0	02,	113	100	.0/0	
\$1 Million or Less	E!	53	72	.9%	30	.808	52	.8%	
Over \$1 Million		72		.9 <i>%</i> .7%		,606 ,657		.5%	
Not Known		4		. <i>1</i> % 5%		,05 <i>1</i> 654		.5% 7%	
Total		<del>4</del> 59		0.0%		119		0.0%	
	/ (	<i>,</i> ,	100	. 🗸 / 0	02,	110	100	/0	

NOR	THWE	STAL	ABAM	A ASS	ESSM	ENT	AREA			
		D E	MOGF	RAPHI	c s					
2001 HUD Median	Tra	act			Fam	ilies				
Family Income (State):	Distrib	oution			Families <po< td=""><td>verty as a %</td><td colspan="3">Families by Family</td></po<>	verty as a %	Families by Family			
Nonmetro): \$38,500			Families	by Tract	of Familie	s by Tract	Inco	ome		
Income Categories	#	%	#	%	#	%	#	%		
Low	0	0.0%	0	0.0%	0	0.0%	2,846	24.2%		
Moderate	0	0.0%	0	0.0%	0	0.0%	2,192	18.6%		
Middle	12	100.0%	11,772	100.0%	1,911	16.2%	2,575	21.9%		
Upper	0	0.0%	0	0.0%	0	0.0%	4,159	35.3%		
NA	0	0.0%	0	0.0%	0	0.0%	-	-		
Total	12	100.0%	11,772	100.0%	1,911	16.2%	11,772	100.0%		
		Housing Units by Tract								
	Total	Ov	wner Occup	ied	Rental C	Occupied	Vac	cant		
	Units	#	%	%	#	%	#	%		
Low	0	0	0.0%	0.0%	0	0.0%	0	0.0%		
Moderate	0	0	0.0%	0.0%	0	0.0%	0	0.0%		
Middle	16,882	11,847	100.0%	70.2%	3,712	22.0%	1,323	7.8%		
Upper	0	0	0.0%	0.0%	0	0.0%	0	0.0%		
NA	0	0	0.0%	0.0%	0	0.0%	0	0.0%		
Total	16,882	11,847	100.0%	70.2%	3,712	22.0%	1,323	7.8%		
	*T.	tal Busina	sses by Tra	not	Busines	ses by Trac	t and Reve	enue Size		
	10	nai busine	sses by III	aCi	Under \$	1 Million	Over \$	1 Million		
	#	‡	9	6	#	%	#	%		
Low	(	)	0.0	)%	0	0.0%	0	0.0%		
Moderate	C	)	0.0	0%	0	0.0%	0	0.0%		
Middle	1,4	.00	100	.0%	1,181	100.0%	132	100.0%		
Upper	C	)	0.0	0%	0	0.0%	0	0.0%		
NA	(	)	0.0	0%	0	0.0%	0	0.0%		
Total	1,4	00	100	.0%	1,181	100.0%	132	100.0%		
			Percentag	e of Total E	Businesses:	84.4%		9.4%		

Sources: 1990 Census Data, 2001 Dun & Bradstreet business demographic data.

\* Businesses with revenues under \$1million & over \$1million will not total due to revenue not available.

NA Tracts are tracts without household or family income.

RSSD ID No: <u>570231</u>

THWE	STAL	ABAM	A ASS	SESSI	MENT	AREA		
		LEN		ID A				
	By Tract	Income	HIV	IDA	By Borroy	ver Income	•	
	<b>-</b> ,		Home P	urchase	_,			
#	%	\$	%	#	%	\$	%	
0	0.0%	0	0.0%	2	3.5%	40	1.2%	
0	0.0%	0	0.0%	16	28.1%	458	14.0%	
57	100.0%	3,283	100.0%	20	35.1%	1,146	34.9%	
0	0.0%	0	0.0%	17	29.8%	1,551	47.2%	
0	0.0%	0	0.0%	2	3.5%	88	2.7%	
57	100.0%	3,283	100.0%	57	100.0%	3,283	100.0%	
			_					
				-	_	<del> </del>	%	
		_		II .			4.8%	
		_					3.9%	
		,		1			20.0%	
		_					63.6%	
	1			1	_	ł	7.6%	
62	100.0%	3,309		U		3,309	100.0%	
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				4			%	
		-					9.3%	
		_		II -			8.9%	
							32.3%	
		-					28.2% 21.3%	
	<b>!</b>						100.0%	
30	100.076	231			100.076	291	100.078	
#	%	\$			%	\$	%	
							0.0%	
		0		II .		_	0.0%	
0	0.0%	0	0.0%	0	0.0%	0	0.0%	
0	0.0%	0	0.0%	0	0.0%	0	0.0%	
0	0.0%	0	0.0%	0	0.0%	0	0.0%	
0	0.0%	0	0.0%	0	0.0%	0	0.0%	
			SMALL B	USINESS	·			
			By Trac	t Income				
	#	(	%		\$	1	%	
	0	0.	0%		0	0.	.0%	
	0	0.	0%		0	0.	.0%	
2	11	100	0.0%	13	3,963		0.0%	
					0		.0%	
					0		.0%	
2	11					100	0.0%	
				and Reve		1		
				ļ.,	•		%	
		85.8%					28.8%	
		· ·			1.7%			
							.5%	
2	1 1	100	J.U%	13	,903	100	0.0%	
4	70	0.4	00/	40.052			0.00/	
		84.8%			*	72.0% 26.3%		
							.7%	
	# 0 0 57 0 0 57 # 0 0 62 0 0 62 # 0 0 38 0 0 38 # 0 0 0 2 1 1 1 1 2 1 2 1 1 2	# % 0 0.0% 0 0.0% 57 100.0% 0 0.0% 57 100.0% 0 0.0% 57 100.0% 0 0.0% 62 100.0% 0 0.0% 62 100.0% 0 0.0% 62 100.0% 0 0.0% 100.0% 4 % 0 0.0% 0 0.0% 38 100.0% 0 0.0% 38 100.0% 0 0.0% 0 0.0% 0 0.0% 0 0.0% 0 0.0% 0 0.0% 0 0.0% 0 0.0%	# % \$ 0 0.0% 0 0 0.0%	Home Page	# % \$ % # 0 0.0% 0 0.0% 17 0 0.0% 0 0.0% 2 0 0.0% 0 0.0% 16 57 100.0% 0 0.0% 17 0 0.0% 0 0.0% 2 57 100.0% 3,283 100.0% 57  **Refinance**  # % \$ % # 0 0.0% 0 0.0% 6 0 0.0% 6 0 0.0% 0 0.0% 6 0 0.0% 0 0.0% 6 62 100.0% 3,309 100.0% 19 0 0.0% 0 0.0% 2 62 100.0% 3,309 100.0% 62  **Home Improvement**  # % \$ % # 0 0.0% 0 0.0% 62 62 100.0% 3,309 100.0% 63 8 100.0% 291 100.0% 63 38 100.0% 291 100.0% 13 0 0.0% 0 0.0% 6 388 100.0% 291 100.0% 13 0 0.0% 0 0.0% 6 0 0.0% 0 0.0% 6 0 0.0% 0 0.0% 7 0 0.0% 0 0.0% 3 38 100.0% 291 100.0% 38  **Multi-Family**  # % \$ % # 0 0.0% 0	By Tract   Income	# % \$ % # % \$ 100.0% 1,100.0%	

S	ритн	ALAB	A M A	SSES	SMEN	TAR	ΕA			
		DE	MOGF	RAPHI	c s					
2001 HUD Median	Tra	act			Fam	ilies				
Family Income (State	Distrib	oution			Families <po< td=""><td colspan="3">amilies<poverty %="" a="" as="" families<="" td=""></poverty></td></po<>	amilies <poverty %="" a="" as="" families<="" td=""></poverty>				
Nonmetro): \$38,500			Families	by Tract	of Familie	s by Tract	Inc	ome		
Income Categories	#	%	#	%	#	%	#	%		
Low	0	0.0%	0	0.0%	0	0.0%	14,169	24.0%		
Moderate	14	18.9%	9,981	16.9%	3,195	32.0%	9,505	16.1%		
Middle	53	71.6%	41,092	69.5%	7,154	17.4%	12,166	20.6%		
Upper	7	9.5%	8,037	13.6%	732	9.1%	23,270	39.4%		
NA	0	0.0%	0	0.0%	0	0.0%	-	-		
Total	74	100.0%	59,110	100.0%	11,081	18.7%	59,110	100.0%		
		Housing Units by Tract								
	Total	Ov	Owner Occupied			Occupied	Va	cant		
	Units	#	%	%	#	%	#	%		
Low	0	0	0.0%	0.0%	0	0.0%	0	0.0%		
Moderate	15,609	9,380	15.9%	60.1%	4,604	29.5%	1,625	10.4%		
Middle	62,970	42,130	71.6%	66.9%	13,488	21.4%	7,352	11.7%		
Upper	12,007	7,361	12.5%	61.3%	3,628	30.2%	1,018	8.5%		
NA	0	0	0.0%	0.0%	0	0.0%	0	0.0%		
Total	90,586	58,871	100.0%	65.0%	21,720	24.0%	9,995	11.0%		
	*T.c	stal Busino	sses by Tra	act	Busines	ses by Trac	ct and Reve	enue Size		
	10	nai Busille	SSES DY III	acı	Under \$	1 Million	Over \$	1 Million		
	#	‡	9	%	#	%	#	%		
Low	C	)	0.0	0%	0	0.0%	0	0.0%		
Moderate	1,4	41	18.	.9%	1,234	18.6%	101	18.3%		
Middle	4,8	48	63.	63.5%		63.3%	367	66.4%		
Upper	1,3	49	17.	.7%	1,197	18.1%	85	15.4%		
NA	C	)	0.0	0%	0	0.0%	0	0.0%		
Total	7,6	38	100	.0%	6,626	100.0%	553	100.0%		
			Percentag	e of Total E	Businesses:	86.8%		7.2%		

Sources: 1990 Census Data, 2001 Dun & Bradstreet business demographic data.

\* Businesses with revenues under \$1million & over \$1million will not total due to revenue not available.

NA Tracts are tracts without household or family income.

RSSD ID No: <u>570231</u>

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		<i>x</i> = <i>x</i> =		DING	O III		- //			
					IDA					
		By Tract	Income			By Borrov	ver Income			
Income Categories					urchase					
	#	%	\$	%	#	%	\$	%		
Low	0	0.0%	0	0.0%	13	6.7%	194	1.3%		
Moderate	37	19.0%	2,741	18.8%	31	15.9%	1,143	7.8%		
Middle	120	61.5%	8,586	58.8%	37	19.0%	1,995	13.7%		
Upper	38	19.5%	3,281	22.5%	110	56.4%	11,027	75.5%		
NA	0	0.0%	0	0.0%	4	2.1%	249	1.7%		
Total	195	100.0%	14,608	100.0%	195	100.0%	14,608	100.0%		
	ш	0/	Φ.	Refin		0/	I o	0/		
	#	%	\$	%	#	%	\$	%		
Low	0	0.0%	0	0.0%	24	9.1%	564	3.4%		
Moderate	49	18.6%	2,757	16.8%	39	14.8%	1,630	9.9%		
Middle 	178	67.7%	10,634	64.8%	57	21.7%	2,999	18.3%		
Upper	36	13.7%	3,030	18.5%	133	50.6%	10,503	64.0%		
NA	0	0.0%	0	0.0%	10	3.8%	725	4.4%		
Total	263	100.0%	16,421	100.0%	263	100.0%	16,421	100.0%		
	,,	Home Improvement								
	#	%	\$	%	#	%	\$	%		
Low	0	0.0%	0	0.0%	15	18.3%	105	10.2%		
Moderate	15	18.3%	195	18.9%	22	26.8%	99	9.6%		
Middle	62	75.6%	734	71.1%	10	12.2%	36	3.5%		
Upper	5	6.1%	104	10.1%	30	36.6%	741	71.7%		
NA	0	0.0%	0	0.0%	5	6.1%	52	5.0%		
Total	82	100.0%	1,033	100.0%	82	100.0%	1,033	100.0%		
		•	1 .	Multi-l			1 4			
	#	%	\$	%	#	%	\$	%		
Low	0	0.0%	0	0.0%	0	0.0%	0	0.0%		
Moderate	0	0.0%	0	0.0%	0	0.0%	0	0.0%		
Middle	0	0.0%	0	0.0%	0	0.0%	0	0.0%		
Upper	0	0.0%	0	0.0%	0	0.0%	0	0.0%		
NA	0	0.0%	0	0.0%	0	0.0%	0	0.0%		
Total	0	0.0%	0	0.0%	0	0.0%	0	0.0%		
					USINESS					
				•	t Income	_				
		#		%		\$		%		
Low		)		0%		0		0%		
Moderate		3		.7%		475		.0%		
Middle		91		.1%		,463		.1%		
Upper	5	4	10.	.2%	2,	991	10	.0%		
NA		)		0%		0		0%		
Total	52	28		.0%		929	100	0.0%		
				Loan Size			1 -			
Loan Size:		#		%		\$		%		
\$100,000 or less		64		.9%		,971		.0%		
\$100,001 - \$250,000		2		0%		194		.0%		
\$250,001 - \$1 Million		2	4.2% 10,764			.0%				
Total	52	28	100	.0%	29,	929	100	0.0%		
Revenue:										
\$1 Million or Less		13		.2%		,292		.8%		
Over \$1 Million		4		.9%		,909		.4%		
Not Known	3	1	5.9	9%		728		8%		
Total	52	28	100	.0%	29,	929	100	0.0%		

	TUSC	ALOO	S A A S	SESS	MENT	AREA	A	
				RAPHI				
2001 HUD Median	Tra	act			Fam	ilies		
Family Income (MSA):	Distrib	oution	Families <poverty %<="" a="" as="" td=""><td colspan="3">Families by Family</td></poverty>			Families by Family		
\$47,400			Families	by Tract	of Familie	s by Tract	Inc	ome
Income Categories	#	%	#	%	#	%	#	%
Low	2	7.7%	998	3.6%	463	46.4%	6,562	23.9%
Moderate	7	26.9%	6,105	22.2%	1,726	28.3%	4,330	15.8%
Middle	8	30.8%	10,727	39.1%	1,431	13.3%	5,310	19.3%
Upper	8	30.8%	9,636	35.1%	494	5.1%	11,264	41.0%
NA	1	3.8%	0	0.0%	0	0.0%	-	-
Total	26	100.0%	27,466	100.0%	4,114	15.0%	27,466	100.0%
			ŀ	lousing Ur	nits by Trac	t		
	Total	O۱	vner Occup	ied	Rental C	Occupied	Va	cant
	Units	#	%	%	#	%	#	%
Low	1,544	518	2.2%	33.5%	970	62.8%	56	3.6%
Moderate	13,510	4,941	21.2%	36.6%	7,652	56.6%	917	6.8%
Middle	16,698	8,199	35.2%	49.1%	7,598	45.5%	901	5.4%
Upper	13,339	9,615	41.3%	72.1%	3,141	23.5%	583	4.4%
NA	238	4	0.0%	1.7%	221	92.9%	13	5.5%
Total	45,329	23,277	100.0%	51.4%	19,582	43.2%	2,470	5.4%
	*T.	tal Busina	sses by Tra	aat	Busines	ses by Trac	# 56 917 901 583 13 2,470	enue Size
	10	nai busiile	sses by in	acı	Under \$	1 Million	Over \$	1 Million
	#	<b>‡</b>	o o	%	#	%	#	%
Low	22	23	4.0	6%	197	4.7%	22	4.9%
Moderate	1,1	40	23.	.7%	982	23.4%	121	26.7%
Middle	1,7	'32	35.	.9%	1,525	36.4%	150	33.1%
Upper	1,7	'16	35.	.6%	1,482	35.3%	159	35.1%
NA	9	9	0.2	2%	8	0.2%	1	0.2%
Total	4,8	20	100	0.0%	4,194	100.0%	453	100.0%
			Percentac	e of Total E	Businesses:	87.0%		9.4%

Sources: 1990 Census Data, 2001 Dun & Bradstreet business demographic data.

\* Businesses with revenues under \$1million & over \$1million will not total due to revenue not available.

NA Tracts are tracts without household or family income.

