



PUBLIC DISCLOSURE

August 09, 2021

COMMUNITY REINVESTMENT ACT PERFORMANCE EVALUATION

First Community Bank
RSSD# 993250

201 Main Street
Beemer, Nebraska 68716

Federal Reserve Bank of Kansas City
1 Memorial Drive
Kansas City, Missouri 64198

NOTE: This document is an evaluation of this institution's record of meeting the credit needs of its entire community, including low- and moderate-income neighborhoods, consistent with safe and sound operation of the institution. This evaluation is not, nor should it be construed as, an assessment of the financial condition of this institution. The rating assigned to this institution does not represent an analysis, conclusion or opinion of the federal financial supervisory agency concerning the safety and soundness of this financial institution.

TABLE OF CONTENTS

Institution’s Community Reinvestment Act Rating.....2

Institution2

Scope of Examination2

Description of Institution.....2

Conclusions with Respect to Performance Criteria3

Fair Lending or Other Illegal Credit Practices Review.....4

Northeast Nebraska Assessment Area (Full-Scope Review)5

Description of Institution’s Operations.....5

Conclusions with Respect to Performance Criteria7

Dakota County Metropolitan Assessment Area (Limited-Scope Review).....11

Description of Institution’s Operations.....11

Conclusions with Respect to Performance Criteria11

Appendix A – Maps of the Assessment Areas12

Appendix B – Demographic Information and Limited-Review AA Lending Tables13

Appendix C – Glossary18

INSTITUTION'S COMMUNITY REINVESTMENT ACT RATING

First Community Bank (the bank) is rated Satisfactory. This rating is based on the following conclusions with respect to the performance criteria:

- The bank's net loan-to-deposit ratio (NLTD) is more than reasonable given the bank's size, financial condition, and assessment areas (AAs) credit needs.
- A majority of the bank's loans are originated in the AAs.
- A reasonable dispersion of loans occurs throughout the bank's AAs.
- Lending reflects a reasonable penetration among businesses and farms of different sizes.
- Neither the bank nor the Federal Reserve Bank of Kansas City received any Community Reinvestment Act (CRA)-related complaints since the previous evaluation.

SCOPE OF EXAMINATION

The Federal Financial Institutions Examination Council's (FFIEC's) *Interagency Examination Procedures for Small Institutions* were utilized to evaluate the bank's CRA performance. The evaluation considered CRA performance context, including the bank's asset size, financial condition, business strategy and market competition, as well as AA's demographic and economic characteristics, and credit needs. Based on the bank's physical operations and level of lending activity, a full-scope review of the bank's lending performance was conducted for the Northeast Nebraska AA. A limited-scope review was conducted for the Dakota County Metropolitan AA. The following data was reviewed:

- The bank's 17-quarter average NLTD ratio,
- A statistical sample of 55 small business loans selected from a universe of 75 loans originated between January 1, 2020 and December 31, 2020,
- A statistical sample of 71 small farm loans from a universe of 110 loans originated between January 1, 2020 and December 31, 2020,
- More weight was placed on small farm loans in this analysis due to the bank's strategic focus on agricultural lending.

DESCRIPTION OF INSTITUTION

The bank is a community bank headquartered in Beemer, Nebraska. The bank's characteristics include:

- The bank is a wholly owned subsidiary of First Beemer Corporation, Beemer, Nebraska.
- The bank has total assets of \$172.8 million as of March 31, 2021.
- In addition to its main office in Beemer, the Bancroft Branch is also located in Cuming county, while the bank's Homer Branch is located in Dakota County. Since the prior examination, the bank's Fremont loan production office (LPO) in Dodge County converted to a branch office.
- Additionally, the bank operates six cash-only automated teller machines (ATMs).

**TABLE 1
COMPOSITION OF LOAN PORTFOLIO AS OF MARCH 31, 2021**

Loan Type	\$(000)	%
Agricultural	83,808	67.1
Commercial	26,050	20.9
Residential Real Estate	11,933	9.6
Consumer	2,636	2.1
Other	399	0.3
Gross Loans	124,826	100.0

Note: Percentages may not total 100.0 percent due to rounding.

The bank was rated Satisfactory under the CRA at its June 12, 2017 performance evaluation. There are no known legal, financial, or other factors impeding the bank’s ability to help meet the credit needs in its communities.

CONCLUSIONS WITH RESPECT TO PERFORMANCE CRITERIA

Net Loan-to-Deposit Ratio

This performance criterion evaluates the bank’s average NLTD ratio to determine the reasonableness of lending in light of performance context, such as the bank’s capacity to lend, the availability of lending opportunities, the demographic and economic factors present in the AAs, and in comparison, to similarly situated Federal Deposit Insurance Corporation (FDIC) insured institutions. The similarly situated institutions were selected based on asset size, loan portfolio composition, and location within the AAs or in adjacent counties. The bank’s NLTD ratio is above the ratios of all three comparable banks, which is considered more than reasonable.

**TABLE 2
COMPARATIVE NLTD RATIOS**

Institution	Location	Asset Size (\$000s)	NLTD Ratio (%)
			17 Quarter Average
First Community Bank	Beemer, Nebraska	172,770	90.7
Platte Valley Bank	North Bend, Nebraska	93,777	65.0
Scribner Bank	Scribner, Nebraska	85,027	76.2
Bank of Dixon County	Ponca, Nebraska	113,340	78.7

Assessment Area Concentration

This performance criterion evaluates the percentage of lending extended inside and outside of the AAs. A majority of the bank’s loans, by number and dollar, are originated inside the AAs.

