

FEDERAL RESERVE statistical release



G.20

Finance Companies¹
January 2025

For immediate release
March 2025

Owned and Managed Receivables Outstanding²
Seasonally adjusted. Billions of dollars except as noted.

						2023	2024						2025
	2020	2021	2022	2023	2024 ^r	Q4	Q1	Q2	Q3 ^r	Q4 ^r	Nov ^r	Dec ^r	Jan ^p
Total percent change (annual rate) ³	-2.3	-4.1	0.7	5.7	3.4	6.2	2.2	6.2	3.8	1.0	1.0	0.0	-7.2
Consumer	0.6	1.1	-5.3	4.1	2.3	4.1	2.0	0.2	2.6	4.5	2.0	6.3	2.2
Real estate	-6.1	-12.4	-3.3	-2.8	-2.2	-2.9	-3.8	0.0	-1.4	-3.6	-5.9	-1.9	-6.1
Business	-6.7	-12.3	14.7	13.1	7.6	14.1	5.6	17.8	7.9	-1.5	2.8	-7.5	-20.2
Total flow (annual rate) ⁴	-28.8	-49.8	13.1	102.8	63.9	116.4	42.8	119.5	73.8	19.5	19.2	0.0	-140.9
Consumer	4.2	8.0	-49.2	36.6	21.5	37.2	18.8	1.7	23.7	41.9	19.0	58.9	20.6
Real estate	-7.2	-13.6	-11.5	-9.5	-7.3	-9.8	-12.7	0.0	-4.5	-11.9	-19.3	-6.3	-19.7
Business	-25.9	-44.3	73.7	75.6	49.7	89.0	36.7	117.8	54.6	-10.5	19.5	-53.0	-141.8
Total outstanding	1,204.3	1,789.5	1,802.6	1,905.4	1,969.3	1,905.4	1,916.1	1,946.0	1,964.4	1,969.3	1,969.3	1,969.3	1,957.6
Consumer	733.5	934.5	885.3	922.0	943.5	922.0	926.7	927.1	933.0	943.5	938.6	943.5	945.2
Real estate	110.0	352.6	341.1	331.6	324.3	331.6	328.5	328.5	327.3	324.3	324.9	324.3	322.7
Business	360.8	502.5	576.2	651.8	701.5	651.8	661.0	690.4	704.1	701.5	705.9	701.5	689.6

Auto Loans: Terms of Credit⁵
Not seasonally adjusted.

New car loans													
Interest rates (percent)	5.2	4.6	5.2	6.7	6.2	7.0	6.2	6.3	6.2	6.0	n.a.	6.0	n.a.
Maturity (months)	69	67	67	66	66	65	66	66	66	65	n.a.	65	n.a.
Amount financed (dollars)	34,449	35,307	38,900	38,716	39,353	38,519	38,804	39,350	39,277	39,979	n.a.	39,979	n.a.
Used car loans													
Interest rates (percent)	13.6	13.5	14.2	15.7	16.7	15.9	17.0	16.6	16.6	16.5	n.a.	16.5	n.a.
Maturity (months)	64	65	66	66	66	66	66	66	66	66	n.a.	66	n.a.
Amount financed (dollars)	19,636	22,208	25,033	23,985	23,987	24,082	23,673	24,169	23,956	24,149	n.a.	24,149	n.a.

Footnotes appear on the third page.

Owned and Managed Receivables Outstanding (Levels)²
(Billions of dollars)
Not seasonally adjusted

						2023	2024						2025
	2020	2021	2022	2023	2024 ^r	Q4	Q1	Q2	Q3	Q4 ^r	Nov ^r	Dec ^r	Jan ^p
Total	1,204.3	1,789.5	1,802.6	1,905.4	1,969.3	1,905.4	1,911.9	1,946.3	1,960.7	1,969.3	1,962.0	1,969.3	1,950.0
Consumer	733.5	934.5	885.3	922.0	943.5	922.0	922.9	927.0	934.3	943.5	938.3	943.5	944.0
Motor vehicle loans	350.3	448.6	462.8	521.9	559.4	521.9	533.3	544.7	553.3	559.4	556.0	559.4	559.2
Motor vehicle leases	182.1	239.4	202.6	194.7	204.1	194.7	193.6	195.1	198.5	204.1	201.3	204.1	205.4
Revolving ⁶	17.1	24.7	22.3	20.8	18.3	20.8	19.2	19.0	18.3	18.3	18.3	18.3	18.2
Other ⁷	184.0	221.8	197.7	184.5	161.8	184.5	176.9	168.3	164.2	161.8	162.8	161.8	161.3
Real estate	110.0	352.6	341.1	331.6	324.3	331.6	328.3	328.0	325.6	324.3	324.1	324.3	322.9
One-to-four family	77.1	310.6	300.7	296.2	290.0	296.2	293.4	293.6	291.2	290.0	289.7	290.0	288.2
Other	32.9	42.0	40.4	35.4	34.3	35.4	34.8	34.4	34.4	34.3	34.4	34.3	34.7
Business	360.8	502.5	576.2	651.8	701.5	651.8	660.8	691.4	700.8	701.5	699.6	701.5	683.1
Motor vehicles	92.3	90.1	121.4	151.4	179.9	151.4	155.9	165.8	171.6	179.9	176.8	179.9	170.7
Retail loans	19.6	27.0	31.1	38.7	45.6	38.7	39.8	40.7	42.3	45.6	44.0	45.6	47.5
Wholesale loans ⁸	64.1	52.4	80.4	103.0	123.7	103.0	106.3	115.4	119.0	123.7	122.2	123.7	112.5
Leases	8.6	10.7	9.9	9.7	10.6	9.7	9.8	9.7	10.3	10.6	10.6	10.6	10.7
Equipment	187.7	276.2	305.1	332.4	344.0	332.4	335.8	350.2	349.8	344.0	344.0	344.0	339.1
Loans	118.8	141.0	158.7	179.9	186.2	179.9	185.4	193.5	190.6	186.2	184.6	186.2	182.4
Leases	68.9	135.2	146.4	152.5	157.8	152.5	150.3	156.6	159.2	157.8	159.4	157.8	156.7
Other business receivables ⁹	80.9	136.2	149.7	168.1	177.6	168.1	169.1	175.4	179.3	177.6	178.8	177.6	173.3