RSSD ID No: <u>570231</u>

	TUSC	ALOO	S A A S	SESS	MENT	ARE	Δ		
		. <b>.</b>		DING	=	/	•		
					IDA				
		By Tract	Income			By Borrov	ver Income		
Income Categories					urchase		•		
	#	%	\$	%	#	%	\$	%	
Low	0	0.0%	0	0.0%	4	8.9%	216	4.9%	
Moderate	3	6.7%	427	9.8%	8	17.8%	632	14.5%	
Middle	22	48.9%	1,919	43.9%	11	24.4%	1,152	26.4%	
Upper	20	44.4%	2,022	46.3%	22	48.9%	2,368	54.2%	
NA	0	0.0%	0	0.0%	0	0.0%	0	0.0%	
Total	45	100.0%	4,368	100.0%	45	100.0%	4,368	100.0%	
	щ	0/	l e	Refin	••	0/	I o	0/	
Low	#	%	\$	%	# 2	%	\$	%	
Low	1	3.1%	57 574	1.8%		6.3%	145	4.6%	
Moderate Middle	6	18.8%	574	18.2%	4	12.5%	260	8.3%	
	11	34.4%	1,110	35.3%	6	18.8%	499	15.9%	
Upper NA	14 0	43.8% 0.0%	1,405 0	44.7% 0.0%	19 1	59.4% 3.1%	2,134 108	67.8% 3.4%	
Total	32	100.0%	3,146	100.0%	32	100.0%		100.0%	
TOLAT	32	100.0%	3,140			100.0%	3,146	100.0%	
	#	Home Improvement %							
Low	0	0.0%	0	0.0%	0	0.0%	0	0.0%	
Moderate	0	0.0%	0	0.0%	0	0.0%	0	0.0%	
Middle	0	0.0%	0	0.0%	0	0.0%	0	0.0%	
Upper	0	0.0%	0	0.0%	0	0.0%	0	0.0%	
NA	0	0.0%	0	0.0%	0	0.0%	0	0.0%	
Total	0	0.0%	0	0.0%	0	0.0%	0	0.0%	
	•	Multi-Family							
	#	%	\$	%	#	%	\$	%	
Low	0	0.0%	0	0.0%	0	0.0%	0	0.0%	
Moderate	0	0.0%	0	0.0%	0	0.0%	0	0.0%	
Middle	1	100.0%	295	100.0%	0	0.0%	0	0.0%	
Upper	0	0.0%	0	0.0%	0	0.0%	0	0.0%	
NA	0	0.0%	0	0.0%	1	100.0%	295	100.0%	
Total	1	100.0%	295	100.0%	1	100.0%	295	100.0%	
				SMALL B	USINESS				
				By Trac	t Income				
	#	#	(	%		\$	(	%	
Low	(	)	0.	0%		0	0.	0%	
Moderate	į	5	9.	1%		70	2.	7%	
Middle	2	5	45	.5%	1,	632	63	.3%	
Upper	2	5	45	.5%	8	76	34	.0%	
NA	(	)	0.	0%		0	0.	0%	
Total	5	5		0.0%		578	100	0.0%	
				Loan Size			1		
Loan Size:		#		%		\$		%	
\$100,000 or less		0		.9%		602		.1%	
\$100,001 - \$250,000		1		3%		20		.0%	
\$250,001 - \$1 Million		1		8%		56		.8%	
Total	5	5	100	0.0%	2,	578	100	100.0%	
Revenue:	_	_		00/		000		00/	
\$1 Million or Less		5		.6%		363		.9%	
Over \$1 Million		8		.7%		095		.5%	
Not Known		2		6%		20		7%	
Total	5	5	100	0.0%	2,	578	100	0.0%	

	WA	LKER	ASSE	SSME	NT A	REA		
		DE	MOGF	RAPHI	c s			
2001 HUD Median	Tra	act			Fam	ilies		
Family Income (State	Distrib	oution			Families <po< td=""><td>verty as a %</td><td colspan="2">Families by Family</td></po<>	verty as a %	Families by Family	
Nonmetro): \$38,500			Families	by Tract	of Familie	s by Tract	Inco	ome
Income Categories	#	%	#	%	#	%	#	%
Low	0	0.0%	0	0.0%	0	0.0%	3,960	20.1%
Moderate	0	0.0%	0	0.0%	0	0.0%	3,491	17.7%
Middle	15	78.9%	14,445	73.2%	2,403	16.6%	3,818	19.3%
Upper	4	21.1%	5,289	26.8%	403	7.6%	8,465	42.9%
NA	0	0.0%	0	0.0%	0	0.0%	-	-
Total	19	100.0%	19,734	100.0%	2,806	14.2%	19,734	100.0%
			ŀ	lousing Ur	nits by Trac	t		
	Total				Rental C	Occupied	Vac	cant
	Units	#	%	%	#	.%	#	%
Low	0	0	0.0%	0.0%	0	0.0%	0	0.0%
Moderate	0	0	0.0%	0.0%	0	0.0%	0	0.0%
Middle	20,822	14,909	73.6%	71.6%	3,906	18.8%	2,007	9.6%
Upper	7,605	5,349	26.4%	70.3%	1,390	18.3%	866	11.4%
NA	0	0	0.0%	0.0%	0	0.0%	0	0.0%
Total	28,427	20,258	100.0%	71.3%	5,296	18.6%	2,873	10.1%
	*Т.	stal Busina	sses by Tra	ant	Busines	ses by Trac	t and Reve	enue Size
	10	nai busine	sses by in	acı	Under \$	1 Million	Over \$	1 Million
	#	<b>‡</b>	9	%	#	%	#	%
Low	(	)	0.0	0%	0	0.0%	0	0.0%
Moderate	(	)	0.0	0%	0	0.0%	0	0.0%
Middle	1,2	23	55.	.3%	1,062	55.1%	76	50.0%
Upper	98	38	44.	.7%	865	44.9%	76	50.0%
NA	(	)	0.0	0%	0	0.0%	0	0.0%
Total	2,2	11	100	0.0%	1,927	100.0%	152	100.0%
			Percentag	ge of Total E	Businesses:	87.2%		6.9%

Sources: 1990 Census Data, 2001 Dun & Bradstreet business demographic data.

\* Businesses with revenues under \$1million & over \$1million will not total due to revenue not available.

NA Tracts are tracts without household or family income.

RSSD ID No: <u>570231</u>

	WA	LKER	ASSE	SSME	N T A	REA		
				DING				
					IDA			
	Ĭ	By Tract	Income			By Borrov	ver Income	•
Income Categories	ı				urchase			
	#	%	\$	%	#	%	\$	%
Low	0	0.0%	0	0.0%	1	5.3%	61	3.3%
Moderate	0	0.0%	0	0.0%	2	10.5%	170	9.1%
Middle	4	21.1%	265	14.2%	1	5.3%	101	5.4%
Upper	15	78.9%	1,602	85.8%	14	73.7%	1,457	78.0%
NA	0	0.0%	0	0.0%	1	5.3%	78	4.2%
Total	19	100.0%	1,867	100.0%	19	100.0%	1,867	100.0%
	,	0/	I a	Refin		0.4		0/
	#	%	\$	%	#	%	\$	%
Low	0	0.0%	0	0.0%	3	12.0%	117	5.1%
Moderate	0	0.0%	0	0.0%	1	4.0%	162	7.0%
Middle	9	36.0%	724	31.5%	6	24.0%	558	24.3%
Upper	16	64.0%	1,576	68.5%	13	52.0%	1,280	55.7%
NA Total	0	0.0%	0	0.0%	2	8.0%	183	8.0%
Total	25	100.0%	2,300	100.0%	25	100.0%	2,300	100.0%
	- 4	0/	l e	Home Imp	••		I o	0/
Low	# 0	% 0.0%	\$ 0	0.0%	# 6	%	\$ 16	% 7.6%
Moderate	_		_		_	24.0%	_	
Middle	0 14	0.0% 56.0%	0 61	0.0% 28.9%	9 4	36.0% 16.0%	54 15	25.6% 7.1%
Upper	14	44.0%	150	71.1%	6	24.0%	126	7.1% 59.7%
NA	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Total	25	100.0%	211	100.0%	25	100.0%	211	100.0%
rotar		100.078	211	Multi-F		100.076	211	100.078
	#	%	\$	%	# #	%	\$	%
Low	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Moderate	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Middle	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Upper	0	0.0%	0	0.0%	0	0.0%	0	0.0%
NA	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Total	0	0.0%	0	0.0%	0	0.0%	0	0.0%
				SMALL B	USINESS	'		
	Ĭ			By Trac	t Income			
	#	<i>‡</i>	C	%		\$	(	%
Low	(	)	0.0	0%		0	0.	0%
Moderate	(	)	0.0	0%		0	0.	0%
Middle	2	.7	45	.0%	2,	275	46	.1%
Upper	3	3	55.	.0%	2,	664	53	.9%
NA	(	)	0.0	0%		0	0.	0%
Total	6	0		0.0%		939	100	0.0%
	ı			Loan Size	and Reve		1	
Loan Size:	#			%		\$		%
\$100,000 or less		.9		.7%		389		.1%
\$100,001 - \$250,000		5		3%		022		.7%
\$250,001 - \$1 Million		3		.0%		528		.2%
Total	6	0	100.0% 4,939		939	100	0.0%	
Revenue:	1							
\$1 Million or Less		2		.7%	2,756			.8%
Over \$1 Million		6		.0%		154		.6%
Not Known		2		3%		29		6%
Total	6	0	100	0.0%	4,939		100.0%	

	BRAD	ENTO	N AS	SESSI	/ ENT	AREA				
		DE	MOGF	RAPHI						
2001 HUD Median	Tra	act			Fam	ilies				
Family Income (MSA):	Distrib	oution		Families <po< td=""><td colspan="2">overty as a % Families</td><td>by Family</td></po<>		overty as a % Families		by Family		
\$50,500			Families	by Tract	of Familie	s by Tract	Inc	ome		
Income Categories	#	%	#	%	#	%	#	%		
Low	0	0.0%	0	0.0%	0	0.0%	969	8.4%		
Moderate	0	0.0%	0	0.0%	0	0.0%	1,756	15.3%		
Middle	2	50.0%	5,596	48.7%	141	2.5%	2,864	24.9%		
Upper	2	50.0%	5,886	51.3%	140	2.4%	5,893	51.3%		
NA	0	0.0%	0	0.0%	0	0.0%	-	-		
Total	4	100.0%	11,482	100.0%	281	2.4%	11,482	100.0%		
		Housing Units by Tract								
	Total	Ov	vner Occup			Occupied	Va	cant		
	Units	#	%	%	#	%	#	%		
Low	0	0	0.0%	0.0%	0	0.0%	0	0.0%		
Moderate	0	0	0.0%	0.0%	0	0.0%	0	0.0%		
Middle	7,866	6,066	49.7%	77.1%	1,222	15.5%	578	7.3%		
Upper	7,626	6,150	50.3%	80.6%	991	13.0%	485	6.4%		
NA	0	0	0.0%	0.0%	0	0.0%	0	0.0%		
Total	15,492	12,216	100.0%	78.9%	2,213	14.3%	1,063	6.9%		
	*Т.	tal Busins	aaaa by Tr		Busines	ses by Trac	t and Reve	enue Size		
	10	iai busine	sses by Tr	acı	Under \$	1 Million	Over \$	1 Million		
	#	ŧ	9	%	#	%	#	%		
Low	(	)	0.0	0%	0	0.0%	0	0.0%		
Moderate	C	)	0.0	0%	0	0.0%	0	0.0%		
Middle	1,0	37	43.	.9%	913	45.2%	54	26.3%		
Upper	1,3	27	56.	.1%	1,108	54.8%	151	73.7%		
NA	Ć	)	0.0	0%	0	0.0%	0	0.0%		
Total	2,3	64	100	.0%	2,021	100.0%	205	100.0%		
	,-			e of Total E	usinesses:	85.5%		8.7%		

Sources: 1990 Census Data, 2001 Dun & Bradstreet business demographic data.

\* Businesses with revenues under \$1million & over \$1million will not total due to revenue not available.

NA Tracts are tracts without household or family income.

D	A Y T O I	NA BE	ACH A	SSES	SMEN	TAR	ΕA	
		DE	MOGF	RAPHI	c s			
2001 HUD Median	Tra	act			Fam	ilies		
Family Income (MSA):	Distrib	oution			Families <poverty %="" a="" as="" families<="" td=""><td>by Family</td></poverty>			by Family
\$44,400			Families	by Tract	of Familie	s by Tract	Inco	ome
Income Categories	#	%	#	%	#	%	#	%
Low	4	7.5%	2,566	3.5%	1,022	39.8%	13,553	18.2%
Moderate	9	17.0%	10,560	14.2%	1,291	12.2%	15,203	20.5%
Middle	32	60.4%	52,012	70.0%	3,774	7.3%	17,653	23.8%
Upper	7	13.2%	9,173	12.3%	342	3.7%	27,902	37.5%
NA	1	1.9%	0	0.0%	0	0.0%	-	-
Total	53	100.0%	74,311	100.0%	6,429	8.7%	74,311	100.0%
			ŀ	lousing Ur	nits by Trac	t		
	Total	Ov	Owner Occupied			Occupied	Vacant	
	Units	#	%	%	#	%	#	%
Low	4,645	1,608	2.1%	34.6%	2,604	56.1%	433	9.3%
Moderate	23,880	11,217	14.4%	47.0%	8,839	37.0%	3,824	16.0%
Middle	96,505	55,374	70.9%	57.4%	21,956	22.8%	19,175	19.9%
Upper	13,375	9,927	12.7%	74.2%	2,159	16.1%	1,289	9.6%
NA	0	0	0.0%	0.0%	0	0.0%	0	0.0%
Total	138,405	78,126	100.0%	56.4%	35,558	25.7%	24,721	17.9%
	*T/	stal Rusino	sses by Tr	act	Busines	ses by Trac	t and Reve	enue Size
	'	ital Busille		act	Under \$	1 Million	Over \$	1 Million
	#	<b>‡</b>	q	%	#	%	#	%
Low	81	4	5.	7%	700	5.6%	72	8.1%
Moderate	2,4	91	17.	.5%	2,194	17.5%	158	17.7%
Middle	9,4	90	66.	.7%	8,405	67.1%	549	61.5%
Upper	1,4	40	10.	.1%	1,229	9.8%	114	12.8%
NA	(	)	0.0	0%	0	0.0%	0	0.0%
Total	14,2	235	100.0% 12,528 100.0%			893	100.0%	
			Percentag	e of Total E	Businesses:	88.0%		6.3%

Sources: 1990 Census Data, 2001 Dun & Bradstreet business demographic data.

\* Businesses with revenues under \$1million & over \$1million will not total due to revenue not available.

NA Tracts are tracts without household or family income.

RSSD ID No: <u>570231</u>

D /	AYTO	NA BE		SSES	SMEN	T AR	ΕA		
			LEN	DING	ID A				
		By Tract	Income	HIV	IDA	By Borroy	ver Income		
Income Categories		Бу Пас	income	Home P	urchase	Бу Болоч	vei ilicollie		
ouno ounogonio	#	%	\$	%	#	%	\$	%	
Low	0	0.0%	0	0.0%	10	8.5%	598	4.6%	
Moderate	23	19.7%	2,527	19.3%	15	12.8%	1,028	7.8%	
Middle	66	56.4%	6,695	51.0%	19	16.2%	1,362	10.4%	
Upper	28	23.9%	3,902	29.7%	72	61.5%	10,046	76.5%	
NA	0	0.0%	0	0.0%	1	0.9%	90	0.7%	
Total	117	100.0%	13,124	100.0%	117	100.0%	13,124	100.0%	
				Refin	11				
	#	%	\$	%	#	%	\$	%	
Low	0	0.0%	0	0.0%	4	6.6%	213	4.2%	
Moderate	8	13.1%	530	10.6%	11	18.0%	523	10.4%	
Middle	40	65.6%	2,996	59.7%	17	27.9%	1,109	22.1%	
Upper NA	13	21.3%	1,492	29.7%	28	45.9%	3,122	62.2%	
NA Total	0	0.0%	0 5.019	0.0%	61	1.6%	51 5.019	1.0% 100.0%	
TOTAL	01								
	#	Home Improvement %							
Low	0	0.0%	0	0.0%	2	8.7%	108	17.3%	
Moderate	1	4.3%	73	11.7%	4	17.4%	90	14.4%	
Middle	17	73.9%	420	67.3%	9	39.1%	224	35.9%	
Upper	5	21.7%	131	21.0%	8	34.8%	202	32.4%	
NA	0	0.0%	0	0.0%	0	0.0%	0	0.0%	
Total	23	100.0%	624	100.0%	23	100.0%	624	100.0%	
			•	Multi-F	amily	•	•		
	#	%	\$	%	#	%	\$	%	
Low	0	0.0%	0	0.0%	0	0.0%	0	0.0%	
Moderate	1	100.0%	25	100.0%	0	0.0%	0	0.0%	
Middle	0	0.0%	0	0.0%	0	0.0%	0	0.0%	
Upper	0	0.0%	0	0.0%	0	0.0%	0	0.0%	
NA	0	0.0%	0	0.0%	1	100.0%	25	100.0%	
Total	1	100.0%	25	100.0%	1	100.0%	25	100.0%	
					USINESS				
		#	(	By irac	t Income	\$	(	%	
Low		<del>†</del> 4		<del>70</del> 3%		φ )27		<u>/^</u> 9%	
Moderate		1		.1%	· ·	136		.0%	
Middle		1 46		.7%		639		.7%	
Upper		1		.8%		964		.4%	
NA		)		0%	· ·	0		0%	
Total		52		0.0%		<del>-</del> 766		0.0%	
				Loan Size					
Loan Size:	7	#	C	%	!	\$	C	%	
\$100,000 or less	20	06	78	.6%	6,5	516	28	.6%	
\$100,001 - \$250,000	34		13	.0%	5,8	335	25	.6%	
\$250,001 - \$1 Million	2	2	8.	4%	10,	10,415		.7%	
Total	26	52	100.0% 22,766		100	0.0%			
Revenue:									
\$1 Million or Less		26		.3%		063		.2%	
Over \$1 Million		6		.7%		703		.8%	
Not Known		)		0%		0		0%	
Total	20	52	100	0.0%	22,	766	100	.0%	

F.O.	RT LA	II D E B	DALE	ACCE	CCME	NT A	D E A		
F U	KI LA			RAPHI		NI A	KEA		
2001 HUD Median	Tra	act	IWI O G F	ХАРПІ	Fam	ilies			
Family Income (MSA):	Distrik			Families <poverty %<="" a="" as="" td=""><td colspan="2">Families by Family</td></poverty>			Families by Family		
\$56.900	Diotin	Jacon	Families	by Tract		s by Tract		ome	
Income Categories	#	%	#	%	#	%	#	%	
Low	9	5.5%	8,778	2.6%	3,356	38.2%	66,197	19.6%	
Moderate	32	19.5%	56,722	16.8%	8,729	15.4%	61,632	18.3%	
Middle	77	47.0%	190,205	56.4%	9,666	5.1%	75,938	22.5%	
Upper	42	25.6%	81,579	24.2%	2,279	2.8%	133,517	39.6%	
NA	4	2.4%	0	0.0%	0	0.0%	-	-	
Total	164	100.0%	337,284	100.0%	24,030	7.1%	337,284	100.0%	
		Housing Units by Tract							
	Total	Ov	vner Occup	•	Rental Occupied		Vac	cant	
	Units	#	%	%	#	·%	#	%	
Low	15,656	3,994	1.1%	25.5%	9,677	61.8%	1,985	12.7%	
Moderate	111,245	51,762	14.4%	46.5%	41,257	37.1%	18,226	16.4%	
Middle	351,740	211,628	58.9%	60.2%	89,777	25.5%	50,335	14.3%	
Upper	150,002	92,186	25.6%	61.5%	28,144	18.8%	29,672	19.8%	
NA	17	17	0.0%	100.0%	0	0.0%	0	0.0%	
Total	628,660	359,587	100.0%	57.2%	168,855	26.9%	100,218	15.9%	
	*Тс	stal Rusino	sses by Tra	act	Busines	ses by Trac	t and Reve	enue Size	
	10	itai busiile	sses by III	acı	Under \$	1 Million	Over \$	1 Million	
	#	‡	9	%	#	%	#	%	
Low	4,1	97	5.5	5%	3,453	5.3%	551	8.0%	
Moderate	12,4	478	16.	.4%	10,492	16.2%	1,334	19.3%	
Middle	38,	780	50.	.9%	33,129	51.1%	3,297	47.8%	
Upper	20,	775	27.	.2%	17,709	27.3%	1,718	24.9%	
NA	1.	2	0.0	0%	11	0.0%	0	0.0%	
Total	76,2	242	100	.0%	64,794	100.0%	6,900	100.0%	
			Percentag	e of Total E	Businesses:	85.0%		9.1%	

Sources: 1990 Census Data, 2001 Dun & Bradstreet business demographic data.