TABLE 3 LENDING INSIDE AND OUTSIDE THE AAs								
Loan Type	Inside				Outside			
	#	\$(000)	#%	\$%	#	\$(000)	#%	\$%
Small Business Loans	47	10,092	85.5	87.1	8	1,491	14.5	12.9
Small Farm Loans	54	7,397	76.1	70.6	17	3,087	23.9	29.4
Total Loans	101	17,490	80.2	79.3	25	4,577	19.8	20.7

Note: Percentages may not add to 100.0 percent due to rounding.

Geographic Distribution of Loans

This performance criterion evaluates the bank’s distribution of lending within its AAs by income level of census tracts. The bank’s overall geographic distribution of loans reflects reasonable dispersion throughout the AAs. In the Northeast Nebraska AA, the distribution by income level of census tracts was reasonable. Performance for the Dakota County Metropolitan AA was below the bank’s performance in the Northeast Nebraska AA, but the bank’s overall performance was not impacted.

Lending to Businesses and Farms of Different Sizes

This performance criterion evaluates the bank’s lending to businesses and farms of different revenue sizes. The bank’s overall lending has a reasonable penetration among businesses and farms of different sizes. In the Northeast Nebraska AA, lending to businesses and farms of different revenue sizes was reasonable. Performance for the Dakota County Metropolitan AA was below the bank’s performance in the Northeast Nebraska AA, but the bank’s overall performance was not impacted.

FAIR LENDING OR OTHER ILLEGAL CREDIT PRACTICES REVIEW

An evaluation of the bank’s fair lending activities was conducted during the examination to determine compliance with the substantive provisions of antidiscrimination laws and regulations, including the Equal Credit Opportunity Act and the Fair Housing Act. No evidence of discriminatory or other illegal credit practices inconsistent with helping to meet community credit needs was identified.

**NORTHEAST NEBRASKA ASSESSMENT AREA
NONMETROPOLITAN AREA
(Full-Scope Review)**

DESCRIPTION OF THE INSTITUTION'S OPERATIONS IN NORTHEAST NEBRASKA AA

The bank's Northeast Nebraska AA is comprised of Burt, Cuming, Dodge, and Thurston Counties in their entireties (see Appendix A for an AA map). This represents a change since the prior examination as the bank added Dodge County to its AA due to the conversion of its LPO in Fremont to a branch office.

- The AA is comprised of three moderate-, thirteen middle-, and one upper-income census tracts.
- In addition to its main office in Beemer, the bank has two additional offices located in Bancroft and Fremont, Nebraska.
- The bank operates five cash-only ATMs within this AA.
- The June 30, 2020 FDIC Deposit Market Share Report shows the bank has a 4.5 percent deposit market share, ranking 8th of 22 FDIC-insured depository institutions operating in this AA.
- Two interviews with members of the communities within the bank's AA were conducted to ascertain the credit needs of the communities, the responsiveness of area banks in meeting those credit needs, and the local economic conditions. One member represented an organization focused on economic development. The other community member represented an agricultural organization that supports farms and farming communities within the AA.

TABLE 4 POPULATION CHANGE			
Area	2010 Population	2015 Population	Percent Change
Northeast Nebraska AA	59,628	59,396	(0.4)
Burt County, Nebraska	6,858	6,647	(3.1)
Cuming County, Nebraska	9,139	9,078	(0.7)
Dodge County, Nebraska	36,691	36,725	0.1
Thurston County, Nebraska	6,940	6,946	0.1
NonMSA Nebraska	682,247	679,331	(0.4)
State of Nebraska	1,826,341	1,869,365	2.4

*Source: 2010 U.S. Census Bureau Decennial Census
2011-2015 U.S. Census Bureau: American Community Survey*

- The AA's 2015 population of 59,396 accounts for 3.2 percent of the statewide population. Main population centers within the Northeast Nebraska AA include the cities of Fremont (26,383 residents) and West Point (3,301 residents).

**TABLE 5
MEDIAN FAMILY INCOME CHANGE**

Area	2010 Median Family Income	2015 Median Family Income	Percent Change
Northeast Nebraska AA	57,909	58,527	1.1
Burt County, Nebraska	59,642	61,846	3.7
Cuming County, Nebraska	60,527	62,500	3.3
Dodge County, Nebraska	58,099	57,788	(0.5)
Thurston County, Nebraska	50,573	47,257	(6.6)
NonMSA Nebraska	58,485	61,457	5.1
State of Nebraska	67,393	67,225	(0.3)

Source: 2006-2010 U.S. Census Bureau: American Community Survey
2011-2015 U.S. Census Bureau: American Community Survey
Note: Median family incomes have been inflation-adjusted and are expressed in 2015 dollars.

- The percentage of families in the Northeast Nebraska AA living below the poverty line, at 8.5 percent, is comparable to the statewide figure of 8.8 percent and the nonmetropolitan figure of 8.3 percent. Thurston County has the highest percentage of families living below the poverty line at 23.3 percent.
- According to the 2015 American Community Survey (ACS), 39.3 percent of the AA’s families are low- and moderate-income, which is above both the statewide and nonmetropolitan figures at 37.5 percent and 37.2 percent, respectively.
- The 2017 Census of Agriculture indicates that the average farm income for the AA’s was \$146,450 which is above the statewide average of \$87,824. The major crop item produced in the AA is corn while the top livestock is cattle and calves.