Footnotes appear on the third page.

Owned and Managed Receivables Outstanding (Flows)^{2,4}
(Billions of dollars, annual rate)
Not seasonally adjusted

						2023	2024						2025
	2020	2021	2022	2023	2024 ^r	Q4	Q1	Q2	Q3	Q4 ^r	Nov ^r	Dec ^r	Jan ^p
Total	-28.8	-49.8	13.1	102.8	63.9	131.4	26.2	137.5	57.4	34.5	2.1	87.3	-231.4
Consumer	4.2	8.0	-49.2	36.6	21.5	32.1	3.8	16.3	29.2	36.8	14.9	61.8	6.7
Motor vehicle loans	28.9	20.4	14.2	59.2	37.4	52.5	45.2	45.6	34.8	24.1	13.1	40.2	-2.0
Motor vehicle leases	-9.4	-9.8	-36.8	-7.9	9.4	-2.2	-4.2	5.7	13.6	22.4	15.9	33.6	15.8
Revolving ⁶	-4.8	-5.6	-2.5	-1.4	-2.6	1.7	-6.7	-0.8	-2.8	0.1	0.1	0.1	-1.2
Other ⁷	-10.4	3.1	-24.1	-13.2	-22.7	-19.9	-30.5	-34.2	-16.3	-9.8	-14.3	-12.1	-5.9
Real estate	-7.2	-13.6	-11.5	-9.5	-7.3	-2.8	-13.4	-1.2	-9.6	-4.9	-13.6	3.2	-17.6
One-to-four family	-8.2	-12.0	-9.9	-4.5	-6.2	4.6	-11.1	0.7	-9.8	-4.7	-9.0	3.5	-21.3
Other	1.1	-1.6	-1.5	-5.0	-1.1	-7.4	-2.3	-1.9	0.2	-0.3	-4.6	-0.3	3.6
Business	-25.9	-44.3	73.7	75.6	49.7	102.1	35.9	122.4	37.8	2.6	0.9	22.3	-220.5
Motor vehicles	-21.4	-24.2	31.3	29.9	28.5	81.2	18.3	39.6	23.2	32.8	36.9	36.9	-109.5
Retail loans	1.4	2.2	4.1	7.6	6.9	7.5	4.3	3.6	6.4	13.3	10.3	18.8	23.0
Wholesale loans ⁸	-22.2	-25.6	28.0	22.5	20.7	73.6	13.4	36.3	14.5	18.5	25.6	17.9	-133.5
Leases	-0.6	-0.8	-0.8	-0.2	0.9	0.1	0.6	-0.3	2.4	1.0	1.0	0.2	1.1
Equipment	-9.2	-13.4	28.9	27.3	11.6	9.9	13.5	57.6	-1.3	-23.5	-43.3	-0.6	-58.6
Loans	-2.1	8.4	17.7	21.2	6.3	5.9	22.1	32.4	-11.8	-17.6	-29.7	18.4	-45.4
Leases	-7.1	-21.8	11.2	6.1	5.3	4.0	-8.5	25.2	10.5	-5.8	-13.5	-19.0	-13.2
Other business receivables ⁹	4.7	-6.6	13.5	18.4	9.6	11.0	4.0	25.2	15.8	-6.8	7.2	-14.0	-52.4

Footnotes

1. Includes finance company subsidiaries of bank holding companies, but not of retailers and banks.
2. Owned receivables are those carried on the balance sheet of the institution. Managed receivables include outstanding balances of pools upon which securities have been issued; these balances are no longer carried on the balance sheets of the loan originator. Data are shown before deductions for unearned income and losses. Components may not add to totals because of rounding.
3. The series may contain breaks that result from discontinuities in source data. Growth rates are adjusted to exclude the effect of such breaks. In addition, percent changes are at a simple annual rate and are calculated from unrounded data.
4. Flow data represent changes in the level of credit due to economic and financial activity, and exclude breaks in the data series due to changes in methodology, source data, and other technical aspects of the estimation that could affect the level of credit.
5. Covers most of the captive and non-captive finance companies. The series of finance company car loan terms included in previous releases are discontinued. They remain available from the Data Download Program.
6. Excludes revolving credit reported as held by depository institutions that are subsidiaries of finance companies.
7. Includes student loans, personal cash loans, mobile home loans, and loans to purchase other types of consumer goods such as appliances, apparel, boats, and recreation vehicles.
8. Credit arising from transactions between manufacturers and dealers, that is, floor plan financing.
9. Includes loans on commercial accounts receivable, factored commercial accounts, and receivable dealer capital; small loans used primarily for business or farm purposes; and wholesale and lease paper for mobile homes, recreation vehicles, and travel trailers.

r=revised. p=preliminary. n.a.=not available.