\* Businesses with revenues under \$1million & over \$1million will not total due to revenue not available.

NA Tracts are tracts without household or family income.

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FO	RT LA	UDER	DALE	ASSE	SSME	NTA	REA	_		
			LEN	DING						
		By Tract	Income	HM	IDA	By Borroy	ver Income			
Income Categories		Бу Пасі	liicome	Home P	urchase	By Bollov	vei ilicollie			
moomo outogonos	#	%	\$	%	#	%	\$	%		
Low	0	0.0%	0	0.0%	1	2.1%	58	0.6%		
Moderate	0	0.0%	0	0.0%	2	4.2%	220	2.3%		
Middle	26	54.2%	3,564	38.0%	7	14.6%	1,172	12.5%		
Upper	22	45.8%	5,822	62.0%	29	60.4%	5,202	55.4%		
NA	0	0.0%	Ô	0.0%	9	18.8%	2,734	29.1%		
Total	48	100.0%	9,386	100.0%	48	100.0%	9,386	100.0%		
				Refin	ance	'	,			
	#	%	\$	%	#	%	\$	%		
Low	0	0.0%	0	0.0%	0	0.0%	0	0.0%		
Moderate	0	0.0%	0	0.0%	1	7.1%	98	3.7%		
Middle	5	35.7%	680	25.9%	2	14.3%	355	13.5%		
Upper	9	64.3%	1,941	74.1%	8	57.1%	1,196	45.6%		
NA	0	0.0%	0	0.0%	3	21.4%	972	37.1%		
Total	14	100.0%	2,621	100.0%	14	100.0%	2,621	100.0%		
		Home Improvement								
	#	· · · · · · · · · · · · · · · · · · ·								
Low	0	0.0%	0	0.0%	0	0.0%	0	0.0%		
Moderate	0	0.0%	0	0.0%	0	0.0%	0	0.0%		
Middle	1	14.3%	40	20.3%	2	28.6%	57	28.9%		
Upper	6	85.7%	157	79.7%	4	57.1%	130	66.0%		
NA	0	0.0%	0	0.0%	1	14.3%	10	5.1%		
Total	7	100.0%	197	100.0%	7	100.0%	197	100.0%		
		•	•	Multi-l	Family	•	•			
	#	%	\$	%	#	%	\$	%		
Low	0	0.0%	0	0.0%	0	0.0%	0	0.0%		
Moderate	1	20.0%	230	7.3%	0	0.0%	0	0.0%		
Middle	3	60.0%	436	13.8%	0	0.0%	0	0.0%		
Upper	1	20.0%	2,500	79.0%	0	0.0%	0	0.0%		
NA	0	0.0%	0	0.0%	5	100.0%	3,166	100.0%		
Total	5	100.0%	3,166	100.0%	5	100.0%	3,166	100.0%		
				SMALL B	USINESS					
					t Income		i			
	;	#		%		\$		%		
Low		4	12	.5%		242	19	.8%		
Moderate		7	21	.9%	1,	372	21	.9%		
Middle	1	2	37	.5%	2,	181	34	.8%		
Upper	!	9	28	.1%	1,	467	23	.4%		
NA		0	0.	0%		0	0.	0%		
Total	3	32		0.0%		262	100	0.0%		
				/ Loan Size			ı			
Loan Size:		#		%		\$		%		
\$100,000 or less		5		.9%		124		8%		
\$100,001 - \$250,000				.0%		226		.6%		
\$250,001 - \$1 Million	9			.1%		612		.7%		
Total	32		100	0.0%	6,262		100	0.0%		
Revenue:										
\$1 Million or Less	2	29		.6%	5,484		87.6%			
Over \$1 Million		3		4%	7	78		.4%		
Not Known		0		0%		0		0%		
Total	3	32	100	0.0%	6,	262	100	0.0%		

	FORT	MYEF	RS AS	SESS	MENT	AREA			
				RAPHI					
2001 HUD Median	Tra	act			Fam	ilies			
Family Income (MSA):	Distrib	oution			Families <poverty %="" a="" as="" by<="" families="" td=""><td>by Family</td></poverty>			by Family	
\$49,000			Families	by Tract	of Familie	s by Tract		ome	
Income Categories	#	%	#	%	#	%	#	%	
Low	0	0.0%	0	0.0%	0	0.0%	6,211	13.1%	
Moderate	2	4.3%	1,116	2.4%	73	6.5%	8,841	18.6%	
Middle	33	70.2%	38,156	80.4%	1,732	4.5%	11,647	24.6%	
Upper	10	21.3%	8,169	17.2%	180	2.2%	20,742	43.7%	
NA	2	4.3%	0	0.0%	0	0.0%	-	-	
Total	47	100.0%	47,441	100.0%	1,985	4.2%	47,441	100.0%	
		Housing Units by Tract							
	Total	Ov	vner Occup		Rental Occupied		Vac	cant	
	Units	#	%	%	#	%	#	%	
Low	0	0	0.0%	0.0%	0	0.0%	0	0.0%	
Moderate	2,077	1,158	2.4%	55.8%	656	31.6%	263	12.7%	
Middle	76,367	38,539	79.2%	50.5%	17,173	22.5%	20,655	27.0%	
Upper	22,350	8,969	18.4%	40.1%	2,062	9.2%	11,319	50.6%	
NA	0	0	0.0%	0.0%	0	0.0%	0	0.0%	
Total	100,794	48,666	100.0%	48.3%	19,891	19.7%	32,237	32.0%	
	*Т.	stal Busino	sses by Tr	act	Busines	ses by Trac	t and Reve	enue Size	
	۱ '`	nai Busille	SSES DY III	acı	Under \$	1 Million	Over \$	1 Million	
	#	<b>‡</b>	Q.	%	#	%	#	%	
Low	(	)	0.0	0%	0	0.0%	0	0.0%	
Moderate	37	73	3.	1%	315	3.1%	35	3.6%	
Middle	9,0	01	75.	.9%	7,732	76.2%	705	72.6%	
Upper	2,4	83	20.	.9%	2,104	20.7%	231	23.8%	
NA	(	)	0.0	0%	0	0.0%	0	0.0%	
Total	11,8	357	100	.0%	10,151	100.0%	971	100.0%	
			Percentag	e of Total E	Businesses:	85.6%		8.2%	

Sources: 1990 Census Data, 2001 Dun & Bradstreet business demographic data.

\* Businesses with revenues under \$1million & over \$1million will not total due to revenue not available.

NA Tracts are tracts without household or family income.

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	FORT	MYEF	RS AS	SESSI	MENT	AREA	1			
			LEN	DING						
		D T		HM	IDA	D D				
Income Categories		By Tract	income	Home P	urchaeo	By Borrov	ver Income			
income categories	#	%	\$	%	#	%	\$	%		
Low	0	0.0%	0	0.0%	19	7.7%	911	2.5%		
Moderate	3	1.2%	322	0.9%	36	14.6%	2,299	6.2%		
Middle	190	76.9%	23,450	63.3%	46	18.6%	3,934	10.6%		
Upper	54	21.9%	13,252	35.8%	120	48.6%	26,049	70.4%		
NA	0	0.0%	0	0.0%	26	10.5%	3,831	10.3%		
Total	247	100.0%	37,024	100.0%	247	100.0%	37,024	100.0%		
	#	%	\$	Refin %	ance #	%	\$	%		
Low	0	0.0%	0	0.0%	9	6.3%	520	2.2%		
Moderate	2	1.4%	259	1.1%	27	18.8%	2,286	9.8%		
Middle	103	71.5%	12,231	52.2%	20	13.9%	1,941	8.3%		
Upper	39	27.1%	10,937	46.7%	62	43.1%	12,730	54.3%		
NA	0	0.0%	0	0.0%	26	18.1%	5,950	25.4%		
Total	144	100.0%	23,427	100.0%	144	100.0%	23,427	100.0%		
		Home Improvement								
	#	# % \$ % # % \$ %								
Low	0	0.0%	0	0.0%	1	12.5%	10	5.5%		
Moderate	0	0.0%	0	0.0%	2	25.0%	20	11.0%		
Middle	7	87.5%	140	77.3%	1	12.5%	41	22.7%		
Upper	1	12.5%	41	22.7%	4	50.0%	110	60.8%		
NA T	0	0.0%	0	0.0%	0	0.0%	0	0.0% 100.0%		
Total	8   100.0%   181   100.0%    8   100.0%   181   1 Multi-Family									
	#	%	\$	%	# #	%	\$	%		
Low	0	0.0%	Ō	0.0%	0	0.0%	Ö	0.0%		
Moderate	0	0.0%	0	0.0%	0	0.0%	0	0.0%		
Middle	2	100.0%	526	100.0%	0	0.0%	0	0.0%		
Upper	0	0.0%	0	0.0%	0	0.0%	0	0.0%		
NA	0	0.0%	0	0.0%	2	100.0%	526	100.0%		
Total	2	100.0%	526	100.0%	2	100.0%	526	100.0%		
				SMALL B						
		ш	1 6	-	t Income	Φ	ا ر	%		
Low		<del>#</del> O		<u>%</u> 0%		\$ 0		% 0%		
Moderate		2		1%		21		9%		
Middle		29		.1%		,358		.1%		
Upper		i3		.8%		157		.0%		
NA		0		0%		0		0%		
Total	1	84	100	.0%	24,	736	100	0.0%		
			Ву	Loan Size	and Revei	nue				
Loan Size:	;	#	o,	%		\$	Ç	%		
\$100,000 or less		129 70.1%				099		.6%		
\$100,001 - \$250,000		22 12.0% 3,680			.9%					
\$250,001 - \$1 Million		3		.9%		,957		.5%		
Total	1	84	100	0.0%	24,736		100.0%			
Revenue: \$1 Million or Less	4.	20	70	70/	40.044		40	00/		
Over \$1 Million		30 .g		.7%	10,644 12,367		43.0% 50.0%			
Not Known		.8 6		.1% 3%		,367 725		.0% 0%		
Total		5 84		0.0%		736		0.0%		
		J-T	100	.0/0	24,	, 50	100	.0/0		

	LAK	ELAN	DASS	ESSM	ENT /	AREA				
	_ /			RAPHI						
2001 HUD Median	Tra	act				ilies				
Family Income (MSA):	Distrib	oution			Families <po< td=""><td>verty as a %</td><td colspan="2">Families by Fam</td></po<>	verty as a %	Families by Fam			
\$45,000			Families	by Tract	of Familie	s by Tract	Inc	ome		
Income Categories	#	%	#	%	#	%	#	%		
Low	2	3.6%	637	0.7%	280	44.0%	15,707	18.0%		
Moderate	13	23.2%	14,311	16.4%	2,807	19.6%	16,283	18.6%		
Middle	31	55.4%	56,250	64.4%	4,484	8.0%	20,954	24.0%		
Upper	10	17.9%	16,124	18.5%	412	2.6%	34,378	39.4%		
NA	0	0.0%	0	0.0%	0	0.0%	-	-		
Total	56	100.0%	87,322	100.0%	7,983	9.1%	87,322	100.0%		
		Housing Units by Tract								
	Total	Owner Occupied			Rental C	Occupied	Va	cant		
	Units	#	%	%	#	%	#	%		
Low	1,429	455	0.5%	31.8%	790	55.3%	184	12.9%		
Moderate	26,790	11,610	14.0%	43.3%	9,693	36.2%	5,487	20.5%		
Middle	90,238	54,099	65.3%	60.0%	22,348	24.8%	13,791	15.3%		
Upper	22,850	16,733	20.2%	73.2%	3,703	16.2%	2,414	10.6%		
NA	0	0	0.0%	0.0%	0	0.0%	0	0.0%		
Total	141,307	82,897	100.0%	58.7%	36,534	25.9%	21,876	15.5%		
	*Т.	tal Busina	sses by Tr	act	Busines	ses by Trac	ct and Reve	enue Size		
	10	itai busiile	sses by in	acı	Under \$	1 Million	Over \$	1 Million		
	#	ŧ	g	%	#	%	#	%		
Low	32	29	2.4	4%	294	2.5%	24	2.3%		
Moderate	2,6	98	20.	.1%	2,326	19.9%	261	25.2%		
Middle	7,9	98	59.	.5%	6,975	59.6%	603	58.3%		
Upper	2,4	15	18.	.0%	2,109	18.0%	147	14.2%		
NA	(	)	0.0	0%	0	0.0%	0	0.0%		
Total	13,4	140	100	0.0%	11,704	100.0%	1,035	100.0%		
			Percentag	ge of Total E	Businesses:	87.1%		7.7%		

Sources: 1990 Census Data, 2001 Dun & Bradstreet business demographic data.

\* Businesses with revenues under \$1million & over \$1million will not total due to revenue not available.

NA Tracts are tracts without household or family income.