**TABLE 6
HOUSING COST BURDEN**

Area	Cost Burden – Renters			Cost Burden – Owners		
	Low Income	Moderate Income	All Renters	Low Income	Moderate Income	All Owners
Northeast Nebraska AA	60.0	20.1	29.7	56.0	19.9	16.4
Burt County, Nebraska	46.3	11.7	24.2	60.4	19.2	19.1
Cuming County, Nebraska	51.5	12.5	25.9	39.3	9.6	11.9
Dodge County, Nebraska	64.3	24.7	30.6	59.9	22.4	17.0
Thurston County, Nebraska	59.5	2.4	33.3	52.6	19.6	17.0
NonMSA Nebraska	61.6	14.7	30.4	53.0	22.5	16.1
State of Nebraska	71.0	21.2	38.0	59.6	29.8	17.6

Cost Burden is housing cost that equals 30 percent or more of household income
Source: U.S. Department of Housing and Urban Development (HUD), 2011-2015 Comprehensive Housing Affordability Strategy

- A community member indicated there is a need for more affordable housing in the AA.
- The median housing value in the AA of \$105,310 is below the statewide figure of \$133,200 and above the nonmetropolitan figure of \$101,530.
- The AA’s median gross rent of \$652 is below the statewide figure of \$726 but above the nonmetropolitan figure of \$618.

TABLE 7 UNEMPLOYMENT RATES					
Region	2016	2017	2018	2019	2020
Northeast Nebraska AA	3.3	3.1	2.9	3.0	3.6
Burt County, Nebraska	3.7	3.7	3.4	3.3	3.9
Cuming County, Nebraska	2.9	2.7	2.5	2.5	2.5
Dodge County, Nebraska	3.1	2.8	2.8	2.9	3.5
Thurston County, Nebraska	4.8	5.0	4.1	4.4	5.2
NonMSA Nebraska	2.9	2.8	2.7	2.9	3.5
State of Nebraska	3.1	2.9	2.9	3.0	4.2

Source: Bureau of Labor Statistics: Local Area Unemployment Statistics

- A community member stated the local economy has been strong, although the AA is experiencing a shortage in the workforce due to stagnant wages and a skill gap in qualified candidates.
- Major industries found in the area include manufacturing, agricultural, health services, and education.
- Major employers in the AA include: Valmont Industries, Wholystone Farms, Franciscan Care Services Incorporated, Cuming County Schools, Central Valley Agriculture.

CONCLUSIONS WITH RESPECT TO PERFORMANCE CRITERIA IN NORTHEAST NEBRASKA AA

Geographic Distribution of Loans

The bank’s geographic distribution of loans in the Northeast Nebraska AA reflects reasonable distribution among the different census tracts within the AA.

Small Business Lending

The geographic distribution of small business lending is excellent. The bank’s lending in the moderate-income census tracts was above the percentage of total businesses operating within the moderate-income census tracts. Loan dispersion for small business lending was evaluated, and while some gaps in lending were noted in Northern Thurston County, the bank’s overall performance was not altered, considering the location of the bank’s branch offices, neither of which are in Thurston County.

**TABLE 8
DISTRIBUTION OF 2020 SMALL BUSINESS LENDING
BY INCOME LEVEL OF GEOGRAPHY
NORTHEAST NEBRASKA AA**

Census Tract Income Level	Bank Small Business Loans				% of Businesses
	#	#%	\$(000)	%	
Low	0	0.0	0	0.0	0.0
Moderate	11	32.4	2,171	29.9	11.7
Middle	23	67.6	5,091	70.1	80.9
Upper	0	0.0	0	0.0	7.4
Unknown	0	0.0	0	0.0	0.0
Not Reported	0	0.0	0	0.0	0.0

Source: 2020 FFIEC Census Data
2020 Dun & Bradstreet Data
2011 – 2015 U.S. Census Bureau: American Community Survey
NOTE: Percentages may not add up to 100.0 due to rounding.

Small Farm Lending

The geographic distribution of small farm lending is reasonable. The bank’s lending in the moderate-income census tracts was comparable to the percentage of total farms operating within the moderate-income census tracts. Loan dispersion for small farm lending was evaluated, and while some gaps in lending were noted in Southern Dodge County, the bank’s overall performance was not altered, considering the high level of competition in the AA and considering the potential lack of demand for small farm loans in this AA as stated by a community contact.

**TABLE 9
DISTRIBUTION OF 2020 SMALL FARM LENDING
BY INCOME LEVEL OF GEOGRAPHY
NORTHEAST NEBRASKA AA**

Census Tract Income Level	Bank Small Farm Loans				% of Farms
	#	#%	\$(000)	%	
Low	0	0.0	0	0.0	0.0
Moderate	4	7.7	954	13.5	11.0
Middle	48	92.3	6,138	86.5	87.2
Upper	0	0.0	0	0.0	1.8
Unknown	0	0.0	0	0.0	0.0
Not Reported	0	0.0	0	0.0	0.0

Source: 2020 FFIEC Census Data
2020 Dun & Bradstreet Data
2011 – 2015 U.S. Census Bureau: American Community Survey
NOTE: Percentages may not add up to 100.0 due to rounding.

Lending to Businesses and Farms of Different Sizes

The bank’s lending in the Northeast Nebraska AA reflects a reasonable penetration among businesses and farms of different sizes.

Small Business Lending

The borrower distribution of small business lending is reasonable. The bank’s lending to businesses with gross annual revenues of \$1 million or less is comparable to the percentage of total small businesses operating in the AA. A community contact stated that many businesses were not looking to expand their operations due to workforce shortages which may impact loan demand.

TABLE 10 DISTRIBUTION OF 2020 SMALL BUSINESS LENDING BY REVENUE SIZE OF BUSINESSES NORTHEAST NEBRASKA AA					
	Bank Loans				Total Businesses
	#	#%	\$(000)	%	%
By Revenue					
\$1 Million or Less	25	73.5	3,949	54.4	88.7
Over \$1 Million	9	26.5	3,313	45.6	8.7
Not Known	0	0.0	0	0.0	2.6
Total	34	100.0	7,262	100.0	100.0
By Loan Size					
\$100,000 or less	12	35.3	716	9.9	
\$100,001 – \$250,000	14	41.2	2,249	31.0	
\$250,001 – \$1 Million	8	23.5	4,298	59.2	
Total	34	100.0	7,262	100.0	
By Loan Size and Revenue \$1 Million or Less					
\$100,000 or less	10	40.0	612	15.5	
\$100,001 – \$250,000	10	40.0	1,480	37.5	
\$250,001 – \$1 Million	5	20.0	1,858	47.0	
Total	25	100.0	3,949	100.0	
<i>Source: 2020 FFIEC Census Data 2020 Dun & Bradstreet Data 2011 – 2015 U.S. Census Bureau: American Community Survey</i>					
<i>NOTE: Percentages may not add up to 100.0 due to rounding.</i>					

Small Farm Lending

The borrower distribution of small farm lending is reasonable. The bank’s lending to farms with gross annual revenues of \$1 million or less is comparable to the percentage of total small farms operating in the AA. A community member stated that many farmers within the area were downsizing due to poor profit margins and taking advantage of rising land values to help reduce debt which may impact loan demand.

**TABLE 11
DISTRIBUTION OF 2020 SMALL FARM LENDING
BY REVENUE SIZE OF FARMS
NORTHEAST NEBRASKA AA**

	Bank Loans				Total Farms
	#	#%	\$(000)	\$%	%
By Revenue					
\$1 Million or Less	37	71.2	4,617	65.1	97.9
Over \$1 Million	14	26.9	1,975	27.8	1.9
Not Known	1	1.9	500	7.1	0.1
Total	52	100.0	7,092	100.0	100.0
By Loan Size					
\$100,000 or less	33	63.5	1,571	22.2	
\$100,001 – \$250,000	11	21.2	2,205	31.1	
\$250,001 – \$500,000	8	15.4	3,315	46.7	
Total	52	100.0	7,092	100.0	
By Loan Size and Revenue \$1 Million or Less					
\$100,000 or less	25	67.6	1,137	24.6	
\$100,001 – \$250,000	7	18.9	1,415	30.6	
\$250,001 – \$500,000	5	13.5	2,065	44.7	
Total	37	100.0	4,617	100.0	

Source: 2020 FFIEC Census Data
2020 Dun & Bradstreet Data
2011 – 2015 U.S. Census Bureau: American Community Survey
NOTE: Percentages may not add up to 100.0 due to rounding.

DAKOTA COUNTY METROPOLITAN ASSESSMENT AREA
(Limited-Scope Review)

DESCRIPTION OF THE INSTITUTION'S OPERATIONS IN DAKOTA COUNTY METROPOLITAN AA

The bank's Dakota County Metropolitan AA includes Dakota County in its entirety. The AA is comprised of one moderate-, two middle-, and one upper-income census tracts. There have been changes to the AA delineation since the previous evaluation as the bank now takes Dakota County in its entirety. The composition of the AA at the prior examination consisted of one middle-income census tract.

The bank operates one full-service branch with a cash-only ATM in Homer, Nebraska. According to the June 30, 2020 FDIC Deposit Market Share Report, the bank ranked fourth of six FDIC-insured depository institutions operating in the AA with a market share of 8.7 percent. According to the 2015 ACS, the AA's population is 20,798.

A community contact representing an agricultural organization that supports farms and farming communities within the AA was conducted to ascertain the credit needs of the communities, the responsiveness of area banks in meeting those credit needs and the local economic conditions.