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	LAK	ELAN	DASS	ESSM	ENT	AREA			
	- / 1	/ / / /		DING		/			
					IDA				
		By Tract	Income			By Borrower Income			
Income Categories			•		urchase		•		
	#	%	\$	%	#	%	\$	%	
Low	0	0.0%	0	0.0%	4	7.0%	96	2.3%	
Moderate	4	7.0%	309	7.4%	7	12.3%	374	9.0%	
Middle	35	61.4%	2,144	51.3%	19	33.3%	1,436	34.4%	
Upper	18	31.6%	1,724	41.3%	19	33.3%	1,529	36.6%	
NA	0	0.0%	0	0.0%	8	14.0%	742	17.8%	
Total	57	100.0%	4,177	100.0%	57	100.0%	4,177	100.0%	
		•	1 4	Refin				•	
	#	%	\$	%	#	%	\$	%	
Low	0	0.0%	0	0.0%	2	4.2%	70	2.7%	
Moderate	2	4.2%	35	1.3%	9	18.8%	351	13.4%	
Middle	40	83.3%	2,321	88.7%	10	20.8%	375	14.3%	
Upper	6	12.5%	262	10.0%	27	56.3%	1,822	69.6%	
NA T. / /	0	0.0%	0	0.0%	0	0.0%	0	0.0%	
Total	48	100.0%	2,618	100.0%	48	100.0%	2,618	100.0%	
	щ	Home Improvement							
Low	0		0						
Low Moderate	_	0.0%		0.0%	9	27.3%	30	11.7%	
	6	18.2%	47	18.4%	10	30.3%	73	28.5%	
Middle	25	75.8%	192	75.0%	9	27.3%	110	43.0%	
Upper	2	6.1%	17	6.6%	5	15.2%	43	16.8%	
NA Total	0 33	0.0%	0	0.0%	0 33	0.0%	0	0.0%	
TOlai	33	100.0%	256	100.0% Multi-F		100.0%	256	100.0%	
	#	%	\$	%	#	%	\$	%	
Low	0	0.0%	0	0.0%	0	0.0%	0	0.0%	
Moderate	0	0.0%	0	0.0%	0	0.0%	0	0.0%	
Middle	0	0.0%	0	0.0%	0	0.0%	0	0.0%	
Upper	0	0.0%	0	0.0%	0	0.0%	0	0.0%	
NA	0	0.0%	0	0.0%	0	0.0%	0	0.0%	
Total	0	0.0%	0	0.0%	0	0.0%	0	0.0%	
		0.070			USINESS	0.070		0.070	
					t Income				
	;	<b>#</b>		%		\$		%	
Low		5		4%		279	1.	5%	
Moderate	4	0	18	.9%	3,	642	19	.7%	
Middle	1	15	54	.2%	10	,213	55	.2%	
Upper	5	2	24	.5%	4,	372	23	.6%	
NA	(	)	0.	0%		0	0.	0%	
Total	2.	12	100	0.0%	18,	,506	100	0.0%	
			Ву	Loan Size	and Reve	nue			
Loan Size:	7	¥	į .	%		\$		%	
\$100,000 or less	10	35	77	.8%	6,	789		.7%	
\$100,001 - \$250,000	3	1	14	.6%		162	27	.9%	
\$250,001 - \$1 Million			7.	5%	6,	555	35	.4%	
Total	2	12	100	0.0%	18,506		100	0.0%	
Revenue:					, , , , , , , , , , , , , , , , , , , ,				
\$1 Million or Less	18	34	86	.8%	15,390		83	.2%	
Over \$1 Million	2	8		.2%	3,116		16.8%		
Not Known	(	)	0.	0%		0	0.	0.0%	
Total	2	12	100	0.0%	18,506		100.0%		

	MELB	OURN	IE AS:	SESSI	MENT	AREA				
				RAPHI						
2001 HUD Median	Tra	act			Fam	ilies				
Family Income (MSA):	Distrib	oution			Families <po< td=""><td>verty as a %</td><td colspan="2">Families by Family</td></po<>	verty as a %	Families by Family			
\$51,200			Families	by Tract	of Familie	s by Tract	Inc	ome		
Income Categories	#	%	#	%	#	%	#	%		
Low	1	1.1%	1,066	0.9%	485	45.5%	20,180	17.6%		
Moderate	22	24.7%	23,972	21.0%	2,564	10.7%	22,778	19.9%		
Middle	46	51.7%	67,788	59.3%	3,598	5.3%	27,653	24.2%		
Upper	17	19.1%	21,549	18.8%	562	2.6%	43,764	38.3%		
NA	3	3.4%	0	0.0%	0	0.0%	-	-		
Total	89	100.0%	114,375	100.0%	7,209	6.3%	114,375	100.0%		
		Housing Units by Tract								
	Total	0\	wner Occup	ied	Rental C	Occupied	Va	cant		
	Units	#	%	%	#	%	#	%		
Low	1,893	553	0.5%	29.2%	1,012	53.5%	328	17.3%		
Moderate	45,506	20,989	18.8%	46.1%	17,734	39.0%	6,783	14.9%		
Middle	104,392	67,350	60.3%	64.5%	25,055	24.0%	11,987	11.5%		
Upper	33,359	22,850	20.4%	68.5%	5,822	17.5%	4,687	14.1%		
NA	0	0	0.0%	0.0%	0	0.0%	0	0.0%		
Total	185,150	111,742	100.0%	60.4%	49,623	26.8%	23,785	12.8%		
	*Тс	ntal Rusino	sses by Tra	act		ses by Trac	ct and Reve	enue Size		
						1 Million		1 Million		
	#	<b>#</b>	9	%	#	%	#	%		
Low	23	31	1.0	0%	211	1.1%	10	0.8%		
Moderate	6,8	844	30.	3%	6,064	30.2%	466	35.0%		
Middle	11,4	455	50.	8%	10,226	50.9%	633	47.5%		
Upper	3,9	080	17.	6%	3,529	17.6%	222	16.7%		
NA	4	8	0.2	2%	46	0.2%	1	0.1%		
Total	22,	558	100	.0%	20,076	100.0%	1,332	100.0%		
		-	Percentag	e of Total E	Businesses:	89.0%	-	5.9%		

Sources: 1990 Census Data, 2001 Dun & Bradstreet business demographic data.

\* Businesses with revenues under \$1million & over \$1million will not total due to revenue not available.

NA Tracts are tracts without household or family income.

RSSD ID No: <u>570231</u>

	MELB	OURN		SESSI	MENT	AREA				
			LEN	DING	ID A					
		By Tract	Incomo	HIV	IDA	By Borroy	ver Income			
Income Categories		Бу Пасі	liicome	Home P	urchase	Бу Болоч	ver income	'		
meenic outegories	#	%	\$	%	#	%	\$	%		
Low	0	0.0%	0	0.0%	3	13.0%	160	5.6%		
Moderate	2	8.7%	69	2.4%	3	13.0%	215	7.5%		
Middle	15	65.2%	1,801	63.1%	0	0.0%	0	0.0%		
Upper	6	26.1%	984	34.5%	16	69.6%	2,320	81.3%		
NA	0	0.0%	0	0.0%	1	4.3%	159	5.6%		
Total	23	100.0%	2,854	100.0%	23	100.0%	2,854	100.0%		
			•	Refin	ance		•			
	#	%	\$	%	#	%	\$	%		
Low	0	0.0%	0	0.0%	4	25.0%	142	11.5%		
Moderate	2	12.5%	85	6.9%	2	12.5%	172	13.9%		
Middle 	10	62.5%	647	52.2%	3	18.8%	193	15.6%		
Upper	4	25.0%	508	41.0%	6	37.5%	637	51.4%		
NA <i>Total</i>	0	0.0%	0	0.0%	1	6.3%	96	7.7%		
Total	16	16   100.0%   1,240   100.0%   16   100.0%   1,240   100.0 Home Improvement								
	#									
Low	0	0.0%	0	0.0%	0	0.0%	0	0.0%		
Moderate	0	0.0%	0	0.0%	1	20.0%	34	40.5%		
Middle	4	80.0%	68	81.0%	1	20.0%	2	2.4%		
Upper	1	20.0%	16	19.0%	3	60.0%	48	57.1%		
NA	0	0.0%	0	0.0%	0	0.0%	0	0.0%		
Total	5	100.0%	84	100.0%	5	100.0%	84	100.0%		
		L		Multi-l	amily					
	#	%	\$	%	#	%	\$	%		
Low	0	0.0%	0	0.0%	0	0.0%	0	0.0%		
Moderate	0	0.0%	0	0.0%	0	0.0%	0	0.0%		
Middle	0	0.0%	0	0.0%	0	0.0%	0	0.0%		
Upper	0	0.0%	0	0.0%	0	0.0%	0	0.0%		
NA	0	0.0%	0	0.0%	0	0.0%	0	0.0%		
Total	0	0.0%	0	0.0%	0	0.0%	0	0.0%		
					USINESS					
	#	4	(	Вутгас %	t Income	œ	1 0	%		
Low	<del>, , , , , , , , , , , , , , , , , , , </del>			<u>//</u> 0%		\$ 0		% 0%		
Moderate	4			.5%		835		.4%		
Middle	6			.7%		461		.6%		
Upper	1			.8%		838		.0%		
NA	(			0%		0		0%		
Total		23		0.0%		134		0.0%		
		-		Loan Size						
Loan Size:	#	<b>#</b>		%		\$		%		
\$100,000 or less	8	4	68	.3%	3,	101	23	.6%		
\$100,001 - \$250,000	2	6	21	.1%	4,	341	33	.1%		
\$250,001 - \$1 Million	1	3	10	.6%	5,0	692	43	.3%		
Total	12	23	100	0.0%	13,134		100	0.0%		
Revenue:										
\$1 Million or Less		07		.0%	8,871			.5%		
Over \$1 Million		6		.0%		263	32.5%			
Not Known	(			0%		0	0.0%			
Total	12	23	100	0.0%	13,	134	100.0%			

	MIAMI ASSESSMENT AREA										
	IVI		MOGF			LA					
2001 HUD Median	Tra	act				ilies					
Family Income (MSA):	Distrib	oution			Families <po< td=""><td>verty as a %</td><td>Families</td><td>by Family</td></po<>	verty as a %	Families	by Family			
\$45,600			Families	by Tract		s by Tract		ome			
Income Categories	#	%	#	%	#	%	#	%			
Low	36	13.5%	37,694	7.8%	15,579	41.3%	113,171	23.3%			
Moderate	57	21.3%	90,481	18.6%	20,899	23.1%	79,563	16.4%			
Middle	96	36.0%	192,219	39.6%	23,846	12.4%	93,112	19.2%			
Upper	75	28.1%	164,819	34.0%	8,355	5.1%	199,367	41.1%			
NA	3	1.1%	0	0.0%	0	0.0%	-	-			
Total	267	100.0%	485,213	100.0%	68,679	14.2%	485,213	100.0%			
			ŀ	lousing Ur	nits by Trac	t					
	Total				Rental Occupied		Vac	cant			
	Units	#	%	%	#	%	#	%			
Low	71,485	12,252	3.3%	17.1%	50,122	70.1%	9,111	12.7%			
Moderate	150,066	48,351	12.9%	32.2%	87,510	58.3%	14,205	9.5%			
Middle	292,074	153,540	40.8%	52.6%	110,334	37.8%	28,200	9.7%			
Upper	257,663	161,863	43.0%	62.8%	68,383	26.5%	27,417	10.6%			
NA	0	0	0.0%	0.0%	0	0.0%	0	0.0%			
Total	771,288	376,006	100.0%	48.8%	316,349	41.0%	78,933	10.2%			
	*T/	stal Busino	sses by Tra	act	Busines	ses by Trac	t and Reve	enue Size			
	10	nai Busine	SSES DY III	acı	Under \$	1 Million	Over \$	1 Million			
	#	<b>‡</b>	0	%	#	%	#	%			
Low	10,3	393	10.	2%	8,354	10.0%	1,226	11.0%			
Moderate	18,6	615	18.	3%	14,647	17.6%	2,501	22.5%			
Middle	31,0	658	31.	2%	26,699	32.1%	2,652	23.9%			
Upper	40,8	350	40.	2%	33,588	40.3%	4,719	42.5%			
NA	(	)	0.0	0%	0	0.0%	0	0.0%			
Total	101,	516	100	.0%	83,288	100.0%	11,098	100.0%			
			Percentag	e of Total E	Businesses:	82.0%		10.9%			

Sources: 1990 Census Data, 2001 Dun & Bradstreet business demographic data.

\* Businesses with revenues under \$1million & over \$1million will not total due to revenue not available.

NA Tracts are tracts without household or family income.

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	М	IAMI A	SSES	SMEN	IT AR	ΕA					
			LEN	DING							
				HM	IDA						
Imaama Catananiaa		By Tract	Income	Home D	urchase	By Borrov	ver Income				
Income Categories	#	%	\$	Mome P	urcnase #	%	<b>l</b> \$	%			
Low	3	1.6%	φ 408	1.0%	5	2.6%	602	1.4%			
Moderate	14	7.4%	1,972	4.7%	4	2.1%	239	0.6%			
Middle	52	27.5%	8,283	19.8%	21	11.1%	2,353	5.6%			
Upper	120	63.5%	31,133	74.5%	110	58.2%	24,419	58.4%			
NA	0	0.0%	0	0.0%	49	25.9%	14,183	33.9%			
Total	189	100.0%	41,796	100.0%	189	100.0%	41,796	100.0%			
				Refin	ance						
	#	%	\$	%	#	%	\$	%			
Low	1	1.7%	42	0.3%	3	5.1%	203	1.5%			
Moderate	6	10.2%	1,901	13.7%	5	8.5%	337	2.4%			
Middle	17	28.8%	2,765	19.9%	6	10.2%	489	3.5%			
Upper	35	59.3%	9,195	66.1%	28	47.5%	6,902	49.6%			
NA	0	0.0%	0	0.0%	17	28.8%	5,972	43.0%			
Total	59	100.0%	13,903	100.0%	59	100.0%	13,903	100.0%			
	#	Home Improvement									
Low	0	0.0%	\$ 0	% 0.0%	# 0	0.0%	\$ 0	% 0.0%			
Moderate	1	8.3%	23	4.9%	0	0.0%	0	0.0%			
Middle	1	8.3%	40	8.5%	2	16.7%	40	8.5%			
Upper	10	83.3%	409	86.7%	10	83.3%	432	91.5%			
NA	0	0.0%	0	0.0%	0	0.0%	0	0.0%			
Total	12	100.0%	472	100.0%	12	100.0%	472	100.0%			
				Multi-	amily						
	#	%	\$	%	#	%	\$	%			
Low	2	20.0%	1,300	17.1%	0	0.0%	0	0.0%			
Moderate	4	40.0%	1,491	19.6%	0	0.0%	0	0.0%			
Middle	3	30.0%	1,811	23.8%	0	0.0%	0	0.0%			
Upper	1	10.0%	3,000	39.5%	0	0.0%	0	0.0%			
NA	0	0.0%	0	0.0%	10	100.0%	7,602	100.0%			
Total	10	100.0%	7,602	100.0%	10	100.0%	7,602	100.0%			
					USINESS t Income						
		#	0	Бу Пасі %	•	\$	0	%			
Low		<del>7</del> 5		9%		<u>Ψ</u> 215		.5%			
Moderate		.3		.9%		335		.4%			
Middle		6		.0%		405		.2%			
Upper		41		.3%		334		.8%			
NA	(	0	0.0	0%		0	0.0	0%			
Total	28	55		.0%	36,	589		0.0%			
			Ву	Loan Size	•		1				
Loan Size:	7	#		%		\$	C	%			
\$100,000 or less		62		.5%		607		.1%			
\$100,001 - \$250,000		52		.4%	-	133		.0%			
\$250,001 - \$1 Million		·1		.1%		849		.0%			
Total	28	55	100	.0%	36,	589	100	0.0%			
Revenue:	=-	20		70/		000		<b>5</b> 0/			
\$1 Million or Less		39		.7%		636		.5%			
Over \$1 Million Not Known		6		3%	-	953 0		.5%			
Not Known Total		) F <i>F</i>		0%		<u>0</u>		0%			
Originations and purchases	28	55	100	.0%	36,	589	100	0.0%			

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	NΑ	PLES	ASSE	SSME	NT AF	REA			
		DE	MOGF	RAPHI	c s				
2001 HUD Median	Tra	act			Fam	ilies			
Family Income (MSA):	Distrib	oution			Families <po< td=""><td>verty as a %</td><td colspan="2">Families by Family</td></po<>	verty as a %	Families by Family		
\$65,000			Families	by Tract	of Familie	s by Tract	Inc	ome	
Income Categories	#	%	#	%	#	%	#	%	
Low	1	4.8%	256	0.8%	113	44.1%	4,447	14.4%	
Moderate	0	0.0%	0	0.0%	0	0.0%	5,893	19.0%	
Middle	10	47.6%	21,646	70.0%	831	3.8%	7,284	23.5%	
Upper	10	47.6%	9,041	29.2%	165	1.8%	13,319	43.0%	
NA	0	0.0%	0	0.0%	0	0.0%	-	-	
Total	21	100.0%	30,943	100.0%	1,109	3.6%	30,943	100.0%	
	Housing Units by Tract								
	Total	Owner Occupied			Rental Occupied		Va	cant	
	Units	#	%	%	#	%	#	%	
Low	438	99	0.3%	22.6%	296	67.6%	43	9.8%	
Moderate	0	0	0.0%	0.0%	0	0.0%	0	0.0%	
Middle	43,402	21,039	66.8%	48.5%	10,263	23.6%	12,100	27.9%	
Upper	21,457	10,343	32.9%	48.2%	2,539	11.8%	8,575	40.0%	
NA	0	0	0.0%	0.0%	0	0.0%	0	0.0%	
Total	65,297	31,481	100.0%	48.2%	13,098	20.1%	20,718	31.7%	
	*T,	stal Busino	sses by Tr	act	Busines	ses by Trac	t and Reve	enue Size	
	10	nai busine	sses by in	acı	Under \$	1 Million	Over \$	1 Million	
	#	<b>#</b>	9	%	#	%	#	%	
Low	12	21	1.2	2%	104	1.2%	11	1.3%	
Moderate	(	)	0.0	0%	0	0.0%	0	0.0%	
Middle	6,7	72	65.	.7%	5,835	66.3%	519	59.8%	
Upper	3,4	.09	33.	.1%	2,859	32.5%	338	38.9%	
NA	(	)	0.0	0%	0	0.0%	0	0.0%	
Total	10,3	302	100	.0%	8,798	100.0%	868	100.0%	
			Percentag	e of Total E	Businesses:	85.4%		8.4%	

Sources: 1990 Census Data, 2001 Dun & Bradstreet business demographic data.

<sup>\*</sup> Businesses with revenues under \$1million & over \$1million will not total due to revenue not available. NA Tracts are tracts without household or family income.