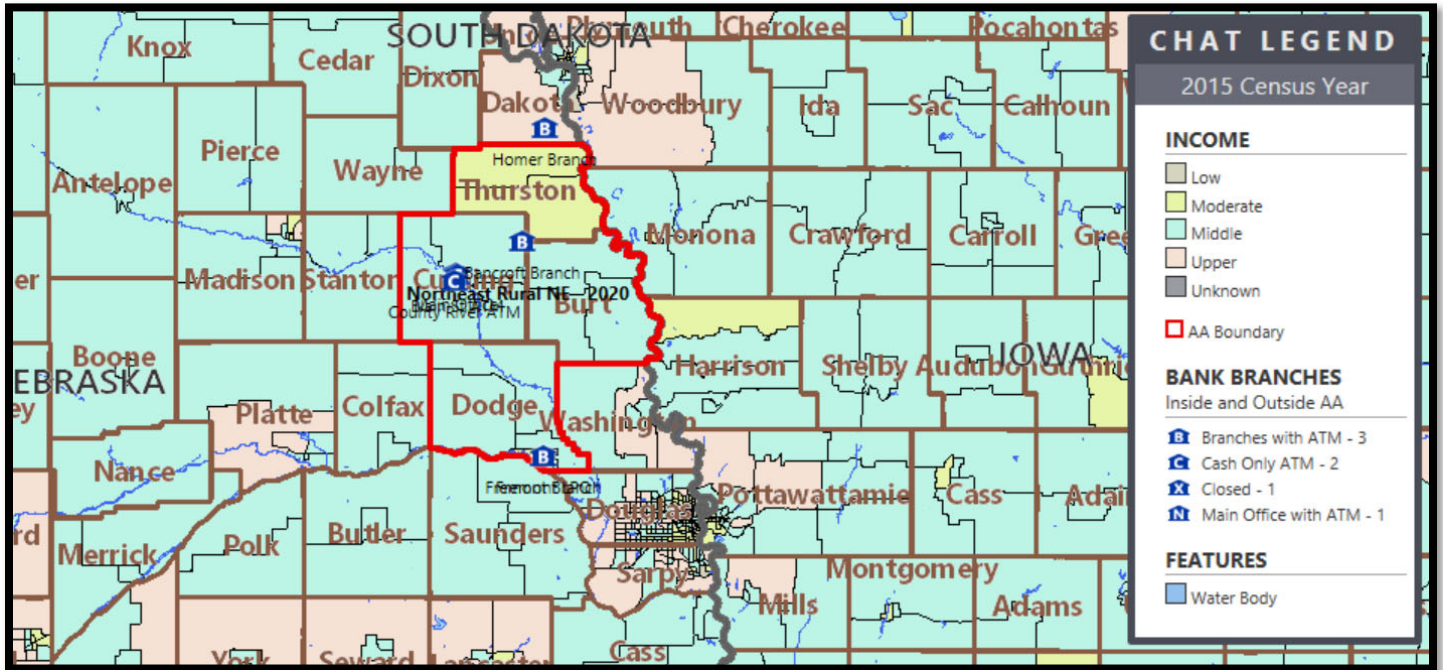
CONCLUSIONS WITH RESPECT TO PERFORMANCE CRITERIA IN DAKOTA COUNTY METROPOLITAN AA

The bank's lending performance in the Dakota County Metropolitan AA was reviewed using the limited-scope examination procedures. The bank's lending performance in the Dakota County Metropolitan AA was below the institution's performance in the full-scope AA. While the bank's small farm lending in the AA was consistent with the bank's small farm lending performance in the full-scope AA, small business lending in the AA was below the bank's small business lending performance in the full-scope AA. The bank's performance in the Dakota County Metropolitan AA did not impact the overall rating for the institution.

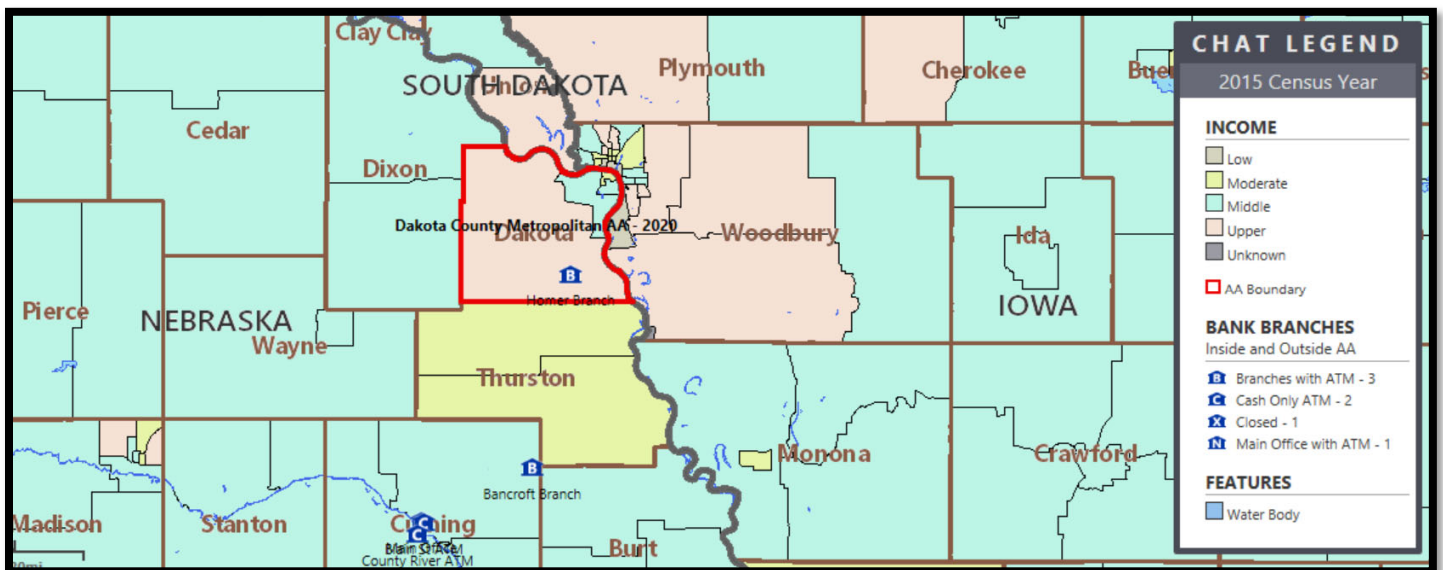
The bank's lending activity in the AA included 13 small business loans and 2 small farm loans. Demographic and lending tables for this AA are included in Appendix B.

APPENDIX A – MAPS OF THE ASSESSMENT AREAS

Northeast Nebraska AA



Dakota County Metropolitan AA



APPENDIX B – DEMOGRAPHIC & LIMITED-SCOPE AA LENDING TABLES

TABLE B-1 NORTHEAST NEBRASKA AA DEMOGRAPHICS								
Income Categories	Tract Distribution		Families by Tract Income		Families < Poverty Level as % of Families by Tract		Families by Family Income	
	#	%	#	%	#	%	#	%
Low	0	0.0	0	0.0	0	0.0	2,919	18.3
Moderate	3	17.6	2,392	15.0	499	20.9	3,342	21.0
Middle	13	76.5	12,088	76.0	786	6.5	4,029	25.3
Upper	1	5.9	1,435	9.0	71	4.9	5,625	35.3
Unknown	0	0.0	0	0.0	0	0.0	0	0.0
Total AA	17	100.0	15,915	100.0	1,356	8.5	15,915	100.0
	Housing Units by Tract	Housing Type by Tract						
		Owner-occupied			Rental		Vacant	
		#	% by tract	% by unit	#	% by unit	#	% by unit
Low	0	0	0.0	0.0	0	0.0	0	0.0
Moderate	3,950	2,108	13.0	53.4	1,167	29.5	675	17.1
Middle	20,807	12,476	77.1	60.0	6,097	29.3	2,234	10.7
Upper	1,902	1,590	9.8	83.6	256	13.5	56	2.9
Unknown	0	0	0.0	0.0	0	0.0	0	0.0
Total AA	26,659	16,174	100.0	60.7	7,520	28.2	2,965	11.1
	Total Businesses by Tract	Businesses by Tract & Revenue Size						
		Less Than or = \$1 Million		Over \$1 Million		Revenue Not Reported		
		#	%	#	%	#	%	
Low	0	0.0	0	0.0	0	0.0	0	0.0
Moderate	346	11.7	283	10.8	47	18.2	16	21.1
Middle	2,394	80.9	2,132	81.2	203	78.7	59	77.6
Upper	219	7.4	210	8.0	8	3.1	1	1.3
Unknown	0	0.0	0	0.0	0	0.0	0	0.0
Total AA	2,959	100.0	2,625	100.0	258	100.0	76	100.0
Percentage of Total Businesses:				88.7	8.7	2.6		
	Total Farms by Tract	Farms by Tract & Revenue Size						
		Less Than or = \$1 Million		Over \$1 Million		Revenue Not Reported		
		#	%	#	%	#	%	
Low	0	0.0	0	0.0	0	0.0	0	0.0
Moderate	75	11.0	74	11.1	1	7.7	0	0.0
Middle	592	87.2	579	87.1	12	92.3	1	100.0
Upper	12	1.8	12	1.8	0	0.0	0	0.0
Unknown	0	0.0	0	0.0	0	0.0	0	0.0
Total AA	679	100.0	665	100.0	13	100.0	1	100.0
Percentage of Total Farms:				97.9	1.9	0.1		
Source: 2020 FFIEC Census Data 2020 Dun & Bradstreet Data 2011– 2015 U.S. Census Bureau: American Community Survey NOTE: Percentages may not add up to 100.0 due to rounding.								

**TABLE B-2
DAKOTA COUNTY METROPOLITAN AA DEMOGRAPHICS**

Income Categories	Tract Distribution		Families by Tract Income		Families < Poverty Level as % of Families by Tract		Families by Family Income	
	#	%	#	%	#	%	#	%
Low	0	0.0	0	0.0	0	0.0	1,402	25.6
Moderate	1	25.0	1,614	29.4	556	34.4	823	15.0
Middle	2	50.0	2,815	51.3	324	11.5	1,416	25.8
Upper	1	25.0	1,056	19.3	50	4.7	1,844	33.6
Unknown	0	0.0	0	0.0	0	0.0	0	0.0
Total AA	4	100.0	5,485	100.0	930	17.0	5,485	100.0
	Housing Units by Tract	Housing Type by Tract						
		Owner-occupied			Rental		Vacant	
		#	% by tract	% by unit	#	% by unit	#	% by unit
Low	0	0	0.0	0.0	0	0.0	0	0.0
Moderate	2,393	928	19.5	38.8	1,411	59.0	54	2.3
Middle	3,860	2,758	57.9	71.5	863	22.4	239	6.2
Upper	1,474	1,074	22.6	72.9	256	17.4	144	9.8
Unknown	0	0	0.0	0.0	0	0.0	0	0.0
Total AA	7,727	4,760	100.0	61.6	2,530	32.7	437	5.7
	Total Businesses by Tract		Businesses by Tract & Revenue Size					
			Less Than or = \$1 Million		Over \$1 Million		Revenue Not Reported	
			#	%	#	%	#	%
Low	0	0.0	0	0.0	0	0.0	0	0.0
Moderate	192	27.0	173	27.6	16	20.8	3	33.3
Middle	371	52.1	321	51.3	46	59.7	4	44.4
Upper	149	20.9	132	21.1	15	19.5	2	22.2
Unknown	0	0.0	0	0.0	0	0.0	0	0.0
Total AA	712	100.0	626	100.0	77	100.0	9	100.0
Percentage of Total Businesses:				87.9		10.8		1.3
	Total Farms by Tract		Farms by Tract & Revenue Size					
			Less Than or = \$1 Million		Over \$1 Million		Revenue Not Reported	
			#	%	#	%	#	%
Low	0	0.0	0	0.0	0	0.0	0	0.0
Moderate	1	1.8	1	1.8	0	0.0	0	0.0
Middle	13	22.8	12	21.4	0	0.0	1	100.0
Upper	43	75.4	43	76.8	0	0.0	0	0.0
Unknown	0	0.0	0	0.0	0	0.0	0	0.0
Total AA	57	100.0	56	100.0	0	0.0	1	100.0
Percentage of Total Farms:				98.2		0.0		1.8