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	NΑ	PLES		SSME	NT A	REA				
			LEN	DING	D.4					
		Dy Troot	Income	HM	IDA	Dy Dorrow	ver Incomo			
Income Categories		By Tract	income	Home D	urchase	By Borrov	ver Income			
income categories	#	%	\$	%	#	%	\$	%		
Low	2	2.5%	439	1.9%	3	3.8%	270	1.1%		
Moderate	0	0.0%	0	0.0%	10	12.5%	865	3.7%		
Middle	49	61.3%	15,192	64.1%	11	13.8%	1,186	5.0%		
Upper	29	36.3%	8,055	34.0%	45	56.3%	18,622	78.6%		
NA	0	0.0%	0	0.0%	11	13.8%	2,743	11.6%		
Total	80	100.0%	23,686	100.0%	80	100.0%	23,686	100.0%		
				Refin	ance					
	#	%	\$	%	#	%	\$	%		
Low	0	0.0%	0	0.0%	4	10.5%	370	4.3%		
Moderate	0	0.0%	0	0.0%	5	13.2%	566	6.5%		
Middle	28	73.7%	5,791	66.8%	6	15.8%	750	8.7%		
Upper	10	26.3%	2,872	33.2%	14	36.8%	4,182	48.3%		
NA	0	0.0%	0	0.0%	9	23.7%	2,795	32.3%		
Total	38	100.0%	8,663	100.0%	38	100.0%	8,663	100.0%		
		Home Improvement								
	#	%	\$	%	#	%	\$	%		
Low	0	0.0%	0	0.0%	1	50.0%	20	40.0%		
Moderate	0	0.0%	0	0.0%	0	0.0%	0	0.0%		
Middle	2	100.0%	50	100.0%	0	0.0%	0	0.0%		
Upper NA	0	0.0%	0	0.0%	0	0.0%	0	0.0%		
NA Total	0 2	0.0% 100.0%	0 50	0.0% 100.0%	2	50.0% 100.0%	30 50	60.0% 100.0%		
TOLAT	Multi-Family									
	#	%	\$	%	# #	%	\$	%		
Low	0	0.0%	0	0.0%	0	0.0%	0	0.0%		
Moderate	0	0.0%	0	0.0%	Ö	0.0%	0	0.0%		
Middle	0	0.0%	0	0.0%	0	0.0%	0	0.0%		
Upper	0	0.0%	0	0.0%	0	0.0%	0	0.0%		
NA	0	0.0%	0	0.0%	0	0.0%	0	0.0%		
Total	0	0.0%	0	0.0%	0	0.0%	0	0.0%		
		•	•	SMALL B	USINESS		•			
				By Tract	t Income					
	7	#	9	6		\$	(	%		
Low	(	)	0.0	0%		0	0.	0%		
Moderate	(	)	0.0	0%		0	0.	0%		
Middle		3	50.	0%		467	39	.0%		
Upper		3		0%		855		.0%		
NA		)		0%		0		0%		
Total	4	6		.0%		322	100	0.0%		
		.,		Loan Size			1 .	.,		
Loan Size:		<u> </u>		<u>6</u>		\$		% -70/		
\$100,000 or less		3		7%		750 540		.7%		
\$100,001 - \$250,000 \$250,001 - \$1 Million		7	15.2%			510 nea		.9%		
Total		6		0% .0%		062		.4%		
Revenue:	4	6	100	.0%	6,3	322	100	0.0%		
\$1 Million or Less	2	8	60	9%	2	502	20	.6%		
Over \$1 Million		8		9% 1%		820		.4%		
Not Known		)		0%		0		0%		
Total		6		.0%		322		0.0%		
Originations and purchases			100	.0/0	0, .	<i>J_L_</i>	100	/0		

N O	RTH V	VILDW	/ O O D	ASSE	SSME	NT A	REA	
		DE	MOGF	RAPHI	C S			
2001 HUD Median	Tra	act			Fam	ilies		
Family Income (State	Distrib	oution			Families <po< td=""><td>verty as a %</td><td colspan="2">Families by Family</td></po<>	verty as a %	Families by Family	
Nonmetro): \$38,400			Families	by Tract	of Familie	s by Tract	Inco	ome
Income Categories	#	%	#	%	#	%	#	%
Low	0	0.0%	0	0.0%	0	0.0%	304	19.8%
Moderate	0	0.0%	0	0.0%	0	0.0%	259	16.9%
Middle	1	100.0%	1,537	100.0%	181	11.8%	336	21.9%
Upper	0	0.0%	0	0.0%	0	0.0%	638	41.5%
NA	0	0.0%	0	0.0%	0	0.0%	-	-
Total	1	100.0%	1,537	100.0%	181	11.8%	1,537	100.0%
			ŀ	Housing Ur	nits by Trac	t		
	Total	Owner Occupied			Rental C	Occupied	Vac	cant
	Units	#	%	%	#	.%	#	%
Low	0	0	0.0%	0.0%	0	0.0%	0	0.0%
Moderate	0	0	0.0%	0.0%	0	0.0%	0	0.0%
Middle	2,144	1,509	100.0%	70.4%	350	16.3%	285	13.3%
Upper	0	0	0.0%	0.0%	0	0.0%	0	0.0%
NA	0	0	0.0%	0.0%	0	0.0%	0	0.0%
Total	2,144	1,509	100.0%	70.4%	350	16.3%	285	13.3%
	*Та	tal Busins	aaaa by Tr	t	Busines	ses by Trac	t and Reve	enue Size
	10	otal Busine	sses by in	acı	Under \$	1 Million	Over \$	1 Million
	#	<b>‡</b>	g.	%	#	%	#	%
Low	C	)	0.0	0%	0	0.0%	0	0.0%
Moderate	C	)	0.0	0%	0	0.0%	0	0.0%
Middle	21	11	100	0.0%	188	100.0%	7	100.0%
Upper	C	)	0.0	0%	0	0.0%	0	0.0%
NA	C	)	0.0	0%	0	0.0%	0	0.0%
Total	21	11	100	0.0%	188	100.0%	7	100.0%
			Percentag	e of Total E	Businesses:	89.1%		3.3%

Sources: 1990 Census Data, 2001 Dun & Bradstreet business demographic data.

\* Businesses with revenues under \$1million & over \$1million will not total due to revenue not available.

NA Tracts are tracts without household or family income.

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RTH V	VILDW			SSME	NT A	REA	
		LEN		ID A			
	By Tract	Income	пи	IDA	By Borroy	ver Income	
	by maci	liicome	Home P	urchase	Dy Bollov	vei illeoille	,
#	%	\$	%	#	%	\$	%
0	0.0%	0	0.0%	0	0.0%	0	0.0%
0	0.0%	0	0.0%	1	50.0%	70	32.1%
2	100.0%	218	100.0%	0	0.0%	0	0.0%
0	0.0%	0	0.0%	1	50.0%	148	67.9%
0	0.0%	0	0.0%	0	0.0%	0	0.0%
2	100.0%	218	100.0%	2	100.0%	218	100.0%
.,	0/				01		0.4
					_		%
							51.8%
		_					48.2%
							0.0% 0.0%
		_		_			0.0%
							100.0%
	100.070	700			100.070	700	100.070
#	%	\$			%	\$	%
0	0.0%	0	0.0%	0	0.0%	0	0.0%
0	0.0%	0	0.0%	0	0.0%	0	0.0%
0	0.0%	0	0.0%	0	0.0%	0	0.0%
0	0.0%	0	0.0%	0	0.0%	0	0.0%
0	0.0%	0	0.0%	0	0.0%	0	0.0%
0	0.0%	0	0.0%	0	0.0%	0	0.0%
							%
		_		_			0.0%
							0.0%
							0.0%
				_			0.0% 0.0%
			+				0.0%
	0.070				0.070	U	0.078
#	<b>#</b>				\$	(	%
(	)	0.	0%			0.	0%
(	)	0.	0%		0	0.	0%
2	2	100	0.0%	5	60	100	0.0%
(	)	0.	0%		0	0.	0%
(	)	0.	0%		0		0%
	2					100	0.0%
						1 .	.,
							%
							.7%
2	2		100.0%		00	100	J.U7⁄0
	ı	50	0%	5	00	80	.3%
							.7%
							0%
		+					0.0%
	# 0 0 0 2 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	# % 0 0.0% 0 0.0% 0 0.0% 0 0.0% 0 0.0% 0 0.0% 0 0.0% 0 0.0% 2 100.0% 0 0.0% 0 0.0% 2 100.0% 0 0.0%	# % \$ 0 0.0% 0 0 0.0% 0 0 0.0% 0 0 0.0% 0 0 0.0% 0 0 0.0% 0 0 0.0% 0 0 0.0% 0 0 0.0% 0 2 100.0% 218  # % \$ 0 0.0% 0 0 0.	Home P	HMDA   Home   Home   Home   Purchase   #   %   \$   %   #	HMDA   By Tract Income   Home Purchase   # % \$ % # %   # %   %   0 0.0% 0 0.0	Home   Home

	ОС	ALA	ASSE	SSME	NT AR	ЕА				
		DE	MOGF	RAPHI	c s					
2001 HUD Median	Tra	act			Fam	ilies				
Family Income (MSA):	Distrib	oution			Families <po< td=""><td>verty as a %</td><td colspan="2">Families by Family</td></po<>	verty as a %	Families by Family			
\$40,000			Families	by Tract	of Familie	s by Tract	Inc	ome		
Income Categories	#	%	#	%	#	%	#	%		
Low	0	0.0%	0	0.0%	0	0.0%	2,297	17.5%		
Moderate	0	0.0%	0	0.0%	0	0.0%	2,931	22.3%		
Middle	8	100.0%	13,137	100.0%	1,277	9.7%	3,216	24.5%		
Upper	0	0.0%	0	0.0%	0	0.0%	4,693	35.7%		
NA	0	0.0%	0	0.0%	0	0.0%	-	-		
Total	8	100.0%	13,137	100.0%	1,277	9.7%	13,137	100.0%		
		Housing Units by Tract								
	Total	Ov	vner Occup	ied	Rental C	Occupied	Va	cant		
	Units	#	%	%	#	%	#	%		
Low	0	0	0.0%	0.0%	0	0.0%	0	0.0%		
Moderate	0	0	0.0%	0.0%	0	0.0%	0	0.0%		
Middle	20,667	14,390	100.0%	69.6%	2,728	13.2%	3,549	17.2%		
Upper	0	0	0.0%	0.0%	0	0.0%	0	0.0%		
NA	0	0	0.0%	0.0%	0	0.0%	0	0.0%		
Total	20,667	14,390	100.0%	69.6%	2,728	13.2%	3,549	17.2%		
	*Т.	tal Busins	aaaa by Tr		Busines	ses by Trac	t and Reve	enue Size		
	10	itai busine	sses by Tra	acı	Under \$	1 Million	Over \$	1 Million		
	#	ŧ	9	%	#	%	#	%		
Low	(	)	0.0	0%	0	0.0%	0	0.0%		
Moderate	C	)	0.0	0%	0	0.0%	0	0.0%		
Middle	2,0	92	100	.0%	1,871	100.0%	98	100.0%		
Upper		)	0.0	0%	0	0.0%	0	0.0%		
NA	(	)	0.0	0%	0	0.0%	0	0.0%		
Total	2,0	92	100	.0%	1,871	100.0%	98	100.0%		
			Percentag	e of Total E	Businesses:	89.4%		4.7%		

Sources: 1990 Census Data, 2001 Dun & Bradstreet business demographic data.

\* Businesses with revenues under \$1million & over \$1million will not total due to revenue not available.

NA Tracts are tracts without household or family income.

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	O C	ALA	ASSE	SSME	NT AR	EA			
			LEN	DING					
				HM	IDA				
Incomo Catagorios		By Tract	Income	Home P	urchaea	By Borrov	ver Income		
Income Categories	#	%	\$	%	urchase   #	%	\$	%	
Low	0	0.0%	0	0.0%	0	0.0%	0	0.0%	
Moderate	0	0.0%	0	0.0%	0	0.0%	0	0.0%	
Middle	5	100.0%	481	100.0%	3	60.0%	146	30.4%	
Upper	0	0.0%	0	0.0%	2	40.0%	335	69.6%	
NA	0	0.0%	0	0.0%	0	0.0%	0	0.0%	
Total	5	100.0%	481	100.0%	5	100.0%	481	100.0%	
			-	Refin	ance		•		
	#	%	\$	%	#	%	\$	%	
Low	0	0.0%	0	0.0%	0	0.0%	0	0.0%	
Moderate	0	0.0%	0	0.0%	1	33.3%	66	52.8%	
Middle	3	100.0%	125	100.0%	1	33.3%	25	20.0%	
Upper NA	0 0	0.0% 0.0%	0	0.0% 0.0%	1 0	33.3% 0.0%	34 0	27.2% 0.0%	
Total	3	100.0%	125	100.0%	3	100.0%	125	100.0%	
Total		100.078	120	Home Imp		100.078	120	100.078	
	#	%	\$	%	#	%	\$	%	
Low	0	0.0%	0	0.0%	0	0.0%	0	0.0%	
Moderate	0	0.0%	0	0.0%	0	0.0%	0	0.0%	
Middle	1	100.0%	2	100.0%	0	0.0%	0	0.0%	
Upper	0	0.0%	0	0.0%	1	100.0%	2	100.0%	
NA	0	0.0%	0	0.0%	0	0.0%	0	0.0%	
Total	1	100.0%	2	100.0%	1	100.0%	2	100.0%	
	ш	Multi-Family					I o	0/	
Low	#	%	\$	%	#	%	\$	%	
Low Moderate	0 0	0.0% 0.0%	0 0	0.0% 0.0%	0 0	0.0% 0.0%	0	0.0% 0.0%	
Middle	0	0.0%	0	0.0%	0	0.0%	0	0.0%	
Upper	0	0.0%	0	0.0%	0	0.0%	0	0.0%	
NA	0	0.0%	0	0.0%	0	0.0%	0	0.0%	
Total	0	0.0%	0	0.0%	0	0.0%	0	0.0%	
		•		SMALL B	USINESS		•		
			i	•	Income		i		
	#			%		\$		%	
Low	(			0%		0	_	0%	
Moderate	(			0%		0		0%	
Middle		2		0.0%		41		0.0%	
Upper	(			0%		0	_	0%	
NA Total	(			0% 2.0%		<u>0</u> 41		0% 0.0%	
Total		-		Loan Size			700	7.070	
Loan Size:	#	<b>‡</b>		%		\$	'	%	
\$100,000 or less			50	.0%		26		.4%	
\$100,001 - \$250,000	1			.0%	1	15	81	.6%	
\$250,001 - \$1 Million	(	0 0.0% 0			0%				
Total	2	2 100.0% 141		100	0.0%				
Revenue:									
\$1 Million or Less	2			0.0%		41	100.0%		
Over \$1 Million		)		0%		0		0%	
Not Known		)		0%		0		0%	
Originations and purchases	2	2	100	0.0%	1	41	100	0.0%	

	SAR	ASOTA	A ASS	ESSM	ENT.	AREA				
		DE	MOGF	RAPHI	C S					
2001 HUD Median	Tra	act			Fam	ilies				
Family Income (MSA):	Distrib	oution			Families <poverty %<="" a="" as="" td=""><td colspan="2">Families by Family</td></poverty>		Families by Family			
\$50,500			Families by Tract of Families by Tract			Inc	Income			
Income Categories	#	%	#	%	#	%	#	%		
Low	0	0.0%	0	0.0%	0	0.0%	3,391	16.0%		
Moderate	6	35.3%	5,834	27.6%	830	14.2%	4,322	20.4%		
Middle	6	35.3%	9,183	43.4%	253	2.8%	5,537	26.2%		
Upper	5	29.4%	6,133	29.0%	169	2.8%	7,900	37.4%		
NA	0	0.0%	0	0.0%	0	0.0%	-	-		
Total	17	100.0%	21,150	100.0%	1,252	5.9%	21,150	100.0%		
		Housing Units by Tract								
	Total	Ov	vner Occup	ied	Rental C	Occupied	Va	cant		
	Units	#	%	%	#	%	#	%		
Low	0	0	0.0%	0.0%	0	0.0%	0	0.0%		
Moderate	12,503	5,149	23.5%	41.2%	5,092	40.7%	2,262	18.1%		
Middle	15,482	10,299	47.1%	66.5%	2,928	18.9%	2,255	14.6%		
Upper	10,134	6,440	29.4%	63.5%	2,203	21.7%	1,491	14.7%		
NA	0	0	0.0%	0.0%	0	0.0%	0	0.0%		
Total	38,119	21,888	100.0%	57.4%	10,223	26.8%	6,008	15.8%		
	*Та	tal Busins	aaaa by Tr		Busines	ses by Trac	t and Reve	enue Size		
	"10	otai Busine	sses by Tr	act		1 Million		1 Million		
	#	<b>‡</b>	į c	%	#	%	#	%		
Low	C	)	0.0	0%	0	0.0%	0	0.0%		
Moderate	1,5	16	43.	.0%	1,307	42.4%	131	54.1%		
Middle	1,1	23	31.	.8%	996	32.3%	55	22.7%		
Upper	89	90	25.	.2%	776	25.2%	56	23.1%		
NA	C	)	0.0	0%	0	0.0%	0	0.0%		
Total	3,5	29		.0%	3,079	100.0%	242	100.0%		
	-,-			e of Total E				6.9%		

Sources: 1990 Census Data, 2001 Dun & Bradstreet business demographic data.

<sup>\*</sup> Businesses with revenues under \$1million & over \$1million will not total due to revenue not available. NA Tracts are tracts without household or family income.