Source: 2020 FFIEC Census Data
2020 Dun & Bradstreet Data
2011– 2015 U.S. Census Bureau: American Community Survey
NOTE: Percentages may not add up to 100.0 due to rounding.

**TABLE B-3
DISTRIBUTION OF 2020 SMALL BUSINESS LENDING
BY INCOME LEVEL OF GEOGRAPHY
DAKOTA COUNTY METROPOLITAN AA**

Census Tract Income Level	Bank Small Business Loans				% of Businesses
	#	#%	\$(000)	%	
Low	0	0.0	0	0.0	0.0
Moderate	0	0.0	0	0.0	27.0
Middle	0	0.0	0	0.0	52.1
Upper	13	100.0	2,830	100.0	20.9
Unknown	0	0.0	0	0.0	0.0
Not Reported	0	0.0	0	0.0	0.0

Source: 2020 FFIEC Census Data
2020 Dun & Bradstreet Data
2011 – 2015 U.S. Census Bureau: American Community Survey
NOTE: Percentages may not add up to 100.0 due to rounding.

**TABLE B-4
DISTRIBUTION OF 2020 SMALL FARM LENDING
BY INCOME LEVEL OF GEOGRAPHY
DAKOTA COUNTY METROPOLITAN AA**

Census Tract Income Level	Bank Small Farm Loans				% of Farms
	#	#%	\$(000)	%	
Low	0	0.0	0	0.0	0.0
Moderate	0	0.0	0	0.0	1.8
Middle	0	0.0	0	0.0	22.8
Upper	2	100.0	305	100.0	75.4
Unknown	0	0.0	0	0.0	0.0
Not Reported	0	0.0	0	0.0	0.0

Source: 2020 FFIEC Census Data
2020 Dun & Bradstreet Data
2011 – 2015 U.S. Census Bureau: American Community Survey
NOTE: Percentages may not add up to 100.0 due to rounding.

**TABLE B-5
DISTRIBUTION OF 2020 SMALL BUSINESS LENDING
BY REVENUE SIZE OF BUSINESSES
DAKOTA COUNTY METROPOLITAN AA**

	Bank Loans				Total Businesses
	#	#%	\$(000)	%	%
By Revenue					
\$1 Million or Less	4	30.8	467	16.5	87.9
Over \$1 Million	9	69.2	2,363	83.5	10.8
Not Known	0	0.0	0	0.0	1.3
Total	13	100.0	2,830	100.0	100.0
By Loan Size					
\$100,000 or less	4	30.8	302	10.7	
\$100,001 – \$250,000	7	53.8	1,128	39.9	
\$250,001 – \$1 Million	2	15.4	1,400	49.5	
Total	13	100.0	2,830	100.0	
By Loan Size and Revenue \$1 Million or Less					
\$100,000 or less	2	50.0	152	32.6	
\$100,001 – \$250,000	2	50.0	315	67.4	
\$250,001 – \$1 Million	0	0.0	0	0.0	
Total	4	100.0	467	100.0	

Source: 2020 FFIEC Census Data
2020 Dun & Bradstreet Data
2011 – 2015 U.S. Census Bureau: American Community Survey
NOTE: Percentages may not add up to 100.0 due to rounding.

**TABLE B-6
DISTRIBUTION OF 2020 SMALL FARM LENDING
BY REVENUE SIZE OF FARMS
DAKOTA COUNTY METROPOLITAN AA**

	Bank Loans				Total Farms
	#	#%	\$(000)	\$%	%
By Revenue					
\$1 Million or Less	2	100.0	305	100.0	98.2
Over \$1 Million	0	0.0	0	0.0	0.0
Not Known	0	0.0	0	0.0	1.8
Total	2	100.0	305	100.0	100.0
By Loan Size					
\$100,000 or less	1	50.0	0	0.0	
\$100,001 – \$250,000	0	0.0	0	0.0	
\$250,001 – \$500,000	1	50.0	305	100.0	
Total	2	100.0	305	100.0	
By Loan Size and Revenue \$1 Million or Less					
\$100,000 or less	1	50.0	0	0.0	
\$100,001 – \$250,000	0	0.0	0	0.0	
\$250,001 – \$500,000	1	50.0	305	100.0	
Total	2	100.0	305	100.0	

Source: 2020 FFIEC Census Data
2020 Dun & Bradstreet Data
2011 – 2015 U.S. Census Bureau: American Community Survey
NOTE: Percentages may not add up to 100.0 due to rounding.

APPENDIX C – GLOSSARY

Aggregate lending: The number of loans originated and purchased by all reporting lenders in specified income categories as a percentage of the aggregate number of loans originated and purchased by all reporting lenders in the metropolitan area/assessment area.