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	SAR	ASOTA	A ASS	ESSM	ENT	AREA				
			LEN	DING						
				HM	IDA					
		By Tract	Income			By Borrov	ver Income	•		
Income Categories	ш	0/	I o		urchase	0/		0/		
l a	#	%	\$	%	#	%	\$	%		
Low Moderate	0	0.0%	0	0.0%	0	0.0%	0	0.0%		
Middle	0 3	0.0%	0 206	0.0%	2 1	66.7% 33.3%	142 64	68.9% 31.1%		
Upper	0	100.0% 0.0%	0	100.0% 0.0%	0	0.0%	0	0.0%		
NA	0	0.0%	0	0.0%	0	0.0%	0	0.0%		
Total	3	100.0%	206	100.0%	3	100.0%	206	100.0%		
Total		100.078	200	Refin	-	100.078	200	100.078		
	#	%	\$	%	#	%	\$	%		
Low	0	0.0%	0	0.0%	0	0.0%	0	0.0%		
Moderate	0	0.0%	0	0.0%	1	50.0%	104	51.7%		
Middle	1	50.0%	104	51.7%	1	50.0%	97	48.3%		
Upper	1	50.0%	97	48.3%	0	0.0%	0	0.0%		
NA	0	0.0%	0	0.0%	0	0.0%	0	0.0%		
Total	2	100.0%	201	100.0%	2	100.0%	201	100.0%		
		Home Improvement								
	#	%	\$	%	#	%	\$	%		
Low	0	0.0%	0	0.0%	0	0.0%	0	0.0%		
Moderate	0	0.0%	0	0.0%	0	0.0%	0	0.0%		
Middle	0	0.0%	0	0.0%	0	0.0%	0	0.0%		
Upper	0	0.0%	0	0.0%	0	0.0%	0	0.0%		
NA	0	0.0%	0	0.0%	0	0.0%	0	0.0%		
Total	0	0.0%	0	0.0%	0	0.0%	0	0.0%		
			_	Multi-l	Family					
	#	%	\$	%	#	%	\$	%		
Low	0	0.0%	0	0.0%	0	0.0%	0	0.0%		
Moderate	0	0.0%	0	0.0%	0	0.0%	0	0.0%		
Middle	0	0.0%	0	0.0%	0	0.0%	0	0.0%		
Upper	0	0.0%	0	0.0%	0	0.0%	0	0.0%		
NA	0	0.0%	0	0.0%	0	0.0%	0	0.0%		
Total	0	0.0%	0	0.0%	0	0.0%	0	0.0%		
					USINESS					
		.,	1 .		t Income	•	ı	0.4		
		<u> </u>		<u>%</u>		\$		%		
Low Moderate		)		0%		0		.0%		
Middle		)		0%		0		.0%		
		)		0%		0		.0%		
Upper		)		0% 0%		0		.0%		
NA <i>Total</i>		)		0% 0%		0		.0%		
Total		,		/ Loan Size	and Povo		<u> </u>	.076		
Loan Size:	1	<b>#</b>		%	and iteve	\$		%		
\$100,000 or less		)		0%		0		.0%		
\$100,001 - \$250,000		)		0%		0		.0%		
\$250,001 - \$1 Million		)		0%	0			.0%		
Total		)		0%	0		0.0%			
Revenue:	`			- · · •		-		- · · •		
\$1 Million or Less	(	)	0.	0%		0	0	.0%		
Over \$1 Million		)		0%		0		.0%		
Not Known		)		0%		0		.0%		
Total		)		0%		0		.0%		

9	TAU	GIISTI	NF A	SSES	SMFN	TARE	Δ	
3	1 70			RAPHI	-		•	
2001 HUD Median	Tra	act	<u> </u>			ilies		
Family Income (MSA):	Distrib	oution	Familie		Families <po< td=""><td colspan="2"><poverty %="" a="" as="" families<="" td=""><td>by Family</td></poverty></td></po<>	<poverty %="" a="" as="" families<="" td=""><td>by Family</td></poverty>		by Family
\$54,500			Families	by Tract		s by Tract		ome
Income Categories	#	%	#	%	#	%	#	%
Low	0	0.0%	0	0.0%	0	0.0%	4,195	17.9%
Moderate	4	28.6%	4,721	20.1%	855	18.1%	4,641	19.8%
Middle	7	50.0%	12,389	52.7%	666	5.4%	5,080	21.6%
Upper	3	21.4%	6,388	27.2%	151	2.4%	9,582	40.8%
NA	0	0.0%	0	0.0%	0	0.0%	-	-
Total	14	100.0%	23,498	100.0%	1,672	7.1%	23,498	100.0%
			<u> </u>	Housing Ur	its by Trac	t		
	Total	Ov	vner Occup	-		Occupied	Vac	cant
	Units	#	%	%	#	·%	#	%
Low	0	0	0.0%	0.0%	0	0.0%	0	0.0%
Moderate	7,708	4,857	20.7%	63.0%	2,020	26.2%	831	10.8%
Middle	22,485	12,424	52.8%	55.3%	5,004	22.3%	5,057	22.5%
Upper	10,519	6,236	26.5%	59.3%	2,885	27.4%	1,398	13.3%
NA	0	0	0.0%	0.0%	0	0.0%	0	0.0%
Total	40,712	23,517	100.0%	57.8%	9,909	24.3%	7,286	17.9%
	*Т.	tal Busine	occe by Tr	act	Busines	ses by Trac	ct and Reve	enue Size
	10	itai busiile	sses by in	acı	Under \$	1 Million	Over \$	1 Million
	#	<b>‡</b>	q	%	#	%	#	%
Low	(	)	0.0	0%	0	0.0%	0	0.0%
Moderate	1,1	84	19.	.8%	1,032	19.8%	72	19.9%
Middle	2,8	77	48.	.0%	2,544	48.7%	168	46.5%
Upper	1,9	29	32	.2%	1,645	31.5%	121	33.5%
NA	(	)	0.0	0%	0	0.0%	0	0.0%
Total	5,9	90	100	0.0%	5,221	100.0%	361	100.0%
			Percentac	e of Total E	Businesses:	87.2%		6.0%

Sources: 1990 Census Data, 2001 Dun & Bradstreet business demographic data.

\* Businesses with revenues under \$1million & over \$1million will not total due to revenue not available.

NA Tracts are tracts without household or family income.

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S	TAU	GUSTI	NE A	SSES	SMEN	TARE	A			
			LEN	DING						
		Dy Troof	Incomo	HM	IDA	Dy Porrow	var Ingama			
Income Categories		By Tract	income	Home P	urchaea	Бу Богго	ver Income			
income categories	#	%	\$	%	#	%	\$	%		
Low	0	0.0%	0	0.0%	2	13.3%	151	5.3%		
Moderate	1	6.7%	119	4.2%	0	0.0%	0	0.0%		
Middle	13	86.7%	2,487	87.8%	2	13.3%	203	7.2%		
Upper	1	6.7%	227	8.0%	11	73.3%	2,479	87.5%		
NA	0	0.0%	0	0.0%	0	0.0%	0	0.0%		
Total	15	100.0%	2,833	100.0%	15	100.0%	2,833	100.0%		
	,,	0/		Refin		0/		0/		
Low	# 0	% 0.0%	\$	% 0.0%	# 0	0.0%	\$ 0	%		
Low Moderate	2	22.2%	0 408	26.7%	0	0.0%	0	0.0% 0.0%		
Middle	5	55.6%	817	53.5%	2	22.2%	378	24.7%		
Upper	2	22.2%	303	19.8%	7	77.8%	1,150	75.3%		
NA	0	0.0%	0	0.0%	0	0.0%	0	0.0%		
Total	9	100.0%	1.528	100.0%	9	100.0%	1,528	100.0%		
		Home Improvement								
	#									
Low	0	0.0%	0	0.0%	0	0.0%	0	0.0%		
Moderate	0	0.0%	0	0.0%	0	0.0%	0	0.0%		
Middle	0	0.0%	0	0.0%	0	0.0%	0	0.0%		
Upper	0	0.0%	0	0.0%	0	0.0%	0	0.0%		
NA Total	0	0.0%	0	0.0%	0	0.0%	0	0.0%		
Total	0	0.0%	0	0.0% Multi-F	0 Tamily	0.0%	0	0.0%		
	#	%	\$	WIUILI-I	# #	%	\$	%		
Low	0	0.0%	0	0.0%	0	0.0%	0	0.0%		
Moderate	0	0.0%	0	0.0%	0	0.0%	0	0.0%		
Middle	0	0.0%	0	0.0%	0	0.0%	0	0.0%		
Upper	0	0.0%	0	0.0%	0	0.0%	0	0.0%		
NA	0	0.0%	0	0.0%	0	0.0%	0	0.0%		
Total	0	0.0%	0	0.0%	0	0.0%	0	0.0%		
				SMALL B						
		и	1 ,		Income	Φ.	1 ,	<b>1</b> /		
Low	#			<u>%</u> 0%		\$ 0		<u>%</u> 0%		
Moderate	2			.0%		0 44		0% 3%		
Middle		<del>1</del> 7		.0%		390		.7%		
Upper	(			0%		0		0%		
NA	(			0%		0		0%		
Total	2		100	0.0%		634		0.0%		
			Ву	/ Loan Size	and Rever	nue				
Loan Size:	7	#	(	%		\$	(	%		
\$100,000 or less		4		.7%		32		.0%		
\$100,001 - \$250,000		3		.3%		14		.5%		
\$250,001 - \$1 Million		1		.0%		488		.5%		
Total Revenue:	2	1	100	0.0%	2,0	634	100	0.0%		
\$1 Million or Less	1	7	91	.0%	1 /	603	60	.9%		
Over \$1 Million		<i>,</i> 1		.0%		031		.9% .1%		
Not Known	(			0%		0		0%		
Total		1		0.0%		634		0.0%		

	TAMPA ASSESSMENT AREA										
		DE	MOGE	RAPHI							
2001 HUD Median	Tra	act			Fam	ilies	_				
Family Income (MSA):	Distrib	oution			Families <poverty %="" a="" as="" families="" i<="" td=""><td>by Family</td></poverty>			by Family			
\$47,700			Families	by Tract	of Familie	s by Tract	Inc	ome			
Income Categories	#	%	#	%	#	%	#	%			
Low	16	4.3%	10,439	2.1%	5,044	48.3%	87,166	17.3%			
Moderate	76	20.5%	97,142	19.3%	12,729	13.1%	94,312	18.7%			
Middle	170	45.8%	229,149	45.5%	15,787	6.9%	116,337	23.1%			
Upper	102	27.5%	166,833	33.1%	5,156	3.1%	205,748	40.9%			
NA	7	1.9%	0	0.0%	0	0.0%	-	-			
Total	371	100.0%	503,563	100.0%	38,716	7.7%	503,563	100.0%			
			ŀ	lousing Ur	its by Trac	t	-				
	Total	O۱	vner Occup			Occupied	Vac	cant			
	Units	#	%	%	#	.%	#	%			
Low	20,443	5,348	1.0%	26.2%	11,563	56.6%	3,532	17.3%			
Moderate	193,196	99,438	19.1%	51.5%	59,098	30.6%	34,660	17.9%			
Middle	416,867	240,751	46.2%	57.8%	118,448	28.4%	57,668	13.8%			
Upper	273,373	175,493	33.7%	64.2%	59,895	21.9%	37,985	13.9%			
NA	342	0	0.0%	0.0%	310	90.6%	32	9.4%			
Total	904,221	521,030	100.0%	57.6%	249,314	27.6%	133,877	14.8%			
	**	tal Dualna	b T	4	Busines	ses by Trac	ct and Reve	enue Size			
	"10	otai Busine	sses by Tr	act	Under \$	1 Million	Over \$	1 Million			
	#	<b>‡</b>	9	%	#	%	#	%			
Low	1,3	17	1.	5%	1,092	1.5%	118	1.6%			
Moderate	19,	567	22	.1%	16,502	21.9%	1,852	24.8%			
Middle	37,0	099	41.	.9%	31,738	42.2%	2,995	40.1%			
Upper	30,3	376	34.	.3%	25,792	34.3%	2,483	33.3%			
NA	19	91	0.:	2%	158	0.2%	19	0.3%			
Total	88,5	88,550 100.0% 75,282 100.0% 7,46				7,467	100.0%				
	,		Percentac	e of Total E	Businesses:	85.0%	•	8.4%			

Sources: 1990 Census Data, 2001 Dun & Bradstreet business demographic data.

\* Businesses with revenues under \$1million & over \$1million will not total due to revenue not available.

NA Tracts are tracts without household or family income.

RSSD ID No: <u>570231</u>

TAMPA ASSESSMENT AREA										
			LEN	DING						
				HM	IDA					
		By Tract	Income			By Borrov	ver Income	•		
Income Categories	.,	0.4		Home P		0.4		0.4		
	#	%	\$	%	#	%	\$	%		
Low	0	0.0% 4.7%	0	0.0%	4	6.3%	185	1.9%		
Moderate Middle	3 30		100	1.0% 39.7%	4	6.3%	289 937	3.0% 9.7%		
Upper	31	46.9% 48.4%	3,848 5,745	59.7 % 59.3%	12 37	18.8% 57.8%	7,744	79.9%		
NA	0	0.0%	0	0.0%	7	10.9%	538	5.6%		
Total	64	100.0%	9,693	100.0%	64	100.0%	9,693	100.0%		
7 Oldi	04	100.070	3,030	Refin		700.070	3,030	100.070		
	#	%	\$	%	#	%	\$	%		
Low	0	0.0%	0	0.0%	2	5.4%	25	0.4%		
Moderate	2	5.4%	70	1.2%	4	10.8%	320	5.5%		
Middle	17	45.9%	2,047	35.2%	8	21.6%	726	12.5%		
Upper	18	48.6%	3,692	63.6%	18	48.6%	3,909	67.3%		
NA	0	0.0%	0	0.0%	5	13.5%	829	14.3%		
Total	37	100.0%	5,809	100.0%	37	100.0%	5,809	100.0%		
			_	Home Imp	rovement		_			
	#									
Low	0	0.0%	0	0.0%	1	6.3%	3	1.5%		
Moderate	2	12.5%	24	11.9%	6	37.5%	39	19.3%		
Middle	6	37.5%	70	34.7%	3	18.8%	19	9.4%		
Upper	8	50.0%	108	53.5%	5	31.3%	137	67.8%		
NA	0	0.0%	0	0.0%	1	6.3%	4	2.0%		
Total	16   100.0%   202   100.0%   16   100.0%   202   100 Multi-Family									
	#	%	\$	Williti-F	-amily   #	%	l e	%		
Low	0	0.0%	0	0.0%	0	0.0%	\$ 0	0.0%		
Moderate	1	100.0%	254	100.0%	0	0.0%	0	0.0%		
Middle	0	0.0%	0	0.0%	0	0.0%	0	0.0%		
Upper	0	0.0%	0	0.0%	0	0.0%	0	0.0%		
NA	0	0.0%	0	0.0%	1	100.0%	254	100.0%		
Total	1	100.0%	254	100.0%	1	100.0%	254	100.0%		
				SMALL B	USINESS					
				By Tract	Income					
		#	(	%		\$	(	%		
Low	1	15	3.	1%	1,	720	2.	6%		
Moderate	1	18	24	.5%	18	,014	27	.0%		
Middle		80		.3%	20	,871		.3%		
Upper	1	69	35	.1%	26	,090	39	.1%		
NA		0		0%		0		0%		
Total	4	82		0.0%		,695	100	0.0%		
Laan Cina.		ш		Loan Size			1 .	1/		
Loan Size: \$100,000 or less		<u>#</u>		%		\$		%		
\$100,000 of less \$100,001 - \$250,000		27		.8% .4%		,590 730		.4% .1%		
\$250,001 - \$250,000 \$250,001 - \$1 Million		34 71		.4% .7%		,729 ,376		.1%		
Total		82		0.0%		,576 .695		0.0%		
Revenue:	4	<i>-</i>	100	,. U / U	30,	,030		,. U / U		
\$1 Million or Less	2	74	56	.8%	37	,989	57	.0%		
Over \$1 Million		56		.4%		,909 ,246		.4%		
Not Known		52		.8%		460		.7%		
Total		82		0.0%		.695		0.0%		

W E	0.7.04		<b>5 A O</b> II	4 0 0 5			5 5 4		
WE	SIPA		EACH		SSME	:NI A	REA		
	_		MOGE	RAPHI					
2001 HUD Median	-	act				ilies			
Family Income (MSA):	Distrib	oution			Families <po< td=""><td>overty as a %</td><td></td><td colspan="2">Families by Family</td></po<>	overty as a %		Families by Family	
\$60,000				by Tract		s by Tract	-	ome	
Income Categories	#	%	#	%	#	%	#	%	
Low	10	4.7%	5,781	2.4%	2,042	35.3%	46,086	18.8%	
Moderate	45	21.3%	49,675	20.3%	5,985	12.0%	46,583	19.0%	
Middle	87	41.2%	115,349	47.2%	5,207	4.5%	55,267	22.6%	
Upper	65	30.8%	73,828	30.2%	2,024	2.7%	96,697	39.5%	
NA	4	1.9%	0	0.0%	0	0.0%	-	-	
Total	211	100.0%	244,633	100.0%	15,258	6.2%	244,633	100.0%	
	Housing Units by Tract								
	Total	O۱	vner Occup	ied	Rental C	Occupied	Va	cant	
	Units	#	%	%	#	%	#	%	
Low	10,632	2,459	0.9%	23.1%	6,492	61.1%	1,681	15.8%	
Moderate	101,650	54,856	20.9%	54.0%	27,722	27.3%	19,072	18.8%	
Middle	203,083	121,715	46.3%	59.9%	47,295	23.3%	34,073	16.8%	
Upper	146,278	83,859	31.9%	57.3%	21,138	14.5%	41,281	28.2%	
NA	22	5	0.0%	22.7%	17	77.3%	0	0.0%	
Total	461,665	262,894	100.0%	56.9%	102,664	22.2%	96,107	20.8%	
	**	tal Dualna	b T.	4	Busines	ses by Trac	ct and Reve	enue Size	
	"10	otai Busine	sses by Tr	act	Under \$	1 Million	Over \$	1 Million	
	#	<b>‡</b>	į c	%	#	%	#	%	
Low	1,4	32	2.4	4%	1,197	2.3%	149	3.2%	
Moderate	10,7	730	17.	.8%	9,181	17.7%	892	19.0%	
Middle	26,4	415	43.	.9%	22,867	44.2%	1,862	39.6%	
Upper	20,9			.8%	17,945	34.7%	1,731	36.8%	
NA	68			1%	565	1.1%	73	1.6%	
Total	60.2			0.0%	51,755	100.0%	4,707	100.0%	
	30,2			ge of Total E			, -	7.8%	

Sources: 1990 Census Data, 2001 Dun & Bradstreet business demographic data.