Census tract: A small subdivision of metropolitan and other densely populated counties. Census tract boundaries do not cross county lines; however, they may cross the boundaries of metropolitan statistical areas. Census tracts usually have between 2,500 and 8,000 persons, and their physical size varies widely depending upon population density. Census tracts are designed to be homogeneous with respect to population characteristics, economic status, and living conditions to allow for statistical comparisons.

Community development: Affordable housing (including multifamily rental housing) for low- or moderate-income individuals; community services targeted to low- or moderate-income individuals; activities that promote economic development by financing businesses or farms that meet the size eligibility standards of the Small Business Administration's Development Company or Small Business Investment Company programs (13 CFR 121.301) or have gross annual revenues of \$1 million or less; or, activities that revitalize or stabilize low- or moderate-income geographies, designated disaster areas; or designated distressed or underserved nonmetropolitan middle-income geographies.

Consumer loan(s): A loan(s) to one or more individuals for household, family, or other personal expenditures. A consumer loan does not include a home mortgage, small business, or small farm loan. This definition includes the following categories: motor vehicle loans, credit card loans, home equity loans, other secured consumer loans, and other unsecured consumer loans.

Family: Includes a householder and one or more other persons living in the same household who are related to the householder by birth, marriage, or adoption. The number of family households always equals the number of families; however, a family household may also include nonrelatives living with the family. Families are classified by type as either a married-couple family or other family, which is further classified into 'male householder' (a family with a male householder and no wife present) or 'female householder' (a family with a female householder and no husband present).

Full-scope review: Performance is analyzed considering performance context, quantitative factors (for example, geographic distribution, borrower distribution, and total number and dollar amount of investments), and qualitative factors (for example, innovativeness, complexity, and responsiveness).

Geography: A census tract delineated by the United States Bureau of the Census in the most recent decennial census.

Home Mortgage Disclosure Act (HMDA): The statute that requires certain mortgage lenders that do business or have banking offices in a metropolitan statistical area to file annual summary reports of their mortgage lending activity. The reports include such data as the race, gender, and the income of applications, the amount of loan requested, and the disposition of the application (for example, approved, denied, and withdrawn).

Home mortgage loans: Includes home purchase and home improvement loans as defined in the HMDA regulation. This definition also includes multifamily (five or more families) dwelling loans, loans for the purchase of manufactured homes and refinancings of home improvement and home purchase loans.

Household: Includes all persons occupying a housing unit. Persons not living in households are classified as living in group quarters. In 100 percent tabulations, the count of households always equals the count of occupied housing units.

Limited-scope review: Performance is analyzed using only quantitative factors (for example, geographic distribution, borrower distribution, total number and dollar amount of investments, and branch distribution).

Low-income: Individual income that is less than 50 percent of the area median income, or a median family income that is less than 50 percent, in the case of a geography.

Market share: The number of loans originated and purchased by the institution as a percentage of the aggregate number of loans originated and purchased by all reporting lenders in the metropolitan area/assessment area.

Metropolitan area (MA): A metropolitan statistical area (MSA) or a metropolitan division (MD) as defined by the Office of Management and Budget. A MSA is a core area containing at least one urbanized area of 50,000 or more inhabitants, together with adjacent communities having a high degree of economic and social integration with that core. A MD is a division of a MSA based on specific criteria including commuting patterns. Only a MSA that has a population of at least 2.5 million may be divided into MDs.

Middle-income: Individual income that is at least 80 percent and less than 120 percent of the area median income, or a median family income that is at least 80 percent and less than 120 percent, in the case of a geography.

Moderate-income: Individual income that is at least 50 percent and less than 80 percent of the area median income, or a median family income that is at least 50 percent and less than 80 percent, in the case of a geography.

Multifamily: Refers to a residential structure that contains five or more units.

Other products: Includes any unreported optional category of loans for which the institution collects and maintains data for consideration during a CRA examination. Examples of such activity include consumer loans and other loan data an institution may provide concerning its lending performance.

Owner-occupied units: Includes units occupied by the owner or co-owner, even if the unit has not been fully paid for or is mortgaged.

Qualified investment: A qualified investment is defined as any lawful investment, deposit, membership share, or grant that has as its primary purpose community development.

Rated area: A rated area is a state or multistate metropolitan area. For an institution with domestic branches in only one state, the institution's CRA rating would be the state rating. If an institution maintains domestic branches in more than one state, the institution will receive a rating for each state in which those branches are located. If an institution maintains domestic branches in two or more states within a multistate metropolitan area, the institution will receive a rating for the multistate metropolitan area.

Small loan(s) to business(es): A loan included in 'loans to small businesses' as defined in the Consolidated Report of Condition and Income (Call Report) instructions. These loans have original amounts of \$1 million or less and typically are either secured by nonfarm or nonresidential real estate or are classified as commercial and industrial loans. However, thrift institutions may also exercise the option to report loans secured by nonfarm residential real estate as "small business loans" if the loans are reported on the TFR as nonmortgage, commercial loans.

Small loan(s) to farm(s): A loan included in 'loans to small farms' as defined in the instructions for preparation of the Consolidated Report of Condition and Income (Call Report). These loans have original amounts of \$500,000 or less and are either secured by farmland or are classified as loans to finance agricultural production and other loans to farmers.

Upper-income: Individual income that is more than 120 percent of the area median income, or a median family income that is more than 120 percent, in the case of a geography.