\* Businesses with revenues under \$1million & over \$1million will not total due to revenue not available.

NA Tracts are tracts without household or family income.

RSSD ID No: <u>570231</u>

WE	ST PA	LM B	EACH	ASSE	SSMI	ENT A	REA			
			LEN	DING						
		By Tract	Incomo	HN	IDA	By Borroy	ver Income			
Income Categories		Бу Пасі	income	Home P	urchase	By Bollov	vei ilicollie	!		
moomo catogonos	#	%	\$	%	#	%	\$	%		
Low	0	0.0%	0	0.0%	1	4.2%	124	3.0%		
Moderate	1	4.2%	38	0.9%	3	12.5%	333	8.2%		
Middle	10	41.7%	1,692	41.5%	1	4.2%	102	2.5%		
Upper	12	50.0%	2,096	51.4%	17	70.8%	3,297	80.9%		
NA	1	4.2%	250	6.1%	2	8.3%	220	5.4%		
Total	24	100.0%	4,076	100.0%	24	100.0%	4,076	100.0%		
				Refin	ance	'	,	•		
	#	%	\$	%	#	%	\$	%		
Low	0	0.0%	0	0.0%	1	5.6%	63	1.3%		
Moderate	0	0.0%	0	0.0%	0	0.0%	0	0.0%		
Middle	8	44.4%	1,136	23.2%	4	22.2%	458	9.3%		
Upper	10	55.6%	3,770	76.8%	9	50.0%	2,041	41.6%		
NA	0	0.0%	0	0.0%	4	22.2%	2,344	47.8%		
Total	18	100.0%	4,906	100.0%	18	100.0%	4,906	100.0%		
		Home Improvement								
	#	# % \$ % # % \$ %								
Low	0	0.0%	0	0.0%	1	16.7%	5	1.9%		
Moderate	0	0.0%	0	0.0%	1	16.7%	25	9.4%		
Middle	5	83.3%	260	97.7%	1	16.7%	6	2.3%		
Upper	1	16.7%	6	2.3%	3	50.0%	230	86.5%		
NA	0	0.0%	0	0.0%	0	0.0%	0	0.0%		
Total	6	100.0%	266	100.0%	6	100.0%	266	100.0%		
			_	Multi-l	Family		_			
	#	%	\$	%	#	%	\$	%		
Low	1	25.0%	172	2.4%	0	0.0%	0	0.0%		
Moderate	1	25.0%	172	2.4%	0	0.0%	0	0.0%		
Middle	0	0.0%	0	0.0%	0	0.0%	0	0.0%		
Upper	2	50.0%	6,913	95.3%	0	0.0%	0	0.0%		
NA	0	0.0%	0	0.0%	4	100.0%	7,257	100.0%		
Total	4	100.0%	7,257	100.0%	4	100.0%	7,257	100.0%		
				-	USINESS					
			i .		t Income	_	i .	.,		
		#		%		\$		%		
Low		4	-	2%		'35	_	7%		
Moderate		8		.3%		315		3%		
Middle		.6		.0%		613		.9%		
Upper		<u>.</u> 0		.8%		907		.4%		
NA T-4-1		7		.8%		780		.6%		
Total	6	5		).0%		,850	100	0.0%		
Loan Size:		ц		Loan Size	•			)/		
\$100.000 or less		#		<u>%</u>		\$		%		
\$100,000 or less \$100,001 - \$250,000		18		.5%		822		.2%		
\$250,001 - \$250,000 \$250,001 - \$1 Million		8		.3%		782 246		.9%		
5250,001 - \$1 Million Total		9		.2%		246		.0%		
Revenue:		5	100	0.0%	12	,850	100	0.0%		
\$1 Million or Less	,	:n	00	.3%	4.4	506	00	20/		
Over \$1 Million		50 5				,596 254		.2%		
Not Known		5 0		7% 0%	]	254 0		8% 0%		
Total				0% 0.0%	10	,850		0% ).0%		
10141		5	100	.U70	12	,000	100	1.070		

	ВR	EMEN	ASSE	SSME	NT A	REA				
		DE	MOGF	RAPHI	c s					
2001 HUD Median	Tra	act			Fam	ilies				
Family Income (State	Distrib	oution	tion			overty as a %	Families	es by Family		
Nonmetro): <b>\$40,100</b>			Families	by Tract	of Familie	es by Tract	Income			
Income Categories	#	%	#	%	#	%	#	%		
Low	0	0.0%	0	0.0%	0	0.0%	528	19.0%		
Moderate	0	0.0%	0	0.0%	0	0.0%	450	16.2%		
Middle	1	100.0%	2,778	100.0%	281	10.1%	656	23.6%		
Upper	0	0.0%	0	0.0%	0	0.0%	1,144	41.2%		
NA	0	0.0%	0	0.0%	0	0.0%	-	-		
Total	1	100.0%	2,778	100.0%	281	10.1%	2,778	100.0%		
		Housing Units by Tract								
	Total	Ov	Owner Occupied Rental Occupied V							
	Units	#	%	%	#	%	#	%		
Low	0	0	0.0%	0.0%	0	0.0%	0	0.0%		
Moderate	0	0	0.0%	0.0%	0	0.0%	0	0.0%		
Middle	3,933	2,682	100.0%	68.2%	915	23.3%	336	8.5%		
Upper	0	0	0.0%	0.0%	0	0.0%	0	0.0%		
NA	0	0	0.0%	0.0%	0	0.0%	0	0.0%		
Total	3,933	2,682	100.0%	68.2%	915	23.3%	336	8.5%		
	*T.	tal Busina	sses by Tra	aat	Busines	ses by Trac	ct and Rev	enue Size		
	10	nai busine	sses by III	acı	Under \$	1 Million	Over \$	1 Million		
	#	‡	o,	%	#	%	#	%		
Low	(	)	0.0	0%	0	0.0%	0	0.0%		
Moderate	(	)	0.0	0%	0	0.0%	0	0.0%		
Middle	40	)5	100	0.0%	349	100.0%	29	100.0%		
Upper	(	)	0.0	0%	0	0.0%	0	0.0%		
NA	C	)	0.0	0%	0	0.0%	0	0.0%		
Total	40	)5	100	.0%	349	100.0%	29	100.0%		
			Percentac	e of Total E	Businesses:	86.2%		7.2%		

Sources: 1990 Census Data, 2001 Dun & Bradstreet business demographic data.

\* Businesses with revenues under \$1million & over \$1million will not total due to revenue not available.

NA Tracts are tracts without household or family income.

RSSD ID No: <u>570231</u>

	B R	EMEN	ASSE	SSMF	ΝΤΔ	REA			
	DK			DING	N I A	NLA			
					IDA				
		By Tract	Income			By Borrov	er Income	,	
Income Categories		-		Home P	urchase	-			
	#	%	\$	%	#	%	\$	%	
Low	0	0.0%	0	0.0%	0	0.0%	0	0.0%	
Moderate	0	0.0%	0	0.0%	0	0.0%	0	0.0%	
Middle	4	100.0%	638	100.0%	2	50.0%	454	71.2%	
Upper	0	0.0%	0	0.0%	2	50.0%	184	28.8%	
NA	0	0.0%	0	0.0%	0	0.0%	0	0.0%	
Total	4	100.0%	638	100.0%	4	100.0%	638	100.0%	
	l		1 4	Refin			i a		
<b>.</b>	#	%	\$	%	#	%	\$	%	
Low	0	0.0%	0	0.0%	0	0.0%	0	0.0%	
Moderate	0	0.0%	0	0.0%	0	0.0%	0	0.0%	
Middle	4	100.0%	290	100.0%	0	0.0%	0	0.0%	
Upper	0	0.0%	0	0.0%	4	100.0%	290	100.0%	
NA T. / /	0	0.0%	0	0.0%	0	0.0%	0	0.0%	
Total	4	100.0%	290	100.0%	4	100.0%	290	100.0%	
	ш.	0/	l r	Home Imp				0/	
Low	# 0	%	\$ 0	% 0.0%	# 0	%	\$ 0	% 0.0%	
Low Moderate	_	0.0%	0		_	0.0%	0		
Middle	0	0.0% 0.0%	0	0.0% 0.0%	0	0.0% 0.0%	0	0.0% 0.0%	
Upper	0	0.0%	0	0.0%	0	0.0%	0	0.0%	
NA	0	0.0%	0	0.0%	0	0.0%	0	0.0%	
Total	0	0.0%	0	0.0%	0	0.0%	0	0.0%	
Total	Multi-Family								
	#	%	\$	%	#	%	\$	%	
Low	0	0.0%	0	0.0%	0	0.0%	0	0.0%	
Moderate	0	0.0%	0	0.0%	0	0.0%	0	0.0%	
Middle	0	0.0%	0	0.0%	Ö	0.0%	0	0.0%	
Upper	0	0.0%	0	0.0%	0	0.0%	0	0.0%	
NA	0	0.0%	0	0.0%	0	0.0%	0	0.0%	
Total	0	0.0%	0	0.0%	0	0.0%	0	0.0%	
				SMALL B	USINESS			'	
					t Income				
		#	(	%		\$		%	
Low		0	0.	0%		0	0.	0%	
Moderate		0	0.	0%		0	0.	0%	
Middle	2	20	100	0.0%	9	924	100	0.0%	
Upper	l '	0	0.	0%		0	0.	0%	
NA		0	0.	0%		0	0.	0%	
Total	2	20		0.0%		24	100	0.0%	
				Loan Size			ì		
Loan Size:		#		%		\$		%	
\$100,000 or less		16		.0%		191		.1%	
\$100,001 - \$250,000		4		.0%	4	133		.9%	
\$250,001 - \$1 Million		0		0%		0		0%	
Total	1	20	100	0.0%	9	24	100	0.0%	
Revenue:	l			201				201	
\$1 Million or Less		19		.0%		374		.6%	
Over \$1 Million		1		0%		50		4%	
Not Known		0		0%		0		0%	
Total	. 2	20	100	0.0%	9	24	100	0.0%	

	MACON ASSESSMENT AREA										
	/\	-		RAPHI		- /					
2001 HUD Median	Tra	act				ilies					
Family Income (MSA):	Distrib	oution	Fan		Families <po< td=""><td colspan="2">Families<poverty %<="" a="" as="" td=""><td>by Family</td></poverty></td></po<>	Families <poverty %<="" a="" as="" td=""><td>by Family</td></poverty>		by Family			
\$49,200			Families	by Tract	of Familie	s by Tract	Inc	ome			
Income Categories	#	%	#	%	#	%	#	%			
Low	12	27.9%	6,695	17.0%	2,761	41.2%	10,457	26.5%			
Moderate	8	18.6%	6,140	15.6%	1,484	24.2%	6,091	15.4%			
Middle	13	30.2%	14,537	36.8%	1,787	12.3%	7,335	18.6%			
Upper	8	18.6%	12,105	30.7%	246	2.0%	15,594	39.5%			
NA	2	4.7%	0	0.0%	0	0.0%	-	-			
Total	43	100.0%	39,477	100.0%	6,278	15.9%	39,477	100.0%			
		Housing Units by Tract									
	Total	Ov	vner Occup	ied	Rental C	Occupied	cant				
	Units	#	%	%	#	.%	#	%			
Low	12,108	3,477	10.7%	28.7%	6,952	57.4%	1,679	13.9%			
Moderate	9,620	4,321	13.3%	44.9%	4,432	46.1%	867	9.0%			
Middle	21,948	12,477	38.5%	56.8%	7,814	35.6%	1,657	7.5%			
Upper	17,786	12,167	37.5%	68.4%	4,667	26.2%	952	5.4%			
NA	0	0	0.0%	0.0%	0	0.0%	0	0.0%			
Total	61,462	32,442	100.0%	52.8%	23,865	38.8%	5,155	8.4%			
	*T.	tal Busine	oooo by Tr	act	Busines	ses by Trac	ct and Reve	enue Size			
	10	itai busiile	SSES DY II	acı	Under \$	1 Million	Over \$	1 Million			
	#	<b>‡</b>	· ·	%	#	%	#	%			
Low	1,6	77	24	.6%	1,425	24.1%	162	29.9%			
Moderate	89	90	13	.1%	760	12.9%	87	16.1%			
Middle	2,0	75	30	.4%	1,814	30.7%	139	25.7%			
Upper	2,1	72	31	.9%	1,905	32.3%	153	28.3%			
NA	2	2	0.	0%	2	0.0%	0	0.0%			
Total	6,8	16	100	0.0%	5,906	100.0%	541	100.0%			
			Percentag	ge of Total E	Businesses:	86.6%		7.9%			

Sources: 1990 Census Data, 2001 Dun & Bradstreet business demographic data.

\* Businesses with revenues under \$1million & over \$1million will not total due to revenue not available.

NA Tracts are tracts without household or family income.

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	M A	CON	ASSE	SSME	NT AI	D F A		
	IVI A			DING	N 1 A 1	\ L A		
					IDA			
		By Tract	Income			By Borrov	ver Income	
Income Categories			•		urchase		•	
	#	%	\$	%	#	%	\$	%
Low	3	4.9%	134	2.1%	4	6.6%	205	3.2%
Moderate	1	1.6%	28	0.4%	8	13.1%	608	9.6%
Middle	22	36.1%	1,341	21.3%	18	29.5%	1,500	23.8%
Upper	35	57.4%	4,805	76.2%	31	50.8%	3,995	63.3%
NA Total	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Total	61	100.0%	6,308	100.0% Refin	61	100.0%	6,308	100.0%
	#	%	\$	Kefin %	ance #	%	\$	%
Low	0	0.0%	0	0.0%	2	8.0%	159	5.8%
Moderate	2	8.0%	138	5.1%	6	24.0%	460	16.9%
Middle	8	32.0%	568	20.9%	6	24.0%	509	18.7%
Upper	14	56.0%	1,740	63.9%	11	44.0%	1,593	58.5%
NA	1	4.0%	275	10.1%	0	0.0%	0	0.0%
Total	25	100.0%	2,721	100.0%	25	100.0%	2.721	100.0%
			,		rovement		,	
	#	%	\$	%	#	%	\$	%
Low	1	5.9%	2	0.4%	0	0.0%	0	0.0%
Moderate	1	5.9%	11	2.2%	3	17.6%	44	8.7%
Middle	8	47.1%	197	39.1%	6	35.3%	63	12.5%
Upper	7	41.2%	294	58.3%	7	41.2%	293	58.1%
NA	0	0.0%	0	0.0%	1	5.9%	104	20.6%
Total	17	100.0%	504	100.0%	17	100.0%	504	100.0%
			_	Multi-l	Family		_	
	#	%	\$	%	#	%	\$	%
Low	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Moderate	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Middle	7	77.8%	7,920	76.0%	0	0.0%	0	0.0%
Upper	2	22.2%	2,500	24.0%	0	0.0%	0	0.0%
NA	0	0.0%	0	0.0%	9	100.0%	10,420	100.0%
Total	9	100.0%	10,420	100.0%	9	100.0%	10,420	100.0%
					USINESS			
		#	1 6	By irac	t Income	<b>c</b>	۱ ،	%
Low		<del>/</del> .4		<u>%</u> .5%	-	\$ 897		.4%
Moderate		. <del>4</del> !6		.5% .9%		o97 548		.4% .4%
Middle		.6		.6%		145		.5%
Upper		1		.0%		781		.7%
NA		D		0%	,	0		0%
Total		37		0.0%	22	,371		0.0%
				Loan Size				
Loan Size:	7	<del>#</del>		%	Ī	\$		%
\$100,000 or less		30	69	.5%	4,	501		.1%
\$100,001 - \$250,000		4		.2%		791		.9%
\$250,001 - \$1 Million	2	3		.3%		,079	54	.0%
Total	18	37	100	0.0%	22	,371	100	0.0%
Revenue:								
\$1 Million or Less	16	60	85	.6%	17	,379	77	.7%
Over \$1 Million	2	.7	14	.4%	4,	992	22	.3%
Not Known	(	)	0.	0%		0	0.	0%
Total	18	37	100	0.0%	22	,371	100	0.0%

	CHURCHILL ASSESSMENT AREA										
	0 11 0 1			RAPHI		AKLA					
2001 HUD Median	Tra	act			Fam	ilies					
Family Income (State	Distrib	oution			Families <po< td=""><td>verty as a %</td><td colspan="2">as a % Families by</td></po<>	verty as a %	as a % Families by				
Nonmetro): \$54,500			Families	by Tract	of Familie	s by Tract	Inco	ome			
Income Categories	#	%	#	%	#	%	#	%			
Low	0	0.0%	0	0.0%	0	0.0%	962	20.2%			
Moderate	3	17.6%	1,071	22.4%	130	12.1%	996	20.9%			
Middle	2	11.8%	3,700	77.6%	285	7.7%	1,359	28.5%			
Upper	0	0.0%	0	0.0%	0	0.0%	1,454	30.5%			
NA	12	70.6%	0	0.0%	0	0.0%	-	-			
Total	17	100.0%	4,771	100.0%	415	8.7%	4,771	100.0%			
		Housing Units by Tract									
	Total	Ov	vner Occup	ied	Rental C	Occupied	Vac	cant			
	Units	#	%	%	#	·%	#	%			
Low	0	0	0.0%	0.0%	0	0.0%	0	0.0%			
Moderate	1,655	813	19.3%	49.1%	548	33.1%	294	17.8%			
Middle	5,635	3,391	80.7%	60.2%	1,914	34.0%	330	5.9%			
Upper	0	0	0.0%	0.0%	0	0.0%	0	0.0%			
NA	0	0	0.0%	0.0%	0	0.0%	0	0.0%			
Total	7,290	4,204	100.0%	57.7%	2,462	33.8%	624	8.6%			
	***	tal Busins	aaaa bu Tr	t	Busines	ses by Trac	t and Reve	nue Size			
	"10	otal Busine	sses by ir	act	Under \$	1 Million	Over \$	1 Million			
	#	<b>‡</b>	9	%	#	%	#	%			
Low	(	)	0.0	0%	0	0.0%	0	0.0%			
Moderate	12	25	13.	2%	111	13.1%	4	8.5%			
Middle	82	24	86.	.8%	735	86.9%	43	91.5%			
Upper	(	)	0.0	0%	0	0.0%	0	0.0%			
NA	(	)	0.0	0%	0	0.0%	0	0.0%			
Total	949 100.0% 846 100.0%		47	100.0%							
			Percentag	e of Total E	Businesses:	89.1%		5.0%			

Sources: 1990 Census Data, 2001 Dun & Bradstreet business demographic data.

<sup>\*</sup> Businesses with revenues under \$1million & over \$1million will not total due to revenue not available. NA Tracts are tracts without household or family income.

RSSD ID No: <u>570231</u>

	CHU	RCHIL	L ASS	SESSM	IENT	AREA				
				DING						
	·		_	HM	IDA		_			
	İ	By Tract	Income	B		By Borrov	ver Income			
Income Categories	#	%	l e	Home P %		%	l e	%		
Low	0	0.0%	\$ 0	0.0%	# 	22.2%	\$ 171	23.5%		
Moderate	1	11.1%	59	8.1%	4	44.4%	355	48.8%		
Middle	8	88.9%	669	91.9%	1	11.1%	95	13.0%		
Upper	0	0.0%	0	0.0%	2	22.2%	107	14.7%		
NA	0	0.0%	0	0.0%	0	0.0%	0	0.0%		
Total	9	100.0%	728	100.0%	9	100.0%	728	100.0%		
		•	•	Refin	ance	•	•	•		
	#	%	\$	%	#	%	\$	%		
Low	0	0.0%	0	0.0%	1	20.0%	80	14.7%		
Moderate	2	40.0%	208	38.2%	0	0.0%	0	0.0%		
Middle	3	60.0%	337	61.8%	2	40.0%	240	44.0%		
Upper	0	0.0%	0	0.0%	2	40.0%	225	41.3%		
NA	0	0.0%	0	0.0%	0	0.0%	0	0.0%		
Total	5	100.0%	545	100.0%	5	100.0%	545	100.0%		
	,	0/		Home Imp		0.4		%		
		# % \$ % # % \$								
Low	0	0.0%	0	0.0%	1	100.0%	167	100.0%		
Moderate	0	0.0%	0	0.0%	0	0.0%	0	0.0%		
Middle	1	100.0%	167	100.0%	0	0.0%	0	0.0%		
Upper NA	0 0	0.0% 0.0%	0	0.0% 0.0%	0	0.0% 0.0%	0	0.0% 0.0%		
Total	1	100.0%	167	100.0%	1	100.0%	167	100.0%		
Total		Multi-Family								
	#	%	\$	%	#   #	%	\$	%		
Low	0	0.0%	0	0.0%	0	0.0%	0	0.0%		
Moderate	0	0.0%	0	0.0%	0	0.0%	0	0.0%		
Middle	0	0.0%	0	0.0%	0	0.0%	0	0.0%		
Upper	0	0.0%	0	0.0%	0	0.0%	0	0.0%		
NA	0	0.0%	0	0.0%	0	0.0%	0	0.0%		
Total	0	0.0%	0	0.0%	0	0.0%	0	0.0%		
	i			SMALL B						
	İ		1 .	•	Income		1 .	.,		
Low		<u> </u>		%		\$		%		
Low Moderate		)		0%		0		0%		
Moderate Middle		1		.5%		76		.2%		
Upper		3 )	-	.5% 0%		39 0		.8% 0%		
lla i a		_	_			_	_			
NA Total		) 7		0% 0.0%		0 15		0% 0.0%		
lotai		/		/ Loan Size			100	7.0 /8		
Loan Size:		#		%		\$		%		
\$100,000 or less		3		.5%		19		.8%		
\$100,001 - \$250,000		1		.5%		96		.2%		
\$250,001 - \$1 Million		)		0%		0		0%		
Total	1			0.0%		15		0.0%		
Revenue:	İ									
\$1 Million or Less	. 1	6	94	.1%	9	05	98	.9%		
Over \$1 Million	ı	1	5.	9%		10	1.	1%		
Not Known	(	)	0.	0%		0	0.	0%		
Total	1	7	100	0.0%	9	15	100	0.0%		

	LAKE TAHOE ASSESSMENT AREA										
				RAPHI		/ IX = //					
2001 HUD Median	Tra	act			Fam	ilies					
Family Income (State	Distrib	oution			Families <poverty %<="" a="" as="" td=""><td colspan="2">Families by Family</td></poverty>		Families by Family				
Nonmetro): \$54,500			Families	by Tract		s by Tract	Inco	ome			
Income Categories	#	%	#	%	#	%	#	%			
Low	0	0.0%	0	0.0%	0	0.0%	2,985	16.0%			
Moderate	2	11.1%	565	3.0%	32	5.7%	3,384	18.2%			
Middle	11	61.1%	15,747	84.6%	911	5.8%	4,718	25.4%			
Upper	3	16.7%	2,294	12.3%	114	5.0%	7,519	40.4%			
NA	2	11.1%	0	0.0%	0	0.0%	-	-			
Total	18	100.0%	18,606	100.0%	1,057	5.7%	18,606	100.0%			
		Housing Units by Tract									
	Total	Ov	vner Occup			Occupied	Vac	cant			
	Units	#	%	%	#	.%	#	%			
Low	0	0	0.0%	0.0%	0	0.0%	0	0.0%			
Moderate	1,100	601	3.6%	54.6%	288	26.2%	211	19.2%			
Middle	24,854	14,020	83.0%	56.4%	8,201	33.0%	2,633	10.6%			
Upper	4,795	2,262	13.4%	47.2%	1,094	22.8%	1,439	30.0%			
NA	0	0	0.0%	0.0%	0	0.0%	0	0.0%			
Total	30,749	16,883	100.0%	54.9%	9,583	31.2%	4,283	13.9%			
	*Тс	tal Busine	sses by Tr	aat	Busines	ses by Trac	ct and Reve	enue Size			
	10	itai busiile	sses by III	acı	Under \$	1 Million	Over \$	1 Million			
	#	<b>‡</b>	9	%	#	%	#	%			
Low	C	)	0.0	0%	0	0.0%	0	0.0%			
Moderate	48	39	9.6	6%	415	9.6%	17	4.7%			
Middle	3,6	68	72.	.3%	3,140	72.3%	288	78.9%			
Upper	91	17	18.	.1%	788	18.1%	60	16.4%			
NA	C	)	0.0	0%	0	0.0%	0	0.0%			
Total	5,0	74	100	.0%	4,343	100.0%	365	100.0%			
			Percentag	e of Total E	Businesses:	85.6%		7.2%			

Sources: 1990 Census Data, 2001 Dun & Bradstreet business demographic data.

\* Businesses with revenues under \$1million & over \$1million will not total due to revenue not available.

NA Tracts are tracts without household or family income.

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	LAKE	TAHC	) E A S		MENT	AREA					
			LEN	DING	ID A						
		By Tract	Incomo	HIV	IDA	By Borroy	ver Income				
Income Categories		By Tract	income	Home D	urchase	Бу БОПОУ	ver income				
income categories	#	%	\$	%	#	%	\$	%			
Low	0	0.0%	0	0.0%	5	6.2%	311	2.6%			
Moderate	1	1.2%	194	1.6%	30	37.0%	3,356	28.2%			
Middle	76	93.8%	9,266	77.9%	19	23.5%	2,574	21.6%			
Upper	4	4.9%	2,438	20.5%	27	33.3%	5,657	47.5%			
NA	0	0.0%	0	0.0%	0	0.0%	0	0.0%			
Total	81	100.0%	11,898	100.0%	81	100.0%	11,898	100.0%			
		•	•	Refin	ance	•	•				
	#	%	\$	%	#	%	\$	%			
Low	0	0.0%	0	0.0%	2	3.7%	220	1.9%			
Moderate	1	1.9%	143	1.2%	7	13.0%	637	5.4%			
Middle	43	79.6%	7,537	64.3%	12	22.2%	1,790	15.3%			
Upper	10	18.5%	4,036	34.4%	32	59.3%	8,884	75.8%			
NA	0	0.0%	0	0.0%	1	1.9%	185	1.6%			
Total	54	100.0%	11,716	100.0%	54	100.0%	11,716	100.0%			
		Home Improvement									
	#	%	\$	%	#	%	\$	%			
Low	0	0.0%	0	0.0%	0	0.0%	0	0.0%			
Moderate	2	50.0%	140	60.9%	0	0.0%	0	0.0%			
Middle 	2	50.0%	90	39.1%	2	50.0%	150	65.2%			
Upper	0	0.0%	0	0.0%	2	50.0%	80	34.8%			
NA T	0	0.0%	0	0.0%	0	0.0%	0	0.0%			
Total	4	100.0%	230	100.0%	4	100.0%	230	100.0%			
	Multi-Family # %					I ¢	0/				
Low	0	0.0%	о О	0.0%	0	0.0%	0	% 0.0%			
Moderate	0	0.0%	0	0.0%	0	0.0%	0	0.0%			
Middle	0	0.0%	0	0.0%	0	0.0%	0	0.0%			
Upper	0	0.0%	0	0.0%	0	0.0%	0	0.0%			
NA	0	0.0%	0	0.0%	0	0.0%	0	0.0%			
Total	0	0.0%	0	0.0%	0	0.0%	0	0.0%			
7 Otal	, in the second	0.070			USINESS	0.070		0.070			
					t Income						
	#	‡	9	%		\$		%			
Low	C			0%		0		0%			
Moderate	O	)	0.0	0%		0	0.	0%			
Middle	8	3	72.	.7%	6	24	91	.2%			
Upper	3	3	27.	.3%	6	0	8.	8%			
NA	0	)	0.0	0%		0	0.	0%			
Total	1	1		.0%		84	100	0.0%			
				Loan Size			1				
Loan Size:	#		9	%	,	\$		%			
\$100,000 or less	9			.8%		84		.9%			
\$100,001 - \$250,000	1			1%		25		.9%			
\$250,001 - \$1 Million	1			1%		75		.2%			
Total	1	1	100	.0%	6	84	100	0.0%			
Revenue:		_			_						
\$1 Million or Less	8			.7%		59 5-		.2%			
Over \$1 Million	3			.3%		25		.8%			
Not Known	0			0%		0		0%			
Total	1	1	100	.0%	6	84	100	0.0%			

LAS VEGAS ASSESSMENT AREA										
				RAPHI						
2001 HUD Median	Tra	act	Families							
Family Income (MSA):	Distribution				Families <poverty %<="" a="" as="" td=""><td colspan="2">Families by Family</td></poverty>		Families by Family			
\$52,100			Families by Tract		of Families by Tract		Income			
Income Categories	#	%	#	%	#	%	#	%		
Low	7	6.4%	5,249	2.9%	1,786	34.0%	31,746	17.5%		
Moderate	21	19.1%	26,681	14.7%	4,020	15.1%	33,255	18.3%		
Middle	51	46.4%	84,219	46.3%	5,971	7.1%	42,412	23.3%		
Upper	31	28.2%	65,639	36.1%	2,007	3.1%	74,375	40.9%		
NA	0	0.0%	0	0.0%	0	0.0%	-	-		
Total	110	100.0%	181,788	100.0%	13,784	7.6%	181,788	100.0%		
	Housing Units by Tract									
	Total		wner Occupied		Rental Occupied		Vacant			
	Units	#	%	%	#	%	#	%		
Low	10,939	1,469	1.0%	13.4%	8,223	75.2%	1,247	11.4%		
Moderate	52,129	11,814	8.4%	22.7%	34,313	65.8%	6,002	11.5%		
Middle	142,620	64,284	45.9%	45.1%	67,100	47.0%	11,236	7.9%		
Upper	95,384	62,525	44.6%	65.6%	24,060	25.2%	8,799	9.2%		
NA	0	0	0.0%	0.0%	0	0.0%	0	0.0%		
Total	301,072	140,092	100.0%	46.5%	133,696	44.4%	27,284	9.1%		
	*Total Businesses by Tract				Businesses by Tract and Revenue Size					
	10	otai busiile	sses by Haci		Under \$1 Million		Over \$1 Million			
	#		%		#	%	#	%		
Low	1,6	326	3.8%		1,388	3.9%	133	3.6%		
Moderate	5,378		12.7%		4,501	12.5%	513	13.7%		
Middle	17,203		40.5%		14,402	40.1%	1,745	46.6%		
Upper	18,2	18,249		43.0%		43.5%	1,352	36.1%		
NA	(	)	0.0	0.0%		0.0%	0	0.0%		
Total	42,456		100.0%		35,923	100.0%	3,743	100.0%		
Percentage of Total Businesses: 84.6%							-	8.8%		

Sources: 1990 Census Data, 2001 Dun & Bradstreet business demographic data.

\* Businesses with revenues under \$1million & over \$1million will not total due to revenue not available.

NA Tracts are tracts without household or family income.

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	LAS	VEGA	SASS	ESSM	ENT	AREA					
			LEN	DING							
				HMDA							
Incomo Catagorias		By Tract	Income	Homo D	By Borrower Income Purchase						
Income Categories	#	%	\$	%	urchase   #	%	<b>l</b> \$	%			
Low	0	0.0%	0	0.0%	7	6.4%	500	3.4%			
Moderate	0	0.0%	0	0.0%	21	19.1%	1,859	12.6%			
Middle	18	16.4%	1,738	11.8%	36	32.7%	4,722	32.1%			
Upper	92	83.6%	12,995	88.2%	42	38.2%	6,796	46.1%			
NA	0	0.0%	0	0.0%	4	3.6%	856	5.8%			
Total	110	100.0%	14,733	100.0%	110	100.0%	14,733	100.0%			
	Refinance										
	#	%	\$	%	#	%	\$	%			
Low	0	0.0%	0	0.0%	4	8.7%	272	2.8%			
Moderate	0	0.0%	0	0.0%	8	17.4%	808	8.5%			
Middle	6	13.0%	900	9.4%	10	21.7%	1,382	14.5%			
Upper NA	40	87.0%	8,645	90.6%	23	50.0%	6,735	70.6%			
NA Total	0 46	0.0% 100.0%	0 9,545	0.0% 100.0%	1 46	2.2% 100.0%	348 9, <i>545</i>	3.6% 100.0%			
Total	40	100.0%	9,545	Home Imp		100.0%	9,545	100.0%			
	#	%	\$	% I	#	%	<b>l</b> \$	%			
Low	0	0.0%	0	0.0%	0	0.0%	0	0.0%			
Moderate	0	0.0%	0	0.0%	0	0.0%	0	0.0%			
Middle	0	0.0%	0	0.0%	0	0.0%	0	0.0%			
Upper	0	0.0%	0	0.0%	0	0.0%	0	0.0%			
NA	0	0.0%	0	0.0%	0	0.0%	0	0.0%			
Total	0	0.0%	0	0.0%	0	0.0%	0	0.0%			
				Multi-F							
	#	%	\$	%	#	%	\$	%			
Low	0	0.0%	0	0.0%	0	0.0%	0	0.0%			
Moderate	0	0.0%	0	0.0%	0	0.0%	0	0.0%			
Middle Upper	0 0	0.0% 0.0%	0 0	0.0% 0.0%	0 0	0.0% 0.0%	0	0.0% 0.0%			
NA	0	0.0%	0	0.0%	0	0.0%	0	0.0%			
Total	0	0.0%	0	0.0%	0	0.0%	0	0.0%			
rotar		0.070	V	SMALL B	· ·	0.070	V	0.070			
	By Tract Income										
	#		%		\$		%				
Low	1		1.3%		250		1.6%				
Moderate	4		5.3%		1,663		10.4%				
Middle	34		44.7%		6,755		42.4%				
Upper	37		48.7%		7,257		45.6%				
NA T-4-1	0		0.0%		0		0.0%				
Total	7	6	By Loan Size		15,925 and Revenue		100.0%				
Loan Size:	#		By Loan Size		and Revenue		%				
\$100,000 or less	38		50.0%		1,659		10.4%				
\$100,001 - \$250,000	18		23.7%		3,653		22.9%				
\$250,001 - \$1 Million	20		26.3%		10,613		66.6%				
Total	76		100.0%		15,925		100.0%				
Revenue:					,						
\$1 Million or Less	51		67.1%		10,053		63.1%				
Over \$1 Million	22		28.9%		5,529		34.7%				
Not Known	3		3.9%		343		2.2%				
Total	76		100.0%		15,925		100.0%				